



You make **possible**



Cisco Enterprise NFV Deep Dive and Hands-On Lab

TECCRS-3006

Will Allison – Solutions Architect
Ramesh Kalimuthu – Technical Marketing
Ryan Shoemaker – Solutions Architect

Software Defined Branch

CISCO *Live!*

Barcelona | January 27–31, 2020



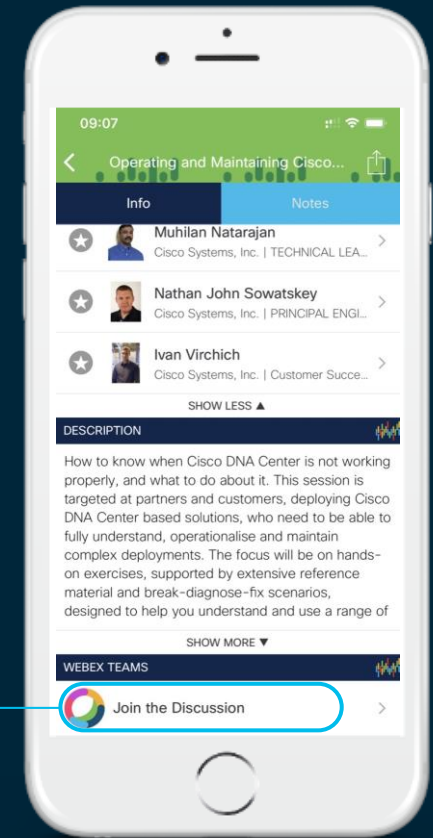
Cisco Webex Teams

Questions?

Use Cisco Webex Teams to chat with the speaker after the session

How

- 1 Find this session in the Cisco Events Mobile App
- 2 Click “Join the Discussion”
- 3 Install Webex Teams or go directly to the team space
- 4 Enter messages/questions in the team space





TECCRS-2014
SD-WAN Technical Deep Dive

8 Hours



TECRST - 2191
SD-WAN design, deploy and best
practices

4 Hours



TECCRS-3006
ENFV Deep Dive and Hands on Lab

8 Hours

Cisco SD-WAN



CISCO *Live!*

Tectorials



SD-WAN

Breakouts

CISCO *Live!*

- Keynote 09:30
- BRKCRS-1579 SD-WAN Powered by Meraki 11:00
- BRKRST-2041 WAN Architecture and Design Principal 11:00
- BRKCRS-2110 Delivering Cisco Next gen SD-WAN with Viptela 14:00
- BRKCRS-2113 Cloud Ready WAN for IAAS and SAASA with Cisco SD-WAN 17:00

- BRKRST-2377 SD-WAN Security 08:00
- BRKRST-2095 SD-WAN Routing Migration 16:00
- BRKRST-3404 How to choose the correct branch device 16:00

- BRKRST-2791 Building and using Policies with Cisco SD-WAN 08:00
- BRKRST-2560 SD-Wan Machine Analytics, Machine Learnings and IA 08:00
- BRKRST-2096 SD-Wan Proof Of Concept 11:00
- BRKRST-2093 Deploy, monitor and troubleshoot 11:00
- BRKARC-2012 ENFV Architecture, Configuration and troubleshooting 11:00
- BRKRST-2559 3 Steps to design SD-WAN On Prem 14:00
- BRKRST-2097 Conquer the Cloud with SD-WAN 14:45
- BRKRST-2095 SD-WAN Routing Migrations 16:45
- Keynote 17:00
- Cisco Live Celebration 18:30

- BRKRST-2091 SD-WAN Datacenter and Branch Integration Design 09:00
- BRKOPS-2826 SD-WAN as Managed Services 11:00

Agenda

- Intro to SD Branch
- Platforms (ENCS, CSP5K, UCS E-Series)
- VN Functions – Network Services
- NFVIS – Virtualization Layer
- Lab Modules 1 & 2
- VNF Packaging
- Deploying VNFs with the GUI
- Lab Modules 3 & 4
- Monitoring and Troubleshooting a Virtual Environment
- Lab Module 5
- Leveraging APIs to Deploy VNFs
- Lab Module 6
- Network PnP
- Orchestration – Cisco DNA Center
- Lab Modules 7 & 8
- Orchestration – NSO and vManage
- Conclusion and Use Cases

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Who We Are



Will Allison

- Technical Solutions Specialist
- Joined Cisco 2013
- Based in San Jose, California
- Was part of dCloud solution team working on eNFV Solution since solution introduction
- Now part of innovations team focused on Cisco DNA Center and ISE



Ramesh Kalimuthu

- Technical Marketing Engineer
- CCIE #3881
- Joined Cisco 1998
- Based in San Jose, California
- Part of Business Entity responsible for direction of eNFV solution



Ryan Shoemaker

- Technical Solutions Architect
- CCIE #7405
- Joined Cisco 2000
- Based in Chicago, Illinois
- Part of EN Sales organization focused on LAN & WAN solutions

The branch and WAN cannot keep up...



Poor user experience

- Delays enabling new connectivity
- Inconsistent application performance



Complex to operate

- Difficult to manage multiple network devices
- Increasing bandwidth demands



Difficult to secure

- Support non-traditional devices
- Can't use the internet for SaaS

Why Virtualize? Motivations for the Enterprise

CAPEX

- Deploy on standard x86 servers
- Economies of scale
- Service Elasticity
 - deploy as needed Simpler architectural paradigm
- High availability
- Best-of-breed

OPEX

- Deployment Flexibility
- Reduction of number of network elements
- Reduction of on-site visits
 - Deployment of standard on-premise hardware
 - Simplification of physical network architecture
- Leveraging Virtualization benefits
 - Hardware oversubscription, Fault Tolerance
- Increased potential for automated network operations
- Re-alignment of organizational boundaries

What is Software Defined Branch ?

Services

“A single hardware platform that supports SD-WAN, routing, integrated security and LAN/Wi-Fi functions that can all be managed centrally.”¹

Simplicity

“(It) is a way of extending software-defined principles to a branch location. It is characterized by a simple hardware ecosystem, remote centralized management, and automation through programmability.”²

Speed

“Consolidate hardware network functions into a single software platform that can deploy business-critical services in minutes.”³

¹NetworkWorld

²SDXCentral

³Cisco

Benefits of Cisco Software Defined Branch

Simplified Management



Simplify day to day operations



Quickly roll out new services and locations



Consistent network policies through the entire enterprise network to the cloud

Use vManage, Cisco DNA Center, MSX/NSO to manage your Branch

Cisco Software Defined Branch - Summary



SD-Branch is an architectural choice

Controller lead, modular architecture that allows for use of best-of-breed network function service chain in Enterprise Branch.



Turn-key automation of Enterprise service-chains

Cisco SD-WAN controllers are used for automation, management and orchestration, though Cisco SD-WAN is **not** a requirement



Can be used to address a number of use-cases

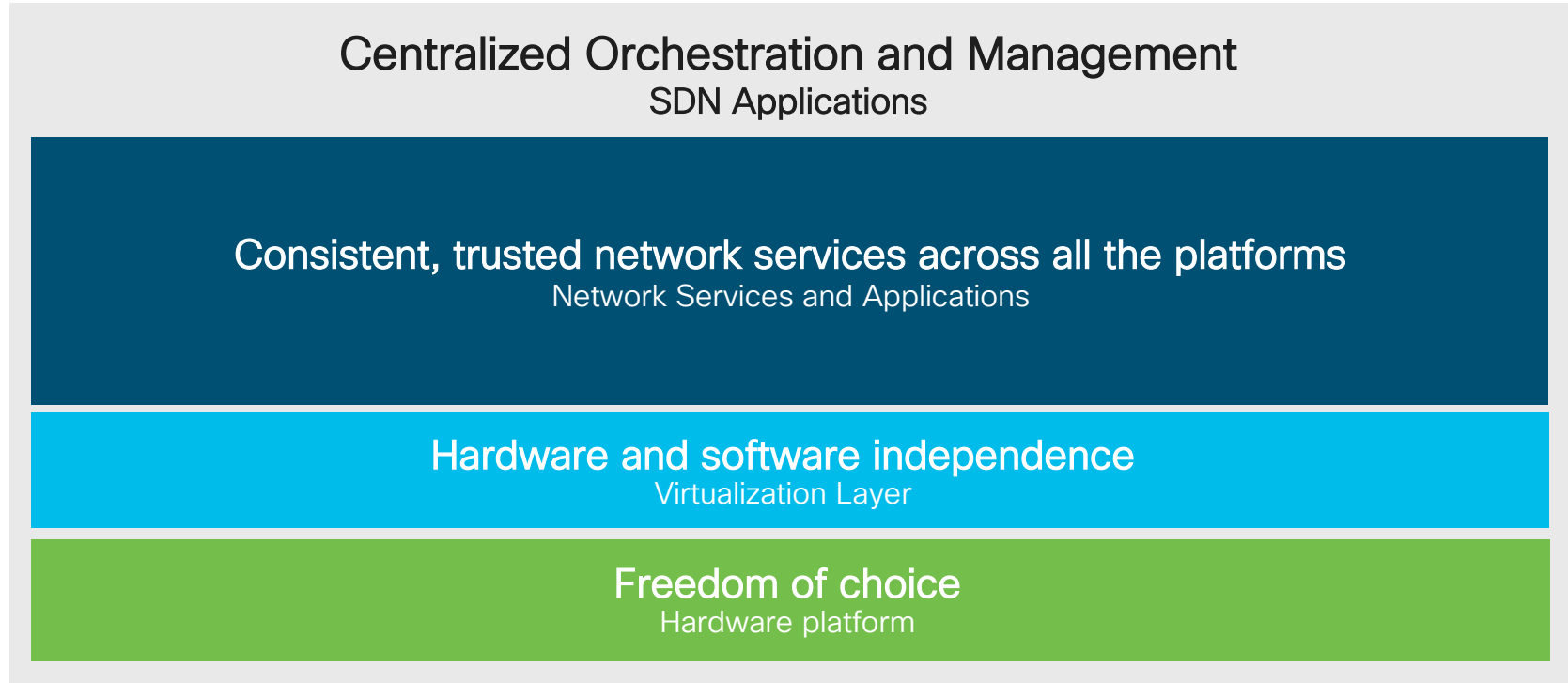
- SD-WAN migrations
- Security / Compliance
- Hardware consolidation and Branch Virtualization
- Local file, Print and DDI (DHCP, DNS, IPAM) services



Built on Enterprise Network Compute System (ENCS 5000) Cloud Services Platform (CSP5000), UCSE (in ISR4K) with NFVIS

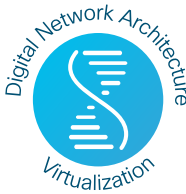
What is Software Defined Branch Architecture?

Solution Oriented Approach

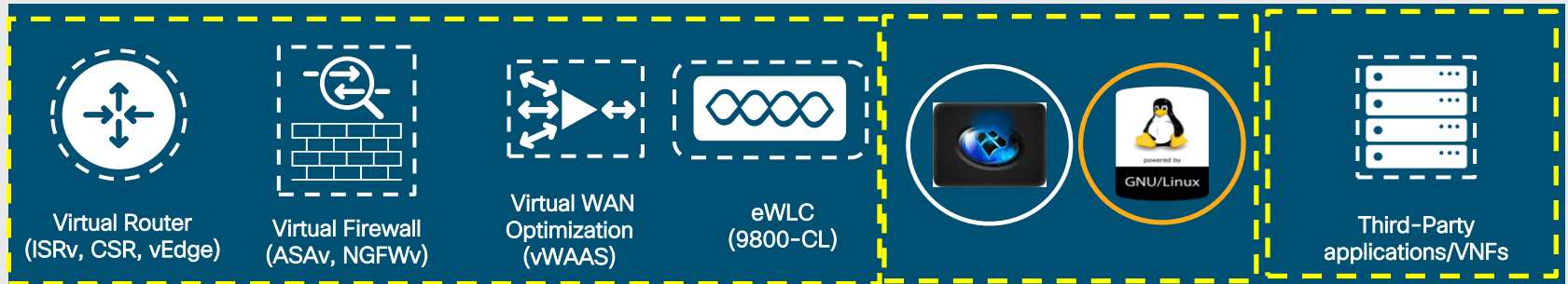


Software Defined Branch

Deploy Services on Any Platform



vManage / Cisco DNA Center / Network Service Orchestrator/ MSX



Network Functions Virtualization Infrastructure Software (NFVIS)

Cisco 4000 Series ISR +
UCS® E-Series

Enterprise Network
Compute System
(ENCS)

CSP-5000
UCS-M5 C-Series

Select
3rd Party Hardware



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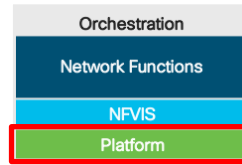
SD Branch Components

Hardware

Enterprise Network Compute System

Platform Built for Enterprise NFV

ENCS 5000 Series for the Branch



Best of Routing
& Compute

Complete
Virtualized Services

Open for Third Party
Services and Apps

Enterprise Network Compute System

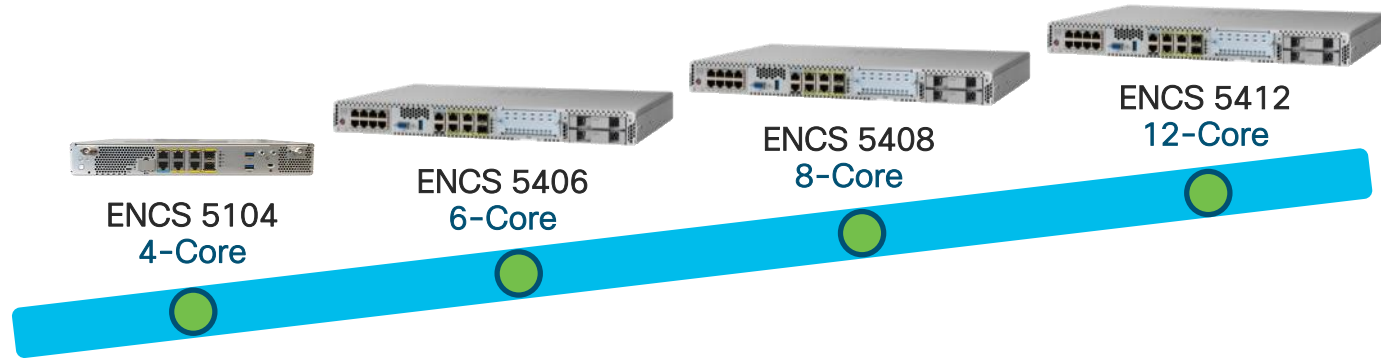
ENCS 5100 Series



ENCS 5400 Series

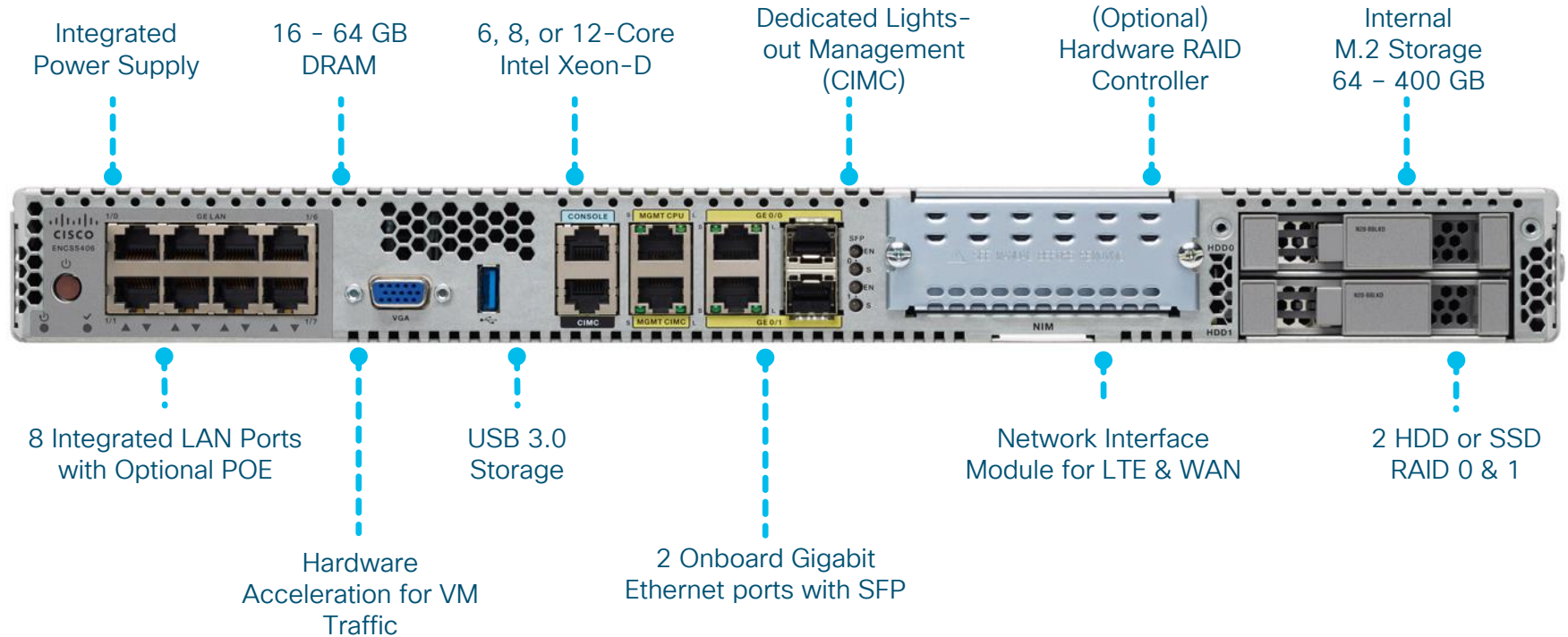


ENCS 5000 Series - Chassis Options

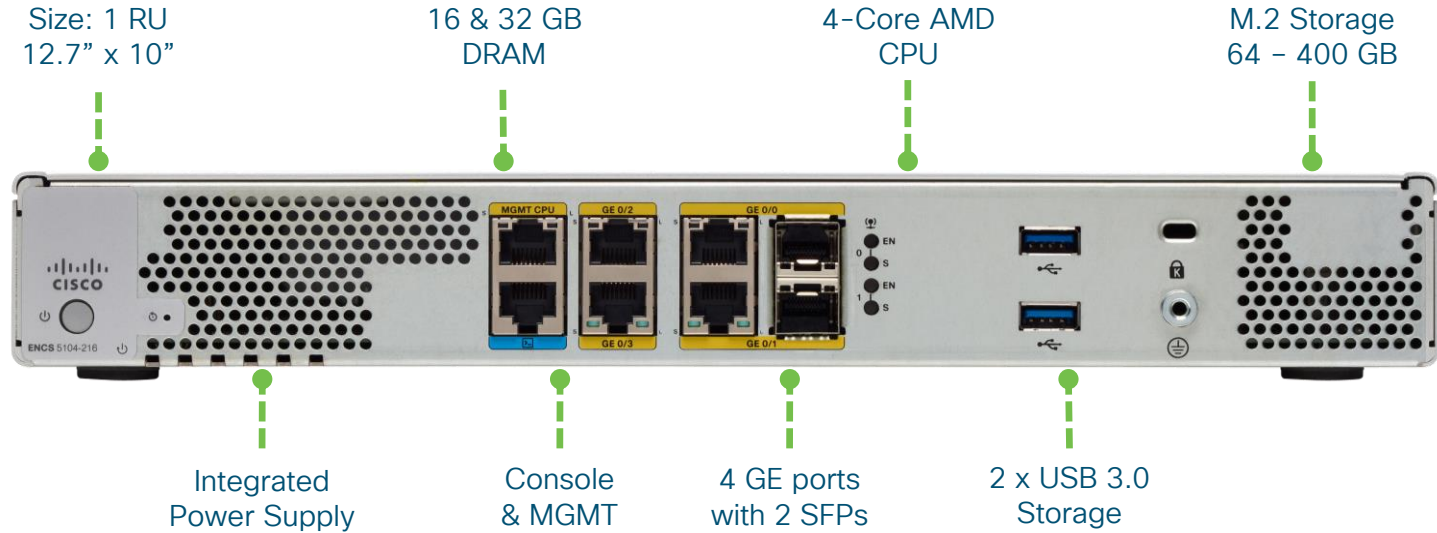


	ENCS 5104	ENCS 5406	ENCS 5408	ENCS 5412
CPU	4-core, 3.4 GHz	6-core, 1.9GHz	8-core, 2.0GHz	12-core, 1.5GHz
LAN PoE	No	No	200W	200W
Capacity Guidance	ISRv + 1 VNF	ISRv + 2 VNFs	ISRv + 3 VNFs	ISRv + 5 VNFs

ENCS 5400 Series – I/O Side



ENCS 5100 Series - I/O Side



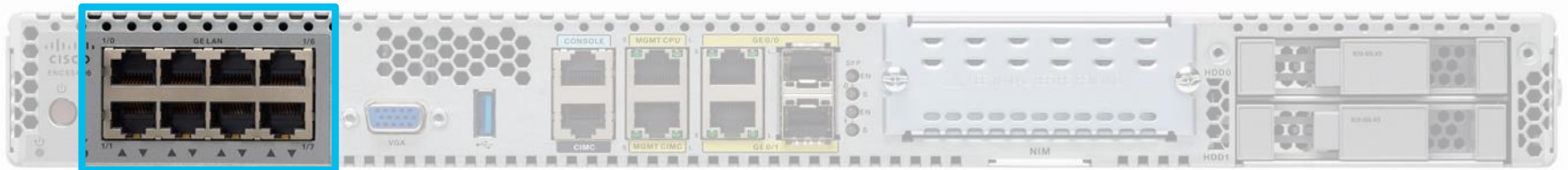
ENCS 5100 & 5400 Series Comparison



	5100 Series	5400 Series
CPU Vendor / Model	AMD Merlin Falcon, RX-421ND	Intel Xeon Broadwell D-1500 Series
CPU Cores / Frequency	4-core @ 3.4 GHz	6, 8, 12-core with Hyper-threading @ 1.5 – 2.0 GHz
CPU L2 Cache Size	2 MB	1.5 MB per core
Memory	16 – 32 GB	16 – 64 GB
Storage (M.2 SATA)	64 – 400 GB	64 – 400 GB
Storage (SFF)	-	2 disks with RAID (SATA, SAS, SED, SSD)
Dimensions	12.7" x 10" x 1RU	17.5" x 12" x 1RU
WAN Options	4 x GE	2 x GE, Cellular, T1, DSL, Serial
LAN	-	8 port Switch with Optional PoE
Hardware Offload	-	VM – VM Traffic, Crypto
Lights-out Management	-	Built-in CIMC
ISRV Performance	500 Mbps	2.5 Gbps

ENCS 5400 Series – Built-in Switch

- 8-port Gigabit Ethernet Layer 2 Switch
- Optional Universal PoE (Power over Ethernet)
 - 60W per port. Total = 200W
 - ENCS 5408 and ENCS 5412 only
- Managed through NFVIS – API, CLI & GUI
- Monitoring through Device GUI



ENCS 5400 Power Supply

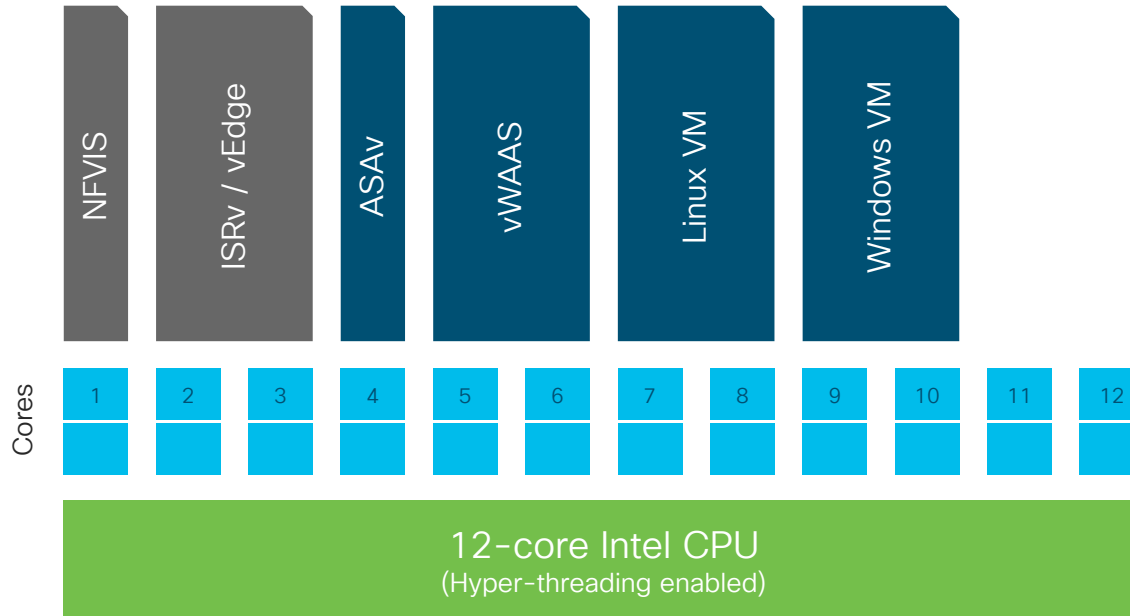
- Single Integrated Power Supply Unit
 - 250W for regular PSU
 - 500W for POE PSU (ENCS5408 & ENCS5412 only)
- Universal POE on built-in LAN ports (Up to 60W)
 - Total limit of 200W
- Field-replaceable unit

ENCS 5400 NIM Support

Category	Description	Minimum NVFIS Version
WAN 4G LTE (CAT3)	USA, Canada, Europe, Australia & selected LATAM / APAC	3.6.1
WAN 4G LTE (CAT6)	USA, Canada, Europe, Australia & selected LATAM / APAC	3.6.1
WAN T1/E1	1, 2, 4 & 8 ports	3.6.1
Voice T1/E1	1, 2, 4 & 8 ports	3.9.1
Async NIM	16 and 24 ports	3.8.1
WAN xDSL	Multi-mode VDSL2 / ADSL Annex A, B & M	3.9.1
WAN Ethernet	Dual-PHY: 1 & 2 ports	3.9.1

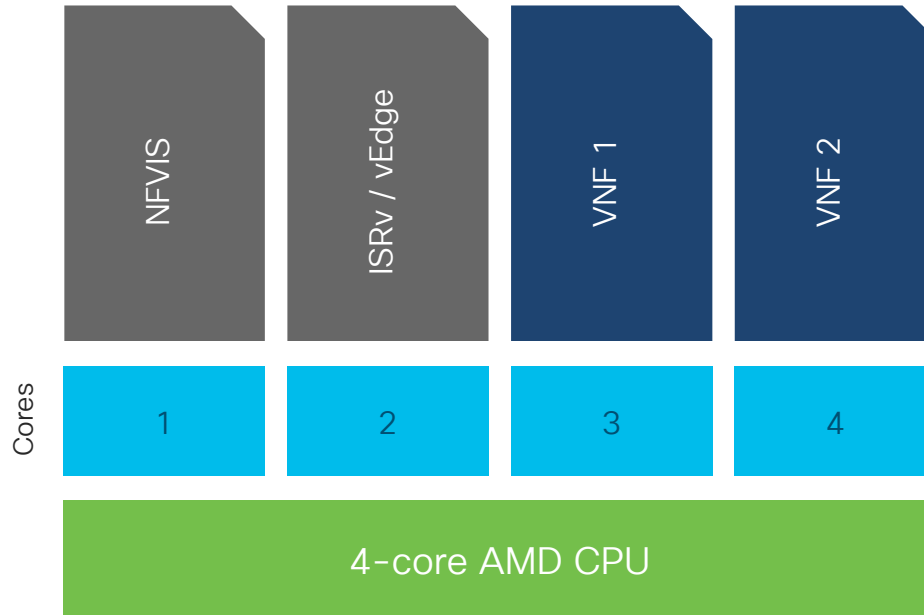
https://www.cisco.com/c/en/us/td/docs/routers/nfvis/install/encs-hig/CSX-HIG_chapter_01.html

ENCS 5400 CPU Allocation Planning



- 1 core = 1 vCPU = 1 physical core
- 1-core allocation for NFVIS to cover OS, Hypervisor & vSwitch functions
- 2-core minimum allocation for ISRv or vEdge
- Multiple VNF profiles target specific performance
- Cisco VNFs will be pinned to respective cores for performance.

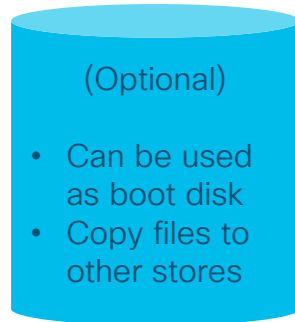
ENCS 5100 CPU Allocation Planning



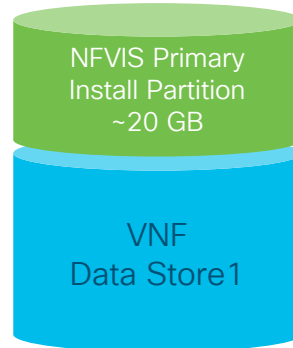
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ENCS 5000 Storage Summary

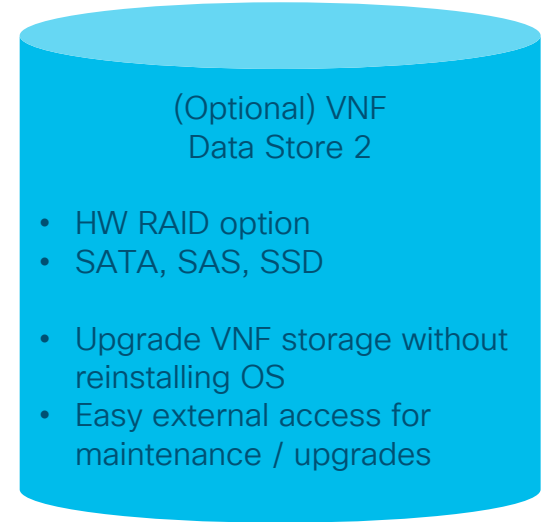
USB Slot(s)



Motherboard M.2 SATA Slot



2 External Drive Bays (ENCS 5400 only)



VNF Connections on Hypervisors

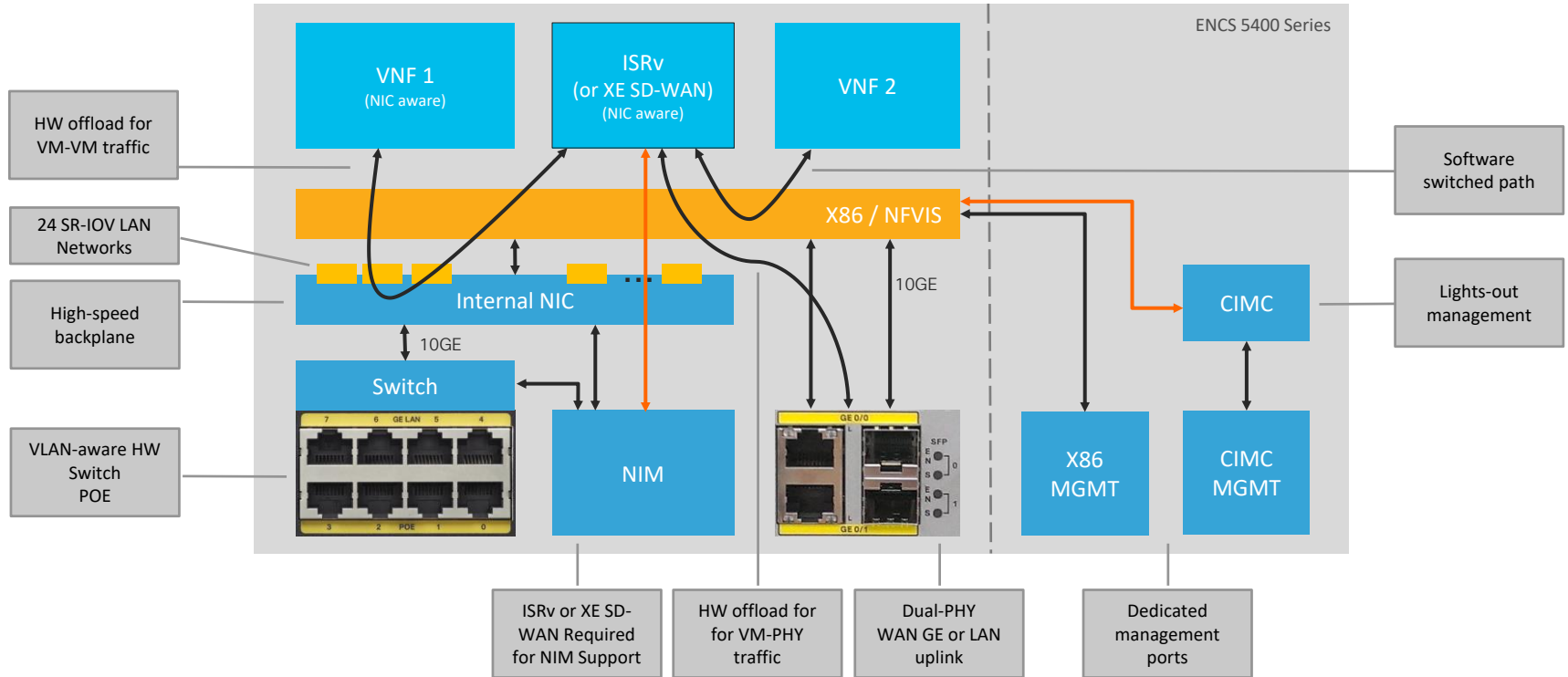
There are multiple ways a VNF can connect to a physical NIC of the underlying server/hardware

- Virtual switch - introduced by the hypervisor
- SR-IOV - by connecting the VNF directly to the physical NIC
- PCI Passthrough* - dedicating the entire NIC to the VNF directly
- DPDK - (Data Plane Development Kit) set of libraries to accelerate packet processing workloads by offloading to a CPU


*Not supported on NFVIS, intent is for multiple services to leverage I/O options

ENCS 5400 Internal Networking

↔ Data Path
↔ Control Path



NFVIS Compare Networking Options

	SR-IOV	DPDK-OVS	OVS
			
Service Chain Throughput	Service Chain throughput better than DPDK/OVS	Service Chain throughput near SR-IOV, better than non-DPDK OVS	Service chain throughput lower than DPDK and SR-IOV
NFVIS Default Cores + Additional CPU	1 core < 16core system 2 cores >= 16 core system	1+1 CPU <=16 core system 2+2 >16 core system 1+1GB mem in <=32GB system 1+2GB mem in > 32GB system	1 core < 16core system 2 cores >= 16 core system
Driver requirements in VNF	SR-IOV	NO Virtio required	NO Virtio required
Supported capability in platforms ***	ENC54xx igb, igbvf, i40evf UCSEM3 front_10G ixgbvf UCS5K, CSP5K i40evf, ixgbvf	Yes 3.10.1 onwards Yes 3.12.1 onwards Yes 3.12.1 onwards	Supported

***Default LAN-VF increase from 6-to-16 in NFVIS 3.12.1 onwards

***Dynamic VF addition in CSP5K, UC5M5 in NFVIS 3.12.1 onwards

ENCS NFVIS Compare Networking Options

SR-IOV Packet Flow

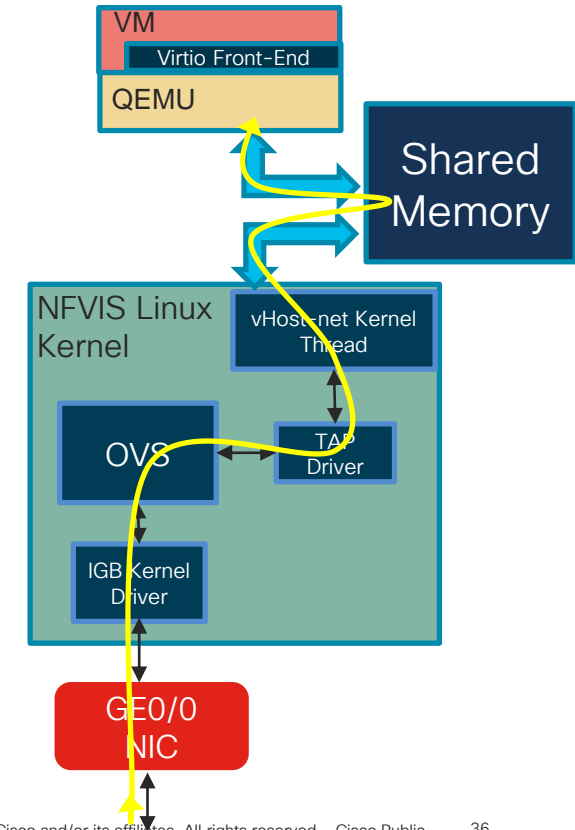
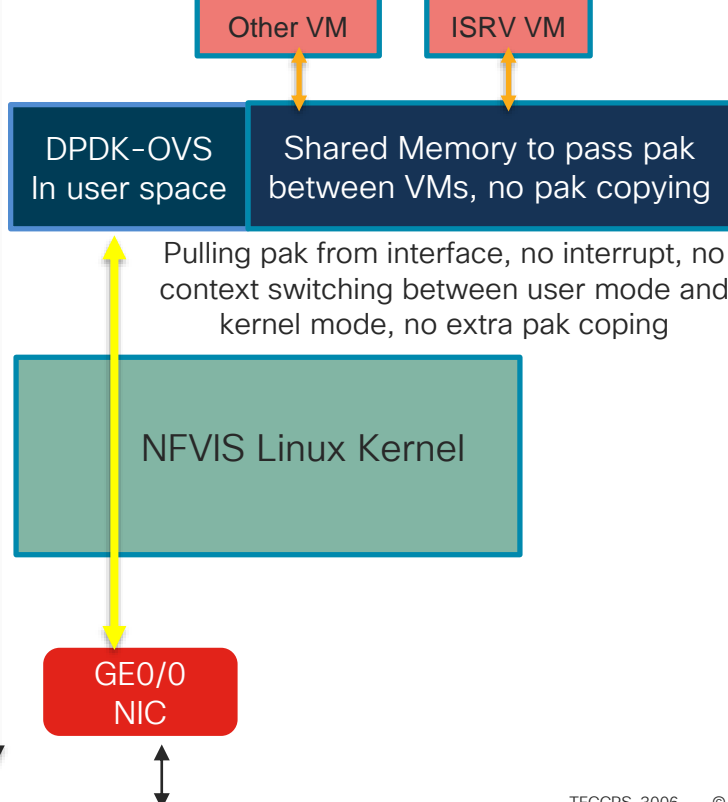
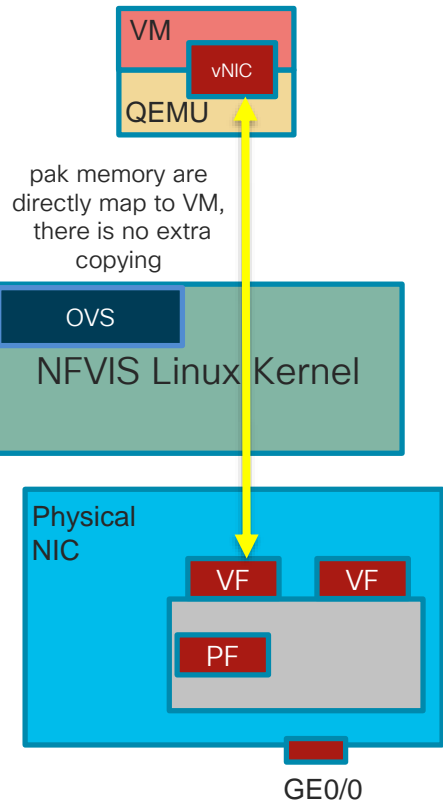
DPDK-OVS Packet Flow

OVS Packet Flow

Service Chain throughput better than DPDK/OVS
 NO additional CPU required for NFVIS
 SR-IOV driver support dependency on VNF

Service Chain throughput near SR-IOV, better than non-DPDK OVS
 +1 CPU required for NFVIS
 NO additional driver dependency on VNF

Service chain throughput Slower than DPDK and SR-IOV
 NO additional CPU allocated for NFVIS
 NO additional driver dependency on VNF



Performance Dependencies

Individual performance of a VNF depends on

- The underlying platform, the number of cores and the type and speed of the processor used
 - The resources available for the VNF
 - How the VM connects to the physical NICs – SR-IOV, DPDK, or OVS
 - Finally The VNF itself. VNF must also be optimized to run in a virtual environment
- In case of a Multi-VNF environment, the net chained VNF performance also depends on
- The weakest-link VNF
 - Use of virtual switches to copy packets from ingress to egress vNICs

Cloud Services Platform 5K

CSP 5216/5228

8 SSD or HDD Slots¹

Front View



2 PCIe Slots: 2x10G X520 or 4x10G X710

Rear View



2x10G Ethernet

CIMC / OOB LOM

¹ RAID10 used disks in multiple of 4, only 8 used out of 10 slots
RAID 10 reduces the available storage by half

CSP 5436/5444/5456

24 SSD or HDD Slots

Front View



6 PICe slots: 2x10G X520 or 4x10G X710

Rear View



2x10G Ethernet

CIMC / OOB LOM

CSP 5000 SKUs:

	CSP 5216	CSP 5228	CSP 5436	CSP 5444	CSP 5456
Rack	1RU		2RU		
CPU Cores	16	28	36	44	56
Mem(16GB/32GB) (12x2 DIMM Slot)			(128GB Minimum) 384GB-768 GB Total Capacity		
PCIe NIC Slots	2		6		
On Board NICs (LOM)			2x10 GbE SFP+		
VIC			4x10/25 GbE SFP28		
1GbE (i350)			Y (Optional Add-in) 4x1GbE RJ45		
i520(2x10GbE SFP+)			Y		
I710(4x10GbE SFP+)			Y		
Max NIC ports	14 (2x4+4+2)		30(6x4+4+2)		
Min-Max BW	164GbE -200 GbE		324GbE-360GbE		
Disk slot(small form)	10 (useable 8)		24		
Disk Capacity	1.2*8/2=4.8TB(HDD)/3.8TB(SSD)		14.4 T(HDD)/11.5TB(SSD)		
Power 2 slots (AC)	1540 W(2x770)		2100W (2x1050)		

NFVIS on CSP5K

- Supported with release 3.11 and Higher
- CSP5K can be ordered with either CSP-OS or NFVIS
 - CSP-OS is used in Secure Agile Exchange solution and positioned for DC virtualization strategies
 - NFVIS is vBranch solution and is used in Cloud On-Ramp for CoLo
- Replaces older CSP2100 Series Models
- More details can be found here:
[Installing NFVIS on CSP](#)

UCS E-Series

Cisco UCS E-Series



Scalability

Intel Ivy Bridge

Cisco UCS® E140S

- Single-Wide Service module
- NFVIS, VMware, Hyper-V, Citrix certified
- Intel E3 4 core processor
- 16GB DRAM



Intel Broadwell

Cisco UCS® E160S M3

- Single-Wide Service module
- NFVIS, VMware, Hyper-V, Citrix certified
- Intel Broadwell 6 core processor
- 32GB DRAM
- USB 3.0 & 10Gb Interface



Intel Ivy Bridge

Cisco® UCS E160D

- Double-Wide Service Module
- NFVIS, VMware, Hyper-V, Citrix certified
- Intel E5 6 core processor
- 96GB DRAM



Intel Broadwell

Cisco UCS E180D M3/ 1120D M3

- Double-Wide Service Module
- NFVIS, VMware, Hyper-V, Citrix certified
- Intel E5 8 core processor
- 96GB DRAM



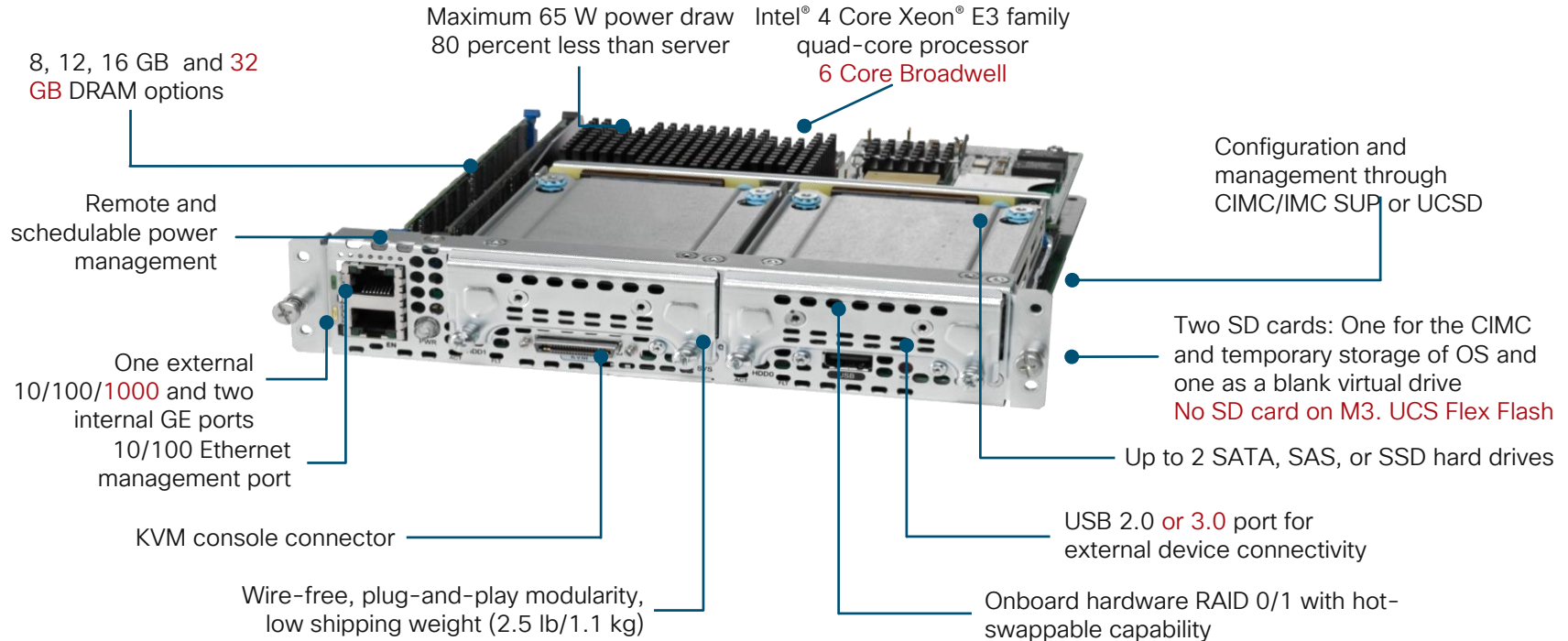
Performance

Cisco UCS E-Series Single-Wide Blade



Compact Blade Housed in Cisco ISR 4000 Series ISR Chassis

- UCS E140S M2 and E160S M3

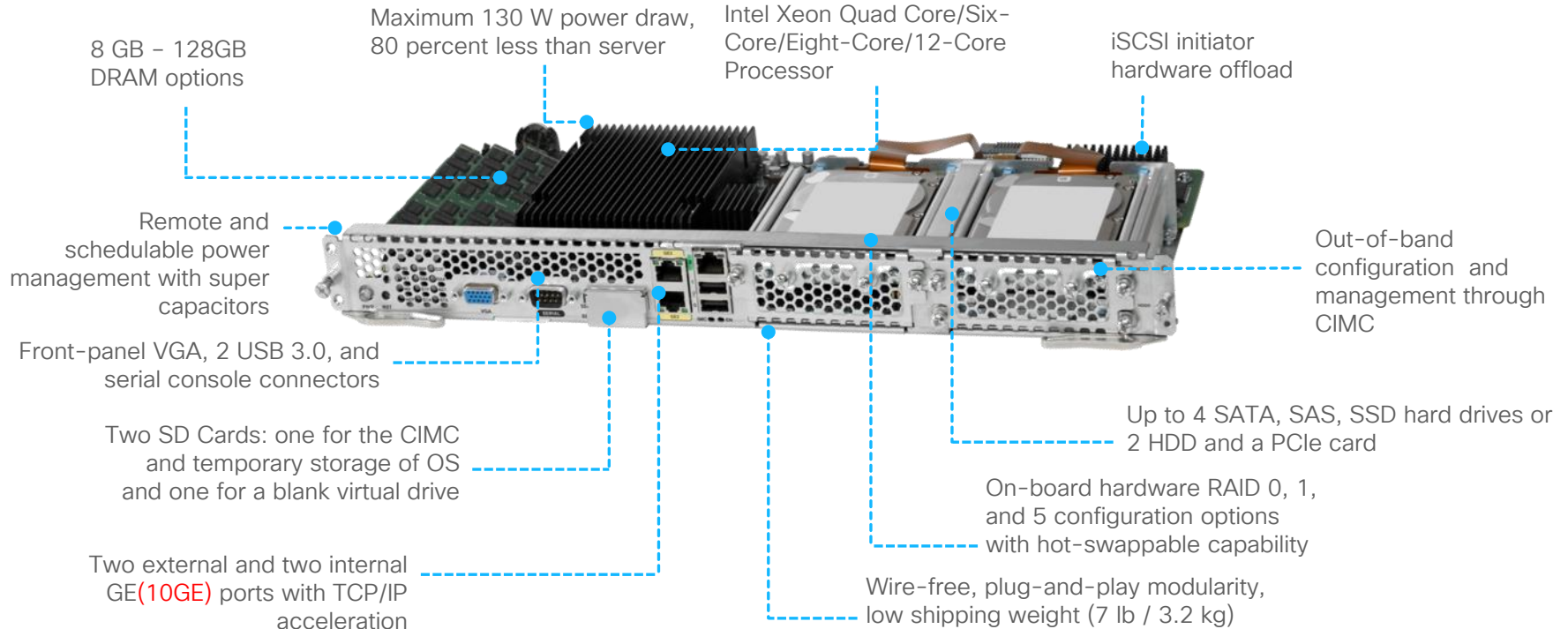


Cisco UCS E-Series Double-Wide Blade



Server Blade Housed in ISR 4000

- UCS-E140D/UCS-E160D/UCS-E180D/UCS-E1120D



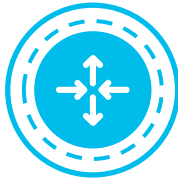
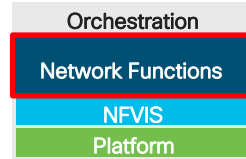
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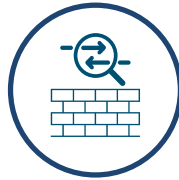
Virtual Network Functions

Network Services from Cisco

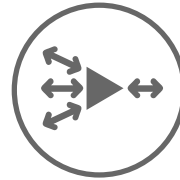
Consistent software across physical and virtual



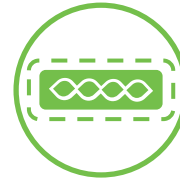
ISRv/SD-WAN
High Performance
Rich Features



ASA v/FTD
Full DC-Class
Featured Functionality



vWAAS
Application
Optimization and
Akamai Connect



eWLC
Built for small and
medium branches



Windows Server
Active Directory, File
Share, Server
Applications



Linux
Custom Applications
DNS/DHCP



3rd Party
Network Services
Management &
Monitoring

Enterprise NFV Open Ecosystem



- Customers have flexibility to run third-party VNF of their choosing.
- Third-Party vendors may *choose* to submit their VNF for certification.
- No admission restrictions; third party may be complimentary to Cisco, or competitive. Requirements are the same regardless.
- Irrespective of certification, customers have flexibility to run third-party VNF of their choosing.
- More information: <http://cs.co/3nfv>

<https://www.cisco.com/c/dam/en/us/solutions/collateral/enterprise-networks/enterprise-network-functions-virtualization-nfv/nfv-open-ecosystem-qualified-vnf-vendors.pdf>

Third party VNF Certification Resources



[Third-Party VNF Ecosystem Submission Process](#)

Certification Program at DevNet, <http://cs.co/3nfv>

The screenshot shows the DevNet documentation page for the Cisco's NNF Open NNF Program. The page is titled "Goal" and "Scope". It details the submission process, including requirements for instantiation, resource requirements, management interfaces, and data plane access. It also mentions that testing of actual VNF functionality and performance is outside the scope of certification.

Goal

Cisco's NNF Open Ecosystem pertains to the VNF component outlined above. In order for customers to realize the full benefits of an NFV solution, they need to be confident a given VNF will work as intended, without adverse effects on the platform itself, or peer VNFs. The aim of this program is to certify interoperability of candidate VNF with the NFV platform.

Scope

Third party companies may choose to submit their VNF for certification. Certification is not a prerequisite requirement before a VNF can be deployed; rather, this is a choice for the customer to make. However, the goal is to provide confidence to the customer, and alleviate the need for individual customers to carry out basic interoperability testing themselves. A deployment restricted to certified VNFs is also more readily supported by Cisco TAC should there be a question over how a VNF is interacting with the rest of the system.

For full details of certification testing, the reader is referred to the certification test plan, available under Resources in the sidebar. Suffice to say, certification is limited to the following key areas of functionality / documentation:

- **Instantiation:** the VNF can be created (and removed) successfully;
- **Resource Requirement:** the requirement on the underlying compute resource is clearly documented and within platform limits;
- **Management:** The VNF management interfaces are clearly defined, and accessible from the network;
- **Data plane:** The VNF can receive and process network user traffic;
- **Documentation:** The VNF administrator has access to a clear deployment guide, and other material as may be necessary for the successful operation of the VNF, including a clearly defined support path.

Testing of actual VNF functionality, and testing of VNF performance is outside the scope of certification. Testing of this nature may be of value to the customer; it is for the third-party vendor to choose whether to test, and what to test, in these areas.

Extra / Extended Testing It is anticipated many customers, especially those with more complex needs, will consider the ecosystem test scope insufficient. In these cases there is a path forward - the customer can use ecosystem certification as a base on which to build bespoke testing. Cisco Advanced Services (A.S.) has developed an NFV testing offering to meet such needs. The scope of this is shown in Figure 1 of the test plan document.

Note: Successful customer-driven testing performed by A.S. does not, in any way, constitute implicit inclusion in this program.

Vendor Status (Dec '19)

Certified



Currently Testing



Ready to Test



Expected



Engaged



CISCO *Live!*

VNF Support Reference as of NFVIS 3.12.1*

VNF	Version
vEdge	18.4.1
ISRV	16.10.2 16.11.1b 16.12.1
cEdge	16.10.2
ASAv	9.12.1
vWAAS	6.4.3b-b-53
NGFWv	6.3.0-83
ThousandEyes	Agent 1.27.4
Fortinet	Fortigate 5.6.2
Palo Alto	PAN-OS 8.0.5
InfoVista	Ipanima v9.1.6.6
CTERA	6.0.4

*These images have been solution tested. Other images may function as well.

VNF Vendor – NFVIS InterOp Documentation

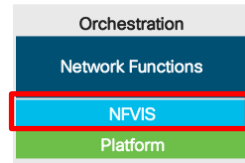
- Riverbed – Steelhead on ENCS
https://support.riverbed.com/bin/support/static/f61qbecfce2t3gqfm3m28bdqi1/html/kbjj2jgpeosmda1rhfqcr7g6n1/sh_v_9.9_icg_html/index.html#page/sh_v_9.9_icg_html/sh_v_encs_install.html
- SilverPeak – EdgeConnect on ENCS
<https://www.silver-peak.com/documentation/silverpeak-edgeconnect-cisco-encs>
- Palo Alto – VM Series Firewall on ENCS
<https://docs.paloaltonetworks.com/vm-series/8-1/vm-series-deployment/set-up-the-vm-series-firewall-on-cisco-encs.html>

Agenda

- Intro to SD Branch
- Platforms (ENCS, CSP5K, UCS E-Series)
- VN Functions – Network Services
- **NFVIS – Virtualization Layer**
- Lab Modules 1 & 2
- VNF Packaging
- Deploying VNFs with the GUI
- Lab Modules 3 & 4
- Monitoring and Troubleshooting a Virtual Environment
- Lab Module 5
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- Lab Modules 7 & 8
- Orchestration – NSO and vManage
- Conclusion and Use Cases

NFVIS

Purpose built Network Hypervisor Enterprise NFV Infrastructure Software (NFVIS)



Network Hypervisor

- Supports segmentation of virtual networks
- **Abstract CPU, memory, and storage resources**



Zero-Touch Deployment

- **Automatic connection to PnP server**
- Highly secure connection to the orchestration system
- Easy day-0 provisioning



Security

- **Secure Chain of Trust**
- Secure overlay for management and monitoring
- VNF secure boot
- Role Based Access Control



Lifecycle Management

- **Provisioning and launch of VNFs**
- Stop and restart services
- Dynamically add and remove services
- Failure monitoring and recovery
- VNF Backup Restore



Service Chaining

- **Elastic service insertion**
- PNIC tracking and VNIC update
- Multiple independent service paths based on applications or user profiles
- Host and VM Statistics, Packet Capture

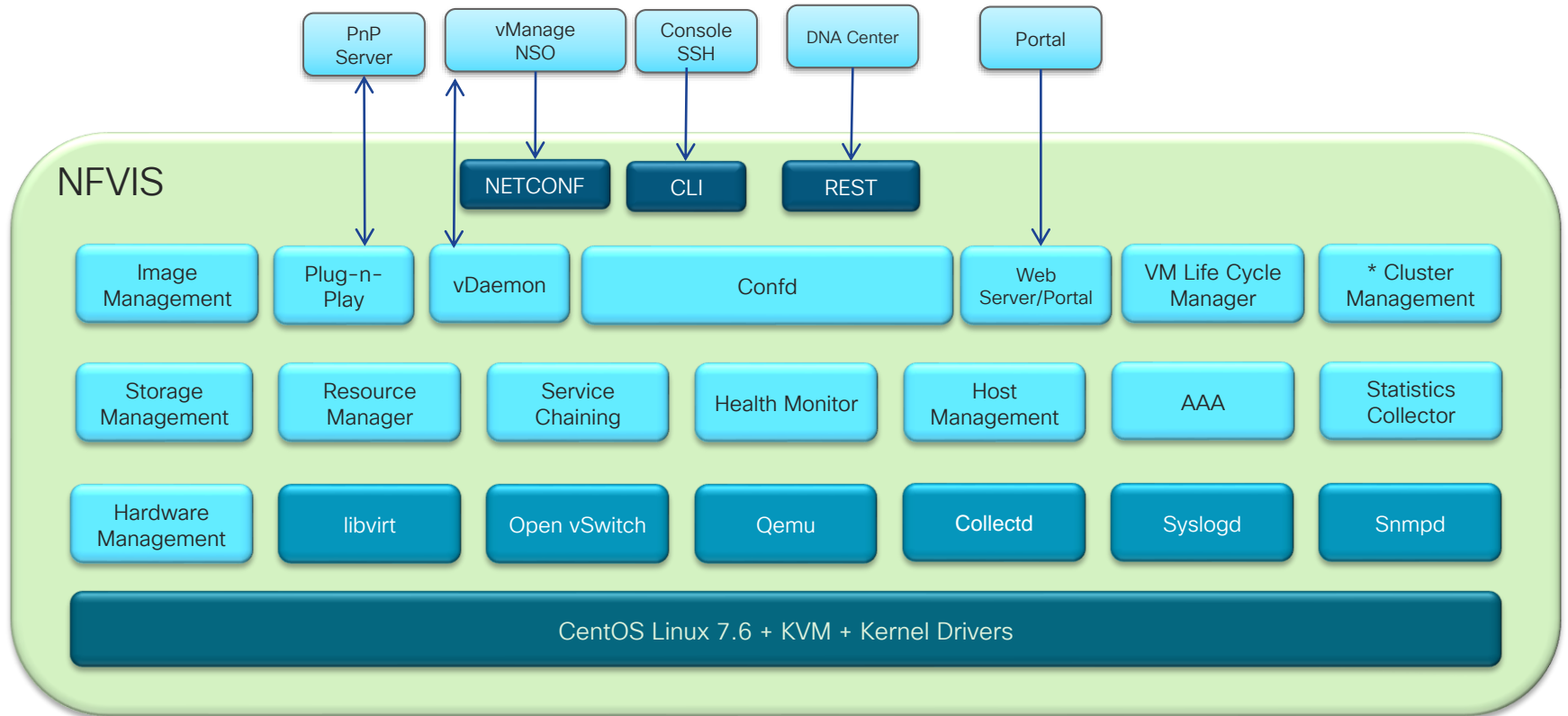


Open API

- **Programmable API for service orchestration**
- Rest and NETCONF API
- Netconf Notification

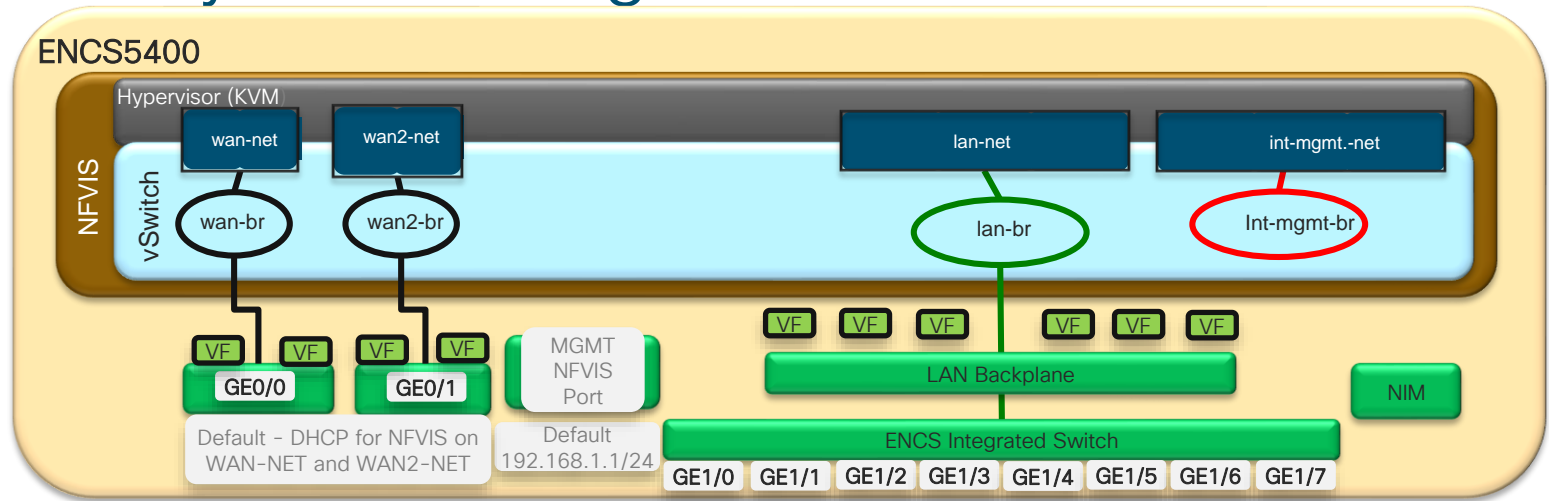
NFVIS Architecture

Not Just KVM, Power in software



* Roadmap

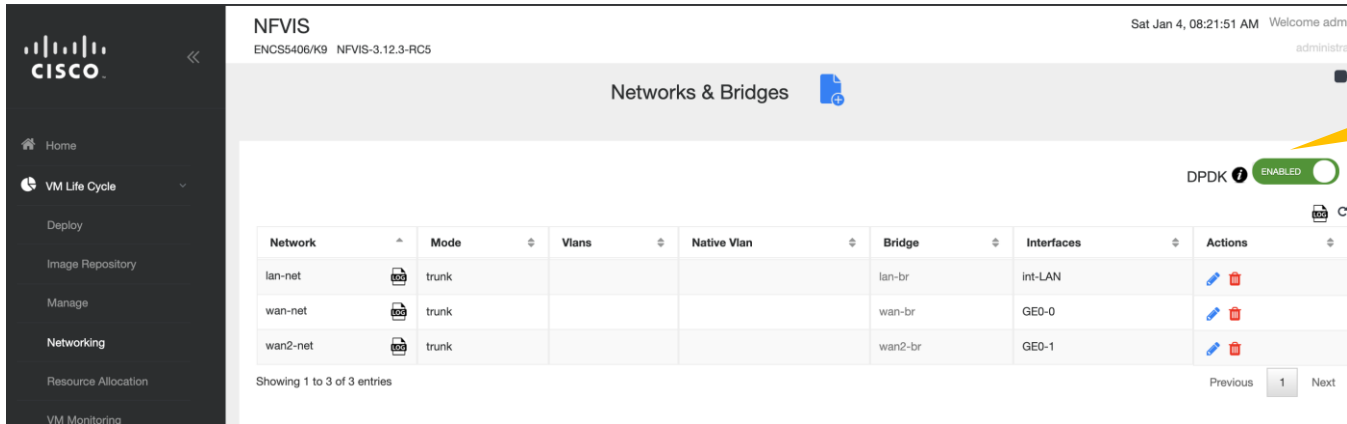
Default System Configuration on ENCS



- NFVIS can be accessed by default via the FP GE WAN ports or via the dedicated Management port
- NFVIS 3.10+ Default association: GE0-0 to wan-br, GE0-1 to wan2-br. Both wan-br and wan2-br are enabled for DHCP by default. DHCP is attempted(cycle between GE0-0, GE0-1) until one of the ports acquire DHCP address. PnP will be attempted over the wan facing network with path to default gateway. Pre-NFVIS 3.10, no wan2-br created by default, no dhcp by default via GE0-1.
- The Management port on ENCS is set to to 192.168.1.1 to access NFVIS
- All Switch ports – GE 1/0 to GE1/7 is associated to LAN bridge
- An internal management network (int-mgmt-net) and a bridge (int-mgmt-br) is created and is internally used for system monitoring.

DPDK Improves Throughput of VNFs

- Enable DPDK if SR-IOV drivers not available on VNF
- DPDK is enabled globally on ENCS
- Cannot be disabled once enabled (requires reimaging or factory reset ENCS)
- Some monitoring tools (SPAN and Packet Capture) will no longer function with DPDK



The screenshot shows the Cisco NFVIS interface. At the top, it displays 'NFVIS' and 'ENCS5406/K9 NFVIS-3.12.3-RC5'. The main heading is 'Networks & Bridges'. On the right side, there is a 'DPDK' toggle switch that is turned on and labeled 'ENABLED'. Below this, there is a table with the following columns: Network, Mode, Vlans, Native Vlan, Bridge, Interfaces, and Actions. The table contains three entries:

Network	Mode	Vlans	Native Vlan	Bridge	Interfaces	Actions
lan-net	trunk			lan-br	int-LAN	[edit] [delete]
wan-net	trunk			wan-br	GE0-0	[edit] [delete]
wan2-net	trunk			wan2-br	GE0-1	[edit] [delete]

At the bottom of the table, it says 'Showing 1 to 3 of 3 entries' and 'Previous 1 Next'.

DPDK Enabled Globally on Networking Page

Trustworthy Technologies for Enterprise Networking

Built-in security features that defend against today's threats

Image Signing

Creates a unique digital signature for a block of code. Signed images may be checked at runtime to verify that software has not been modified.

Hardware Anchored Secure Boot

Helps ensure that code is authentic and unmodified. Anchors the microloader in immutable hardware, to prevent Cisco devices from executing tainted software.

Trust Anchor Module (TAM)

A tamper-resistant chip featuring nonvolatile secure storage, SUDI, and crypto services including RNG, key store, and crypto engine.

Hardware Authenticity Check

Uses a X.509 SUDI certificate to verify hardware authenticity. Runs only after the secure boot process has completed and software has been verified to be trusted.

HW Assisted Virtualization

Process and Memory segmentation for data isolation and protection with better performance.




Cisco NFVIS



Cisco ENCS 5000 Series

SUDI for Cisco Plug & Play

The Secure Unique Identifier (SUDI) is an X.509 certificate that provides factory-installed device identity. Enables secure remote on-boarding of devices.

SE Linux

Fine-grained system level access control to better protect against privilege escalation attacks

Modern Cryptography

Provides secure, up-to-date encryption so that encrypted data communications in-transit and at-rest remains confidential.

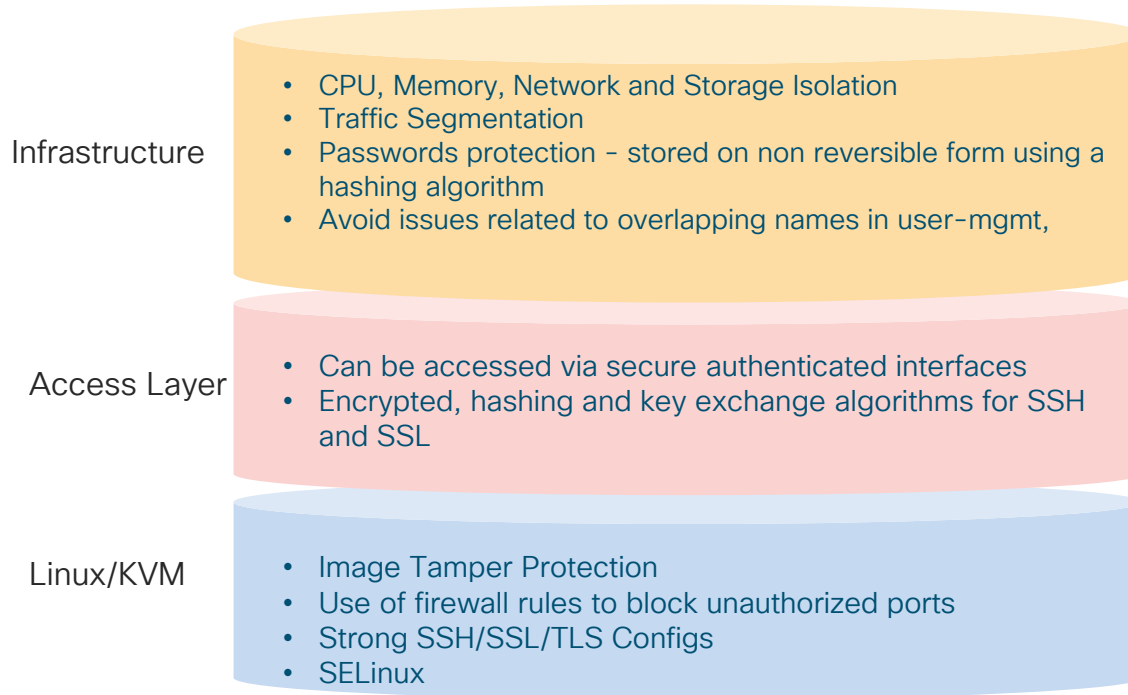
Factory Reset

One command to reset the device to factory-original settings to protect sensitive data when the device is out of direct control.

Secure Development Lifecycle (SDL)

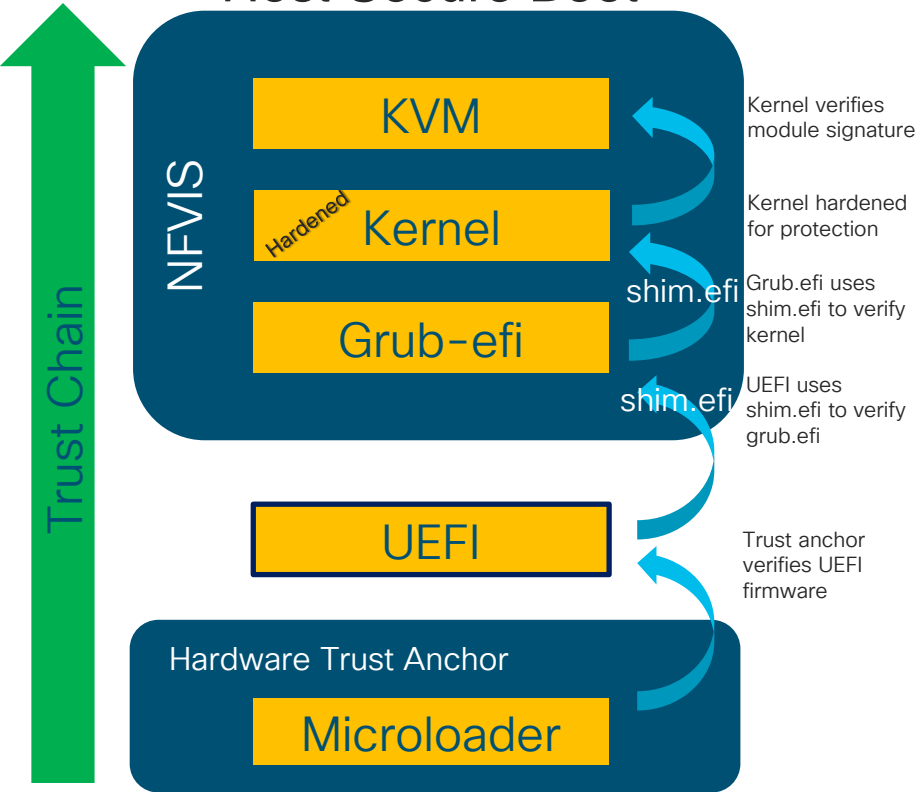
A repeatable, measurable process designed to reduce vulnerabilities and enhance the security and resilience of Cisco solutions.

Security embedded at all layers of software

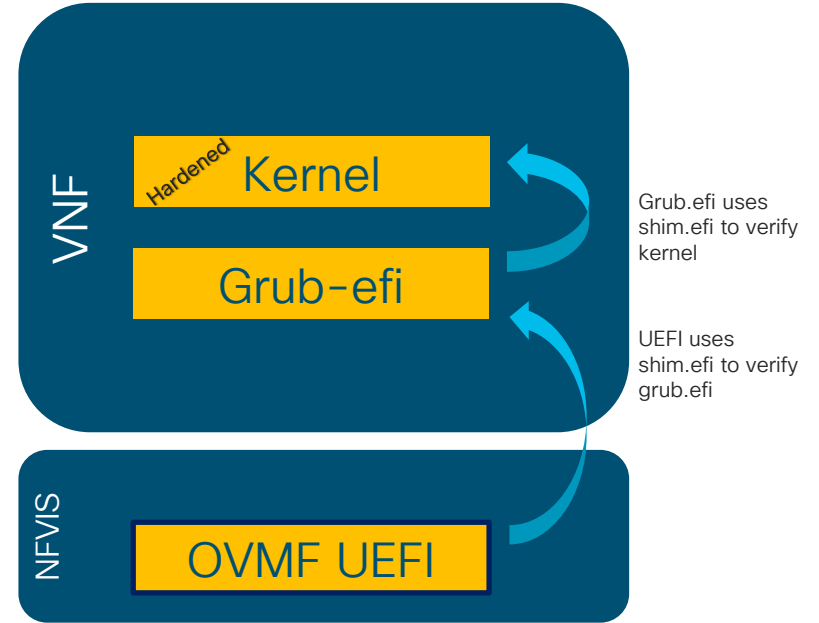


Security: Chain of trust

Host Secure Boot



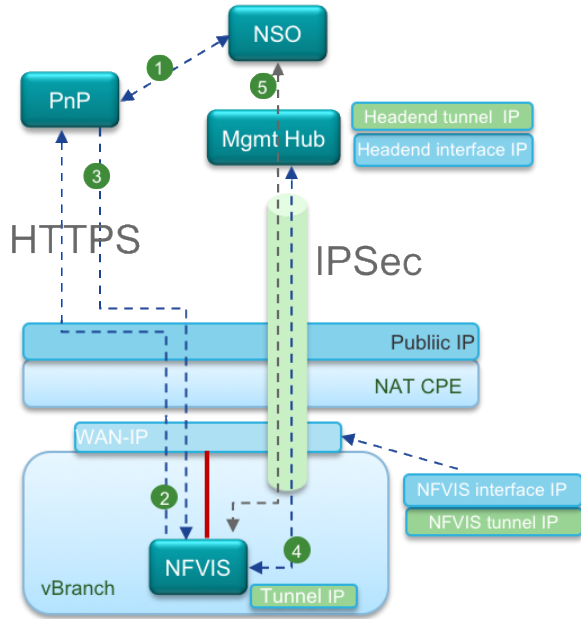
VNF Secure Boot



Secure Overlay for OOB management

Target Deployment Models using Secure Tunnels

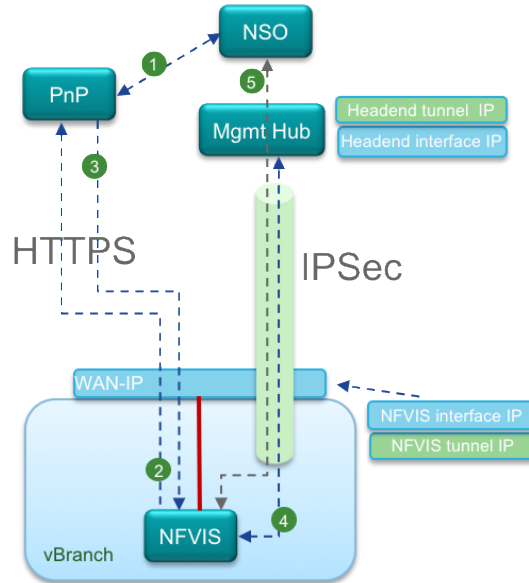
Use case 1: Secure Overlay – NAT CPE



Router – Private IP from NAT GW
 NFVIS – Private IP from NAT GW. Tunnel Overlay IP

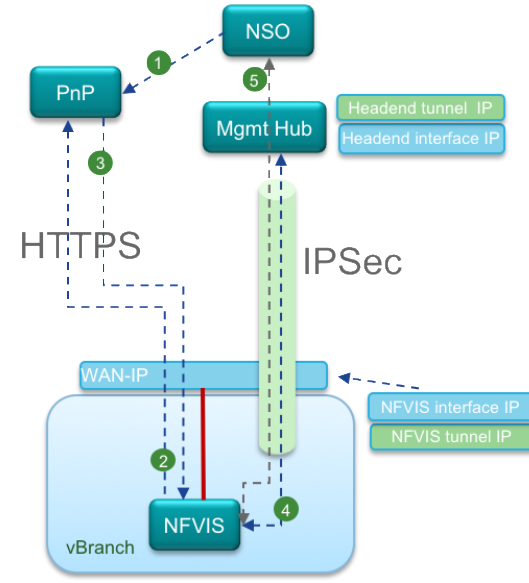
cisco Live!

Use Case 2: Secure Overlay – DHCP WAN IP w/o NAT CPE



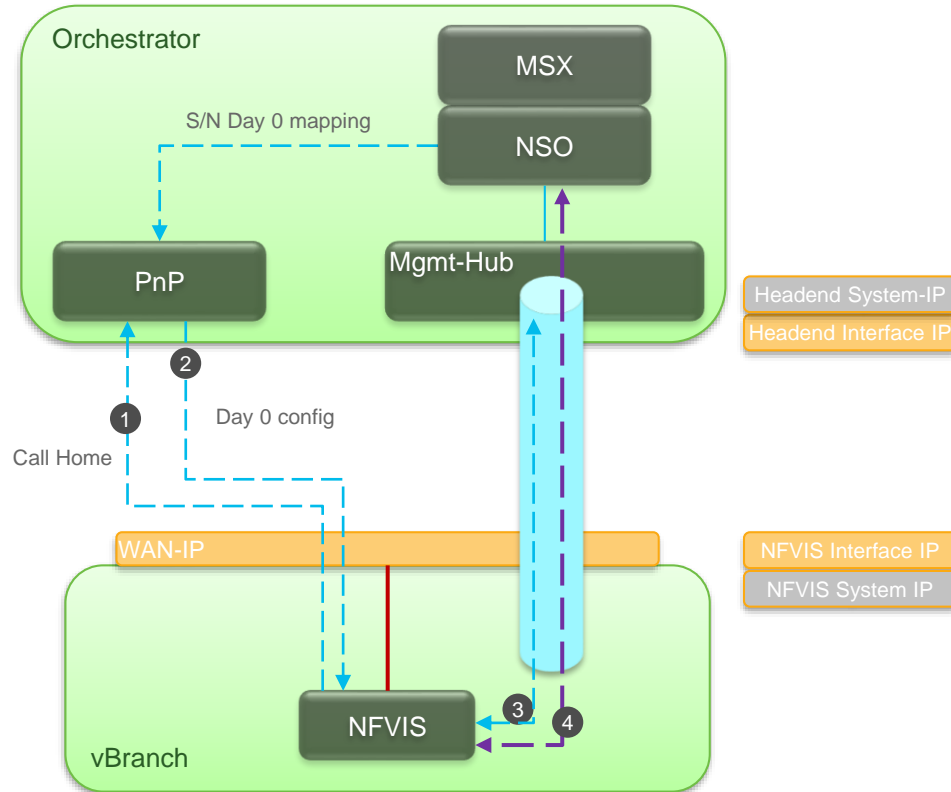
NFVIS – Initially uses WAN IP. Will move to Private IP
 Router – Will be spun up and assigned WAN IP

Use Case 3: Secure Overlay – Static WAN IP w/o NAT CPE

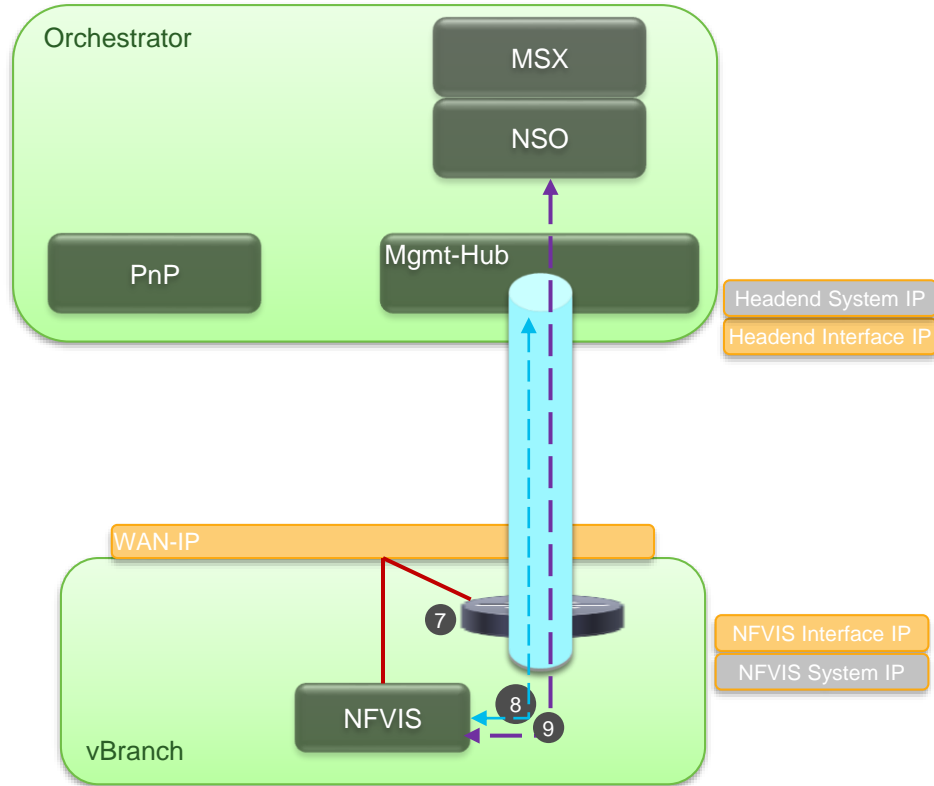


NFVIS – Initially uses WAN IP. Will move to Private IP
 Router – Will be spun up and assigned WAN IP

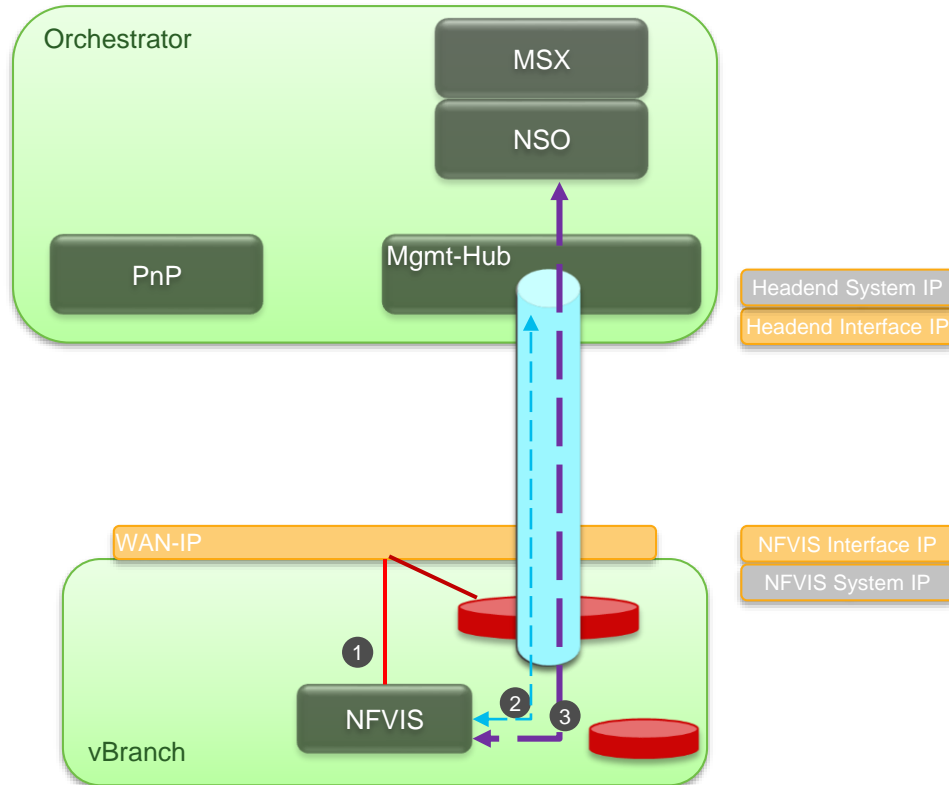
Solution – Hypervisor Management Overlay



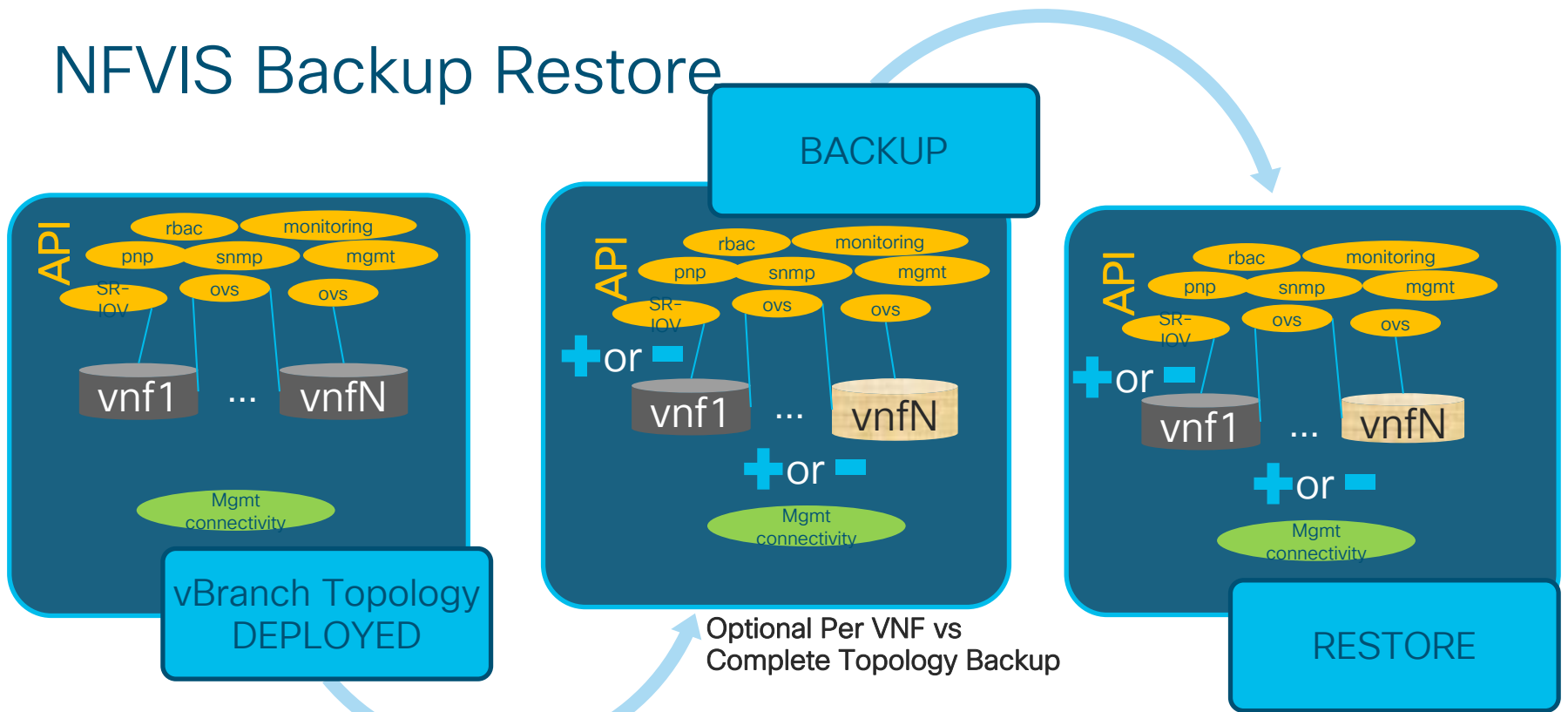
Solution – Overlay and Single Public IP



Solution – Single Public IP Failover



NFVIS Backup Restore



Restore from No-VNF-disk-Backup will result in Re-Deploy of VNF.
VNF License is subject to change.
VNF package reqd in image repository.

Backup/Restore CLIs

```
admin connected from 10.154.141.30 using ssh on nfvis
nfvis# hostaction ?
Possible completions:
  backup                Performs system backup
  change-bios-password
  change-cimc-password
  mgmt-dhcp-renew
  reboot
  restore                Restore configuration and VMs from backup file
  shutdown
  wan-dhcp-renew
nfvis# hostaction backup ?
Possible completions:
  all-vms                Backup all VMs
  configuration-and-vms  Backup NFVIS configuration and VMs
  configuration-only     Backup NFVIS configuration
  vm                    Backup a specific VM
nfvis# hostaction backup vm ?
Possible completions:
  vm-name               Name of VM to backup
nfvis# hostaction restore ?
Description: Performs a restore for everything except management settings
Possible completions:
  except-mgmt-settings
  file-uri              Path to backup file on disk
nfvis# hostaction restore except-mgmt-settings ?
Possible completions:
  file-uri              Path to backup file on disk
nfvis# hostaction restore file-uri ?
Description: Path to backup file on disk
Possible completions:
  <string>
nfvis# █
```

Use-cases enabled with NFVIS 3.12 features

High Availability Design

- PNIC tracking for OVS and SR-IOV LAN/WAN interface on ENCS
- Validated with VRRP/HSRP designs

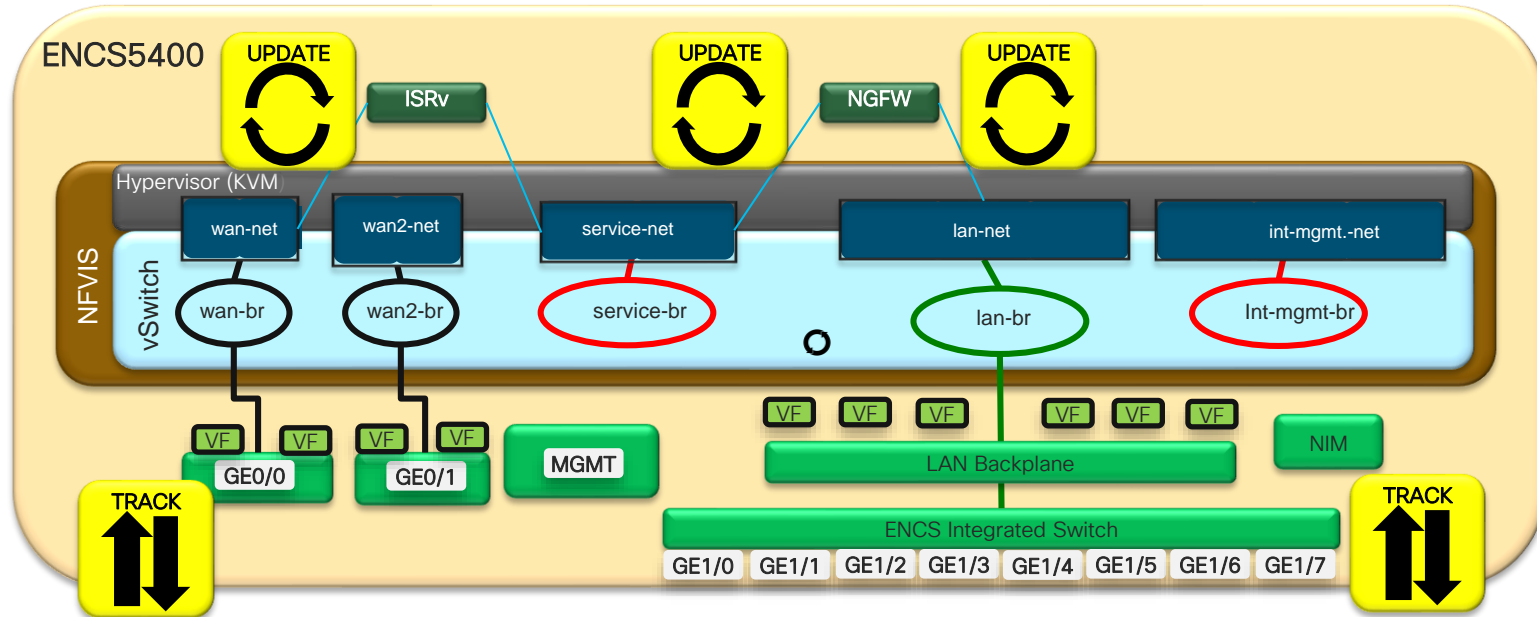
Performance Improvement

- OVS-DPDK performance improvement across supported platforms ENCS, CSP5K, UCSC-M5, UCSE

Horizontal VNF scaling and multitenant design

- Configurable SR-IOV VFs for VNF scale for CSP platform. LAN VFs increased from 6 to 24 on ENCS platforms.

NFVIS PNIC Tracking, VNIC Update

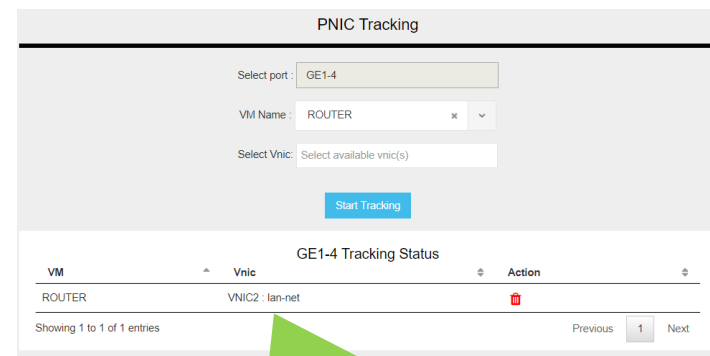


- PNIC tracking works for ports associated with OVS, works on LAN and WAN facing ports. **Available starting NFVIS 3.10.1 release.**
- PNIC tracking is useful in High Availability Designs. HSRP, VRRP like stateful features depend on interface status to switch between ACTIVE and STANDBY modes.
- PNIC state can be propagated to multiple vnics based on association

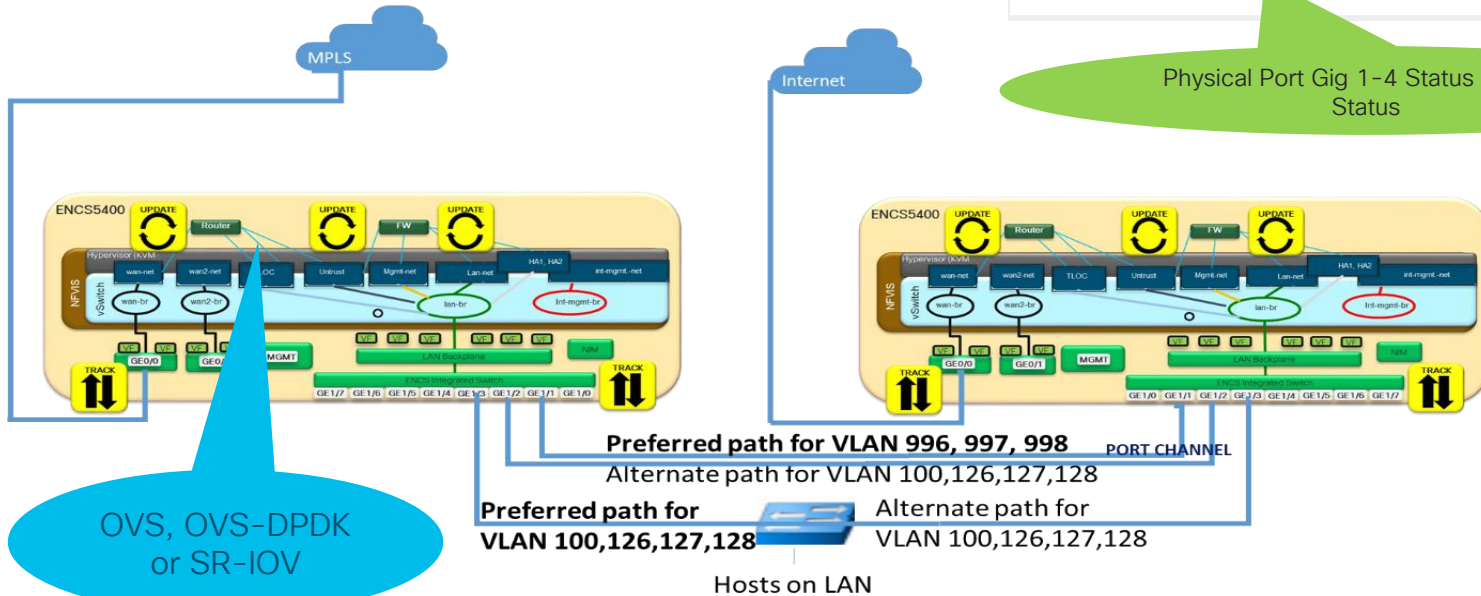
ENCS vBranch Design

Device, Service, Link Redundancy

Validated VRRP/HSRP Design with PNIC Tracking



Physical Port Gig 1-4 Status == vNIC Status



Horizontal VNF scaling and multitenant design

Dynamic SR-IOV

- Allow user to delete and create SR-IOV networks
- Allow user to configure a PNIC to disable SR-IOV / enable SR-IOV with specified number of VFs and switch mode
- Use cases
 - expand number of SR-IOV networks on high capacity PNICs and support deploying more VMs attaching to SR-IOV networks
 - support DPDK PNIC
- PNIC SR-IOV in NFVIS fresh installation is not changed
 - Each of PNIC has default number of VFs created
 - Default SR-IOV networks are created

VNF Storage IO Optimization

Problem

Disk space allocation and initialization consume additional time, leading to slow Disk IO.

Solution

For the VNF services, Pre-allocate storage via Thick-provision and Initialize sectors at the time of deployment

How

Create VNF package with following meta-data. NO additional actions required to enable Storage optimization, deploy the VNF

- Thick Disk Provisioning with Eager Zero<thick_disk_provisioning>true</thick_disk_provisioning>
- <eager_zero>true</eager_zero>

API enhancements

Features

Description

Configurable vcpu topology

Some of the thirdparty VNF (ex. Aruba WLC) require **Socket, Core and Thread** specified in addition to the number of cores. Default is to allocate the number of cores and Socket, Core, Thread definitions is populated by system.

AAA auth order, include local

When AAA is configured, users defined local will be used first and subsequent step is to look up AAA server. Prior to this release, when AAA enabled, local user database is not used until AAA server reachability is lost.

APC UPS support with power level notifications

During AC power loss, when switched to using UPS, available power level (amount of time) is notified via syslog.

SNMP support for per core CPU usage

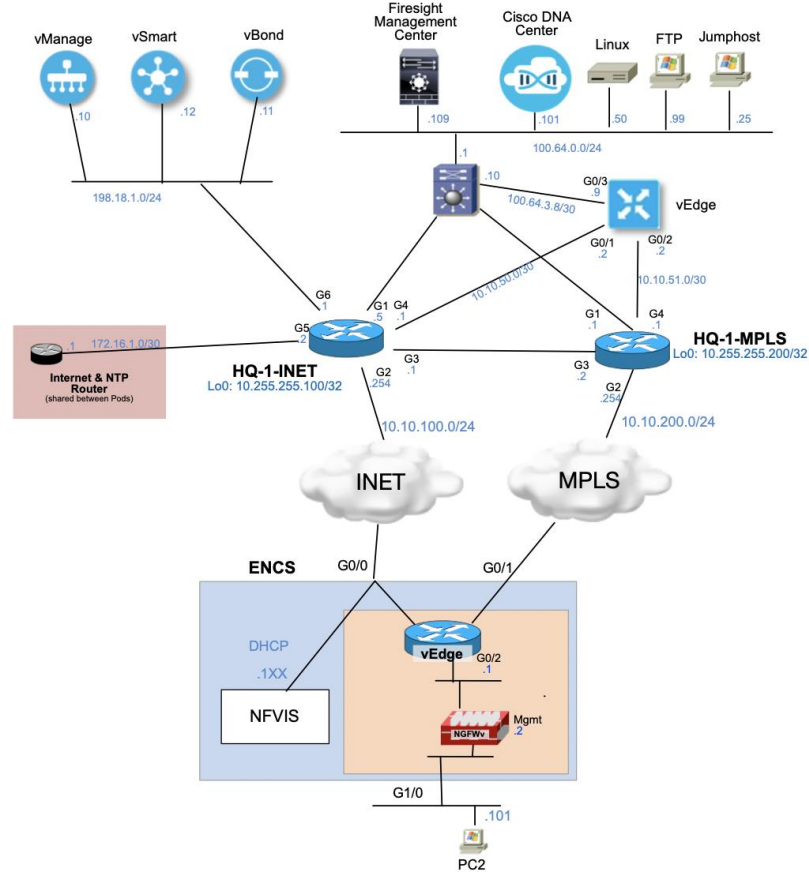
GUI session timeout configurable

Agenda

- Intro to SD Branch
- Platforms (ENCS, CSP5K, UCS E-Series)
- VN Functions – Network Services
- NFVIS – Virtualization Layer
- **Lab Modules 1 & 2**
- VNF Packaging
- Deploying VNFs with the GUI
- Lab Modules 3 & 4
- Monitoring and Troubleshooting a Virtual Environment
- Lab Module 5
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- Conclusion and Use Cases

Introduction to the Lab

Lab Topology



Lab Overview

- Access the lab through AnyConnect and Microsoft Remote Desktop (RDP)
- Reference Sheet has your credentials
- Sharing head-end infrastructure

You have been assigned

POD 1

To access:

1. Launch AnyConnect to 128.107.211.202

Username: *enfv-pod01*

Password: *CLEUR2020*

2. Open a browser to <https://server.enfv.lab/RDWeb>

Username: *enfv-pod01@enfv.lab*

Password: *C1sco12345?*

Accessing the Lab - Walkthrough

Lab Modules 1 & 2

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VNF Packaging

Why Package?

- Better Scalability
 - Provides a way to distribute and deploy VNFs consistently
 - Same package used for multiple VNF sizes
- Simplification
 - Available with packaging utility or GUI
 - VNFs instantiate already configured
- Customization
 - Set key parameters such as console access, core pinning, driver support and disk pre-provisioning
 - Implement your configuration

VNF format support on NFVIS










- NFVIS is based on a Linux distribution with KVM
- Can deploy any VNF with a QCOW2 extension (standard KVM file format)
- However, NFVIS can also support additional file formats
 - .ISO, .IMG, .RAW
 - Has ability to convert a VMDK file into QCOW2 using NFVIS CLI

```
nfvis# image-convert myimage.vmdk myimage.qcow2
```

- NFVIS provides users flexibility by creating a package to deploy on NFVIS
 - Similar to creating an “OVA”

VM Packaging Utility

The screenshot shows the NFVIS interface with the 'Datastore' tab selected. The table below lists various files and folders. The file 'nfvisvmpackagingtool.tar' is highlighted with a red circle, and its download icon is also circled in red with an arrow pointing to it.

Name	Type	Size	Date Modified	Actions
data				
intdatastore				
logs				
pktcaptures				
uploads				
34664098-c2e6-4bbc-8d4c-4bd32c7978be				
ASAv-CLEUR20.tar.gz	VM Package	187M	2020-01-08 21:14:03	  
ISRv-CLEUR20.tar.gz	VM Package	1.1G	2020-01-08 21:31:18	  
vmpackagingutility				
nfvisvmpackagingtool.tar	VM Packaging Tool	80K	2019-12-13 01:35:11	  

- Downloaded from NFVIS
- File is “nfvisvmpackagingtool.tar”
- Unpack for files:
 - nfvpt.py
 - image_properties_template.xml
 - nfvis_vm_packaging_utility_examples.txt

Packaging Utility Details

- Process uses Python and `nfvpt.py` utility with a combination of parameters to package the VM.
- The VM packaging utility contains the following
 - `nfvpt.py`—It is a python-based packaging tool that bundles the VM raw disk image/s along with VM specific properties.
 - `image_properties_template.xml`—This is the template file for the VM image properties file and has the parameters with default values. If the user provides new values to these parameters while creating the VM package, the default values get replaced with the user-defined values.
 - `nfvpt_vm_packaging_utility_examples.txt`—This file contains examples on how to use the image packaging utility to package a VM image.

Using nfvpt.py Packaging Tool

Required Fields

-o	Package filename (will make it .tar.gz)
-i	Disk image (multiple images separated by comma)
-t	VNF Type (e.g. ROUTER, FIREWALL)
-n	VNF Name
-r	VNF Version
--monitored	Monitored by NFVIS (default is false)
--optimize	Dedicate/Pin cores for function (default is false)

Optional Fields*

--console	Console port available (true or false)
--eager_zero	Pre-provision disk space (default is false)
--SR-IOV	Support for SR-IOV drivers (true or false)
--SR-IOV_list	Supported SR-IOV drivers (igb,igbvf,i40evf)
--bootstrap	List of files to bootstrap VNF during provisioning
--profile	Flavors possible with list of resources required (e.g. ISRV-small,"ISRV small profile",2,4096,8192)
--custom	Key / Value pairs for configuration variables (listed as key:[KEY_NAME],val:[VALUE_NAME])

Example (ISRV):

```
python nfvpt.py -o ISRV-16.12 -i isrv-universalk9.16.12.01a-vga.qcow2 -n "Cisco IOS-XE Virtual Router" -t ROUTER -r 16.12.01 --monitored true --console true --eager_zero true --SR-IOV true --SR-IOV_list igb,igbvf,i40evf --bootstrap ovf-env.xml:ovf-env.xml --bootstrap iosxe_config.txt:iosxe_config.txt --min_vcpu 2 --max_vcpu 8 --min_mem 4096 --max_mem 8192 --min_disk 8 --max_disk 8 --vnic_max 8 --optimize true --profile ISRV-small,"ISRV small profile",2,4096,8192 --profile ISRV-medium,"ISRV medium profile",4,4096,8192 --default_profile ISRV-small --custom key:HOST_NAME,val:"" --custom key:LOOPBACK_IP,val:""
```

*Not the entire list

vEdge VM Packaging using the Package Utility (nfvpt.py)

Input parameters

image_properties_template.xml

cloudinit.cfg

meta_data

vendor_data

viptela-edge-genericx86-64.qcow2

Packaging Utility

```
./nfvpt.py -o vedge17.3.2 -i viptela-edge-genericx86-64.qcow2 -n vedge.17.03.02 -t ROUTER -r 17.03.02 --monitored false --privileged true --bootstrap /dir/latest/user_data:cloudinit.cfg,/dir/latest/meta_data.json:meta_data,/dir/latest/vendor_data.json:vendor_data --min_vcpu 2 --max_vcpu 8 --min_mem 4096 --max_mem 8192 --min_disk 8 --max_disk 8 --vnic_max 8 --optimize true --nocloud true --profile vEdge-small,"vEdge small profile",2,4096,8192 --profile vEdge-Standard,"vEdge Standard profile",4,4096,8192 --default_profile vEdge-Standard --custom ORGNAME, --custom OTP, --custom UUID, --custom SYSTEM_IP, --custom VBOND,
```

- cloudinit.cfg: mounted as /openstack/latest/user_data
- meta_data: mounted as /openstack/latest/meta_data.json
- vendor_data: mounted as /openstack/latest/vendor_data

Final Package

vedge-17.3.2.tar.gz

Creating a Package using the NFVIS GUI

Access the utility from VM Life Cycle -> Image Repository -> Image Packaging

Enterprise NFVIS
ENCS5408/K9 NFVIS-3.6.1-FC3

Tue Nov 21, 09:48:48 AM Welcome admin administrators

Image Registration Browse Datastore USB Upload Image Packaging

VM Packages

Package Name	File Name	Status	Action
No data available in table			

Showing 0 to 0 of 0 entries Previous Next

Create a new VM Package

Upload the QCOW2 binary and Day 0 config

The screenshot shows the Enterprise NFVIS interface with the following details:

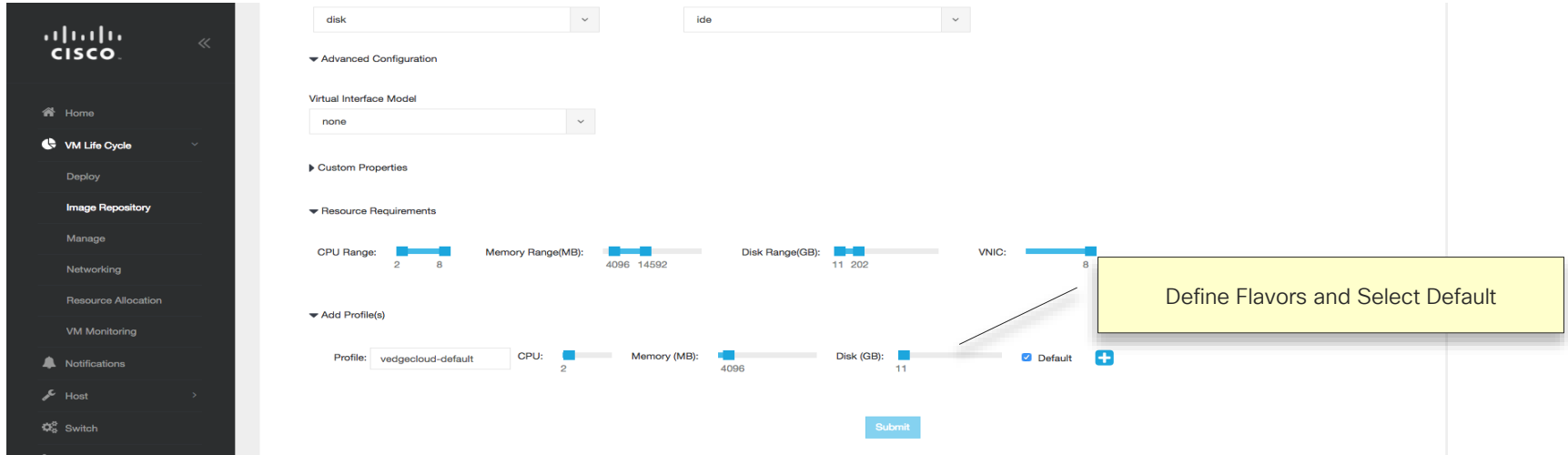
- Page Title:** Enterprise NFVIS
- Page Subtitle:** ENCS5406/K9 NFVIS-3.6.1-FC3
- Page Header:** Tue Nov 21, 02:00:03 PM Welcome admin
- Page Footer:** administrat
- Navigation Menu (Left):** Home, VM Life Cycle, Deploy, Image Repository, Manage, Networking, Resource Allocation, VM Monitoring, Notifications, Host, Switch, About, ENFV Channel, Make a Wish.
- Page Tabs:** Image Registration, Browse Datastore, USB Upload, Image Packaging.
- Form Fields:**
 - Package Name: vEdgeCloud
 - VM Version: 17.2
 - VM Type: Other
 - Dedicate Cores(Optimize): No
 - Serial Console: Enable
 - Sriov Driver(s): Select available driver(s)
 - Raw Disk File Bus: virtio
 - Thick Disk Provisioning: No
 - Bootstrap Cloud Init Drive: disk
 - Bootstrap Cloud Init Bus: ide
- Upload Options:** Local (selected), Upload Raw Images (.qcow2/.img), Upload Bootstrap Files.
- Upload Progress Tables:**

#	Name	Upload Progress	Size	Status
1	viptela-edge-genericx86-64.qcow2	<div style="width: 10%;"></div>	179 MB	Uploading...

#	Name	Mount Point	Upload Progress	Size	Status
1	cloud-init.cfg	File Mount Point	<div style="width: 100%;"></div>	0.161132 8125 KB	Uploaded
- Annotations:** Two yellow boxes with arrows pointing to the upload progress bars. The first box is labeled "Upload qcow2 binary" and points to the progress bar for "viptela-edge-genericx86-64.qcow2". The second box is labeled "Upload bootstrap file(s)" and points to the progress bar for "cloud-init.cfg".

Define Flavors

- Flavors set the CPU, Memory, Storage requirements for a VNF
- Helps with one-click automated deployment



The screenshot displays the Cisco VM Life Cycle interface. On the left is a dark sidebar with the Cisco logo and navigation options: Home, VM Life Cycle (with a dropdown arrow), Deploy, Image Repository, Manage, Networking, Resource Allocation, VM Monitoring, Notifications, Host, and Switch. The main content area is titled 'disk' and 'ide'. Under 'Advanced Configuration', the 'Virtual Interface Model' is set to 'none'. The 'Custom Properties' section is collapsed. The 'Resource Requirements' section features four sliders: CPU Range (2 to 8), Memory Range (4096 to 14592 MB), Disk Range (11 to 202 GB), and VNIC (8). Below this, the 'Add Profile(s)' section shows a profile named 'vedgecloud-default' with CPU: 2, Memory (MB): 4096, and Disk (GB): 11. A 'Default' checkbox is checked, and a plus icon is visible. A blue 'Submit' button is at the bottom. A yellow callout box with the text 'Define Flavors and Select Default' has an arrow pointing to the VNIC slider.

Create Package, Download or Register

- Once the package is created, you can then download it and reuse it on other NFVIS systems
- Register the VNF within NFVIS to deploy it

Enterprise NFVIS
ENC5406/K9 NFVIS-3.6.1-FC3

Tue Nov 21, 02:27:37 PM Welcome admin administrators

Image Registration Browse Datastore USB Upload Image Packaging

VM Packages

Package Name	File Name	Status	Action
vEdgeCloud	vEdgeCloud.tar.gz	COMPLETE	Register Download Delete

Showing 1 to 1 of 1 entries

Previous 1 Next

Register new Package so that it appears under image registration (image and profiles)

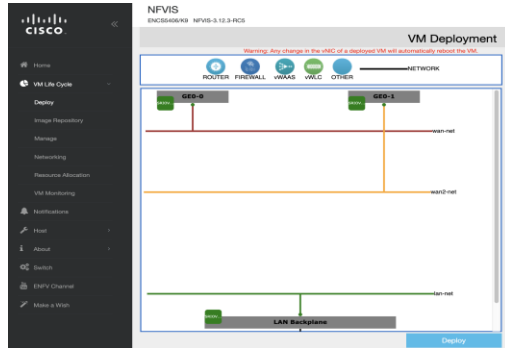
Agenda

- Intro to SD Branch
- Platforms (ENCS, CSP5K, UCS E-Series)
- VN Functions – Network Services
- NFVIS – Virtualization Layer
- Lab Modules 1 & 2
- VNF Packaging
- **Deploying VNFs with the GUI**
- Lab Modules 3 & 4
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- Lab Modules 7 & 8
- Orchestration – NSO and vManage
- Conclusion and Use Cases

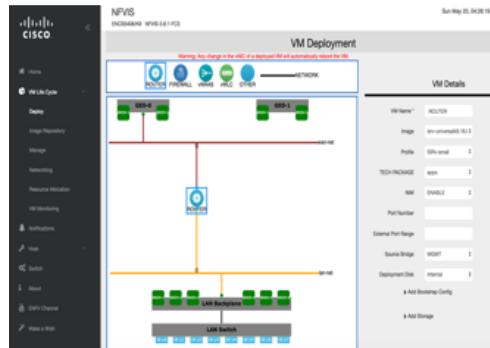
Deploying a VNF on NFVIS using the GUI

Deploying VNFs Using NFVIS GUI

VM Life Cycle -> Deploy



“Draw” the desired topology



Enter VNF properties and Deploy

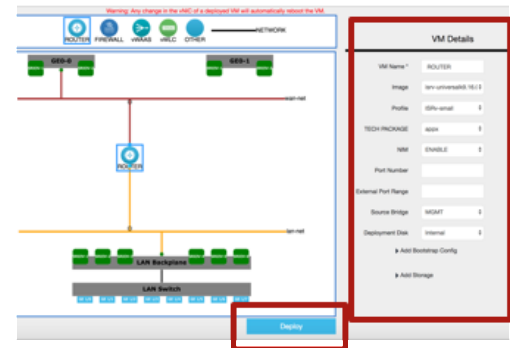


Image Profiles






Resource footprint for VNF deployment

Number of CPUs allocated to VNF. Dedicated or Shared based on Package properties

Memory allocated to VM during deployment

Disk space allocated during deployment, Choose specific disk during deployment

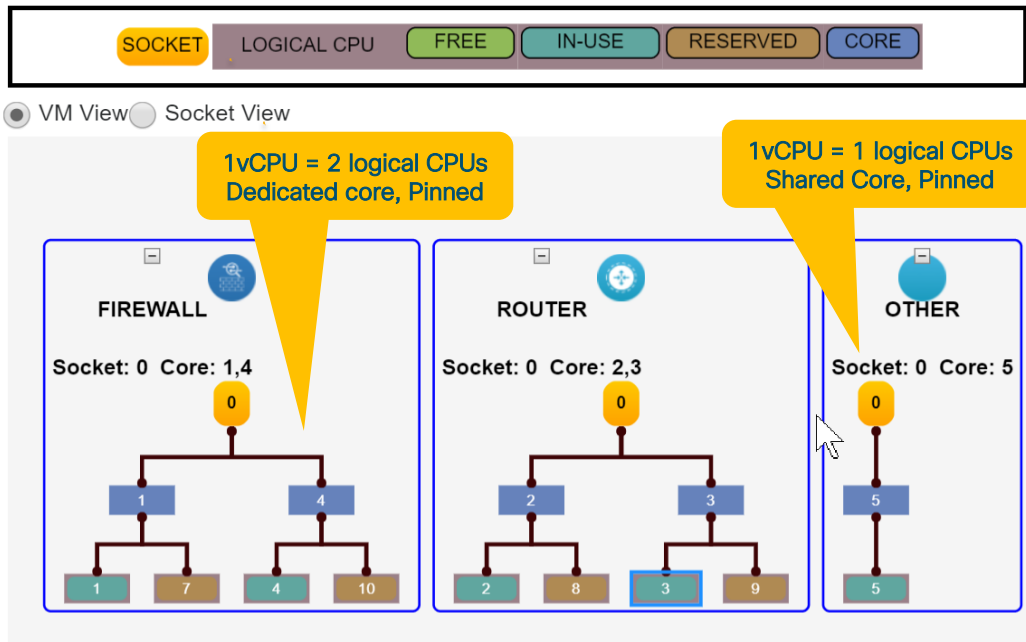
Profiles 

Profile	CPU	Memory (MB)	Disk (MB)	Source Image	Action
ASAv10	1	2048	8192	asav9101-routed.tar.gz	
ASAv30	4	8192	16384	asav9101-routed.tar.gz	
ASAv5	1	1024	8192	asav9101-routed.tar.gz	
isrv-medium	4	4096	8192	isrv1664.tar.gz	
isrv-small	2	4096	8192	isrv1664.tar.gz	

Showing 1 to 5 of 6 entries

Previous **1** 2 Next

Dedicated CPUs vs. Hyperthreading vs. pinning

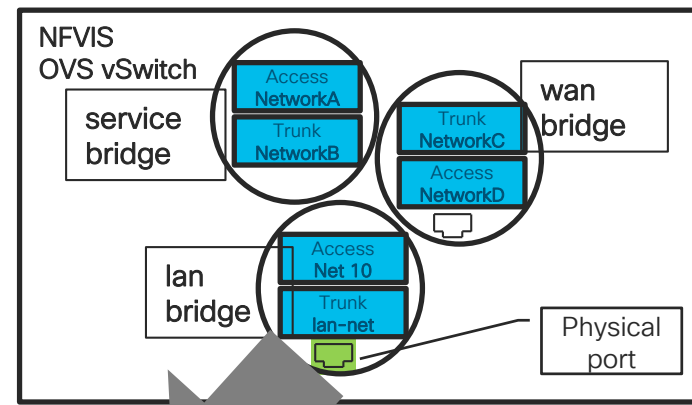


Best Practice :

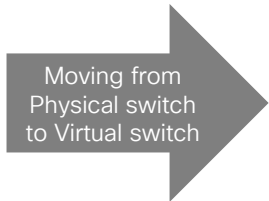
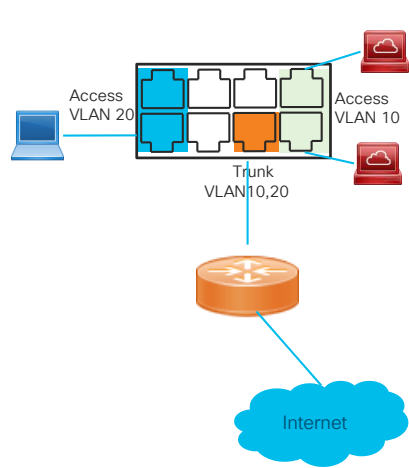
For predictable performance, Dedicate Core for Virtual Network Functions like vRouters, vFirewall, etc.

Lightweight Compute Applications based on TCP could share cores, host more applications

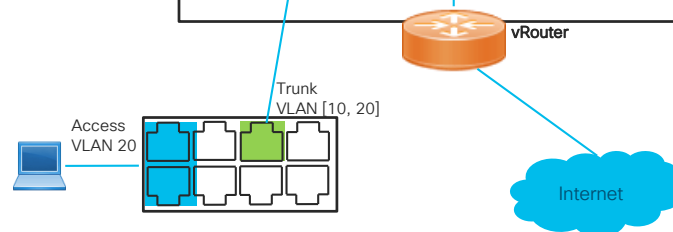
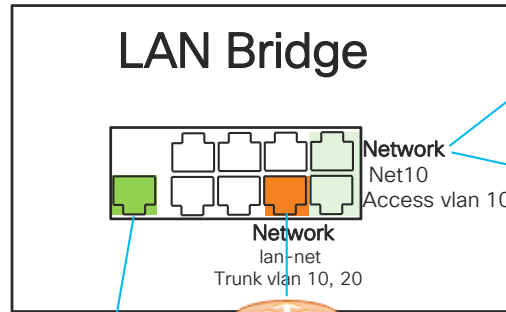
Bridges and Networks



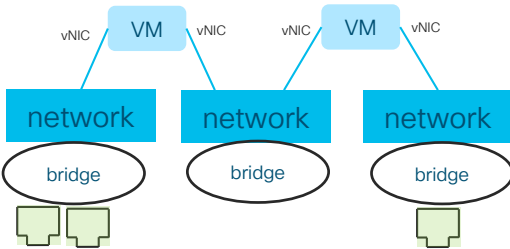
L2 Switch broadcast domains



Moving from Physical switch to Virtual switch



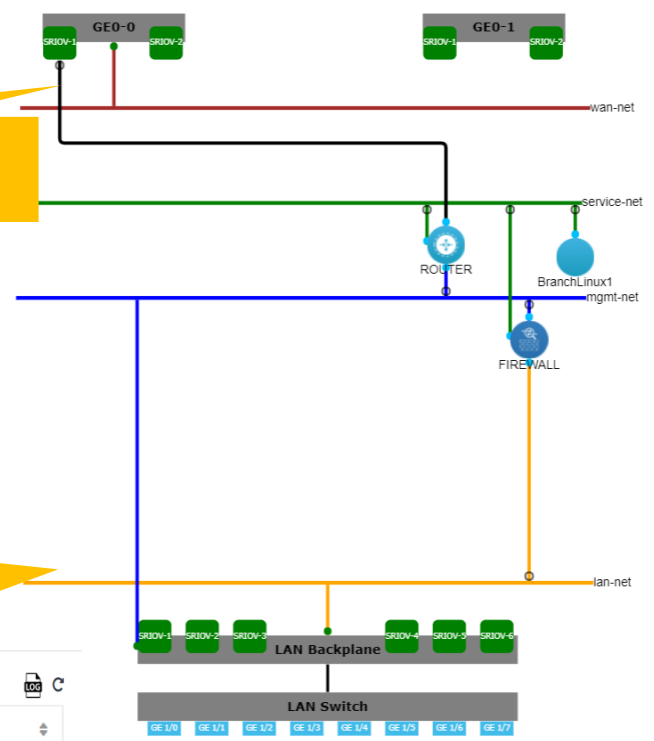
Bridges & Networks (Contd.)



SR-IOV vnic
Trunk or Access via CLI.

Mode
Trunk /
Access

Network (lan-net, wan-net) is logical representation of like group (Trunk or Access) of ports in vswitch (lan-br, wan-br).

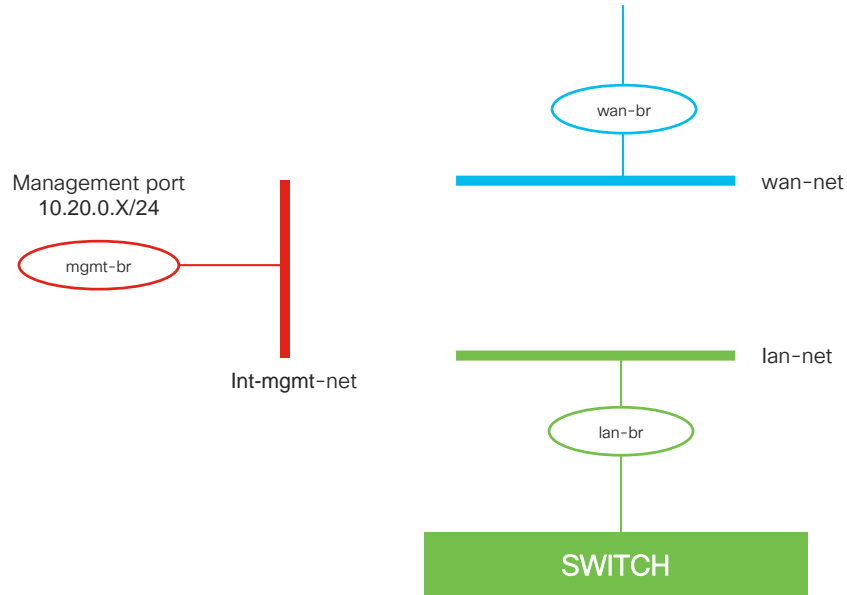


Network	Mode	Vlans	Native Vlan	Bridge	Interfaces	Actions
lan-net	trunk	101,102		lan-br	int-LAN	[edit] [delete]
mgmt-net	access	100		lan-br	int-LAN	[edit] [delete]
service-net	trunk			service-br		[edit] [delete]
wan-net	trunk			wan-br	GE0-0	[edit] [delete]

Showing 1 to 4 of 4 entries

Previous 1 Next

NFVIS Management Network

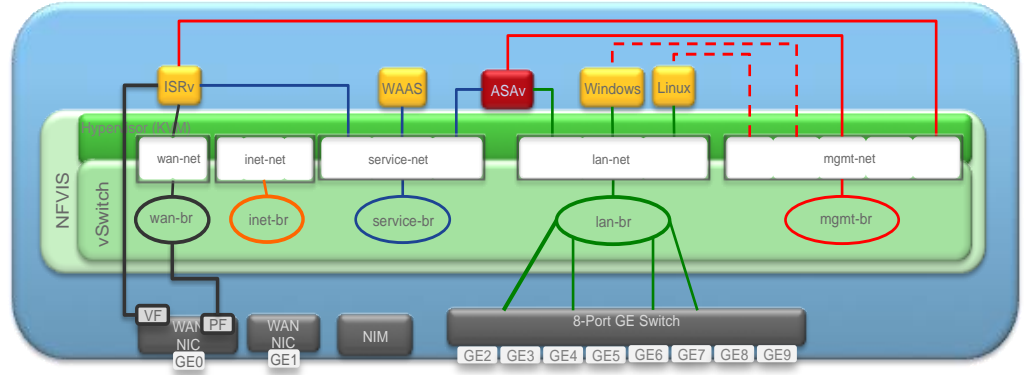


- int-mgmt-net predefined in NFVIS
- Used to connect to VMs
- Also used to monitor VMs
- If the VM fails to respond to heartbeat from the NFVIS, after 3 attempts of re-launching the VM, the Status will report 'Error'.
- Uses 10.20.0.X/24 by default
- Can be modified with CLI command

```
vm_lifecycle networks network int-mgmt-net subnet  
int-mgmt-net-subnet address ip-  
addressgateway gateway-ip-  
addressnetmask netmaskdhcp { true | false }
```

NFVIS Built-in Recovery

- NFVIS can monitor deployed VNF for failure
- On VNF failure detection, NFVIS can auto-restart the VNF
- Downtime experienced will depend on the VNF boot up time
- Can still run the branch off one hardware
- VNF would use the same license again



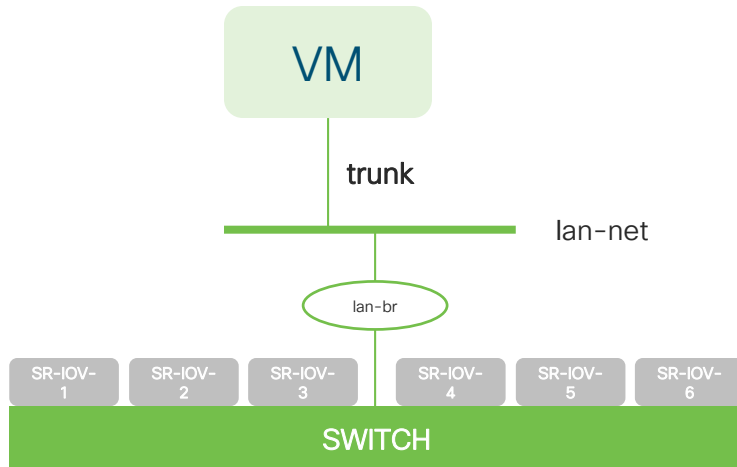
The first interface of the deployed VM will be used for internal monitoring.

- By default local portal attaches vNIC0 of the monitored VM to int-mgmt-net.
- If the VM fails to respond to heartbeat from the NFVIS, after 3 attempts of re-launching the VM, the Status will report 'Error'

How to connect a VM to LAN Ports

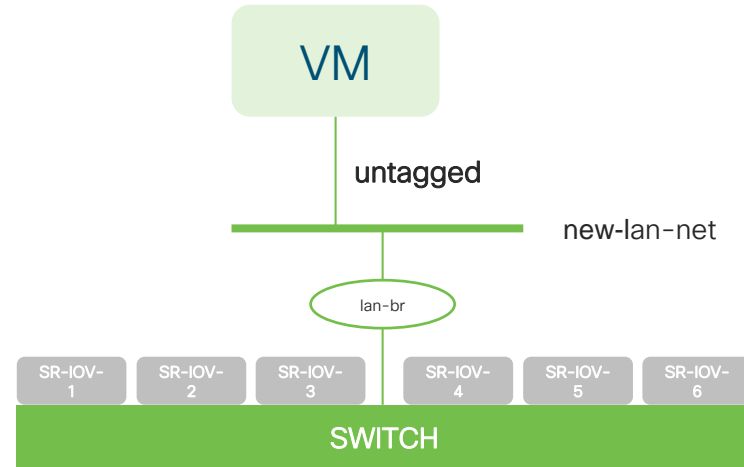
VM interface is a trunk

- Connect VM to LAN-SR-IOV-x
- Or lan-net.



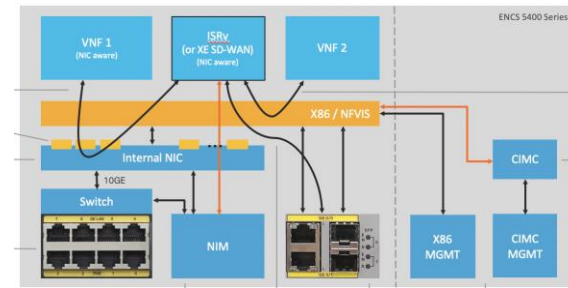
VM interface is untagged

- Connect VM to LAN-SR-IOV-x or lan-net.
- Create a new network for it to connect to
- Set network to access mode with the desired vlan
- Set bridge to lan-br.



LAN Ports

- LAN Ports (GE1/0 - 7 on ENCS 54xx, GE0/2 and GE0/3 on ENCS 5104)
- Interfaces intended to be used for LAN access.
- ENCS 54xx, ports are part of an 8-port switch
 - connects to Intel XL710 NIC, which then connects to NFVIS.
 - Means that individual physical interfaces from the switch are not exposed to NFVIS, we essentially just **have a trunk from NFVIS to the switch**. Unlike the WAN ports, **you can't create a network that maps directly to a physical port on the L2 switch**. You must send **appropriately tagged traffic to the L2 switch**, and it will then be sent out in accordance with the switchport configs.
 - OVS connectivity is provided from the XL710 to the default lan-br. lan-br is a member of lan-net, which **by default is in trunk mode**.
- On the 5104, GE0/2 and GE0/3 are mapped to lan-br. This is strictly an OVS bridge, not an L2 hardware switch like the 54xx.



Access the VNF Console from NFVIS

NFVIS - shows list of VM names

```
vbo-UCPE1# show system deployments
NAME                               ID  STATE
-----
1511257222.vEdgeCloud             7   running
vbo-UCPE1#
```

NFVIS - console request to a deployed VM

```
vbo-UCPE1# vmConsole 1511257222.vEdgeCloud
Connected to domain 1511257222.vEdgeCloud
Escape character is ^]

viptela 17.2.0

vedge login: admin
Password:
Welcome to Viptela CLI
admin connected from 127.0.0.1 using console on vedge
vedge#
```

Notes:

- VNF must be packaged with “Serial” console as enabled while using the VNF packaging tool
- ISRV must have “platform console serial” configured (requires a reboot of ISRV)
- ASAv must have a file on Disk0 called use_ttyS0 (requires a reboot of ASAv)

<https://community.cisco.com/t5/firewalls/can-t-access-isrv-or-asav-console-from-nfvis-on-cisco-encs/td-p/3308862>

Accessing VNF using Port Forwarding from NFVIS

VM Details

VM Name *	ROUTER
Image	ISRV-CLEUR20.tar.gz
Profile	ISRV-small
VNC Password	
HOST NAME	RTR1
POD NUMBER	3
Port Number	22
External Port Range	2022
Source Bridge	<input checked="" type="checkbox"/> wan-br <input type="checkbox"/> wan2-br <input type="checkbox"/> MGMT
Deployment Disk	

During VM Deployment:

Three Key Fields:

Port Number – what port on VM to forward to for SSH

External Port Range – What port to use on NFVIS

Source Bridge – What IP of NFVIS to use

- wan-br
- wan2-br
- MGMT

Caveats:

- VNF package must have "console" parameter enabled
- NFVIS uses internal management network to forward
- Source bridge set to reachable IP for NFVIS

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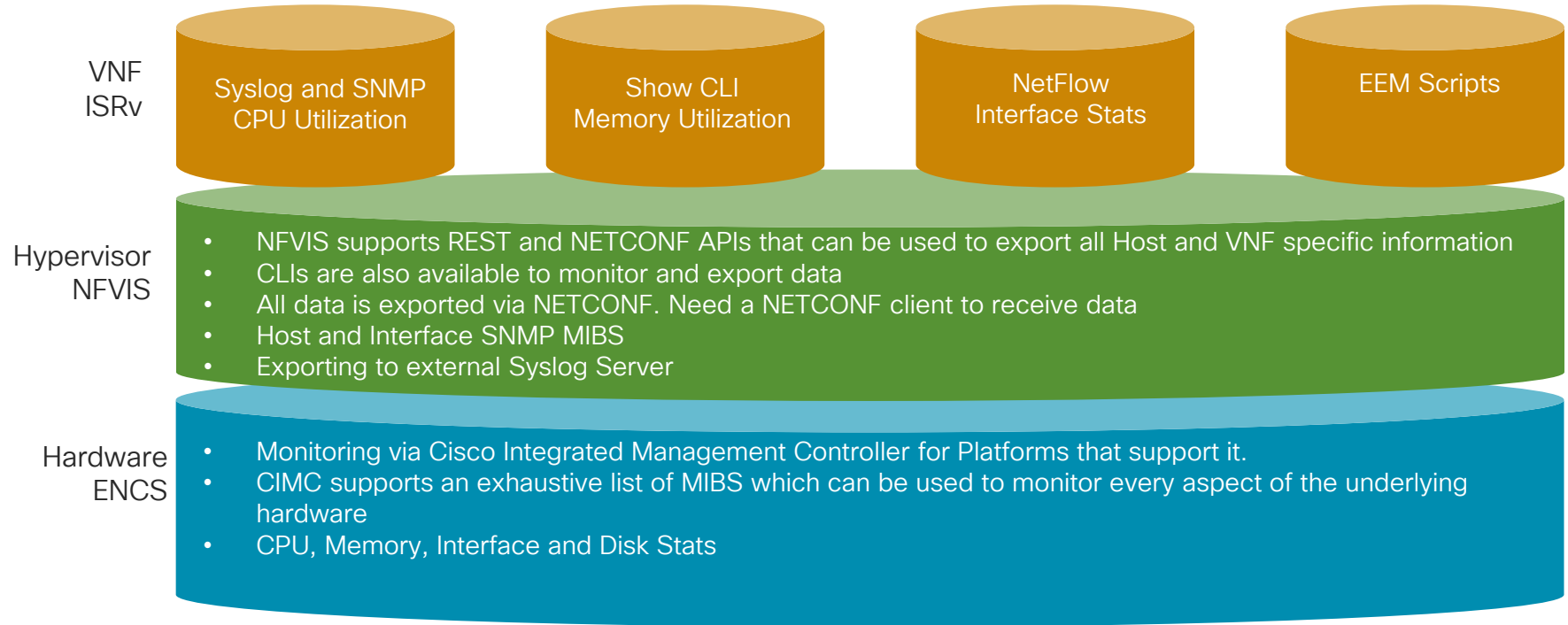
Lab Modules 3 & 4

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Monitoring and Troubleshooting a Virtual Environment

Enterprise NFV Monitoring



ENCS Monitoring Capabilities

- NFVIS
 - Syslog Messages & Netconf Notifications
 - SNMP Traps
 - SNMP MIBs
 - API for environment monitoring (Hardware)
 - API for host resource usage (CPU, disk, memory, port)
 - API for VNF resource usage (vCPU, disk, memory, port)
- CIMC
 - SNMP Traps
 - Syslog Messages
 - Event Log
 - APIs for hardware information

ENCS Monitoring Capabilities

NFVIS Syslog/Notifications Messages

- Network Connectivity
- Login/Authentication
- Host/Disk Management
- NFVIS Upgrade
- NFVIS VMLC Message
- NFVIS Secure Overlay/DPDK Messages
- NFVIS Certificate Management
- CIMC Management

ENCS Monitoring Capabilities

NFVIS Monitoring Documentation

- Documentation
 - https://www.cisco.com/c/en/us/td/docs/routers/nfvis/user_guide/b-api-reference-for-cisco-enterprise-nfvis.html
 - <https://www.cisco.com/c/en/us/td/docs/routers/nfvis/config/3-12-1/nfvis-config-guide-3-12-1.html>
 - CIMC - <https://www.cisco.com/c/en/us/support/servers-unified-computing/ucs-e-series-servers/products-installation-and-configuration-guides-list.html>

CIMC Management MIBS



[CISCO-UNIFIED-COMPUTING-EQUIPMENT-MIB](#)

[CISCO-UNIFIED-COMPUTING-FAULT-MIB](#)

[CISCO-UNIFIED-COMPUTING-MIB](#)

[CISCO-UNIFIED-COMPUTING-MEMORY-MIB](#)

[CISCO-UNIFIED-COMPUTING-NOTIFS-MIB](#)

[CISCO-UNIFIED-COMPUTING-PROCESSOR-MIB](#)

[CISCO-UNIFIED-COMPUTING-STORAGE-MIB](#)

[CISCO-UNIFIED-COMPUTING-TC-MIB](#)

[ITU-ALARM-TC-MIB](#)

[SNMPv2-MIB](#)

[SNMPv2-CONF-MIB](#)

[SNMPv2-SMI-MIB](#)

[SNMPv2-TC-MIB](#)

[SNMP-FRAMEWORK-MIB](#)

[INET-ADDRESS-MIB](#)

[CISCO-SMI](#)

[CISCO-TC](#)

- Memory, processor, and storage MIBS used for SNMP query for memory, CPU, and disk/controller (SNMPGET, SNMPWALK)
- Notifications and fault generate trap events

CLIs for Monitoring

Stats: content for graphical display

```
show system-monitoring host [cpu | disk | memory | port] stats  
show system-monitoring vnf [cpu | memory] stats
```

Table: summary (e.g. min / max / average)

```
show system-monitoring host [cpu | disk | memory | port] table
```

Default collecting duration is 5min

Query for a specific collecting duration via API / CLI.

NFVIS Notifications for Monitoring and Troubleshooting

- NFVIS sends notifications for
 - *vmlcEvents* (VM Lifecycle)
 - *nfvisEvents* (NFVIS)
- Use NFVIS CLI or GUI to query notifications

```
nfvis# show notification stream vmlcEvent
notification
eventTime 2017-02-17T22:27:20.292+00:00
vmlcEvent
  status SUCCESS
  status_code 200
  status_message Image creation completed successfully.
  image isrv-universalk9.16.03.01.tar.gz
  vmlcEvent vm_source
  !
  vmlcEvent vm_target
  !
  vmlcEvent event
    type CREATE_IMAGE
  !
```

NFVIS Notification Events

- VM Life Cycle Events

CREATE_IMAGE
DELETE_IMAGE
CREATE_FLAVOR
DELETE_FLAVOR
VM_DEPLOYED
VM_ALIVE
VM_UPDATED
VM_UNDEPLOYED
VM_RECOVERY_INIT
VM_RECOVERY_COMPLETED

VM_STOPPED
VM_STARTED
VM_REBOOTED
VM_MONITOR_UNSET
VM_MONITOR_SET
VM_RECOVERY_CANCELLED
VM_RECOVERY_REBOOT

- NFVIS System Events

WAN_DHCP_RENEW
INIT_STATUS_CHANGE

NETWORK_CREATE
NETWORK_UPDATE
NETWORK_DELETE

SNMP Support on NFVIS

- NFVIS supports versions 1 and 2 of SNMP
- Configuration can be done via Portal, CLI, and API
- NFVIS currently supports these standard MIBS
 - SNMPv2 MIB
 - Object ID (OID): 1.3.6.1.2.1.1
 - <http://www.oidview.com/mibs/0/SNMPv2-MIB.html>
 - IFMIB (interface data)
 - OID: 1.3.6.1.2.1.2
 - <http://www.oidview.com/mibs/0/IF-MIB.html>
 - Entity MIB (entity data)
 - OID: 1.3.6.1.2.1.47
 - <http://www.oidview.com/mibs/0/ENTITY-MIB.html>

Syslog in NFVIS

- NFVIS can send Syslog messages to Syslog servers
- Syslogs are sent for NETCONF notifications from NFVIS
- This feature is used to configure the remote logging servers
- Configuration can be done via Portal, CLI and API
- Syslog messages have the following format:

```
<Timestamp> hostname %SYS-<Severity>-<Event>: <Message>
```

```
2019 Jan 16 15:36:12 nfvis %SYS-6-CREATE_FLAVOR: Profile created: ISRV-small
```

```
2019 Jan 16 15:36:12 nfvis %SYS-6-CREATE_FLAVOR: Profile created: ISRV-medium
```

```
2019 Jan 16 15:36:13 nfvis %SYS-6-CREATE_IMAGE: Image created: ISRV_IMAGE
```


Syslog Server Configuration

- A maximum of 4 remote syslog servers can be configured.
- Server configuration parameters are:
 - Remote server's address
(IPv4 / IPv6 / DNS Name)
 - Protocol to be used for sending the syslogs
(TCP or UDP, default is UDP)
 - Port of the syslog server
For UDP, the default port is 514
For TCP, the default port is

Syslog severity Configuration

- By default, the logging severity of syslogs is ‘informational’
 - i.e. All syslogs at ‘informational’ severity and higher will be logged.
- The logging severity can be changed to one of:
 - debug
 - informational
 - notice
 - warning
 - error
 - critical
 - alert
 - emergency

Troubleshooting

Exposed low level Linux show commands without having to go to root

- Low level Show commands under “Support” keyword
- Provides stats from OVS, provides TCP data dump and output from virsh commands

Example: How to verify if the Day 0 configuration is attached to the VNF when instantiated by NFVIS?

Step1: Get the list of VNFs running on NFVIS

```
nfv1s# support virsh list
Id   Name                               State
-----
19   1509553386.ROUTER                 running
```

Step 2: Next check if there is a config drive generated with the day 0 configuration you added to the package

```
nfv1s# support show config-drive 19
-rw-r--r--. 1 qemu qemu 397312 Nov 1 16:23 /cisco/esc/esc_database/nodejs/VM/ae828bab-3e90-4a53-ba97-14aa0db258f2/ae828bab-3e90-4a53-ba97-14aa0db258f2-hdd.config
```

Step 3: Once verified that config drive is present, next look at the contents of the drive by using

```
nfv1s# support show config-drive content 19
```

At the tail end you should see the configuration that you packaged with the VNF

Troubleshooting

Example 2 : How to verify if your VM is actually enabled for serial console?

Step1: Use the support virsh dumpxml <id>

```
nfvis# support virsh dumpxml 19
```

The virsh dumpxml command lists out exactly how the VNF was deployed on NFVIS. It lists out the properties that was enabled as well

For the above example by using the virsh dumpxml command look for key word Serial, if you see the following in the output then you know the VNF was enabled for Serial Console on NFVIS.

```
<serial type='pty'>  
  <source path='/dev/pts/0'>  
  <target port='0'>  
  <alias name='serial0'>  
</serial>
```

Troubleshooting (specific to config drive)

Issue	Cause	Debug	Fix
Image registration fails	if package is not *.tar.gz (doesn't have the required files on slide#27)	Look at the error message on portal/API response code. Also look at ESCManager.log NFVIS#show log /var/log/esc/escmanager.log include Image_name	Repackage using local portal or packaging tool
Image registration fails	Checksum is not correct - maybe packaging tool /local portal not used to package the VM	Look at the error message on portal/API response code. Also look at ESCManager.log NFVIS#show log /var/log/esc/escmanager.log include Image_name	Repackage using local portal or packaging tool
VM deployment fails	VM is monitored VM. VM is not attached to int-mgmt-net (it can be attached to any nic) when deployed using API. By default local portal attaches nic0 of the monitored VM to int-mgmt-net.	Look at the API response code. Also look at ESCManager.log NFVIS#show log /var/log/esc/escmanager.log include vm_dep_name	Undeploy VM Re-Deploy using local portal or using API attach int-mgmt-net to one of the nics

Troubleshooting (contd...)

Issue	Cause	Debug	Fix
VM deployment fails	VM is a monitored VM and bootup_time is not specified in the payload bootup_time is boot time required for VM to boot in seconds (+ve value)	Look at the error message on portal/API response code. Also look at ESCManager.log NFVIS#show log /var/log/esc/escmanager.log include vm_dep_name	Re-deploy using local portal (default bootup_time is local portal is 600 seconds) Or deploy using API and specify a reasonable, positive value for the VM to boot in seconds. Some MSX need longer time to boot.
VM deployment fails	VM is a monitored VM and kpi_data is not provided in the payload	Look at the error message on portal/API response code. Also look at ESCManager.log NFVIS#show log /var/log/esc/escmanager.log include vm_dep_name	Re-deploy using local portal (it attaches kpi_data) Or deploy using API and specify a kpi_data
VM deployment fails	Bootstrap config file is tokenized and the key, value pairs are passed during deployment using API. But static ip address is used through the deployment payload for this VM for int-mgmt-net which was already assigned by the system for other MSX.	Look at the API response code. Also look at ESCManager.log NFVIS#show log /var/log/esc/escmanager.log include vm_dep_name	Use a different unused ip address for the int-mgmt-net.

SPAN and Packet Capture

- SR-IOV or OVS vnic can be spanned (port replicated) to a Packet capture VM
- TCPdump can be done via GUI or CLI on OVS vnics

The screenshot shows a web interface for configuring SPAN sessions. At the top, there are navigation tabs: "Maintenance and Reset", "SPAN" (selected), "NFS Mount", and "Password Management". Below the tabs, there are configuration fields for a SPAN session:

- SPAN Session: 2
- Destination: Interface Vlan. Value: BranchLinux1.vnic0
- Source(s): Interface Vlan. Value: * FIREWALL.vnic1
- Traffic Direction: rx-tx
- Submit button

Below the configuration fields, there is a section titled "SPAN Sessions" with a red minus icon. Underneath is a table with the following data:

Destination (Interface/Vlan) ^	Source(s) (Interfaces/Vlans) ⇅	RX Traffic Interfaces ⇅	TX Traffic Interfaces ⇅	Bridge ⇅	Status ⇅	Actions ⇅
BranchLinux1.vnic0	ROUTER.vnic2	ROUTER.vnic2	ROUTER.vnic2	service-br	SUCCESS	

At the bottom of the table, it says "Showing 1 to 1 of 1 entries". To the right of this text are navigation buttons: "Previous", "1" (highlighted), and "Next".

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Lab Module 5

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Deploying a VNF on NFVIS using APIs

What is an API?

“It’s a way for two pieces of software to talk to each other.”

Application Programming Interface (API)

API Examples

Representational State Transfer (REST)

- API framework intended to build simpler web services than SOAP
- Another use for the HTTP protocol
- Popular due to performance, scale, simplicity, and reliability
- Technically an API framework

GET

POST

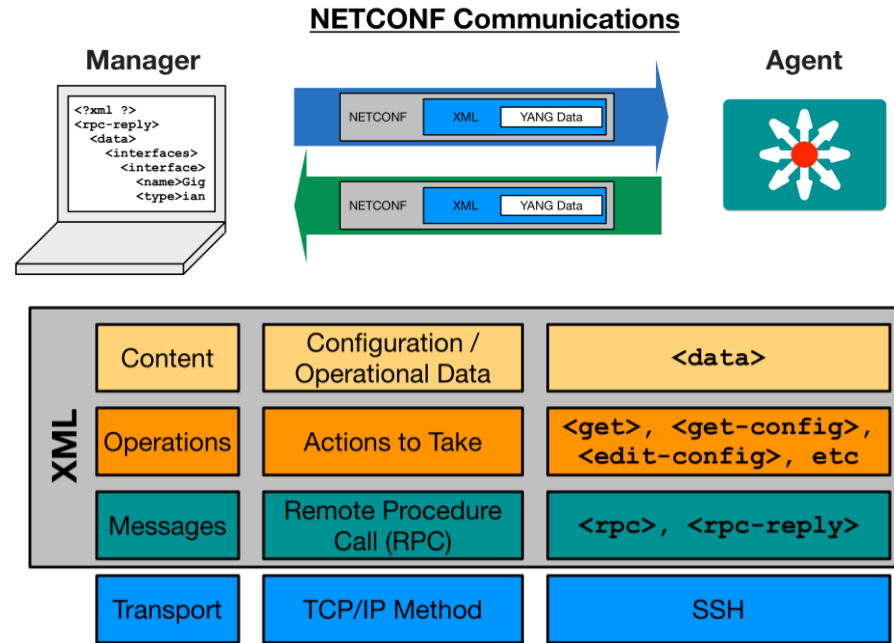
PUT

DELETE

{REST}

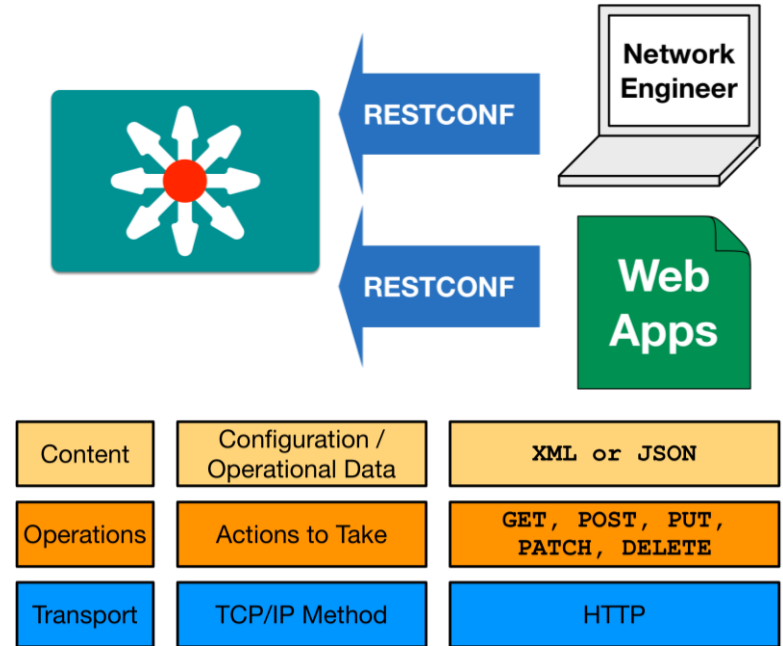
NETCONF (NETwork CONFIguration) Protocol

- Designed as replacement for SNMP
- Standardized in 2006 / Updated 2011
- Leverages SSH and XML
- Defines transport and communication
 - Titled coupled to YANG for data



RESTCONF Protocol

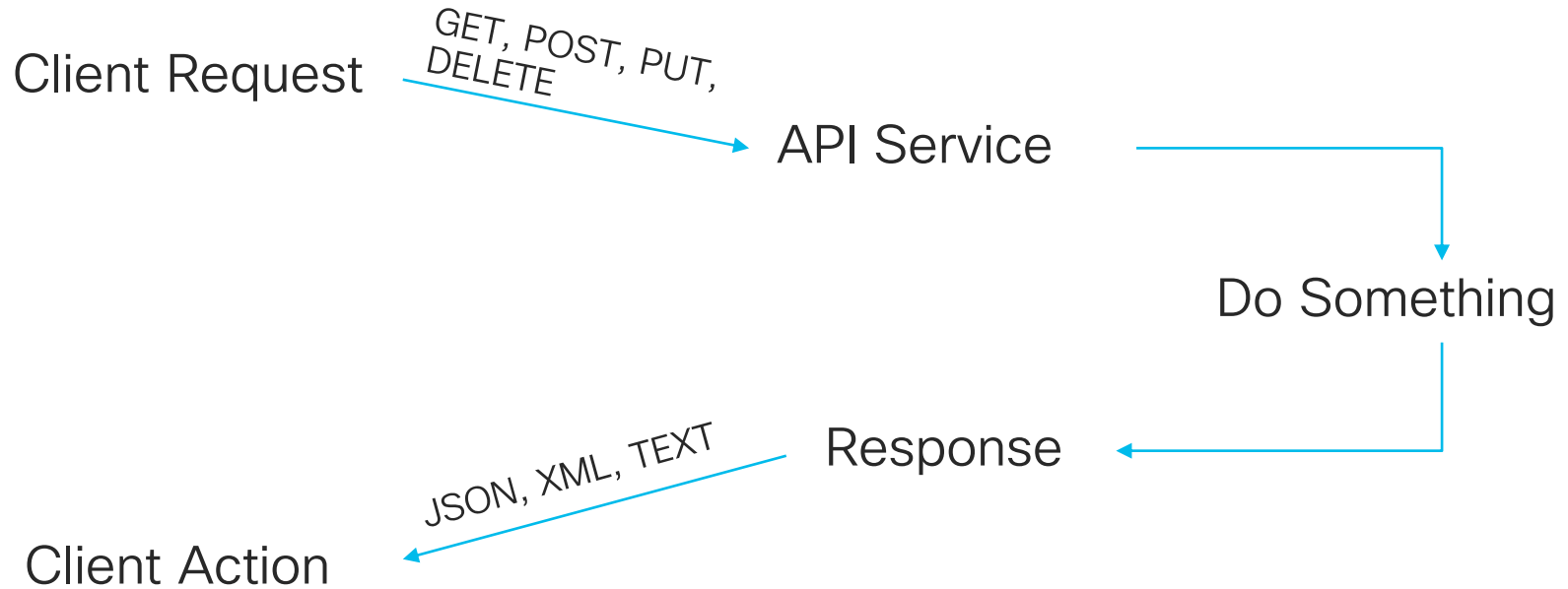
- Provide REST API like interface to network
- Standardized in 2017
- Supports XML and JSON
- Defines transport and communication
 - Titled coupled to YANG for data



Let's Look a Bit More at REST

Rest

How does it work



The URI – What are You Requesting?

http://maps.google.com/maps/api/geocode/json?address=sandiego



The diagram shows the URI `http://maps.google.com/maps/api/geocode/json?address=sandiego` with three colored brackets underneath it. A green bracket underlines `http://maps.google.com` and is labeled "Server". A blue bracket underlines `/maps/api/geocode/json` and is labeled "Resources". A red bracket underlines `?address=sandiego` and is labeled "Parameters".

- `http://` or `https://`
 - Define whether secure or open http
- **Server or Host**
 - Resolves to the IP and port to connect to
- **Resource**
 - The location of the data or object of interest on the server
- **Parameters**
 - Details to scope, filter, or clarify a request. Often optional.

HTTP Methods: What to do?

HTTP Verb	Typical Purpose (CRUD)	Description
POST	Create	Used to create a new object, or resource. <i>Example: Add new book to library</i>
GET	Read	Retrieve resource details from the system. <i>Example: Get list of books from the library</i>
PUT	Update	Typically used to replace or update a resource. Can be used to modify or create. <i>Example: Update the borrower details for a book</i>
PATCH	Update	Used to modify some details about a resource. <i>Example: Change the author of a book</i>
DELETE	Delete	Remove a resource from the system. <i>Example: Delete a book from the library.</i>

REST – Request with NFVIS

Uri: https://{{NFVIS_IP}}/api/config/vm_lifecycle/tenants/tenant/admin/deployments?deep



- Client Request
 - Header:
 - Content-Type: application/json or application/xml
 - Authorization: basic username and password
 - Action
 - **Get:** Retrieve Data.
 - **Post:** Create new Record.
 - **Put:** Update a Record, if it does not exist, Create it.
 - **Delete:** Remove Record.

Response Status Codes: Did it work?

Status Code	Status Message	Meaning
200	OK	All looks good
201	Created	New resource created
400	Bad Request	Request was invalid
401	Unauthorized	Authentication missing or incorrect
403	Forbidden	Request was understood, but not allowed
404	Not Found	Resource not found
500	Internal Server Error	Something wrong with the server
503	Service Unavailable	Server is unable to complete request

Headers: Details and meta-data

Header	Example Value	Purpose
Content-Type	application/json	Specify the format of the data in the body
Accept	application/json	Specify the requested format for returned data
Authorization	Basic dmFncmFudDp2YWdyYW50	Provide credentials to authorize a request
Date	Tue, 25 Jul 2017 19:26:00 GMT	Date and time of the message

- Used to pass information between client and server
- Included in both REQUEST and RESPONSE
- Some APIs will use custom headers for authentication or other purpose

JSON Data Format

- Basic JSON `{"key": "value"}`

- Flat JSON

```
{
  "data": {
    "title": "A New Hope",
    "franchise": "Star Wars",
    "category": "Sci-Fi"
  }
}
```

- JSON Array

```
{
  "data": [{
    "title": "A New Hope",
    "franchise": "Star Wars",
    "category": "Sci-Fi"
  }, {
    "title": "Avengers: Endgame",
    "franchise": "Marvel",
    "category": "Action"
  }]
}
```


Example: Calling a REST API

method

URL

The screenshot shows a REST client interface with the following details:

- Method:** GET
- URL:** `{{NFVIS}}/api/config/vm_lifecycle/tenants/tenant/admin/deployments`
- Headers (3):**

Key	Value	Description
<input checked="" type="checkbox"/> Content-Type	<code>{{Content-Type}}</code>	
<input checked="" type="checkbox"/> Accept	<code>{{Accept}}</code>	
<input checked="" type="checkbox"/> Authorization	<code>{{Authorization}}</code>	
New key	Value	Description
- Status:** 200 OK
- Time:** 188 ms
- Response Body (JSON):**

```
1 {
2   "vmlic:deployments": {
3     "deployment": [
4       {
5         "name": "1527621039"
6       },
7       {
8         "name": "1527622398"
9       },
10      {
11        "name": "1527698789"
12      }
13    ]
14  }
15 }
```

Response Body

Determining How to Use NFVIS APIs

- Understanding NFVIS REST calls – begin at documentation

- [NFVIS REST Guide](#)

- Navigate to Appropriate API Section

- Examine details of REST call of interest

- Method required

- URL

- Additional data needed in body

API Reference for Cisco Enterprise
Chapter: Resource APIs

> Chapter Contents

- CPU Allocation Summary API
- Resources CPU APIs
- Resource Precheck APIs
- Resources VM APIs

CPU Allocation Summary API

This API provides the total number of CPUs available for use, and the total number of CPUs that are already used by VMs.

Table 1. CPU Allocation Summary API

Action	Method	Payload Required	API
To get information on the number of CPUs allocated to VMs and the CPUs that are already used by VMs.	GET	No	api/operational/resources/cpu-info/allocation

System Monitoring APIs
System Operations APIs
SPAN Session and Packet Capture APIs
Upgrade Package APIs
Factory Default Reset APIs

Using APIs

- Option 1: CURL Command in CLI
 - cURL (Client URL) – Command line tool to transfer data by using URL based syntax.

```
curl -k -i -u admin:Cisco#123 -H Accept:application/vnd.yang.data+xml -H content-type:application/vnd.yang.data+xml -X
POST https://201.0.0.157/api/config/vm_lifecycle/tenants/tenant/admin/deployments --data
'<deployment><name>ISRV_SW_dep</name><vm_group><name>VM_GROUP_1</name><image>ISRV_IMAGE</image><flavor>ISRV-
small</flavor><bootup_time>600</bootup_time><recovery_wait_time>0</recovery_wait_time><recovery_policy><action_on_recovery>REBOOT_ONL
Y</action_on_recovery></recovery_policy><interfaces><interface><nicid>0</nicid><network>int-mgmt-
net</network><port_forwarding><port><type>ssh</type><protocol>tcp</protocol><vnf_port>22</vnf_port><external_port_range><start>20022</start
><end>20022</end></external_port_range></port><port><type>telnet</type><protocol>tcp</protocol><vnf_port>23</vnf_port><external_port_rang
e><start>20023</start><end>20023</end></external_port_range></port></port_forwarding></interface><interface><nicid>1</nicid><network>GE0-
0-SR-IOV-1</network></interface><interface><nicid>2</nicid><network>GE0-1-SR-IOV-
1</network></interface></interfaces><scaling><min_active>1</min_active><max_active>1</max_active></scaling><kpi_data><kpi><event_name>VM
_ALIVE</event_name><metric_value>1</metric_value><metric_cond>GT</metric_cond><metric_type>UINT32</metric_type><metric_collector><type
>ICMPping</type><nicid>0</nicid><poll_frequency>3</poll_frequency><polling_unit>seconds</polling_unit><continuous_alarm>false</continuous_ala
rm></metric_collector></kpi></kpi_data><rules><admin_rules><rule><event_name>VM_ALIVE</event_name><action>ALWAYS
log</action><action>TRUE servicebooted.sh</action><action>FALSE recover
autohealing</action></rule></admin_rules></rules><config_data><configuration><dst>bootstrap_config</dst><variable><name>TECH_PACKAGE</na
me><val>security</val></variable><variable><name>ngio</name><val>enable</val></variable></configuration></config_data></vm_group></deploym
ent>
```

Using APIs



- Option 2: Postman
 - Postman is GUI based tool to simplify using REST calls.

The screenshot shows the Postman interface for a GET request to `https://10.91.13.183/api/operational/resources/cpu-info/allocation`. The response is displayed in the 'Body' tab, showing a JSON object with the following structure:

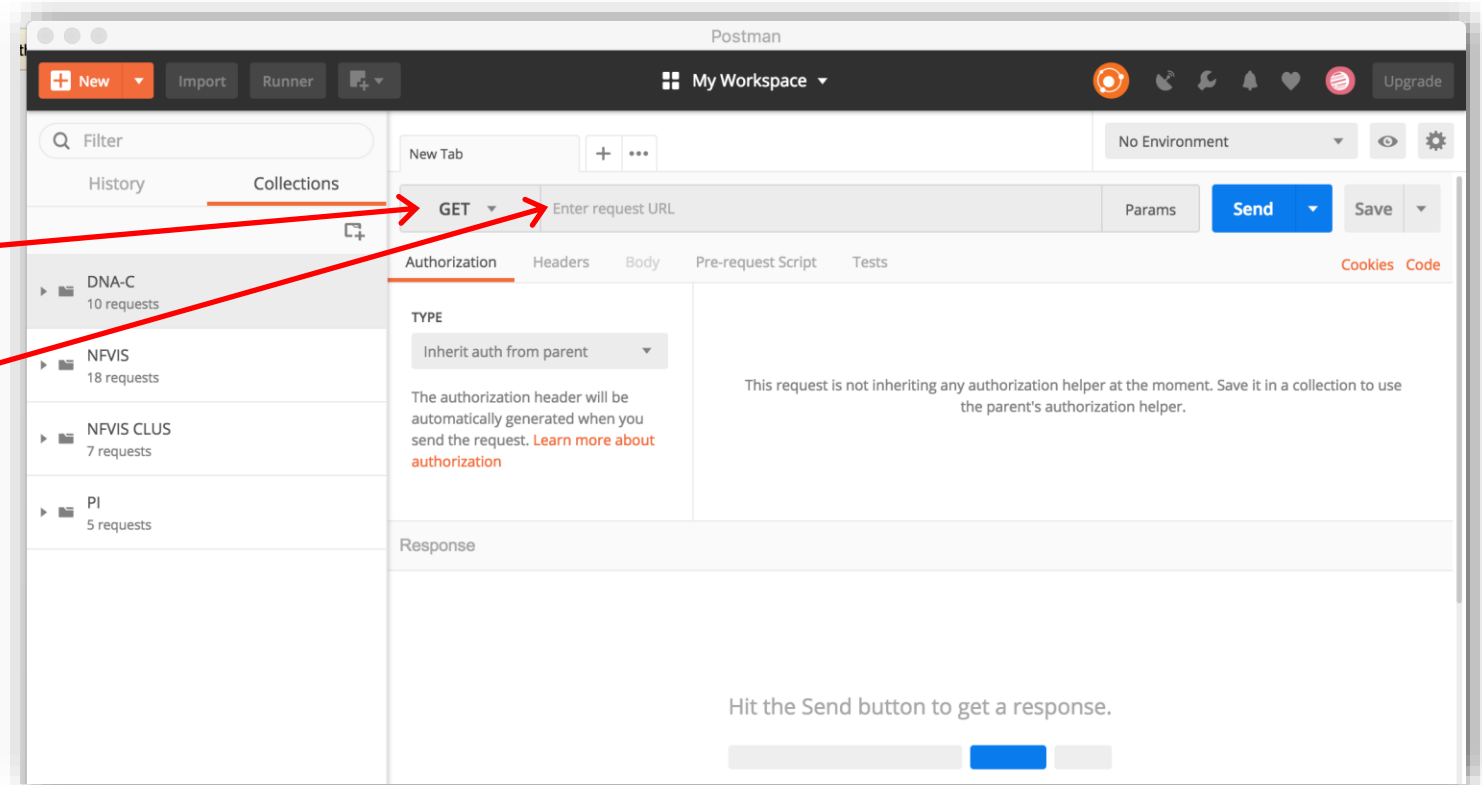
```
1 {
2   "resources:allocation": {
3     "total-sockets": 2,
4     "cores-per-socket": 12,
5     "total-logical-cpus": 12,
6     "logical-cpus-used-by-system": 1,
7     "logical-cpus-used-by-vnfs": 3,
8     "logical-cpus-used-dedicated": 3,
9     "logical-cpus-used-sharable": 0
10  }
11 }
```

Postman

Easy to Learn, API Development Tool

Method

API



Get VNF Inventory List Using Postman

The screenshot shows the Postman interface for a REST client request. The request is a GET method to the URL `https://10.91.13.183/api/config/vm_lifecycle/tenants/tenant/admin/deployments`. The request is configured with Basic Auth, with the username `admin` and a masked password. The response status is `200 OK` with a response time of `600 ms` and a size of `839 B`. The response body is displayed in JSON format, showing a list of VNF deployments:

```
1 - {
2 -   "vnfc:deployments": {
3 -     "deployment": [
4 -       {
5 -         "name": "RTP-Steelhead1"
6 -       },
7 -       {
8 -         "name": "RTP-vEdge"
9 -       }
10 -     ]
11 -   }
12 - }
```

Use API to
Get
Inventory

Fill in
Authentication
Credentials

Then Click
Send

Will Get 200
And Results
of REST Call

More Efficient Use of Postman

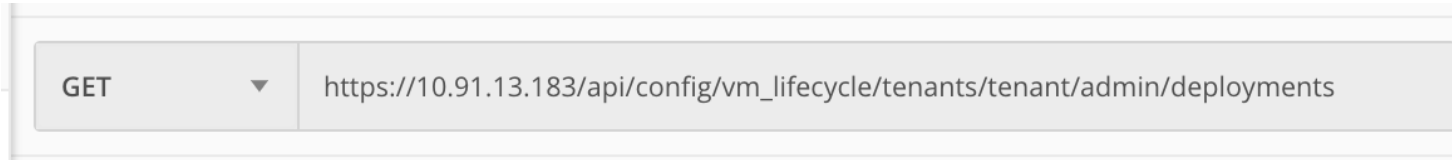
- Variables – used to quickly change values in saved REST calls
 - Environment
 - Collection
- Scripts – used to execute code against returned data
 - Javascript
 - Set Variables

Variables in Postman

- Rather than change dynamically changing objects, use variables to complete
- Variables can be set in Environment or Global
- Can then be called for API tests

Why Environment Variables

If we look at this API call...



What happens if we change the NFVIS we're using?

Not a big deal to change this value for one or a few API calls...

But what if there are dozens of calls?

Simple Environment Variable Example

The image illustrates the steps to create and manage an environment in Postman. It shows two screenshots: the main interface on the left and the 'MANAGE ENVIRONMENTS' dialog on the right. Red arrows and numbers 1 through 5 indicate the sequence of actions:

1. Click the eye icon in the environment dropdown menu.
2. Click the 'Add' button in the environment dropdown.
3. Enter the environment name 'CL19' in the 'Add Environment' field.
4. Add a new variable 'NFVIS' with an initial value of 'https://10.91.13.183' and a current value of 'https://10.91.13.183'.
5. Click the 'Add' button at the bottom right of the 'MANAGE ENVIRONMENTS' dialog.

VARIABLE	INITIAL VALUE	CURRENT VALUE	...	Persist All	Reset All
NFVIS	https://10.91.13.183	https://10.91.13.183	×

Using Environment Variable

The screenshot shows a REST client interface with the following elements:

- Tab: GET Get Running VNFs
- Environment: CL19 (circled in red)
- Method: GET
- URL: `{{NFVIS}}/api/config/vm_lifecycle/tenants/tenant/admin/deployments` (the placeholder `{{NFVIS}}` is circled in red)
- Buttons: Send, Save
- Examples: Examples (0)

Two red arrows point from the circled `CL19` environment name to the `{{NFVIS}}` placeholder in the URL, indicating that the environment variable is being used to resolve the URL.

We Can Use Output to Assign Variables

```
1 var jsonData = JSON.parse(responseBody);
2 var numVNFS = jsonData["vmlc:deployments"]["deployment"].length;
3
4 if (numVNFS > 0) {
5   for (i = 0; i < numVNFS; i++) {
6     var vnfName = jsonData["vmlc:deployments"]["deployment"][i]["name"];
7     postman.setEnvironmentVariable("VNF"+i, vnfName);
8   }
9 }
```

```
1 - {
2   "vmlc:deployments": {
3     "deployment": [
4       {
5         "name": "RTP-Steelhead1"
6       },
7       {
8         "name": "RTP-vEdge"
9       }
10    ]
11  }
12 }
```

Postman Function Tests:

- Allow execution of Javascript coding to perform actions after information is returned by the API call.
- Can be used to populate Environment or Global Variables.

VARIABLE	INITIAL VALUE	CURRENT VALUE
NEF/IS	https://10.91.13.183	https://10.91.13.183
VNF0	RTP-Steelhead1	RTP-Steelhead1
VNF1	RTP-vEdge	RTP-vEdge

Then Use New Variable in Future API Call

Get Running VNF1 Detailed Examples (0)

Add a description

GET `{{NFVIS}}/api/config/vm_lifecycle/tenants/tenant/admin/deployments/deployment/{{NFVIS}}/deep` Send Save

Params Authorization Headers (3) Body Pre-request Script Tests Cookies Code

KEY	VALUE	DESCRIPTION
<input checked="" type="checkbox"/> deep		
Key	Value	Description

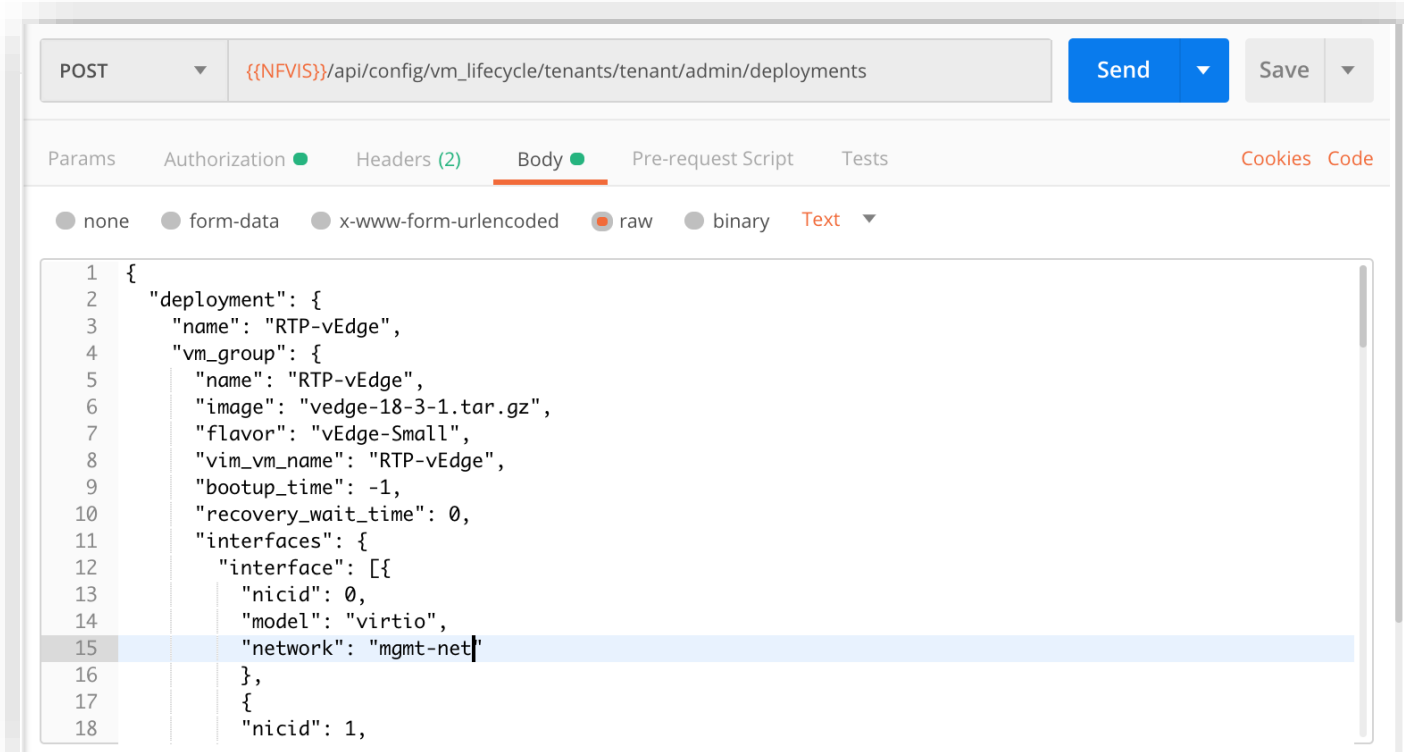
Body Cookies Headers (15) Test Results Status: 200 OK Time: 153 ms Size: 3.14 KB Save Download

Pretty Raw Preview JSON

```
1 {
2   "vmIc:deployment": {
3     "name": "RTP-vEdge",
4     "vm_group": [
5       {
6         "name": "RTP-vEdge",
7         "image": "vedge-18-3-1.tar.gz",
8         "flavor": "vEdge-Small",
9         "vim_vm_name": "RTP-vEdge",
10        "bootup_time": -1,
11        "recovery_wait_time": 0,
12        "interfaces": {
13          "interface": [
14            {
15              "nicid": 0,
16              "model": "virtio",
17              "network": "mgmt-net"
18            },
19            {
20              "nicid": 1,
21              "model": "virtio"
```

How About Deploying a VNF?

We can use a REST API call for that too...



The screenshot shows a REST client interface with the following details:

- Method:** POST
- URL:** `{{NFVIS}}/api/config/vm_lifecycle/tenants/tenant/admin/deployments`
- Body Type:** raw
- Body Content:**

```
1 {
2   "deployment": {
3     "name": "RTP-vEdge",
4     "vm_group": {
5       "name": "RTP-vEdge",
6       "image": "vedge-18-3-1.tar.gz",
7       "flavor": "vEdge-Small",
8       "vim_vm_name": "RTP-vEdge",
9       "bootup_time": -1,
10      "recovery_wait_time": 0,
11      "interfaces": {
12        "interface": [{
13          "nicid": 0,
14          "model": "virtio",
15          "network": "mgmt-net"
16        },
17        {
18          "nicid": 1,
```

What Can We Do With All This?

Combine API's with Programming Languages

- Python - becoming defacto language for network programming
- Go
- Ruby
- Others

Allows more powerful methods of automating deployment

Example:

www.github.com/rshoemak/NFVIS-coding



Agenda

- Intro to SD Branch
- Platforms (ENCS, CSP5K, UCS E-Series)
- VN Functions – Network Services
- NFVIS – Virtualization Layer
- Lab Modules 1 & 2
- VNF Packaging
- Deploying VNFs with the GUI
- Lab Modules 3 & 4
- Monitoring and Troubleshooting a Virtual Environment
- Lab Module 5
- Leveraging APIs to Deploy VNFs
- **Lab Module 6**
- Network PnP
- Orchestration – Cisco DNA Center
- Lab Modules 7 & 8
- Orchestration – NSO and vManage
- Conclusion and Use Cases

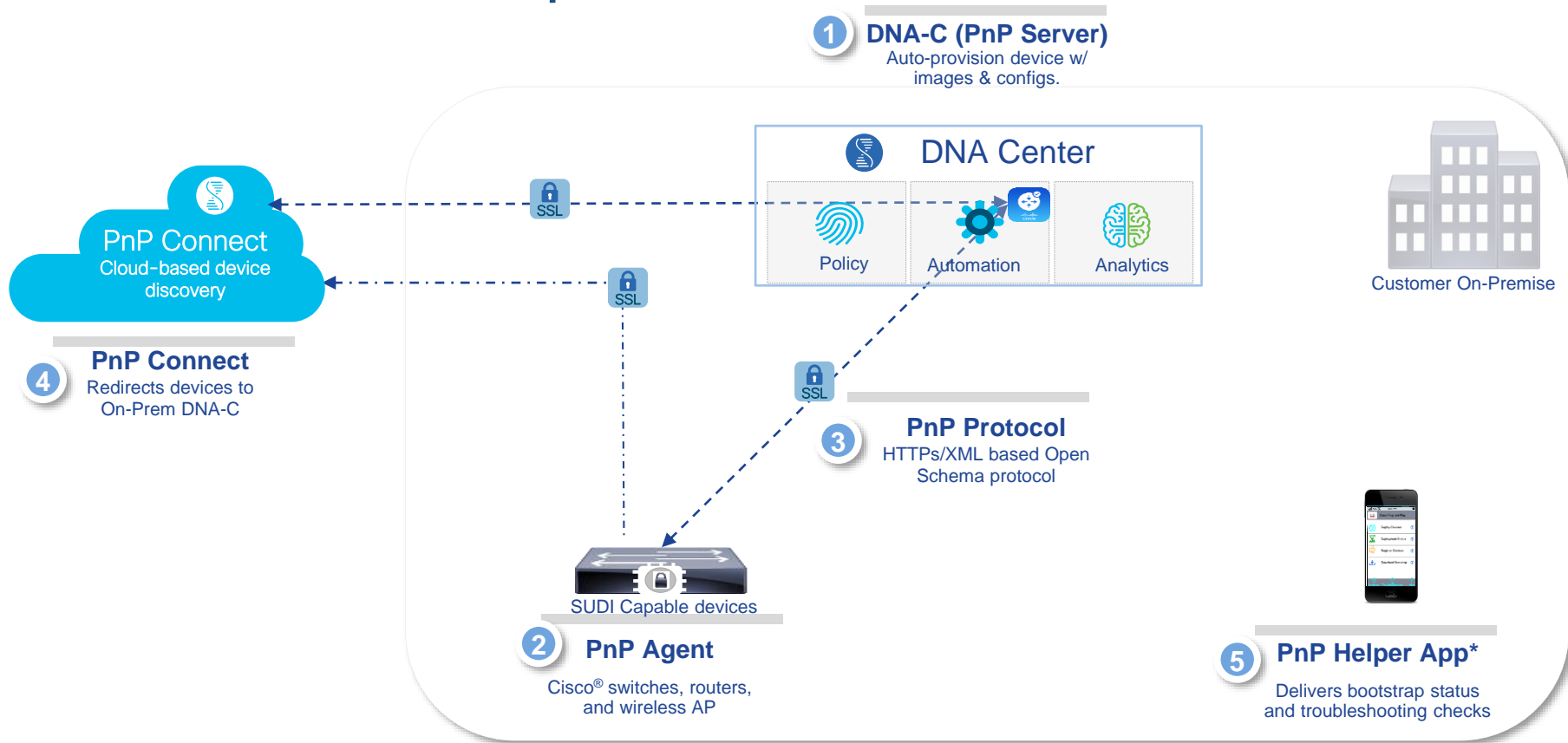
Lab Module 6

Agenda

- Intro to SD Branch
- Platforms (ENCS, CSP5K, UCS E-Series)
- VN Functions – Network Services
- NFVIS – Virtualization Layer
- Lab Modules 1 & 2
- VNF Packaging
- Deploying VNFs with the GUI
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- **Network PnP**
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- Conclusion and Use Cases

Network PnP

PnP Solution Components



PnP Overview

- Cisco Network Plug-and-Play solution provides
 - Simple, secure and unified approach to provision devices with zero-touch deployment
 - Designed for users to instantiate a device into network, provision it without manual intervention.
- PnP Agent
 - Runs on NFVIS device
 - Auto-discover PnP server
 - Provides device UDI (Serial Number, PID) to server
 - Bulk provisioning of user credentials
- When NFVIS platform is powered on, Cisco Network PnP agent discovery process starts. This, in turn, discovers the IP address of the PnP Server.

PnP Server Discovery Options



Automated

1



DHCP with option 43

PnP string: 5A1D;B2;K4;172.19.45.222;J80 added to DHCP Server

2



DNS lookup

pnpserver.<your domain> resolves to Cisco DNA Center IP Address

3



Cloud re-direction <https://devicehelper.cisco.com/device-helper>

Cisco hosted cloud, re-directs to on-prem Cisco DNA Center IP Address



Manual

4



CLI or NVFIS Local Portal GUI configuration

PnP DHCP with option 43

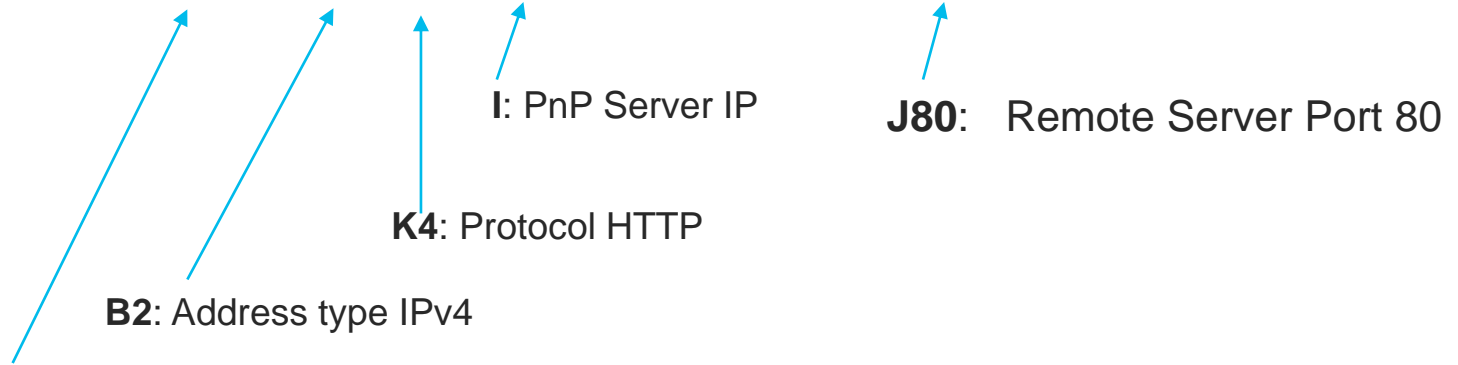
The Cisco PnP agent automatically discovers the IP address of the Cisco Network PnP server specified in the DHCP option 43 string.

Example of DHCP options 43 configs on DHCP server:

```
ip dhcp pool P_ENCS_18375
host 172.19.183.75 255.255.255.0
hardware-address 00f2.8bc3.4a54 // * mac address of NFVIS WAN Bridge
default-router 172.19.183.1
domain-name cisco.com
dns-server 172.19.183.147
option 43 ascii "5A;B2;K4;I172.19.152.41;J80"
```

PnP DHCP with option 43

```
option 43 ascii "5A1D;B2;K4;I172.19.152.41;J80"
```



5A1D: PnP DHCP ID, version 1 and debug on

For more details on DHCP option 43 for PnP please see:

https://www.cisco.com/c/en/us/td/docs/solutions/Enterprise/Plug-and-Play/solution/guidexml/b_pnp-solution-guide.html

Old DevNet article archive & Best reference for PnP Option 43 syntax)

<https://d1nmyq4gcsfi5.cloudfront.net/site/open-plug-n-play/learn/learn-open-pnp-protocol/>

PnP DHCP options 43 - CLI



```
nfvis# show system settings-native wan dhcp

system settings-native wan dhcp enabled
system settings-native wan dhcp offer true
system settings-native wan dhcp interface wan-br
system settings-native wan dhcp fixed_address 172.19.152.252
system settings-native wan dhcp subnet_mask 255.255.255.0
system settings-native wan dhcp gateway 172.19.152.1
system settings-native wan dhcp lease_time 86400
system settings-native wan dhcp message_type 5
system settings-native wan dhcp name_servers 172.19.152.221
system settings-native wan dhcp server_identifier 172.19.152.221
system settings-native wan dhcp renewal_time 43200system settings-native wan dhcp rebinding_time 75600
system settings-native wan dhcp vendor_encapsulated_options "5A;B2;K4;I172.25.217.8;J80"
system settings-native wan dhcp domain_name NA
system settings-native wan dhcp renew 2017-01-20T09:44:42-00:00
system settings-native wan dhcp rebind 2017-01-20T21:14:13-00:00
system settings-native wan dhcp expire 2017-01-21T00:14:13-00:00
```

PnP DHCP options 43 - CLI



```
nfvis# show pnp
pnp status response "PnP Agent is running\n server-connection\n      status: Success\n
time: 20:55:13 Sep 28\nbackoff\n      status: Success\n      time: 20:55:13 Sep 28\n"
pnp status ip-address 172.19.152.41
pnp status port 443
pnp status transport https
pnp status created_by dhcp_opt43
pnp status dhcp_opt43 1
pnp status dns_discovery 0
pnp status cco_discovery 0
pnp status timeout 60
nfvis#
```

PnP DHCP options 43 – Local UI

The screenshot shows the Cisco Plug-n-Play configuration page. On the left is a dark sidebar with the Cisco logo and a menu of options: Home, VM Life Cycle, Notifications, Host, Certificate Management, Diagnostics, Interfaces, Monitoring, Plug-n-Play, Settings, SNMP, and Upgrade. The 'Plug-n-Play' option in the sidebar is circled in red and labeled with a red '1'. A red arrow points from this '1' to the 'Plug-n-Play' configuration area. The configuration area has a title 'Plug-n-Play' and a 'LOG' icon. It contains several sections: 'PNP Agent Status' (Running), 'Server Connection Status' (Success), 'Created By' (dhcp_discovery), 'Method' (Automatic, circled in red and labeled with a red '2'), 'Options' (DHCP Option 43, circled in red and labeled with a red '3'), 'Retry Timeout' (60s), 'Transport' (HTTPS), 'PNP Server IPv4 or IPv6 Address' (100.64.0.101), and 'PNP Server Port' (443). At the bottom, there are 'Save' and 'Cancel' buttons, with the 'Save' button circled in red and labeled with a red '4'. The 'Options' section is expanded to show checkboxes for DHCP Option 43, DHCP Option 17, DNS Discovery, DNS IPv6 Discovery, CCO Discovery, and CCO IPv6 Discovery.

PnP DHCP options 43 UI



The screenshot shows the Cisco PnP configuration interface. On the left is a dark sidebar with the Cisco logo and navigation menu items: Home, VM Life Cycle, Notifications, Host, Certificate Management, Diagnostics, Interfaces, Monitoring, Plug-n-Play, Settings, SNMP, Upgrade, and Users & Roles. The main content area is titled "Plug-n-Play" and contains the following configuration details:

- PNP Agent Status:** Running (circled in blue)
- Server Connection Status:** Success (circled in blue)
- Created By:** dhcp_discovery (circled in blue)
- Method:** Static (selected), Automatic
- Options:** DHCP Option 43, DHCP Option 17, DNS Discovery, DNS IPv6 Discovery, CCO Discovery, CCO IPv6 Discovery (all checked)
- Retry Timeout:** 60s (indicated by a slider)
- Transport:** HTTP, HTTPS (HTTPS selected)
- PNP Server IPv4 or IPv6 Address:** 100.64.0.101 (circled in blue)
- PNP Server Port:** 443 (circled in blue)

An "Edit" button is located at the bottom of the configuration area.



PnP DNS Lookup

Construct a fully qualified domain name (FQDN), using the preset hostname "pnpserver", based on the network domain name configured on the DHCP server.

Example of DNS lookup configurations on DHCP server:

```
ip dhcp pool P_ENCS_18375
  host 172.19.183.75 255.255.255.0
  hardware-address 00f2.8bc3.4a54
  default-router 172.19.183.1
  domain-name cisco.com
  dns-server 172.19.183.147
ip host pnpserver.cisco.com 172.19.152.41
ip dns server
```

PnP DNS Lookup – Local UI

The screenshot shows the Cisco Plug-n-Play configuration page. On the left is a dark sidebar with a navigation menu. A red arrow labeled '1' points to the 'Plug-n-Play' menu item, which is circled in red. The main content area is titled 'Plug-n-Play' and contains several configuration sections: 'PNP Agent Status' (Running), 'Server Connection Status' (Success), 'Created By' (dhcp_discovery), 'Method' (Automatic, circled in red with a red arrow labeled '2'), 'Options' (DHCP Option 43, DHCP Option 17, DNS Discovery, DNS IPv6 Discovery, CCO Discovery, CCO IPv6 Discovery, with 'DNS Discovery' circled in red and a red arrow labeled '3'), 'Retry Timeout' (60s), 'Transport' (HTTPS), 'PNP Server IPv4 or IPv6 Address' (100.64.0.101), and 'PNP Server Port' (443). At the bottom, a red arrow labeled '4' points to the 'Save' button, which is also circled in red.

- Click Edit, Select Method : Automatic and Options : DNS Discovery
- Click Save. A new PnP DNS Discovery starts.

CISCO *Live!*

Verify PnP DNS Lookup - CLI

```
nfvis# show pnp
pnp status response "PnP Agent is running \n server-connection\n
status: Success\n      time: 02:41:17 Sep 29\nbackoff\n      status: Success\n
time: 02:41:17 Sep 29\n"
pnp status ip-address 172.19.152.41
pnp status port 443
pnp status transport https
pnp status created_by dns_discovery
pnp status dhcp_opt43 0
pnp status dns_discovery 1
pnp status cco_discovery 0
pnp status timeout 60
nfvis#
```

PnP Cloud Redirect

- This method uses the Cisco Cloud Device Redirect tool available in the Cisco Software Central.
 - User needs to have a Cisco CCO and Smart Account in advance.

Example of Cloud Redirect configurations on DHCP server:

```
ip dhcp pool P_ENCS_18375
  host 172.19.183.75 255.255.255.0
  hardware-address 00f2.8bc3.4a54
  default-router 172.19.183.1
  domain-name cisco.com
  dns-server 172.19.183.147
ip host devicehelper.cisco.com 64.101.32.10
ip dns server
```


PnP Cloud Redirect – Cisco Account

In order to use Cisco Cloud Device Redirect tool, user needs to have a Cisco Account in advance.

Launch Cisco Software Central at <https://software.cisco.com> in browser and Click “Login In”

The screenshot shows the Cisco Software Central website. The top navigation bar includes 'Products & Services', 'Support', 'How to Buy', 'Training & Events', and 'Partners'. The main content area is titled 'Cisco Software Central' and features a navigation menu with 'Order', 'Download & Upgrades', 'Provisioning', 'License', and 'Administration'. The 'Download & Upgrades' section is highlighted with a red arrow pointing to the 'Network Plug and Play' option, which is also highlighted with a red box. Below this, there are sections for 'Order' and 'Administration'.

Download & Upgrade
Software Download
Download new software or updates to your current software
eDelivery
Get fast electronic fulfillment of software, licenses, and documentation
Product Upgrade Tool (PUT)
Order major upgrades to software such as Unified Communications
Upgradeable Products
Browse a list of all available software updates.

Network Plug and Play New
Plug and Play Connect
Device management through Plug and Play Connect portal
Learn about Network Plug and Play
Training, documentation and videos

License
Traditional Licensing
Generate and manage PAK-based and other device licenses, including demo licenses
Smart Software Licensing
Track and manage Smart Software Licenses.
Enterprise Agreements
Generate and manage licenses from Enterprise Agreements.

Order
Buy Directly from Cisco
Configure, price, and order Cisco products, software, and services. Available to partners and to

Administration
All Users:
Additional for Partners:



PnP Cloud Redirect (cont'd)

Plug and Play Connect

Devices | [Controller Profiles](#) | [Network](#)

+ Add Devices... Edit Selected... Delete Selected...							
<input type="checkbox"/>	Serial Number	Base PID	Product Group	Controller	Last Modified	Status	Actions
	<input type="text"/>	<input type="text"/>	Any ▼	Any ▼	Select Range ▼	Any ▼	Clear Filters
<input type="checkbox"/>	FDO213905WF	ISR4331/K9	Router	SDWAN-EFT-TME1	2018-Jun-06, 20:55	Redirect Successful	Show Log... ▼
<input type="checkbox"/>	JAE16510AZ0	ASR1002-X	Router	SDWAN-EFT-TME1	2018-Jun-06, 18:57	Pending (Redirection)	Show Log... ▼
<input type="checkbox"/>	JMX2023X000	IR809G-LTE-GA-K9	Router	ETI-FND-POC-DCLOUD	2018-May-29, 12:59	Redirect Successful	Show Log... ▼
<input type="checkbox"/>	FTX2111Z093	IR829GW-LTE-NA-AK9	Router	ETI-FND-POC-DCLOUD	2018-May-17, 09:33	Redirect Successful	Show Log... ▼
<input type="checkbox"/>	JMX2017X04S	IR809G-LTE-GA-K9	Router	ETI-FND-POC-DCLOUD	2018-May-15, 12:07	Redirect Successful	Show Log... ▼

Verify PnP Cloud Redirect

```
nfvis# show pnp
pnp status response "PnP Agent is running \n redirection\n      status: Success\n
time: 13:32:29 Sep 29\nserver-connection\n      status: Success\n      time:
13:34:49 Sep 29\nbackoff\n      status: Success\n      time: 13:34:49 Sep 29\n"
pnp status ip-address 172.19.152.41
pnp status port 443
pnp status transport https
pnp status created_by cco_discovery
pnp status dhcp_opt43 0
pnp status dns_discovery 0
pnp status cco_discovery 1
pnp status timeout 60
nfvis#
```

PnP Static Discovery

The screenshot shows the Cisco NFVIS interface. On the left is a dark sidebar with the Cisco logo and a menu. The main area is titled 'Plug-n-Play' and contains configuration fields. Red arrows and numbers 1 through 6 highlight specific elements:

- 1: Points to the 'Plug-n-Play' menu item in the sidebar.
- 2: Points to the 'PNP Agent Status' field, which is 'Running'.
- 3: Points to the 'Server Connection Status' field, which is 'Success'.
- 4: Points to the 'Method' field, where 'Static' is selected.
- 5: Points to the 'Transport' field, where 'HTTP' is selected.
- 6: Points to the 'PNP Server IP' field, which contains '100.64.0.101', and the 'PNP Server Port' field, which contains '80'. The 'Save' button is also circled.

- Provide PnP Server IP (e.g. 100.64.0.101) and Port 80
- Click Save. A new PnP static http discovery starts.

Agenda

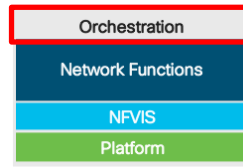
- Intro to SD Branch
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- **Orchestration – Cisco DNA Center**
- Lab Modules 7 & 8
- Orchestration – NSO and vManage
- Conclusion and Use Cases

Orchestration

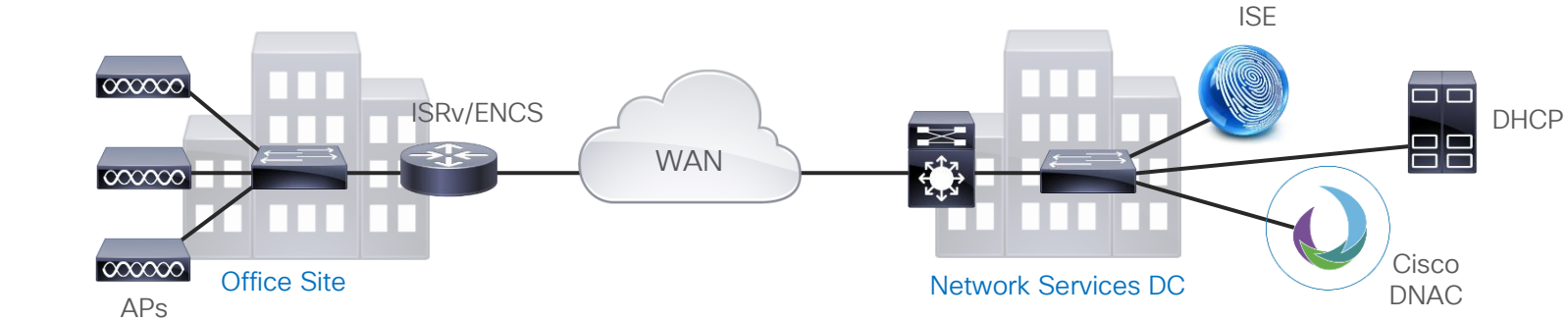
Cisco DNA Center

Cisco DNA Automation

Simplified Deployment of Physical/Virtual Branches



Onboard WAN devices & Services via 3 easy steps



Branch Deployment in Minutes

1. Configure Network Settings, Service Provider & IP Pools
2. Design a Routing & NFV Network Profile
3. Assign to Sites & Provision Network Devices

Provisioning Process Flow

Design

Provide Network Design Settings

Specify Credentials

Define IP Pools

Provide SP Settings

Create Profile and Attach Profile to Site

Provision

PnP or Discover Devices

Claim/Assign Device to a Site

Add device to Inventory

Provision Device

Specify Input parameters

ENCS based Virtual Branch Profile



- 1 Router WAN Configuration
- 2 Router LAN Configuration
- 3 Integrated Switch Configuration
- 4 Custom Configuration
- 5 Summary

Name *
ENCS-PodXX

Service Providers *
2 x v

Devices *
1 x v

Service Provider Profile *
INET x v

Service Provider Profile *
MPLS x v

Device Type *
Cisco 5400 Enterprise Network Com... x v

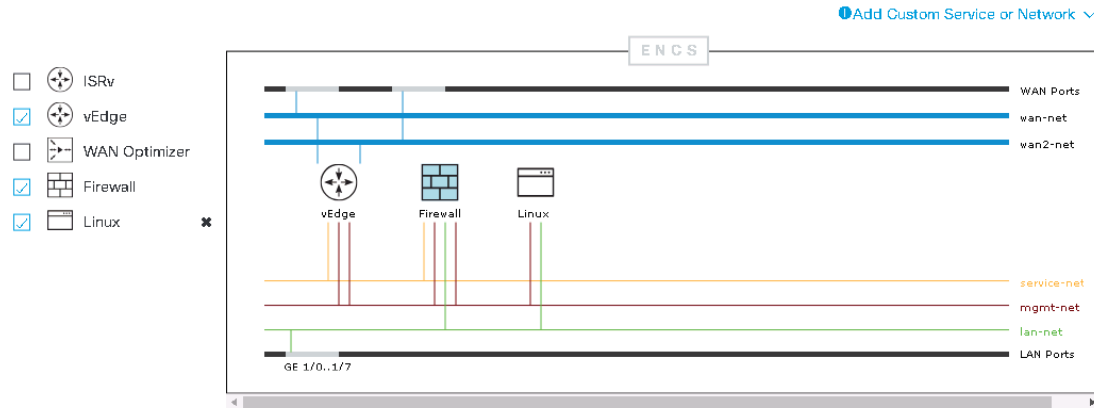
Device Tag *
PODXX

+ Add Services

Cancel Next

Virtual Services using Cisco Validated Designs

Add Services to PODXX



Configure Firewall

Don't see any profile options you need? Upload virtual images for the services and mark them as golden in [Image Repository](#).

Services *

NGFW



Profile *

NGFW-Medium



Mode *

transparent

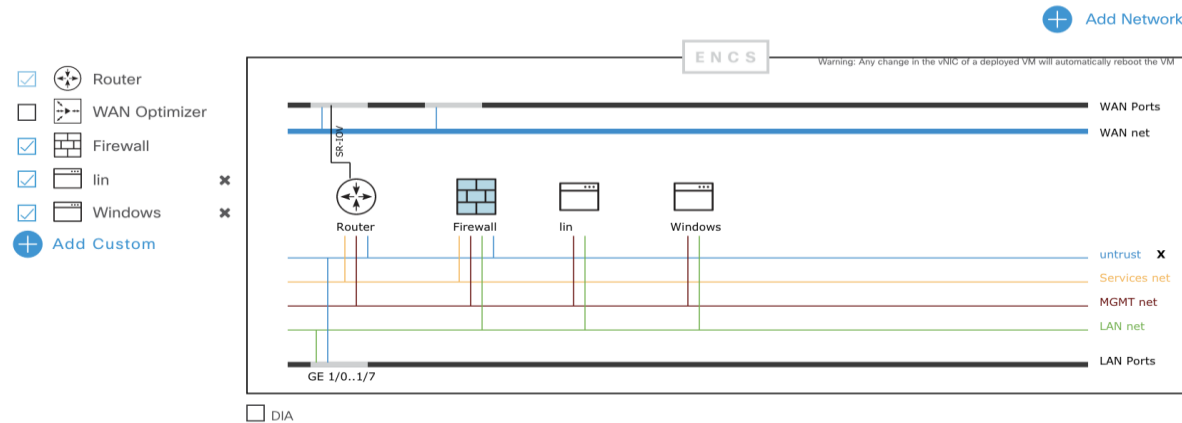


Cancel

Save

Support for 3rd party Services and App Hosting

Edit Services to 134



Configure Firewall

Don't see any profile options you need? Upload virtual images for the services and mark them as golden in [Image Repository](#).

Services * Profile * Mode *

ASAv x v ASAv5 x v routed x v

- ASAv
- NGFWv
- PALOALTO
- FORTINET

Cancel Save

Add LAN Configurations

- ✓ Router WAN Configuration
- 2 Router LAN Configuration
- 3 Integrated Switch Configuration
- 4 Custom Configuration
- 5 Summary



Link Type*

GigabitEthernet

- L2 L3 Skip

Type*	VLAN ID/Allowed VLAN*	Description*	
Access	100	Data	✖
Access	200	Voice	✖
Access	300	Wireless	✖

+ Add Row

Add Additional Integrated Switch Configuration

Add Routing & NFV Profile

- ✓ Router WAN Configuration
- ✓ Router LAN Configuration
- 3 Integrated Switch Configuration**
- 4 Custom Configuration
- 5 Summary

L2 FOR ENCS - PODXX

Type*		VLAN ID/Allowed VLAN*	Description*
Access	x v	100	Data
Access	x v	200	Voice
Access	x v	300	Wireless
Trunk	x v	100,200,300	Trunk to External Switch

+ Add Row

Cancel Back Next



Custom Configuration Templates

Add Routing & NFV Profile



Router WAN Configuration



Router LAN Configuration



Integrated Switch Configuration



Custom Configuration



Summary

The following custom configurations are optional. You may skip the step and apply the configurations any time in the Network Profiles.

Attach Template(s)

Device Type	Template	Tag Name
NFVIS		PODXX
Cisco Integrated Services Virtual Router		PODXX

Assign the Profile to a Site

The screenshot displays the Cisco DNA Center interface. The top navigation bar includes the Cisco logo and the 'DNA CENTER' title, followed by tabs for DESIGN, POLICY, PROVISION, ASSURANCE, and PLATFORM. Below this, a secondary navigation bar shows 'Network Hierarchy', 'Network Settings', 'Image Repository', 'Network Profiles' (which is highlighted), and 'Auth Template'. The main content area features a table with the following structure:

Profile Name	Type	Sites
ENCS-PodXX	Routing & NFV	Assign Site

Below the table, it indicates 'Showing 1 of 1'. On the right side, a modal titled 'Add Sites to Profile' is open. It contains a search input field with the text 'Choose a site'. Below the input, a dropdown menu shows a selected item: 'x ...msterdam/AMS1'. At the bottom of the modal, there are two buttons: 'Cancel' and 'Save'.

Provision Router



DESIGN

POLICY

PROVISION

Devices

Fabric

Provision Routing & NFV Profile

1 Confirm Profile

2 Router WAN Configuration

3 Router LAN Configuration

4 Custom Configuration

5 Summary

ISR1k-70_kl-ISR1k70

Service Provider Profile *

Airtel-Profile

Static DHCP

IP Address: 10.10.3.2 Interface Name: GigabitEther... x v

Gateway Address: 10.10.3.1 Subnet Mask: 255.255.255.0

Bandwidth (mb): 100

OK

Device Type *

Cisco 1100 Integrated Services Router

Device Tag *

ISR1k70

Add LAN Parameters

Devices

Fabric



Confirm Profile



Router WAN Configuration



Router LAN Configuration





Custom Configuration



Summary

s118_120_118-120due

Link Type*	Interface*	Option	IP-Pool/IP*
 ISR 118	GigabitEthernet <input type="text" value="GigabitEthernet0"/>	<input type="checkbox"/> DHCP	<input type="checkbox"/> 10.151.61.128/27
 ISR 120	GigabitEthernet <input type="text" value="GigabitEthernet0"/>	<input type="checkbox"/> DHCP	<input type="checkbox"/> 10.151.61.128/27

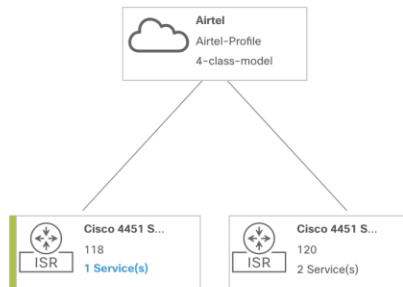
L2 L3 Skip

Protocol Routing: OSPF Protocol Qualifier

Preview Summary

- Confirm Profile
- Router WAN Configuration
- Router LAN Configuration
- Custom Configuration
- 5 Summary**

s118_120_118-120d...

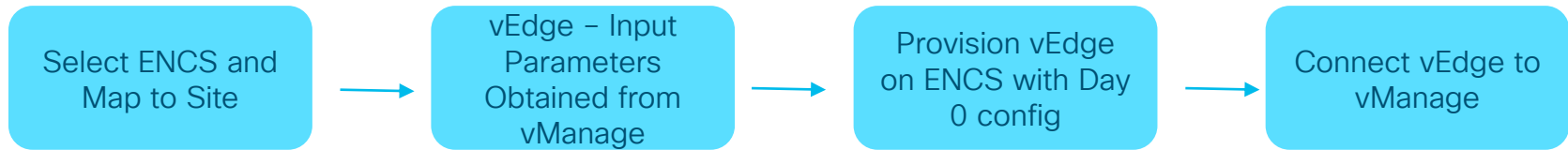


▼ ISR Specifications

Platform:	ISR4451-X/K9
Installed On:	ISR
Device Name:	Router.esa.cisco.com
Software Version:	15.5(3)S3
Management Interface:	10.150.118.10

SD-WAN Integration

vEdge Cloud Provision Workflow in Cisco DNA Center



vEdge Cloud Onboarding through Cisco DNA Center



DESIGN POLICY PROVISION

System 360 App Management **Settings** Users Backup & Restore

Search

Authentication and Policy Servers

Certificate

Cisco Credentials

Debugging Logs

Device Controllability

Integrity Verification

IP Address Manager

Network Resync Interval

PKI Certificate Management

Proxy Certificate

Proxy Config

SFTP

SNMP Properties

Telemetry Collection

Trustpool

vManage Properties

vManage Properties

Use this page to set vManage properties.

Host Name/IP Address*

10.53.45.23

User ID*

ssattana

Password*

.....

Port Number*

3625

vBond Host Name/IP Address*

10.53.45.32

Organization Name*

Cisco.com

vManage Certificate [Choose File](#)

Apply

Cancel

No file chosen

vManage Properties for Integration

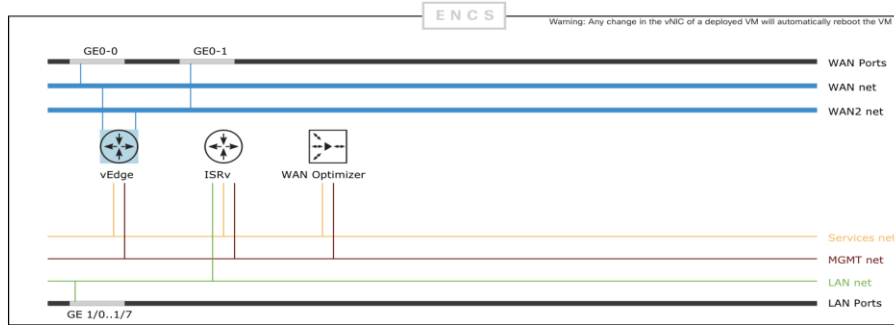
- IP Address
- Username/ Password
- Port Details
- vBond information
- Organization Name
- Certificate for onboarding vEdge*

*Only needed if SD-WAN management deployment is using on-prem system with on-prem CA for PKI

Virtual vEdge On-boarding on ENCS

Provisioning Flow

Edit Services to 153



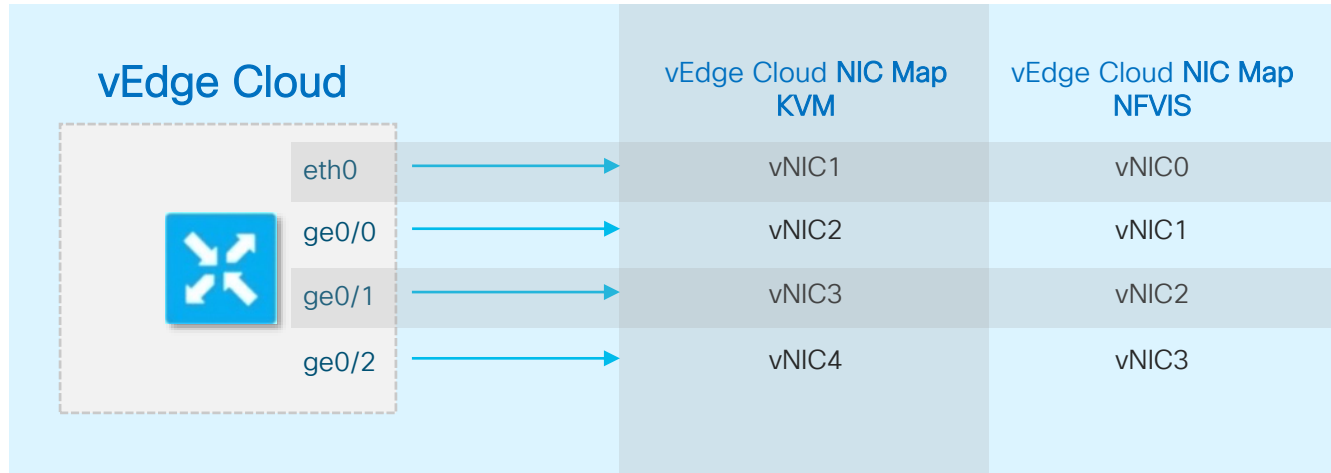
Configure vEdge

Device Name *	Profile *	Organization Name *
encs-153-155-153-vedge	vEdge-small	Cisco Sy1 - 19968
OTP *	UUID *	VBond *
0620161af7cd95285eb6319a61cfe	59ce2369-d2dd-4d08-879c-78bfe	10.170.101.113
System IP *		
155.209.1.1		
IP Address Pools		
Service Net *	Management Net *	LAN Net *
10.151.153.0/27	10.153.153.0/27	10.152.153.0/27

Integration via APIs to vManage

- One Time Password
- UUID
- Service Chain vEdge with other services
- Day 1 registration of vEdge with vManage

vEdge Cloud and NFVIS Interface Mapping



KVM NIC starting at 1 and NFVIS NIC starting at 0

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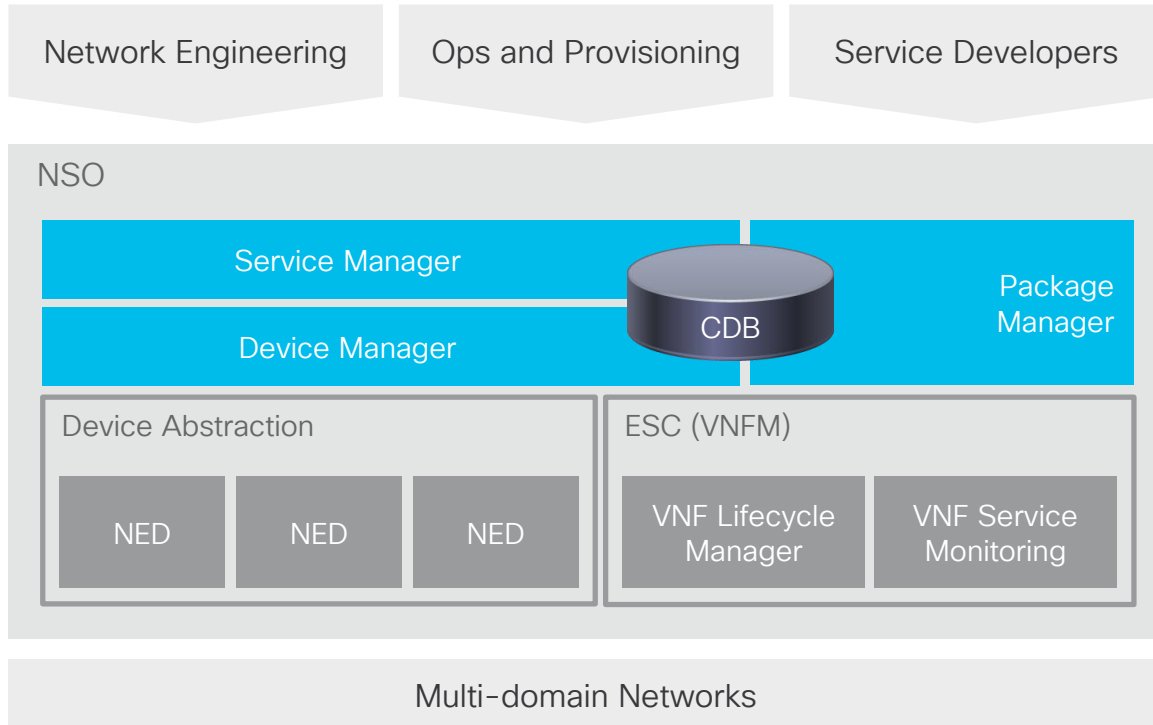
Lab Modules 7 - 8

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Network Service Orchestrator

Network Service Orchestrator (NSO) for Service Providers

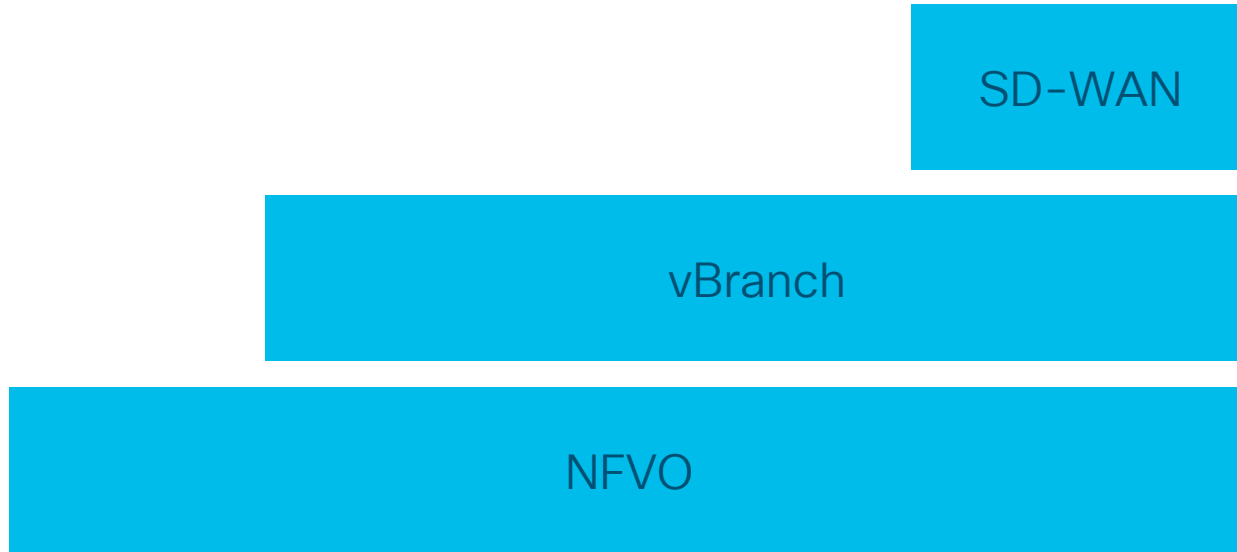


- Model-driven end-to-end service lifecycle and customer experience in focus
- Seamless integration with existing and future OSS/BSS environment
- Loosely-coupled and modular architecture leveraging open APIs and standard protocols
- Orchestration across multi-domain and multi-layer for centralized policy and services across entire network

Core Function Packs

- Ready-made implementations for specific features
- E.g. NFVO, ENFV, SD-WAN
- Productized, TAC supported
- 80/20 rule – reduce implementation cost and TTM

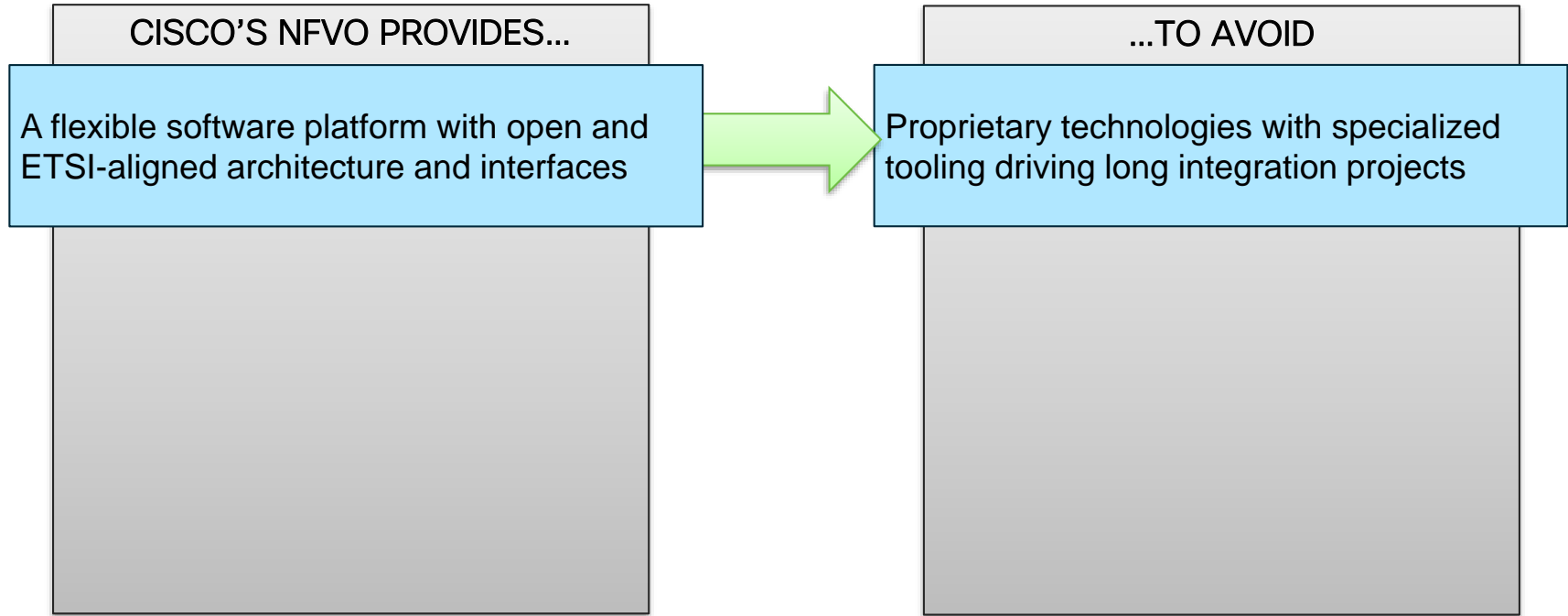
Current Core Function Packs



NFV Orchestration with NSO NFVO

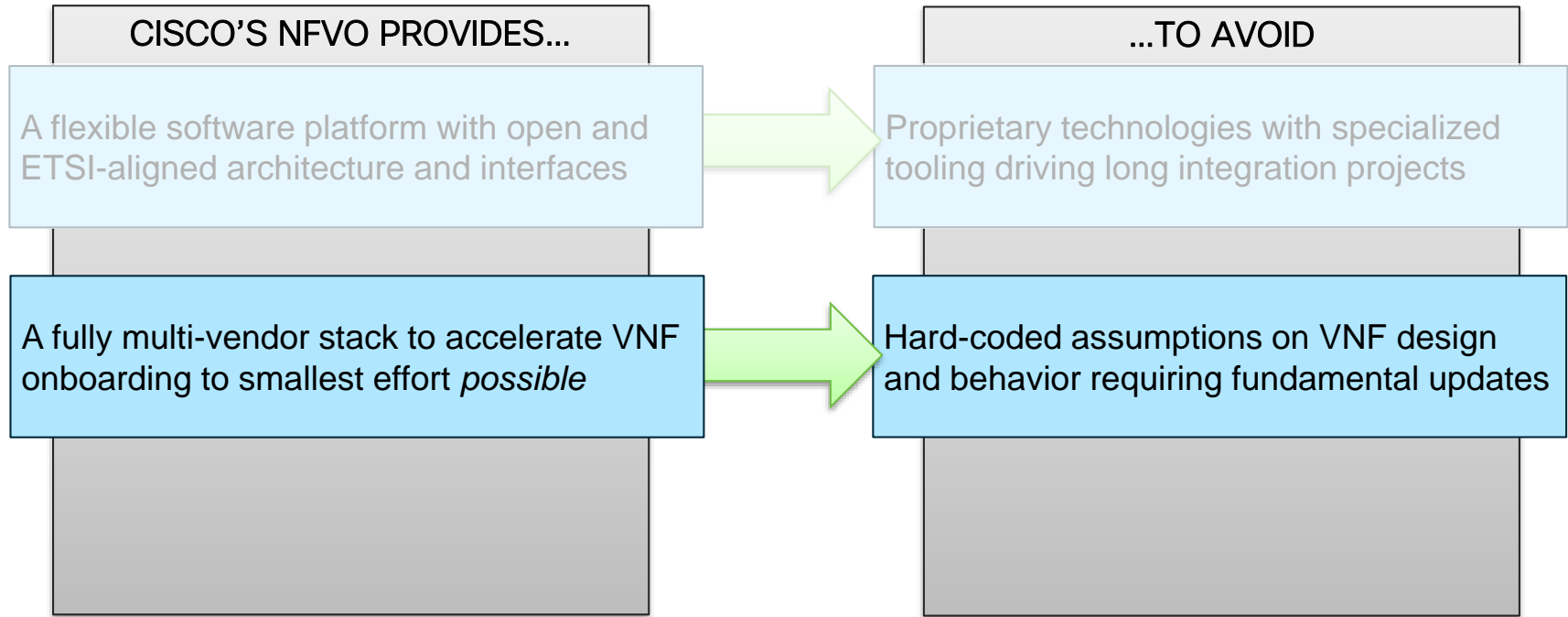
NFV Orchestration Challenges

Lessons Learned



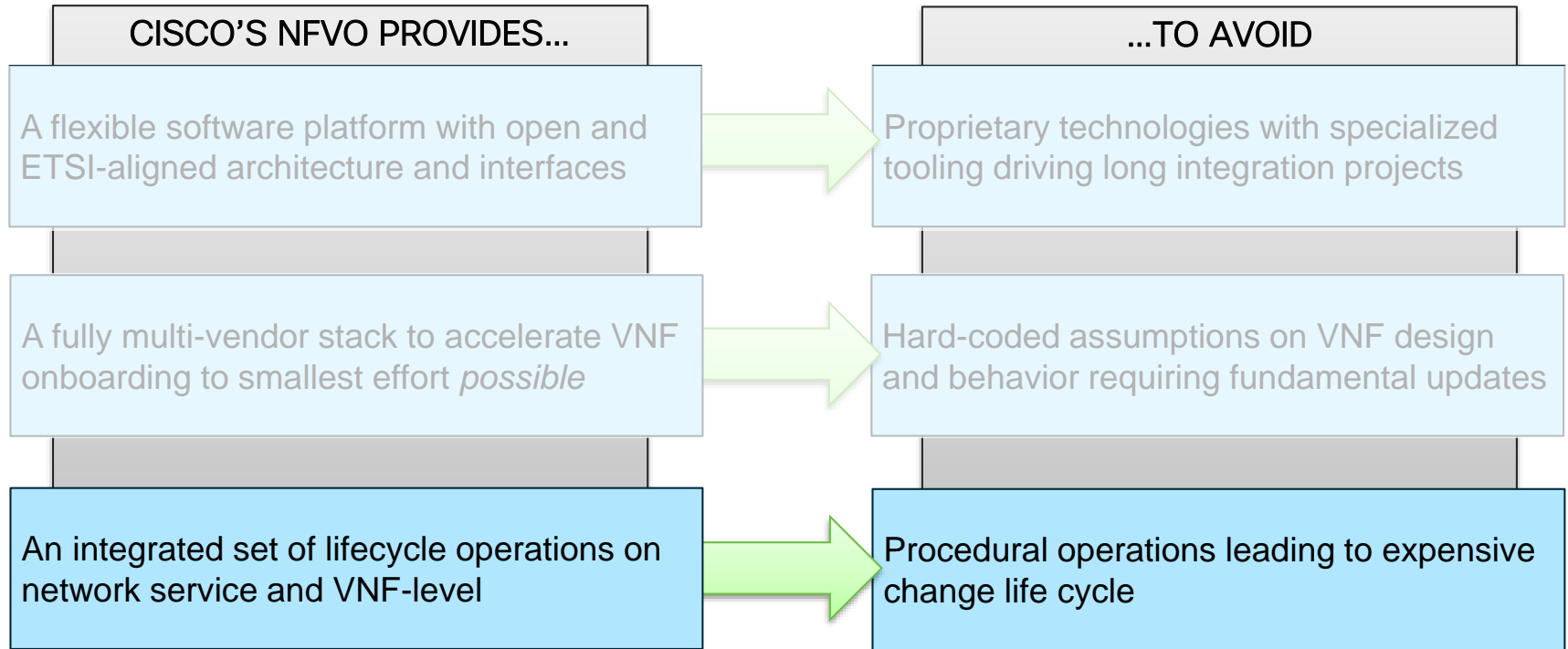
NFV Orchestration Challenges

Lessons Learned

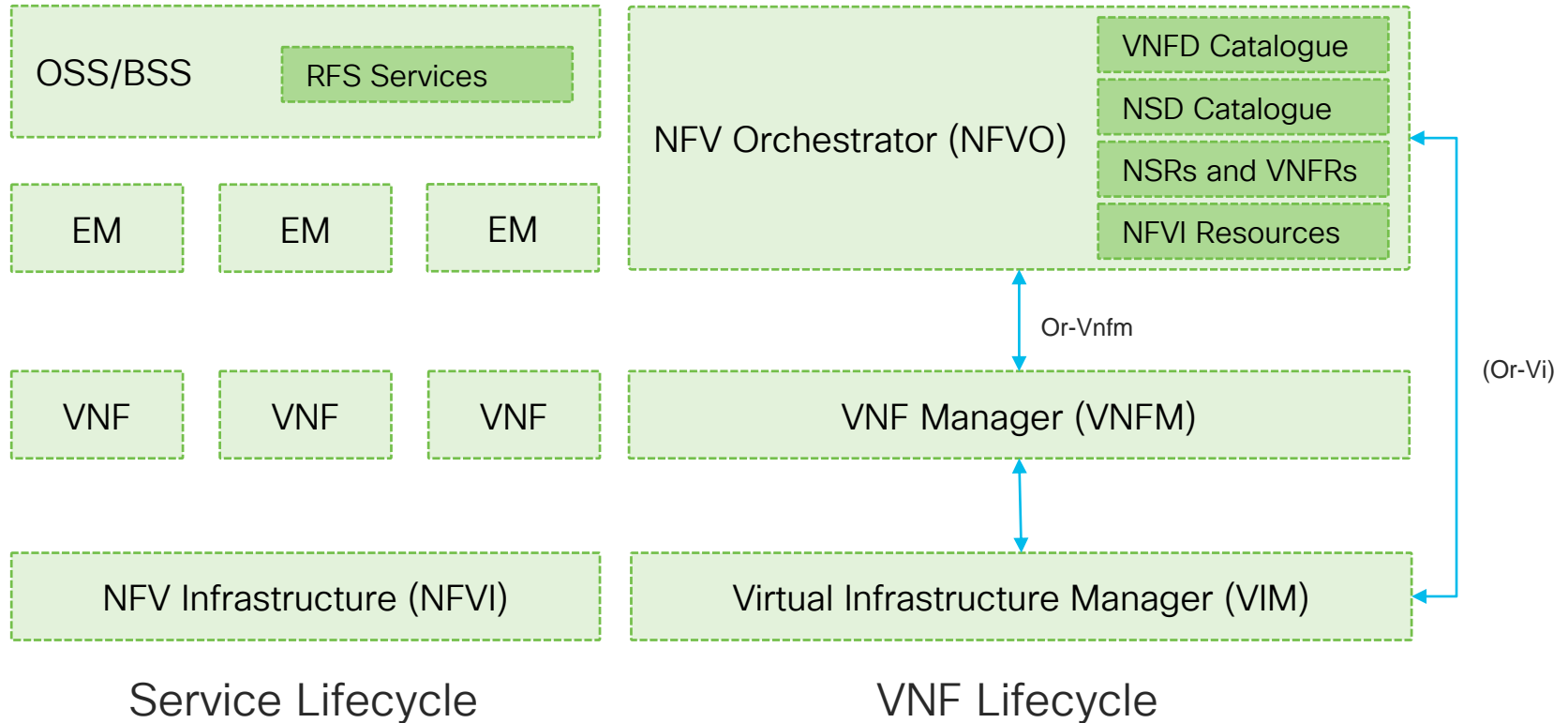


NFV Orchestration Challenges

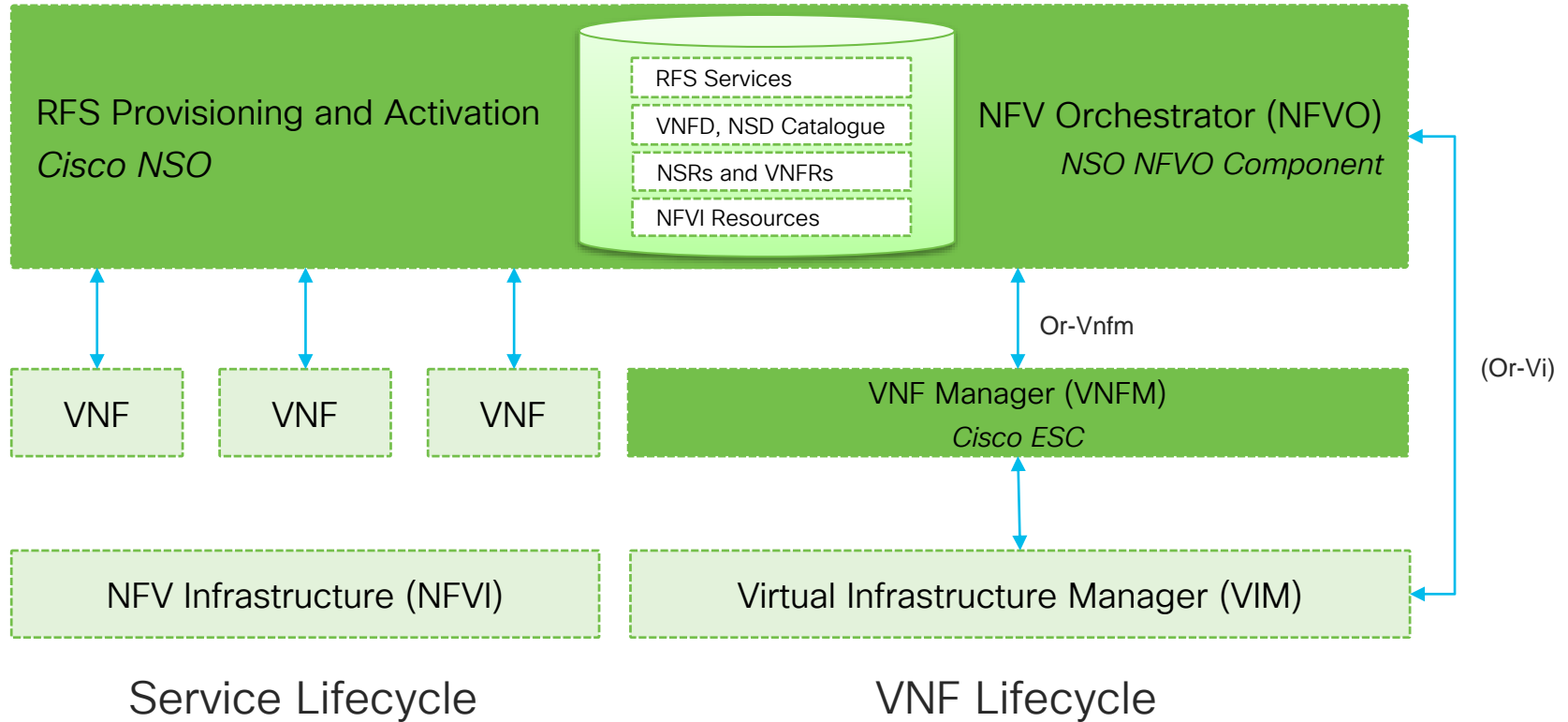
Lessons Learned



NFVO High Level Architecture



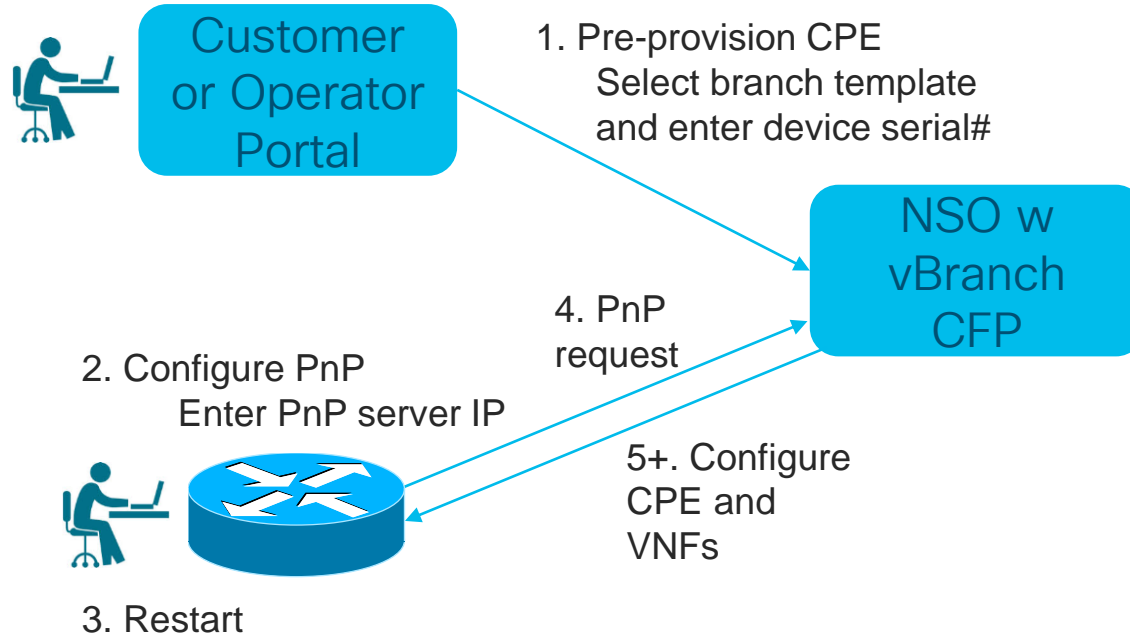
NFVO: High Level Architecture Mapping



NSO vBranch Core Function Pack for ENFV Automation

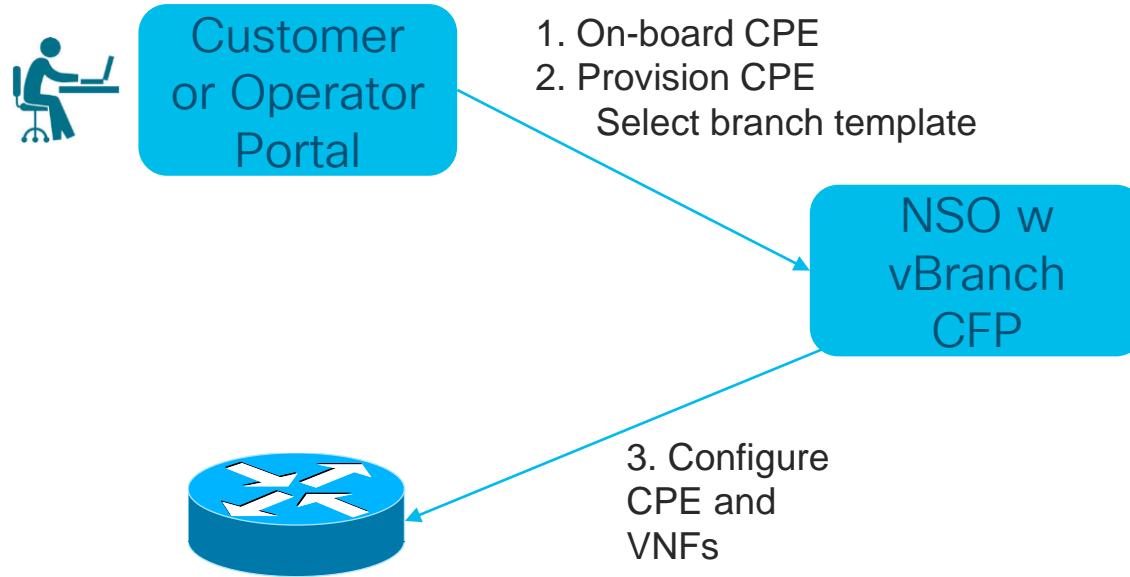
ENFV Automated Operations - I

Branch CPE fully operational in minutes



ENFV Automated Operations - II

Branch CPE fully operational in minutes



Definitions: Configuration Types

- Bootstrap configuration (Day-0)
 - e.g. IP/credentials/license
 - Set once
- Base configuration (Day-1)
 - Golden configuration – best practices for device role
 - Set once
- Service configuration (Day-2/n)
 - Configuration that changes over device lifetime, e.g. ACL, firewall rules, etc.
 - Create/Modify/Delete multiple times

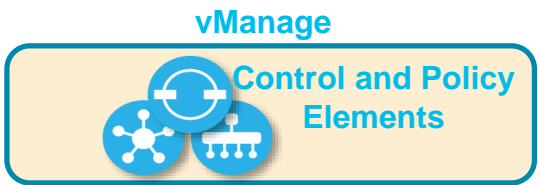
Recent Release Enhancements

vManage NFV Automation workflow for SDWAN



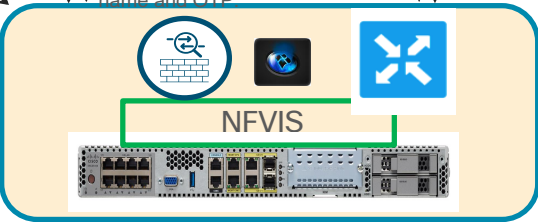
Minimum Releases Required		
vManage	NFVIS	SDWAN
20.1.1	4.1.1	19.2.1 vedge-cloud 17.1.1 ISRV

- 1 Define ENCS device profile with services (vEdge Router) through ND workflow
Upload Serial File from Viptela Operations. Associate Template to vEdge UUID.



4
ENCS Device connects to vBond. vBond validates the ENCS device and sends the vManage IP.

- 5 Device control connection
- 6 As part of device configuration, vManage pushes device settings along with service configs. If service is a vedge, it generates and downloads the cloud-init config file which contains UUID, vBond IP, System IP, Org-name and OTP.
- 8 vEdge control connector
- 9 Initial vEdge configuration from default template from vManage



7
vEdge Service instantiated and loaded with Bootstrap Configuration cloud-int file. Chaining of VNFs occurs if requested.



- 2 ENCS/NFVIS Device contacts cisco cloud redirect service devicehelper.cisco.com.
- 3 Device Serial Number is matched in Smart Account and redirected to vBond via PnP

vManage Capabilities for NFV

- Image Repository
- Network Design
- VNF design
- Deploy
- Upgrade/Maintenance
- Platform and VNF Monitoring



DEMO TIME



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White box or not a
White box



White Box – what could possibly go wrong?

All Cisco Stack vs White Box Stack

White Box Stack consists of...

- COTS Hardware
- Unrelated hypervisor
- Disparate VNF collection
- Orchestration?

“quality?”
“reliability?”
“support?”

“licensing cost?”
“compatibility with hardware?”
“support?” (again)

“cross component compatibility/duplication?”
“support?” (again) (multiple touch points now!)

“what’s the glue?”
“Can it ‘see’ my hardware?”

so. many.
questions.



wobbling stack of uncertainty™

All Cisco Stack vs White Box Stack

All Cisco

vBranch is the key to success for the Cisco stack. Pre-defined templates are fully tested and supported strengthen the overall offer.

Opportunity to highlight synergies between products throughout the entire solution stack.

An integrated stack offers single vendor sourcing, and consistent cross-solution support.



Orchestration

VNFs

Hypervisor

Hardware

White Box



How well can a single orchestrator support multiple underlying components?

VNFs are on their own. Inconsistent licensing, hypervisor support, etc. weaken the stack.

How well does each VNF work with the chosen hypervisor?

No Cisco product in the white box space. ENCS and UCSE do not fit into white box model (pricing or technology)

Example: Cisco Stack vs Dell VEP 'white box'

vCenter?
The SD-WAN vendor's?
RedHat's? (CloudForm? OpenStack Platform Director?)
Some other vendor or open source*?

Versa VeloCloud Silver Peak

hypervisor
VMWare or RedHat



Good Luck! (you're going to need it)

Choice?: Three (only) vendors. SD-WAN only.

Extra cost: VMWare ESX isn't free if you want to manage it, RedHat isn't free. Both require support.

Single platform only, Ethernet only, Intel Xeon D2100
'up to'*** 16 cores, 'up to' 64 RAM, max 1TB storage
Two expansion slots, but nothing for them

Summary of ENCS advantages over Competition



Superior Hardware Engineering

- Flexible, Expandable platform:
 - 4, 6, 8, 12 Core Options
 - Up to 64MB RAM upgrades
 - Up to 4 TB SATA, 1.2 TB SET, 1.8 TB SAS Disk Storage
 - Upgradable in the Field !
- Support Multiple VNFs including those with high storage demand like vWAAS, vNAM, Windows Servers, Log Servers
- NIMs/WAN module support
 - 4G/LTE (without losing integrated WAN ports)
 - T1/E1 (Up to 8 ports, no SFP with VNF/Core usage req'd as others)
 - xDSL*
 - Voice T1/E1, FXS, FXO*

Superior Operational Platform

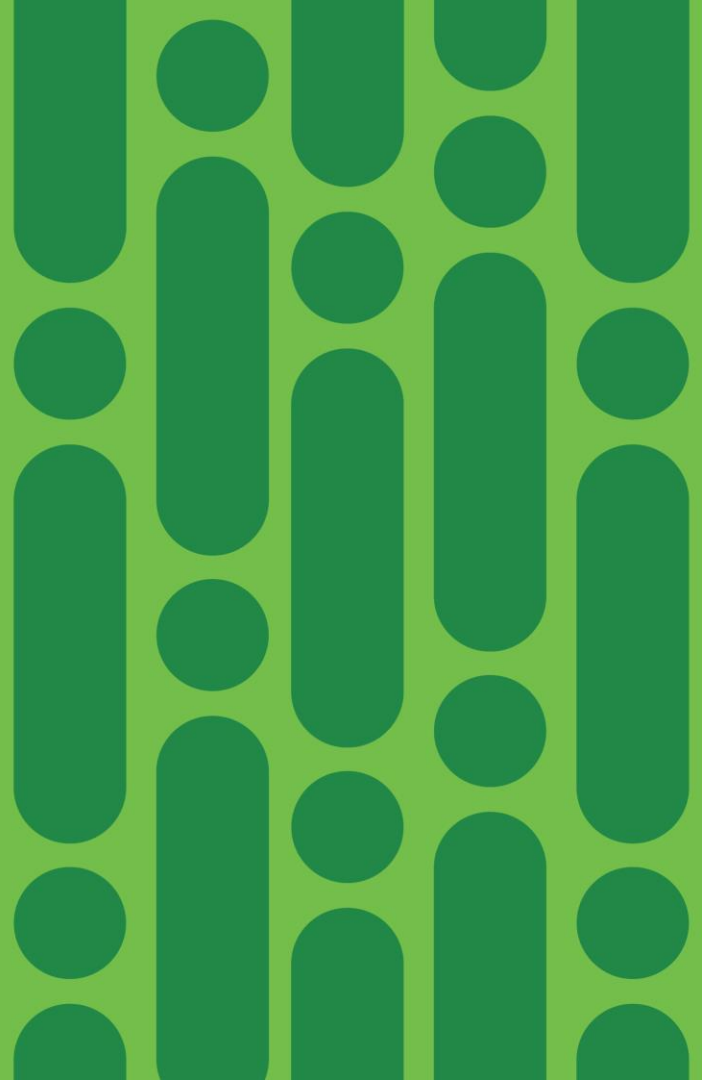
- Integrated switch with 8 ports with PoE
- Hardware acceleration of VM-to-VM traffic flow (~30% performance improvement than our competitors for multiple VNFs)
- Support for Hardware RAID on 12" chassis for Redundancy
- Secure boot and BMC/CIMC Lights Out Server Management
- LTE modules can support Dying Gasp support that is available on NIMs. (SMS messaging)
- Enterprise class grade components (comparable to an ISR)
- Purpose built HW with > 7 Years lifetime versus general white box with ~ 3 Years

NFVIS – True Network Hypervisor



- Designed Specifically for Enterprise deployments
 - Targeted for Networking teams in Enterprise organizations
- Optimized for the deployment and monitoring of Virtual Network Functions
 - Built-in VM monitoring capability allows for auto restart of VNFs when down
 - Avoids expensive truck rolls to remote sites
- Rich Open APIs
 - Industry standard API that allows integration with any Orchestration system
 - APIs available for both RESTConf and NETConf
 - APIs support includes
 - VM deployment
 - VM health monitoring
 - System resource (compute/memory/storage) management
- Zero touch deployment
 - Embedded PnP Client in NFVIS enables true Zero Touch Deployment model without any human intervention
 - Allows for quick and error free deployment of network services
- Automatic Resource Optimization for improved network performance
 - Optimized use of CPU, Memory and Storage for maximum performance of the different VNFs.
- Management GUI bundled in with NFVIS
 - Easy to use GUI eliminates complexity of dealing with the underlying hypervisor
 - Provides ability to draw network topology and instantiate a virtual branch
- Open Architecture Software stack
 - Allows for easy onboarding of any 3rd party software
- Secure and Trusted Infrastructure Software
 - Security tested and certified
 - FIPS and Common Criteria Certifications on Roadmap

Customer Use Cases

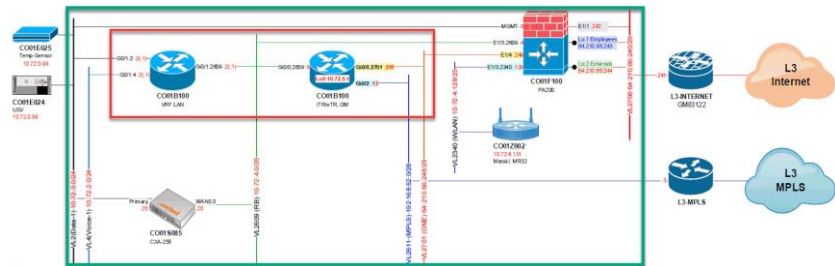


Straumann

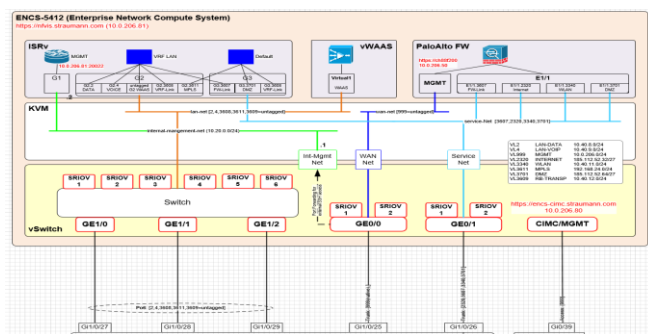
- Global leader in tooth replacement and orthodontic solutions with 5000 employees across 5 continents
- Straumann currently deploys two Cisco 2951s, 1 Palo Alto Firewall and Riverbed for Wan Optimization across 70 locations.
- Converted them from a Riverbed customer to a vWAAS customer
- Preferred choice of FW vendor is PAN
- Want automation.
- DNA Center addresses automation capabilities by adding editable topology, support for generic 3rd party VNF, adding custom networks etc.



From: 1 Routers, 1 FW and 1 vWAAS



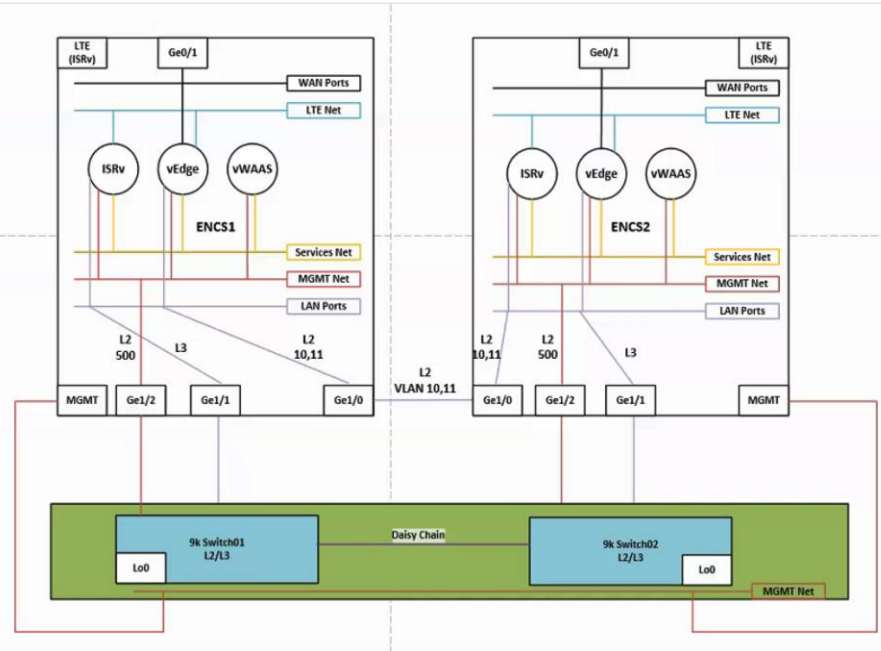
To: 1 Router, 1 FW and 1 vWAAS all in one platform



Investment Trust Company in NY

- Two major use case driving this
 - Redesign their WAN
 - Refresh their existing ISRs (2911s)
- As part of their WAN transformation they evaluated Cisco SD-WAN and other vendors
 - Cisco SD-WAN - Liked ease of manageability and feature
 - Liked the the ability to consolidate and host additional functions leveraging the Cisco SD-Branch/virtualization platform
 - This Cisco x86 platform also provided them with capability for backup connectivity to the sites with 4G-LTE
- Consolidated SD-WAN, WAN optimization and Firewall
 - The solution also provided them with High Availability between VNFs

Ethernet Transport	vEdge
LTE Transport	ISRV
WAN Opt	vWAAS
VNF Orchestration	DNA Center
SD-WAN Management	vManage



Multitenancy use-case with CSP5000

LAN Side

- vEdge VNFs connects to SR-IOV bridge on the lan side
- LAN side SR-IOV bridge also connects to physical interface
- dot1q connection from vEdge to lan interface

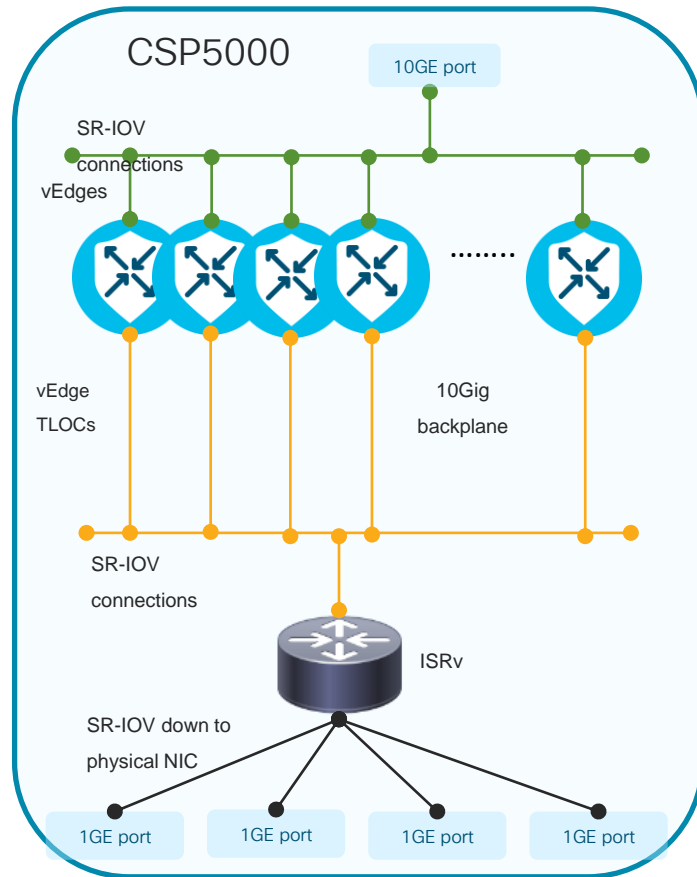
● ~~Customer local network is on the lan side~~ - - - - -

vEdge TLOCs and ISRV LAN

- Each vEdge TLOC connects to SR-IOV
- ISRV has a dot1q interface for each transport inside separate VRFs connecting to SR-IOV bridge
- On SR-IOV, connection towards vEdge is configured as access while its configured as trunk towards ISRV

ISRV Transport

- ISRV is connected to 4XGE ports for WAN
- QoS is done on the ISRV interfaces connected to WAN uplinks
- Each WAN uplink interface is configured in the different VRFs



Bank in EMEA

- Cisco chosen after beating out the competition for 246 branches. Initial order for 165 branches.
- Key Requirements
 - Consolidation, Automation and Quickly isolate and troubleshoot problems.
 - Security is paramount with the bank.
 - Analyzed every component of the solution till it met their standards
 - Two key promises made by Cisco
 - Continue to invest in the solution
 - Complete Common Criteria certification

Why ENFV?

- Automation has been key
 - Bank has been exploring virtualization for a year now
 - Bank initially were engaged with other vendors. However no vendor was able to provide an end to end solution that included automation.
 - After running pilots at multiple branches and saw how easy it was to automate and spin up new sites, the customer was convinced with the Cisco solution.
 - They were able to eliminate multiple Windows workstations at every branch by virtualizing them
 - Chose the ENCS for its compactness

Large Bank in Canada

Bank's strategic investment is on Mobile Banking – Load the bank in a truck and drive it from location to location to grow their customer base

Wanted a solution that fits the following requirements

- IWAN enabled WAN router.
- Run routing, security and banking applications in a virtual environment
- 4G-LTE for WAN connectivity
- Hardware that can accommodate the above requirements and fits into the space available in the mobile trucks

Why ENFV?

- Hardware consolidation
- Integrated switch with POE capabilities
- Dual 4G primary WAN access
- IWAN Solution Integration
- Automation



Business
Services

Orange Business Services

- OBS has been one of the first customers to work closely with Cisco to launch their uCPE solution
- Looking to further strengthen their SD-WAN offering and is part of its strategy to move to software-defined networks (SDN) and intent-based networking.

Opens up new revenue models

Use Ciena Blue Plant as the orchestrator.

Use NFVIS NETCONF APIs for integration

Positioning ISRv with 3rd party VNFs

<https://www.businesswire.com/news/home/20180206005830/en/Orange-Business-Services-Cisco-Bring-SD-WAN-Network>

R&S related Cisco education offerings

Course	Description	Cisco Certification
CCIE R&S Advanced Workshops (CIERS-1 & CIERS-2) plus Self Assessments, Workbooks & Labs	Expert level trainings including: instructor led workshops, self assessments, practice labs and CCIE Lab Builder to prepare candidates for the CCIE R&S practical exam.	CCIE® Routing & Switching
<ul style="list-style-type: none">• Implementing Cisco IP Routing v2.0• Implementing Cisco IP Switched Networks V2.0• Troubleshooting and Maintaining Cisco IP Networks v2.0	Professional level instructor led trainings to prepare candidates for the CCNP R&S exams (ROUTE, SWITCH and TSHOOT). Also available in self study eLearning formats with Cisco Learning Labs.	CCNP® Routing & Switching
Interconnecting Cisco Networking Devices: Part 2 (or combined)	Builds on ICND1 to provide capabilities needed to configure, implement and troubleshoot a small enterprise network. Including: understanding of Quality of Service (QoS), how virtualized and cloud services interact and impact enterprise networks, along with an overview of network programmability and the related controller types and tools that are available to support software-defined network architectures. Also available in self study eLearning format with Cisco Learning Lab.	CCNA® Routing & Switching
Interconnecting Cisco Networking Devices: Part 1	Understand layer 2 and layer 3 networking fundamentals needed to install, configure, and provide basic support of small/branch networks. Covers network device security and IPv6 basics. Also available in self study eLearning format with Cisco Learning Lab.	CCENT® Routing & Switching

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Design Cisco education offerings

Course	Description	Cisco Certification
Designing Cisco Network Service Architectures (ARCH) Version 3.0	Provides learner with the ability to perform conceptual, intermediate, and detailed design of a network infrastructure that supports desired capacity, performance, availability required for converged Enterprise network services and applications.	CCDP® (Design Professional) (Available Now)
Designing for Cisco Internetwork Solutions (DESGN) Version 3.0	Instructor led training focused on fundamental design methodologies used to determine requirements for network performance, security, voice, and wireless solutions. Prepares candidates for the CCDA certification exam.	CCDA® (Design Associate) (Available Now)

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Wireless Cisco education offerings

Course	Description	Cisco Certification
<ul style="list-style-type: none"> • Designing Cisco Wireless Enterprise Networks • Deploying Cisco Wireless Enterprise Networks • Troubleshooting Cisco Wireless Enterprise Networks • Securing Cisco Wireless Enterprise Networks 	Professional level instructor led trainings to prepare candidates to conduct site surveys, implement, configure and support APs and controllers in converged Enterprise networks. Focused on 802.11 and related technologies to design, deploy, troubleshoot as well as secure Wireless infrastructure. Course also provide details around Cisco mobility services Engine, Prime Infrastructure and wireless security.	CCNP® Wireless
Implementing Cisco Unified Wireless Network Essential	Prepares candidates to design, install, configure, monitor and conduct basic troubleshooting tasks of a Cisco WLAN in Enterprise installations.	CCNA® Wireless
Deploying Basic Cisco Wireless LANs (WDBWL)	Understanding of the Cisco Unified Wireless Networking for enterprise deployment scenarios. In this course, you will learn the basics of how to install, configure, operate, and maintain a wireless network, both as an add-on to an existing wireless LAN (WLAN) and as a new Cisco Unified Wireless Networking solution.	1.2
Deploying Advanced Cisco Wireless LANs (WDAWL)	The WDAWL advanced course is designed with the goal of providing learners with the knowledge and skills to successfully plan, install, configure, troubleshoot, monitor, and maintain advanced Cisco wireless LAN solutions such as QoS, “salt and pepper” mobility, high density deployments, and outdoor mesh deployments in an enterprise customer environment.	1.2
Deploying Cisco Connected Mobile Experiences (WCMX)	WCMX will prepare professionals to use the Cisco Unified Wireless Network to configure, administer, manage, troubleshoot, and optimize utilization of mobile content while gaining meaningful client analytics.	2.0

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Cybersecurity Cisco education offerings

Course	Description	Cisco Certification
Understanding Cisco Cybersecurity Fundamentals (SFUND)	The SECFND course provides understanding of cybersecurity's basic principles, foundational knowledge, and core skills needed to build a foundation for understanding more advanced cybersecurity material & skills.	CCNA® Cyber Ops
Implementing Cisco Cybersecurity Operations (SECOPS)	This course prepares candidates to begin a career within a Security Operations Center (SOC), working with Cybersecurity Analysts at the associate level.	CCNA® Cyber Ops
Cisco Security Product Training Courses	Official deep-dive, hands-on product training on Cisco's latest security products, including NGFW, ASA, NGIPS, AMP, Identity Services Engine, Email and Web Security Appliances, and much more.	

For more details, please visit: www.cisco.com/go/securitytraining or <http://learningnetwork.cisco.com>
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Cybersecurity Cisco education offerings

Course	Description	Cisco Certification
CCIE Security 5.0		CCIE® Security
Implementing Cisco Edge Network Security Solutions (SENSS) Implementing Cisco Threat Control Solutions (SITCS) v1.5 Implementing Cisco Secure Access Solutions (SISAS) Implementing Cisco Secure Mobility Solutions (SIMOS)	Configure Cisco perimeter edge security solutions utilizing Cisco Switches, Cisco Routers, and Cisco Adaptive Security Appliance (ASA) Firewalls Implement Cisco's Next Generation Firewall (NGFW), FirePOWER NGIPS (Next Generation IPS), Cisco AMP (Advanced Malware Protection), as well as Web Security, Email Security and Cloud Web Security Deploy Cisco's Identity Services Engine and 802.1X secure network access Protect data traversing a public or shared infrastructure such as the Internet by implementing and maintaining Cisco VPN solutions	CCNP® Security
Implementing Cisco Network Security (IINS 3.0)	Focuses on the design, implementation, and monitoring of a comprehensive security policy, using Cisco IOS security features	CCNA® Security

For more details, please visit: www.cisco.com/go/securitytraining or <http://learningnetwork.cisco.com>
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Data Center / Virtualization Cisco education offerings

Course	Description	Cisco Certification
Introducing Cisco Data Center Networking (DCICN) Introducing Cisco Data Center Technologies (DCICT)	Get job-ready foundational-level certification and skills in installing, configuring, and maintaining next generation data centers.	CCNA® Data Center
Implementing Cisco Data Center Unified Computing (DCUCI) Implementing Cisco Data Center Infrastructure (DCII) Implementing Cisco Data Center Virtualization and Automation (DCVAI) Designing Cisco Data Center Infrastructure (DCID) Troubleshooting Cisco Data Center Infrastructure (DCIT)	Obtain professional level skills to design, configure, implement, troubleshoot next generation data center infrastructure.	CCNP® Data Center
Product Training Portfolio:DCAC9K, DCINX9K, DCMDS, DCUCS, DCNX1K, DCNX5K, DCNX7K, CACND, DSACI, HFLEX UCSD, UCSDAGI, DCUCEN	Gain hands-on skills using Cisco solutions to configure, deploy, manage and troubleshoot unified computing, policy-driven and virtualized data center infrastructure.	
Designing the FlexPod® Solution (FPDESIGN) Implementing and Administering the FlexPod® Solution (FPIMPADM)	Learn how to design, implement and administer FlexPod® solutions	Cisco and NetApp Certified FlexPod® Specialist
Designing the VersaStack Solution (VSDESIGN) Implementing and Administering the VersaStack Solution (VSIMP)	Learn how to design, implement and administer VersaStack solutions	

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Network Programmability Cisco education offerings

Course	Description	Cisco Certification
Developing with Cisco Network Programmability (NPDEV)	Provides Application Developers with comprehensive curriculum to develop infrastructure programming skills; Addresses needs of software engineers who automate network infrastructure and/or utilize APIs and toolkits to interface with SDN controllers and individual devices	Cisco Network Programmability Developer (NPDEV) Specialist Certification
Designing and Implementing Cisco Network Programmability (NPDES)	Provides network engineers with comprehensive soup-to-nuts curriculum to develop and validate automation and programming skills; Directly addresses the evolving role of network engineers towards more programmability, automation and orchestration	Cisco Network Programmability Design and Implementation (NPDES) Specialist Certification
Programming for Network Engineers (PRNE)	Learn the fundamentals of Python programming – within the context of performing functions relevant to network engineers. Use Network Programming to simplify or automate tasks	Recommended pre-requisite for NPDES and NPDEV Specialist Certifications
Cisco Digital Network Architecture Implementation Essentials (DNAIE)	This training provides students with the guiding principles and core elements of Cisco's Digital Network Architecture (DNA) architecture and its solution components including; APIC-EM, NFV, Analytics, Security and Fabric.	

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Cloud Cisco education offerings

Course	Description	Cisco Certification
Understanding Cloud Fundamentals (CLDFND) Introducing Cloud Administration (CLDADM)	Learn how to perform foundational tasks related to Cloud computing, and the essentials of Cloud infrastructure, administration and operations	CCNA® Cloud
Implementing and Troubleshooting the Cisco Cloud Infrastructure (CLDINF) Designing the Cisco Cloud (CLDDDES) Automating the Cisco Enterprise Cloud (CLDAUT) Building the Cisco Cloud with Application Centric Infrastructure (CLDACI)	Obtain professional level skills to design, automate, secure, provision and manage private and hybrid Clouds	CCNP® Cloud
Product Training Portfolio: CloudCenter: CLDCTR* UCS Director: UCSDF, UCSDACI Prime Service Catalog: PSCF, PSCI, PSCD MetaPod: MPODF20	Gain in-depth hands-on skills using Cisco solutions to configure, deploy, manage and troubleshoot Cloud deployments	

*Available Q3FY18

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Collaboration Cisco education offerings

Course	Description	Cisco Certification
CCIE Collaboration Advanced Workshop (CIEC)	Gain expert-level skills to integrate, configure, and troubleshoot complex collaboration networks	CCIE® Collaboration
Implementing Cisco Collaboration Applications (CAPPS)	Understand how to implement the full suite of Cisco collaboration applications including Jabber, Cisco Unified IM and Presence, and Cisco Unity Connection.	CCNP® Collaboration
Implementing Cisco IP Telephony and Video Part 1 (CIPTV1)	Learn how to implement Cisco Unified Communications Manager, CUBE, and audio and videoconferences in a single-site voice and video network.	CCNP® Collaboration
Implementing Cisco IP Telephony and Video Part 2 (CIPTV2)	Obtain the skills to implement Cisco Unified Communications Manager in a modern, multisite collaboration environment.	
Troubleshooting Cisco IP Telephony and Video (CTCOLLAB)	Troubleshoot complex integrated voice and video infrastructures	
Implementing Cisco Collaboration Devices (CICD)	Acquire a basic understanding of collaboration technologies like Cisco Call Manager and Cisco Unified Communications Manager.	CCNA® Collaboration
Implementing Cisco Video Network Devices (CIVND)	Learn how to evaluate requirements for video deployments, and implement Cisco Collaboration endpoints in converged Cisco infrastructures.	

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Service Provider Cisco education offerings

Course	Description	Cisco Certification
<p>Deploying Cisco Service Provider Network Routing (SPROUTE) & Advanced (SPADVROUTE)</p> <p>Implementing Cisco Service Provider Next-Generation Core Network Services (SPCORE)</p> <p>Edge Network Services (SPEDGE)</p>	<p>SPROUTE covers the implementation of routing protocols (OSPF, IS-IS, BGP), route manipulations, and HA routing features; SPADVROUTE covers advanced routing topics in BGP, multicast services including PIM-SM, and IPv6;</p> <p>SPCORE covers network services, including MPLS-LDP, MPLS traffic engineering, QoS mechanisms, and transport technologies;</p> <p>SPEDGE covers network services, including MPLS Layer 3 VPNs, Layer 2 VPNs, and Carrier Ethernet services; all within SP IP NGN environments.</p>	CCNP Service Provider®
<p>Building Cisco Service Provider Next-Generation Networks, Part 1&2 (SPNGN1), (SPNGN2)</p>	<p>The two courses introduce networking technologies and solutions, including OSI and TCP/IP models, IPv4/v6, switching, routing, transport types, security, network management, and Cisco OS (IOS and IOS XR).</p>	CCNA Service Provider®
<p>Implementing Cisco Service Provider Mobility UMTS Networks (SPUMTS);</p> <p>Implementing Cisco Service Provider Mobility CDMA Networks (SPCDMA);</p> <p>Implementing Cisco Service Provider Mobility LTE Networks (SPLTE)</p>	<p>The three courses (SPUMTS, SPCDMA, SPLTE) cover knowledge and skills required to understand products, technologies, and architectures that are found in Universal Mobile Telecommunications Systems (UMTS) and Code Division Multiple Access (CDMA) packet core networks, plus their migration to Long-Term Evolution (LTE) Evolved Packet Systems (EPS), including Evolved Packet Core (EPC) and Radio Access Networks (RANs).</p>	<p>Cisco Service Provider Mobility CDMA to LTE Specialist;</p> <p>Cisco Service Provider Mobility UMTS to LTE Specialist</p>
<p>Implementing and Maintaining Cisco Technologies Using IOS XR (IMTXR)</p>	<p>Service Provider/Enterprise engineers to implement, verification-test, and optimize core/edge technologies in a Cisco IOS XR environment.</p>	Cisco IOS XR Specialist

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Internet of Things (IoT) Cisco education offerings

Course	Description	Cisco Certification
Managing Industrial Networks for Manufacturing (IMINS2)	An associate level instructor led lab based training focuses on common industrial application protocols, security, wireless and troubleshooting designed to prepare you for the CCNA Industrial certification	CCNA® Industrial
Managing Industrial Networks with Cisco Networking Technologies (IMINS)	This instructor led lab based training addresses foundational skills needed to manage and administer networked industrial control systems for today's connected plants and enterprises. It helps prepare plant administrators, control system engineers and traditional network engineers for the Cisco Industrial Networking Specialist certification.	Cisco Industrial Networking Specialist
Control Systems Fundamentals for Industrial Networking (ICINS)	For IT and Network Engineers, provides an introduction to industry IoT verticals, automation environment and an overview of industrial control networks (E-Learning)	Pre-learning for IMINS, IMINS2 training & certifications
Networking Fundamentals for Industrial Control Systems (INICS)	For Industrial Engineers and Control System Technicians, covers basic IP and networking concepts, and introductory overview of Automation industry Protocols.	Pre-learning for IMINS, IMINS2 training & certifications

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Data and Analytics Cisco education offerings

Course	Description
ANDMB – Data Management, Architecture and Applications	Provides hands on training with a technical mix of application, compute, storage and networking topics concerning the deployment of Big Data clusters.
ANDMA – Advanced Data Management, Architecture and Applications	Covers major architecture design to cater to different needs of the application, data center or deployment requirements. It provides architectural designs and advanced hands-on training on topics covering Scaling of cluster to thousands of nodes and management, Data Life Cycle management with HDFS tiered storage, and different approaches for Multi-tenant Hadoop cluster deployments with Openstack

Data and Analytics training page: <http://www.cisco.com/c/en/us/training-events/resources/learning-services/technology/data-analytics.html>

For more details, please visit: <http://learningnetwork.cisco.com>

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Digital Business Transformation

Cisco education offerings

Course	Description	Cisco Certification
For Technology Sellers:		
Adopting the Cisco Business Architecture Approach	Builds skills to discover and address technology needs using a business-focused, consultative sales approach, broadly applicable and targeted to prepare for the digital transformation journey that is demanded across the business world.	Cisco Business Architecture Analyst
Applying Cisco Business Architecture Techniques	Provides tools and skills training to prepare the learner to use a business led approach to technology solutions sales and deployments. This continues the journey begun with the Adopting the Cisco Business Architecture Approach above	Cisco Business Architecture Specialist
Mastering the Cisco Business Architecture Discipline	Builds skills, and proven, real-world techniques to prepare for a Business architect leadership role in the sales and deployment of transformative technology solutions.	Cisco Business Architecture Practitioner
Cisco Customer Success Manager Specialist	Prepares for the crucial role that drives adoption and enablement, ensuring that customers achieve their expected business outcomes, and reduces churn/increases renewal for services and subscription based products.	Cisco Certified Customer Success Manager

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