

CISCO *Live!*

Let's go

# Your Kick-Start for the Sustainability Journey

Marisol Palmero, Principal Architect CX EMEA [mpalmero@cisco.com](mailto:mpalmero@cisco.com), [@marisolpalmero](https://twitter.com/marisolpalmero)  
Esther Roure Vila, Sustainability Lead CX EMEA [erourevi@cisco.com](mailto:erourevi@cisco.com), [@erourevi](https://twitter.com/erourevi)

# What this Session ...

## *... is about?*

- Key metrics during the use of your solution
- Practical ways to achieve sustainability outcomes that will help you meet your sustainability goals
- How Cisco can help to achieve your sustainability goals

## *... is NOT about?*

- It is not about Tools
- Convincing you that Sustainability is important

# “Which KEY actions will you perform for a more sustainable future”



Esther Roure Vila  
[erourevi@cisco.com](mailto:erourevi@cisco.com)

“Actionable Insights!!”



Marisol Palmero  
[mpalmero@cisco.com](mailto:mpalmero@cisco.com)

“We’re all part of it!!”

# Agenda

- Introduction
- Net Zero Goal
- Achieving Sustainability Outcomes
- Conclusion

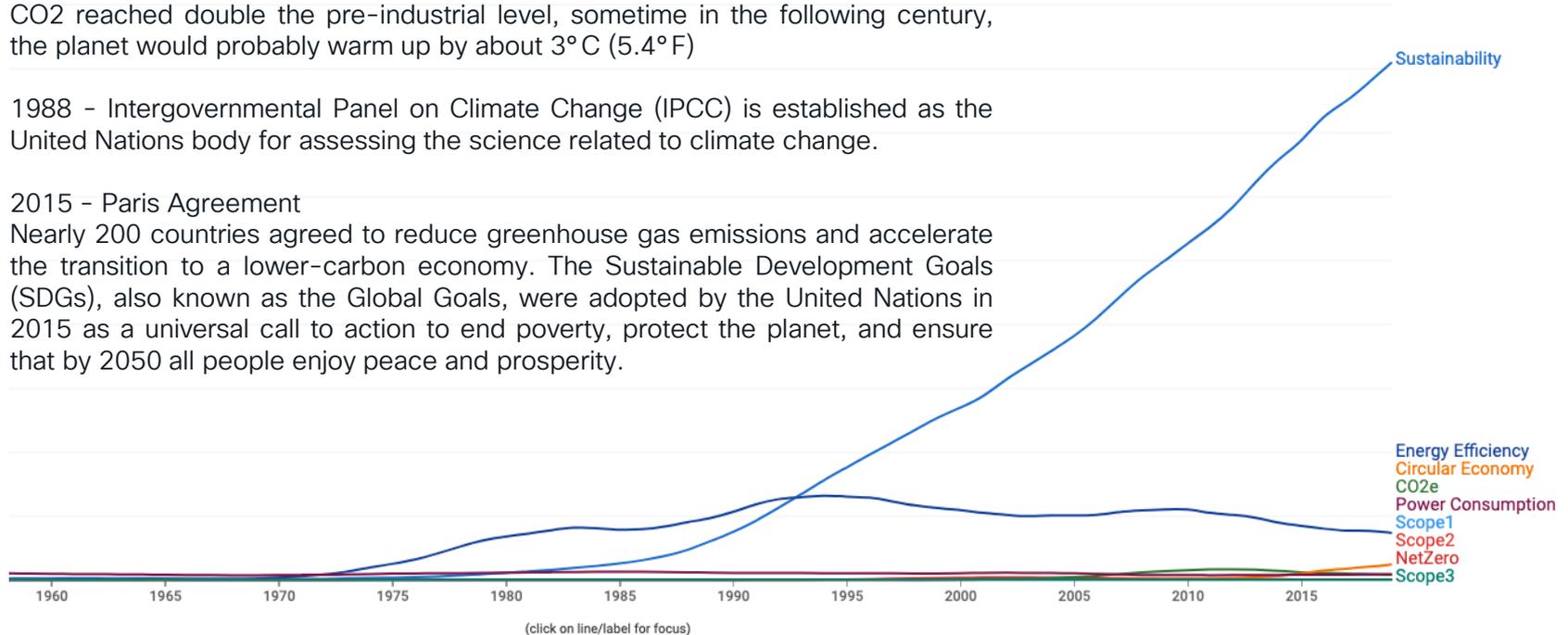
# Sustainability, New Buzzword? ... or Business Driver?

1979 - U.S. National Academy of Sciences reached a consensus that when CO2 reached double the pre-industrial level, sometime in the following century, the planet would probably warm up by about 3°C (5.4°F)

1988 - Intergovernmental Panel on Climate Change (IPCC) is established as the United Nations body for assessing the science related to climate change.

2015 - Paris Agreement

Nearly 200 countries agreed to reduce greenhouse gas emissions and accelerate the transition to a lower-carbon economy. The Sustainable Development Goals (SDGs), also known as the Global Goals, were adopted by the United Nations in 2015 as a universal call to action to end poverty, protect the planet, and ensure that by 2050 all people enjoy peace and prosperity.



Reference: <https://books.google.com/ngrams>

# What do people mean when they talk about “Sustainability”?

“Sustainability meets the needs of the present generation without compromising the ability of future generations to meet their needs”

(Brundtland, 1987)



Source: <https://www.globalgoals.org/goals/>

Carbon and greenhouse gas (GHG) emission reduction strategies are at heart of sustainability efforts

You will hear them classified as “Scope 1, 2 or 3” emissions, along with efforts to become “net zero”

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# Net Zero: How?

Personal reflexion

Trip to Cisco Live	Emissions lbs	Emissions kg
Flight Barcelona to Amsterdam	420.0 lbs CO <sub>2</sub> e	190.509 kg CO <sub>2</sub> e
Flight Amsterdam to Barcelona	420.0 lbs CO <sub>2</sub> e	190.509 kg CO <sub>2</sub> e
Total round trip	840.0 lbs CO <sub>2</sub> e	381.018 kg CO <sub>2</sub> e

Source: SAP Concur Travel Solutions  
1lbs = 0,453592 kg

Absolute zero

Carbon credits

Carbon Removal

# Net Zero: How?

## Personal reflexion

**Beef** (beef herd)  
 - 26.5 kg CO<sub>2</sub>e per 100g of protein <sup>3</sup> **VS** **Pulses** (legumes, chickpeas, lentils, beans, etc.) - 0.4 kg CO<sub>2</sub>e per 100g of protein <sup>3</sup>

381.018 kg CO<sub>2</sub>e /26.1 kg CO<sub>2</sub>e ~ vegetarian 15 days

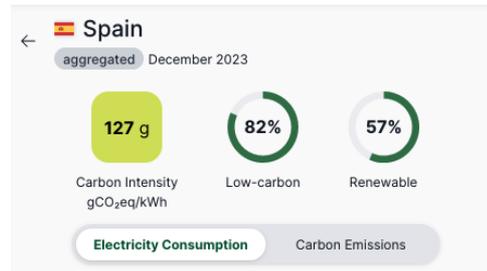
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Source: SAP Concur Travel Solutions  
 1lbs = 0,453592 kg



84 Trees

381.018 kgCO<sub>2</sub>e / 127 gCO<sub>2</sub>e/kWh <sup>(2)</sup>  
 = 3,000.15 kWh



12 Solar Panels

Esther's house SEMS Portal

Source:

<sup>1</sup> <https://onetreepanted.org/pages/tree-facts>

<sup>2</sup> <https://app.electricitymap.org>

<sup>3</sup> <https://breakingboundaries.count-us-in.com/methodology>

Do you Have a  
Net Zero Goal?



# Cisco's Goal

## Net Zero Across our Value Chain by 2040

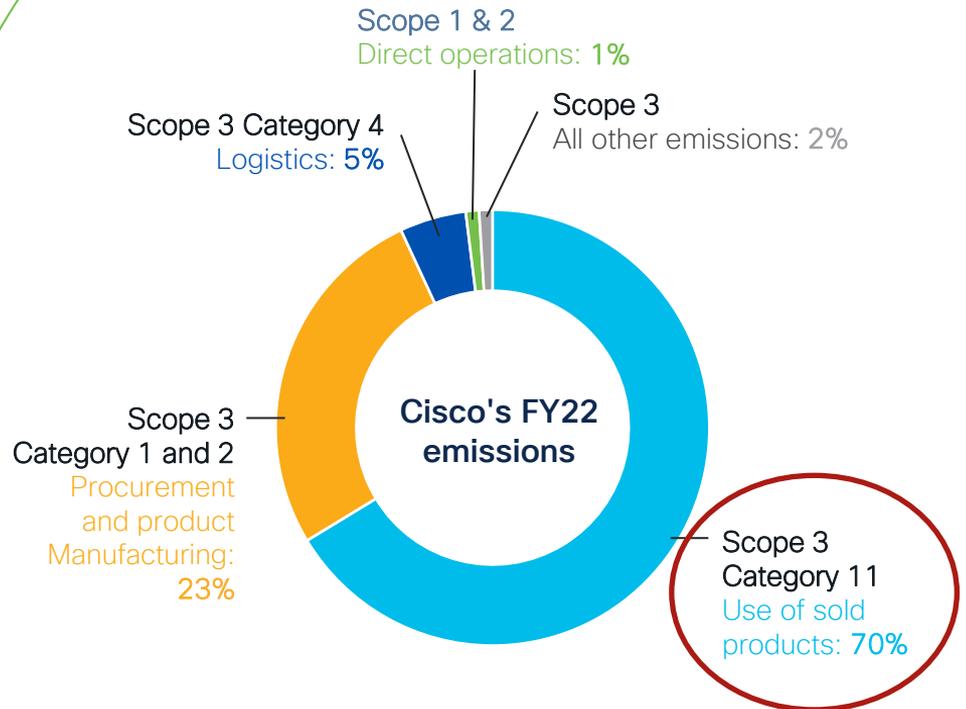


SCIENCE  
BASED  
TARGETS

DRIVING AMBITIOUS CORPORATE CLIMATE ACTION

*Our 2040 net-zero target is approved by the Science Based Targets initiative (SBTi).*

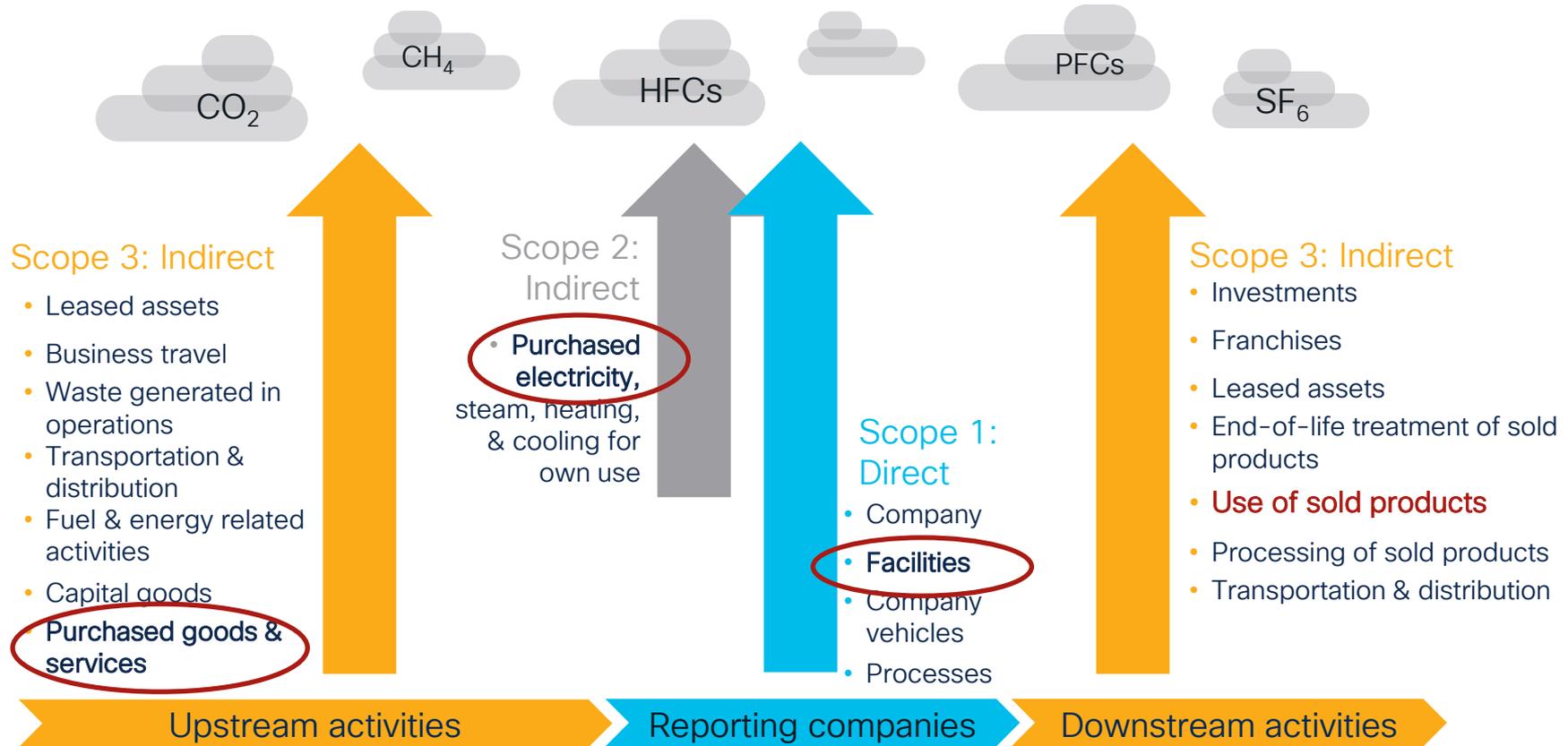
For more detail, see the ESG Hub: [cisco.com/go/esg-hub](https://cisco.com/go/esg-hub)  
For more detail on [emissions reduction strategy, goals, and data.](#)



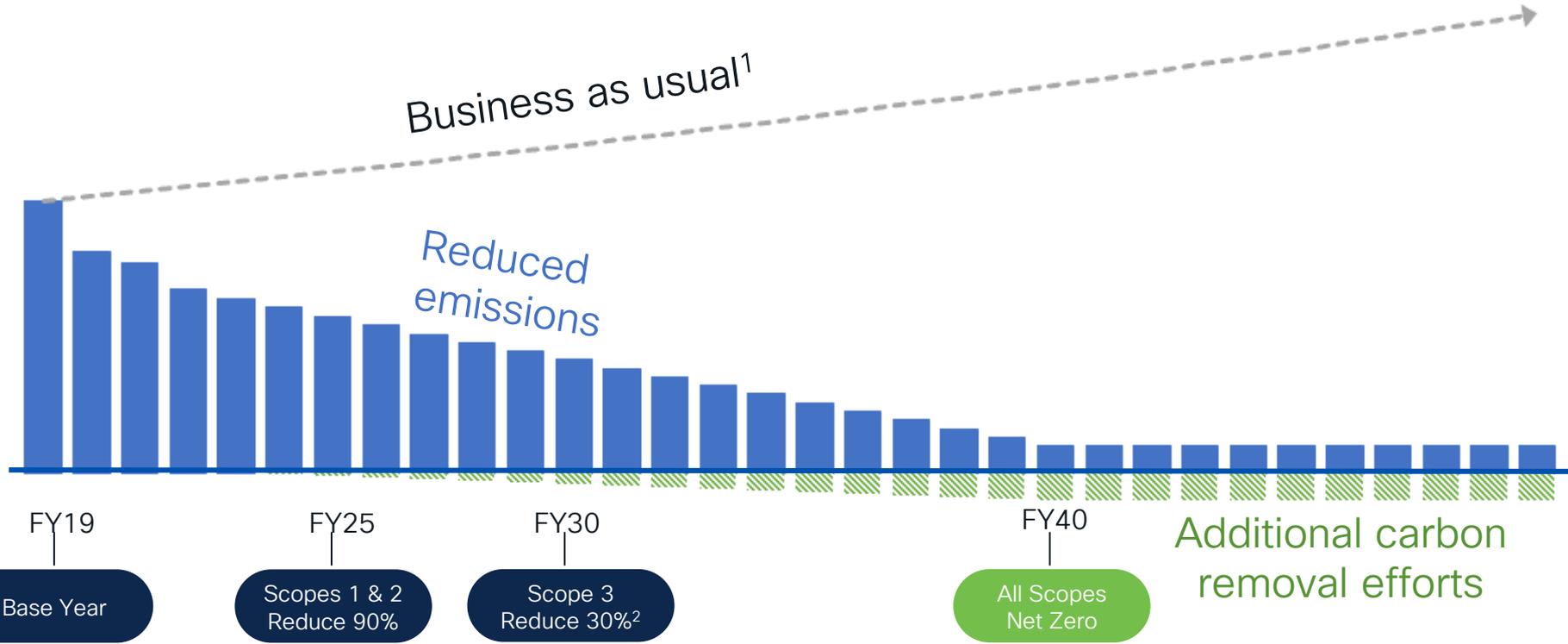
Note: Numbers may not add up to 100% due to rounding

Source: Cisco 2023 Purpose Report, Page 36

# What Is Scope 1, 2 & 3 for Me?



# Net Zero Emissions Roadmap



<sup>1</sup>This chart is for illustrative purposes only. BAU assumes a 1.7% annual growth across all scopes of emissions, based on 2022 European Commission data showing the average yearly percentage growth of CO2 emissions between 1990 and 2021

<sup>2</sup>From purchased goods and services, upstream transportation and distribution, and use of sold products

# Our Carbon Footprint

## Product Use



The use of the products we sell produces emissions accounted for in Scope 3. This includes emissions from the energy our products consume during customer use.

70%

## Product Manufacturing and Procurement



Manufacturing and warehousing of Cisco components, products, and services produce upstream emissions that are accounted for in Scope 3.

23%

## Logistics



Transportation and distribution of our products in the value chain produce emissions that are accounted for in Scope 3.

5%

## Direct Operations



Emissions from the operation of Cisco facilities (electricity, fuel for heating and cooling, etc.) are accounted for in Scope 1 & 2.

1%

Scope 3

Scope 1 & 2

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  - “Sustainability by IT”
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# At what stage are you in your journey today?

## Sustainability end-to-end

### Transformation Strategy

- Strategy and operational readiness
- Stakeholders' engagement
- Business drivers
- Key objectives
- Governance structure
- Required capabilities
- Prioritized use cases
- Support sustainability initiatives with technology utilization



### Sustainability in IT

- Renewable energy
- Greener data centre
- Cloud migration
- Energy optimization
- Increased asset utilization
- Equipment modernization
- Extended life
- Remanufactured equipment
- Supplier management

2-4%\*



### Sustainability in IT

- Connected transport
- E-work / hybrid work
- E-health
- E-learning
- E-commerce
- Smart buildings
- Smart grid
- Smart agriculture
- Smart manufacturing

15%\*



\*Based on Exponential Roadmap 1.5.1 (2020), Smarter 2030 (GeSI 2015), Malmodin (2015)



# Example of IT Sustainability Priorities

Strategic Imperative	Objective	Success Metric/Outcomes
Circular Consumption	Reuse Recycling	50% product recycling FY23 90% product recycling FY24 10% product reuse
Green House Gas (GHG) reduction	Real-time data on Green House Gas (GHG)	40% reduction FY23 60% reduction FY24 80% reduction FY25 90% reduction FY26 10% GHG capture FY26
Green IT Infrastructure	Reduce Energy Consumption	30% reduction FY23 40% reduction FY24 No increase in power consumption FY25
Green IT Infrastructure	Resource Optimization Capacity Management	Exactness of Capacity Forecast Capacity Adjustments
Environmental protection	Tech as an Enabler	Optimize office utilization Business continuity Travel reduction

For Examples Purposes Only. Based on Hypothetical Data, Not Actual Customer Data.

# Active Cisco Environmental Goals

Date goal announced	Goal topic	Goal	FY23 progress (against base year unless otherwise specified)
<a href="#">August 2019</a>	Energy/GHG	80% of Cisco component, manufacturing, and logistics suppliers by spend have a public, absolute GHG emissions reduction target by FY25. <sup>4</sup> <a href="#">See Supply Chain Environmental Stewardship</a> for details.	92%
		100% of new Cisco products and packaging to incorporate Circular Design Principles by FY25. <sup>5</sup>	27% meeting circular design criteria
<a href="#">July 2019</a>	Product and packaging materials	Reduce foam used in Cisco product packaging by 75%, measured by weight, by FY25 (FY19 base year). <sup>6</sup> <a href="#">See Packaging</a> for details.	22% reduction
		Increase product packaging cube efficiency by 50% by FY25 (FY19 base year). <sup>7</sup> <a href="#">See Packaging</a> for details.	65% cumulative improvement
		70% of Cisco component and manufacturing suppliers by spend achieve a zero-waste diversion rate at one or more sites by FY25. <sup>8</sup> <a href="#">See Supply Chain Environmental Stewardship</a> for details.	60% by spend with at least one certified site
<a href="#">October 2022</a>	Product and packaging materials	50% of plastic used in our products (by weight) will be made of recycled content by FY25. <sup>9</sup>	24%

Learn more about [emissions reduction strategy, goals, and data](#). Cisco ESG Reporting Hub

# Strategic Imperative

## Objective

FOR  
REFERENCE

Challenge

How

1

2

3

4

Reference

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# Transformation Strategy

From ESG goals to actions

Challenge

Sustainability goals

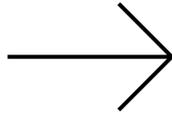
Solution

Business goals

Stakeholder

Technology

Capabilities



Sustainability

Transformation

Roadmap

How

- 1 Cisco CX sustainability framework - [IDC Spotlight](#)
- 2 [Sustainability Priority Assessment](#)
- 3 Industry use cases: [Portfolio explorer](#)
- 4 [Cisco CX Empowers Sustainability with Expanded Services](#)

# Transformation Strategy

## From ESG goals to actions



### Challenge

The board of directors has identified sustainability goals, but understanding their impact on our organization and figuring out how we can meaningfully contribute is challenging. Notably, while 63% of global companies consider sustainability important, only 37% have clearly defined their specific goals and objectives. <sup>(1)</sup>

### Solution

Incorporate sustainability into business goals, considering stakeholder perspectives and using ESG metrics in performance indicators.

Utilize technology to integrate ESG considerations across the organization and to enhance sustainability initiatives.

Identify and build required capabilities to achieve set goals.

Combine all sustainability aspects into one strategy, assembling the necessary team and resources to create a comprehensive Sustainability Transformation Roadmap.

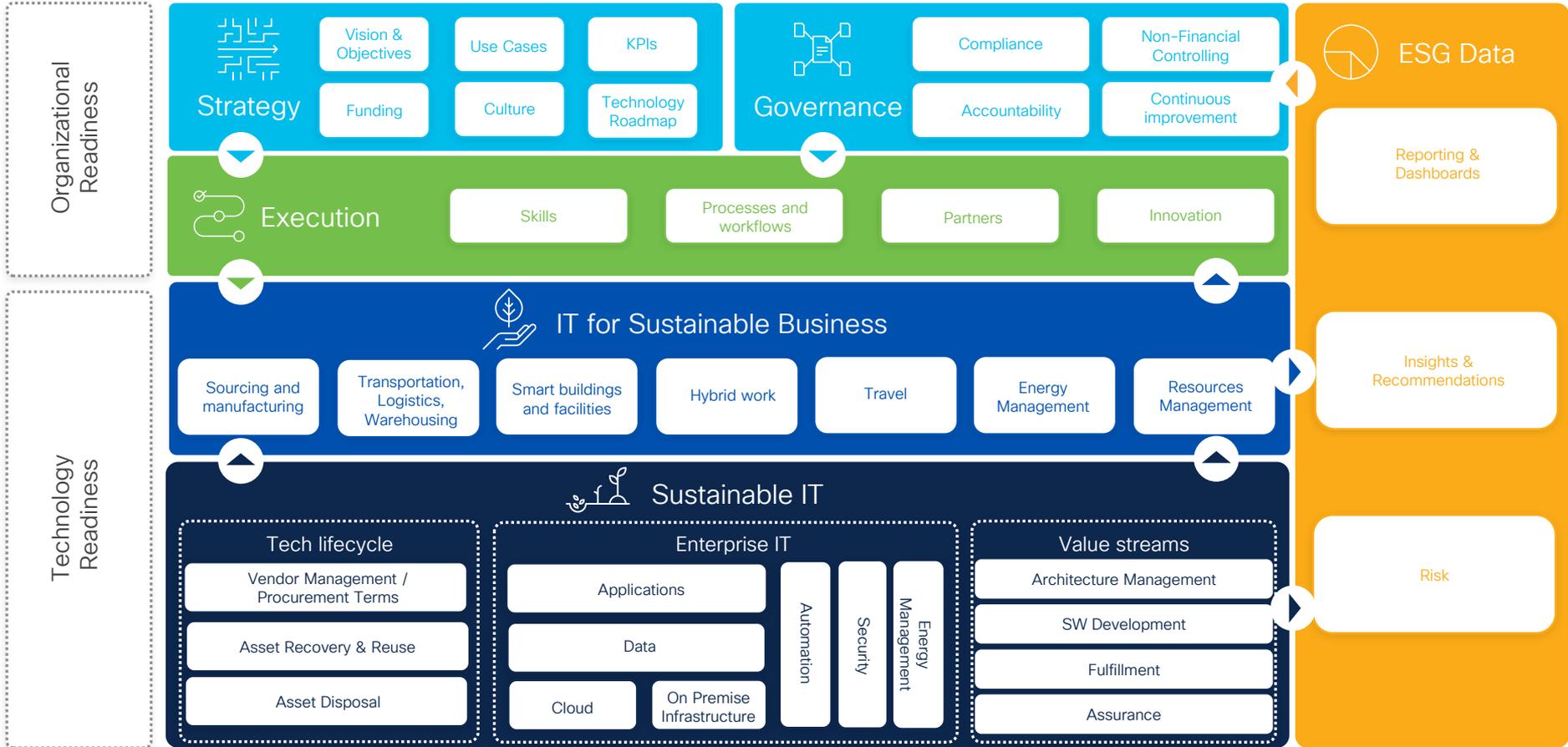
### How

- 1 [Cisco CX sustainability framework - IDC Spotlight](#)
- 2 [Sustainability Priority Assessment](#)
- 3 Industry use cases: [Portfolio explorer](#)
- 4 [Cisco CX Empowers Sustainability with Expanded Services](#)

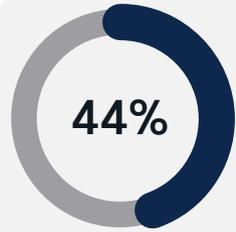
### Reference

- (1) [IDC #US50136823 2023](#)  
“Enabling Sustainability Through Investments in Technology Is Critical to Driving Business Value”

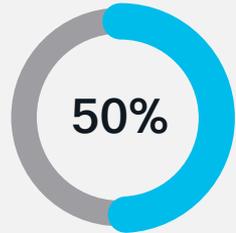
# Sustainability Framework



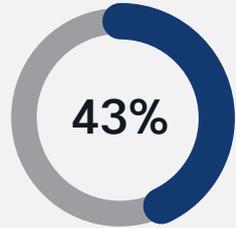
# What Do Analysts Say About Sustainability?



of all stakeholders are embracing digital technologies to achieve their sustainability goals.



will allocate budget and resources to sustainability.



will require assistance in making sense of data to measure sustainability.



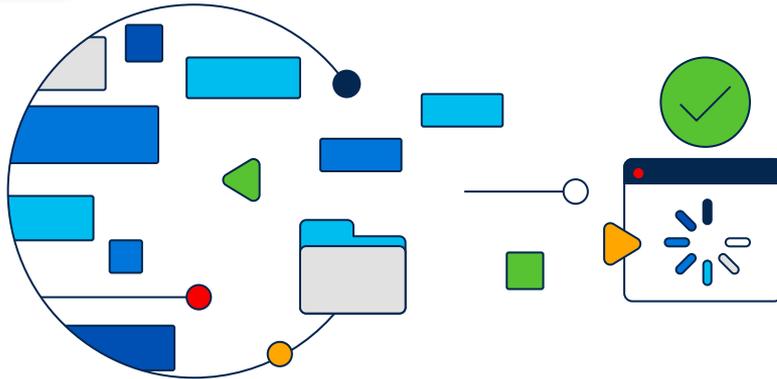
# Transformation Strategy

## Regulatory on environmental sustainability

### Challenge

ESRS  
CSRD  
EED

### Solution



### How

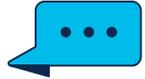
- 1 Observability Solutions
- 2 Public funding
- 3 [Sustainability Priority Assessment](#)
- 4 [CX Lifecycle Services](#)

### Reference

ESRS: European Sustainability Reporting Standards  
CSRD: Corporate Sustainability Reporting Directive  
EED: Energy Efficiency Directive

# Cisco's Public Funding Capture Office

Helping identify grants, loans, and tax credits for your sustainability efforts



## Funding is available for climate-friendly IT upgrades.

Governments around the world are recognizing the importance of implementing sustainable practices in the public and private spheres. Guided by the 2015 Paris Climate Accords, 190 countries around the world are working to (1) reduce emissions; (2) build climate-resilient infrastructure; and (3) promote regional & international cooperation through 2050.

In order to actualize these goals for individual public sector, commercial, enterprise, and service provider organizations, grant makers are directing hundreds of billions of dollars into new funding schemes over the next decade. These investments represent an unprecedented opportunity for public and private sector organizations to leverage the power of green technology to transform their operations, reduce their footprint, and contribute to the global effort for more sustainable development.

## Cisco can help you capture it.

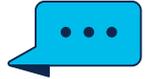
Many organizations know that grants, loans, and tax credits are available but are unsure of where to begin or how to maximize their success. The **Cisco Global Public Funding Capture Program** provides industry leaders like you with public funding information, customized research, and direct support that will help develop project ideas, get technology-rich projects funded, and usher in a better future for innovation, productivity, and engagement.

To get started, contact your Cisco Account Manager or send us an email at: [global\\_funding@external.cisco.com](mailto:global_funding@external.cisco.com).

## Major Themes of Public Funding for Sustainability

- Protect & restore habitats and species
- Reduce emissions & accelerate carbon capture
- Transition from fossil-fueled energy systems
- Create circular, climate-resistant economies
- Install green & disaster-resilient infrastructure
- Build energy-efficient cities
- Promote climate-neutral industrial investments
- Enable research, development & innovation for new climate technologies

# Regulatory intensity on Environmental Sustainability continues to increase across the globe



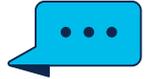
Illustrative, not exhaustive

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# Circular Economy

## Reuse & Recycling



### Challenge



### Solution

- Eco-system
- Business Model
- Asset management

### How

- 1 [Asset Management Services](#)
- 2 [CX Cloud](#) Asset & Coverage
- 3 [Takeback & Reuse](#) Program
- 4 [Cisco Green Pay](#) offers a 5% incentive on Cisco hardware, predictable payments for five years, and free product returns.

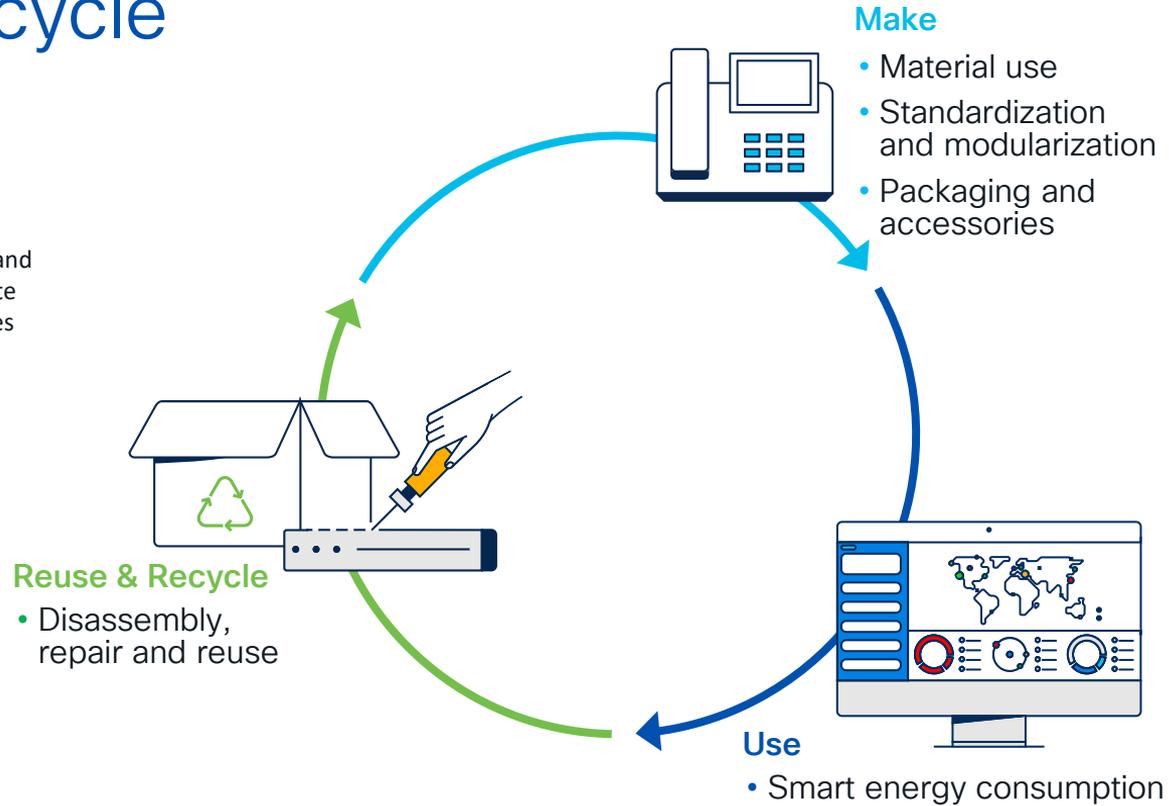
### Reference

[E-Life: Documentary.](https://www.waterbear.com/watch/e-life)  
<https://www.waterbear.com/watch/e-life>

# Circularity in the Product Lifecycle

100%

of new Cisco products and packaging to incorporate circular design principles by 2025



# Make: Cisco's Circular Design Strategy



100%

of new Cisco products and packaging to incorporate circular design principles by 2025

[ESG Hub Product sustainability](#)

# Circular Thinking in Cisco Products



[ESG Hub Product sustainability](#)  
[SEAL Sustainable Product Award](#)

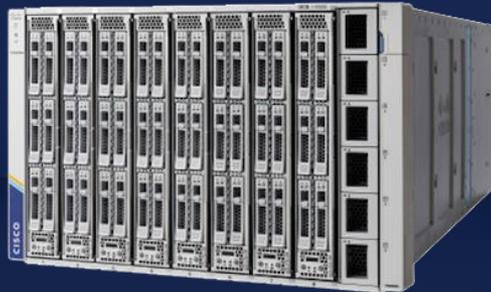
# Feedback request

CISCO PRODUCT SUSTAINABILITY PROFILE



# UCS-X

Un/Box the future



## Overview

It's any box you need, and more. The Cisco UCS® X-Series Modular System powered by Intersight is an adaptable, future-ready system engineered to simplify IT and innovate at the speed of software. The system now includes Cisco UCS X-Fabric Technology.

Proposal for sustainability profile, exemplary for reference only, subject to change.

## Sustainable by design



### Recycled materials

Plastic parts use **post-consumer recycled resin**



### Modular

**Modular, upgradeable design** helps to future-proof the device



### Sustainable packaging

Offers **multipack options** to reduce packaging for high-volume orders



### Energy-efficient

**Minimizes energy use via cooling algorithms** and high-efficiency, Titanium-rated power supplies



### Accessory opt out

Customers can **opt out** of unneeded product accessories, minimizing waste



### Easy repair

**Easy to upgrade and repair** – standard screws enable quick disassembly, supporting repairability and recyclability

## Embedding sustainability through the product lifecycle



### MATERIALS COMPLIANCE

Cisco has policies and procedures in place to comply with applicable product-related laws and regulations

[Learn more](#)



### SUPPLY CHAIN SUSTAINABILITY

Cisco works to uphold human rights, promote worker well-being, and minimize negative environmental impacts in our supply chain

[Learn more](#)



### PRODUCT TAKEBACK AND REUSE

Return end-of-use gear for free in a simple, secure, and sustainable way. Certified remanufactured products are available through Cisco Refresh

[Learn more](#)



## Certifications

The UCS-X is a modular product. The UCS X210C M6 Compute Nodes are both Energy Star certified and have achieved an EPEAT Bronze rating.

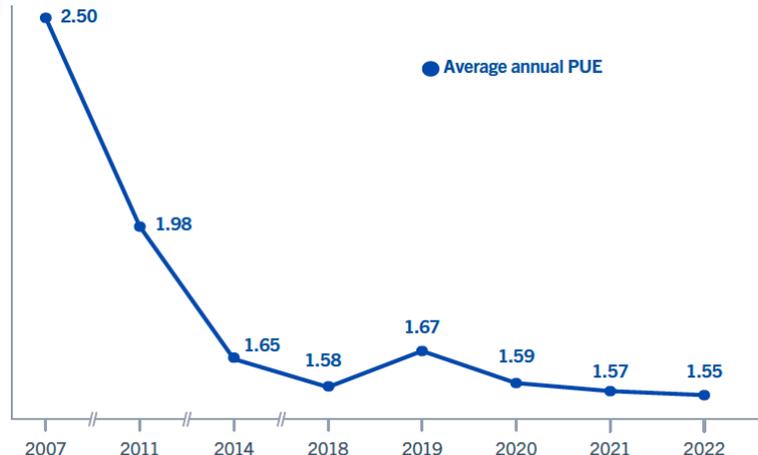
# Power Usage Effectiveness (PUE)

Operations and Temperature Regulation Efficiency

## Challenge

$$\text{PUE} = \frac{\text{Total facility power}}{\text{IT equipment energy}}$$

## Solution



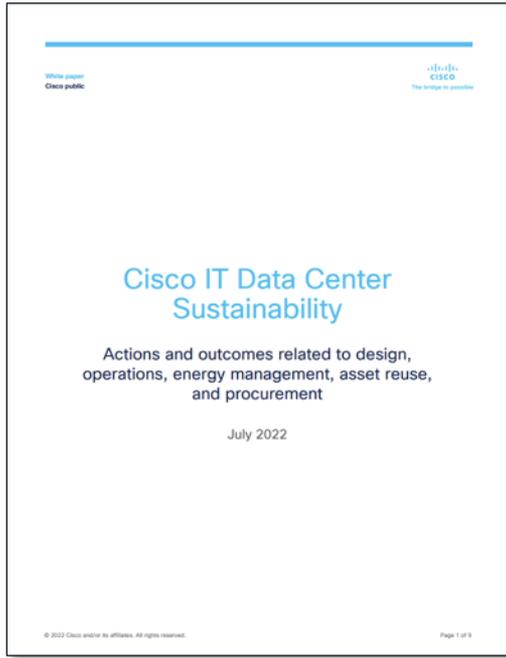
UPTIME INSTITUTE GLOBAL SURVEY OF  
IT AND DATA CENTER MANAGERS 2007-2022

UptimeInstitute | INTELLIGENCE

## How

- 1 Customer reported 44% [Data Center cooling energy savings](#) enabled by visibility from Meraki MT sensors
- 2 [Meraki environmental monitoring Marketplace](#)
- 3 [UCS X-Series ability to incorporate liquid cooling technology](#)
- 4 [Energy Optimization Advisory Services](#)

# Cisco IT Sustainability Framework



## Cisco IT Sustainability Framework

### Align & Support Company Sustainability Goals & Initiatives

- Cisco Goal of Net Zero for Scope 1, 2 & 3 by 2040

#### Sustainable by Design

- Global design standards
- 312% more VM (virtual machines) per blade
- 27% reduction in power (watts) per VM

#### Responsible Procurement

- Main DC suppliers sent surveys on carbon emission data

#### Optimization of Operations

- 38% fewer data centers from 26 sites to 16
- 23% reduction in data center facility OPEX costs
- ACI everywhere <sup>40</sup>

#### Increase Asset Recovery & Reuse

- 43 tons of cabling infrastructure and equipment reused
- 1,813 Cisco UCS servers sold for reuse

#### Energy Management

- 100% of US DC power and 72% DC power globally from renewables
- Reduced average DC monthly power capacity by 40%.

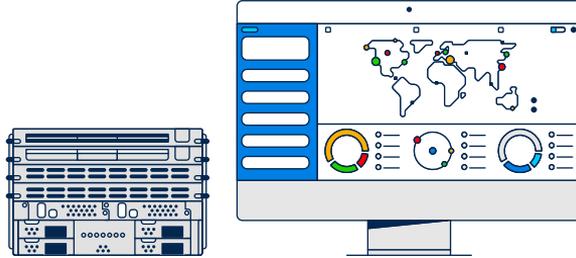
### Employee Culture

- 90% of patch cables recertified

# Telemetry Specification

## Real-time Data

### Challenge



### Solution

- Transparency, Consistency and Integration
- Single Source of Truth
- Single Platform vs API
- Alignment with Regulatory Compliance

### How

- 1 Cisco CX Telemetry Specification covering Power Consumption and Energy Efficiency - POWEFF
- 2 Work towards hardware and software portfolio, providing CO2eq
- 3 Enable API access for different data storage/controller systems
- 4 Work extended to Circular Design Principles and Sustainability Data Foundation

### Reference

[ESG Hub Product sustainability](#)  
[Cisco CX Empowers Sustainability with Expanded Services](#)

# Telemetry Specifications

## Recommendations & Certifications



**ITU-T**

TELECOMMUNICATION  
STANDARDIZATION SECTOR  
OF ITU

**L.1310**

(09/2020)

Parameters	Loading	80 Plus	Bronze	Silver	Gold
Efficiency	20%	80%	82%	85%	87%
	50%	80%	85%	88%	90%
	100%	80%	82%	85%	87%
Power Factor	50%	90% (@100% load)	90% (across the full range)		

SERIES L: ENVIRONMENT AND ICTS, CLIMATE CHANGE, E-WASTE, ENERGY EFFICIENCY; CONSTRUCTION, INSTALLATION AND PROTECTION OF CABLES AND OTHER ELEMENTS OF OUTSIDE PLANT

**Energy efficiency metrics and measurement methods for telecommunication equipment**



**COMMISSION RECOMMENDATION**

**of 16.12.2021**

**on the use of the Environmental Footprint methods to measure and communicate the life cycle environmental performance of products and organisations**



**ATIS-0600015.03.2016**

Energy Efficiency For Telecommunication Equipment: Methodology For Measurement And Reporting For Router And Ethernet Switch Products

Sources:

<https://www.clearesult.com/80plus/>

<https://www.itu.int/rec/T-REC-L.1310/en>

<https://environment.ec.europa.eu/>

<https://bregroup.com/products/breeam/>

<https://webstore.ansi.org/standards/atis/atis0600015032016>



# Product Sustainability in Data Sheets

Sustainability Topic		Reference
General	Information on product-material-content laws and regulations	Materials
	Information on electronic waste laws and regulations, including our products, batteries and packaging	WEEE Compliance
	Information on product takeback and reuse program	Cisco Takeback and Reuse Program
	Sustainability Inquiries	Contact: <a href="mailto:csr_inquiries@cisco.com">csr_inquiries@cisco.com</a>
Material	Product packaging weight and materials	Contact: <a href="mailto:environment@cisco.com">environment@cisco.com</a>

Information about Cisco's environmental, social and governance (ESG) initiatives and performance is provided in Cisco's CSR and sustainability reporting. <sup>(1)</sup>

<sup>(1)</sup> [Cisco 8000 Series Routers Data Sheet](#)

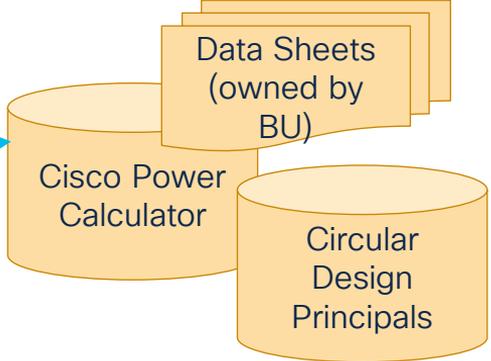
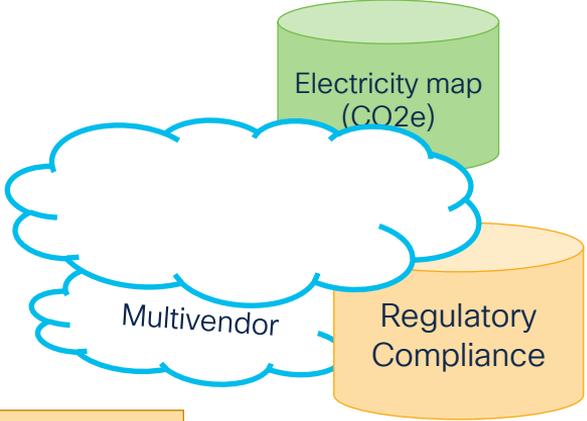
# Telemetry Specifications



"Telemetry" is defined for most of the platforms in different forms:  
Show commands, MIBs, YANG modules, ...  
different transport mechanisms:  
SNMP, RESTConf, NetConf, ...

Business bring us to new needs for Telemetry

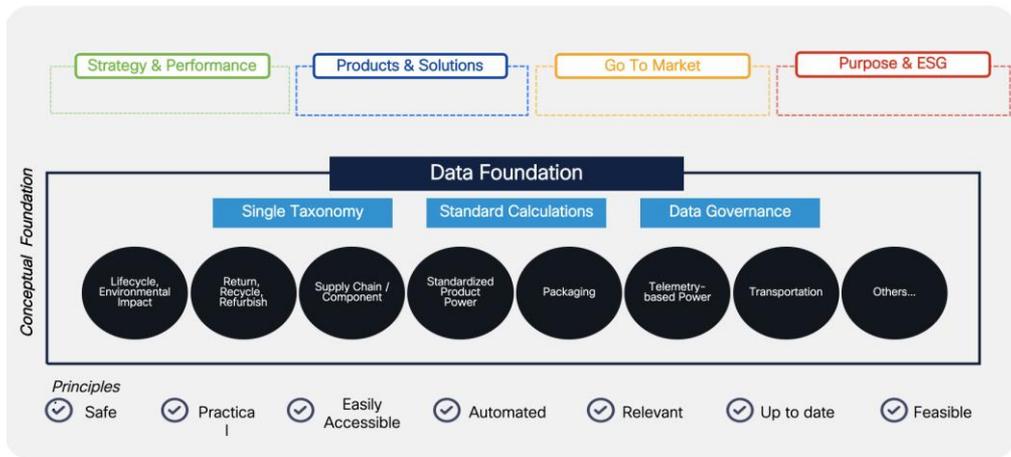
```
router#show energy-efficiency
  Input Power(watts):      1100
  Used Power(watts):       900
  CO2e(gr) :                X
  Traffic(watts/packts) :  X
  Energy Efficiency:       81%
```



Source: <https://app.electricitymaps.com/map>

# Data Strategy

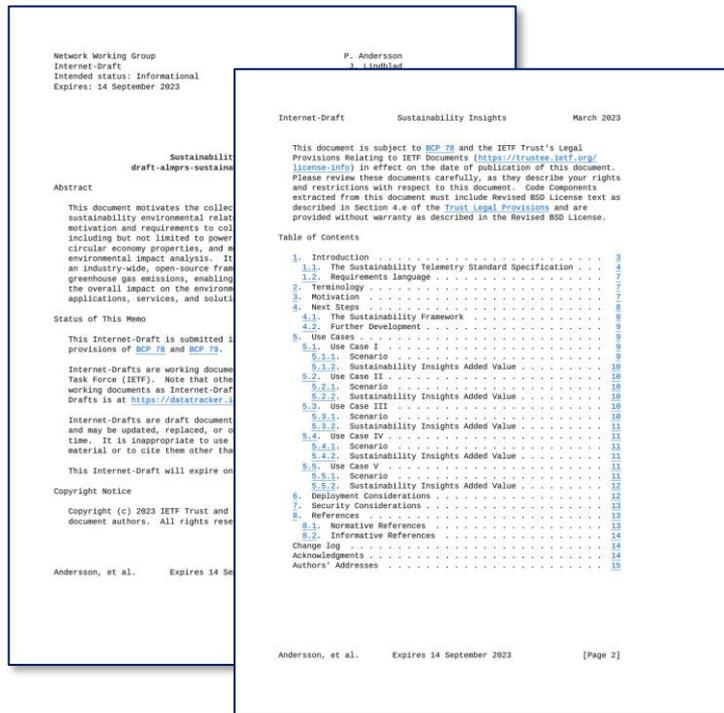
## Sustainability Data Foundation (SDF)



# Industry Standardization

IETF 116: Sustainability Insights

IETF 118: POWEFF

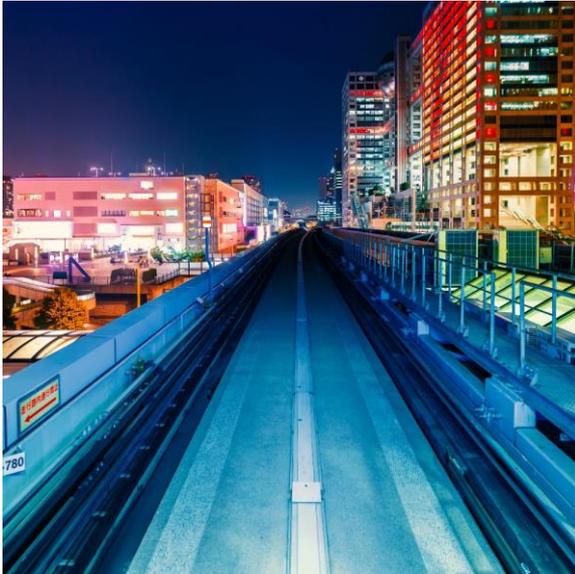


<https://datatracker.ietf.org/doc/draft-almprs-sustainability-insights/>  
<https://datatracker.ietf.org/doc/draft-opsawg-poweff/>

# Revolutionary Power Efficiency

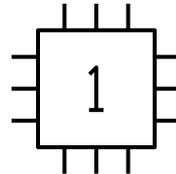
## Reduce Power Consumption and Resource Optimization

### Challenge



### Solution

- Higher Power Efficiency
- More capacity
- Smart Energy Consumption
- Decrease transportation footprint



### How

- 1 Cisco 8201 routers consume 96% less energy annually than the NCS 6008, while supplying 35 percent more bandwidth. <sup>(3)</sup>
- 2 NPU Power Modes: Based on network traffic and power consumption requirements
- 3 Dynamic Power Management: Optics power allocation will not be added at card level allocation.
- 4 Cisco UCS X9508 Chassis: Modularity, Size, Power, Cooling. <sup>(2)</sup>

### Reference

<sup>(1)</sup> <https://www.iea.org/reports/data-centres-and-data-transmission-networks>

<sup>(2)</sup> [The power of innovation](#)

<sup>(3)</sup> Cisco 2021 Purpose Report, page 80

# Seamless Migration

## Reduce Energy Consumption and Space

### Challenge



### Solution

Network transformation and consolidation:

- Reduction in power and rack space through upgrades to newer platforms.
- Network modernization for increased longevity and capacity.
- Automation of configuration migration.
- Cost savings and time reduction in migration.
- Decrease carbon footprint.

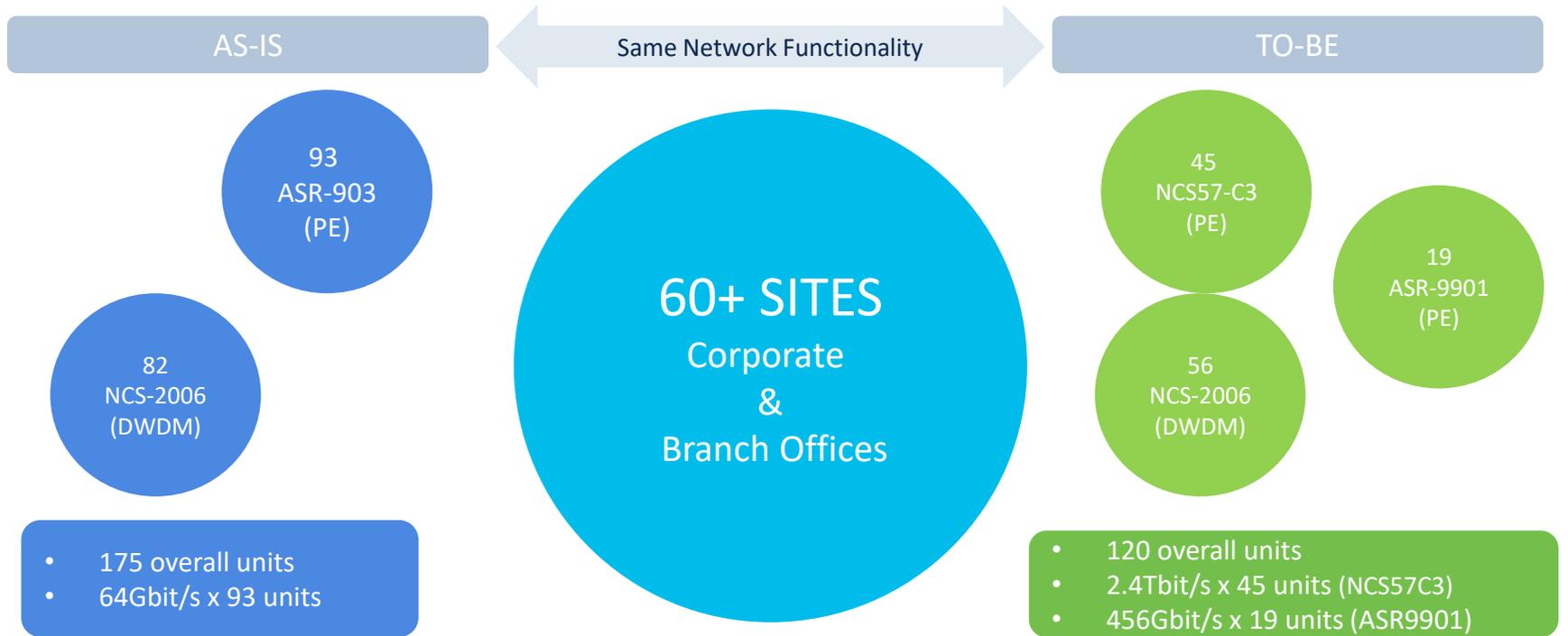
### How

- 1 [Cisco Network Services Orchestrator](#) accelerate the configuration migration of the Core and Edge nodes in an automated methodology
- 2 [Cisco Business Critical Services](#) Support through LAB testing, MOP documents and SW validations ensured mitigation of risk.
- 3 8000 and NCS 5500 Series have a five-year TCO savings of 87% over the first-gen routers and 66% savings over the second-gen routers.<sup>(1)</sup>
- 4 [Automation Services](#)

### Reference

(1) [ACG Research White Paper: The Requirements and Economics of Core Routing Networks](#)

# Boost Network Performances & Simplify Operations by Adopting New Architecture Designed for Identified Sites

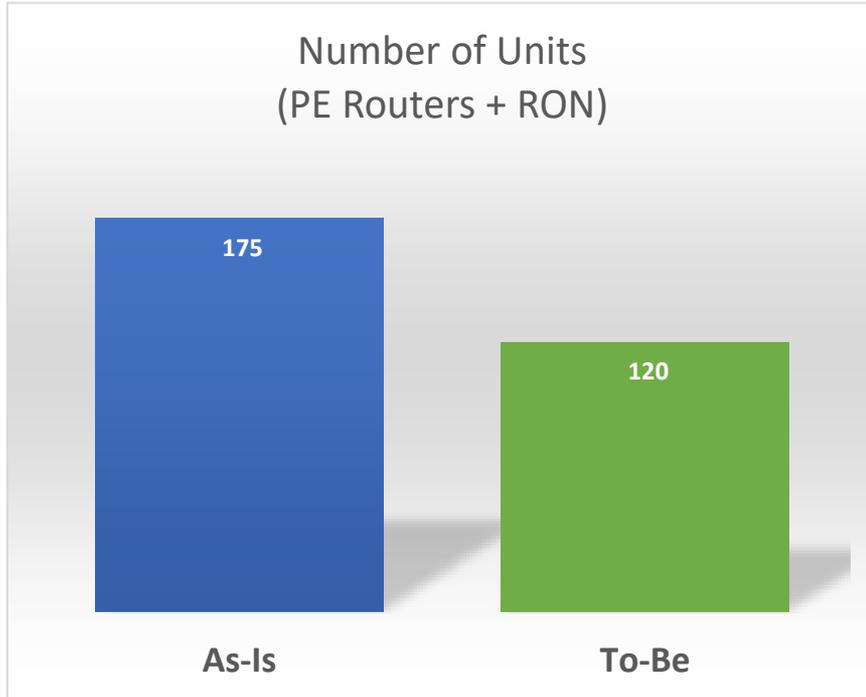


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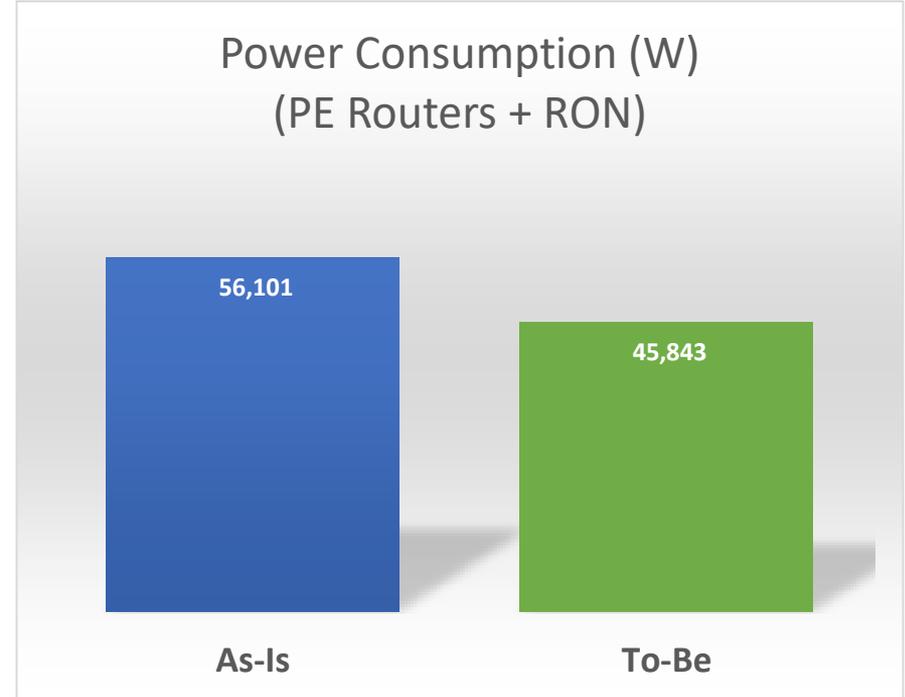
[https://www.cisco.com/c/en/us/products/collateral/routers/asr-903-series-aggregation-services-routers/data\\_sheet\\_c78-685686.html](https://www.cisco.com/c/en/us/products/collateral/routers/asr-903-series-aggregation-services-routers/data_sheet_c78-685686.html)  
<https://www.cisco.com/c/en/us/products/collateral/routers/asr-9000-series-aggregation-services-routers/datasheet-c78-740540.html>  
<https://www.cisco.com/c/en/us/products/collateral/routers/network-convergence-system-5500-series/ncs-57C3-fixed-chassis-ds.html>

# Sustainability Metrics Improvement

Data obtained from lab setup by Product team  
Power reported is measured on idle state and all ports in shutdown mode

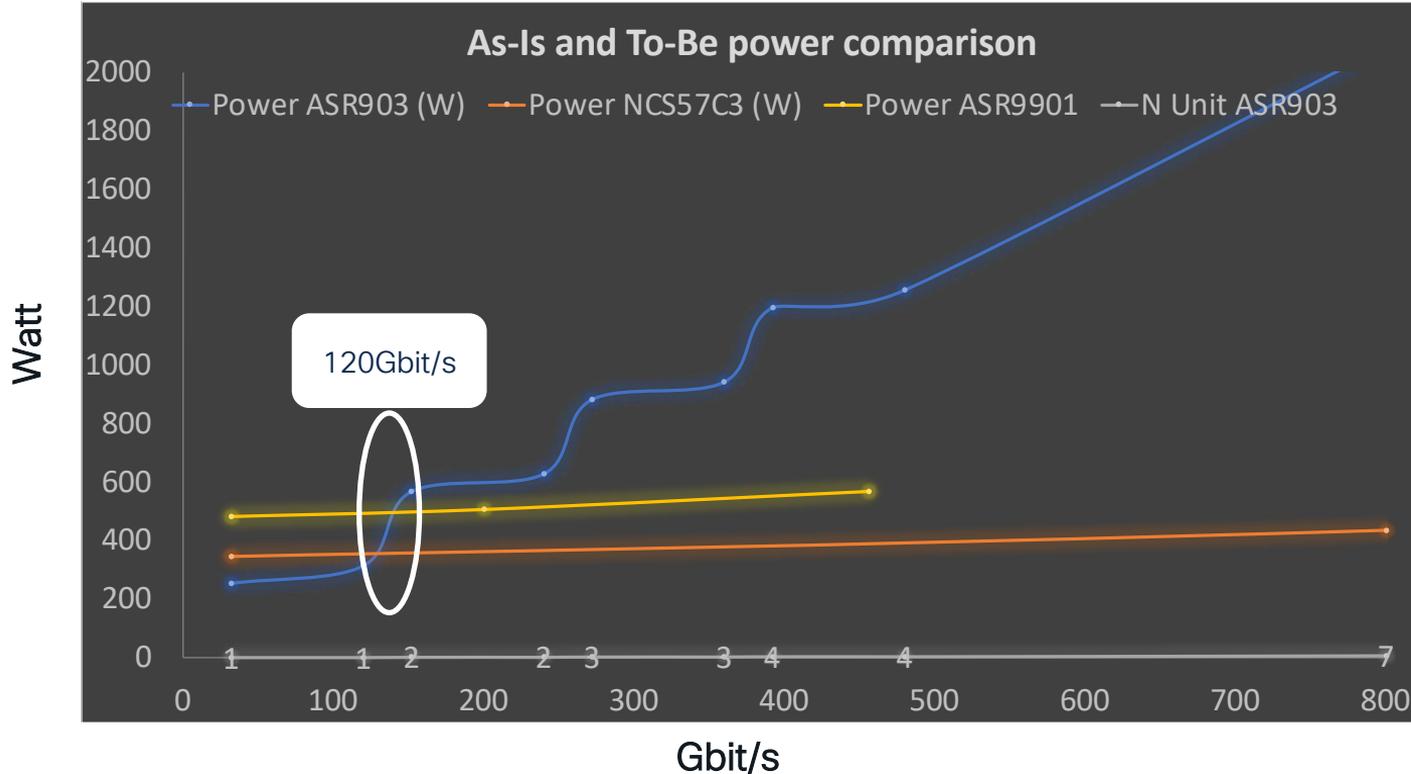


-31%



-18%

# Energy Efficiency

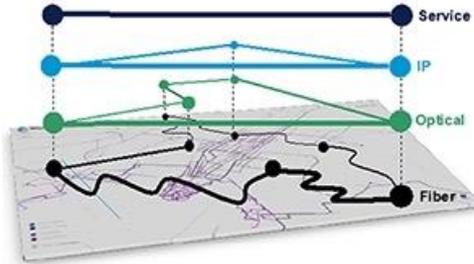


- Max throughput ASR903 adopted for testing in lab is 120Gbit/s
- As-Is ASR903 in production has lower performances (64Gbit/s)
- Throughput higher than 120Gbit/s requires additional ASR903 platform to scale, generating higher power consumption beside implementing only 1 new generation router

# Network Convergence

## Routed Optical Networking (RON)

### Challenge



### Solution

- Fewer devices & eliminate transponder
- Maximizes wavelength / fiber at total TCO savings of 46%:
  - 35% CapEx reduction, and
  - 57% OpEx reduction
- Customer savings on space and power (overall footprint) have been ~80%<sup>(3)</sup>

### How

1

[Solutions for IP Optimized Optical Transport](#)

2

[Routed Optical Networking Architecture Transformation Advisory Service](#) – consisting of a planning service, a solution validation service, and CX support services

3

[Cisco Silicon One](#)

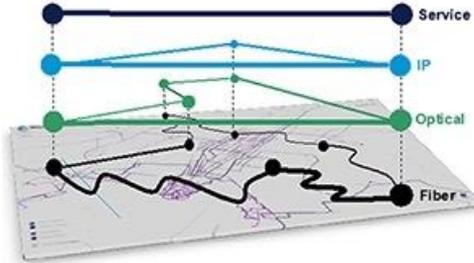
### Reference

1. [The Business Benefits of Automation and Orchestration White Paper](#)
2. [Understanding the value of modern end-to-end IP/MPLS transport networks](#)
3. [ACG Research: The Economic Benefits of IP Transport at 400G](#)

# RON “Dynamic” Inventory

## Resource Optimization and Real-time Data

### Challenge



### Solution

Cisco's Routed Optical Networking (RON) solution introduces a new approach that amalgamates the IP and optical domains. This unification aims to simplify aspects of the network such as design, operations, engineering, planning, and management. <sup>(1)</sup>

### How

- 1 Understand how layers/domains are connected to each other
- 2 Improve agility for new services: Understand inventory hierarchy
- 3 Correlate network faults to customer impact: Reduce the MTTR
- 4 Lower Operational cost: Optimized based on the current state and even prediction

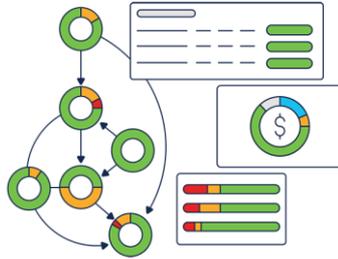
### Reference

<sup>(1)</sup> [Solutions for IP Optimized Optical Transport](#)

# Auto Capacity Management

## Resource Optimization & Capacity Management

### Challenge



### Solution

Capacity and performance management helps network managers achieve new business objectives and consistent network availability and performance. Differentiate services based on KPIs, related to sustainability: Service visualization and carbon footprint per service and detection of abnormal energy consumption taking corrective actions.

### How

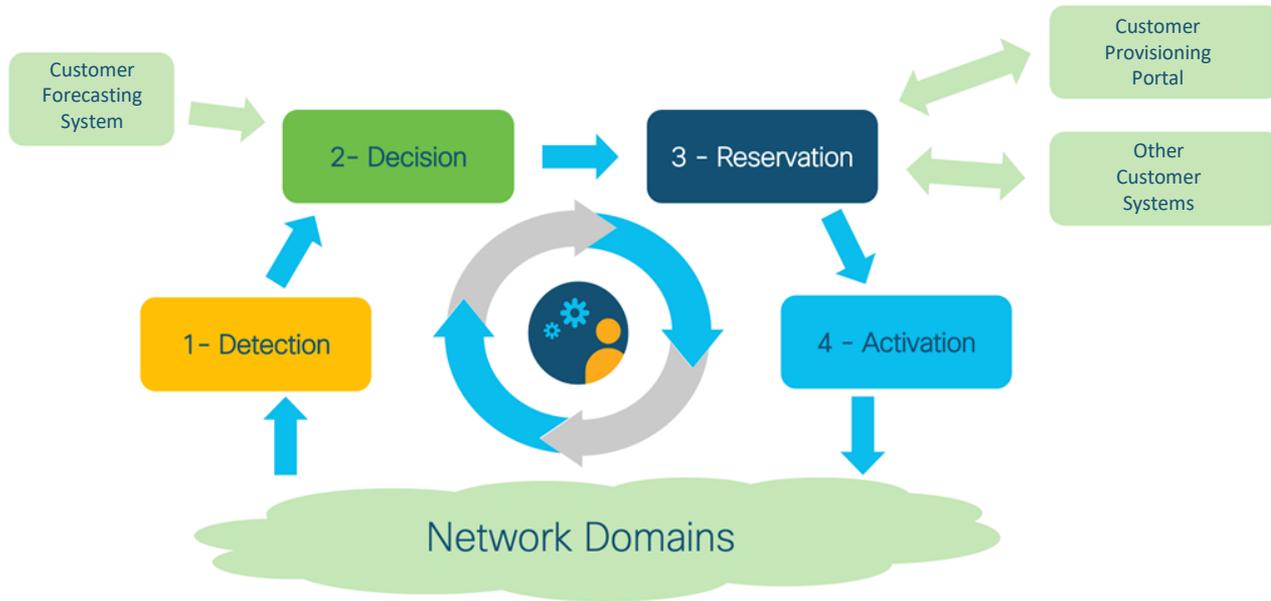
- 1 Detection of the need of capacity expansion
- 2 Decision logic to decide what action should be taken on detected elements requiring capacity expansion
- 3 Reserving and provision the network elements selected for expansion
- 4 Activation of the elements previously selected completes the process of adding capacity to the network.  
[Automation Services](#)

### Reference

[Automation Services](#)

# Auto Capacity Management

## Business Process



Integrated Components

**Cisco:**

- NSO (Network Services Orchestrator)
- UOP (Unified Operation Portal)
- BPA (Business Process Automation)
- WAE (WAN Automation Engine)

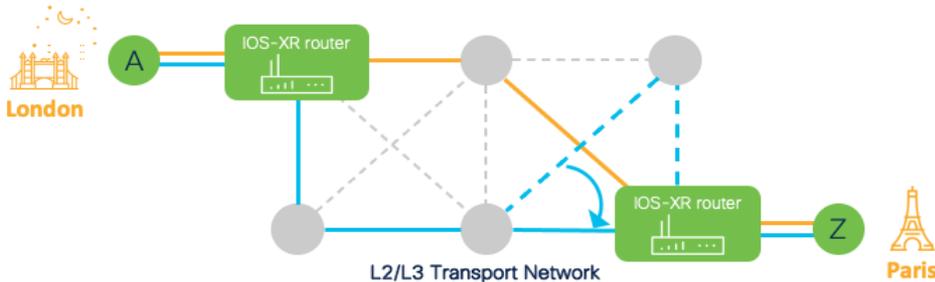
**Customer:**

- PP (Provisioning Portal)
- FS (Forecasting System)

# Network Transport

## Power Optimized

### Challenge



### Solution

- NIMs are powered off when not needed, reduce energy costs, and cooling requirements, and reduce GHGs emissions.
- Regulatory compliance.
- Reputational benefits. Customers and investors like working with companies that are taking concrete steps to reduce GHGs, and GHG reduction is starting to become mandatory in some countries.

### How

- 1 [Cisco WAN Automation Engine](#)
- 2 [Cisco Network Services Orchestrator](#) accelerate the configuration migration of the Core and Edge nodes in an automated methodology
- 3 [Skylight Performance Analytics](#)
- 4 [Automation Services](#)

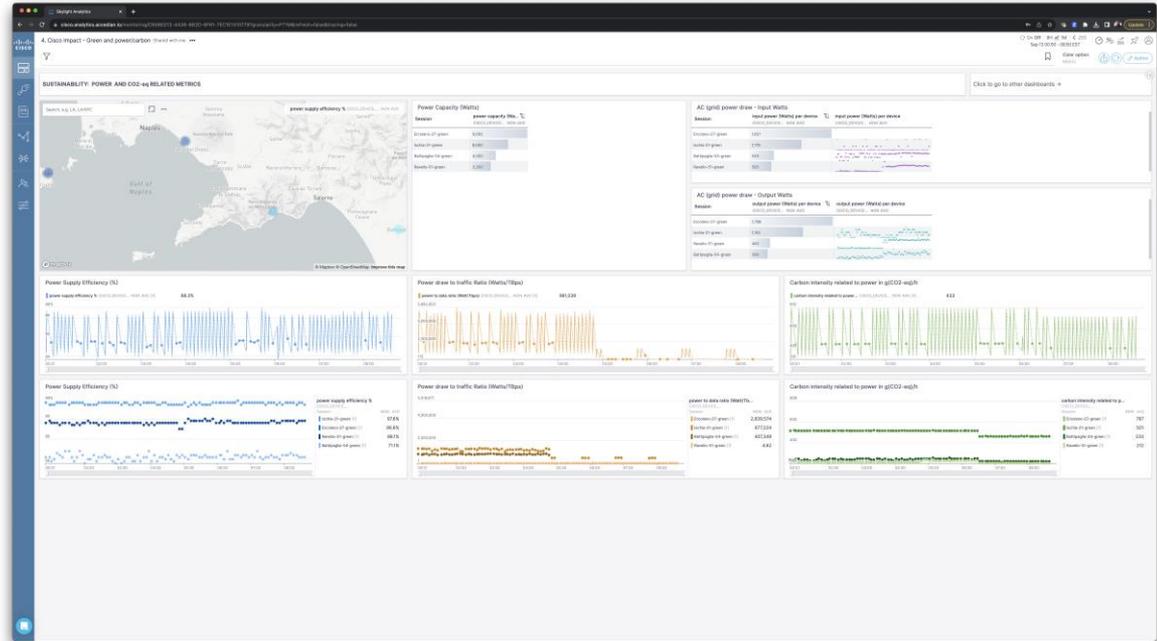
### Reference

[Network Sustainability and Performance? no conflict Optimize Power Consumption Demo](#)

# Green Path: End-to-End Service KPI Insights

Network Transport, from planning to carbon optimized routing

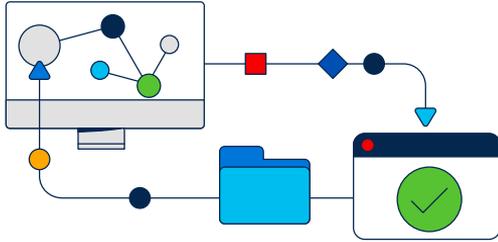
- Visibility of the power/carbon footprint of services over time
- Derive greater insights from the combination with other performance assurance metrics
- Make this information available to customers in an end-customer portal
- Take well-informed optimization decisions to reduce power consumption and lower OpEx of services



# Zero Touch Provisioning (ZTP)

## Travel Reduction and Time to Market

### Challenge



### Solution

ZTP helps IT teams quickly deploy network devices in a large-scale environment, eliminating most of the manual labor involved with adding them to a network.

ZTP reduces operating costs, and it is in line with Sustainability Initiatives. It helps to prioritize the right number of resources are used at the right time: reduce waste, increase process efficiency and save energy:

ZTP covers Day0, Day1 and Day2 Services

ZTP can contribute to environmental, economic, and social sustainability, making it a good inclusion in a business's sustainability priorities.

### How

- 1 Reduced time to get network devices operational
- 2 Multiples sites can be deployed in same time
- 3 Multivendor support Service Change
- 4 [Automation Services](#)

### Reference

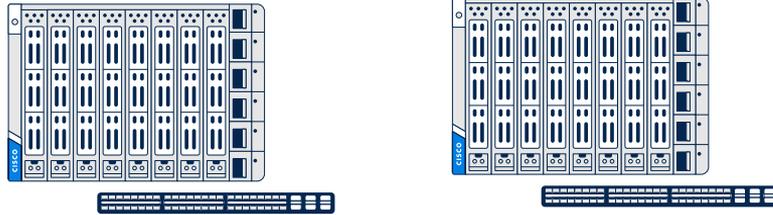
McKinsey Report - [A future that works: Automation, employment, and productivity](#)

ServiceNow Survey - [Work at Lightspeed](#)

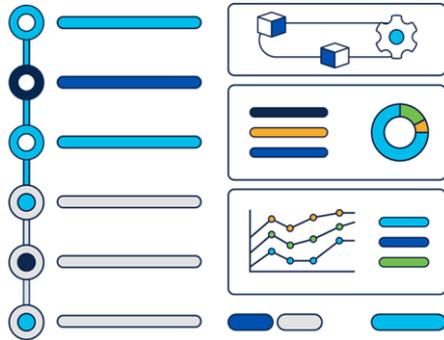
# Workload Optimization

## DC Cost Optimization

### Challenge



### Solution



### How

- 1 [Cisco Intersight Workload Optimizer](#) study indicated that we are reducing resource utilization (CPU and memory) by 20% whilst maintaining performance. <sup>(2)</sup>
- 2 [Cisco Services for Cisco Intersight Workload Optimizer](#)
- 3 [Data Center Ask the Experts \(ATXs\) Sessions](#)

### Reference

- 1 [September 2022 Data Centres and Data Transmission Networks Tracking report from the International Energy Agency \(IEA\)](#)
- 2 [The Forrester Total Economic Impact™ Study commissioned by Cisco \(February 2021\)](#)

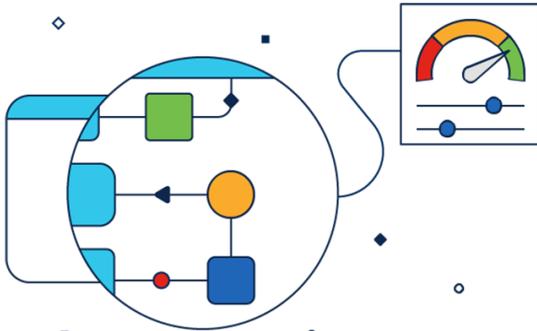
# GHG Monitoring and Assurance

## Real-time Data on Greenhouse Gas (GHG)

### Challenge



### Solution



### How

- 1 Migrating ASR1001-HX to C8500-12X provides 60% power reduction per Gb/s (1)
- 2 C8500 Intelligent thermal management schemes based on module complexity and installation altitude
- 3 Powering smart buildings. 90W Power over Ethernet enables a reduction in energy waste
- 4 [Business Critical Services](#)  
[Cisco Migration Support Services](#)

# Total Sustainability Cost of Ownership

## Identify Best Solutions

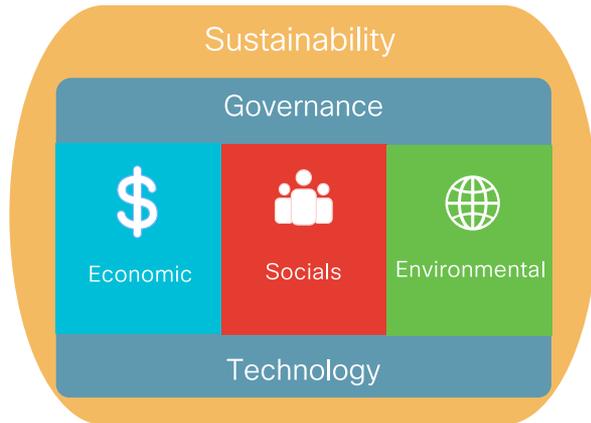
### Challenge



### How

- 1 [Cisco Power Calculator](#)
- 2 [Environmental Sustainability Estimator in Partner Experience Platform](#)
- 3 CX Energy Assessment Advisory Services
- 4 MT40 Smart power controller

### Solution



### Reference

[Sustainability as a Business Driver - BRKGRN-1650](#)

# Towards Total Sustainability Cost of Ownership of a Data Center Solution

Estimated Investments and expenses (thousands of €)		Now	Year 1	Year 2	Year 3	Year 4	Year 5
One-Off Costs (Capex)	Infrastructure	10,782	6,000	12,335	18,268	34,365	10,782
	Implementation Services	526	286	473	729	1,290	526
Recurring Costs (Opex)	Power & cooling	-	2,898	4,330	6,961	10,937	18,646
	Services & Operations	-	643	917	1,312	2,003	3,391
Sustainability	Estimated Internal Carbon Price Spain	-	77	78	97	180	337
	Estimated Internal Carbon Price Netherlands	-	300	301	375	698	1309
Total		11,309	7,497	14,535	21,583	39,688	6,883

For Demo Purposes Only. Based on Hypothetical, Not Actual Customer Data.

# Agenda

- Introduction
- NetZero Goal
- Achieving Sustainability Outcomes
  - Transformation Strategy
  - “Sustainability in IT”
  - “Sustainability **by** IT”
- Conclusion

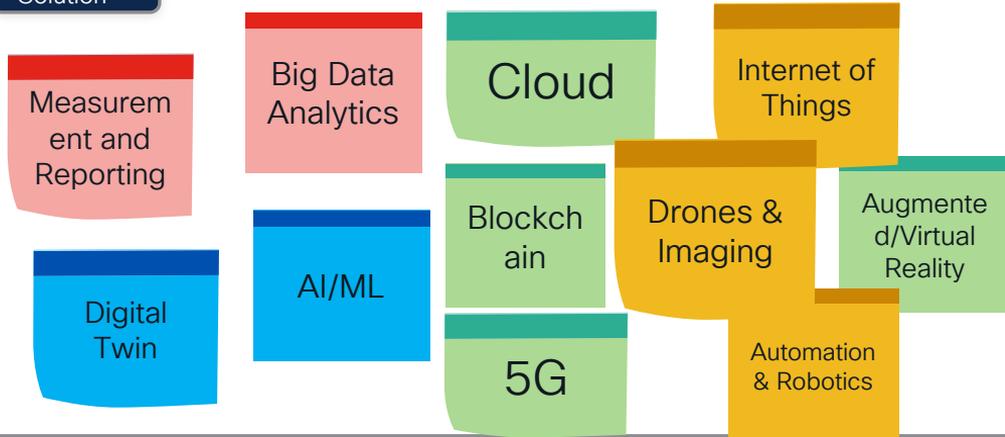
# Decarbonization

## Digital Transformation Across the NetZero Lifecycle Future

### Challenge



### Solution

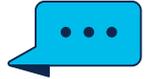


### How

- 1 Identify goals, strategy and initiatives
- 2 Full-Stack Observability
- 3 Hybrid work
- 4 Smart solutions, Industrial IoT Solutions

# Smart Building

## Optimize Office Utilization



### Challenge



### How

- 1 PoE-powered lighting with Catalyst switches
- 2 DNA Spaces for location analytics, ISE, DUO security
- 3 Meraki MV and Webex end device sensors
- 4 Smart Buildings Advisory Design Services. [Why Smart Buildings are Becoming a Transformative Necessity](#)

### Solution



Penn1  
VR Experience



### Reference

- (1) [Ellen Macarthur Foundation Fact Sheets](#)
- (2) [A Smart Building Designed for the Future](#)

# Smart Buildings for Hybrid Work

## Singapore - Cisco Office



### Retrofit existing space

Leverage existing ports and Wi-Fi  
Upgrade to PoE switching infrastructure  
Add Endpoints: Cisco + Partners  
Maximum real estate utilization

## New York - Penn1



### Tenant build-out

Converge building OT environment  
Reduced power consumption and costs  
Improved user experience  
Data and insights

## London - 22 BishopsGate



### New build

Smart BMS, HVAC, CCTV  
Converged IT, OT and energy management  
Visibility and automation drives power efficiency  
Reduce CapEx and OpEx

# Hybrid Work

## Business Continuity and Travel Reduction

### Challenge



### Solution



### How

- 1 Cisco Webex Teams
- 2 Cisco Webex Board facilitates real-time design adjustments
- 3 Transitioned operations to fully remote in a single day
- 4 Cloud collaboration for your business.

# Hybrid Work

## Social Inclusion

### Challenge



### Solution



### How

- 1 Tools and Video Conferencing  
Resource Utilization
- 2 Organization Work-life & Culture
- 3 Employees Career Growth, Well  
Being & Satisfaction
- 4 Hybrid Work-Sustainability Culture

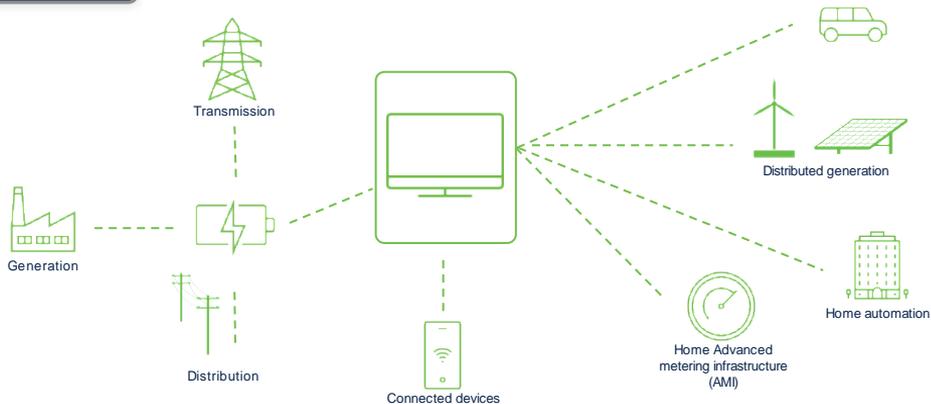
# Clean energy transition

## Utilities Digitalization

### Challenge



### Solution



### How

- 1 [Cisco IoT Digital Utilities](#)
- 2 Cisco Talos Intelligence tracking
- 3 [Portfolio explorer for utilities](#)
- 4 [Security strategy advisory](#)

### Reference

- (1) [Digitalising Europe's Grids to Power the Energy Revolution](#), Diane Mievis
- (2) [Cisco Paper Digitalisation Of Energy](#)

# Enabling the Energy Transformation

## Customer Examples



### Design

- ✓ Designing the critical network infrastructure of the national grid operator.
- ✓ Project spanning across Security, IoT and Networking architectures.



### Smart Grid

- ✓ Shifting to Smart Grid
- ✓ Developing a Multi-Utility OT Network Reference Architecture
- ✓ Future proof distribution network



### IT | OT

- ✓ Supporting expansion.
- ✓ Segregation of IT & OT infrastructure to secure and streamline operations.
- ✓ Roadmap to migrate IT workloads to cloud.



### Architecture | OT | Security

- ✓ Securing networks of wind turbines and electrical systems.
- ✓ Reducing cyber attack risks.
- ✓ Enabling the potential of digitization.



### Next Gen batteries

- ✓ Accelerating the use of technology in their giga-factories to produce next-generation batteries for a fossil-free future.
- ✓ Scaling up their production.

# Water management system

## Digital Water Solutions

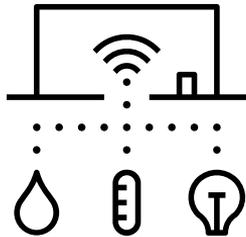
### Challenge



### How

- 1 [Modernizing and protecting water infrastructure](#)
- 2 [Cisco and Rockwell Automation Save Water](#)
- 3 [Portfolio explorer Water utilities](#)
- 4 [Security strategy advisory](#)

### Solution



### Reference

- (1) [Water Infrastructure and Investment](#)

# Conclusion and Key Takeaways



# Summary

- ✓ NetZero and Scopes
- ✓ Practical ways to achieve Sustainability Outcomes
- ❑ Translate your goals to actions

A woman with her hair in a bun, wearing a light blue denim shirt, is sitting at a wooden workbench in a workshop. She is looking at a laptop and has her hands on the keyboard. The workbench is cluttered with various tools, including a saw, a hammer, and a box. In the background, there are large windows and stacks of wood.

*“What you do makes a difference,  
and you have to decide what kind of  
difference you want to make”*

Dr Jane Goodall, Scientist & Activist

# Reference

# Sustainability

## Sustainability

Cisco has set a goal to reach net zero greenhouse gas (GHG) emissions across its value chain by 2040. Cisco products and technologies can help to reduce energy consumption, which can result in a reduction of GHG emissions and waste, improve energy efficiency, and enable more circular business models. Together, Cisco solutions and longstanding focus on sustainability can help business and IT make the right choices now with an eye towards a more sustainable future.

If you are unable to attend a live session, you can watch it in the On-Demand Library after the event.

Monday, February 5 | 2:00 p.m.

### **TECGRN-2760**

Design Thinking Working Session on Journey to Sustainability

Tuesday, February 6 | 8:00 a.m.

### **PSOGRN-1776**

Best practices in sustainability leadership:  
Learn from Cisco's experts

Tuesday, February 6 | 11:45 a.m.

### **PSOGRN-1712**

Sustainable Product Design: How designing with sustainability in mind can help your organization make progress on its climate goals

Tuesday, February 6 | 2:15 p.m.

### **IBOGRN-2229**

Actionable Ideas to unlock sustainability

Tuesday, February 6 | 3:15 p.m.

### **PSOGRN-1848**

Best Practice for a Sustainable Hybrid Workplace

Wednesday, February 7 | 10:10 a.m.

### **PSOGRN-2878**

Assessing the Maturity of your Technology Capabilities and Accelerating your Sustainability Journey

Wednesday, February 7 | 12:30 p.m.

### **PSOGRN-2322**

Re-imagine property and buildings using the network as a sensor

Wednesday, February 7 | 12:30 p.m.

### **DEVNET-2844**

Measure and report network CO2eq emissions

Wednesday, February 7 | 2:50 p.m.

### **PSOCX-1389**

Accelerate Your Sustainability Outcomes for a Greener Future

Wednesday, February 7 | 3:45 p.m.

### **PSOGRN-2446**

Driving Sustainability Excellence: Exploring Key Data Considerations and Metrics Modeling Approaches

Thursday, February 8 | 9:45 a.m.

### **ITLGEN-1420**

IT's Role in Data Driven Sustainability

Thursday, February 8 | 12:00 p.m.

### **PSOGRN-2201**

Your Kick-Start for the Sustainability Journey

### **LABMER-2278** (Walk-in Lab)

Sustainability, Simplified with Cisco Meraki

# Sustainability Demos

in Showcase

## NETWORKING

### Design Smarter Workspaces

Build a more resilient, safe, and sustainable workplace with Meraki cameras and sensors. In this demo you'll learn how to revolutionize surveillance with intelligent, cloud-managed smart cameras and feel like your spaces have a sixth sense thanks to our sensors.

### Create Smart, More Sustainable Buildings

Chart your path to smarter, more sustainable buildings with Catalyst and Meraki. Combine the power of Catalyst 9000 and Meraki switching infrastructure with Cisco Spaces and the Meraki IoT platform to manage and measure energy consumption and intelligently automate systems based on occupancy, schedule, and current environmental conditions.

### Win with High-Performance DC Switches

Explore the benefits of the Cisco Nexus 9808 Switch, which is designed to keep you ahead of changing application architectures, data growth, and sustainability priorities. These switches deliver scalability and investment protection with 1/10/25/50/100/400G multispeed ports, while enhancing security and visibility with streaming telemetry, advanced analytics, and line-rate encryption (MACsec).

## NETWORKING Compute

### Leveraging Cisco UCS X-Series

Join us to learn about Cisco UCS X-Series, a modular server system managed from the cloud. You'll see how it meets the needs of modern applications and improves operational efficiency, agility, and scale through an adaptable, future-ready, design. We'll showcase the entire UCS X-Series portfolio and the 100G 6536 Fabric Interconnect.

## MIG

### Routed Optical Networking and Automation

Discover how Routed Optical Networking offers a simplified transport architecture through physical and service layer convergence. This architecture lays the groundwork for layer convergence via Private Line Emulation (PLE) and the use of high-speed Digital Coherent Optics (DCO). This architecture, paired with automation, facilitates multilayer, multivendor service lifecycle management, providing clear visibility and network assurance. This expedites the deployment of new services and results in reduced CapEx and OpEx.

-  Energy Efficient Infrastructure
-  Energy Management
-  Sustainable Design

# Learn More!



Accelerating Sustainability  
with Cisco Solutions

Cisco Live EMEA Edition

View on



Sustainable  
Solutions eBook



intel  
The  
Sustainable  
CTO



Sustainable  
CTO Report



CIO/IT Leader Guide:  
Getting Started on Sustainability



IDC CIO  
Whitepaper



Intelligent Buildings  
Revolutionizing the global real estate  
market for the next generation



Intelligent  
Buildings

# Learn more: ESG Reporting Hub & Purpose Report

## Welcome to the Cisco ESG Reporting Hub

Here, you will find relevant information and data related to many aspects of our environmental, social, and governance (ESG) initiatives, performance, and policies.

Cisco's Purpose is to Power an Inclusive Future for All. Our FY23 Purpose Report summarizes how we are bringing this purpose to life. The report describes our commitments, goals, progress, and impact for the ESG topics that are significant to advancing Cisco's purpose and are important for our stakeholders. This ESG Reporting Hub includes in-depth information on reporting topics.



[FY23 Purpose Report \(PDF\)](#)

Visit: [cisco.com/go/esg-hub](https://cisco.com/go/esg-hub)



The bridge to possible

Thank you

CISCO *Live!*

The Cisco Live! logo features the word "CISCO" in a bold, black, sans-serif font, followed by "Live!" in a black, cursive script font. The background of the entire image is a vibrant, multi-colored abstract pattern of overlapping, wavy bands in shades of red, orange, yellow, green, and blue, creating a sense of motion and energy.

CISCO *Live!*

Let's go