

The background features a vibrant, abstract design with a color gradient from dark blue on the left to bright yellow and white on the right. The design consists of overlapping, wavy horizontal bands and a radial pattern of lines emanating from a bright white point on the right side, creating a sense of motion and energy.

CISCO *Live!*

Let's go



The bridge to possible

# Design, Deploy and Troubleshoot Network Detection and Response

Secure Network Analytics

Hanna Jabbour, Leader Technical Marketing Engineer SBG  
[@hanna\\_jabbour](#)

# Agenda

- Introduction
- What are the core components
- Legacy and new Architecture
- Deployment Flow and Strategies
- Transitions
- Telemetry Ingest
- Conclusion

# Who Is your presenter



Hanna Jabbour

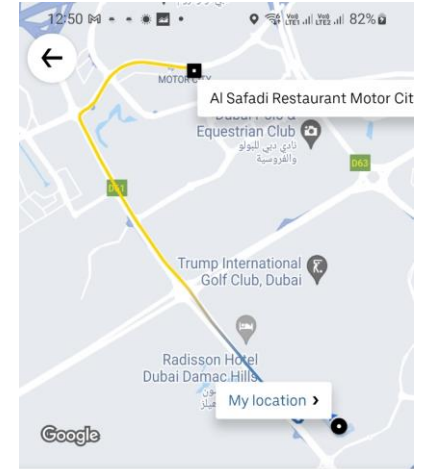
- 15 years of experience in Dev/Network/Security
- TME for Secure Analytics covering EMEAR/APJ
- Lebanese based out of the Dubai
- Yes, my name is Hanna



# Lebanon | Dubai



<https://www.youtube.com/watch?v=INiCIW2VpCI>



**Chopper** <sup>1</sup> AED 520.00-624.00

Only available for Dubai city tour <sup>1</sup>

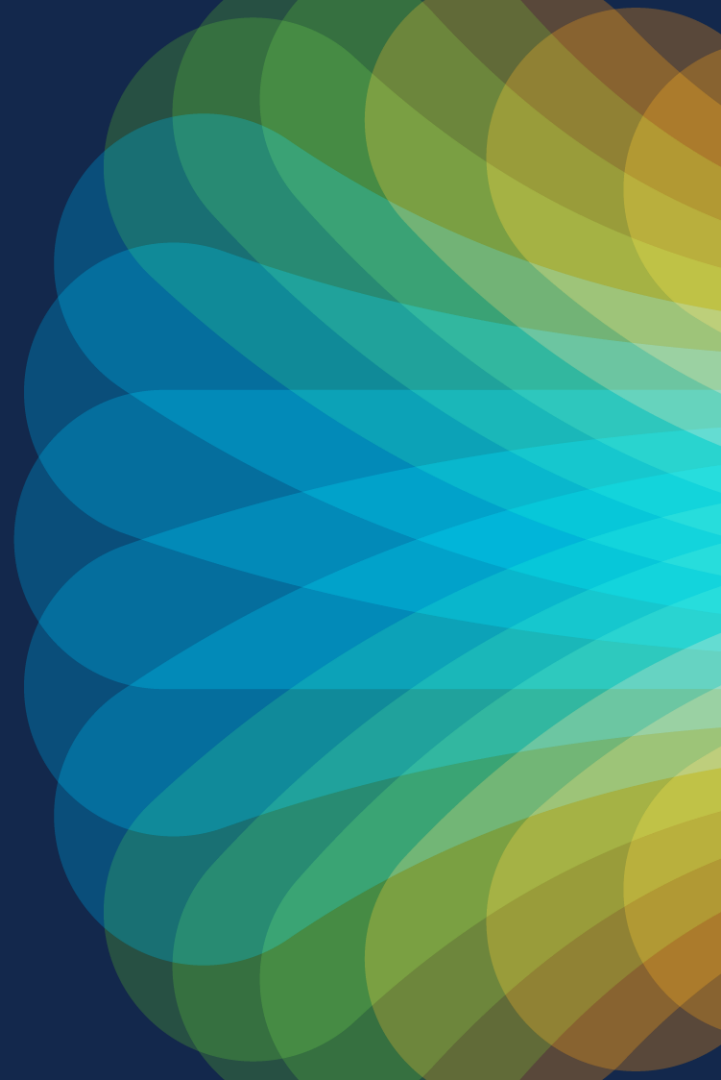


Cash

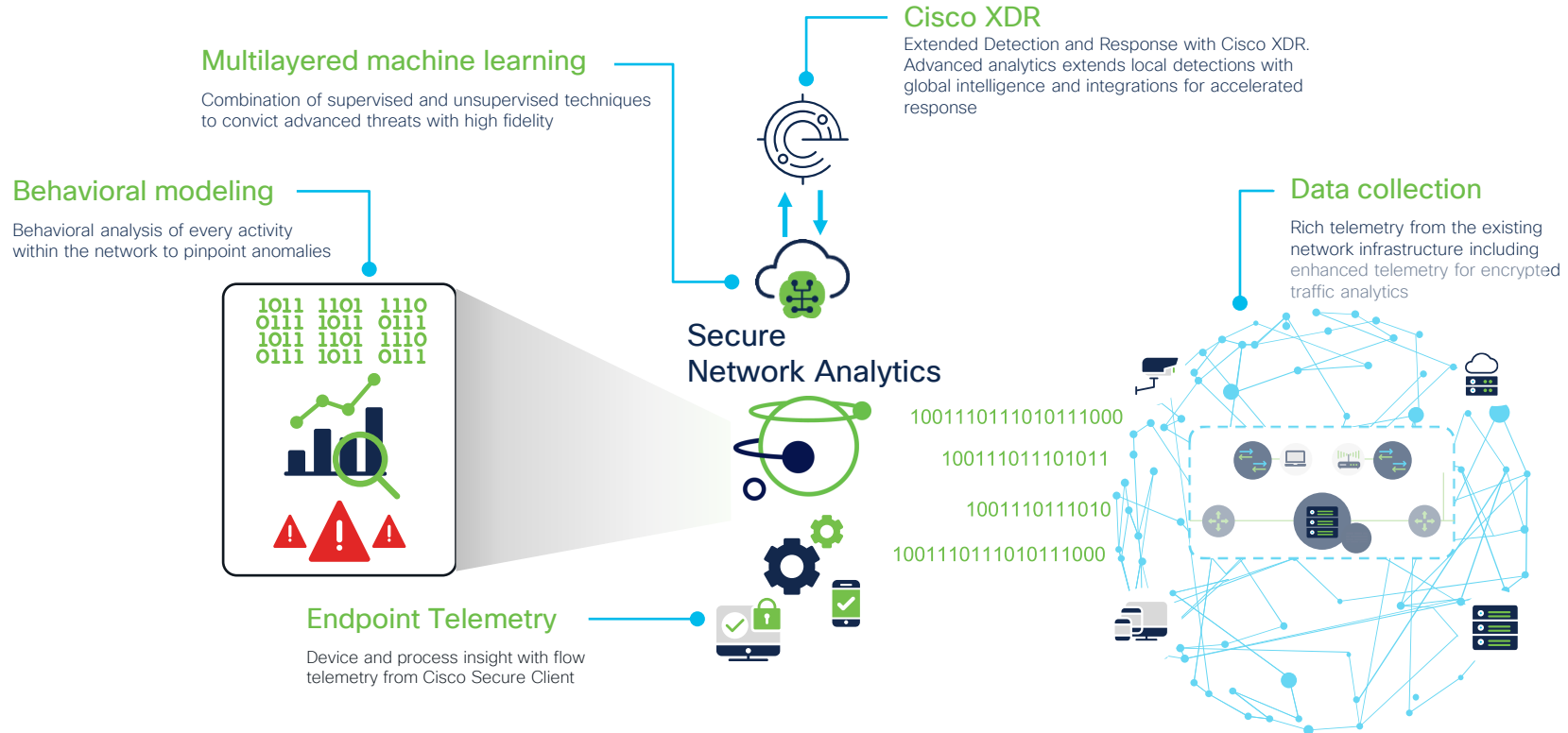


**No Choppers Available Now**

# Introduction



# Secure Network Analytics

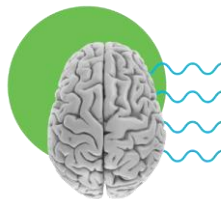


# Cisco Secure Network Analytics



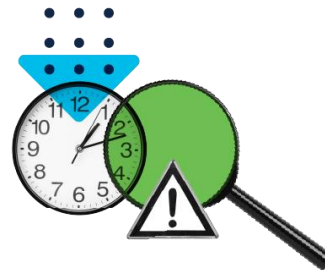
## Contextual network-wide visibility

Agentless, using existing network and cloud infrastructure, even in encrypted traffic



## Predictive threat analytics

Combination of behavioral modeling, machine learning and global threat intelligence

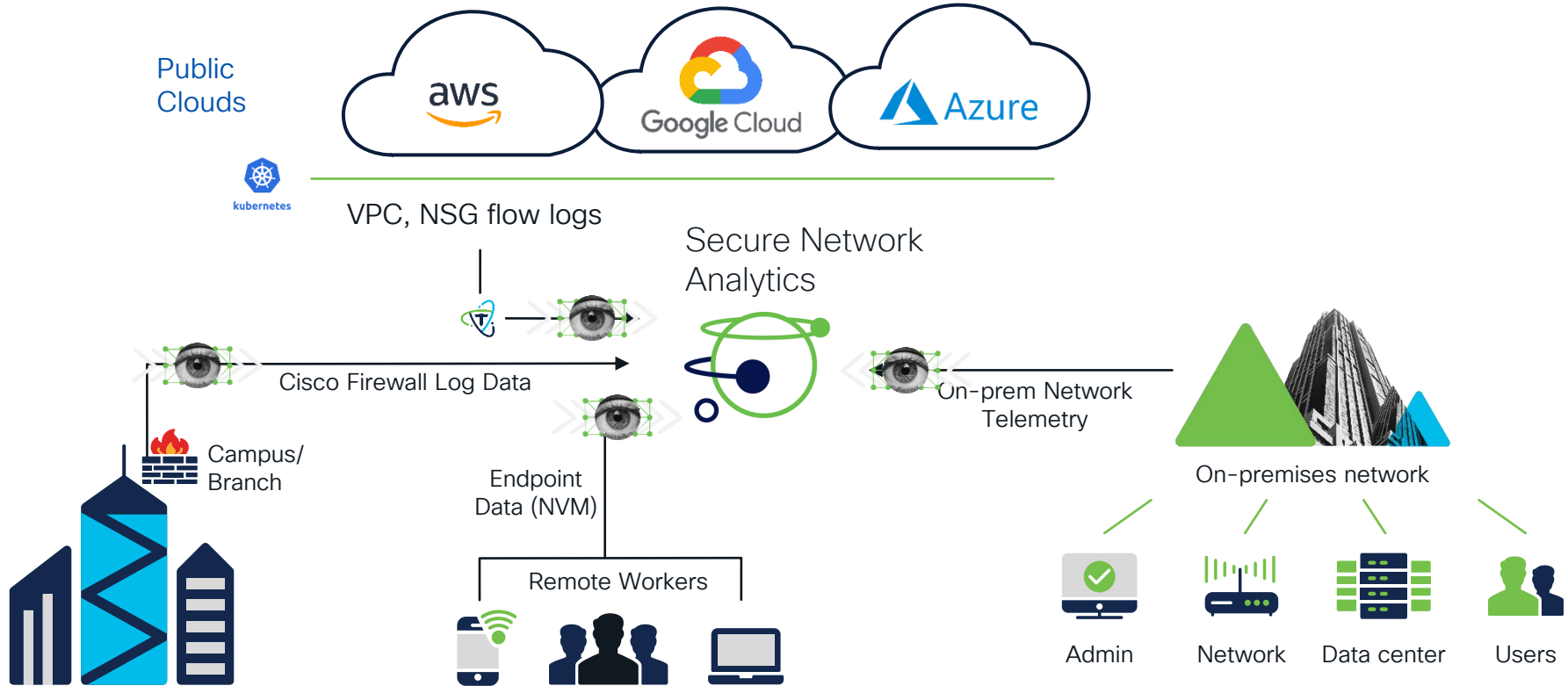


## Automated detection and response

High-fidelity alerts prioritized by threat severity with ability to conduct forensic analysis



# Multi-telemetry ingest and visibility





# Extensible Telemetry Ingest

NetFlow Enabled Devices



AnyConnect  
Secure Mobility  
Client



Secure  
Web  
Appliance



Other  
Web Proxies



Proxy  
Integration\*

SRC/DST IP Address  
SRC/DST Port  
Bytes/Pkts Sent  
Bytes/Pkts Received  
...  
(NetFlow, IPFIX)

L7 Application  
HTTP Requests  
HTTP Responses  
SRT/RTT  
TCP Flags  
Payload

Flow Action  
Translated Port/IP  
SYSLOG  
Connections  
Malware events  
File events  
Hardware events

TLS Version  
Key Exchange  
Authentication  
Alg. MAC

VPC & NSG  
flow log  
transformation  
via CTB

Process name  
Process hash  
Process account  
Parent process name  
Parent process hash  
OS Version  
Connected interface  
....

Username  
MAC Address  
TrustSec Groups  
OS Type

HTTP(S) Requests  
HTTP(S) Responses  
HTTP(S) URL  
Custom HTTP(S)  
Headers  
Username

Host  
Groups



Flow  
Sensor



ETA Capable Devices

Identity  
Services  
Engine



AHGA/  
ADC\*



IPAM DB



Network  
Telemetry



Threat  
Intel

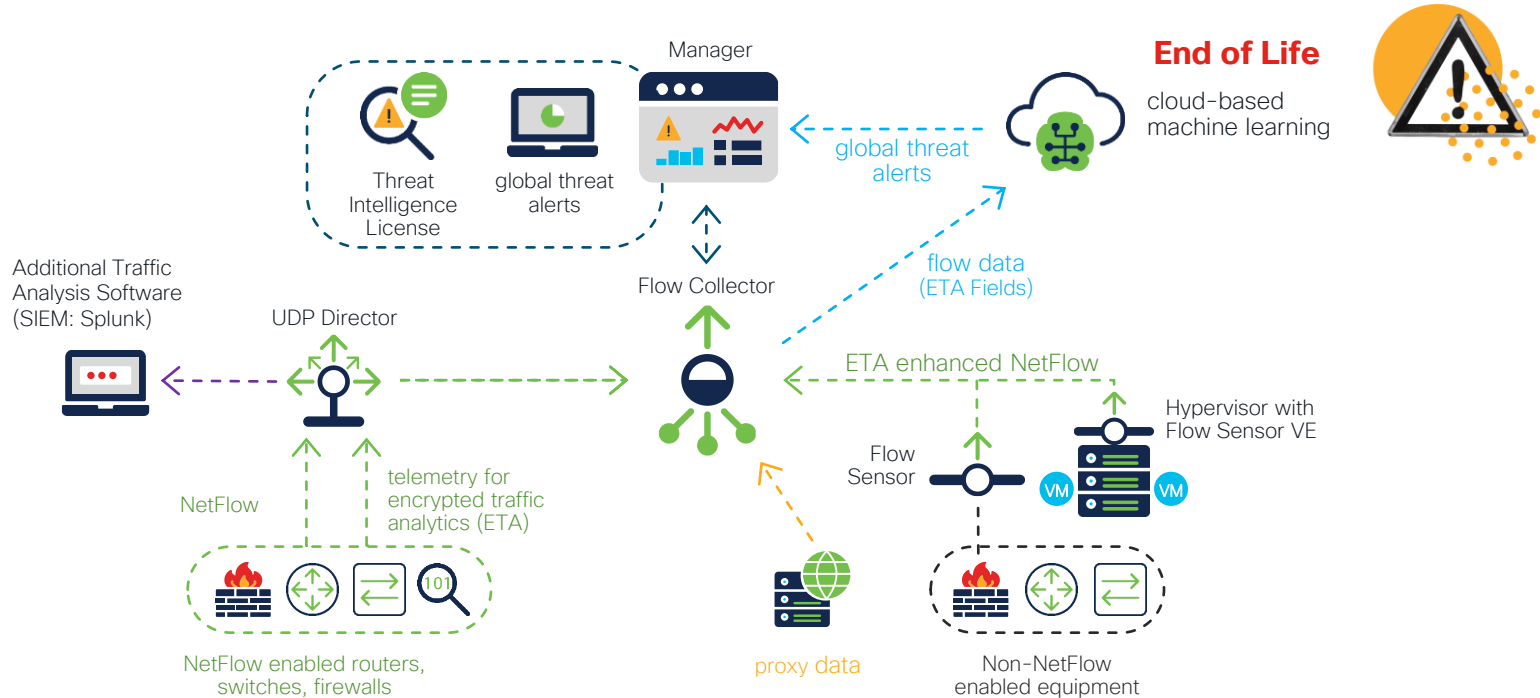
# If You Fail to Plan, You Are Planning to Fail

Benjamin Franklin

# Core Components Old Architecture



# Secure Network Analytics Component Icons



# Secure Network Analytics components

## Manager



### SMC VE (Virtual Edition)

#### SMC 2210

- SMC for Management and Configuration supports:
- Up to 25 Flow Collectors
- 10000 Network Access User sessions
- 15 concurrent managing users
- Scale up to 6 Million FPS in one deployment

## Flow Collector



### Flow Collector VE

#### FC 4210/FC5210

- Flow Collector is the center of Data Collection and Analytics.
- Up to 25 FC per deployment
- Up to 240 000 FPS per FC
- Up to 6TB of Flow Storage
- Up to 1 Million Host Classified
- Up to 4000 Data Source per FC

## Flow Sensor



### Flow Sensor VE

#### FS1210/FS 3210/FS4210

- Ingest SPAN to generate telemetry and contextual data.
- Up to 80Gbps per FS, Copper and Fiber supported interface,
- 1Gb, 10Gb and 40 Gb monitor interfaces



# UDP director



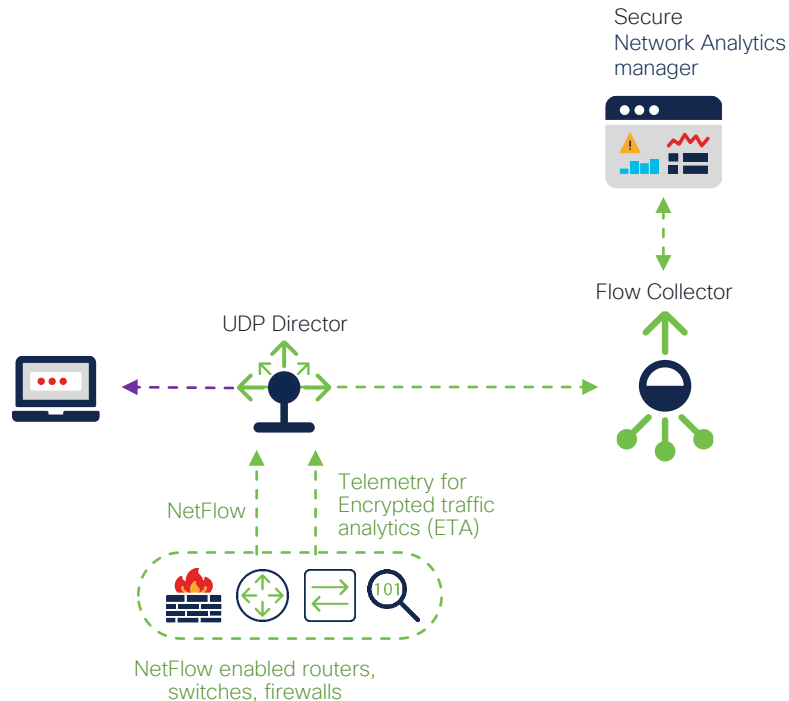
## UDP Director VE (Virtual edition) UDPD 2210

Replicates UDP traffic and generates NetFlow from SPAN traffic supporting:

- 1Gbps/10Gbps interfaces
- Up to 150,000 pps

Allows NetFlow, SYSLOG and SNMP data to be sent transparently to multiple collection points

Provides additional flexibility and ease of deployment



# Required core components

## Secure Network Analytics manager

- A physical or virtual appliance that aggregates, organizes, and presents analysis from flow collectors
- Central management for all Secure Network Analytics devices
- User interface to Secure Network Analytics
- Maximum 2 per deployment

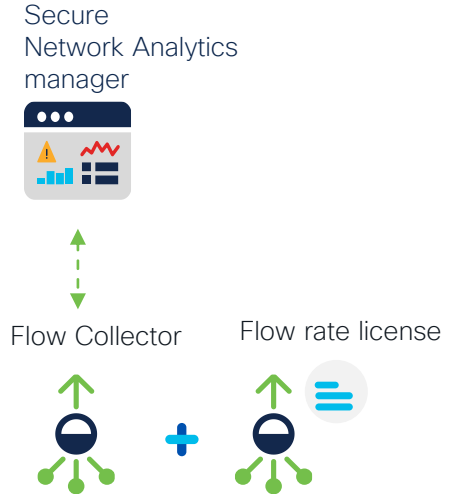
## Flow collector (FC)

- A physical or virtual appliance that aggregates, normalizes and analyze telemetry and application data collected from exporters such as routers, switches, and firewalls
- High performance NetFlow/SFlow/IPFIX collector
- Maximum 25 per deployment

## Flow rate license

- Collection, management, and analysis of telemetry by Secure Network Analytics
- The flow rate license is simply determined by the number/type of switches, routers, firewalls and probes present on the network
- FPS estimation Tool

<https://apps.cisco.com/cfgon/public/app/lancope/fpsestimator.jsp#/add-items>





# Core Components New Architecture

**CISCO** *Live!*



# Data Store Required core components

## Secure Network Analytics manager

- A physical or virtual appliance that aggregates, organizes, and presents analysis from flow collectors
- Central management for all Secure Network Analytics devices
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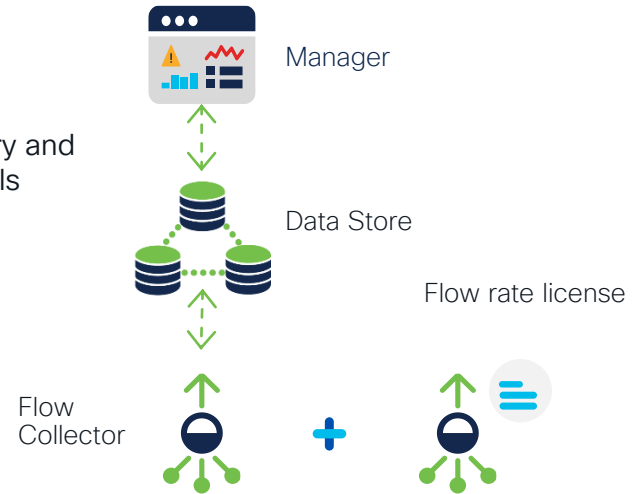
## Data Store (DS)

- A physical or virtual appliance that store data in a scalable, resilient way.
- Maximum 12 per deployment (36 nodes)

## Flow rate license

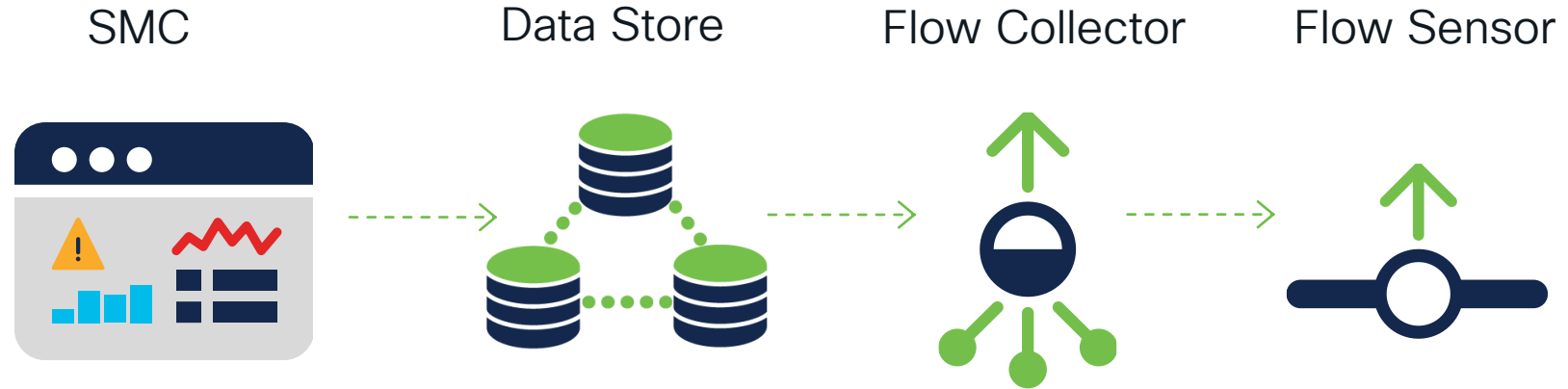
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## Secure Network Analytics Deployment



# Deploy

# Deployment Order



# Virtual Edition Resources

## RESERVED RESOURCES

### SMC

Concurrent Users*	Required Reserved CPUs	Required Reserved Memory	Required Minimum Storage
up to 9	6	40 GB	200 GB
over 10	12	70 GB	480 GB

### FC with no Data store

Flows per second	Required Reserved CPUs	Required Reserved Memory	Required Minimum Data Storage for 30 Days	Interfaces	Exporters
Up to 10,000	2	24 GB	600 GB	Up to 65535	Up to 1024
Up to 30,000	6	32 GB	900 GB	Up to 65535	Up to 1024
Up to 60,000	8	64 GB	1.8 TB	Up to 65535	Up to 2048
Up to 120,000	12	128 GB	3.6 TB	Up to 65535	Up to 4096

# Virtual Edition Resources

RESERVED  
RESOURCES

## FC With Data Store

Flows per second	Required Reserved CPUs	Required Reserved Memory	Required Minimum Storage	Interfaces	Exporters
Up to 10,000	2	24 GB	200 GB	Up to 65535	Up to 1024
Up to 30,000	6	32 GB	200 GB	Up to 65535	Up to 1024
Up to 60,000	8	64 GB	200 GB	Up to 65535	Up to 2048
Up to 120,000	12	128 GB	200 GB	Up to 65535	Up to 4096

## Single Data STORE

Flows per second	Required Reserved CPUs	Required Reserved Memory	Required Minimum Storage for Single Data Node for 30 Days of Retention
Up to 30,000	6	32 GB	2.25 TB
Up to 60,000	6	32 GB	4.5 TB
Up to 120,000	12	32 GB	9 TB
Up to 225,000	18	64 GB	18 TB

# Deployment Requirements

NOT FULL List of  
Ports

## Device Information

- IP addresses for appliances to be deployed
- DNS Server IP(s)
- NTP Server IP(s)
- SMTP relay (if needed)
- Internal IP ranges in use/to be monitored

Only for Data Store per node

- Non-routable IP Address from the 169.254.42.0/24

## Communication Ports –NOT Full LIST

From (Client)	To (Server)	Port	Protocol
Admin User PC	All appliances	TCP/443	HTTPS
Admin User PC	All appliances	TCP/22	SSH
All appliances	Network time source	UDP/123	NTP
Flow Collector	SMC	TCP/443	HTTPS
Manager	Flow Collector	TCP/443	HTTPS
Manager	Flow Sensor	TCP/443	HTTPS
Manager	Internet	TCP/443	HTTPS
Manager	DNS	UDP/53	DNS
Flow Sensor	SMC	TCP/443	HTTPS
Flow Sensor	Flow Collector	UDP/2055	NetFlow
NetFlow Exporters	Flow Collector	UDP/2055*	NetFlow



# Deployment Steps

Reboot is common between steps

## First Time Setup

- Interface SFP or BaseT Selection
- IP address Subnet Configuration
- For Data Node 2nd IP non-routable
- For FC Telemetry Selection and UDP Port Definition

## Appliance Setup Tool

**Removed 7.5  
Less Restart**

- Password Change
- IP address Subnet Configuration Verification
- SNA Domain and Type Type (DS or Not)
- DNS and NTP
- Registration to Central Manager

## Console

```
Welcome to First Time Setup. The First Time Setup wizard helps you
configure your appliance. First Time Setup takes approximately 5-10
minutes to complete, depending on your appliance model and
configuration options. Select OK to continue.
```

## Http://IPAddress



# Centralized Management

## Connect With the Manager

- Connecting to the Manager
- Will also Use the AST (Appliance Setup Tool) (From FST in 7.5)
- After the AST Reboot
- Devices Connected
- Data Store Not Initialized

## Initialize the Data Store

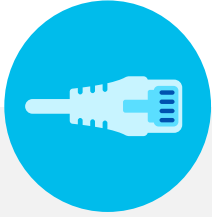
- Go back to the Central Manager console
- Initialize the Data Store

The screenshot shows the Cisco Central Management console. The top navigation bar includes 'Central Management', 'Inventory', 'Data Store', and 'Update Manager'. The 'Inventory' tab is selected, showing '3 Appliances found'. A search bar labeled 'Filter by Identity' is present. Below the search bar is a table with two columns: 'Appliance Status' and 'Identity'. The table lists three appliances, all with a status of 'Connected'. A red box highlights the first two appliances, which have a status of 'Data Store not Initialized' (indicated by an orange triangle icon). Below the screenshot is a terminal window showing the First Time Setup (FST) wizard instructions: 'Welcome to First Time Setup. The First Time Setup wizard helps you configure your appliance. First Time Setup takes approximately 5-10 minutes to complete, depending on your appliance model and configuration options. Select OK to continue.'

Appliance Status	Identity
Connected	atl-tme-fcds750.cisco.com 10.90.15.233
Data Store not Initialized	atl-tme-smc750.cisco.com 10.90.15.231
Data Store not Initialized	atl-tme-vds750.cisco.com 10.90.15.232

```
Welcome to First Time Setup. The First Time Setup wizard helps you
configure your appliance. First Time Setup takes approximately 5-10
minutes to complete, depending on your appliance model and
configuration options. Select OK to continue.
```

# Smart Licensing Deployment Options



## Direct

- Cisco product sends usage information directly over the internet. No additional components are needed.



## On-Prem

- Cisco products send usage information to a locally installed appliance.
- Periodically, exchange information with Cisco to ensure license usage is accurate.
- This synchronization can occur automatically in connected environments or manually in disconnected environments.



## Offline (not recommended)

- Use copy/paste information between product and Cisco.com to manually check in and out licenses.
- Functionally equivalent to older node locking, but with Smart License tracking.

# Licensing Notes

- After 90 Evaluation period ends the system will stop processing new flows
  - Still functional with historical data, but new flow data will not be processed
  - This is the ONLY hard enforcement used in Smart Licensing
- After a system is registered and the associated licensing periods expire or are exceeded there is no hard enforcement
  - The system will display banners informing users they are out of compliance, but the system will still process flow

# Flow estimation

- It is an estimated Value unless you do a PoV
- FPS license is based on 95<sup>th</sup> percentile, for 95% of the time the FPS actual is AT or BELOW the stated amount

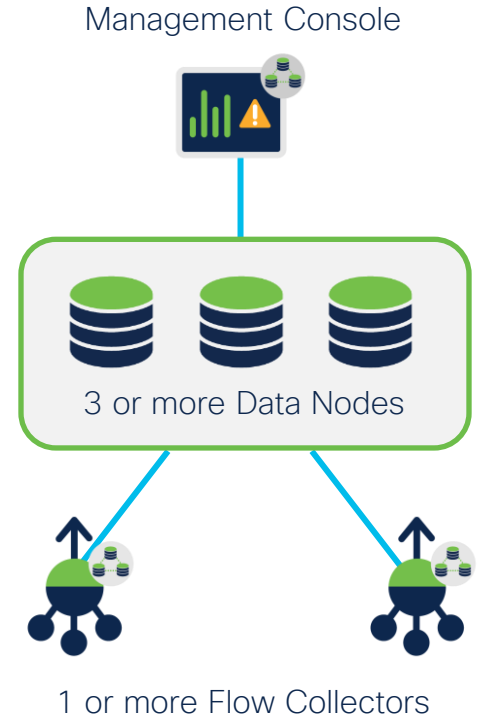
Expand All   Collapse All		
+ Access Switch	0	0.00
+ Distribution Switch	0	0.00
+ WAN Router	0	0.00
+ Wireless Access	0	0.00
+ Data Center	0	0.00
+ Core Switch	0	0.00
+ Flow Sensor Throughput	0	0.00
+ Firewall	0	0.00
+ End Point License (anyconnect)	0	0.00
+ Weblogs	0	0.00
Total FPS Count		0.00

For every 1000 fps per day you need 1 GB storage at the Flow Collector

# The Data Store

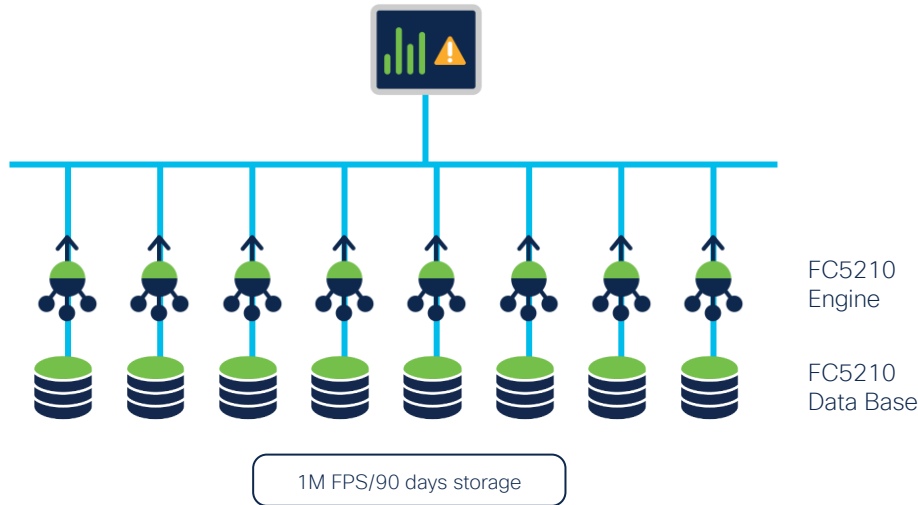
# What is the Data Store

- The Data Store is a new and improved database architecture design for SNA
- Each individual Data Store appliance will include a 3-Node database cluster
- Flow ingest by Flow Collectors is separated from data storage
- This distributed design enables scalable and resilient data storage, providing retention times of over a year
- Queries are handled by the Data Store, effectively increasing performance across all metrics by a significant magnitude



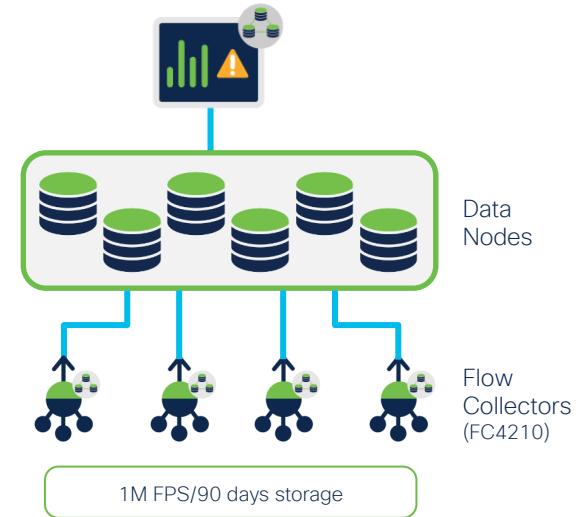
# With and Without the Data Store

Current Customer Deployment



- 16 total nodes: 8 data nodes + 8 Flow Collectors (FC)
- Coupled Data collection & storage

New Data Store Deployment



- 10 total nodes: 6 data nodes + 4 FC
- Independent data collection & storage
- Efficient and optimized data storage



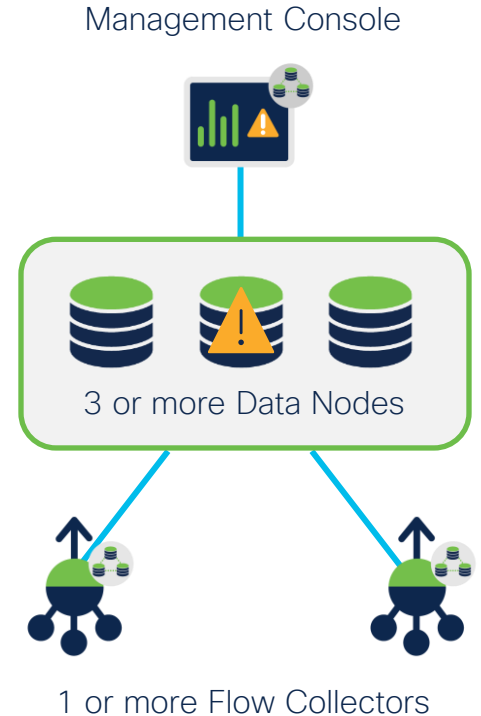
# Data Resiliency

In addition to extending retention time, the Data Store also introduces enterprise-class data resiliency

- Telemetry data is stored redundantly across nodes to allow for seamless availability during single node failures
- Seamless availability for a Data Store deployments



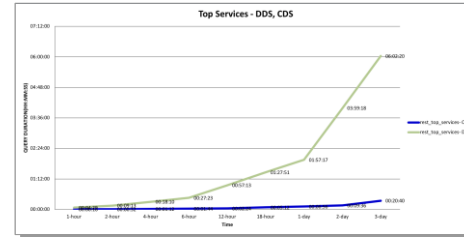
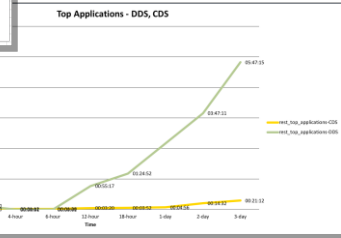
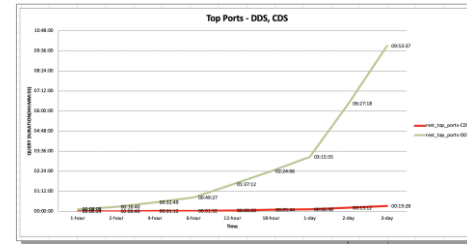
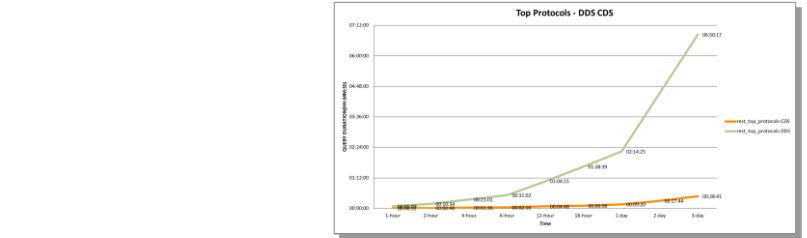
- In addition the Data Store supports redundant inter-connection switches, thus remaining in operation during network upgrades and unplanned outages



# Data Store Performance

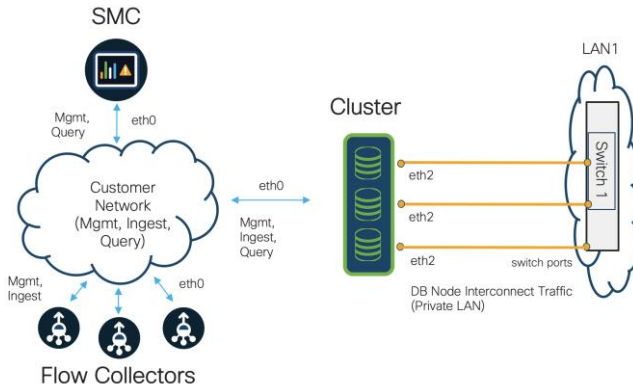
Top Reports	Non-DS	Data Store
Applications	5hr 47min	21min
Hosts	29hr 36min	19min
Ports	9hr 53min	19min
Protocols	6hr 50min	28min
Services	6hr 2min	20min

- Large Enterprise traffic, ran for **3 days at 150,000 fps** into two hardware testbeds:
  - FC5210 (Non-Data Store)
  - 3-Node Data Store with a FC4210
- After 3 days, **19.4 Billion flows** were written to each testbed bed



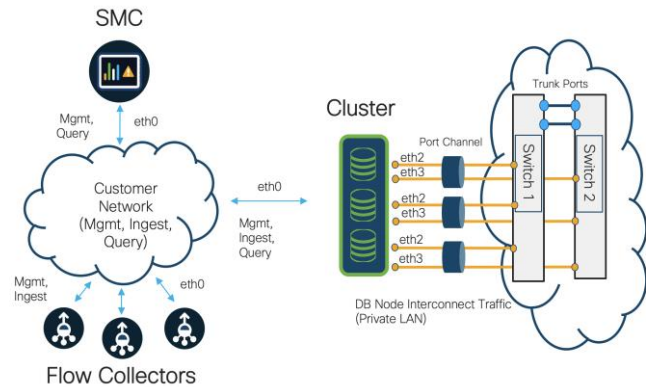
# Data Store Deployment

## Single Switch Architecture



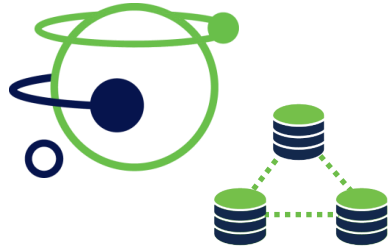
- eth2 or eth3 can be used for internode communications
- Must be 168.254.42.x/24

## Two Switch Architecture



- Provides resiliency for switch failure using port channels and interconnected trunk ports
- Uses both eth2 and eth3 for port channel

# Data Store Evolution



7.3.0

Data Store on  
HW Data Nodes  
is introduced

7.3.1

Virtual Data Nodes  
were added, enabling  
virtual deployment

7.3.2

Added new telemetry  
types, Firewall logs and  
Remote worker visibility,  
all NVM fields

7.4.0

Virtual Manager and  
Flow Collector(s) and  
a physical Data Store  
Support added for  
ASA firewall logs

7.4.1

Expand to Data Store

- Single Node
- Multi-Telemetry
- New Analytics

7.4.2

Transition to Data Store

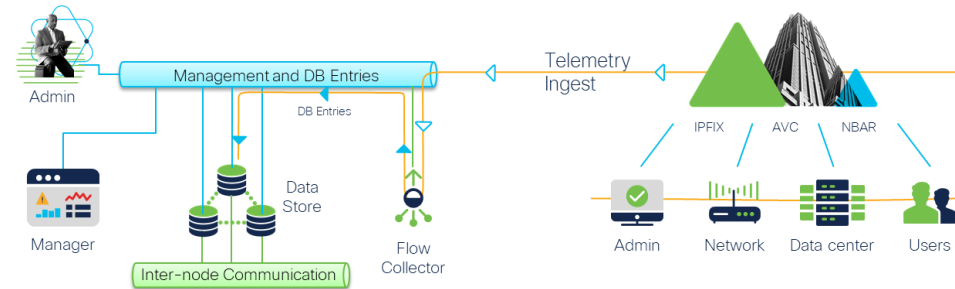
- Existing customers can  
transition to Data Store

Geo-Redundancy

- New peer site design

M6 HW Support

- SFP Interfaces

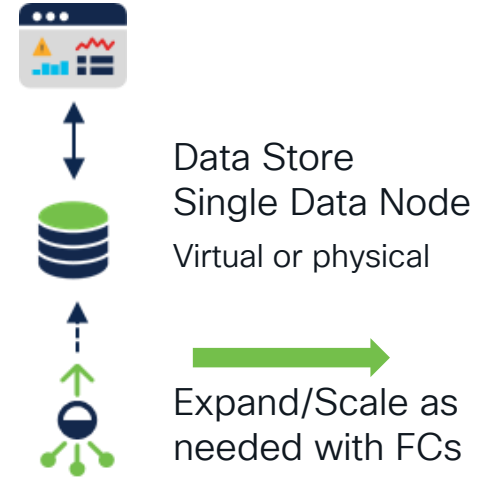


# The single node Data Store

- Single node Data Stores can be either virtual or physical appliances
- Supports up to 4 Flow Collectors
- Easily expands to a full 3 node cluster, which now supports N+1 horizontal scaling
  - Note: A Data Store must consist of homogenous data nodes, either all virtual or all physical appliances

Single node virtual Data Store scales to 225K FPS

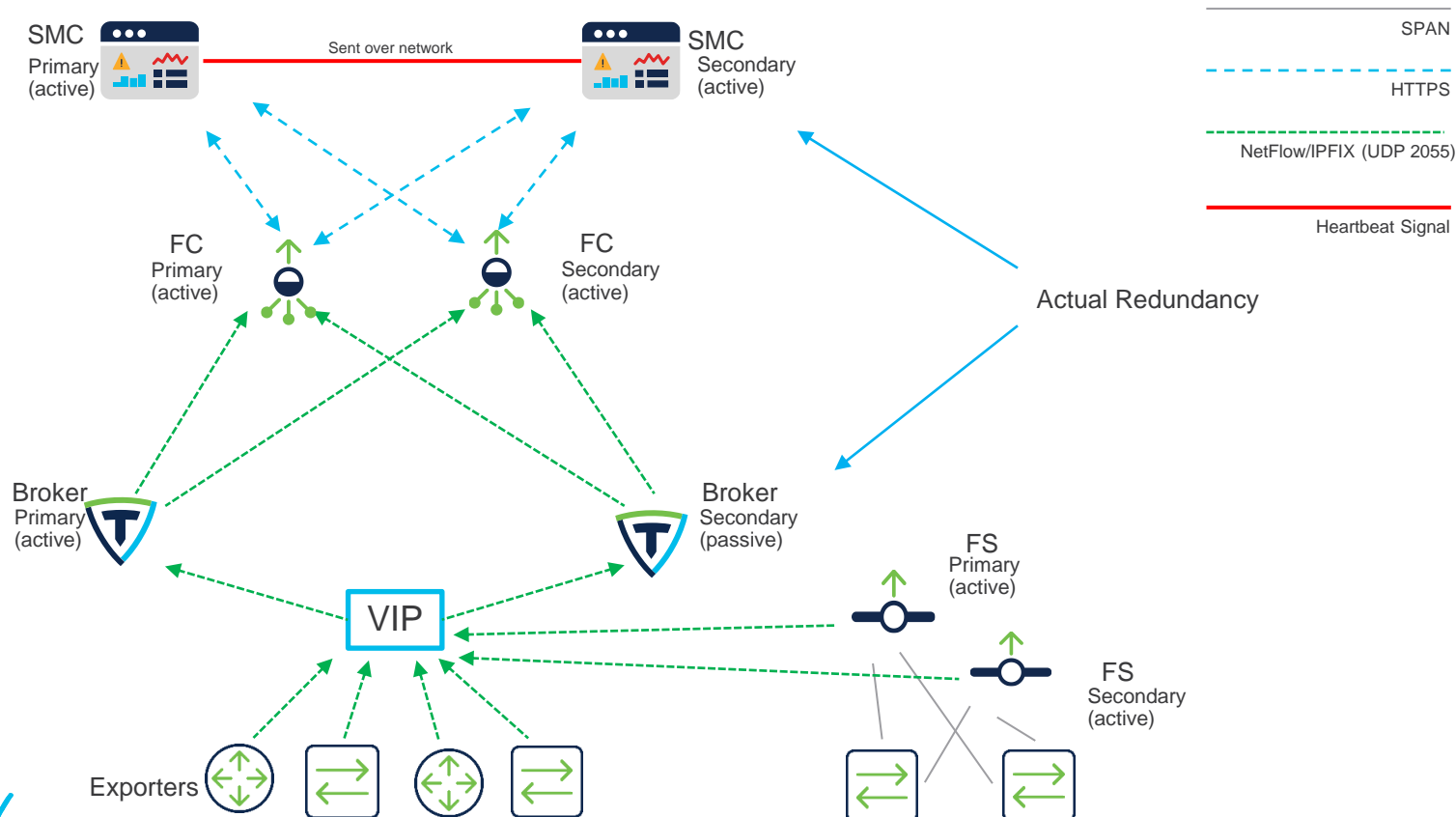
Single node physical Data Store scales to 500K FPS



# Demo Data Store

# Redundancy

# Redundancy – High Level Design – Non-Data Store





# Redundancy – Notes– Non Data Store

- SMC redundancy follows active – active (but no change)
- Flow Collector redundancy is active active and **done by design**
- Flow Collector redundancy required **double licensing**
- CTB help in achieving the flow collection redundancy
- Flow Sensor redundancy is active – active

# Resilient central storage for multi-geo ingestion

- Flow Collector consolidates redundant flow data into context rich bi-flow records
- Highly efficient **compression minimizes WAN impact** when backhauling telemetry data
- Telemetry data **is stored redundantly** across data nodes to help ensure data availability even during a data node failure



- Redundant **inter-connection switches**, help to ensure the Data Store stays in operation during network upgrades and unplanned outages

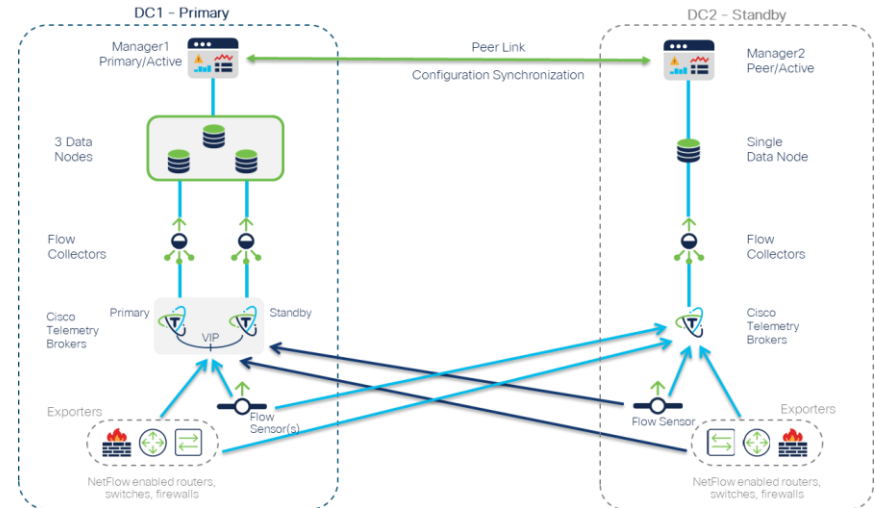


# Redundancy – New Architecture

Requirement: Geographical redundancy while minimizing footprint

Solution: **Peer Sites**

- Primary deployment is associated to a peer site where configurations are sync'd
- Both sites run and operate independently, allowing great flexibility to meet customer operational reqs
- Site telemetry is sent to both primary and peer sites.
- Primary site can be robust HW appliances where peer site is smaller virtual deployment reducing OPEX
- Peer sites based on Active/Standby Managers design, and is supported within peer sights for large Enterprises demanding full redundancy



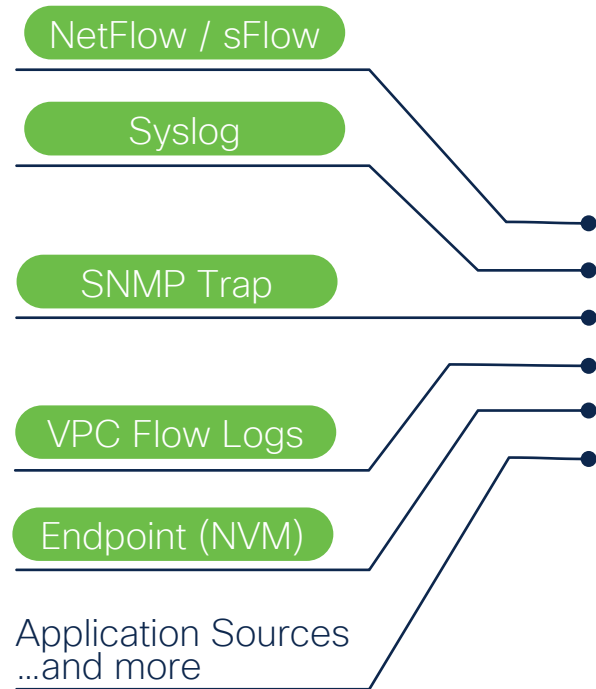
# What are the gotchas?

- Java/Swing client is **not supported** with Data Store
  - BU is actively working to close reporting and data visibility gaps
- Peer Site **sync is manual**
- 3+ DC designs are **not supported** today
  - BU: Investigating extending peer site for this purpose
- Multiple Data Stores are **not supported** by a **single Manager**
- **Converged Analytics** cannot support multiple domains, it runs **on one domain** at a time

# Cisco Telemetry Broker

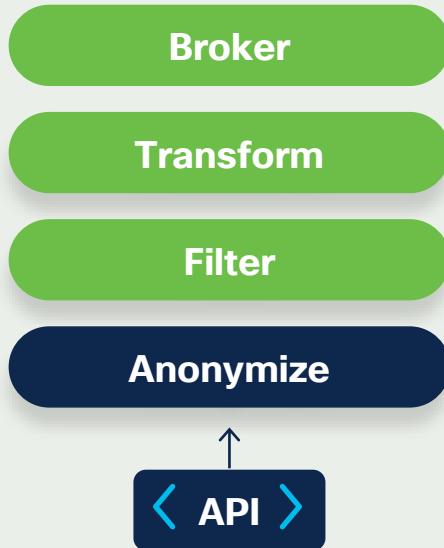


## Telemetry Sources

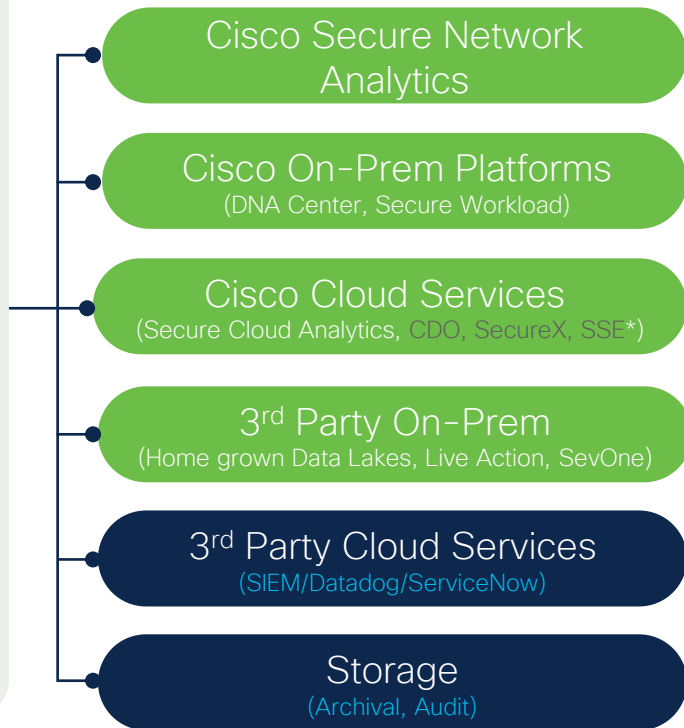


Sources = Network, Application, or Cloud provider points of telemetry egress.

## CTB Distributed Nodes



## Telemetry Destinations



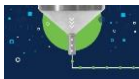
# Cisco Telemetry Broker Democratizes Telemetry Data



## Brokering

The ability to route and replicate telemetry data from multiple source locations to multiple destinations

- Replicate Telemetry >>>>> Quickly enable PoV/onboarding of non-incumbent tools
- Route Telemetry >>>>> Let teams run the tools of their choice without deploying new agents/collectors



## Filtering

The ability to filter data being replicated to enable fine grain control over what destinations ingest and analyze

- Filter to Drop and Segment >>>>> Control Costs: Only index high value data
- >>>>> Compliance: Keep low value data in low-cost storage



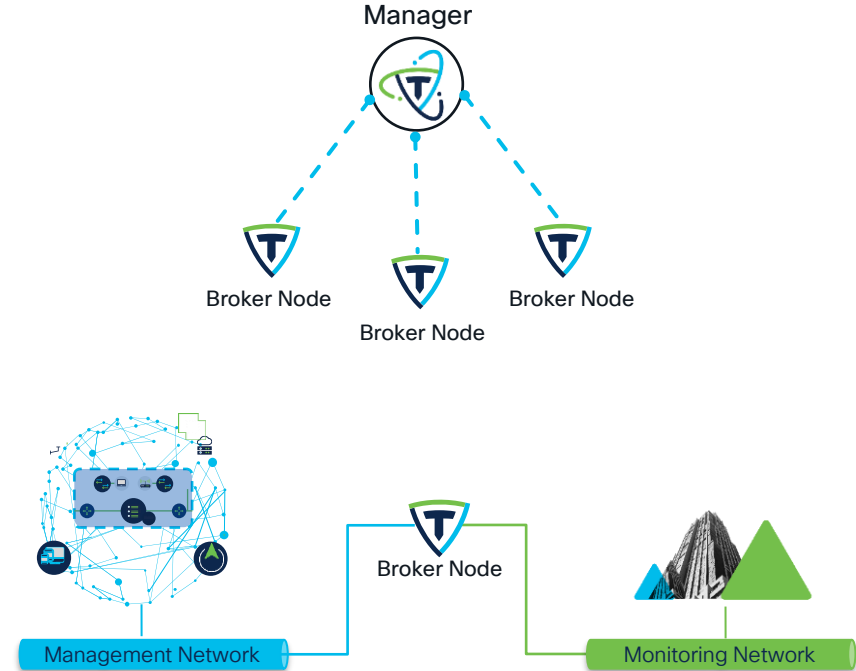
## Transforming

The ability to transform data protocols from the source to the destinations protocol of choice

- Legacy protocol to Modern tool >>>>> Increased visibility of legacy sources
- Modern protocol to Legacy tool >>>>> Increased visibility into modern sources

# Components of the Telemetry Broker

- CTB Manager node:
  - Only one manager is deployed and can manage multiple Broker nodes\*
  - Maintains the policy/rules for the broker nodes enabling central management from one view
  - If the manager goes down, broker nodes continue to process telemetry
  - Backup configurations are created for recovery
- CTB Broker node:
  - Where the telemetry brokering work occurs
  - Can be deployed closest to telemetry sources



\*A single Manager supports up to 10 Broker nodes



# Cisco Telemetry Broker

## Minimum requirements for a Cisco Telemetry Broker Manager:

- CPU: 2 cores
- Memory: 8 GB
- Storage: 50GB



Versions  
6.7 or 6.5

## Minimum requirements for a Cisco Telemetry Broker Node:



- CPU: 2 cores (1 Gbps) or 5 cores (10Gbps)
- Memory: 4 GB (1 Gbps) or 8 GB (10 Gbps)
- Storage: 20GB

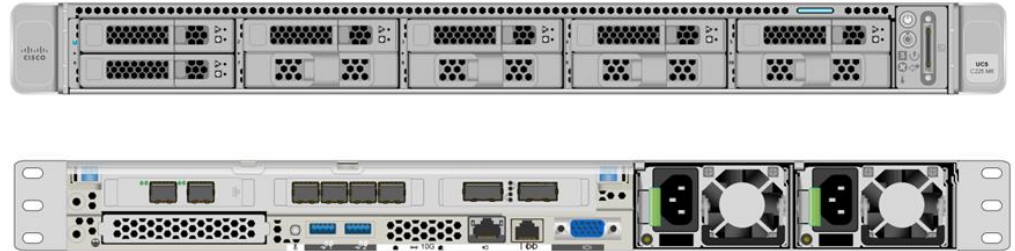


Can also be deployed on a UCS server!

<https://cs.co/telemetrybroker>

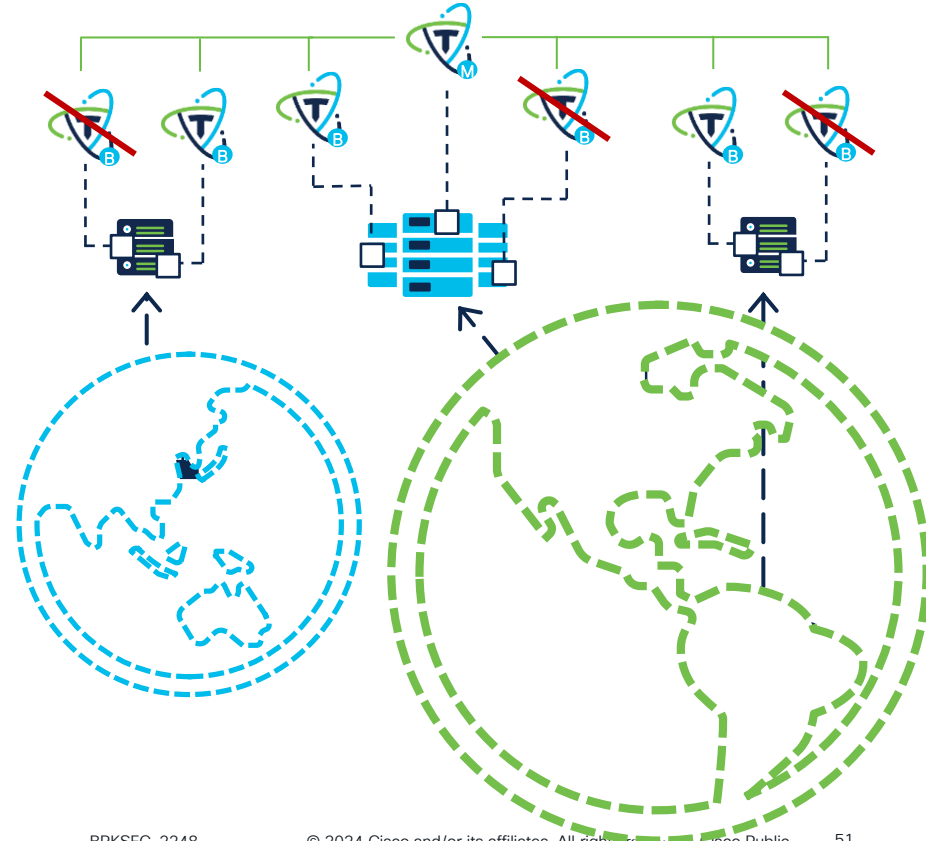
# Hardware broker node

- Supports 300k FPS capable of uploading to Cisco XDR
- Dedicated 10GB Management and Monitoring interfaces
- 16 x 16 GB DDR4 3200 memory
- 6 x 600GB 10K RPM RAID6(data), 2 x 240GB Data M.2 RAID1 (OS) storage
- 2 x Processor AMD EPYC 7313 16C/32T @ 3.0Ghz or boost 3.7Ghz processor



# High Availability

- HA Configurations are supported for Cisco Telemetry Broker
  - Simply scale more brokering nodes to provide for resiliency
  - HA Broker nodes will operate in standby mode until their associated active node goes down
  - Broker nodes can be geo-distributed with the manager centralized
- Broker nodes operating in standby mode will not process any telemetry and will not incur any additional licensing cost

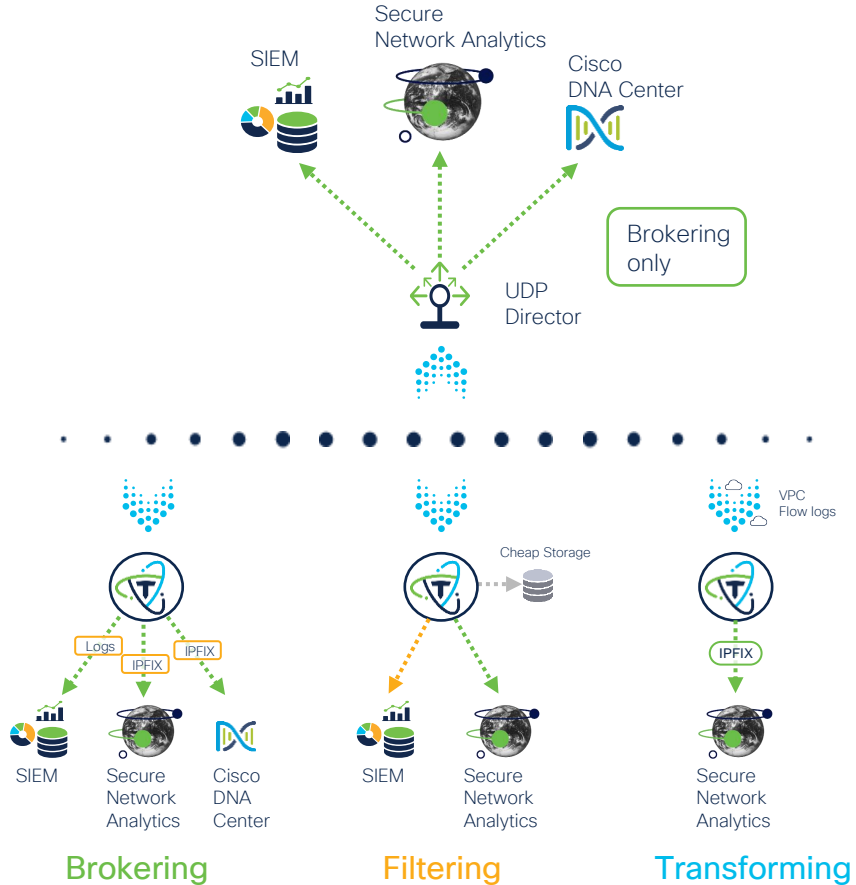


# Transitions



# Migrating from a UDPD

- Cisco Telemetry Broker improves upon the successful feature set of the UDP Director
  - CTB improves performance, simplicity, and offers new feature functionality
- Cisco Telemetry Broker can use an **existing configuration file from UDPD** to seamlessly integrate existing forwarding rules
- Device architectures are different
  - Account for the addition of **Brokering Nodes** in an existing design
  - Account for **new licensing model**



# Data Store Transition

No need for forklift upgrades to achieve success!



2

Hardware generations supported 4K and 5K



Re-use

Managers  
Flow Collectors  
Flow Sensors



Upgrade  
Software

to reap the benefits of a  
Data Store architecture

*No other vendor in  
the market supports  
this model*

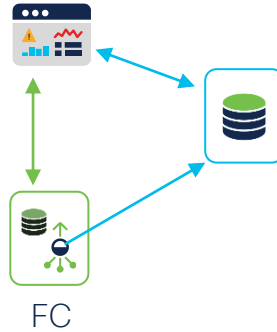
# Transitioning to Data Store

Today



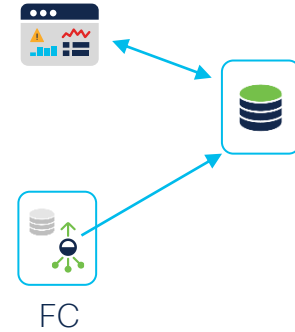
- FC 4210 DDS
- FC 5210 DDS
- FC 4200 DDS
- FC 5200 DDS

Transition State



- Data Store is added to the existing deployment
- Upgrade existing FC (engine) to send new telemetry to the Data Store
- The FC (DB) will stay in existing format
- Manager communicates with the Data Store to run reports and flow searches for recently ingested telemetry
- Manager queries FC (DB) for older reports and searches

End State



- After FC (DB) retention time has expired, DB portion is decommissioned
- SMC no longer queries FC (DB)
- For virt FC, and FC42xx/FC43xx FC (DB) resources are returned to system to optimize FC performance (up to three times faster)

Not the 5K DB Node

# Transition Steps

## Transition Setup

- From the [Manager web UI](#)
  - Step 1: Create a Data Store domain
  - Step 2: Setup sync between non-Data Store domain to Data Store domain
  - Step 3: Sync the domains

## Initiate Transition

- From the [Manager CLI](#) (SystemConfig as root)
  - Step 4 - Add the data node(s) to Central Manager
  - Step 5 - Enable SSH on the Data Store
  - Step 6 - Initialize the Data Store
  - Step 7 - Pick the flow collector and domain for transitioning
  - Step 8 - Acknowledge the flow collector transition

## Monitor Transition

- From the [Manager web UI](#)
  - Central Manager>Inventory tab will show a transition flag (Data Store Transition) next to the flow collector
  - Central Manager>Data Store tab will show “Oldest Record (days ago)” for NetFlow, NVM and Firewall logs.
  - Once there is 30 days for each then the transition can be completed

## Complete Transition

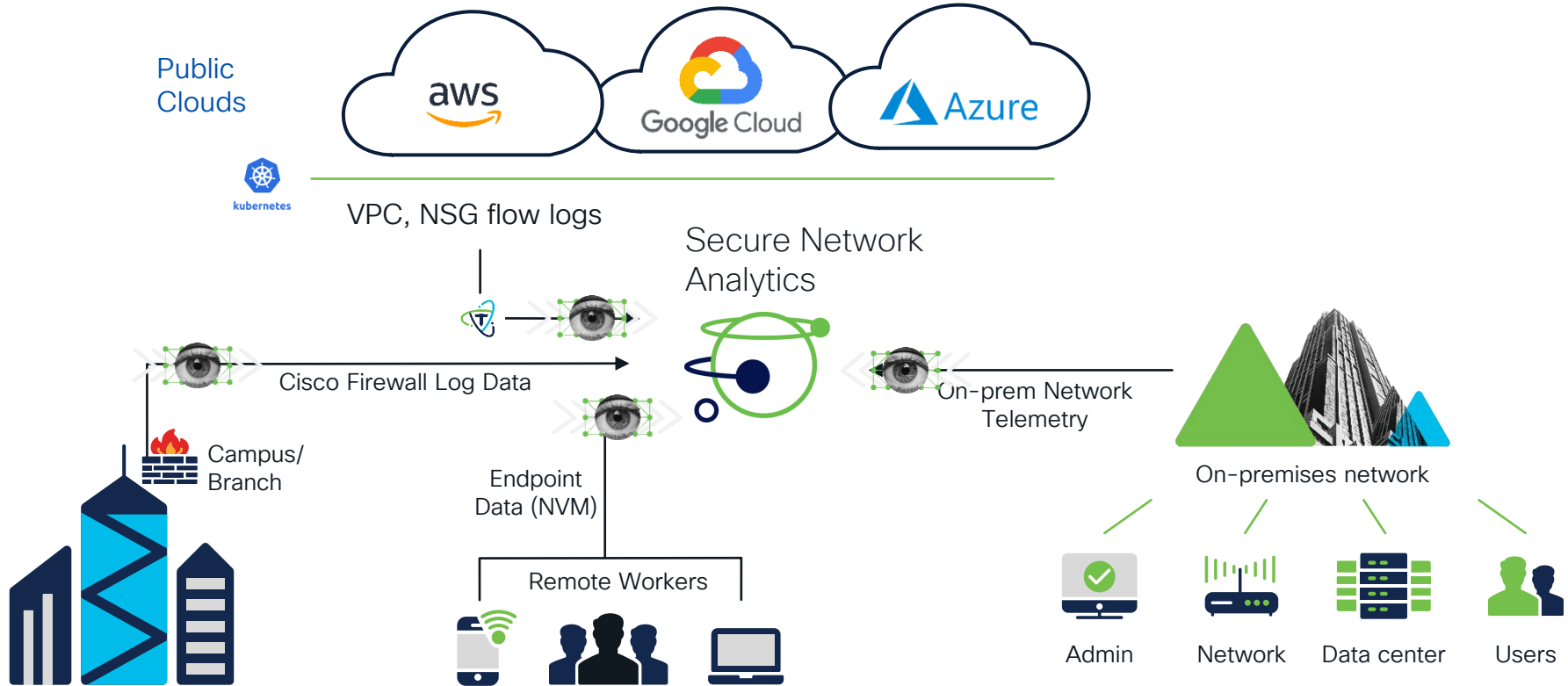
- From the [Manager CLI](#) (SystemConfig as root)
  - Step 9 - Select Data Store then Complete Transition and then the flow collector to transition
  - Step 10 - Acknowledge to complete the transition (note all old data on the flow collector will be deleted)



# Telemetry Ingest and Analytics



# Multi-telemetry ingest and visibility



# Netflow Required Fields

The fields that SNA requires to ingest flow are:

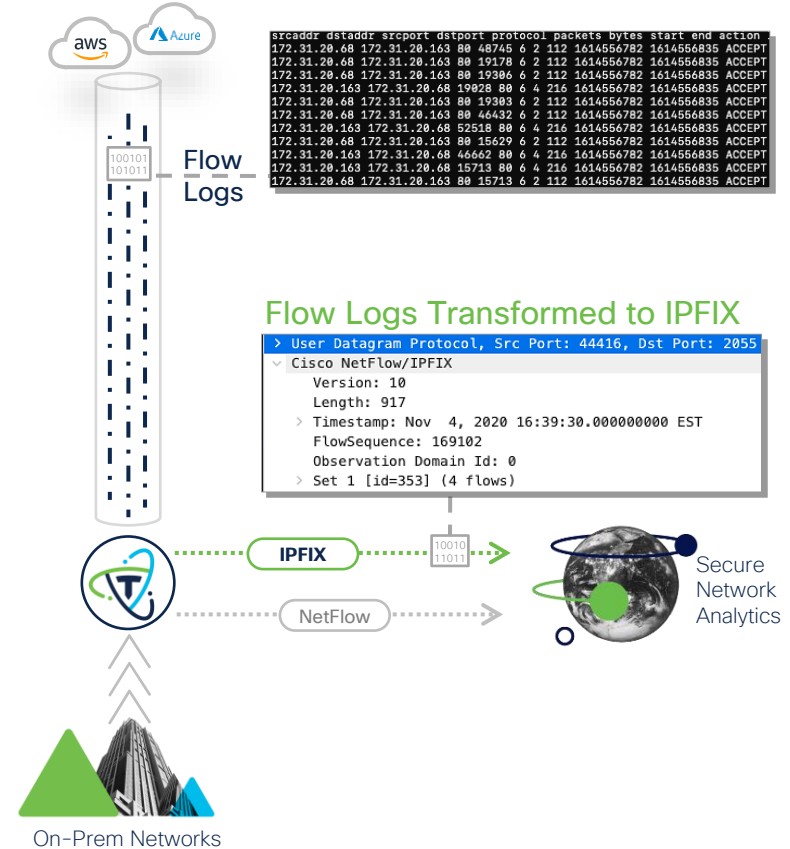
Field	NetFlow Element ID	Configuration Example	Required Field?
NF_F_PROTOCOL	4	match ipv4 protocol	Yes, Key Field
NF_F_SRC_ADDR_IPV4	8	match ipv4 source address	Yes, Key Field
NF_F_DST_ADDR_IPV4	12	match ipv4 destination address	Yes, Key Field
NF_F_L4_SRC_PORT	7	match transport source-port	Yes, Key Field
NF_F_L4_DST_PORT	11	match transport destination-port	Yes, Key Field
INPUT_SNMP	10	match interface input	Yes, Key Field
SRC_TOS	5	match ipv4 tos	Yes, Key Field
OUTPUT_SNMP	14	collect interface output	Yes, Key Field
NF_F_IN_BYTES	1	collect counter bytes	Yes, Key Field
NF_F_IN_PKTS	2	collect counter packets	Yes, Key Field
NF_F_LAST_SWITCHED	21	collect timestamp sys-uptime first	Required; for calculating duration
NF_F_FIRST_SWITCHED	22	collect timestamp sys-uptime last	Required; for calculating duration
NF_F_TCP_FLAGS			

# Netflow Required Fields

ETA Fields	ETA Fields	ETA Fields	ETA Fields
	44940	ipv4 idp	This is Initial Data Packet; used for crypto audit
	44941	ipv4 splt	SPLT - Sequence of Packet Lengths and Times ; malware detection
	44944		ETA Byte Distribution; malware detection
NBAR Data	NBAR Data	NBAR Data	NBAR Data
	12235	match application name	NBAR application data
	45003	match application name	NBAR application data
Additional Fields	Additional Fields	Additional Fields	Additional Fields
initiatorOctets	231	collect connection initiator	This field is useful to determine the flow initiator
natEvent	230		Without this field we cannot get firewall events for the flow (denied, accepted, etc)

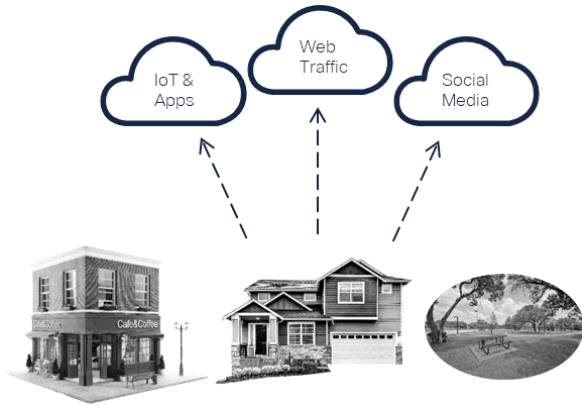
# VPC Flow Logs to IPFIX

- Cloud Flow Logs from AWS and Azure provide insight into the activities of hosts residing within cloud environments
- Meta data from Flow Logs centers around the network activity, similar to IPFIX/NetFlow
  - There are 25 total fields provided in Flow Logs
  - Fields provide insight to network metadata as well as metadata associated with the VPC/NSG
- CTB pulls Flow Logs from AWS S3 buckets and Azure BLOB storage via secure HTTPS connections and transforms the telemetry to IPFIX
  - Once the VPC flow is transformed it is then forwarded to consumers



# Complete and continuous remote worker visibility

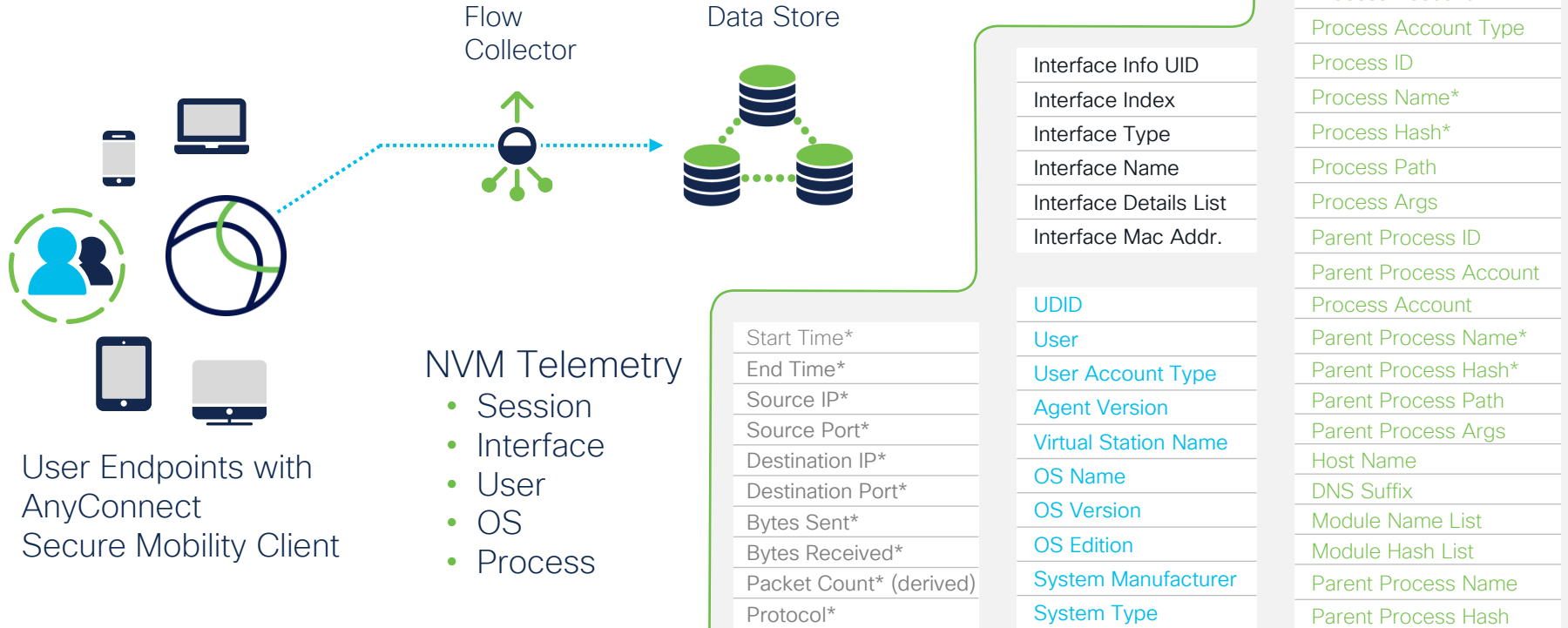
The Cisco Secure Client (AnyConnect Secure Mobility Client) caches all network traffic telemetry records, even when users are not using a VPN



- On-network flows (collected when VPN connected) – real time
  - When user connects to VPN all stored NVM flow data is sent to the Flow Collector
  - Can be configured for burst or chunks and adjustable cache size
  - **Detections** are carried out **on the NVM flows** (Behavioral, Customer Security Events and Converged Analytics)
  - Note a flow search does not show NVM specific fields
- Off-network flows (collected when VPN not connected) – cached late arriving
  - Can view the historical NVM flow data using the NVM endpoint traffic reports in Report Builder
  - **No detections** are applied to off-network traffic

```
nvm_to_flow_cache  
nvm_filter_untrusted_flows
```

# Recap of all NVM telemetry records retained



# Store Cisco Firewall logs on premise with Data Store



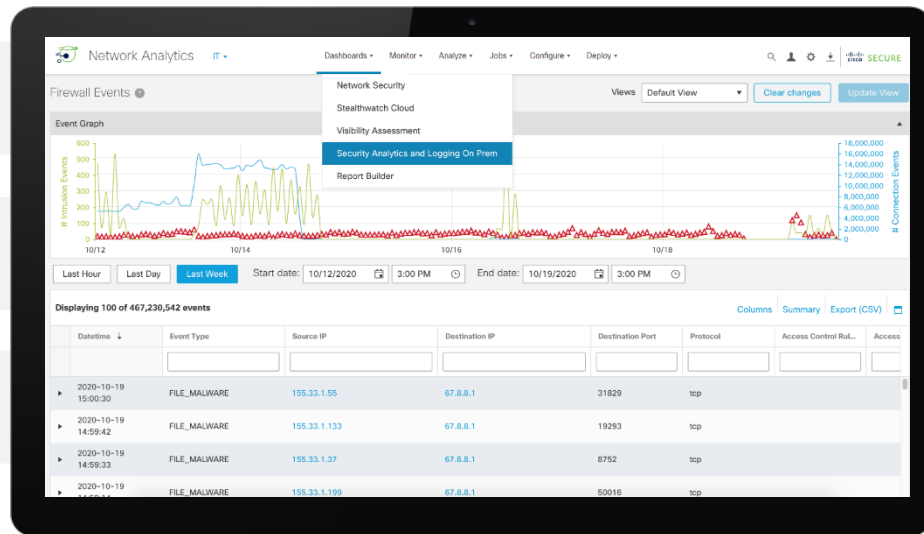
Cross launch from FMC with context into Secure Analytics and Logging dashboard



Make data available to **FMC** via APIs for supporting **remote query**



100,000k eps (8.65 Bn/ day) support for +30 days using full data store architecture



FTD, ASA & FTD-LINA Syslogs within a **unified** event viewer



# FMC pivots directly to the Data Store with enhanced context

- Contextual pivots from Firepower Management Center to the event viewer optimizes SecOps workflows by automatically filtering on events of interest

**Firepower Management Center**  
Analysis / Connections / Events

Overview Analysis Policies Devices Objects AMP Intelligence

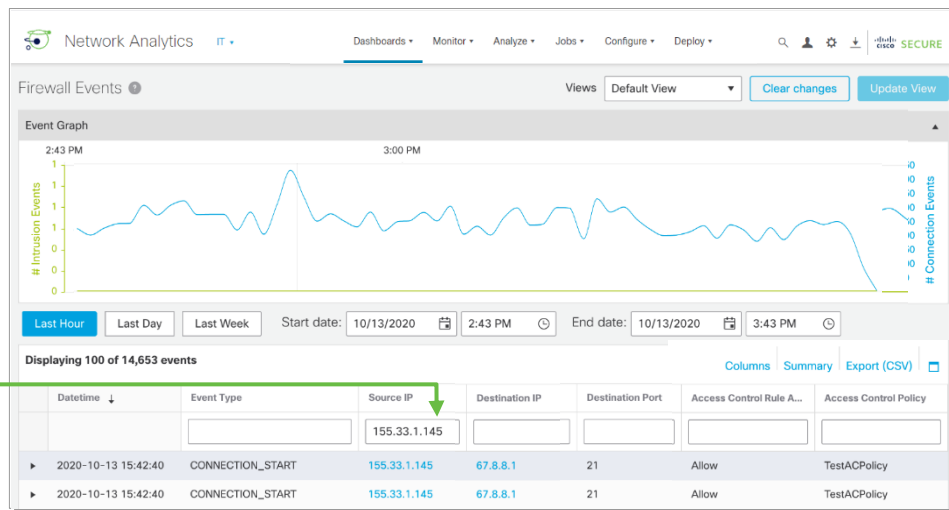
Connection Events [switch workload] [Bookmark This Page](#)

No Search Constraints ([Edit Search](#))

Connections with Application Details Table View of Connection Events

Jump to...

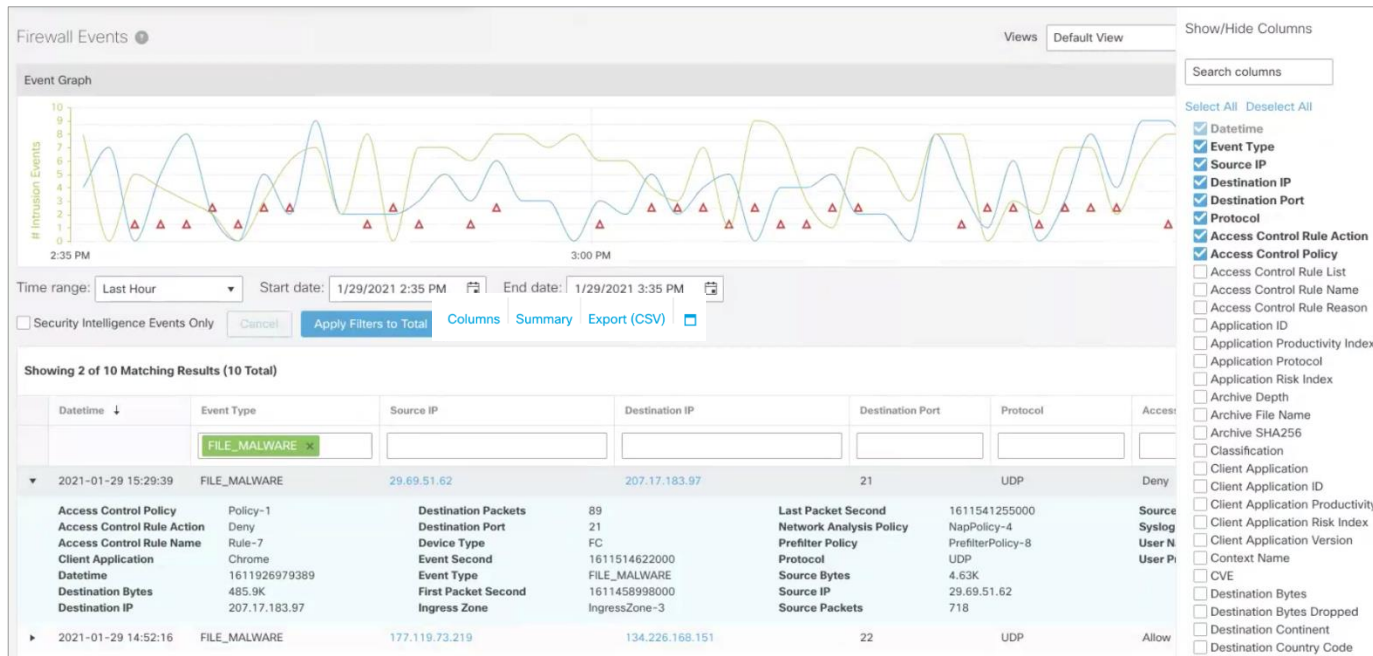
	First Packet	Last Packet	Action	Reason	Initiator IP	Initiator Country	Responder IP	Responder Country	Source Port / ICMP Type	Destination Port / ICMP Code
▼	2020-10-13 15:39:00	2020-10-13 15:39:00	Allow		67.8.8.1	USA	155.33.1.84	USA	59038 / tcp	28344 / tcp
▼	2020-10-13 15:39:00	2020-10-13 15:39:00	Allow		155.33.1.145	USA	67.8.8.1	USA	28308 / tcp	59034 / tcp
▼	2020-10-13 15:39:00	2020-10-13 15:39:00	Allow		155.33				28260 / tcp	59120 / tcp
▼	2020-10-13 15:39:00	2020-10-13 15:39:00	Allow		67.8.8		AllenVault IP	USA	59047 / tcp	28412 / tcp
▼	2020-10-13 15:39:00	2020-10-13 15:39:00	Allow		67.8.8		IBM X-Force Exchange IP	USA	59063 / tcp	27966 / tcp
▼	2020-10-13 15:39:00	2020-10-13 15:39:00	Allow		67.8.8		Looking Glass IP	USA	21 (ftp) / tcp	27907 / tcp
▼	2020-10-13 15:39:00	2020-10-13 15:39:00	Allow		155.33		Recorded Future IP	USA	27814 / tcp	59104 / tcp
▼	2020-10-13 15:39:00	2020-10-13 15:39:00	Allow		155.33		<b>Breathwatch Source IP</b>	USA	27674 / tcp	59152 / tcp
▼	2020-10-13 15:39:00	2020-10-13 15:39:00	Allow		155.33		Talos IP	USA	28032 / tcp	59178 / tcp
▼	2020-10-13 15:39:00	2020-10-13 15:39:00	Allow		155.33		Threat Grid IP	USA	28039 / tcp	21 (ftp) / tcp
▼	2020-10-13 15:39:00	2020-10-13 15:39:00	Allow		155.33		Threat Response IP	USA	59152 / tcp	27674 / tcp
▼	2020-10-13 15:39:00	2020-10-13 15:39:00	Allow		67.8.8		Umbrella IP	USA	27759 / tcp	21 (ftp) / tcp
▼	2020-10-13 15:39:00	2020-10-13 15:39:00	Allow		155.33		Virus Total IP	USA	58889 / tcp	27906 / tcp
▼	2020-10-13 15:39:00	2020-10-13 15:39:00	Allow		67.8.8.1	USA	155.33.1.182	USA		



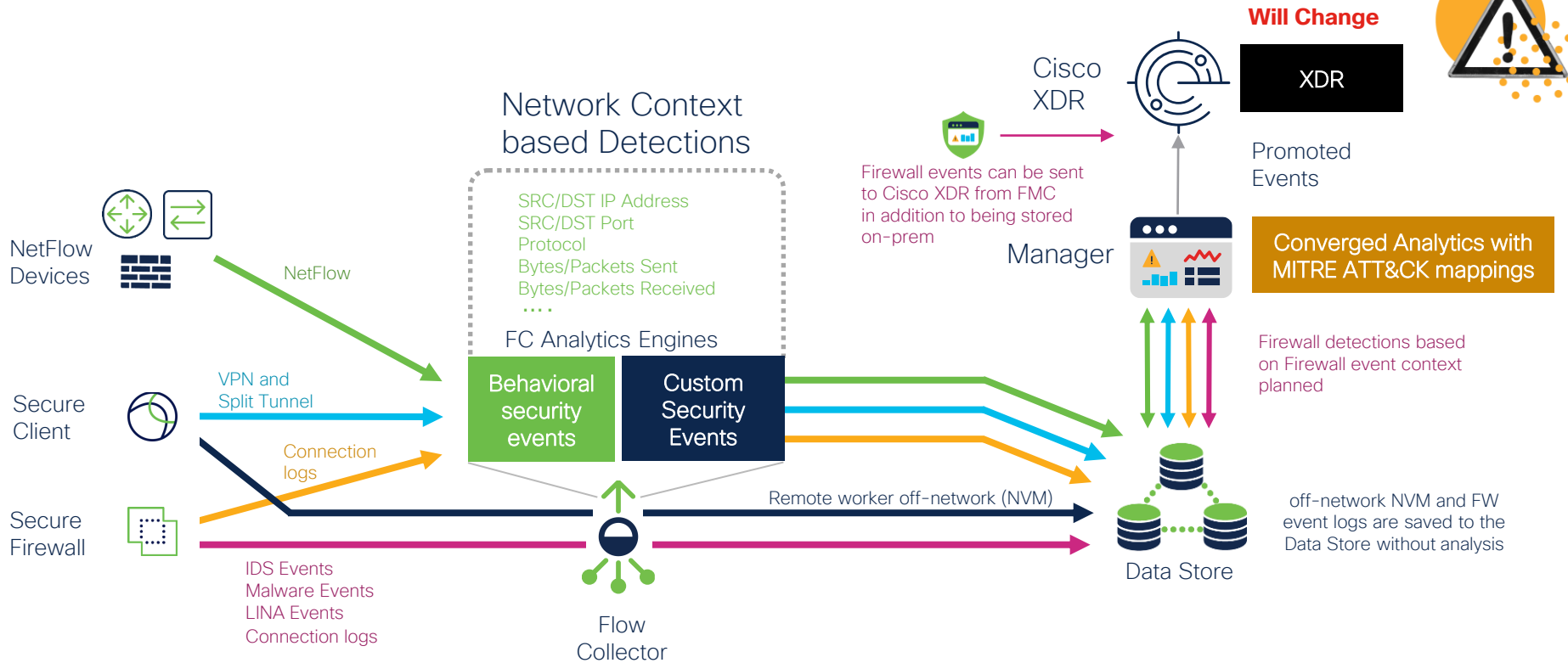
Remote Query API do not support ASA Events

# Intelligent viewer provides access to all Firewall data

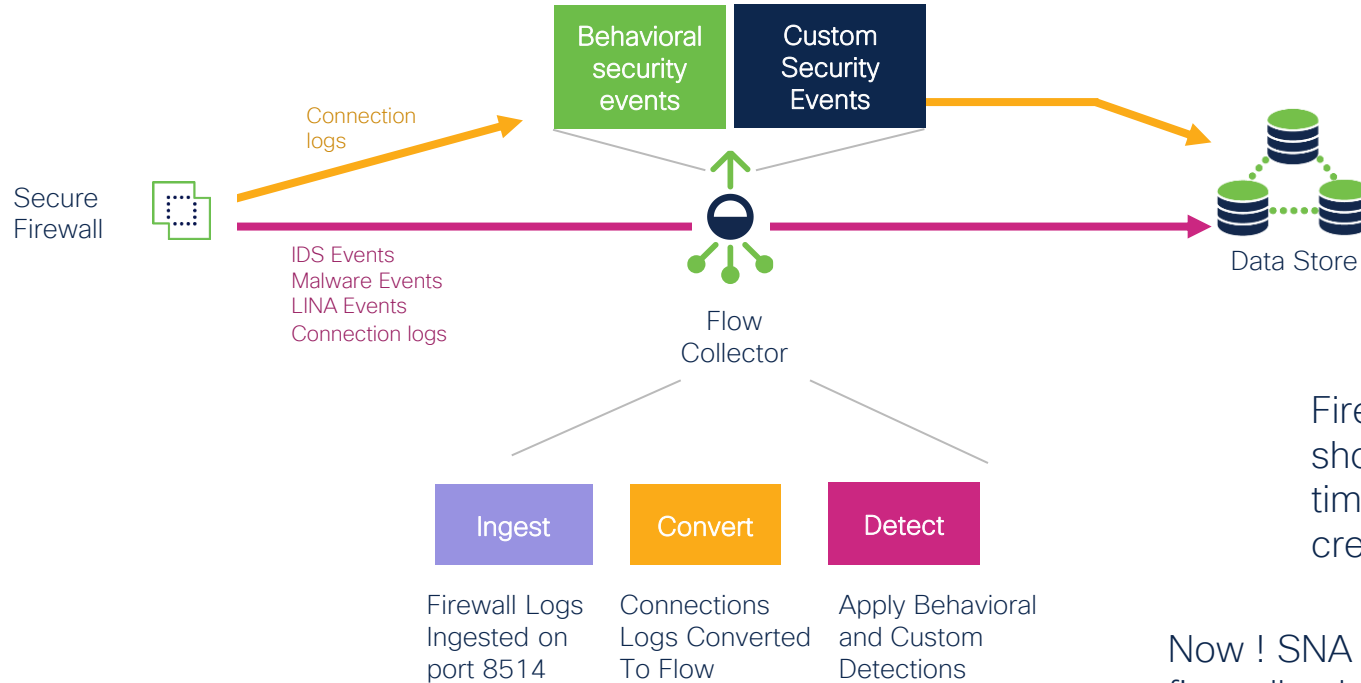
- Select custom timeframes going back across over any retention time
- Filter exclusively on Security Events and use per column filters to quickly isolate data of interest
- Create custom view to tailor content based on columns shown
- Use Summary to identify trends and outliers
- Export any view to CSV for archiving or to further forensic investigations



# Secure Network Analytics detection architecture



# SNA Firewall Logs Detections



Flows converged from Firewalls logs to Netflow do not count against the FPS license. SAL is licenses per GB/Day already

Firewall Logs from a device should not be sent at the same time with Netflow, that will create wrong ByteCount.

Now ! SNA detections with a firewall only as a telemetry source. (Connection End)

# SNA Firewall Logs Detections

Top Security Events for 192.168.157.172

		Source (1)		Target (0)		
Security Event	Count	Concern Index	First Active	Target Host	Target Host Group	Actions
Flow_Denied - 80	1	162	09/25 5:00:56 PM	184.84.3.78 ...	United States	...
DETAILS						
DESCRIPTION						
Flow_Denied - 80: The source host has been rejected by a firewall (such as the Cisco ASA) or other flow-blocking device.						

Leverage Analytics to trigger Behavioral Alerts

Flow Denied Security Event in SNA triggered on traffic from Firewall Logs

Customized Alerts with Custom Security Events

Security Events | 192.168.118.54 (1)

All Security Events For 192.168.118.54

Security Event	Count	Concern Index	First Active	Source Host	Source Host Group	Target Host	Target Host Group	Actions
CSE: Alert on Firewall Flow Denied - 443	1	0	09/26 12:54:06 PM	192.168.118.54 ...	Catch All	96.43.146.48 ...	United States	...
DETAILS								
DESCRIPTION								
CSE: Alert on Firewall Flow Denied - 443: When any host within Inside Hosts is denied from talking to any host within Outside Hosts, an alarm is raised.								

# SNA Firewall logs to Detections Configurations

## Configuration

- sal\_enable = 1
- sal\_to\_flow\_cache = 0 (default) Put it to 1 to enable conversion
- sal\_port = 8514 (default) Ports should not be overlapped with other ports 2055 for Netflow and 2030 for NVM

## Troubleshooting

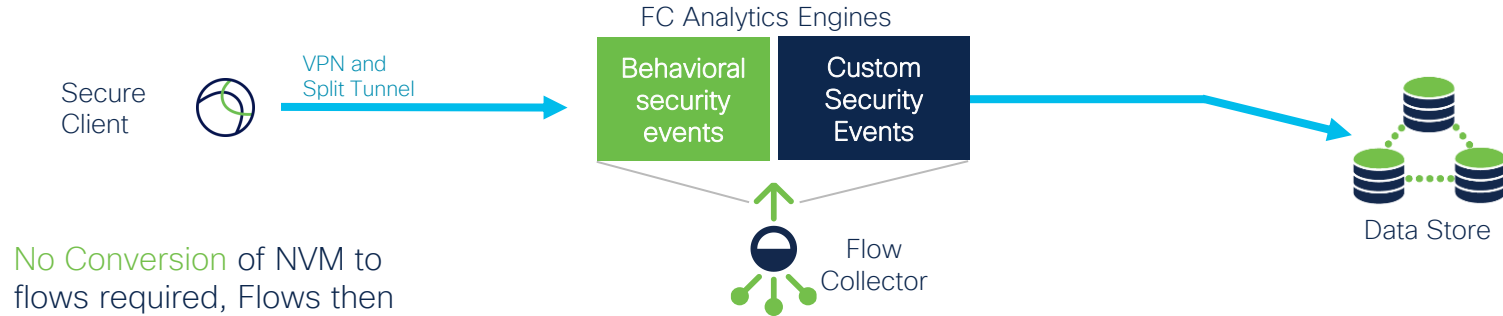
- /lancope/var/sw/today/logs/sw.log

05:00:02 S-per-t: Current sal\_event, Input: 0, Decoded: 0, Output: 0, Ignored: 0  
05:05:00 S-per-t: Current sal\_event, Input: 3325, Decoded: 3325, Output: 3325,  
Ignored: 0, Dropped: 0, **To\_Flow: 1578** this period  
Dropped: 0, To\_Flow: 0 this period  
05:10:00 S-per-t: Current sal\_event, Input: 4411, Decoded: 4411, Output: 4411,

No Pivots are available to FMC

Not Available for DDS

# NVM Detections



No Conversion of NVM to flows required, Flows then goes through the detection engine

All Detection from behavioral analytics can be applied including data movement.

One More way to Deploy SNA without having to be restricted to network flow to get detections

Alarm when...

Find ⓘ

Peer File Hashes	ex. c8c0fc56949b6bf759ecec9db6491300 or !c8c0fc56949b6bf759ecec9db6491300 ⓘ	AND
Subject Process Names	ex. chrome.exe or !chrome.exe ⓘ	AND
Subject File Hashes	ex. c8c0fc56949b6bf759ecec9db6491300 or !c8c0fc56949b6bf759ecec9db6491300 ⓘ	AND
Peer Process Names	ex. chrome.exe or !chrome.exe ⓘ	

Alert on Process Names and Hashes with CSEs in addition to all other data

# NVM Detections Configurations

## New Install

`nvm_enable = 1`

`nvm_to_flow_cache = 0` (default)

`nvm_port = 2030` (default)

NVM flows can be seen in flow search and Report Builder  
when *nvm\_to\_flow\_cache* is enabled

NVM flows can be seen in only Report Builder when *nvm\_to\_flow\_cache*  
is not enabled

## Troubleshooting

`/lancope/var/sw/today/logs/sw.log`

`/lancope/var/logs/containers/svc-db-ingest.log`






# New Detections and Alerts in Converged Analytics

## 4 New Alerts from Secure Cloud Analytics

- LDAP Connection Spike
- Outbound LDAP Spike
- Protocol Forgery
- Repeated Umbrella Sinkhole Communications

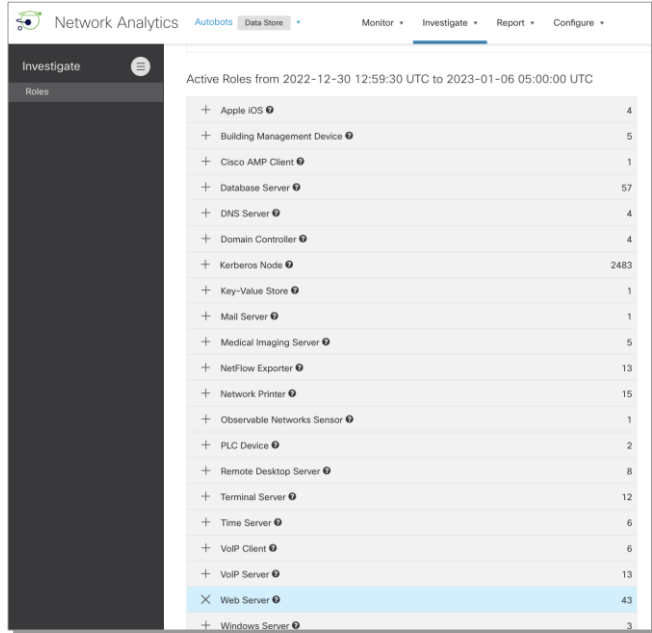
## 2 New Observations from Secure Cloud Analytics

- ISE Session Started Observation
- Umbrella Sinkhole Hit Observation

Alert Type	MITRE ATT&CK Tacti...	MITRE ATT&CK Te...
	 ▼	 ▼
<b>Outbound LDAP Connection Spike</b> Device is communicating with a large number of external hosts using an LDAP port. This alert uses the IP Scanner observation and may indicate a possible infected host or an internally-initiated port scan.	Reconnaissance	Active Scanning
<b>Outbound SMB Connection Spike</b> Device is communicating with a large number of external hosts using SMB ports. This alert uses the IP Scanner observation and may indicate a possible infected host or an internally-initiated port scan.	Reconnaissance	Active Scanning
<b>Potential Data Exfiltration</b> Device downloaded data from an internal device that it doesn't communicate with regularly. Shortly after that, the device uploaded a similar amount of data to an external device. This alert uses the Potential Data Forwarding observation and may indicate that sensitive data is compromised.	Exfiltration	Automated Exfiltration
<b>Protocol Forgery</b> Device was observed running a potentially restricted service (such as SSH) on a non-standard port. This alert uses the Bad Protocol Observation and may indicate an evasion of security controls.	Command And Control	Non-Standard Port

Converged Analytics supports redundant Managers

# Dynamically maps entities by role



Network Analytics | Autobots | Data Store | Monitor | Investigate | Report | Configure

Investigate

Active Roles from 2022-12-30 12:59:30 UTC to 2023-01-06 05:00:00 UTC

Role	Count
+ Apple iOS ⓘ	4
+ Building Management Device ⓘ	5
+ Cisco AMP Client ⓘ	1
+ Database Server ⓘ	57
+ DNS Server ⓘ	4
+ Domain Controller ⓘ	4
+ Kerberos Node ⓘ	2483
+ Key-Value Store ⓘ	1
+ Mail Server ⓘ	1
+ Medical Imaging Server ⓘ	5
+ NetFlow Exporter ⓘ	13
+ Network Printer ⓘ	15
+ Observable Networks Sensor ⓘ	1
+ PLC Device ⓘ	2
+ Remote Desktop Server ⓘ	8
+ Terminal Server ⓘ	12
+ Time Server ⓘ	6
+ VoIP Client ⓘ	6
+ VoIP Server ⓘ	13
× Web Server ⓘ	43
+ Windows Server ⓘ	3

Type based  
modeling

Functional  
modeling

Roles include:

Android

Web server

VoIP client

Mail server

Medical imaging client

Citrix PVS server

Apple iOS

Remote desktop server

DNS server

Windows workstation

Wireless LAN controller

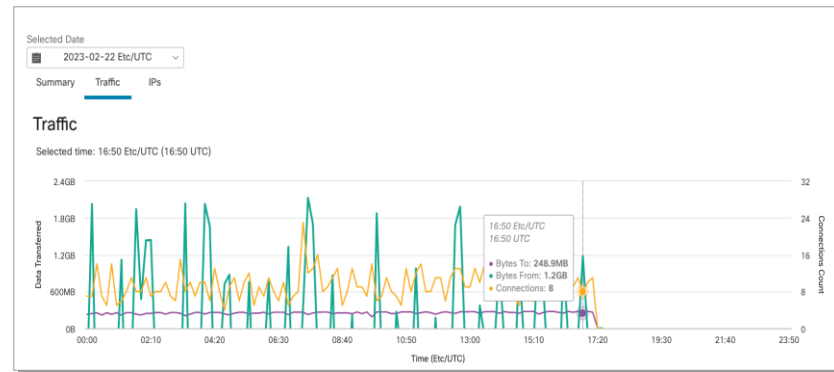
Domain controller

...over **50+** entity roles are supported !

- Automatic role classification available on a new report leveraging the new converged analytics capability
- Roles are available out of the box with no tuning and provide details about devices on the network for investigation and input to detection

# Device Report Traffic enhanced with automatic filters

- Select any time on the traffic statistics graph and see results dynamically filtered in the flow table
- Accelerates investigation of traffic anomalies
- Immediately correlates chart events with actual flows attributing to the event

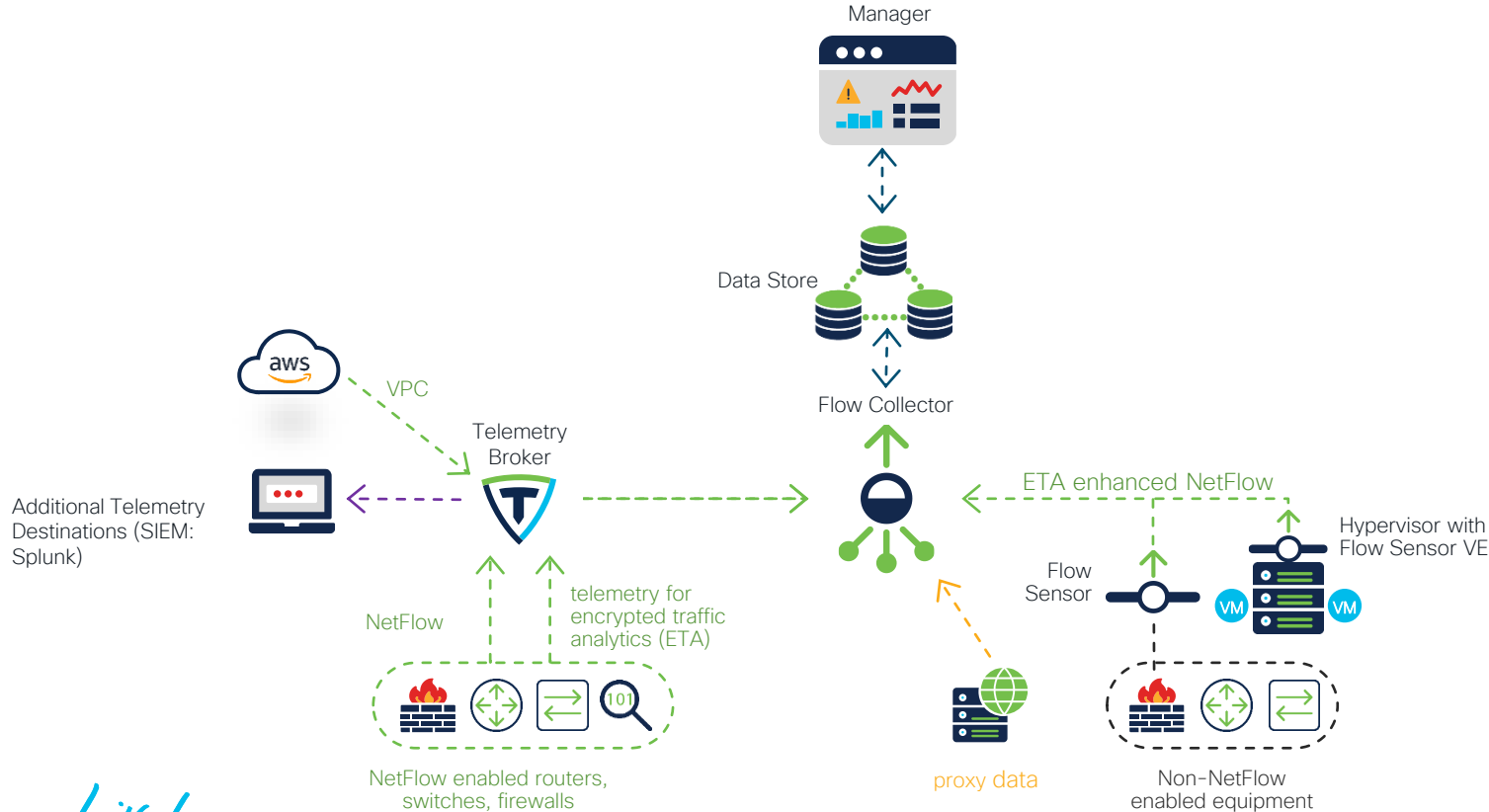


All Internal External								
↓ CSV								
Connected IP	Hostname/PDNS Record	By...	Bytes...	Bytes ...	First Connection	Last Connection		
20.42.73.154	✓ --	19.5KB	4.1KB	23.6KB	2023-02-22 16:50:00 UTC	2023-02-22 16:50:00 UTC	...	
192.111.4.108	✓ --	17.3KB	10.1KB	27.4KB	2023-02-22 16:50:00 UTC	2023-02-22 16:50:00 UTC	...	
35.232.111.17	✓ --	296B	174B	470B	2023-02-22 16:50:00 UTC	2023-02-22 16:50:00 UTC	...	
192.111.4.116	✓ --	15.2KB	3.2KB	18.4KB	2023-02-22 16:50:00 UTC	2023-02-22 16:50:00 UTC	...	
185.125.190.49	✓ --	294B	174B	468B	2023-02-22 16:50:00 UTC	2023-02-22 16:50:00 UTC	...	

# Demo NVM + Firewall Logs + Converged Analytics

# Design- Where to get Telemetry

# Where To Enabled Telemetry ?



# The more you enabled the more you see



Edge Devices at Campus  
Edge Devices at Branches

Visibility into traffic going through these devices to the internet or to the main data center. Firewalls could provide NAT information



Core Switches

Visibility into traffic going through the core to the Internet or to the DC and Campuses



Access and Distribution

More visibility into user traffic from one VLAN to another or even from port to port

# Add A Flow Sensor



At the EDGE

Get Application layer visibility into your internet traffic (URL and APPs)



At the Hypervisor

Visibility into VM traffic and additional network use cases with RTT and SRT



Non Flow Capable Networks

Legacy Networks visibility where flow is not available



# What Can A flow Sensor Do

Virtual or physical appliance that produces telemetry for network infrastructure incapable of generate NetFlow natively

Provides additional security context to enhance Secure Network Analytics security analytics

## Additional information gathered

- ETA enhanced NetFlow
- TLS Finger Printing
- Layer 7 application data
- URL information for web traffic
- TCP and ICMP flag details
- RTT (Round trip time)
- SRT (Server response time)
- Retransmissions
- X-Forwarded headers from web load balancers

Secure  
Network Analytics  
manager



Flow Collector



ETA Enhanced NetFlow

Flow Sensor

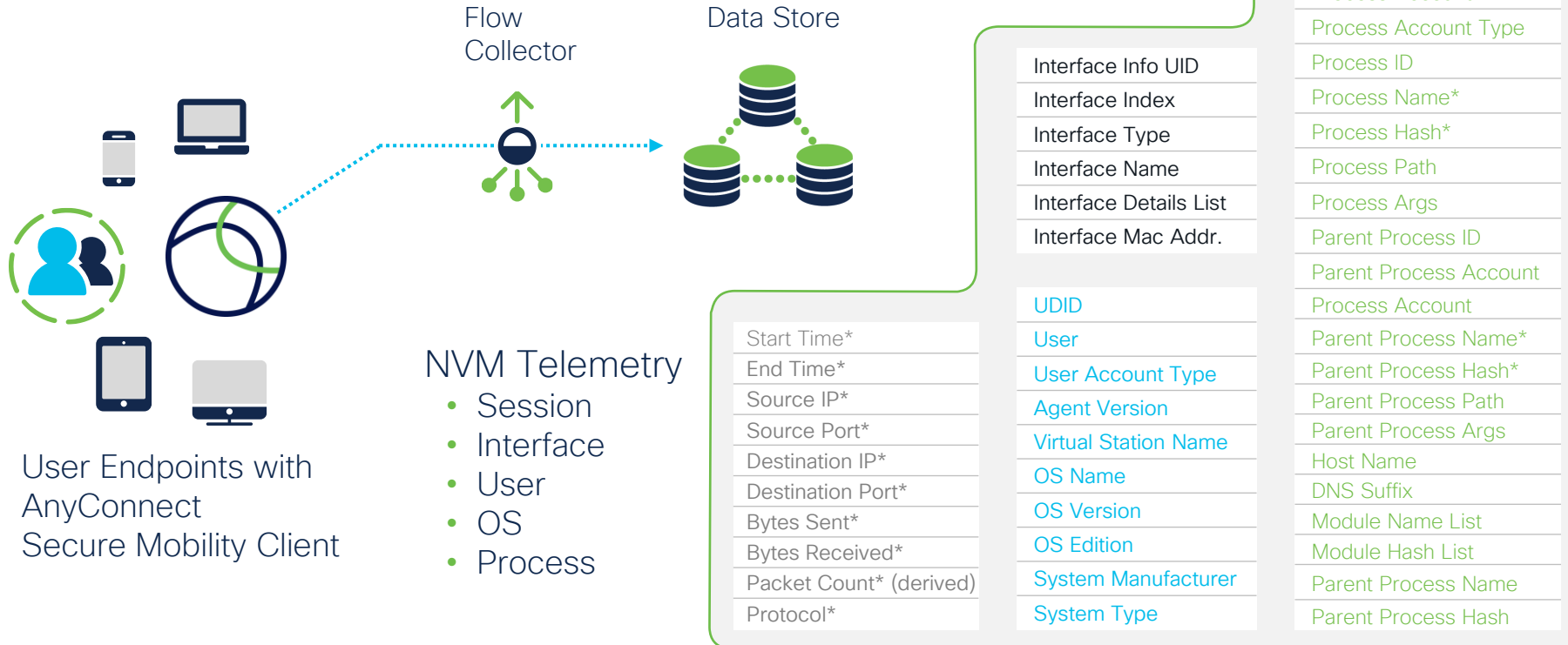


Hypervisor with  
Flow Sensor VE



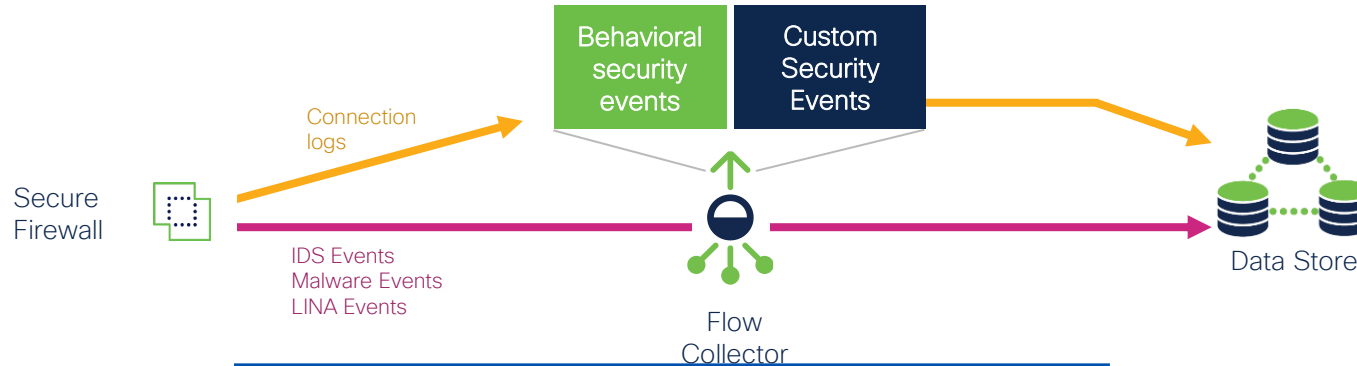
Non-NetFlow  
enabled equipment

# Visibility at the Endpoint Level



\* NVM telemetry records available within non-Data Store deployments

# Store and Analyse Firewall Logs



Min Supported Version	Notes
FMC 6.7	Older versions are supported but Cross-launch will not be available
FTD 6.4	
SMC 7.3.0	SMC VE or SMC 2210
SAL On Prem 1.0.0	An application needs to be installed separately from the SMC 7.3.0 install

# Analyze your Cloud Data by adding CTB



## VPC Flow Logs

srcaddr  
dstaddr  
srcport  
dstport  
protocol  
packets  
bytes  
start  
End  
tcp-flags

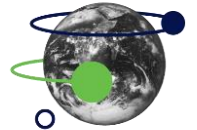


Cisco Telemetry Broker  
Transformation



## IPFIX

sourceIPv4Address or sourceIPv6Address  
destinationIPv4Address or destinationIPv6Address  
sourceTransportPort  
destinationTransportPort  
protocolIdentifier  
packetDeltaCount  
octetDeltaCount  
flowStartSeconds  
flowEndSeconds  
tcpControlBits



Secure  
Network Analytics

# Summarize The Telemetry Design Use Cases



Visibility into traffic going through the Network east West extend it by enabled at other layers



Analyze and Store your firewall logs and NAT information



Get to the endpoint process user and interface level



Get visibility into your cloud environment by leveraging CTB

# Design – Most Common Integrations

# Secure Network Analytics integrations

## Proxy

Web APP, web URL and user info

## DNA Center

Automated setup and deployment

## Secure Client

Process and endpoint visibility

## Identity Services Engine

User identity, device identity, mitigation and response

Secure  
Network Analytics

A central graphic featuring a green circle with a dark blue dot in the center. A green ring orbits the dot, with a small green circle at the top. A dark blue ring also orbits the dot, with a small dark blue circle at the bottom. The text 'Secure Network Analytics' is positioned above the graphic.

## External lookup

Extended analytics, threat investigation

## XDR

Threat hunting and response

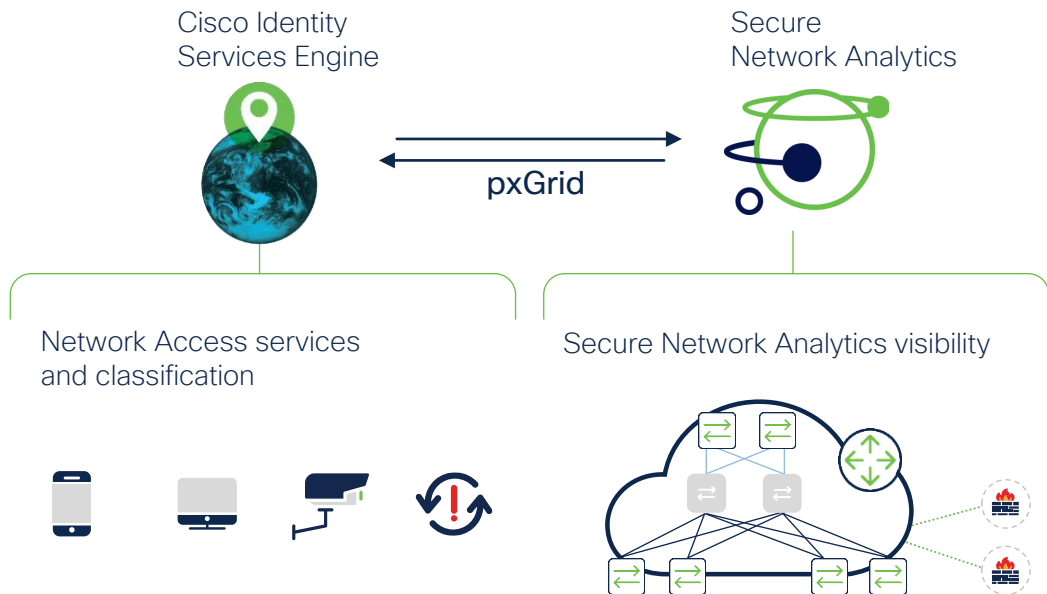
## PAN

Application and user identity

## API

Automated and customized configuration and reporting

# Secure Network Analytics and network access integration



**Secure Network Analytics integrates with ISE to get mitigation capabilities and apply different ANC policies to an endpoint**

Device Id	Trustsec name
Domain Id	Last update time
Active	InterfaceDevicePortId
Start active time	InterfaceDeviceIp
Endpoint IP	Vlan
Username	MAC address
SGT Tag	Session ID

**Info from ISE**

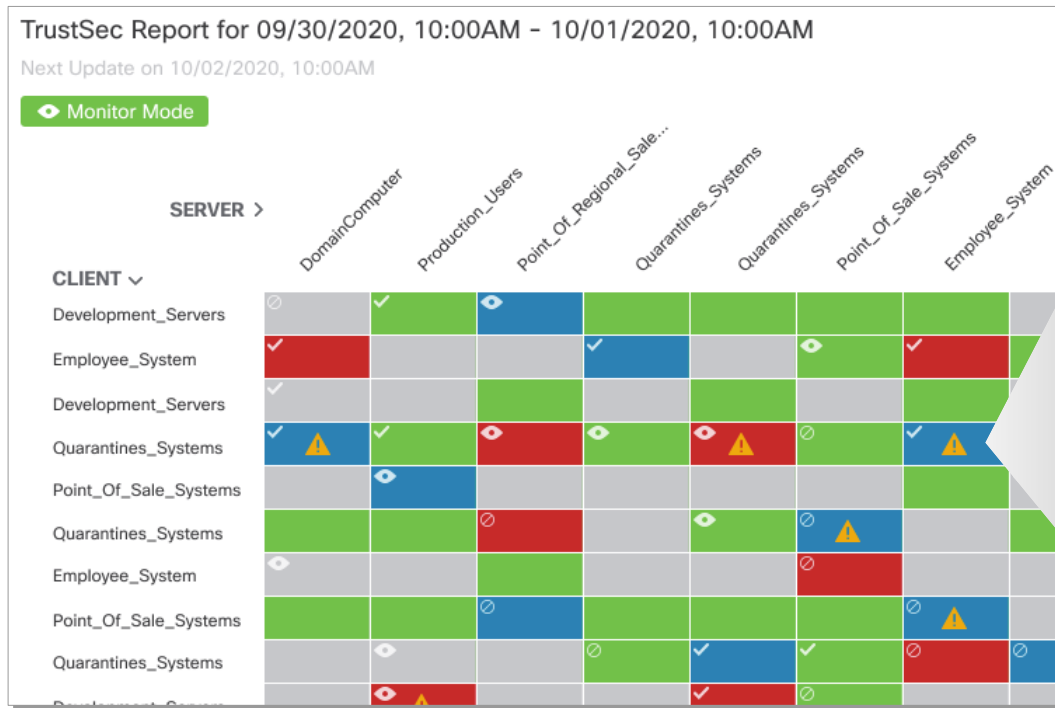
**Secure Network Analytics also integrates with ISE-PIC using pxGrid to get endpoint contextual information**

Active	Username
Start active time	Last update time

**Info from ISE - PIC**

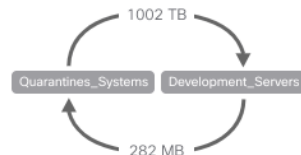


# Validate trusted ISE policy is being observed from near real time network telemetry



Cell Details  

## TRAFFIC INFORMATION



### Traffic Volume:

Start:...

End:...

## PROTOCOLS

⚠ ICMP (11KB) ...  
TCP (2.5GB) ...  
⚠ UDP (0.6MB) ...

## PORTS

22/SSH (320MB) ...  
80/HTTP (100MB) ...  
⚠ 443/HTTPS (2GB) ...  
⚠ 54180 (52MB) ...  
[View Flows](#)  
⚠ [View Offending Traffic Flows](#)

## ISE DATA

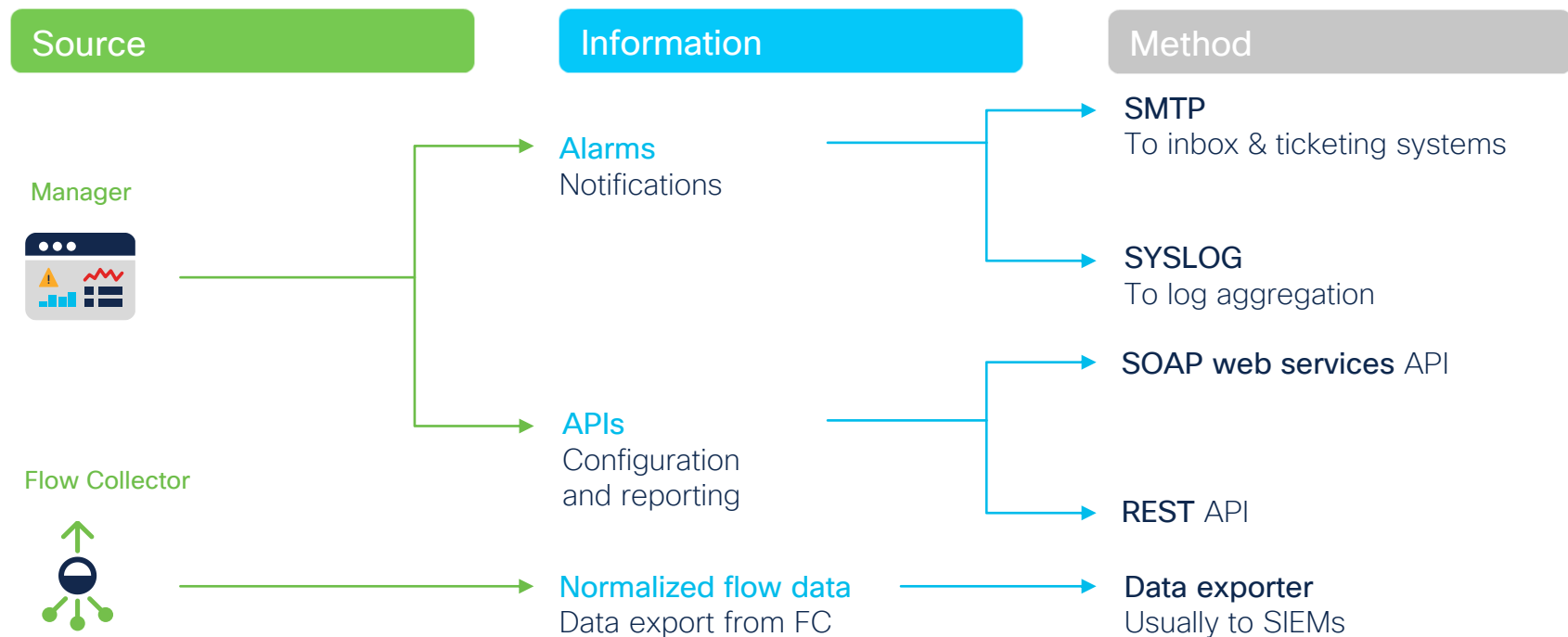
### ISE Policy

Enabled ✓

### SECURITY GROUP ACLS

Name: DevProdCommunication  
IP Version: IP Agnostic  
ACEs: Deny IP  
permit tcp eq 80  
permit tcp eq 22

# Secure Network Analytics is a comprehensive data source



# Improving on-prem NDR with Cisco XDR

## Cross correlation of data

Correlation of NDR findings with other detections mechanisms including EDR based detections, email and others

## Impact Analysis

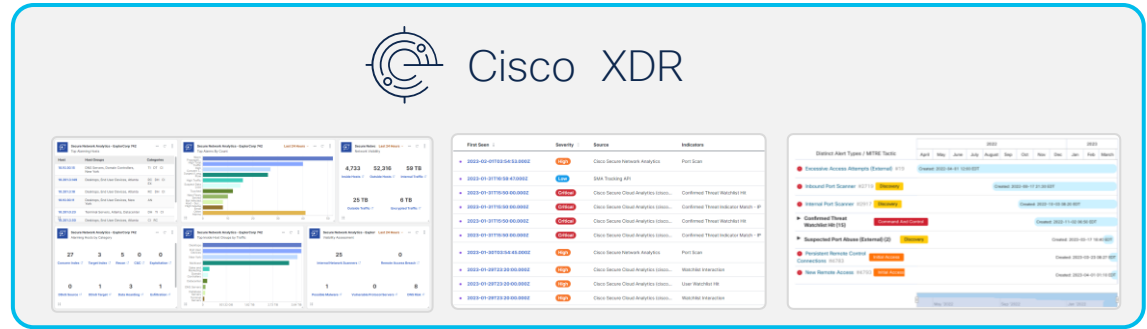
Understand the Impact of an incident leveraging XDR incident Manager

## Reduce the time to respond

Reducing the time to response leveraging XDR automation and the multi responses capabilities

## Extend response capability

Expand NDR response capabilities with multiple technologies through XDR integrations with Cisco and 3rd party technologies

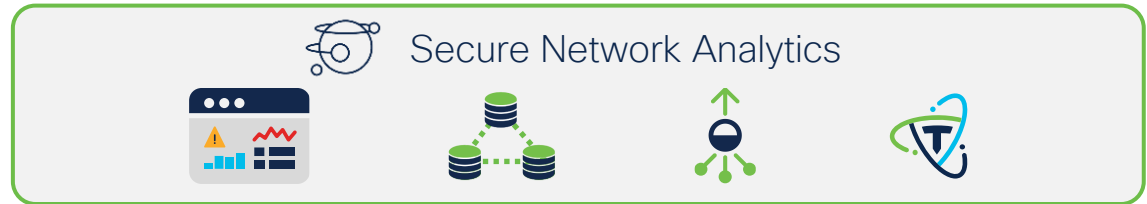


↑ Tiles to Control Center

↑ Alarms and Events sent to XDR analytics




↓ Enrichment Requests from manual investigations or automated from event correlation

↑ Optional: Send flows to XDR analytics via CTB or FC



# Data Enrichment From SNA to XDR

## SecureX Integration Options

- ☒ Enable SecureX Security Ribbon and Pivot Menu 
- ☒ Enable SecureX Dashboard Tiles Service requests 
- ☒ Enable SecureX Threat Response enrichment requests 

Number of TOP Security Events

100

Period of time (days)

30

Security Events  
Investigation  
Configuration  
Limits

Work Analytics		Severity	
Severity	Source	Indicators	Observables
High	Cisco Secure Network Anal...	Suspect Quiet Long Flow	52.32.82.144
High	Cisco Secure Network Anal...	ICMP_Port_Unreach**	
High	Cisco Secure Network Anal...	Addr_Scan/tcp	146.112.63.0
High	Cisco Secure Network Anal...	ICMP_Port_Unreach**	
High	Cisco Secure Network Anal...	Suspect Quiet Long Flow	52.11.170.250
High	Cisco Secure Network Anal...	ICMP_Port_Unreach**	
High	Cisco Secure Network Anal...	Suspect Quiet Long Flow	52.11.170.250
High	Cisco Secure Network Anal...	High Total Traffic	108.62.141.152
High	Cisco Secure Network Anal...	Suspect Data Loss	

Security Events Contribute  
into XDR investigations

Events details are sent with  
relationship indicators for  
some alerts when available

**Short description**

The source IP has attempted to connect to an excessive number of ports on the target IP.

**Long description**

Title  
The source IP has attempted to connect to an excessive number of ports on the target IP.

Observed Time  
2023-09-24T14:33:39Z

Observed By  
breach-smc742

Source  
192.168.246.115

Target  
192.168.249.116

**Relations**

obsidian-WIN10 Connected to  
flint-WIN10

**Indicators**

Cisco Secure Network Analytics  
Port Scan

# SNA Alerts to XDR

It came in 7.5 Will  
Change 7.5.1

SNA Converged Analytics Alerts  
Published to XDR Through Response  
Management

Alerts can trigger incidents and are  
Mapped with MITRE attack tactics  
and technique.

## Remote Access (Geographic) on 10.19.1.22

Priority **1000** Status **New**

Reported by **Cisco Secure Network Analytics (smc-750-577338-2.lancope.ciscolabs.com)** 1 month ago

Assigned Unassigned

MITRE **TA0001: Initial Access**

### Priority score breakdown

**1000** | 100 Detection Risk | 10 Asset Value at Risk

### Short description

Device has been accessed from a remote host in a user-supplied watchlisted country. This alert uses the Remote Access observation and may indicate a device is compromised.

### Long description

### Assets

Endpoint  
io-10-19-1-23.us-east-2.compute.i... 27 events

**MITRE ATT&CK** View Details

- TA0043: Reconnaissance
- TA0042: Resource Development
- TA0001: Initial Access**
- TA0002: Execution
- TA0003: Persistence**
- TA0004: Privilege Escalation**
- TA0005: Defense Evasion**
- TA0006: Credential Access
- TA0007: Discovery
- TA0008: Lateral Movement
- TA0009: Collection
- TA0011: Command and Control
- TA0010: Exfiltration
- TA0040: Impact

# Integration for Response Management



# Response Manager Logic

▼ Add New Rule

FlowCollector System Alarm

Manager System Alarm

Exporter or Interface Alarm

Host Alarm

Host Group Relationship Alarm

UDP Director Alarm

Alerts

New Alerts option in Response Manager. Converged Analytics needs to be enabled.

New Actions for Converged Analytics Alerts.



## Automatic Response

Automate responses by defining rules and applying actions

Webhooks supported for Alerts (Converged Analytics) and Alarms. Not customizable for either.

▼ Add New Action

Syslog Message (Alarm)

Syslog Message (Alert)

Email (Alarm)

Email (Alert)

ISE ANC Policy

SNMP Trap

Webhook

Threat Response Incident (Alarm)

Threat Response Incident (Alert)

If Condition is met, then trigger Response

Rule

*What alarms?*

Action

*What to do with alarms?*

# Rules With Flexible Conditions

## Define Rules with Multiple Conditions

- Granular control with complex rule triggering conditions

## Use Multiple Actions:

- Select 1 or more actions to be executed once rule is matched and alert is open
- Select 1 or more actions to trigger when the alert is closed

Name

New Alert Response

Description

☒ Enabled Disabled rules are not triggered even when associated conditions are met.

Rule is triggered if:

ALL

 of the following is true: 

+ -

Priority

 is 

High

 only 

-

Alert Type

 is 

Suspected Cryptocurrency Activity

-

Processing Time

 is between 

00:00

 and 

01:00

-

IP Address or Range

 is 

10.0.0.0/8

-

Associated Actions

Execute the following actions when the alert is open:

Name ↑	Type	Description	Used By Rules	Assigned
Send email	Email (Alert)	Sends an email to the recipients designated in the To field on the Email (Alert) Action page.	2	<input checked="" type="checkbox"/>



# Demo XDR and Response Management

# SNA Resources

## Most Utilized Resources

### Secure Analytics Videos

<http://cs.co/SecureAnalyticsVideos>

### Detection:

[Secure Analytics Detections Demo playlist](#)

### Design Guide:

[SNA Data Store Design Guide](#)

### FPS Estimator:

[FPS Estimator](#)

### Training Center:

[Secure Network Analytics Training Center - Use Cases](#)



The bridge to possible

# Thank you

CISCO *Live!*

The background features a vibrant, multi-colored abstract design. On the left, there are horizontal, wavy bands of color in shades of red, orange, yellow, and green. On the right, a bright white light source emits a series of sharp, radiating lines in various colors, including blue, green, and yellow, creating a sunburst effect.

cisco *Live!*

Let's go