



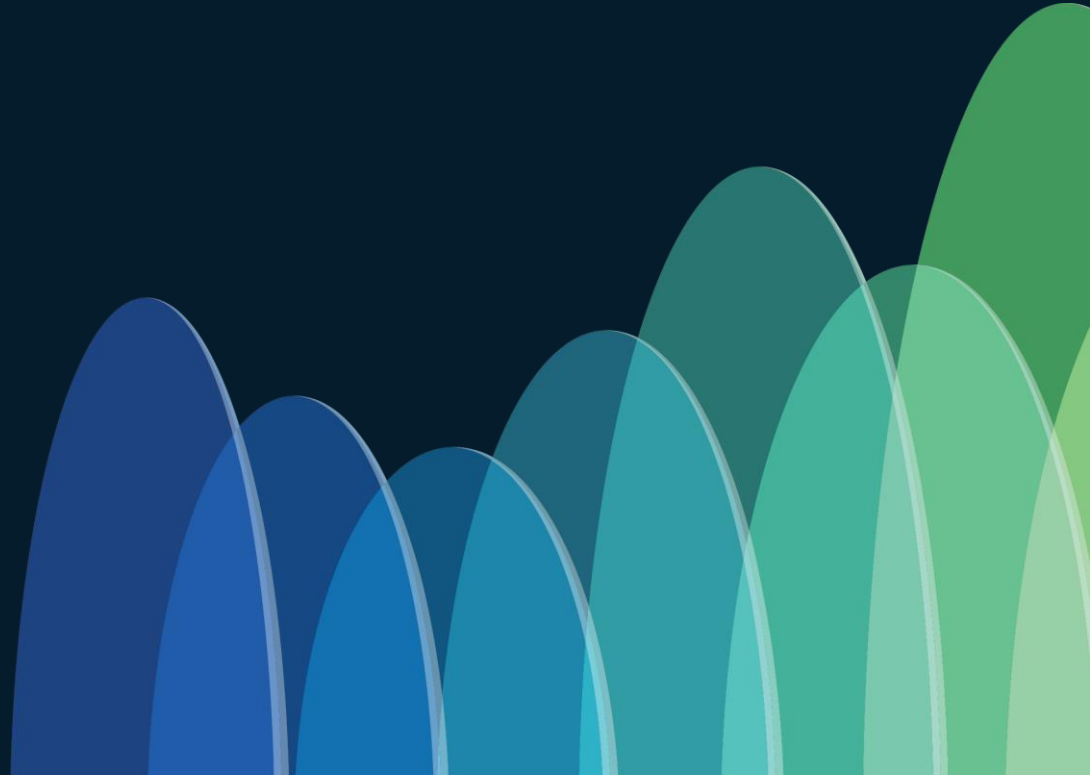
Connecting Remote and Critical Assets with Cisco IoT Solutions

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@ManuNetworking
BRKIOT-1126

Agenda

- Problem Definition
- Routing Platforms
 - Cisco Industrial Router IR1800
 - Cisco Industrial Router IR1101
 - Cisco Industrial Router IR8140
- Cellular Options
- Network Management
- Use Cases

Problem Definition



Multidimensional Problem

- To connect remote and critical assets, many factors are to be considered:

Private vs. Public Space

Redundancy

Bandwidth / Latency

Cost

Failover

Security

Scalability

and more!

Connectivity in Public and Private Places

Fiber, xDSL, Ethernet



Fiber SFP
(Cisco Optics)



Fiber SFP
(Third Party GPON)



Ethernet
RJ45 – Enterprise Standard
M12 – Industry Standard

Connectivity in Public and Private Places

Wi-Fi, Cellular



Wi-Fi access using IW9165E in WGB
(Client) mode.



LTE / 5G
Pluggable Interface Module (PIM)
Public and Private 5G (SA and NSA)

Connectivity in Public and Private Places

Low Earth Orbit (LEO) Satellite

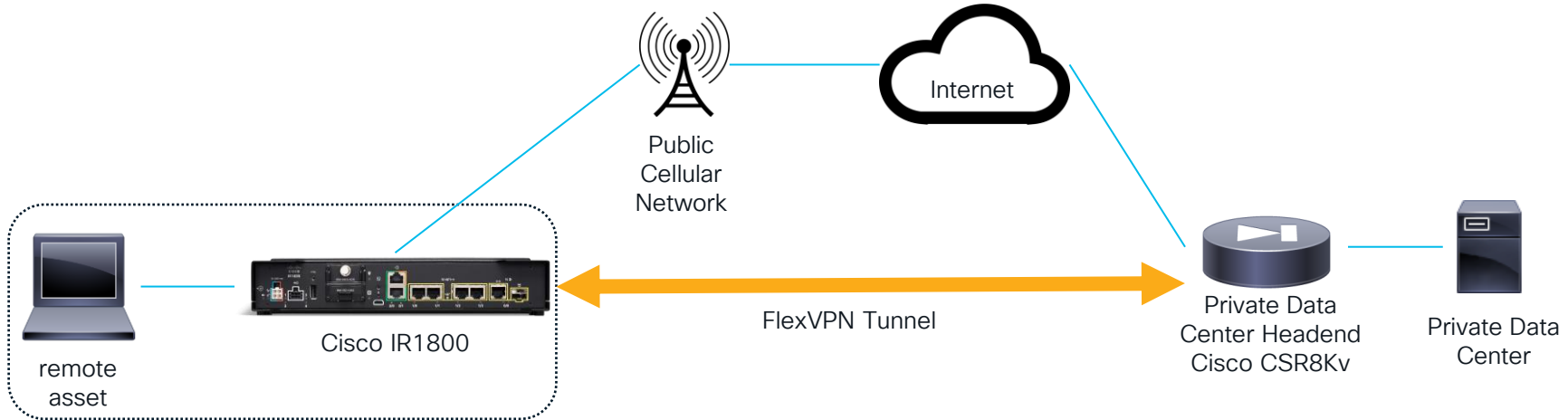
- LEO is a two-box solution
- Can be made redundant with Cellular or any other access method
- Example on right: IR1101 with Starlink used in offshore wind turbine



What are the communication needs?

Private Network or Data Center

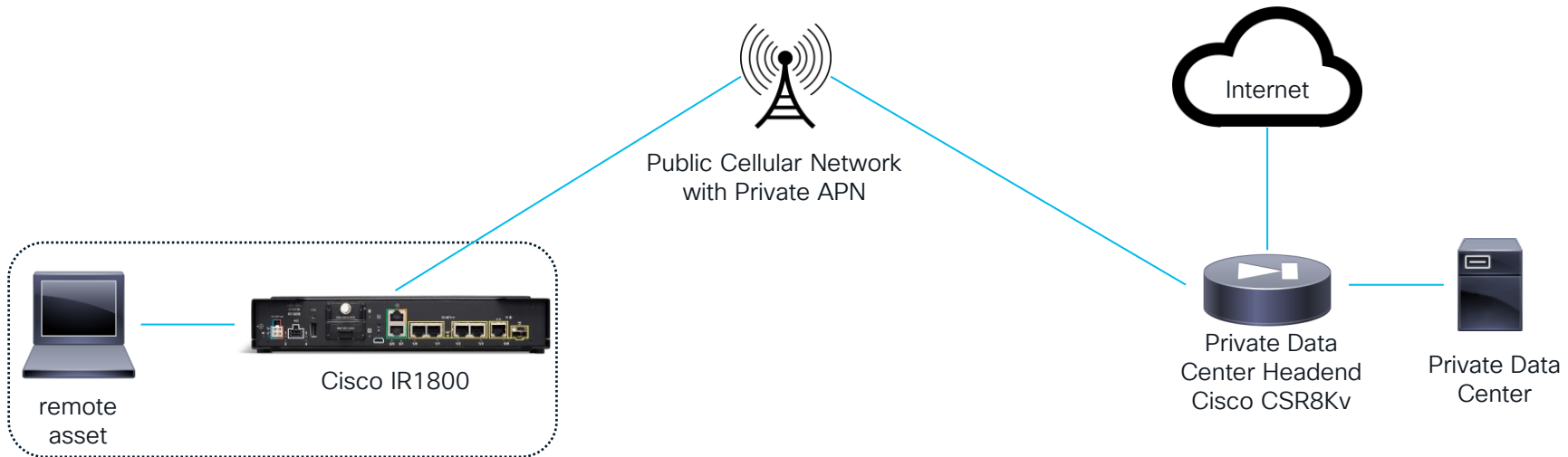
Option #1 - Public cellular network with VPN overlay



What are the communication needs?

Private Network or Data Center

Option #2 - Public cellular network with private APN

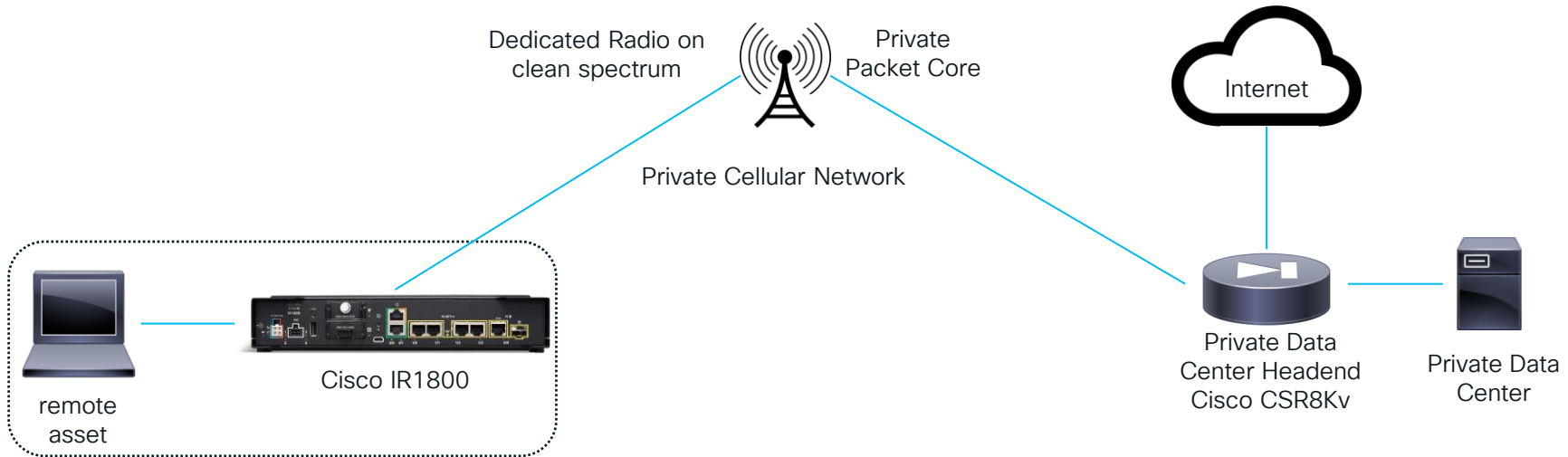


The traffic flows directly from the IR1800, via the mobile network, to the private network where it terminates. This traffic does not travel across the Internet. Internet access is provided and controlled from the private network.

What are the communication needs?

Private Network or Data Center

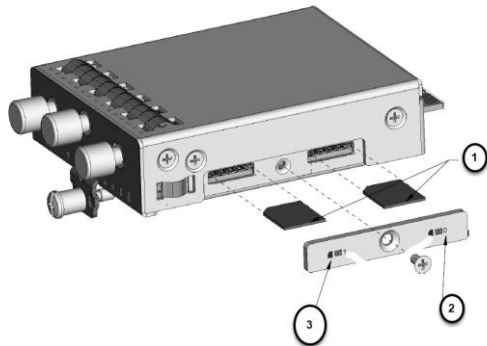
Option #3 - Private cellular network (Private LTE, Private 5G)



High Availability or Not ?

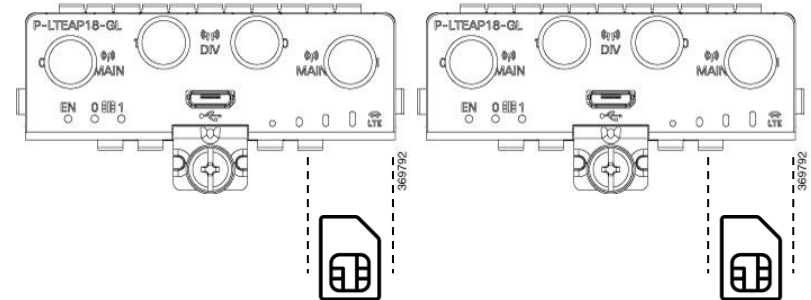
Low Availability Requirement

- Network can be lost for a few minutes
- Single SIM on public cellular network
- Better: Dual SIM on different providers
- Requires single LTE modem



High Availability Requirement

- Very difficult to guarantee
- Balance two **active** Cellular providers
- Requires dual LTE modem



High, Medium or Low Bandwidth ?

Low Bandwidth

- LTE Cat 4



↓ 150 Mbps
↑ 50 Mbps

Medium Bandwidth

- LTE Cat 7



↓ up to 300 Mbps
↑ 150 Mbps

High Bandwidth

- 5G
- WiFi



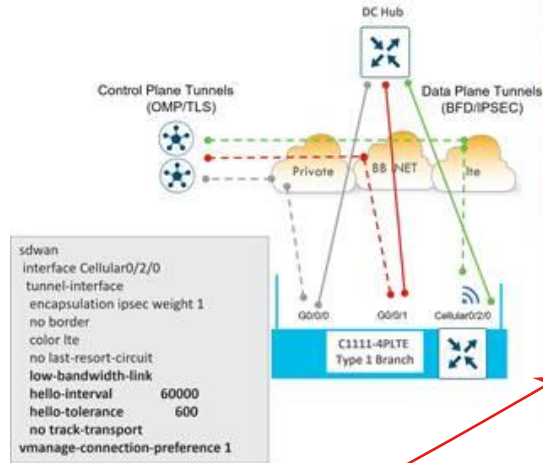
↓ 1+ Gbps
↑ 660 Mbps

Multi-Transport Capability

- Mix multiple transports (Cell, MPLS, etc...) to achieve higher availability
- SD-WAN excels at that by leveraging BFD + OMP
- With cellular, use SD-WAN "Last Resort Circuit" which keeps Cellular down until there is not other available transport.

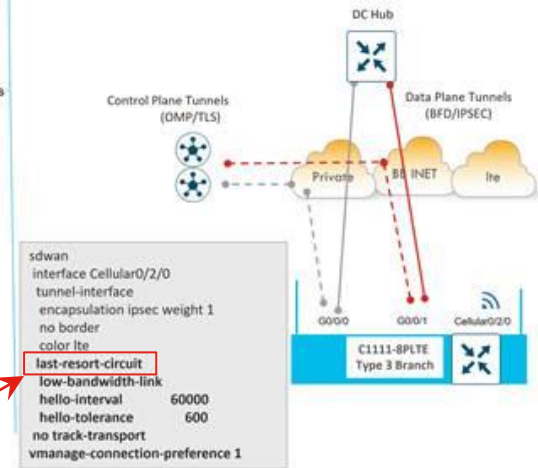
Cellular "always-on" (Default)

- Control and data plane tunnels always built over cellular interface
- Can be disabled by configuring 'last-resort-circuit'
- Recommended to reduce overhead on cellular interfaces in this mode

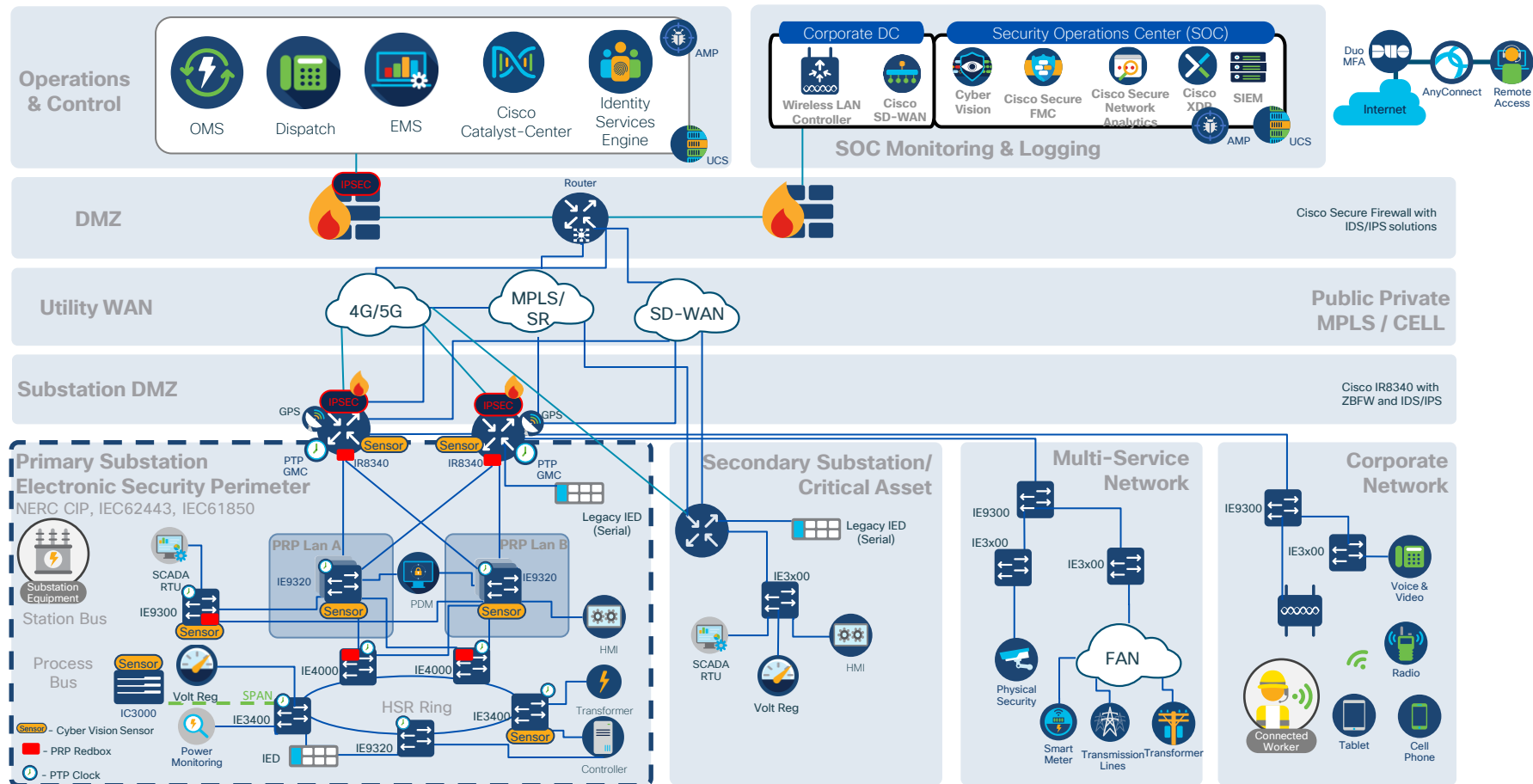


Cellular "last-resort-circuit"

- Cellular radio enabled but no control or data tunnels established until control and data plane lost on all other branch router TLOCs
- Recommended to reduce overhead on cellular interface for when it establishes

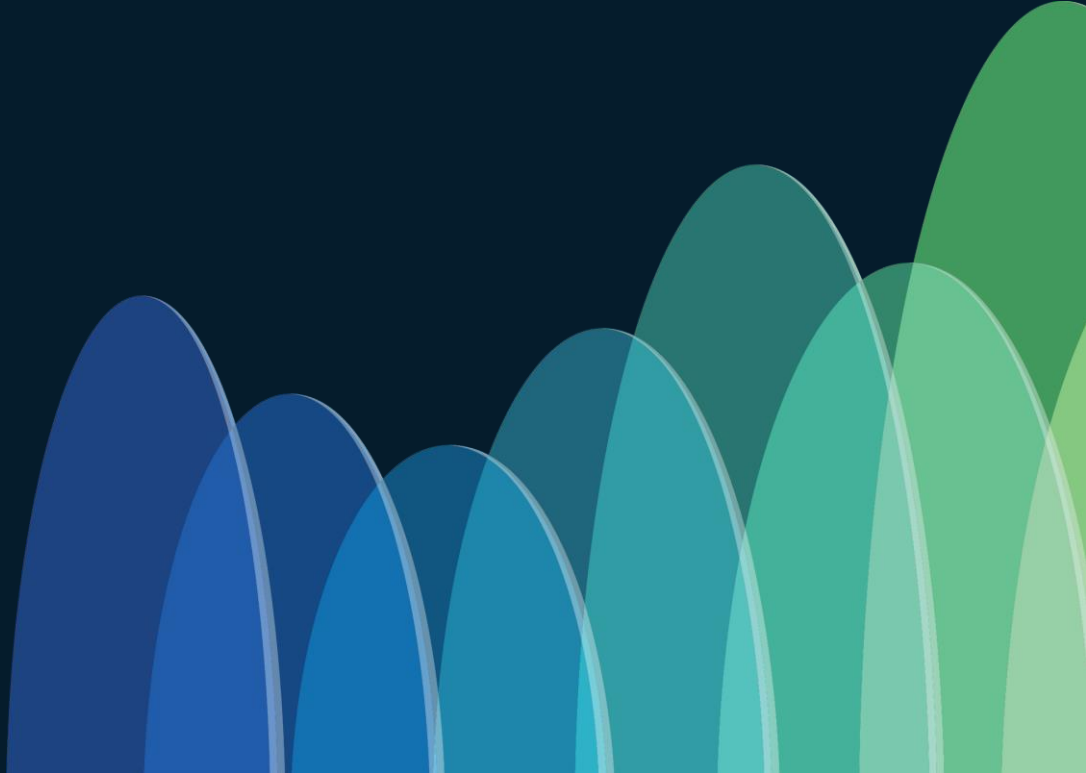


Example: Substation Automation Architecture



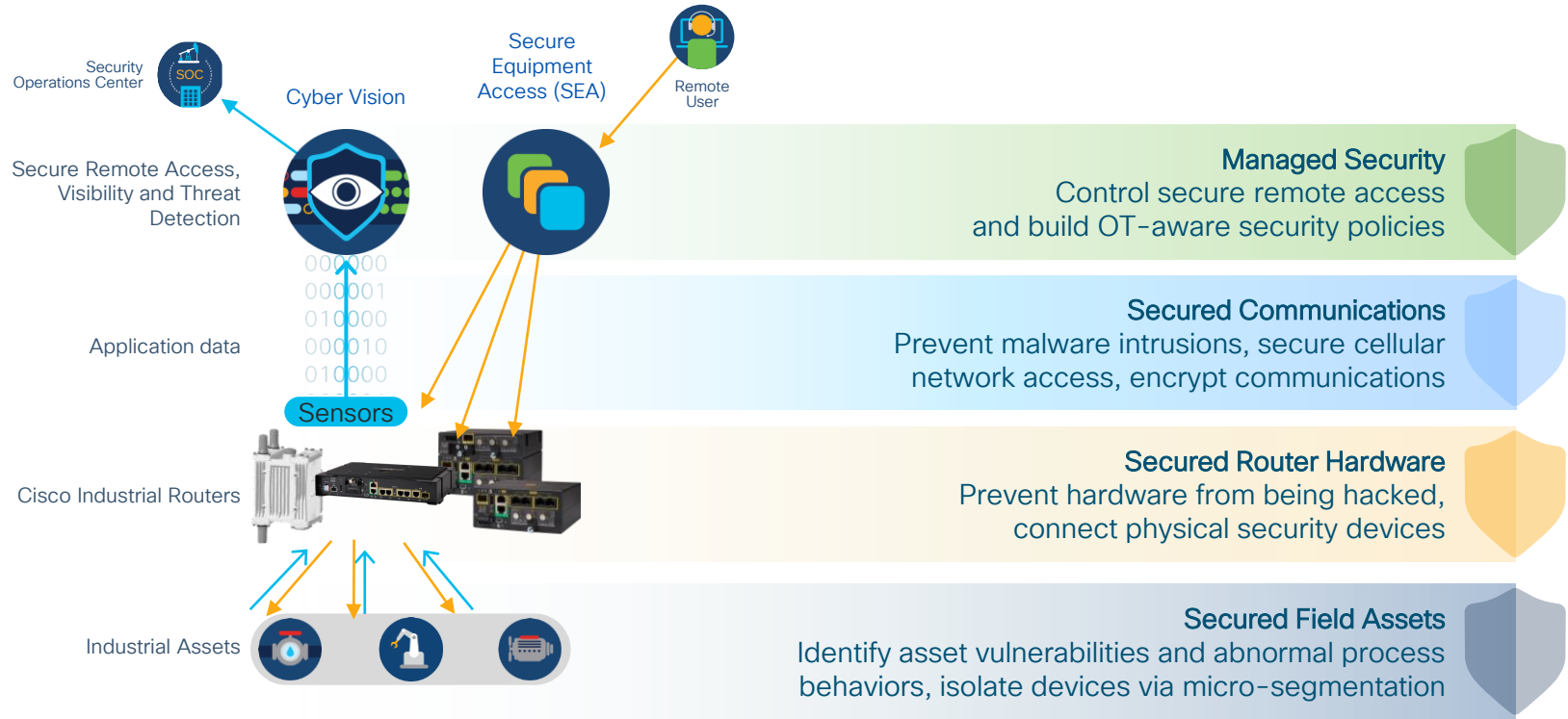
Filling the Needs

Cisco Industrial
Routers Family



Unmatched security capabilities

With Firewall built-in, not bolted on



Take action at the edge with meaningful insights



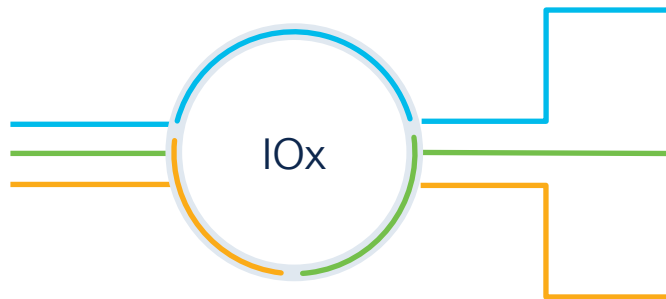
Powerful platform with built-in
Edge Compute and expandable storage



Leverage Cisco IOx framework to
develop and run IoT business apps



Use Cisco developed IOx
apps or build your own



Cisco Secure Equipment Access
Purpose built remote access solution for
industrial environments



Cisco Edge Intelligence
Simplifying the edge to
multi-cloud data flow



**Cisco Cyber Vision
Secure Equipment Access**
Deploy OT security

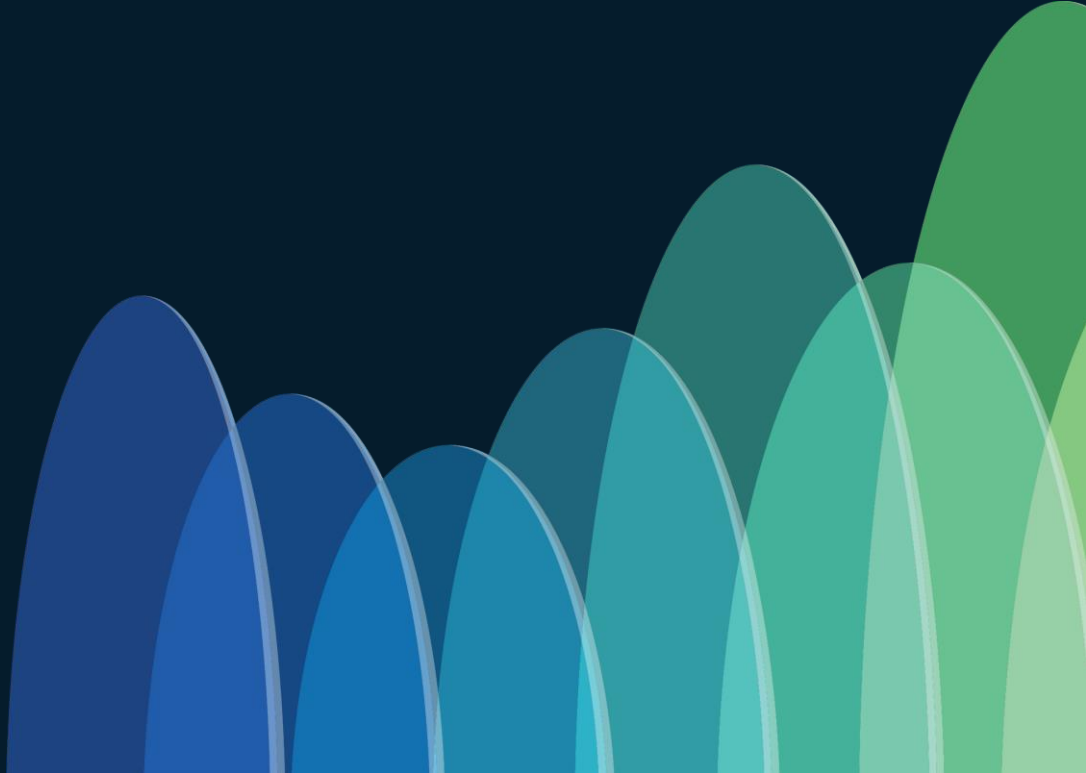


**Customer and 3rd party
developed apps**

Reduce bandwidth costs and footprint , improve security , and scale operations

Filling the Needs

Cisco Industrial Router IR1800



Cisco Catalyst IR1800 Rugged Series Routers

High performance, modular router for remote assets

- ✓ PoE
- ✓ Gigabit Ethernet ports
- ✓ Dead reckoning GPS
- ✓ Transportation Certified
- ✓ Cisco IOS XE
- ✓ Support for SEA, Cisco Cyber Vision and SD-WAN
- ✓ Verizon Frontline & FirstNet Certification



Modular

Cloud or prem
managed

Ruggedized

cisco *Live!*

Two models to meet your needs

Cisco Catalyst IR1800 Series SKU's



IR1833

- 1 GigE Uplink
- 4 GigE LAN with PoE
- 2 LTE slots
- 1 Wi-Fi slot
- FRU GPS
- 4GB Flash, 4GB RAM
- 600 Mhz ARM CPU



IR1835

- 1 GigE Uplink
- 4 GigE LAN with PoE
- 2 LTE slots
- 1 Wi-Fi slot
- FRU GPS
- Digital IO
- 8GB Flash, 8GB RAM
- 1.2 Ghz ARM CPU

GNSS/GPS on Cisco IR183x

Antenna: must comply with the various frequencies for GNSS (Global Navigation Satellite System)



Cellular modem-based GNSS/GPS

- Can be configured as “standalone” or “MS-based” (Assisted GPS mode using secure Google SUPL service) under Controller Cellular 0/x/0

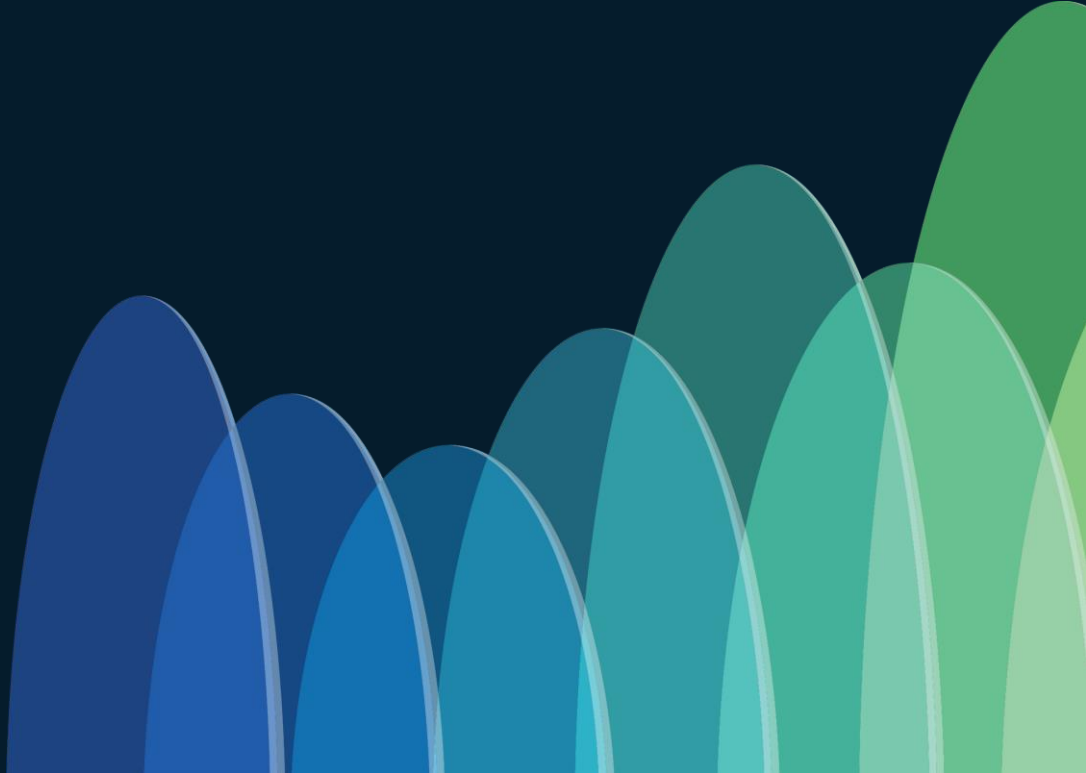


IR1800 GNSS/GPS interface

- GNSS module on the IR1835/1833 is a FRU in a dedicated slot with its own GNSS antenna
- Independent of cellular GPS with its own configuration, show commands and Yang model
- GNSS includes GPS (U.S.), Galileo (EU), Glonass (Russia) and Baidou (China) constellation.
- Based on Telit SL869-ADR chipset

Filling the Needs

Cisco Industrial Router IR1101



Cisco Catalyst IR1 100 Rugged Series Router

Compact, modular router for connecting remote assets

- ✓ Compact
- ✓ Low power consumption¹
- ✓ Extended temperature²
- ✓ Hazardous Location (HazLoc) certified³
- ✓ Utility Smart Grid certified⁴
- ✓ AT&T FirstNet Approved
- ✓ Verizon Frontline
- ✓ Cisco IOS XE based
- ✓ Cisco Cyber Vision & Edge Intelligence
- ✓ Cisco SD-WAN



Modular

Cloud or on-prem
managed

Ruggedized

1: 9.8W typical; 6.6W when idle

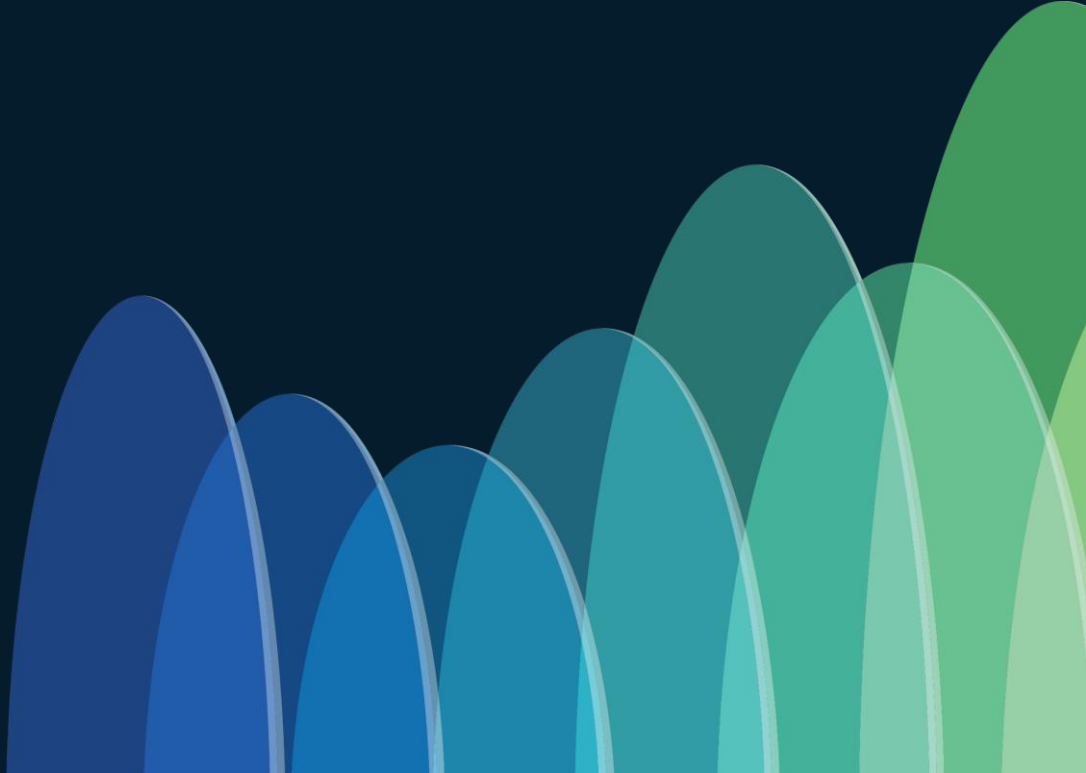
2: -40 to +75C in forced air enclosure with 200LFM of air & type tested at +85C for 16hours; -40 to +60C standard operation without airflow

3: ANSI/ISA 12.12.01 (Class 1, Div 2 A-D) & IEC/EN 60079-0 & 15 ATEX certification (Class 1, Zone 2 gas groups IIC)

4: IEC 61850-3 & IEEE 1613

Filling the Needs

Cisco Industrial Router IR8140



Cisco Catalyst IR8100 Heavy Duty Series Routers

Heavy duty router for connecting remote outdoor assets

- ✓ IP67 rated
- ✓ Battery backup
- ✓ PoE*
- ✓ Modular: CPU, connectivity, battery, power supply
- ✓ Utility certified, Wi-SUN compliant
- ✓ FirstNet Ready
- ✓ Cisco IOS XE
- ✓ Support for Cyber Vision and Umbrella
- ✓ Cisco SD-WAN



*PoE only available on IR8140H-P-K9



Ultimate in
modularity

Cloud or prem
managed

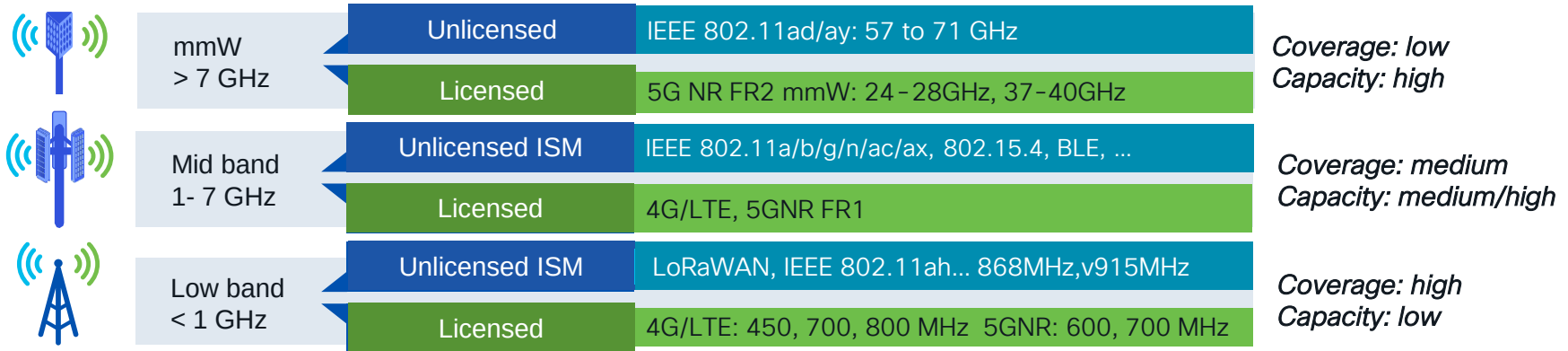
Heavy duty for
harsh outdoor
conditions

CISCO *Live!*

Industrial Routers Cellular Options

Wireless Technologies - Spectrum

- **Unlicensed**: also known as ISM bands, generally free of charge, public, and private infrastructures, but regulated.
 - Different technologies may share the same frequency; co-existence definition in specifications
- **Licensed**: dedicated to SP (public services) or industries (private, critical infrastructures, i.e. U.S. Firstnet, Anterix, EU 450MHz...), paid license, allocated for several years.
 - Including “Locally Shared License” and “License-exempt Access” models.



Industrial Routing Cellular Portfolio

Platforms Supporting LTE/5G Modules

IR1101



IR1800



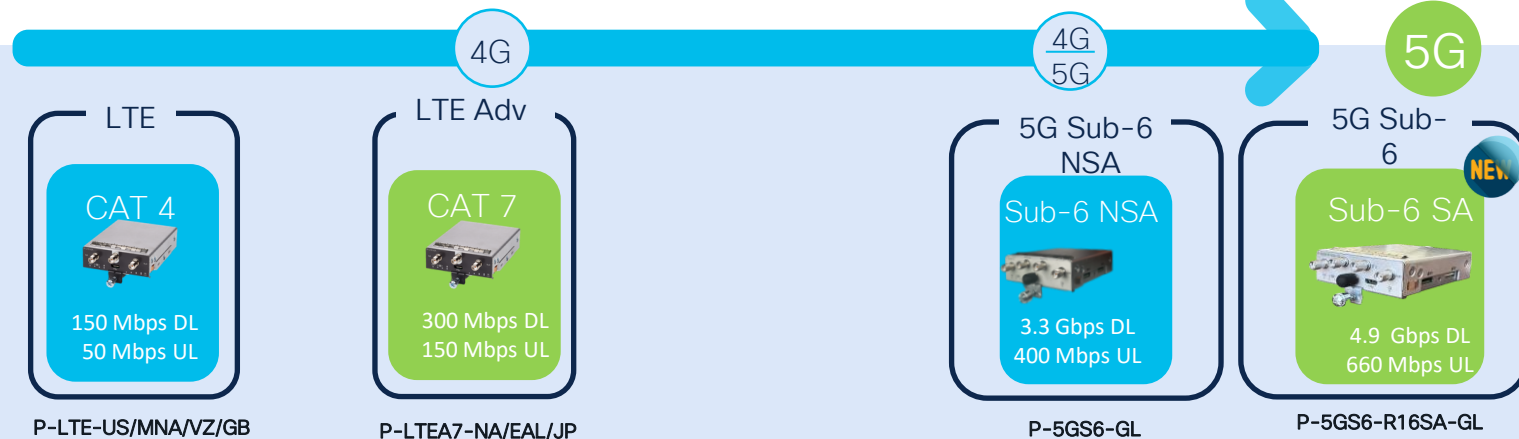
IR8140



IR8340



Pluggable: Variants supporting LTE CAT4/7 & 5G Sub-6 pluggable interface modules (PIMs)



Cellular Supported Bands

✓	Supported
✗	Not supported
□	Not applicable

4GLTE	1	2	3	4	5	7	8	11	12	13	14	17	18	19	20	21	25	26	28	29	30	32	34	38	39	40	41	42	43	46	48	66	71			
NIM-4G-LTE-GA	✓		✓				✓	✓							✓										✓	✓	✓	✓							MC7304	LATAM
NIM-4G-LTE-LA	✓		✓			✓	✓							✓	✓	✓	✓			✓					✓	✓	✓	✓							MC7354	North America
NIM-4G-LTE-NA		✓			✓	✓							✓					✓																	MC7350	Sprint
NIM-4G-LTE-ST																		✓																	MC7350	Verizon
NIM-4G-LTE-VZ				✓							✓																								MC7455	Europe, North America
NIM-LTEA-EA	✓	✓	✓	✓	✓				✓	✓						✓		✓	✓			✓													MC7430	LATAM, APAC, ANZ
NIM-LTEA-LA	✓				✓	✓	✓	✓						✓	✓	✓	✓				✓				✓	✓	✓	✓							WP7607-G	Europe
D-LTE-GB	✓			✓			✓	✓								✓					✓														WP7608-G	South Africa, India, Indonesia, Malaysia, Philippines, China
D-LTE-AS	✓		✓			✓		✓																				✓	✓						WP7605-G	North America
D-LTE-NA		✓			✓	✓				✓	✓	✓	✓																						WP7603	AT&T, T-Mobile
P-LTE-US		✓			✓	✓				✓																									WP7607	Global
P-LTE-GB	✓			✓			✓	✓								✓					✓														WP7601	Verizon
P-LTE-VZ				✓							✓																								WP7608	India, China
P-LTE-IN	✓		✓			✓		✓																				✓	✓						WP7605	Japan
P-LTE-JN	✓						✓	✓	✓					✓	✓		✓																		WP7610	North America
P-LTE-MNA		✓			✓	✓				✓	✓	✓	✓																					✓	EM7455	Europe, North America
P-LTEA-EA	✓		✓	✓	✓	✓	✓			✓	✓					✓		✓	✓	✓	✓	✓						✓							EM7430	LATAM, APAC, ANZ
P-LTEA-LA	✓		✓		✓	✓	✓	✓						✓	✓	✓	✓			✓					✓			✓	✓						EM7411	North America
P-LTEA7-NA		✓			✓	✓	✓			✓	✓	✓					✓	✓											✓	✓	✓	✓	✓	✓	EM7421	EMEA, APAC, Latin America
P-LTEA7-EAL	✓		✓			✓	✓									✓					✓						✓	✓	✓	✓	✓	✓	✓	✓	EM7431	Japan
P-LTEA7-JP	✓		✓			✓	✓						✓	✓	✓											✓	✓	✓	✓	✓	✓	✓	✓	✓	LM960A18	Global
P-LTEAP18-GL	✓	✓	✓	✓	✓	✓	✓		✓	✓	✓	✓	✓	✓	✓	✓		✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	FN980	Global
P-5GS6-GL	✓	✓	✓	✓	✓	✓	✓		✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	EM9293	Global
P-5GS6-R16SA-GL	✓	✓	✓	✓	✓	✓	✓		✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	LM960A18	Global
CG418-E	✓	✓	✓	✓	✓	✓	✓		✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	EM9190	Global
CG522-E	✓	✓	✓	✓	✓	✓	✓		✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓		

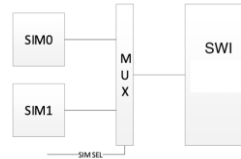
5G FR1	1	2	3	5	7	8	12	13	14	18	20	25	26	28	29	30	38	39	40	41	46	48	66	70	71	75	76	77	78	79					
P-5GS6-GL	✓	✓	✓	✓	✓	✓	✓	✓			✓	✓		✓			✓		✓	✓		✓	✓		✓			✓	✓	✓			FN980	Global	
P-5GS6-R16-GL	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓		✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓		EM9293	Global
CG522-E	✓	✓	✓	✓									✓	✓						✓			✓		✓			✓	✓	✓	✓		EM9190	Global	

Dual SIM- for Flexibility

With two SIM cards inserted into one pluggable interface module, the cellular radio still only connects to one active SIM at a time.

By default, the SIM in slot0 is primary SIM. Using IOS-XE CLI the user can make SIM in slot1 as primary.

```
router# configure terminal
router(config)# controller Cellular 0
router(config-controller)#lte sim primary slot 1
```



The team in charge of installation performs site surveys on SIM 0 and SIM 1. Based on the site survey results, your installer will switch to the carrier that is providing the best network experience at that location.

If Primary SIM network connectivity fails, Secondary SIM network connectivity will be established. Switch back to Primary SIM is done.

If secondary SIM network connectivity fails -> Primary SIM Forcing switch back on Primary SIM via WANMon or EEM script Next Reboot



Force SIM failover from slot 0 to slot 1

- The switch between SIMs can be forced and **takes about 1 minute**

```
ir1835-3#cellular 0/4/0 lte sim activate slot 1
```

```
ir1835-3#cellular 0/4/0 lte sim activate slot 0
*Mar 20 13:05:03.289: %CELLWAN-5-SIM_ACTIVATION: [Cellular0/4/0]: SIM slot 0 is being activated !!
*Mar 20 13:05:06.052: %LINK-3-UPDOWN: Interface Cellular0/4/0, changed state to down
*Mar 20 13:05:07.051: %LINEPROTO-5-UPDOWN: Line protocol on Interface Cellular0/4/0, changed state to down
*Mar 20 13:05:24.506: %CELLWAN-2-MODEM_RADIO: Cellular0/4/0 Modem radio has been turned off
*Mar 20 13:05:25.704: %CELLWAN-2-MODEM_RADIO: Cellular0/4/0 Modem radio has been turned on
*Mar 20 13:05:26.298: %LINK-5-CHANGED: Interface Cellular0/4/0, changed state to administratively down
*Mar 20 13:05:26.304: %LINK-5-CHANGED: Interface Cellular0/4/1, changed state to administratively down
ir1835-3#
*Mar 20 13:05:27.710: %CELLWAN-5-SIM_ACTIVE: [Cellular0/4/0]: SIM slot 0 is Active !!
*Mar 20 13:05:29.704: %LINK-3-UPDOWN: Interface Cellular0/4/0, changed state to down
*Mar 20 13:05:29.708: %LINK-3-UPDOWN: Interface Cellular0/4/1, changed state to down
*Mar 20 13:06:43.588: %LINK-3-UPDOWN: Interface Cellular0/4/0, changed state to up
*Mar 20 13:06:44.588: %LINEPROTO-5-UPDOWN: Line protocol on Interface Cellular0/4/0, changed state to up
```

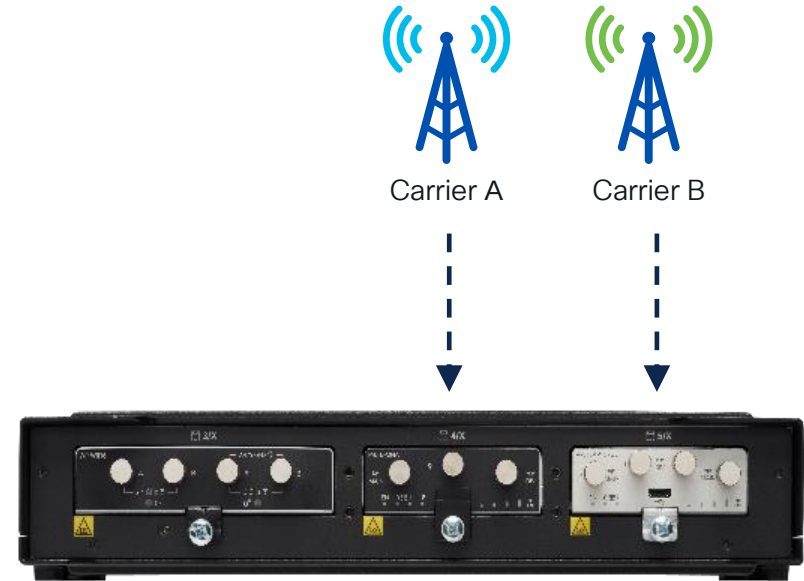
- Combined downtime is: timer 3 + switch 1 = **4 minutes**

Dual Modem- for WAN Redundancy

What is it?

DUAL Modem allow you to connect two carriers simultaneously, which provides multiple benefits.

- The WAN redundancy for mission-critical IoT applications allows automatic switch from one carrier to the other to occur in mere seconds.
- Both modems can be active at the same time, allowing for more bandwidth.
- Load balancing done on IP routing
- For SDWAN and data usage optimization



IOS-XE Dual Modem Configuration

IR1101 example

```
interface Cellular0/1/0
  ip address negotiated
  dialer in-band
  dialer watch-group 1
  dialer-group 1
  ipv6 enable
  pulse-time 1
!
interface Cellular0/4/0
  ip address negotiated
  dialer in-band
  dialer idle-timeout 0
  dialer watch-group 2
  dialer-group 2
  ipv6 enable
  pulse-time 1

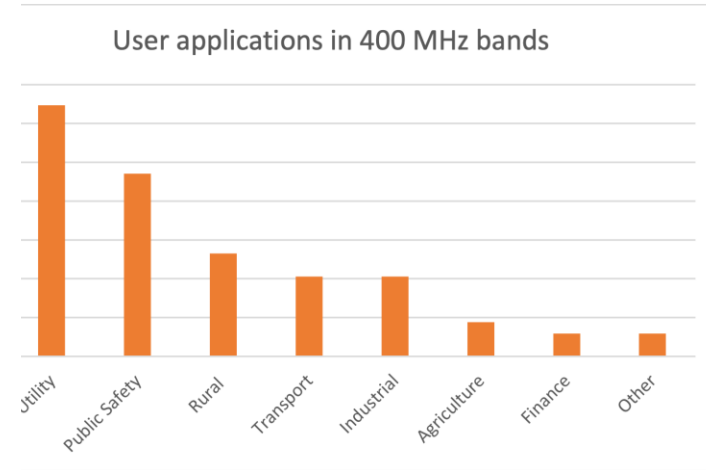
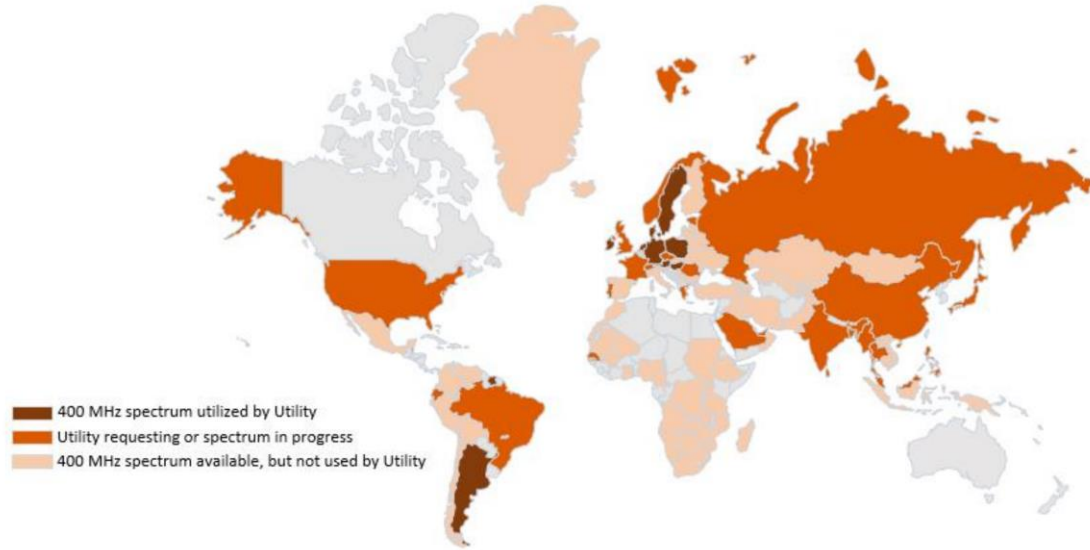
dialer-list 1 protocol ip permit
dialer-list 1 protocol ipv6 permit

dialer-list 2 protocol ip permit
dialer-list 2 protocol ipv6 permit

ip route 0.0.0.0 0.0.0.0 Cellular0/1/0
ip route 0.0.0.0 0.0.0.0 Cellular0/4/0 253
```

LTE 450 Mhz Usage Globally

LTE 450 Mhz connectivity is critical for industries with **distantly spread activities**, like electricity distribution, logistics, transport, seaports and remote, high-security government installations.



P-LTE-450 MHz Cellular Pluggable Module (Cat4)

LTE 450 provides **critical communication** needs in relation to safety and emergency systems and services

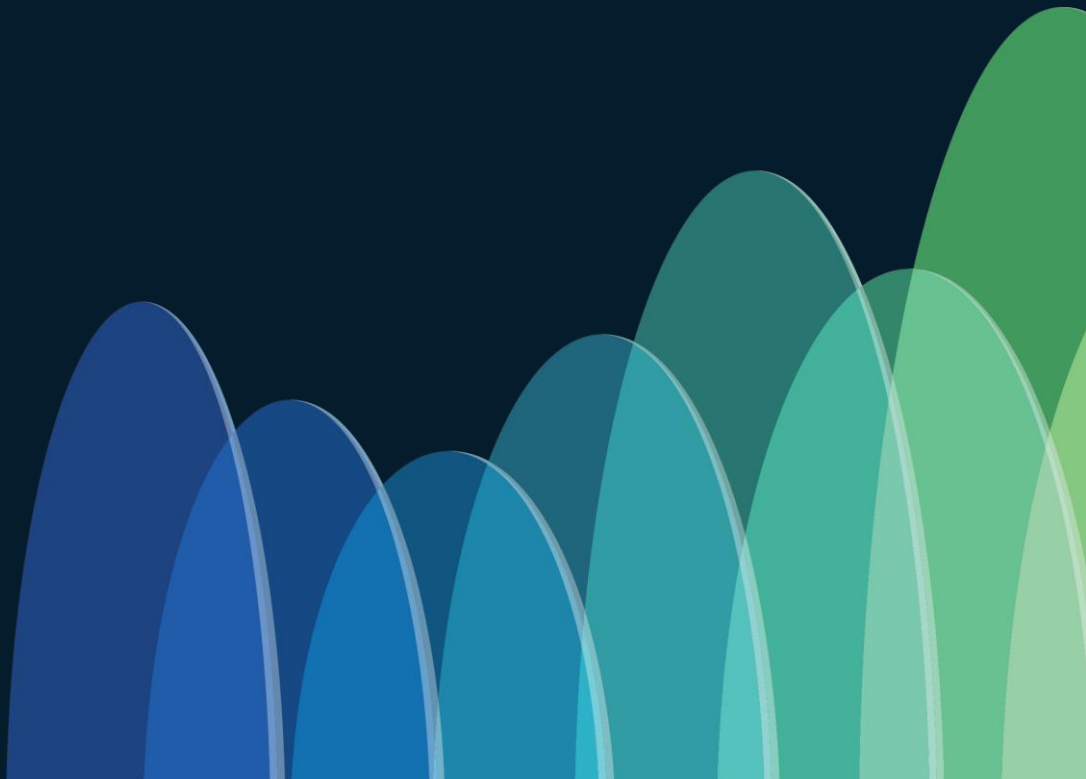
1. LTE Antenna SMA MAIN Connector
2. GPS SMA Connector (currently not in use)
3. LTE Micro USB Console Debug
4. LTE Antenna SMA DIV Connector
5. SIM slot #0



- **Band 31:** UL:452.5-457.5 DL:462.5-467.5
- **Band 72:** UL: 451-456 DL: 461-466
- Channel bandwidth: 1.4 MHz, 3MHz and 5 MHz
- LTE 450MHz alliance <https://450alliance.org/>

Network Management

Overview



Management Solutions for IoT Routers Portfolio

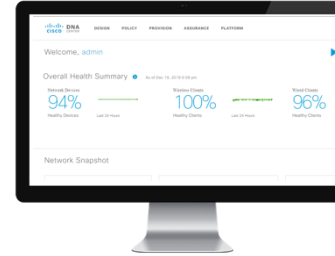
Manage by use case & workflow



IoT FND
Field Network Director

OT Focused
Select Industrial Routers in FAN (Utility AMI and DA) deployments
On-Premise
Perpetual and subscription options available

Enable IT to manage from campus to edge



Catalyst Center



Catalyst SD-WAN

IT Driven	IT Driven
Extended Enterprises: Industrial IOT Switches, Wi-Fi and Router	SD-WAN Fabric overlay: Industrial IOT IOS-XE Routers
On-Premise	On-Premise or Cloud
Up front initial investment for hardware and software	Subscription based on usage for cloud consumption option

Management Solution Deployment and Purchasing

	IoT FND	Catalyst Center	Catalyst SD-WAN Manager
Deployment			
Cloud	✗	✗	✓
On-Premises	✓	✓	✓
IR 1101	✓	✓	✓
IR1800	✓	✓	✓
IR8140	✓	✓	✓
IR 8340	✗	✓	✓
Purchasing			
Subscription Pay as you grow (as opposed to perpetual or fixed term licensing)	✓	✗	✓
Up front hardware and software purchases (excl Gateway)	✓	✓	✓

Want more Network Management?

Converge IT and OT Networks with Cisco Catalyst Center: In-Depth look into Industrial Networks (BRKIOT-2362)

Wednesday February 12th 17:00 – 18:30

Cisco Catalyst SD-WAN Fundamentals (CISCOU-2030)

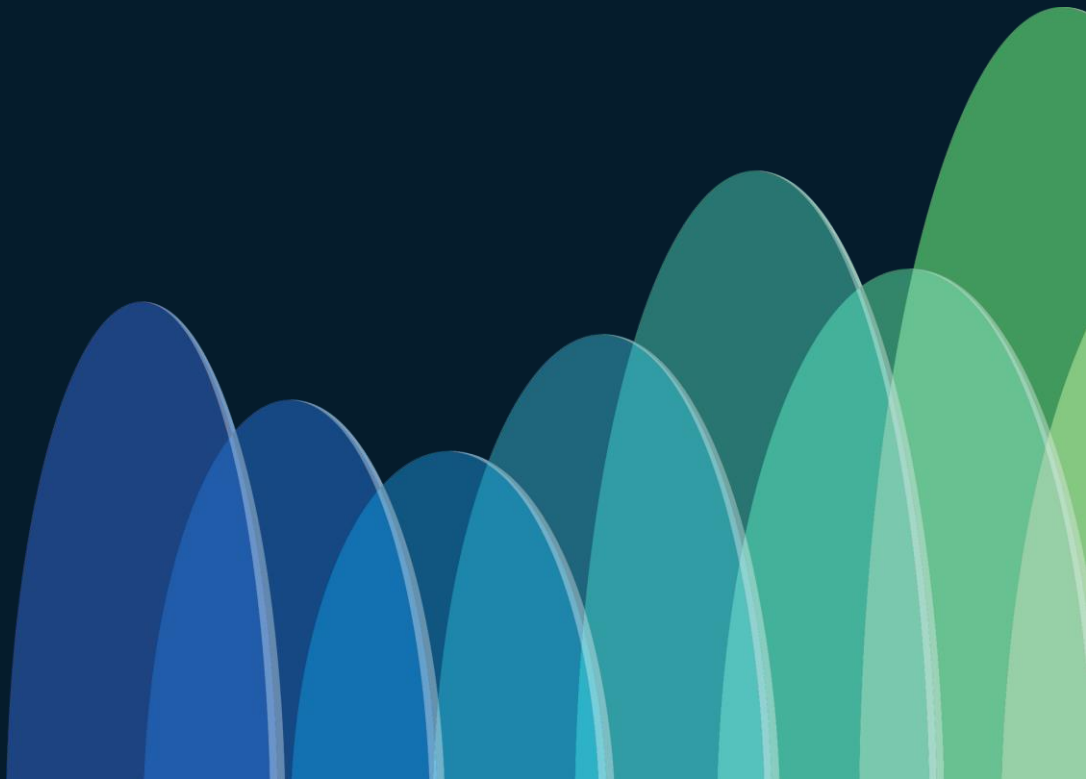
Thursday, Feb 13th 9:30 – 10:00

Cisco Catalyst SD-WAN: Configuration, Provisioning, and Operations Demystified (IBOENT-2187)

Thursday, Feb 13th 15:00 – 16:30

Network Management & Security

With SD-WAN | SD-
Routing



Cisco Catalyst SD-WAN: Powered by Viptela

Summary of Basic SD-WAN Capabilities*

Circuit Load Balancing
Direct Internet Access
Centralized Management & Orchestration
Circuit Cost Savings



Cisco Catalyst SD-WAN extended capabilities

Multi-layered Security



Security & Segmentation



Analytics & Visibility

Application Optimization



Voice Optimization



SaaS/IaaS Optimization



App Aware Dynamic Routing

Enterprise Scale



Open and Programmable



Multi-Tenant/
Multi-Domain

*Gartner Critical Capabilities for WAN Edge Infrastructure, December 2018

Cisco Catalyst SD-WAN is a Market Leader across all Metrics

- #1 in Market share with IDC, Dell 'Oro and Gartner
- 30,000+ customers across Viptela & Meraki
- Widely deployed across Fortune 2000
- 70% of Fortune 100 Companies

ACADIA
HEALTHCARE



Agilent Technologies



AMOREPACIFIC

BRINKS



Cigna

Fidelity
INVESTMENTS

FIFTH THIRD BANK



Gardner
Denver



KAISER PERMANENTE



KEYSIGHT
TECHNOLOGIES

KOCH

McKESSON

MERRICK
& COMPANY



PNC



SEGA Sammy

State Farm

TESLA

US
FOODS

QUALCOMM

valmont

VISA



vodafone



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Cisco Catalyst SD-WAN Architecture

Orchestration Plane

- First point of authentication

Management Plane

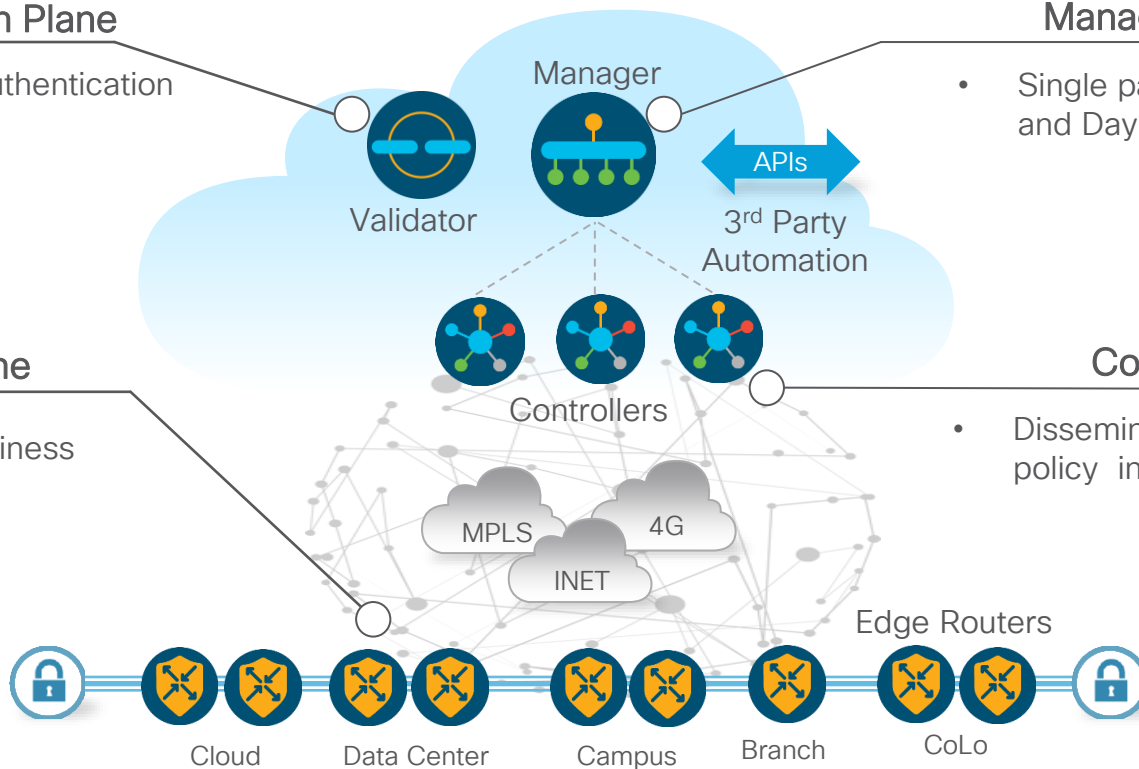
- Single pane of glass for Day0, Day1 and Day2 operations

Data Plane

- Implements business intent policies

Control Plane

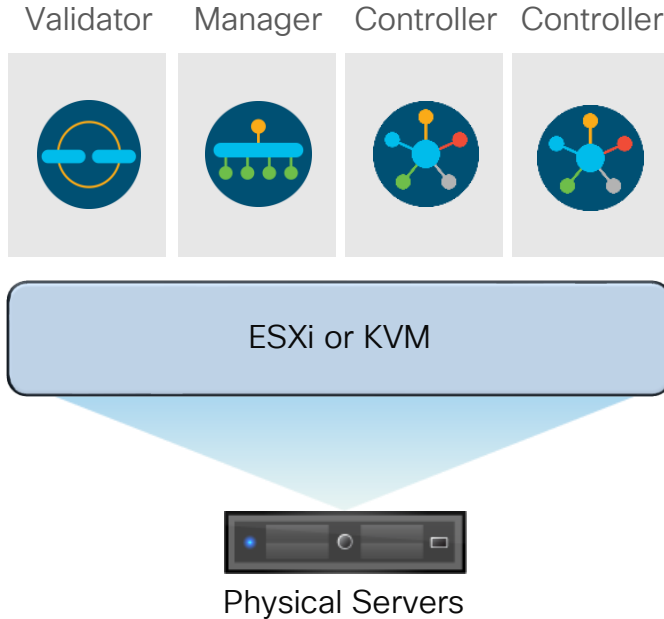
- Disseminates control plane and policy information between Edges



Most Comprehensive SD-WAN Solution in the Market

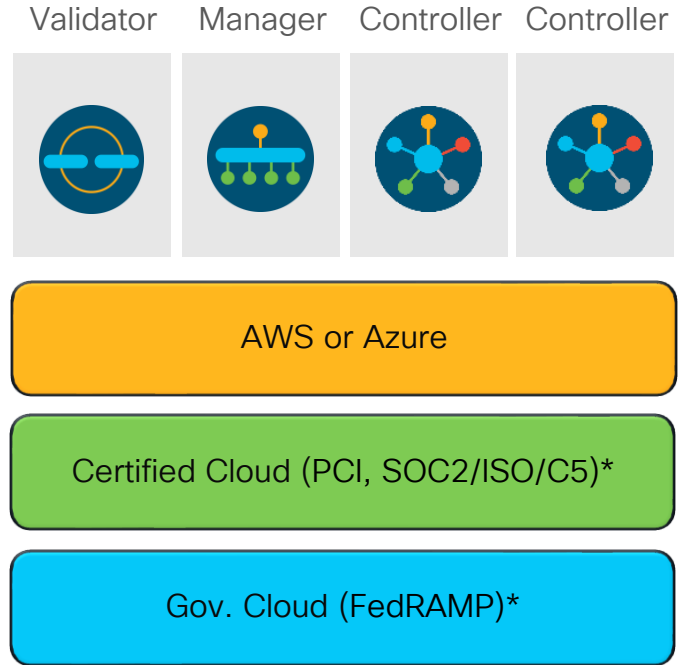
Controller Deployment Methodology

On-Premise



VM

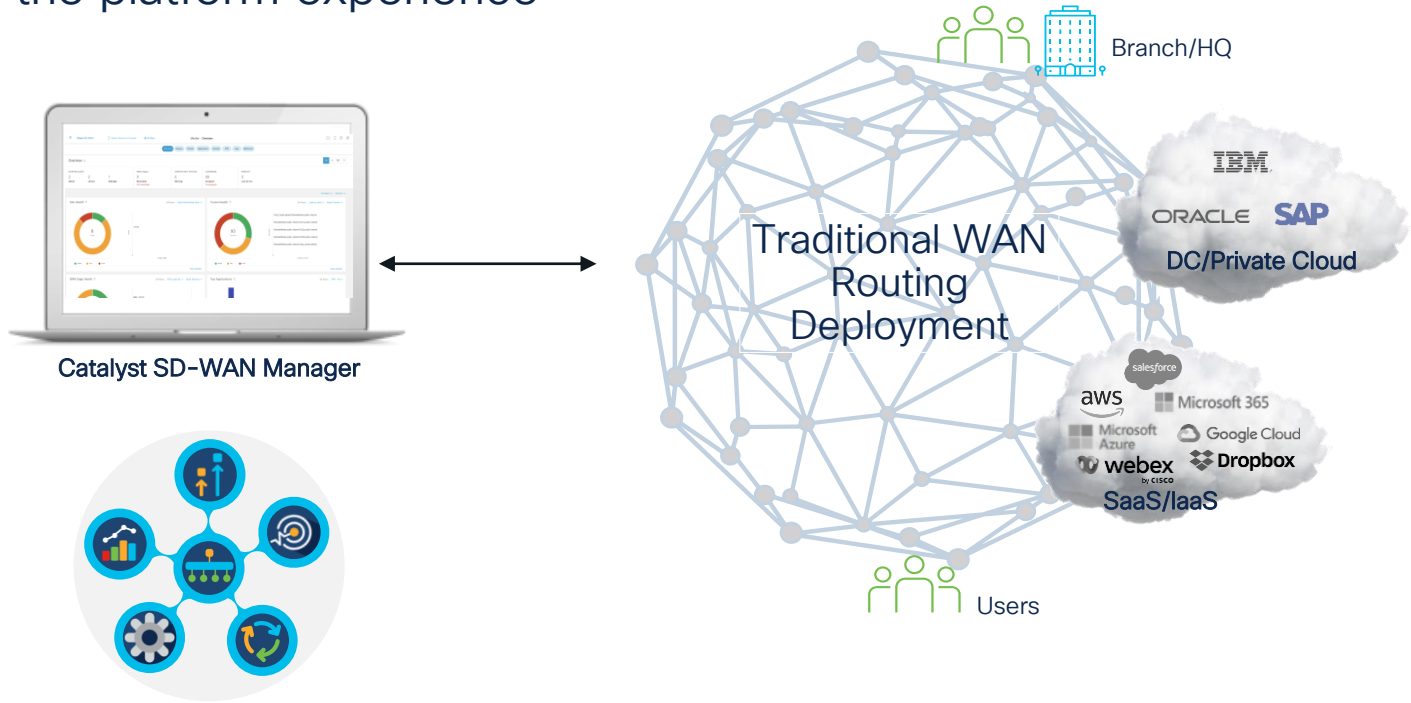
Cisco or MSP/Customer Hosted



*Only Cisco hosted

Introducing SD-Routing

Transform the platform experience



Simplicity and Agility

OpEx Reduction

Future-Ready WAN

Multi-layered Security

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SD-WAN vs SD-Routing

Architecture Components

SD-WAN deployment



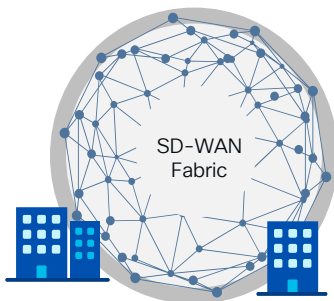
SD-WAN Validator
Previously vBond



SD-WAN Manager
Previously vManage



SD-WAN Controller
Previously vSmart



SD-WAN
Fabric

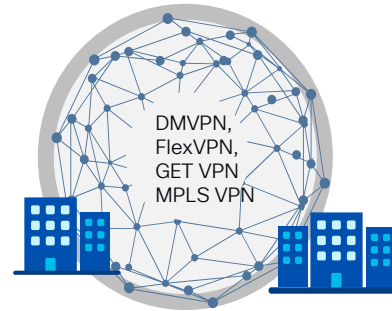
SD-Routing deployment



SD-WAN Validator
Previously vBond

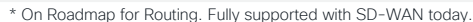


SD-WAN Manager
Previously vManage



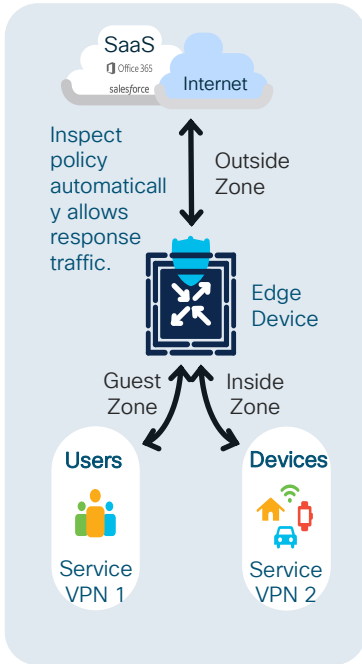
DMVPN,
FlexVPN,
GET VPN
MPLS VPN

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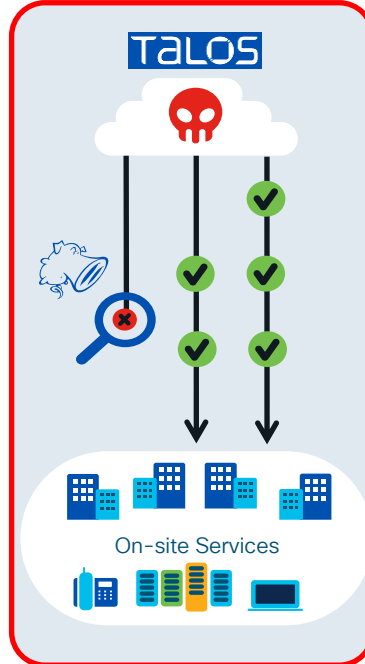


SD-WAN (UTD) Security Capabilities on the IR1835

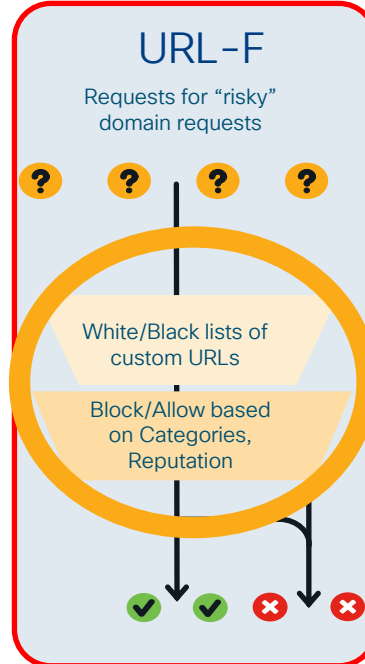
Ent. Firewall App Aware



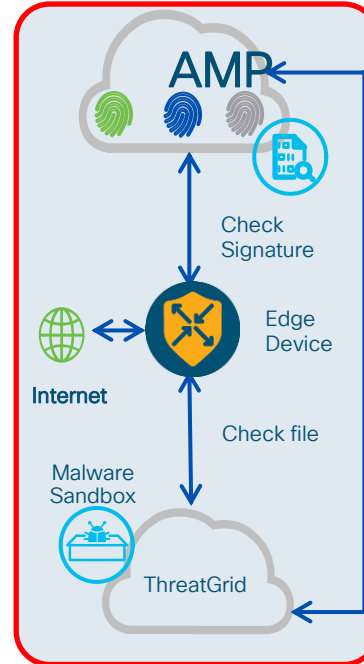
Intrusion Prevention



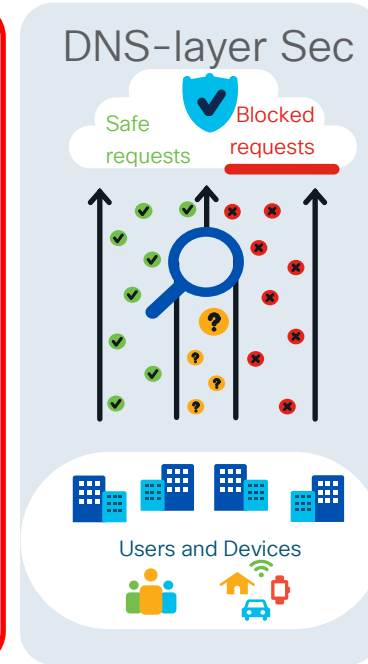
URL Filtering



Advanced Malware Protection



DNS/web-layer security



Want more Industrial Security?

"Future-Proofing Industrial Networks for Cybersecurity and AI"
(PSOIOT-1017)

Thursday 13th February 16:00 – 16:30

Use Cases

Extended Enterprise

Trackside / ATM / Oil & Gas



1,000+ of
Trackside



1,000+ of
ATM



10,000+ miles
of Pipeline

Customer Profile



Cisco enterprise customer wanting to leverage its existing infra to manage assets in non-carpeted areas / harsh environments



Managing remotely located assets at scale

Challenges

- Lack of visibility to remote assets.
- Manageability of large-scale deployments.
- Securely connecting remote assets in harsh environments.

Extended Enterprise **Solution**

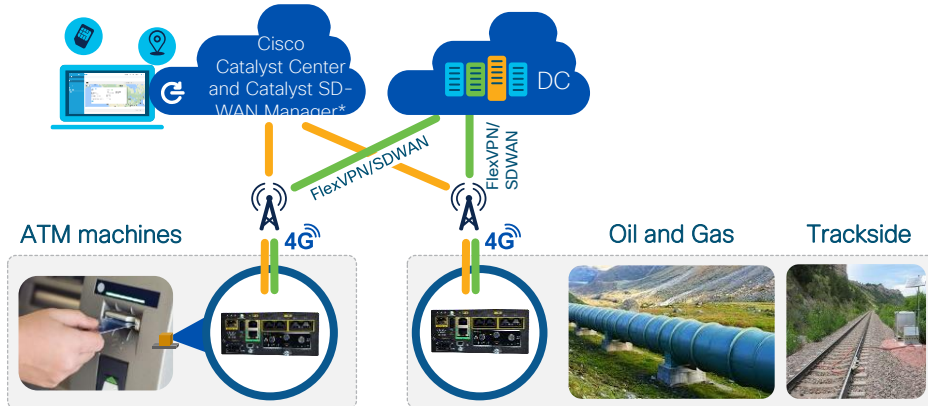


Catalyst IR1101



Catalyst IR1800

Secured financial transactions and assets



3 Key Benefits



IoT Routers provide high availability and connectivity in remote locations with multi-access technology



Easy to provision and scalable solutions with common management platform such as Catalyst Center



Extend enterprise level security to harsh environments with extensive compliance certifications



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Substation Automation

Challenge

- Update legacy SCADA system and scale network to support growing number of telemetry devices
- NERC CIP security compliance requirements
- Security Visibility

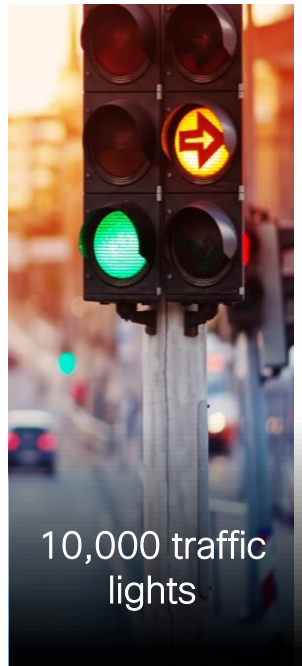
Solution

Extend IP infrastructure to substations and support utility applications with a multi-layer, end-to-end grid security architecture

Result

Flexible platform for cross-company applications with improved security and visibility into substation operations with remote diagnostics

Roadways and intersections



Customer Profile



DoT's connecting thousands of traffic lights, video surveillance for improving congestion and public safety

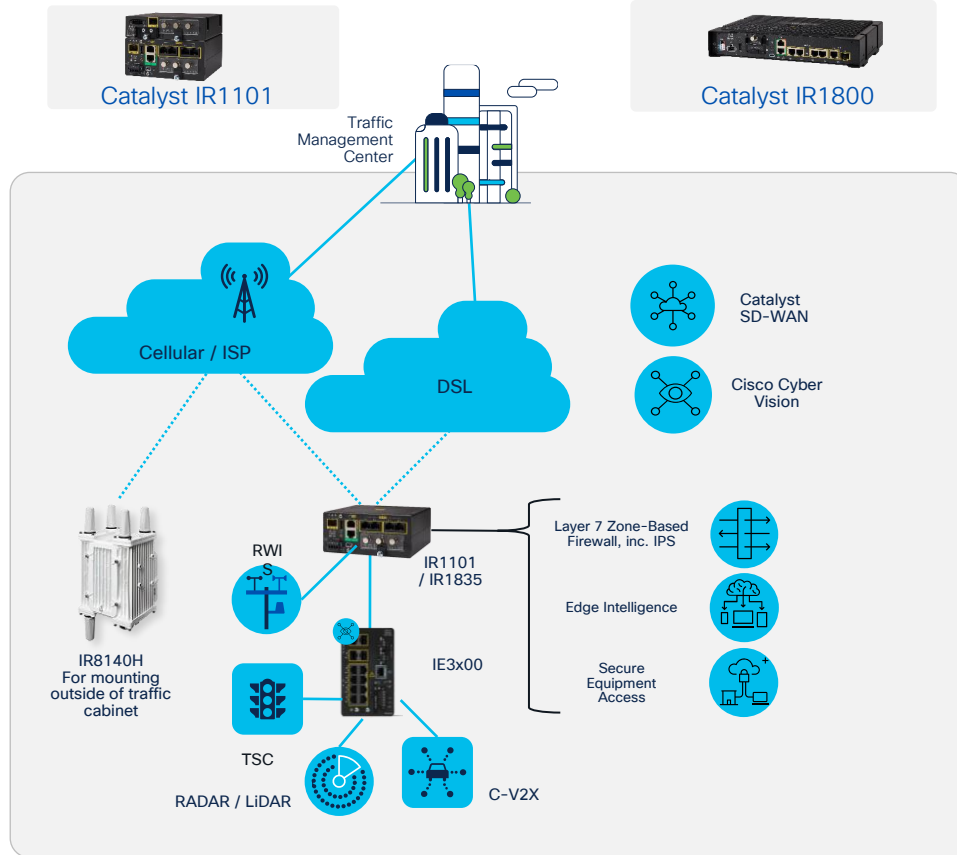


Managing remotely located assets at scale

Challenges

- Lack of visibility into traffic and congestion in real-time
- Unable to detect and observe accident conditions
- Unable to capture driving violations

Roadways & intersections



3 Key Benefits



Deploy for complex roadside uses. Supports legacy and multi-access technologies



Ease of management with cloud and on-premise platforms



Ruggedized for extreme conditions

Partner Example: Eximprod ESS200 vRTU on IOx

Eximprod ES200 is a software-defined Remote Terminal Unit (vRTU) solution, running on Cisco IOx that enables multiple use cases in Utility Markets, especially Energy Distribution.

Multi-protocol implementation IEC 61850, DNP3.0, Modbus, etc. it is vendor-agnostic allowing SCADA connectivity for any vendor to a central SCADA system using IEC 60870-5-104.

"Connected Utilities Virtual RTU Implementation Guide" CVD :
<https://www.cisco.com/c/en/us/td/docs/solutions/Verticals/Utilities/FAN/Virtual-RTU/IG/CU-VRTU-IG/CU-VRTU-IG.html>

Cisco DEVNET Site:
<https://developer.cisco.com/ecosystem/cpp/partners/153291/>



A screenshot of a web browser showing the Cisco DEVNET portal. The page is for a partner named "EXIMPROD GRUP SA". At the top, there's a navigation bar with "DEVNET" and "LOG IN". Below that, a breadcrumb trail shows "Partner". The main content area has a dark red background. It features a circular logo for "EXIMPROD GRUP" with a yellow background and a blue flame-like icon. Below the logo, the text "EXIMPROD GRUP SA" is displayed. A blue button labeled "Partner Home Page" is present. Further down, there's a "Cisco Partner" badge with the text "Select Developer". At the bottom, there's an "About" section with text describing Eximprod Group as an entrepreneurial company focused on digitalization and equipment in the utilities sector. It mentions 25 years of history, 450+ employees, and 60 million Euro turnover. It also provides a link to their website and mentions their presence in Romania and Germany.

Want more use cases?

"Creative and Unusual Use Case Ideas for Industrial Networking Devices" (BRKIOT-2808)

Wednesday Feb 12th 09:30 - 10:30

Thursday Feb 13th 12:00 - 13:00

Key Takeaways

- The Industrial Routing Products can cover most of your needs
- Feature set including redundant cellular uplinks, and multiple transports
- All IOS-XE capabilities that you know and like
- Managed autonomously, or with SD-WAN, FND or Catalyst Center. Choice is yours!

Webex App

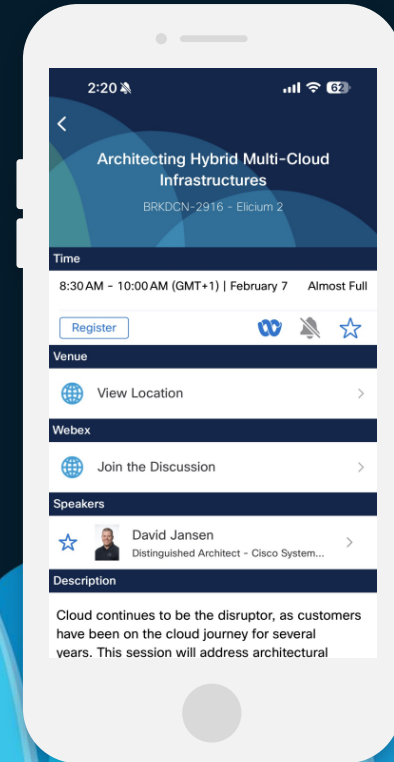
Questions?

Use the Webex app to chat with the speaker after the session

How

- 1 Find this session in the Cisco Events mobile app
- 2 Click “Join the Discussion”
- 3 Install the Webex app or go directly to the Webex space
- 4 Enter messages/questions in the Webex space

Webex spaces will be moderated by the speaker until February 28, 2025.



Fill Out Your Session Surveys



Participants who fill out a minimum of 4 session surveys and the overall event survey will get a unique Cisco Live t-shirt.

(from 11:30 on Thursday, while supplies last)



All surveys can be taken in the Cisco Events mobile app or by logging in to the Session Catalog and clicking the 'Participant Dashboard'



Content Catalog

Continue your education



- Visit the Cisco Showcase for related demos
- Book your one-on-one Meet the Engineer meeting
- Attend the interactive education with DevNet, Capture the Flag, and Walk-in Labs
- Visit the On-Demand Library for more sessions at ciscolive.com/on-demand. Sessions from this event will be available from March 3.

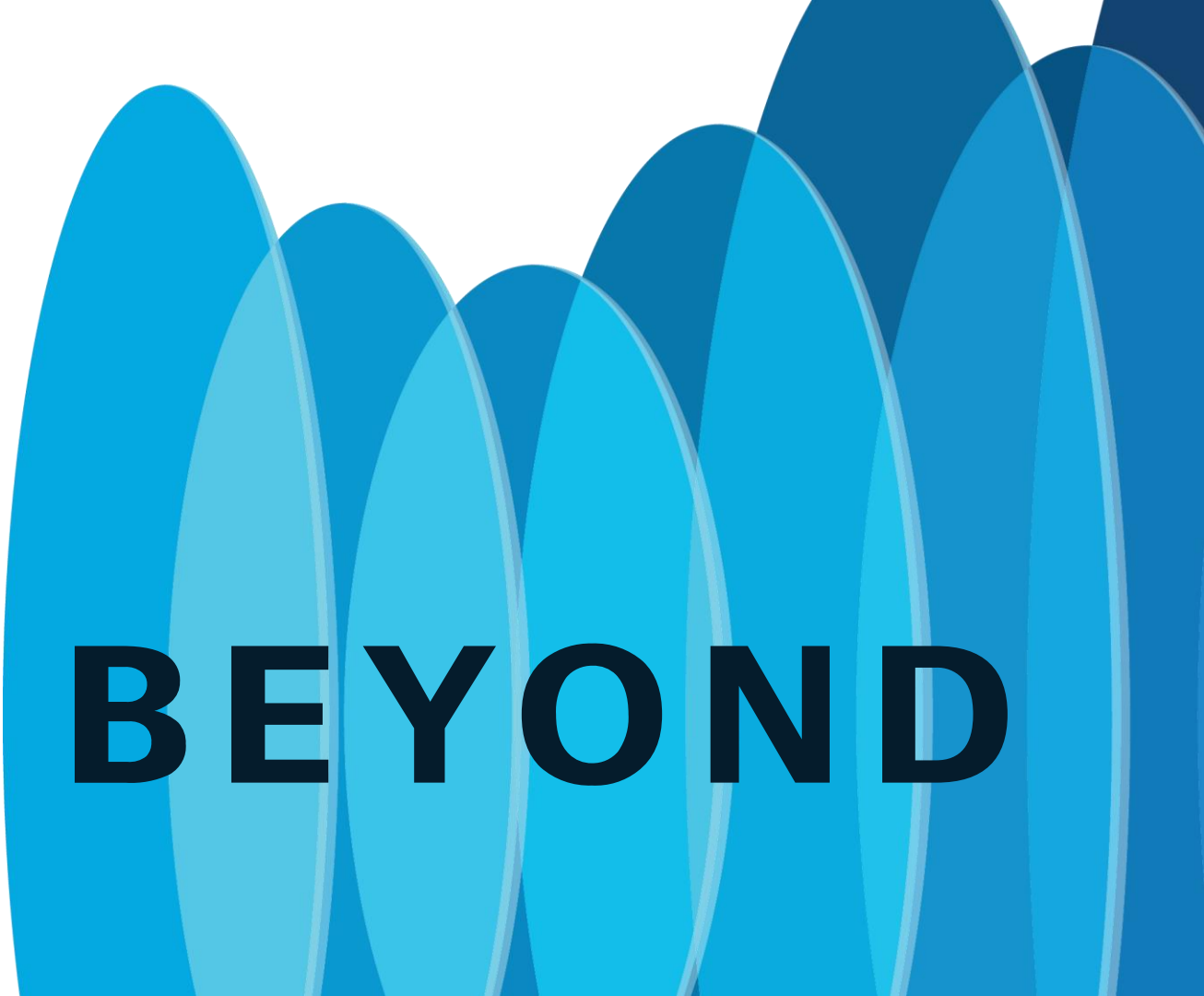


Thank you



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GO BEYOND

The background of the slide features a series of overlapping, teardrop-shaped elements in various shades of blue, ranging from light sky blue to deep navy blue. These shapes are arranged in a way that creates a sense of depth and movement, resembling a stylized horizon or a series of waves. The overall aesthetic is clean and modern.