$\mathbf{a} \| \mathbf{a} \| \mathbf{b}$ CISCO

Designing and Future-Proofing Energy Systems







Designing and Future-Proofing Energy Systems
From the Data Center to the Campus
CENGRN-1000

Denise Lee

VP Engineering Sustainability Office & Engineering Alliances



Energy Consumption Continues to Climb



Impact of AI in the Data Center

Challenges

Performance Demands

Power Constraints

Cooling Dilemma

Space Efficiency

Network Implications

Investment



Data Center Construction

46% Growth '22-'23

3,077.8 megawatts under construction in N. America in 2023

<u>CBRE</u>



Data Center Spending

\$75B

Al to drive data center spending by 2028

Cushman & Wakefield



Liquid Cooling Growing

27.6% CAGR

Worldwide market growth from 2024 to 2032

Markets and Markets



Impact of Modernizing Buildings

Challenges

Power Constraints

Space Optimization

Network Implications

Government Regulations

Health & Safety

Investment



Regulatory Pressure

75%

Buildings built prior to 2000 have poor energy efficiency

EU Buildings Directive



CO₂ Building Emission

30%

Operations of buildings account for global emissions

<u>IEA</u>



Skilled Labor Shortage

80,000

By 2031 demand for skilled electricians will not be met

<u>eeNews</u>



Bringing Energy into Focus Energy Networking and Liquid Cooling Solutions





Advancing Sustainability with Energy Management

Visibility to power telemetry and consistent greenhouse gas (GHG) metrics across global on-premises, cloud, and edge environments

Control use of analytics and insights to drive policy and control

Automate workflows with Al based recommendations and virtual assistant to achieve sustainability goals



ENERGY METRICS

Energy Consumption

GHG Emissions

Carbon Intensity

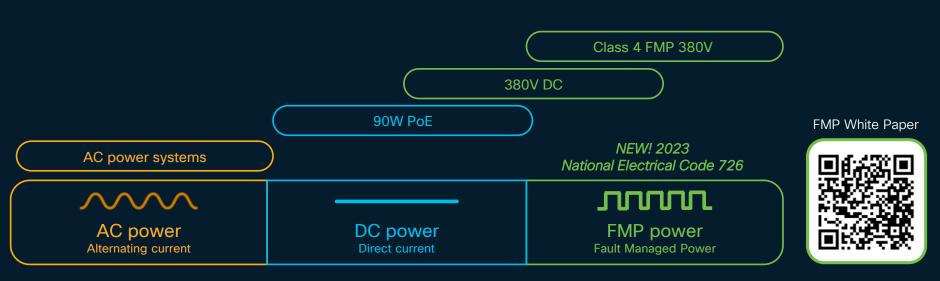
Energy Mix

Energy Cost



Evolution of Powering the Network

Enhance reliability and support of safe and secure power and data



Creating energy networks that connect and distribute energy more simply, safely, securely and sustainably



Art of the Possible with FMP Touch-Safe DC Power up to 450VDC



Enhanced Fault Detection and Isolation



Improved Energy Efficiency and Reduced Losses



Optimized Energy Storage Integration Preventing Overload



Optimized Energy Flow and Load Balancing



High-Voltage DC and Low-Voltage Power Distribution



Minimized
Downtime and
Maintenance Costs



Microgrid Support and Distributed Energy Systems



Increased Network Resilience and Reliability



Compliance with Smart Grid and IoT Technologies



Solutions for Liquid Cooling in the Data Center Integrated, Multi-Vendor Deployment



Rear-Door Heat Exchange 20-40 kW per rack



Direct to Chip
150 kW per rack



Immersion 250 kW per rack



Helping You Future Proof Your Investments

IT INFRASTRUCTURE

SIMPLIFIED OPERATIONS

Al-Ready Data Center

FULL STACK SOLUTIONS

DESIGN & BUYING GUIDES



Drivers for Change Al-Ready Data Center

1

Largest Data Center Expense: Electricity

46% of total spending for enterprise data centers, 60% for SP data centers

Source: [IDC

2

Al Driving Rack Power Capacities up to 100kW

To offset the emergence of large language model and generative Al applications

Source: [Del Oro]

3

Energy Management Drives Operational Efficiency

Predicting energy demand and adjusting resources reduces downtime to optimize efficiency

Source: Data Center Dynamics



Cisco's Routed Optical Networking

Resilient Al Infrastructure for Optimized Fabrics and Trusted Transport

Cisco's Routed Optical Networking (RON) Architecture lowers internet costs by reducing equipment and energy consumption

Simplify the Network

By merging routing and optical layers onto a single network with end-to-end automation through Cisco 8000 routers and Silicon One

RON is Cost Reducing

Due to a reduction in energy consumption, cooling, and space requirements

Routed Optical Networking **Impact** 5x 70% Increased optics speed Space Eneray and a reduced footprint reduction reduction 2x 3% Chip performance 12-18 Space Power month innovation cycles reduction reduction 2X 2x Evolution of cloud Memory Boot time enhanced applications reduction reduction 70% 46% Built-in layered Less time Transport end-to-end automation savings to operate 57% 35% Service Optimized Power Capex Opex savings savings



Energy Networking Before and After

Al-Ready Data Center Systems

BEFORE

- 10% or more in power factor (PF) loss
- 20-40% in AC/DC conversion losses
- 10-20% in transformer & phase balance loss
- 20%+ loss in idle load and power supply units
- 15% loss due to in-chassis fans
- 40-60% energy consumption in cooling

energy conversion loss
resulting in power inefficiencies
throughout transmission

AFTER

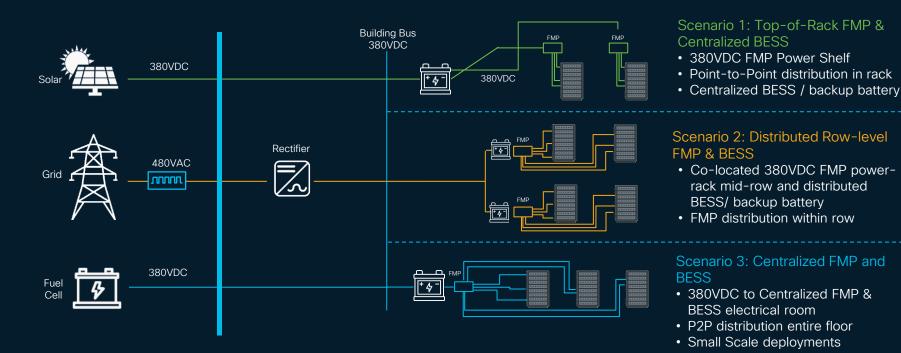
- Reduced transmission losses
- Real-time fault management
- Selective fault isolation in the network
- Dynamic load management
- · Automated energy redistribution
- · Low-voltage safe and efficient DC distribution
- Optimized for high-voltage DC (HVDC) long-distance power transmission

50%* energy savings gained operationally more efficient using liquid cooling and FMP

*Illustrative example: Findings performed in lab environment



FMP Enabled Data Center



FMP: Fault Managed Power and BESS: Battery Energy Storage System



Transition for Scaling Data Center Cooling The journey starts where you are

CURRENT

Air Cooling

Existing IT Workloads

Limited to lower density racks

Cannot account for spot problems

8-16 kW / rack

Rear Door Heat Exchanger

Near-term Evolve

Locationally deployed Liquid CDU to solve hot spot problems

Building solution for DtC

20-40 kW / rack

TRANSITION

Direct-to-Chip (DtC)

Initial High Density

Higher rack density solutions

Scales from Liquid/Liquid CDU

150 kW / rack

TRANSFORMATIVE

Single-Phase Immersion

3 Year High Density Highest rack density solutions

250 kW / rack

Single-Phase Immersion + DtC

3 Year Single-phase immersion with DtC for extreme thermal density loads

350+ kW / rack

Liquid cooling technologies are highly compatible, and deployment is situational



An ecosystem built to deliver more sustainable outcomes in the data center









Infrastructure	
Modernization	

Liquid Cooling

Solutions

HITACHI

■ NetApp

NUTANIX







· IIII Cisco Data Center

Application Modernization









ORACLE'

vmware^e

NUTANIX

Security, Cyber-Resiliency COHESITY ■ NetApp

cisco SECURE

NUTANIX

Hybrid Cloud, Hybrid Work

COHESITY

citrix

servicenow





vmware

NUTANIX

Artificial Intelligence



intel.













Helping You Future Proof Your Investments

INTELLIGENT INFRASTRUCTURE

INTEGRATED OPERATIONS

Future Proof Workplaces

COLLABORATION DEVICES

DESIGN & BUYING GUIDES



Drivers for Change Future-Proof Workplaces

1

Low Voltage and DC Deployments

Highlights PoE as a central strategy for commercial real estate executives

Source: [Deloitte]

2

Commercial Real Estate Loans: \$4.7 Trillion

CRE loans (USA) in 2024 up for refinancing in a high interest rate environment

Source: [Markets Insider]

3

Smart buildings worldwide projected to climb

From 45 million in 2024 to 115 million in 2026 as demand grows for energy-efficient buildings

Source: [Smart Energy]



Integrated Solutions and Experiences



Meraki Cameras
Floor occupancy & tripwire
(macro floor plate loading)



Cisco Room devices People count, Ambient Noise



Cisco Wi-Fi AP
People count, people's
physical location to track their
journey through the office



Cisco Navigator Temperature, Humidity & TVOC



Air Quality
Meraki and 3rd party sensors
for CO2, temperature,
humidity, TVOC & PM2.5



Shading
Shading sensors for Lux
level to help maximize
daylight and manage
visual comfort & heat load



Occupancy
3rd party sensors for people count



Low voltage lighting powered by PoE can be both more efficient and can easily be powered via solar.



BMS Systems Existing building owner systems for HVAC, fire, access control, and more

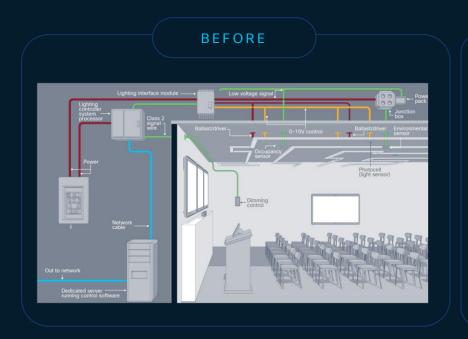


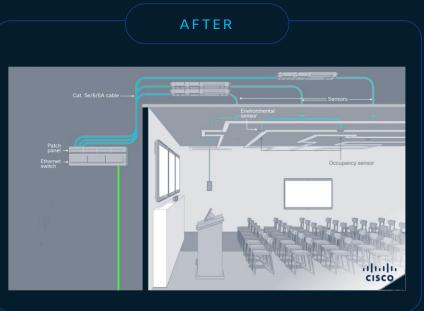
Energy Metering
Customer owned circuit or submetering systems.



Energy Networking Before and After

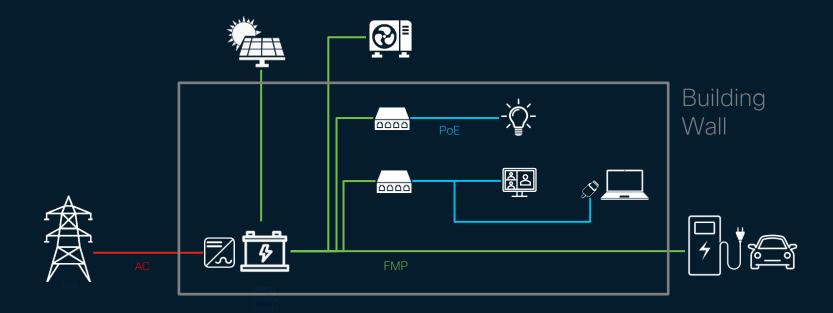
Future-Proofed Workspaces





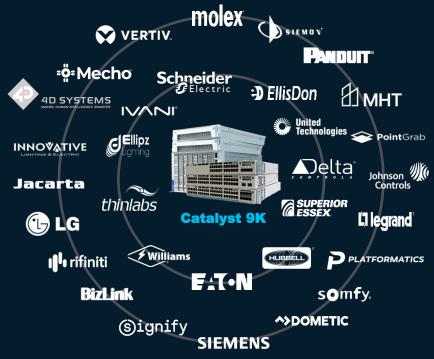


FMP + PoE Completes an End-to-End Safe DC Microgrid











Engineering Alliances Accelerating Technology Innovation Ecosystems

Get More Information Here

Technical Validation for Solutions | Standardization & Scale | Integrates SolutionsPlus

Retrofit for Air-Cooled **Data Centers**

Options for liquid cooling solutions without data center layout changes

Immersion Cooling for Data Centers

Options to solve data center hot spots or enable new highefficiency facilities

Touch Safe High-Voltage **Power Backhaul**

Options to reduce cost (energy, labor, material) while increasing safety in smart buildings

Low-Voltage Last Mile **Power Distribution**

Using PoE for lighting, signage, and office equipment through lastmile infrastructure

















Industry Relationships Driving Progress





Project 150 Consortium

Consortium of Industry Leading Specialists Delivering Intelligent Ready Buildings (IRB)



Secure, Converged Connectivity Platform



Client, Architect, Consultant, Occupier



MEP Engineering OT & BMS Partner



No.

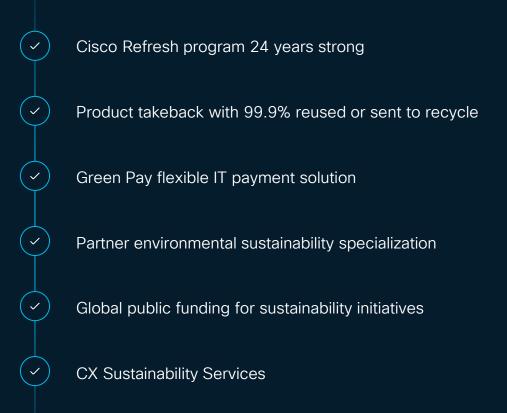
Secure CNS Systems Integrator Data Visualization & Digital Consulting

PARA



End-to-End Sustainability

Leverage Cisco's product life cycle management programs







Continue Your Education

- Visit the Sustainability zone for related demos
- Book your one-on-one Meet the Engineer meeting
- Attend the interactive education with DevNet, Capture the Flag, and Walk-in Labs
- Visit the On-Demand Library for more sessions at <u>ciscolive.com/on-demand</u>. Sessions from this event will be available from March 3





Thank you



Fill Out Your Session Surveys



Participants who fill out a minimum of 4 session surveys and the overall event survey will get a unique Cisco Live t-shirt.

(from 11:30 on Thursday, while supplies last)





All surveys can be taken in the Cisco Events mobile app or by logging in to the Session Catalog and clicking the 'Participant Dashboard'



Content Catalog



Continue your education

- Visit the Cisco Showcase for related demos
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 Sessions from this event will be available from March 3.

Contact me at: Insert preferred comms method

Center Stage Abstract | Denise Lee / Session catalog

Designing and Future-Proofing Energy Systems – from the Data Center to the Campus

Rehearsal: Sunday Feb 9 / 15:00 (3:00pm)

Session: Tuesday Feb 11 / 13:45 Be at theater at 1:30 (1:45-2:15)

Abstract: Cisco is at the forefront of shaping the future of energy, playing a critical role in innovating and transforming the energy landscape. We believe we must sustainably design and future-proof energy grids, buildings, networks, data centers and technology for whatever energy requirements are around the corner - whether that's AI or whatever comes next. Cisco understands the urgency of designing and future-proofing energy systems. As technology evolves, so too must our energy infrastructure, so that we can meet emerging demands efficiently and sustainably.

Cisco believes that achieving energy sustainability requires a holistic approach, with four key focus areas:

- 1. Re-designing data centers for AI: Optimizing data centers with AI to increase energy efficiency and reduce carbon footprint.
- **2. Transitioning to Smart Grids:** Enhancing the efficiency of electricity transmission and distribution through smart grid technology to reduce losses and incorporate renewable sources effectively.
- **3. Upgrading and digitalizing industries, buildings, and cities:** Implementing intelligent systems to reduce energy consumption in buildings and urban areas.
- 4. Protecting what we connect: Strengthening grid security to safeguard against cyber threats and ensure a resilient energy infrastructure

By focusing on these key areas, Cisco aims to drive a sustainable energy transition, integrating cutting-edge technology to prepare for the next wave of energy requirements. Through strategic partnerships, alliances and innovative solutions, we're leading the way in sustainable energy practices, ensuring that technological advancements contribute positively to our environmental goals.



Center Stage Storyboard | Denise Lee REVISED

Designing and Future-Proofing Energy Systems – from the Data Center to the Campus

Topic	Time	Description
Current Landscape	2 min	Challenges & Opportunities Energy (and costs) consumption is growing - Buildings and data centers are huge consumers and contributors of GHG emissions Change is happening to sort of mirror the title which is from the campus to the data center and all the building that is happening and just show that the interaction moments that we see, like we're driving on the on the freeway or driving in our neighborhoods, you see these huge cell towers. You see these data centers being built. You see, you know, huge landscapes and campuses being built.
Stats / opportunity		Stats of the the underlying connection across all of that. Is energy and power. Cisco is the network backbone, and we are a networking company and we are very excited to continue the evolution of this conversation with you because we see this huge opportunity. Trillio
Focus Area Overview	6 min	Before & After Scenarios / schematics 1. Upgrading and digitalizing our industries, buildings, and cities 2. Modernizing data centers 3. Transitioning to Smart Grids
Energy Networking/FMP	10 min	Introduction to How FMP and liquid cooling can be utilized in energy networking to optimize operations: Campus & DC Logos with all data center and one logo of all campus. Let's bring them together in one slide and show from the data center to the campus, look at all of these partners that we can work with, and that's where the engineering alliances piece comes in.
Customer Examples		We are bringing all these partners in at speed and scale. This is how we're doing it. We are going to deliver these use cases to you. And this is where I want to take those use cases and highlight a couple of them and and it would be great to highlight with real examples, customer examples things that are already done, things that are underway, things that have just sold that showcase some of these use cases and and what the decision-making criteria or matrix looks like. And I think if we can do that.
Video	3 min	Sofi / HP video
Eng Alliances		We can get very excited about fault managed power, very excited about liquid cooling, point them to the demos and the booths, and then sort of Gartner that excitement around engineering alliances is that opportunity for us to get it done.
Cisco's Solution	10 min	 Future-Proofed Workplaces - Making Buildings Smarter and More Sustainable Al-Ready DC - Re-designing data centers for Al / Liquid cooling strategies
СТА	2	Resources to get more information
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