



The bridge to possible

Cisco Sovereign Cloud

Delivered by Cisco Partner Providers

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Cisco Webex App

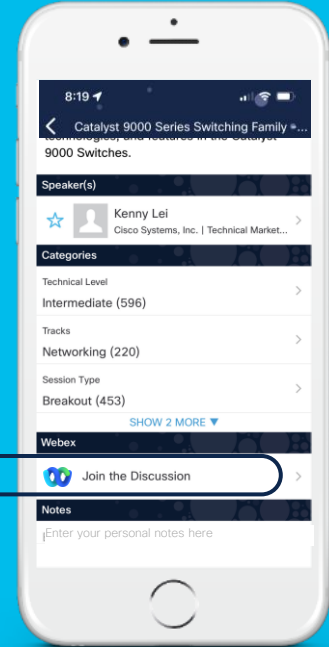
Questions?

Use Cisco Webex App to chat with the speaker after the session

How

- 1 Find this session in the Cisco Live Mobile App
- 2 Click “Join the Discussion”
- 3 Install the Webex App or go directly to the Webex space
- 4 Enter messages/questions in the Webex space

Webex spaces will be moderated until February 24, 2023.





Agenda

- Cisco Cloud Vision
- Cisco Sovereign Cloud overview
- Sovereign Cloud Service Delivery
- Cisco Partner Case Study

Cisco Cloud Vision

Options including Sovereignty



Standard SaaS with no location guarantees

Improved Performance & increased local market commitment



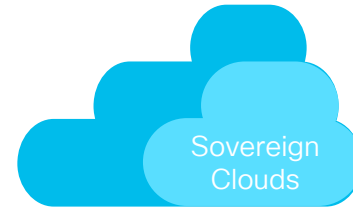
Guaranteed location for personal and user generated content

Improved protection of personal data, but for certain customers this is not enough



Guaranteed location for personal and user generated content built and operated by approved Cisco personnel

Min requirement for local sovereign clouds, Cisco no longer builds or operates, with no higher-level services in AWS public cloud



Guaranteed location for personal and user generated content built and operated by sovereign entity

Min requirement for local sovereign clouds, Cisco no longer builds or operates, with no higher-level services in AWS public cloud

Tech Preview: Intersight EMEA



Enabling a unified experience across IT
Contact your Cisco account representative for more information

A natural progression of multicloud



Multi Cloud

Cisco Hybrid Cloud
xArchitecture for transitional
journey to Multicloud



Trusted Cloud

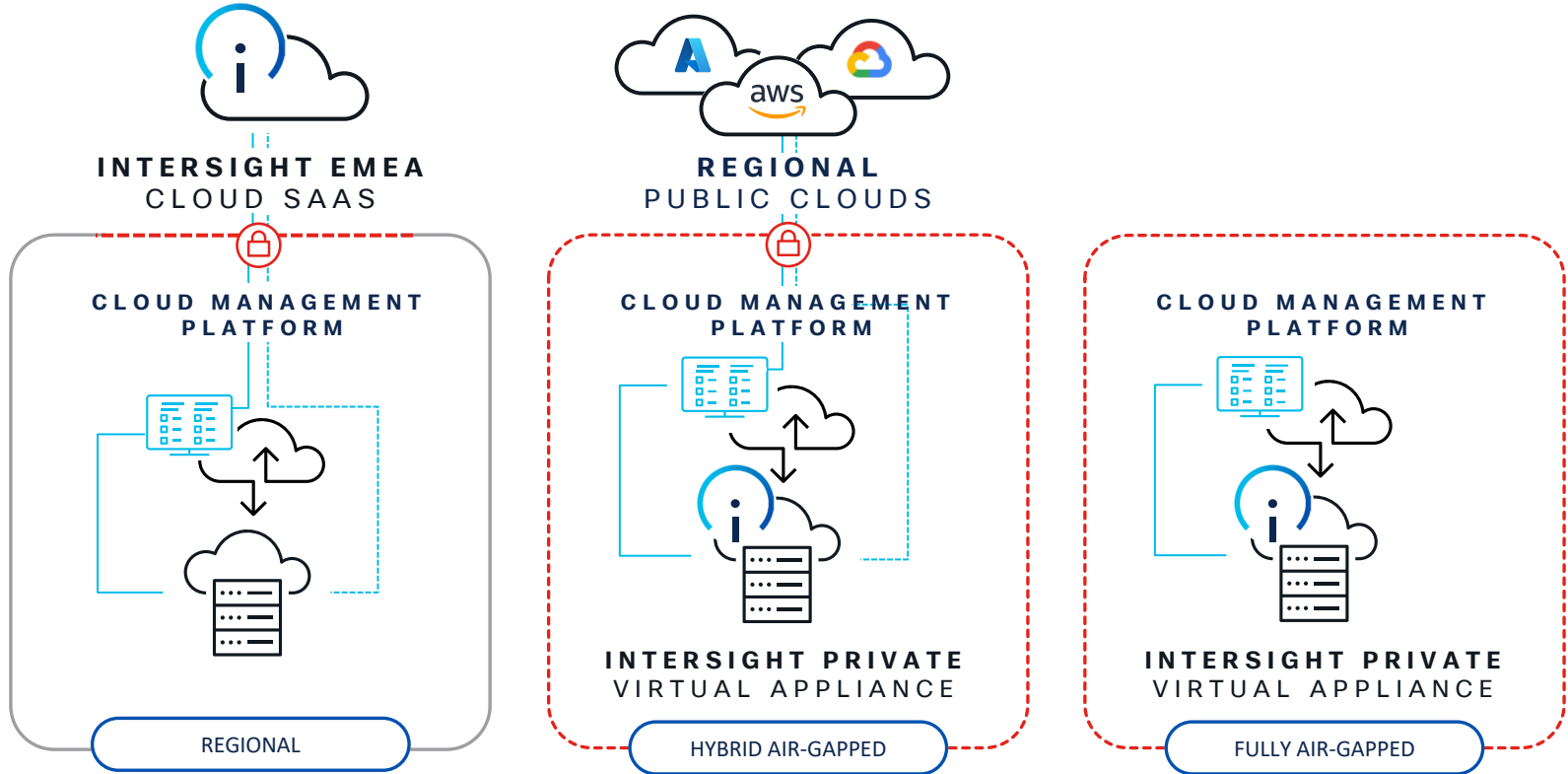
Cisco Cloud SaaS Solutions
delivered by in-country by
Cloud Service Providers



Sovereign Cloud

Cisco Private Cloud
xArchitecture for
controlled data residency
and operational
sovereignty

Solving for on-prem sovereign cloud



60% of [public sector] organizations expect sovereign cloud to be a managed or shared service.

– Sovereign Private Cloud for the Public Sector, Global Data (prepared for Cisco), 2021



Introducing Cisco Sovereign Cloud

Cisco Sovereign Cloud is a private cloud offer for public and private sector industries that meets local sovereignty and jurisdiction compliance around data privacy, access and control, by ensuring that cloud infrastructure resides in country and is managed by in-country citizens.



Deployed and operated by Cisco Partner Providers in region or country



Highly secure to meet regulatory compliance and data sovereignty



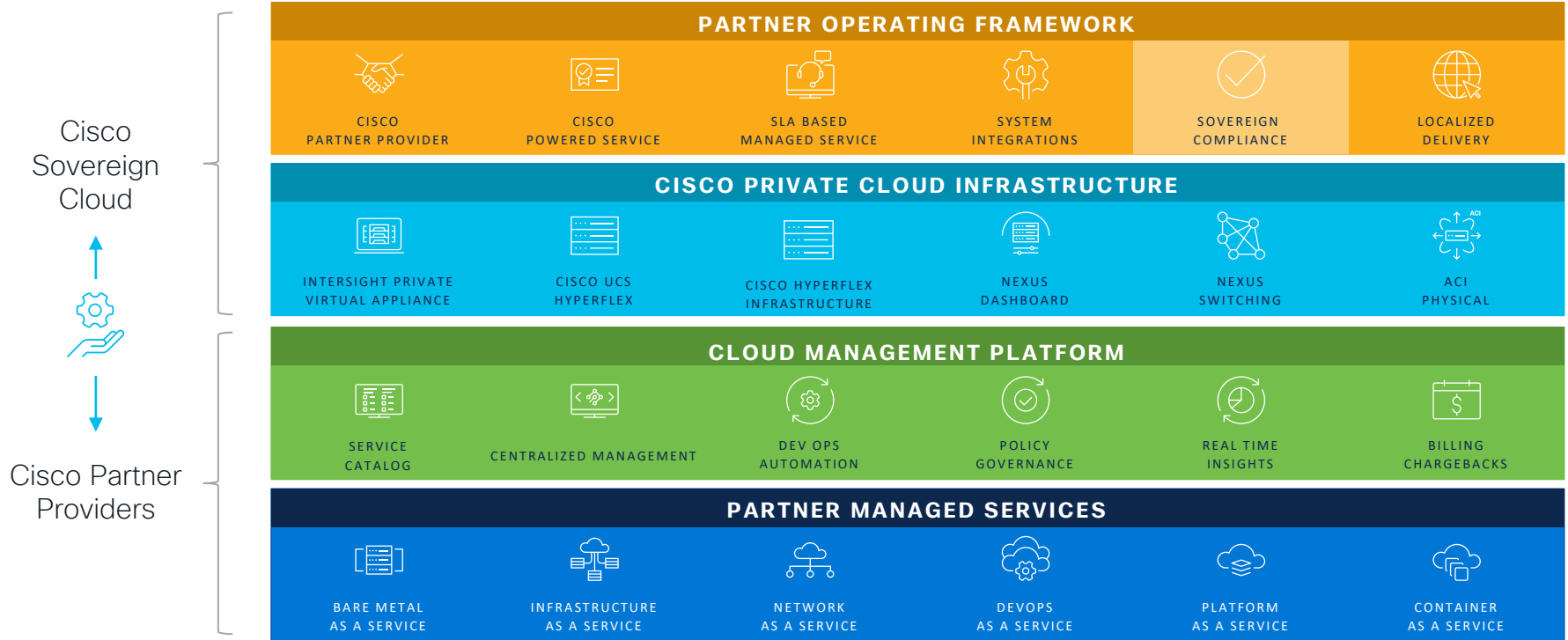
Integration with in-region regulated public clouds when required




Air-Gapped model for the most critical data hosting environments

Meeting you where you are, all while meeting sovereignty compliance

Cisco Sovereign Cloud Framework





Cloud IT Operations **Where you need it**

Simplify IT Operations



Private Cloud

Public Cloud



Visualize



Automate



Optimize

Networking

Manage Cisco Nexus networks from the cloud

Computing

Operate UCS, HyperFlex, and converged infrastructure

Cloud Optimization

Optimize AWS, Azure, GCP, and on-premises workloads

Platform Services
SSO, RBAC, SDK/API, CLI

Ecosystem Integrations

Designed for Heterogeneous Environment

Cisco Converged Infrastructure Solutions with UCS X-Series



Simplified private / cloud management of solution components

Monitoring, orchestration, and workload optimization for different layers of solutions

Storage plugins



HITACHI



NetApp



PURESTORAGE

See storage capacity, controllers, configuration, snapshots, and replication

Automate storage management and orchestration

Use storage task library to create and execute workflows

ServiceNow plugin



Incident management

Basic configuration

Inventory module

Third-party server support



Dell PowerEdge/HPE ProLiant



See inventory and health

Add to automated workflows



CISCO INSIGHT



Cloud delivered SaaS

- Benefits of SaaS delivery and full lifecycle management of distributed Intersight-connected servers and third-party storage
- Operation across data centers, remote sites, branch offices, and edge environments



CISCO INSIGHT



Virtual Appliance

- Benefits customers with data locality or other requirements not met by SaaS
- Includes the services of SaaS version wrapped up in a virtual machine

Cloud managed operations

Cisco Infrastructure
Services Cloud SaaS



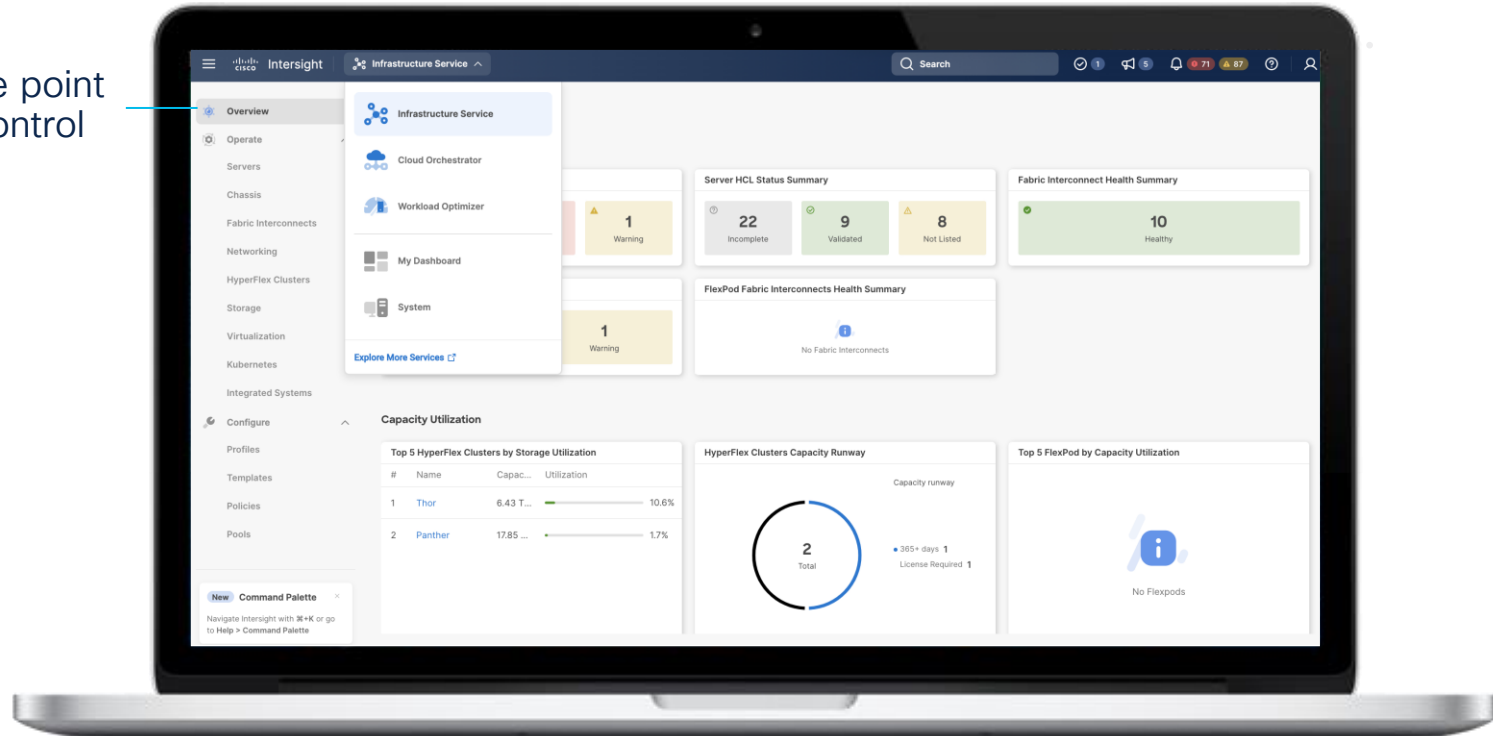
Locally hosted operations

Cisco Infrastructure
Services Virtual Appliance

Flexibility and choice

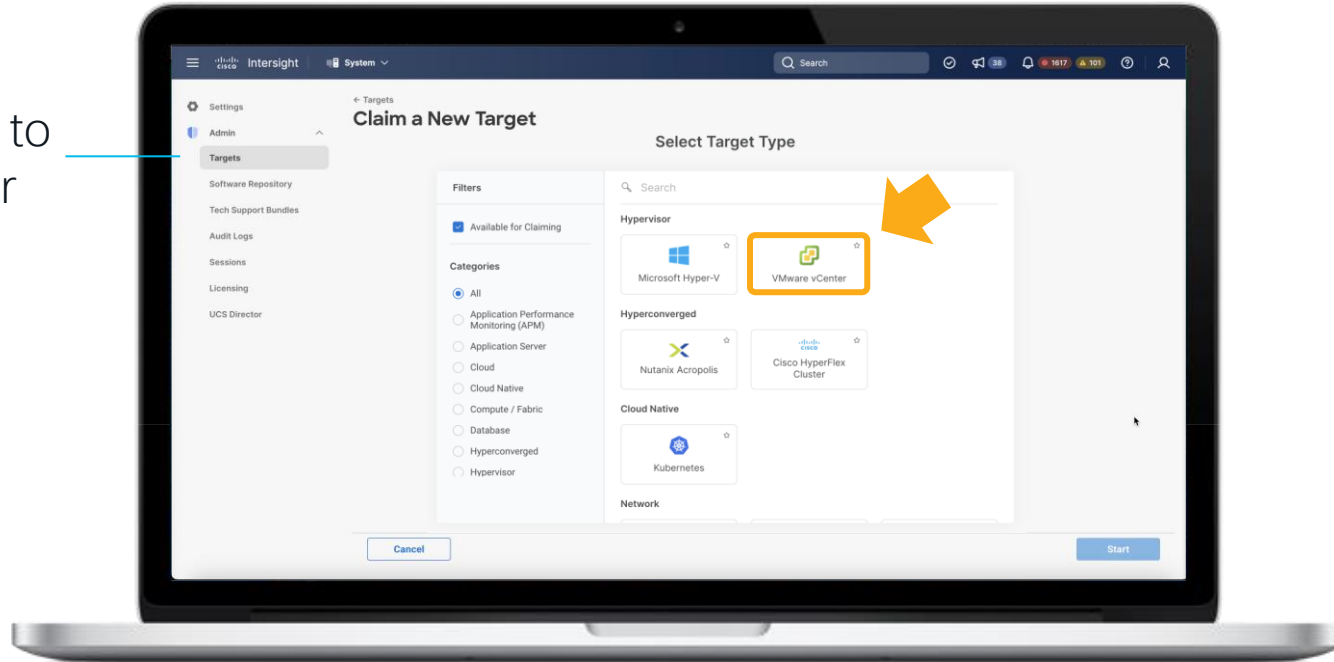
One console, consistent operator experience

Single point of control



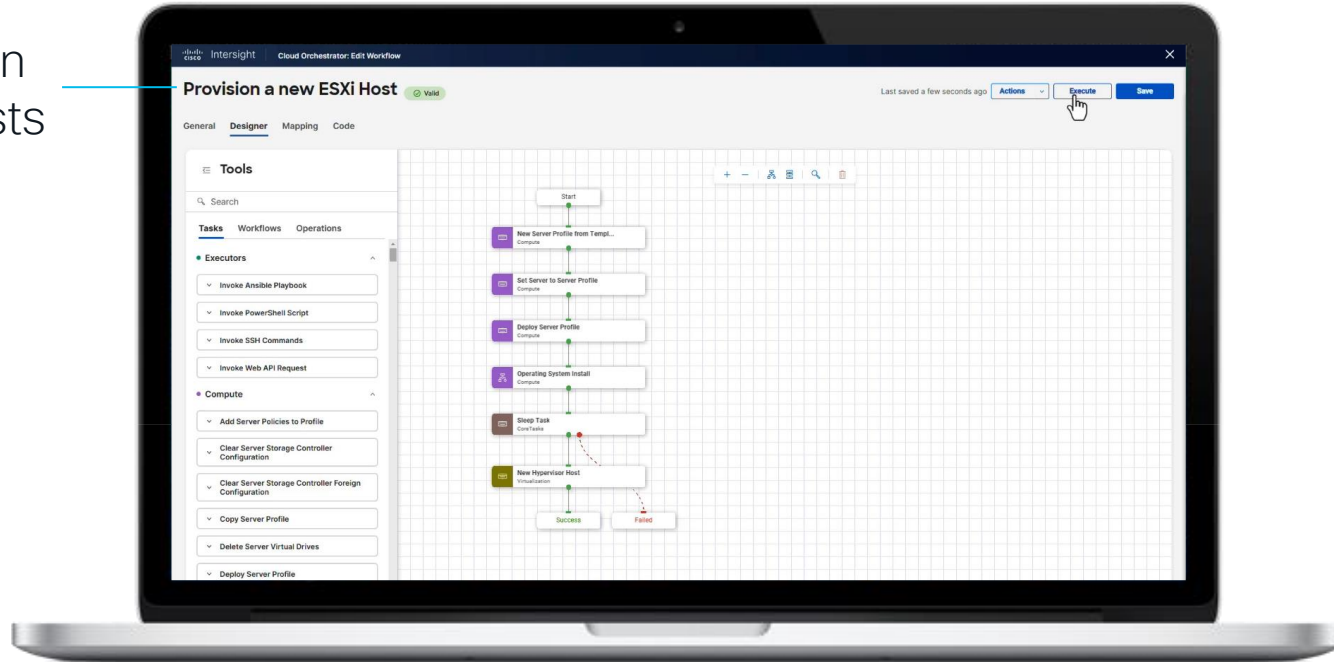
Start with Intersight Infrastructure Service

Connect to
vCenter



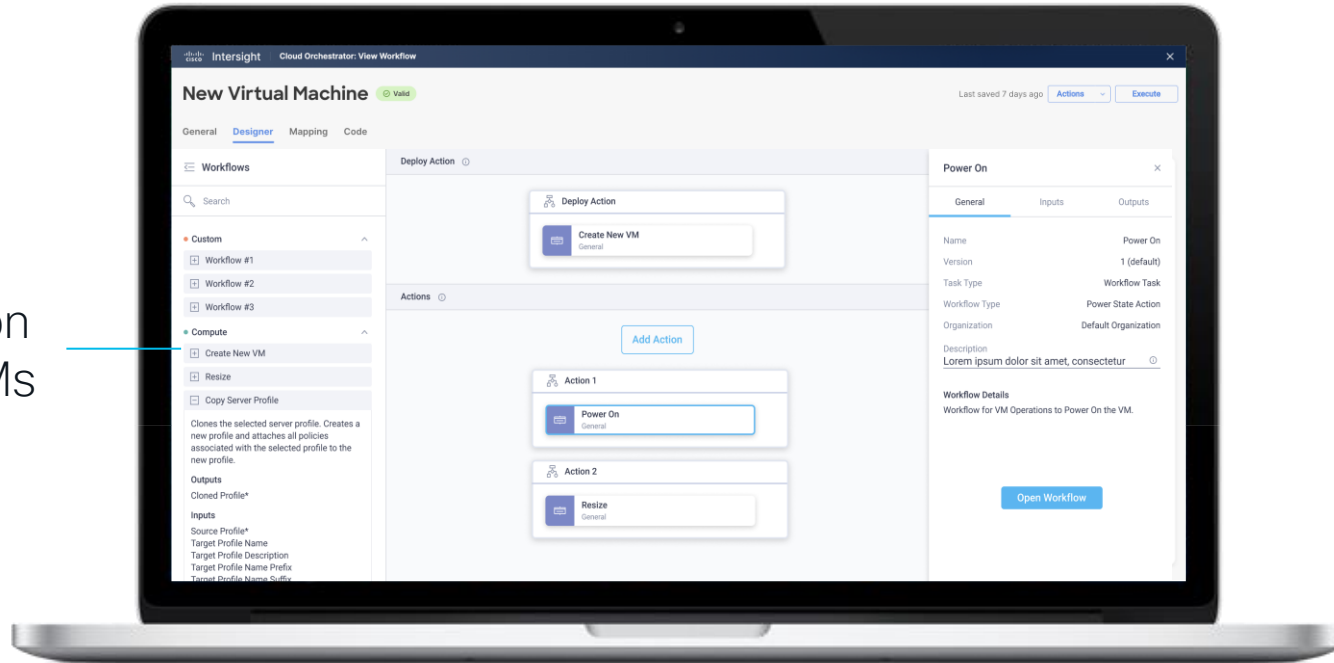
Build with Intersight Cloud Orchestrator

Provision
New Hosts

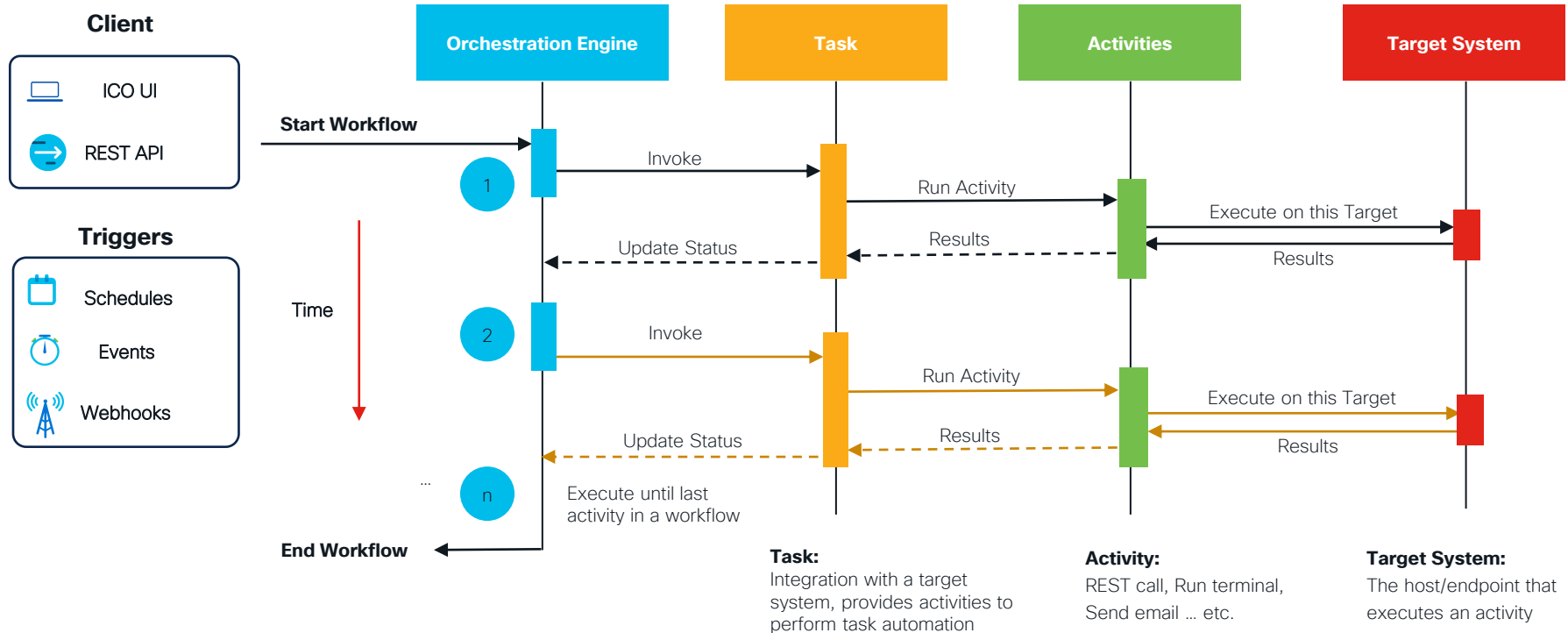


Deliver repeatable services at scale

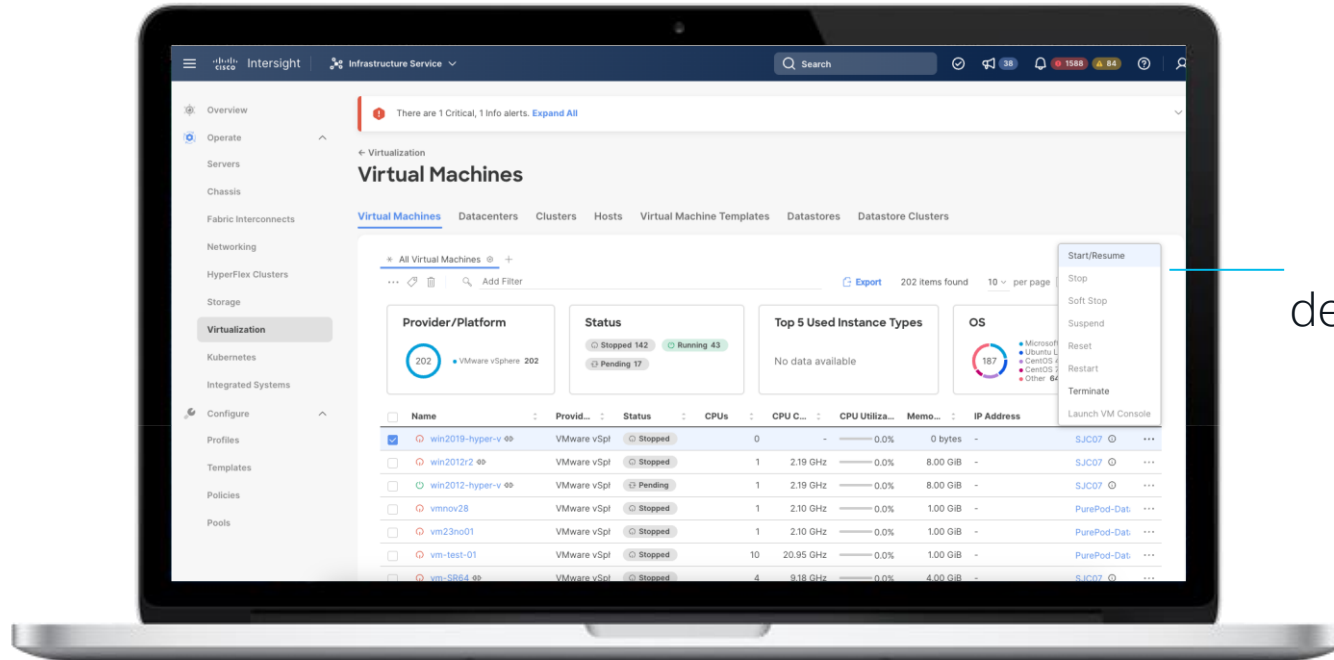
Provision
New VMs



Let's look a little deeper into how the construct works



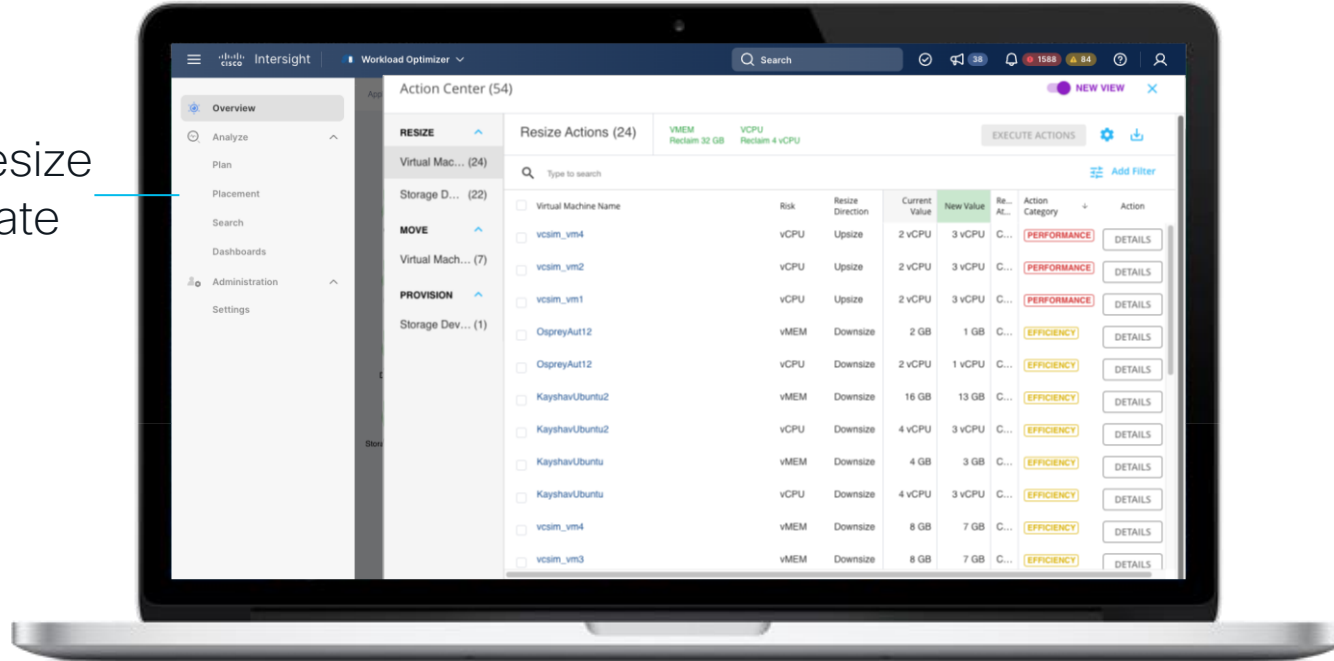
Manage the entire stack from hosts to VMs



Manage
deployed VM

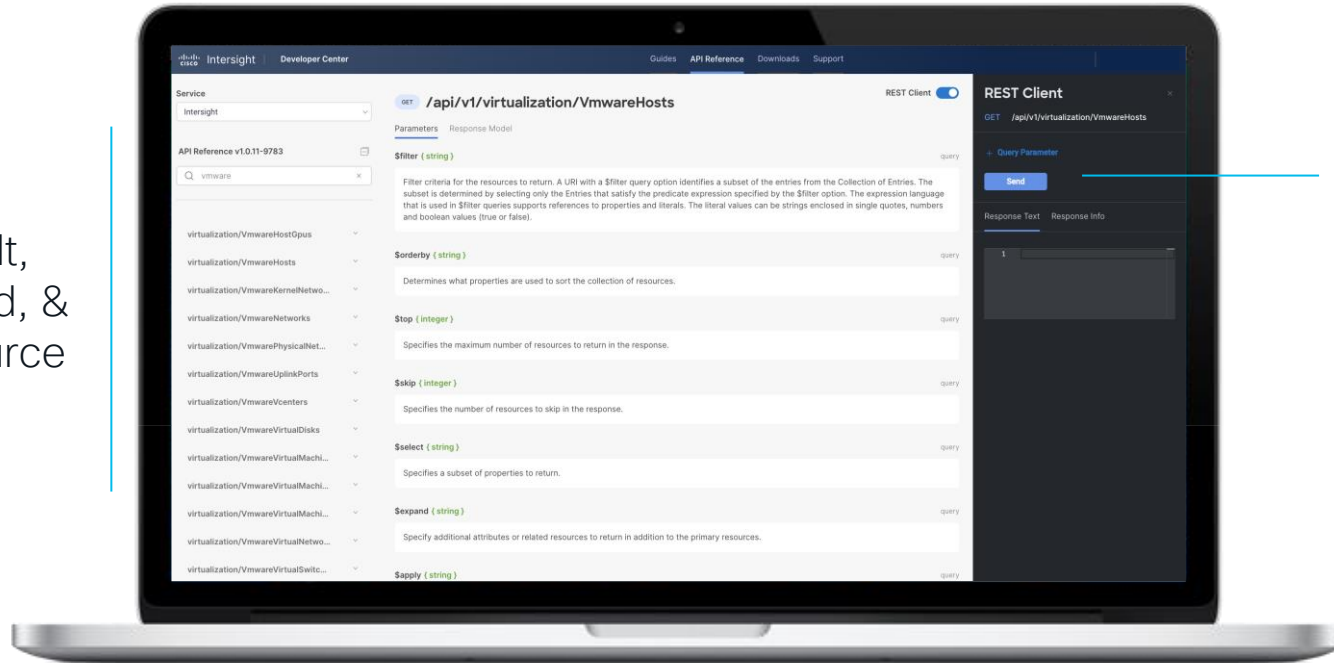
Save money with Intersight Workload Optimizer

Quickly resize
or relocate



Interactive API library with simplified automation

Pre-Built,
Maintained, &
Open Source



Simple
Push

Cisco Sovereign Cloud Reference Architecture



End-user

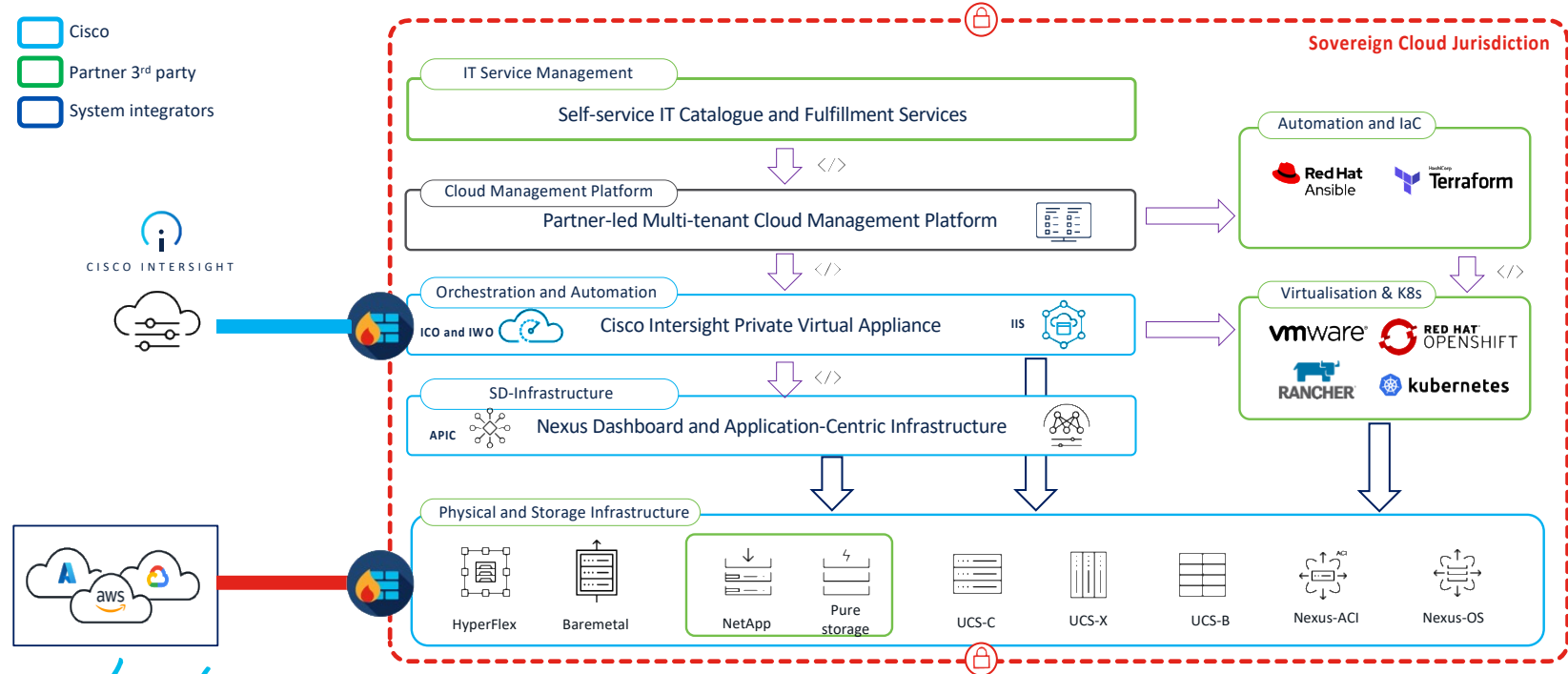


Developers



Operations

- Cisco
- Partner 3rd party
- System integrators



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Cisco Partner Provider Solution Case Study



dCloud case study [here](#)

Closing Summary



What Cisco Sovereign Cloud delivers

- Ability to meet compliance requirements where you need it
- Consistent IT operator experience regardless of location
- Full stack infrastructure resource lifecycle management
- Low code solution for highly repeatable service creation and delivery
- Open architecture for Cloud Management Platform integrations
- Offered by developing ecosystem of Cisco Partner Providers

Call to action



Stop by the Managed Services booth in the World of Solutions to speak to our team of experts



Contact your account team to help you find the right Managed Service Provider to get exceptional outcomes



Learn more about Cisco Sovereign Cloud on [Cisco.com](https://cisco.com)

cisco.com/c/en/us/solutions/cloud/sovereign-cloud.html

Next steps

Want to learn more?

Visit our partner managed services booth (E06) in the World of Solutions



Ready to get started or have additional questions?

Reach out to us at
PartnerManagedServices@cisco.com

Partner Managed Services sessions at Cisco Live Amsterdam!

Mon. 6th Feb
14:20 - 14:50

Successful Managed Campus in the New Hybrid World

Tue. 7th Feb
13:00 - 13:30

The Journey into the Next Artificial Intelligence for IT Operations (AIOps)

Wed. 8th Feb
9:40 - 10:10

Making Hybrid Work...Work: Learn How Managed Services Make it Easier to Optimize the Hybrid Work Environment

Thur. 9th Feb
14:15 - 15:15

Cisco Sovereign Cloud

Thur. 9th Feb
16:00 - 16:30

Elevate your Managed Services Practices with the Fast and Furious Velocity Managed Services Offers from Cisco (For SPs)

Fri 10th Feb
11:00 - 12:00

How to Supercharge your Next-Gen Network with AIOps and Managed Services

Complete your Session Survey

- Please complete your session survey after each session. Your feedback is important.
- Complete a minimum of 4 session surveys and the Overall Conference survey (open from Thursday) to receive your Cisco Live t-shirt.
- All surveys can be taken in the Cisco Events Mobile App or by logging in to the Session Catalog and clicking the "Attendee Dashboard" at <https://www.ciscolive.com/emea/learn/sessions/session-catalog.html>



Continue Your Education



Visit the Cisco Showcase for related demos.



Book your one-on-one Meet the Engineer meeting.



Attend any of the related sessions at the DevNet, Capture the Flag, and Walk-in Labs zones.



Visit the On-Demand Library for more sessions at ciscolive.com/on-demand.



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Thank you

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ALL IN