The bridge to possible

SD-Access Success Stories

Concept to Reality by Stanford Health and Yale University

Kanu Gupta, Product Manager
Tim Sheets, Director, Network Services, YALE University
Maitrik Gandhi, Network Engineer. STANFORD Healthcare

BRKENS-1801

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Cisco Webex App

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How

1. Find this session in the Cisco Live Mobile App
2. Click “Join the Discussion”
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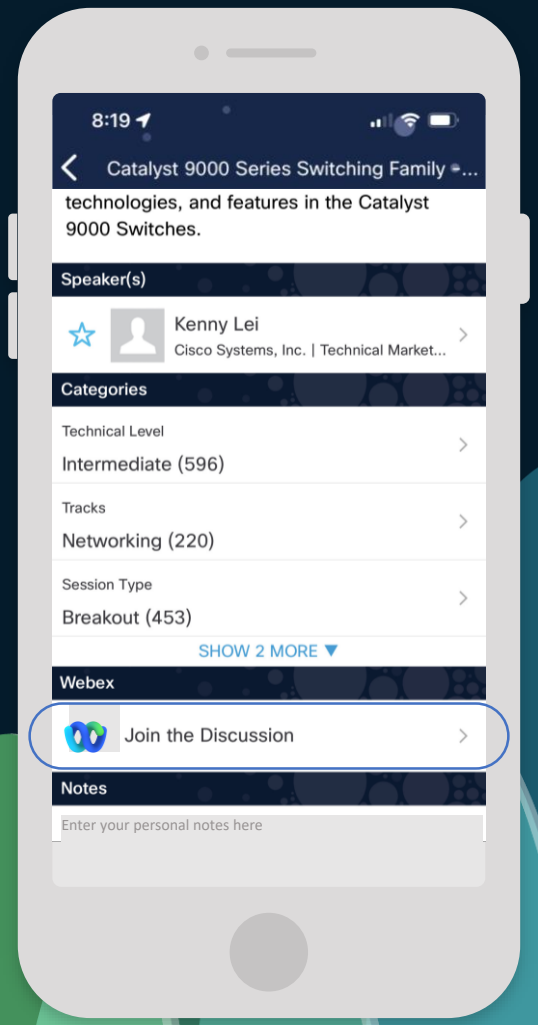
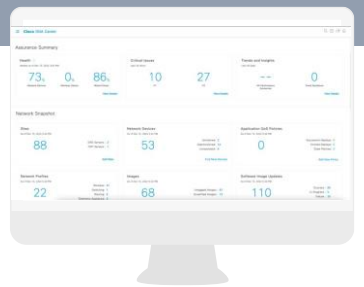
Webex spaces will be moderated by the speaker until June 7, 2024.



Agenda

- Software-Defined Access: Driving Adoption and Delivering Business Outcomes
- SD-Access in Action: YALE University Success Story
- Impact of Software Defined Access: STANFORD Healthcare

Zero-Trust Security for Network and Cloud

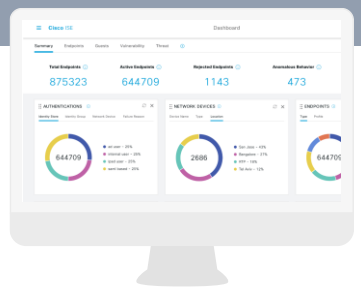


Catalyst Center

Endpoint Visibility

Segmentation

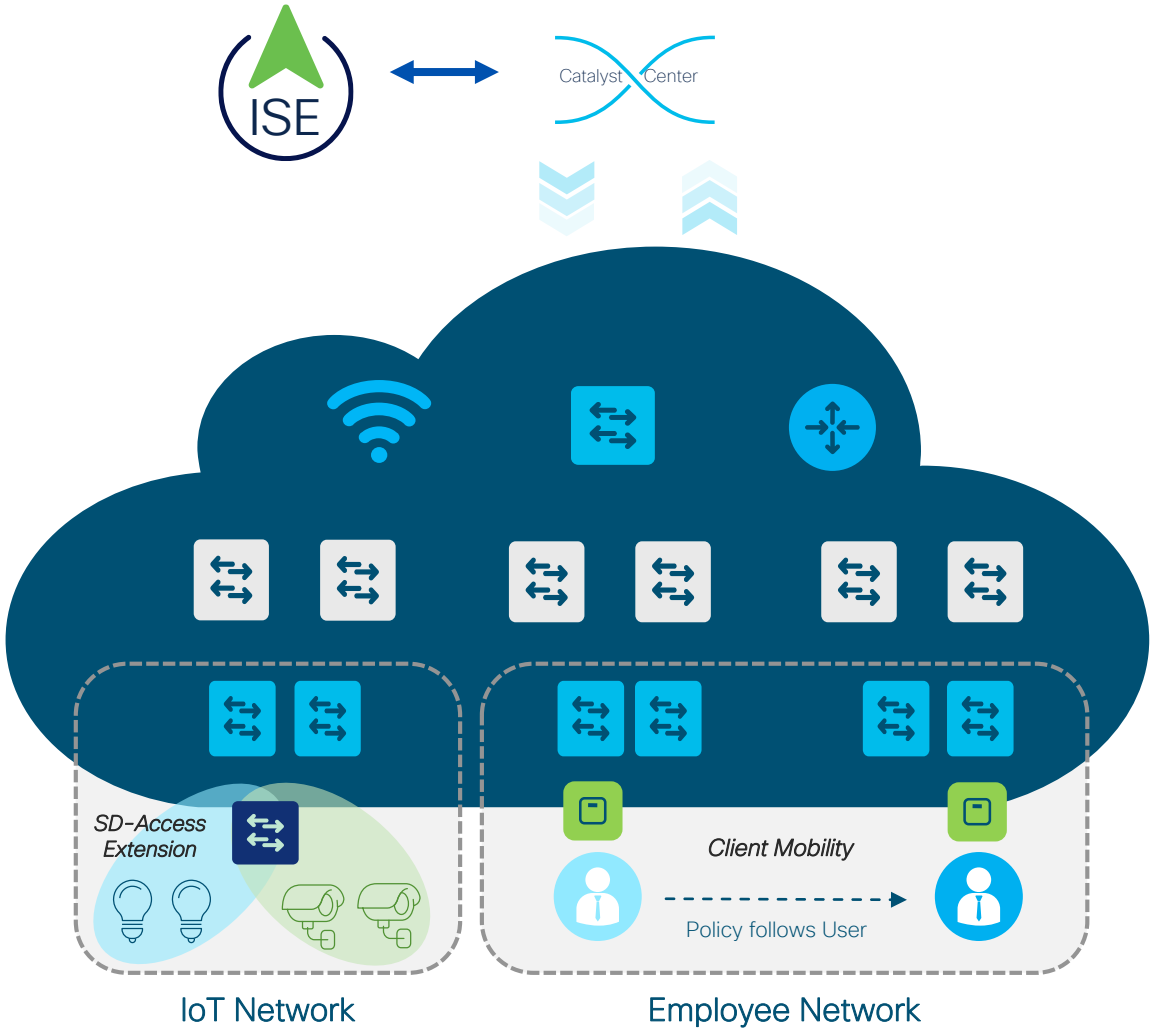
Trust Assessment



Cisco ISE

Enabled on **Cisco Catalyst 9K** Infrastructure

Secure The Access with **Software-Defined Access**

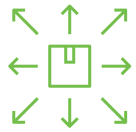


Fabric Architecture enabling **Powerful Outcomes**

- Identity-based **Segmentation**
- Wired/Wireless **Convergence**
- IT & OT **Integration**

Enterprise Grade for Every Sector

SD-Access LISP **Industry Leading Campus Architecture**



Deployments

4050+

Momentum

40%

YoY growth in customers

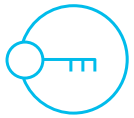
Key use case

70%

Wireless

+ 66%

API (YoY)



Usage

24K+

Sites

1.8M+

Devices

Miercom PERFORMANCE VERIFIED

Top verticals: Government, Finance, Professional services, and Manufacturing

Adopted by 31% of U.S. **Fortune 100** Companies

EMEA: 52%

Americas 29%

APJC 19%

SD-Access LISP Customer Success

	Healthcare	Education + Energy	Manufacturing
SCALE	5300 devices 15K+endpoints 6200 devices 10K+endpoints	6500 devices 66K+endpoints 5300 devices 57K+endpoints	4500 devices 10K+endpoints 16k devices 98K+endpoints
REQUIREMENTS	Zer-Trust Access HIPAA Compliance	API Tooling Resilient Network & Security Visibility	EV Manufacturing Reliable Wall to Wall WIFI Connectivity

Segmentation at Scale | Unified Wired/Wireless Policy | IT/OT Integration Experience

Speaking at this Cisco Live BRKENS 1801, BRKENS 1802, CIUG-1003

Fasten Your Seatbelts: Take-Off Observations from Yale University's Next Generation Network Program

SHAWN CLARK, NGN PROGRAM DIRECTOR

DAN MASSAMENO, IT ARCHITECT

TIM SHEETS, DIRECTOR, NETWORK SERVICES

Yale *Information Technology*

June 2024

Agenda

- Overview
- Case for Change
- Stakeholders
- Deliverables
- Vision
- Transition
- Takeaways

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Yale University's
Next Generation Network

The Next Generation Network project will help **advance** Yale's teaching, health, and research service missions, and **safeguard** campus community information. NGN will provide a more **modern**, **resilient**, and **secure** Yale Network environment.

Next Generation Network: The Case for Change

Yale

Increasing forces (both internal and external) necessitated the need for change:

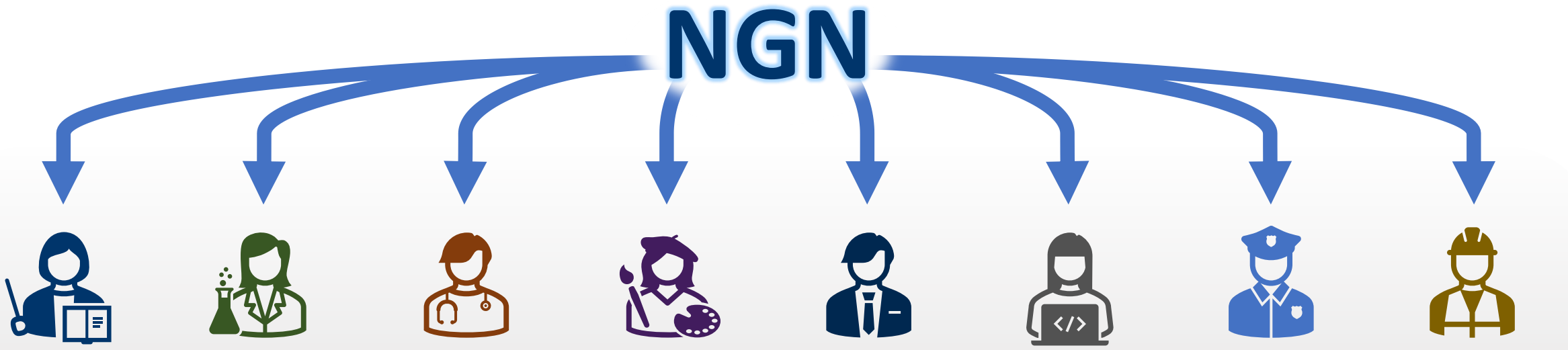
- Global University Presence
- Device Diversity (IOT, BYO), Security Complexities & Converged Networking
- High-Speed Research Networks (100G+) & Institutional Collaboration
- Rising Technical Debt at Institutions That Deprioritized Network Upkeep
- Data Moving to Cloud
- Desire for Seamless WiFi

Decreasing instances of network issues across the University became critical:

- Frequent Network Disruptions
- Slow Data Transfer Speeds
- Increased Security Breach Risks
- SSO Limitations & Sign-In Challenges

Next Generation Network: Solving for Stakeholder Needs

Yale



Academic	Research	Clinical Care	Cultural Heritage	Operations	Technical Support	Public Safety	Facilities
Learning management systems, library resources online, and more are dependent on the network to execute our education mission	The network is foundational to accessing research clusters and instrumentation as well as working across peer institutions	The information doctors use in patient interaction is almost entirely system-based, accessed through the network	Making Yale's collections accessible to patrons and scholars worldwide is dependent on a robust network	Connecting staff and supporting data across the network is vital to our University business operations	Keeping Yale's network and data secure while allowing for research and academic flexibility on campus and remotely	Monitoring people and buildings for a large, city university requires a reliable and robust network	Allowing network connections for buildings and grounds operations across our campuses

Next Generation Network: Key Deliverables

Yale

REMEDIATING
1,136 Data Closets

CONSOLIDATING
5 Networks into 1

REPLACING
12,000 Network Devices

DEVELOPING
Role-based Access

AUTOMATING
Cybersecurity Response

1

FOUNDATIONAL

- Comprehensive **update of network equipment** to modern standards
- **Converge separate networks** and increase capacity
- Establish appropriate **redundant network pathways**
- **Remediation** in building network closets
- Increased **security visibility** and network authentication
- Privileged **Account Management**

2

MEDICAL STABILIZATION

- **Stabilize** Health Campus Network
- Partner with **Clinical Phone Refresh** project

3

ADVANCED SECURITY

- **Enhanced protection** for high-risk assets with balanced security for university openness
- Establish **cybersecurity detection** and response capabilities

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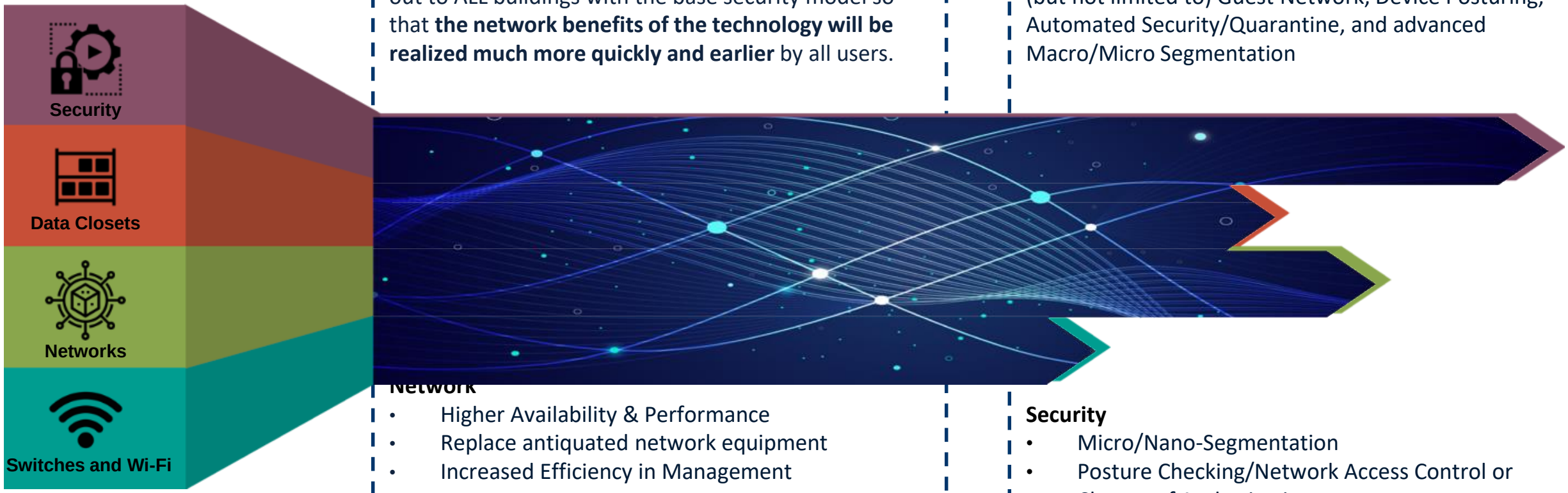
Next Generation Network: Release Approach in Support of Key Deliverables

Yale



Foundational Release

Software Defined Access (SDA) hardware will be rolled-out to ALL buildings with the base security model so that **the network benefits of the technology will be realized much more quickly and earlier** by all users.

Network

- Higher Availability & Performance
- Replace antiquated network equipment
- Increased Efficiency in Management

Security

- Increased Network Security Visibility
- Auto-alerting on malicious network attacks
- Authentication

Advanced Security Release(s)

Implement **more advanced security features** including (but not limited to) Guest Network, Device Posturing, Automated Security/Quarantine, and advanced Macro/Micro Segmentation

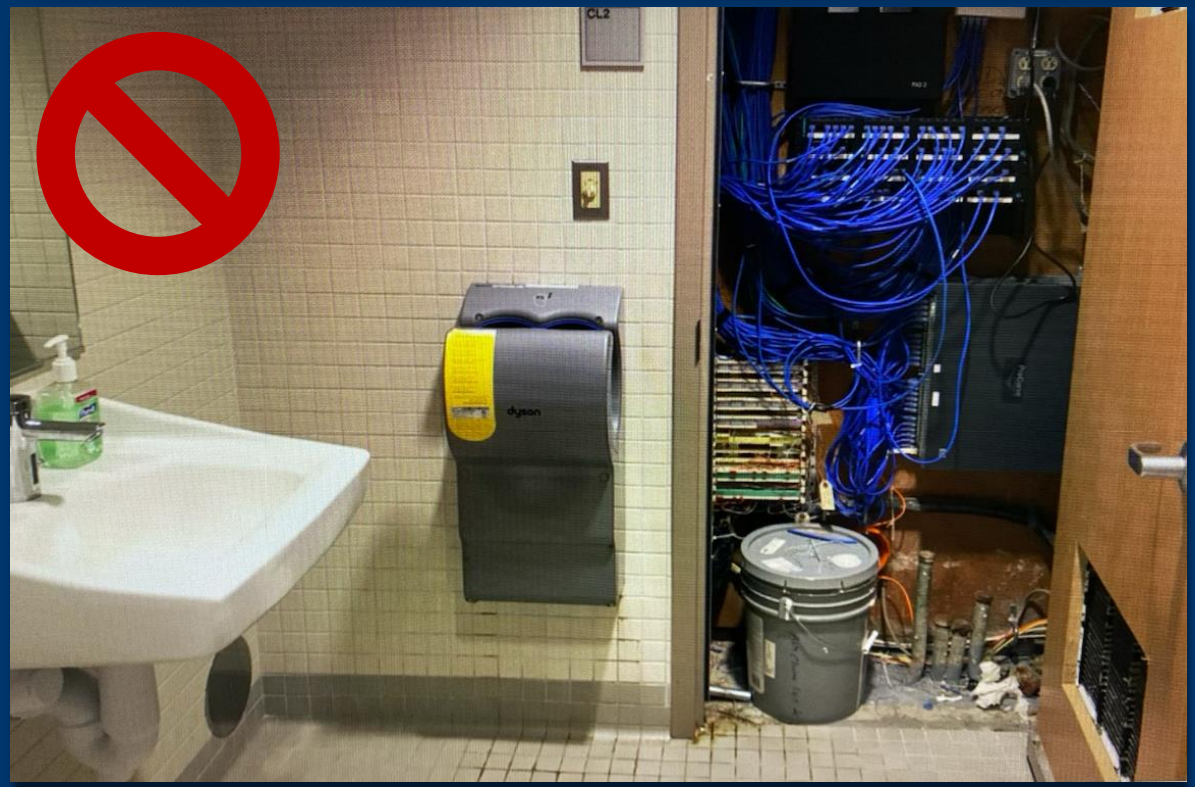
Security

- Micro/Nano-Segmentation
- Posture Checking/Network Access Control or Change of Authorization
- Role Based Access Control
- Location Based Access Control
- Yale-YNHHS Network Integration

Next Generation Network: The Value of Closet Remediation

Yale

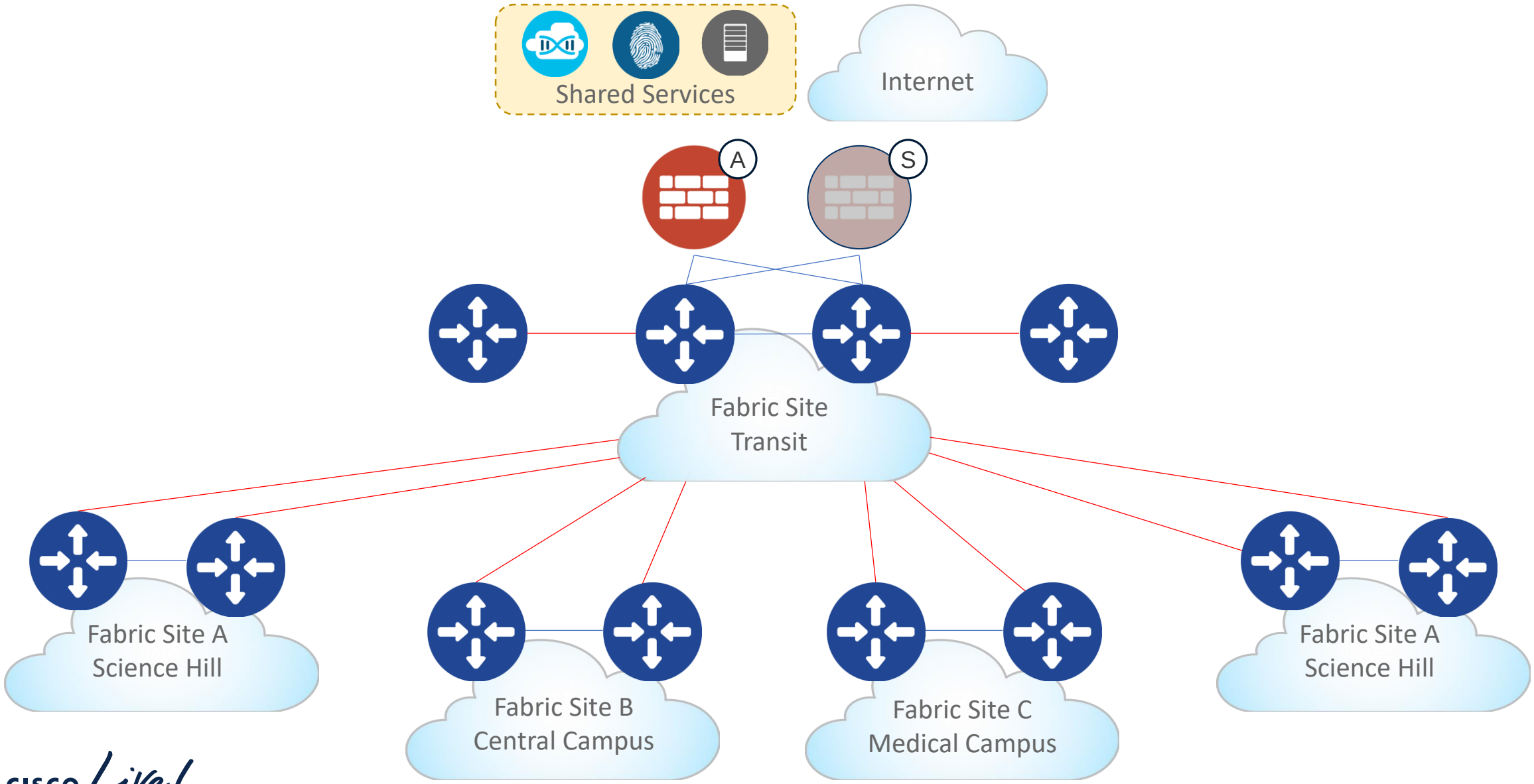
BEFORE NGN



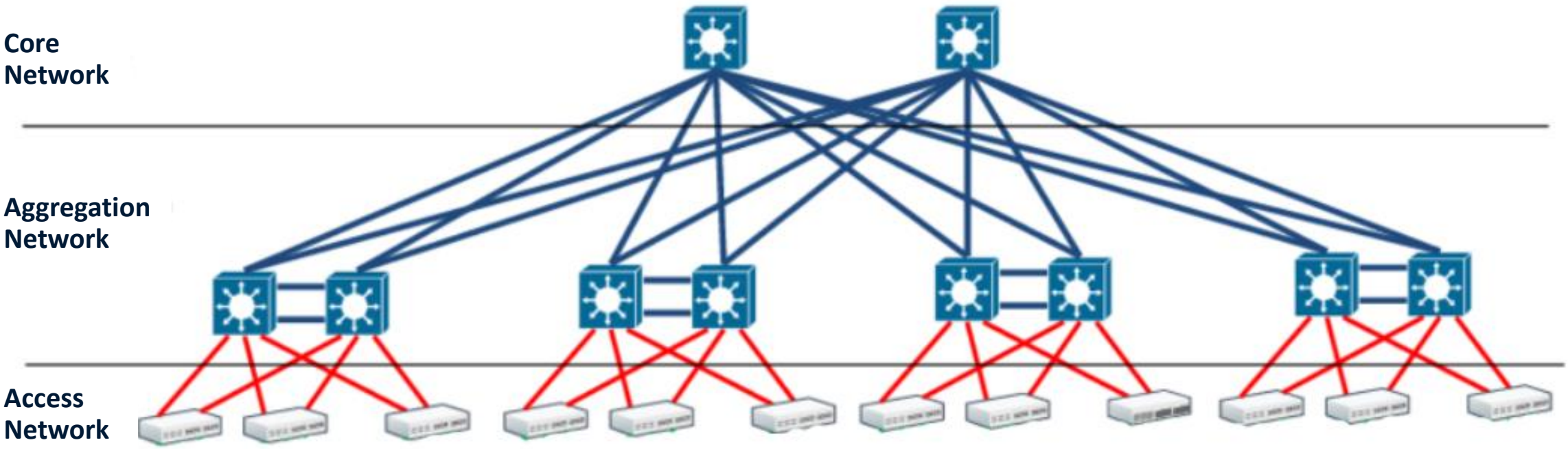
AFTER NGN

Next Generation Network: Yale Architecture Expansion (Bird's Eye View)

Yale

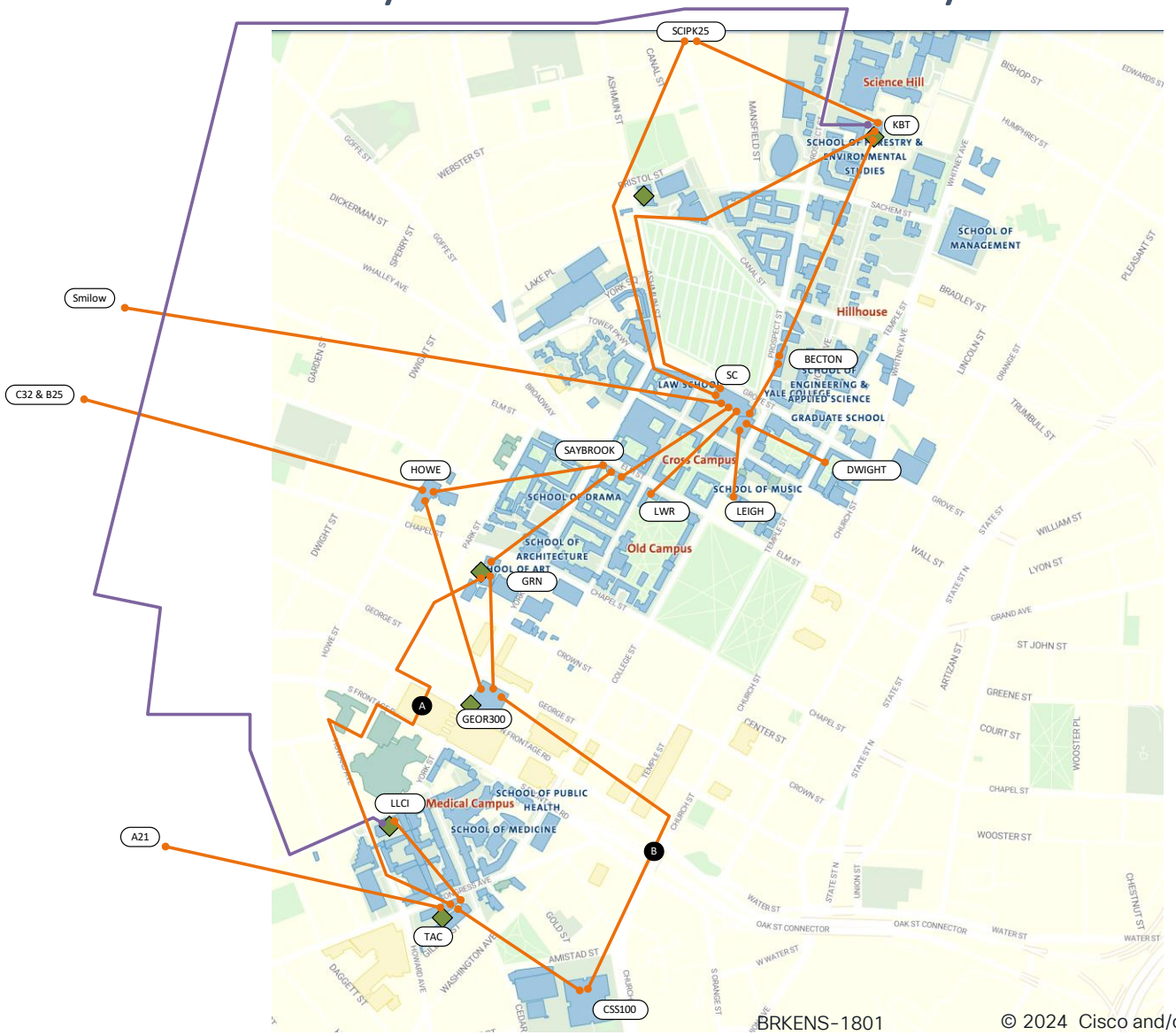


Layer-1 – The Vision



Yale

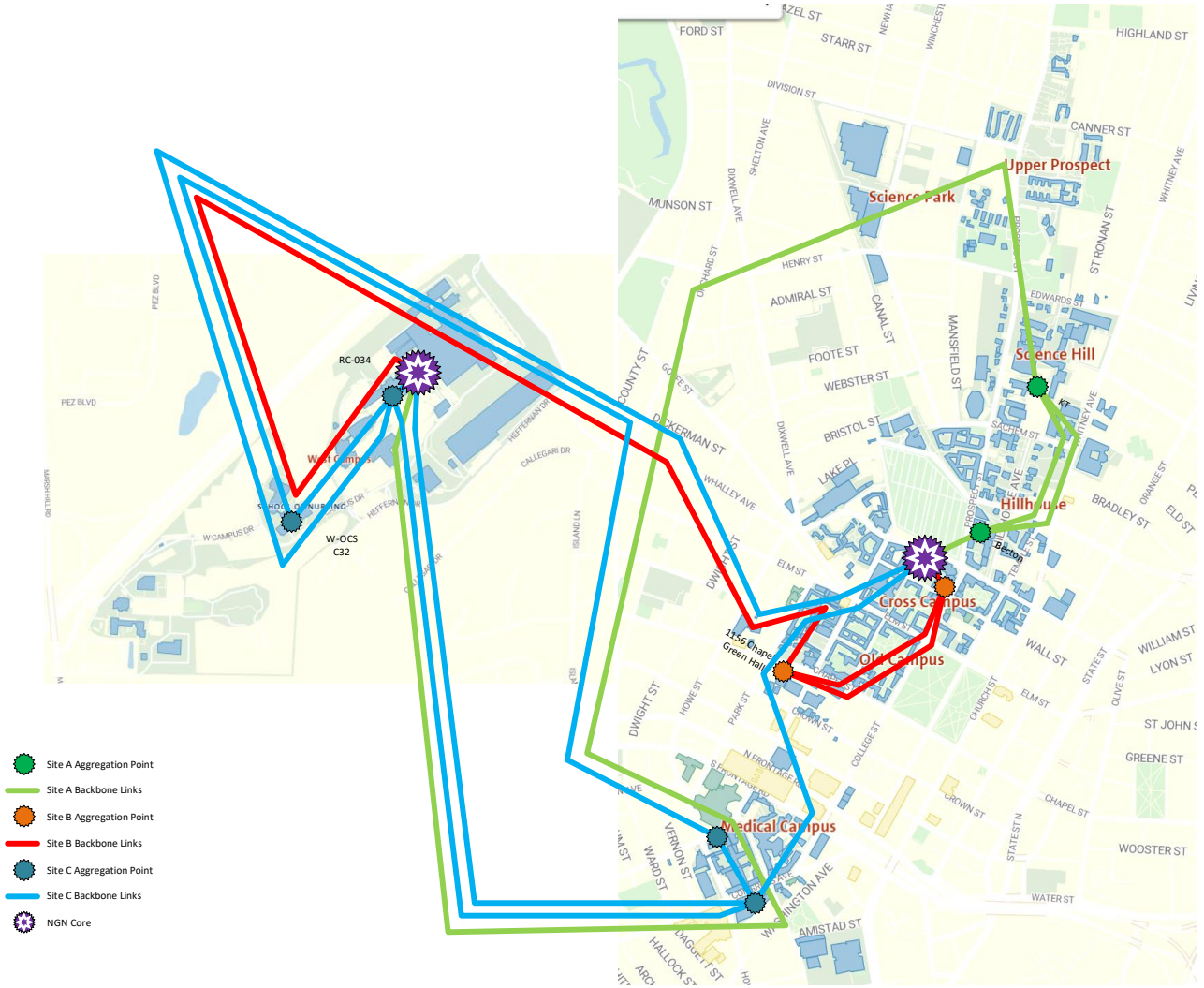
Layer-1 – The Reality



Yale

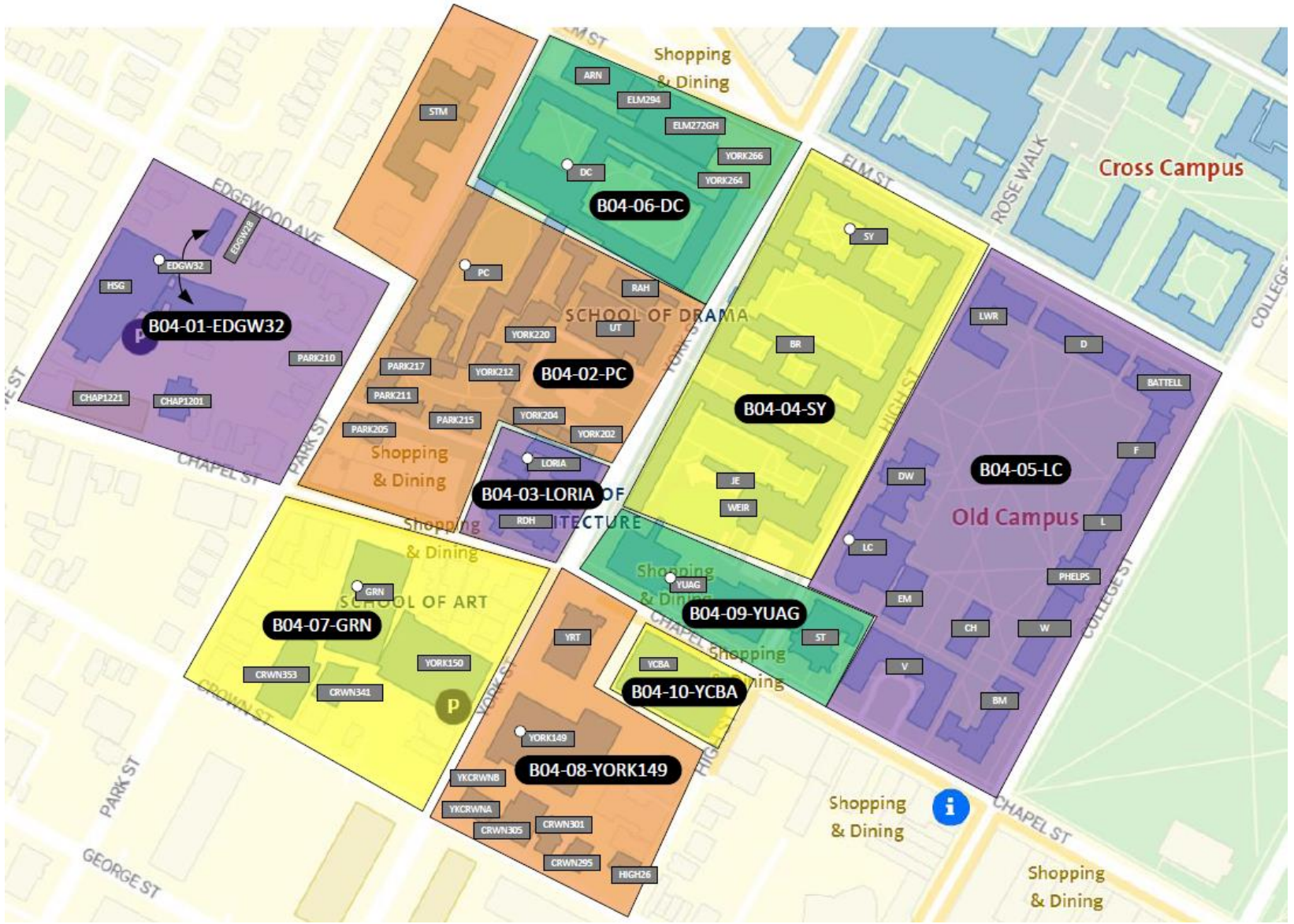
Layer-1 Aggregation Points

Yale worked to find the right locations for major fiber aggregation points:



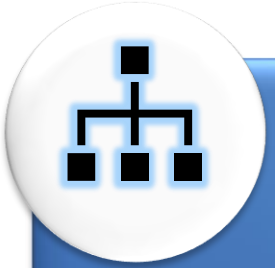
Next Generation Network: Layer -1 Hub Placement

Yale



Next Generation Network: Current Status (as of 5/1/24)

Yale



Core Infrastructure

- Redesign and key infrastructure components of 3 NGN fabric locations installed
- Network management center installation completed
- Security & access policy engine installation completed (for endpoint devices)
- Redesign and expansion of Network Access Control Infrastructure (Summer 2022)

Security

- Network analysis in process
- Integration of endpoint access and network security components in process
- 51 Advanced Security Features completed

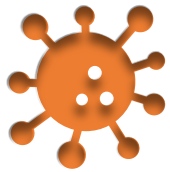
Next Generation Network: A Journey of Transition

Yale

- Organizational, Budget, & Program Planning
- Network Design
- Change management approach developed
- Identification of Building Champions
- Long-range schedule built

Plan & Design

2019



- Pilot Launched
- Top-Down Leadership Enabled, stakeholder informed approach
- NGN Program Reach: 7 Campuses
- COVID Hardships
- Equipment Delays
- Missed or undiscovered network devices

Start, Stop, Reboot

2020-2022

- Completed Medical Campus
- Program Refinement
- Equipment Well-Stocked
- Accelerated Pace
- Team Reconfiguration
- Building Questionnaires
- Increased DSP support & partnership

Reevaluate & Refine

2023

- **615** of 1140 Closets Remediated
- **174** of 338 Buildings Transitioned to NGN
- **5,011** Access Points Upgraded
- More thorough Network Device Identification
- Dedicated NGN website
- More targeted communications

Speed & Confidence

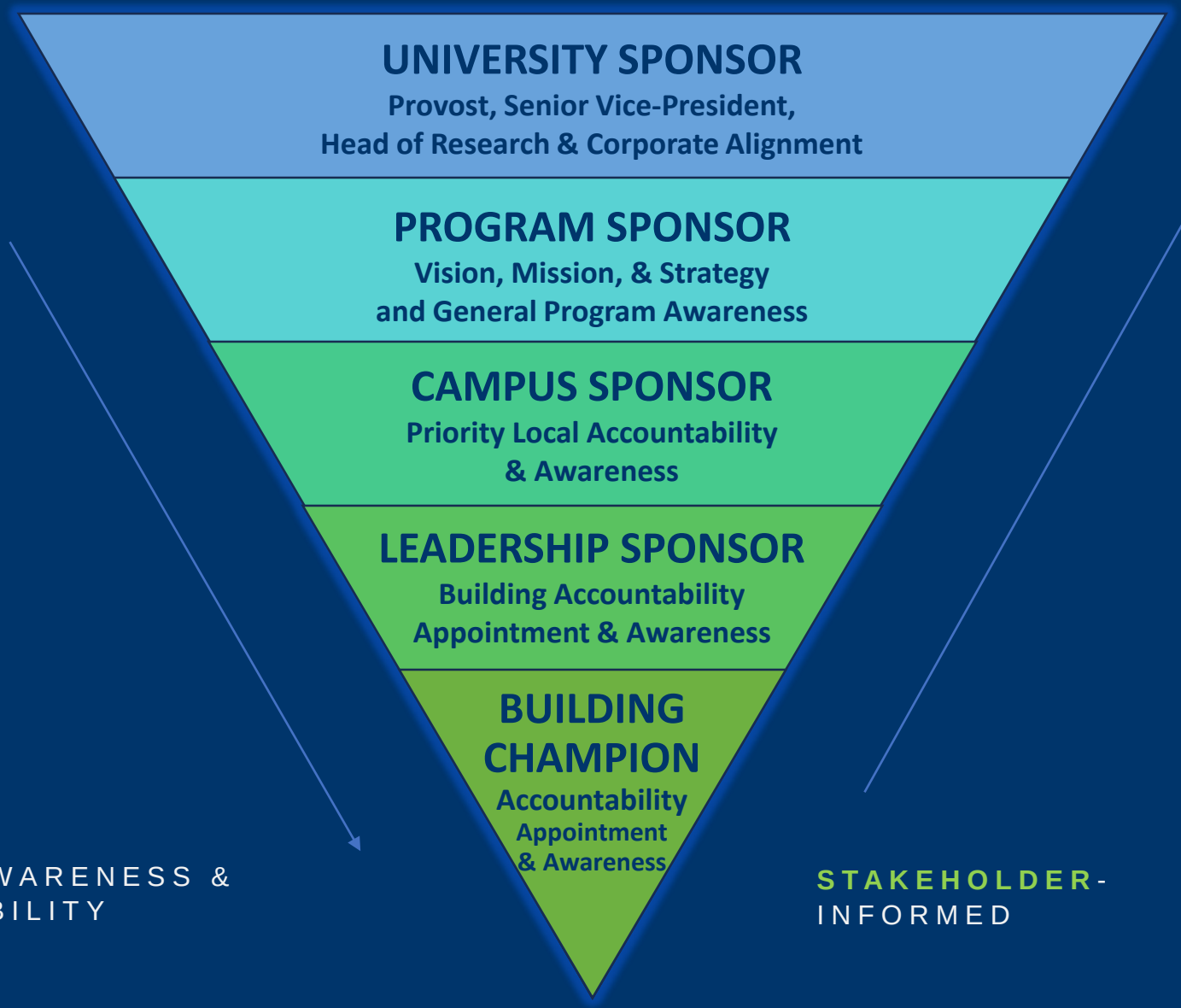
2024

Next Generation Network: Built Upon Sponsor-Enabled Change

Yale

LEADERSHIP- ENABLED

GENERAL ACCEPTANCE



POINTED AWARENESS & ACCOUNTABILITY

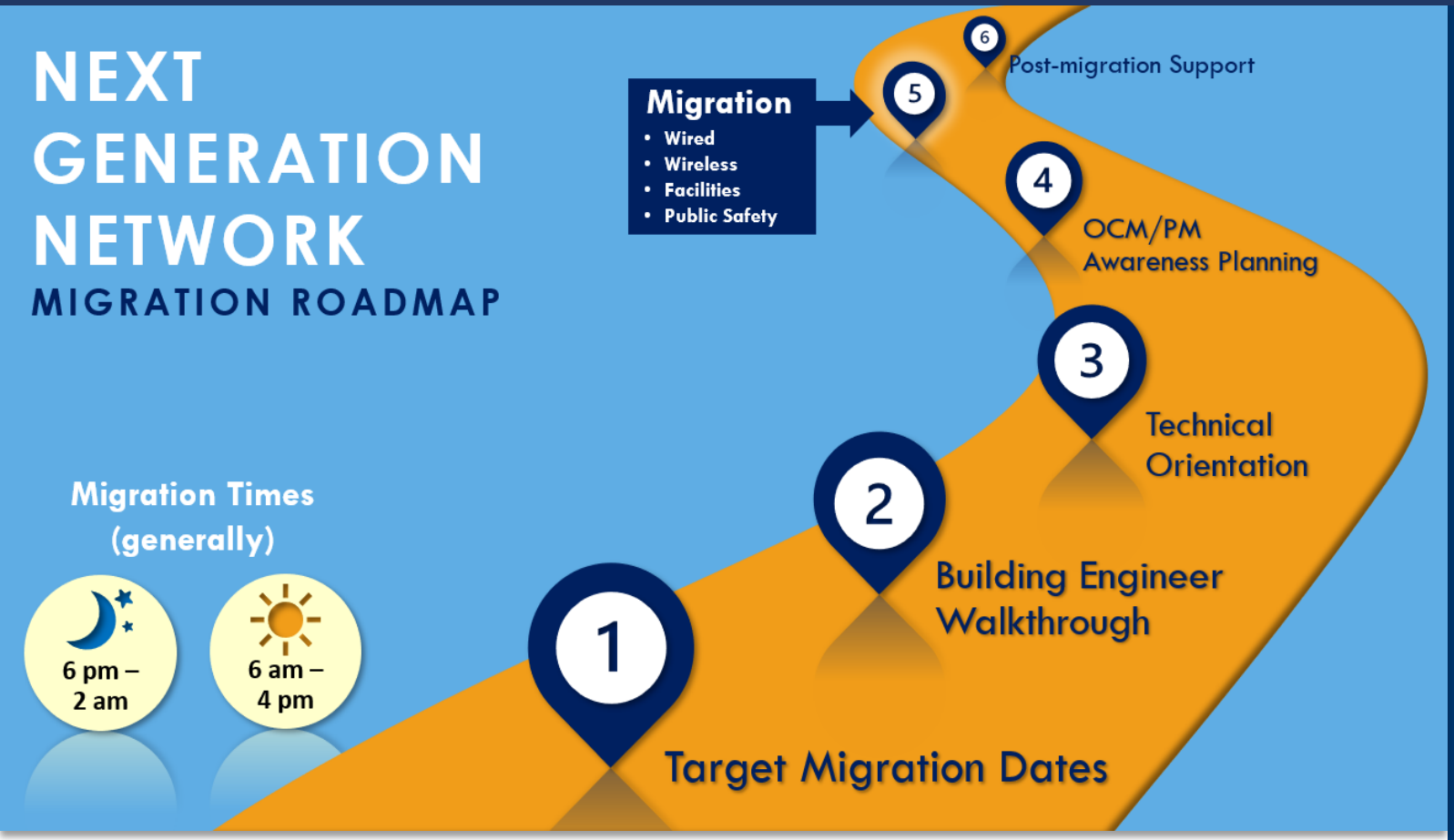
STAKEHOLDER- INFORMED

Next Generation Network: Bones of the Project

Yale

Firing on all fronts to ensure a successful program…

…that meets both budget and time constraints



PROGRAM ORIENTATION

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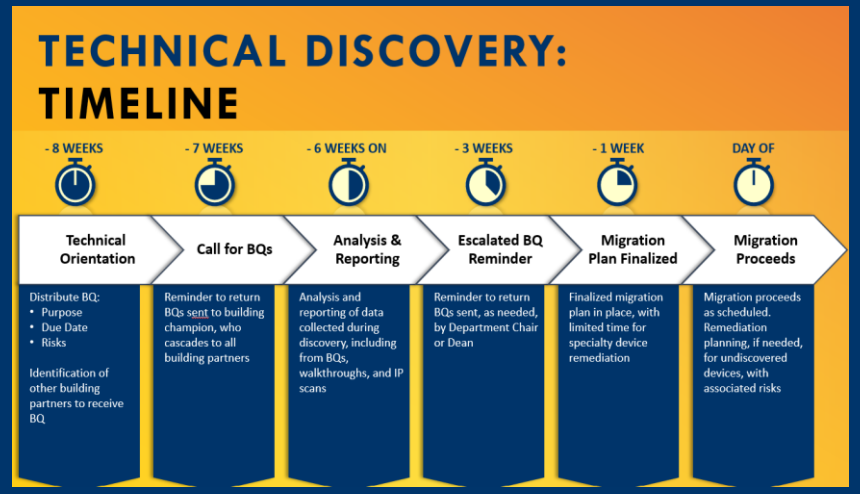
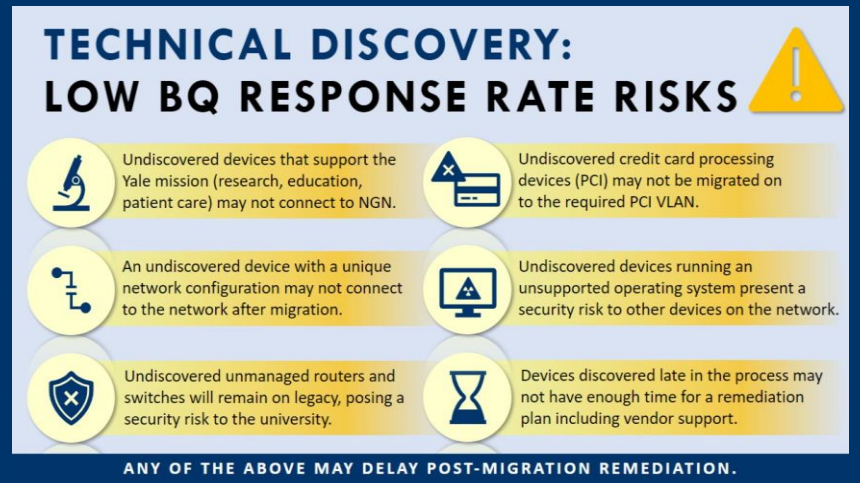
TECHNICAL ORIENTATION





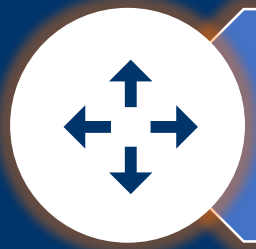
Next Generation Network: Program Completed To Date by Campus (as of 5/1/23)

Yale

Campus	FY21	FY22	FY23	FY24	FY25	FY26	Total Buildings Migrated
Medical	17	30	11	1	0	0	**59**
VA	0	12	0	0	0	0	**12**
West Campus	0	0	1	21	0	0	**22**
Old Campus	1	0	0	35	0	0	**36**
Hillhouse	0	0	4	14	0	0	**18**
Cross Campus	0	1	1	2	0	0	**4**
Science Park	1	0	0	0	0	0	**1**
Upper Prospect	0	0	0	0	0	0	**0**
Athletic Fields	0	7	4	0	0	0	**11**
Off Campus	0	0	0	0	0	0	**0**
Science Hill	2	0	3	6	0	0	**11**
TOTALS	**21**	**50**	**24**	**75**	**0**	**0**	**174**
	6%	15%	7%	23%	0%	0%	51%

Key Takeaways

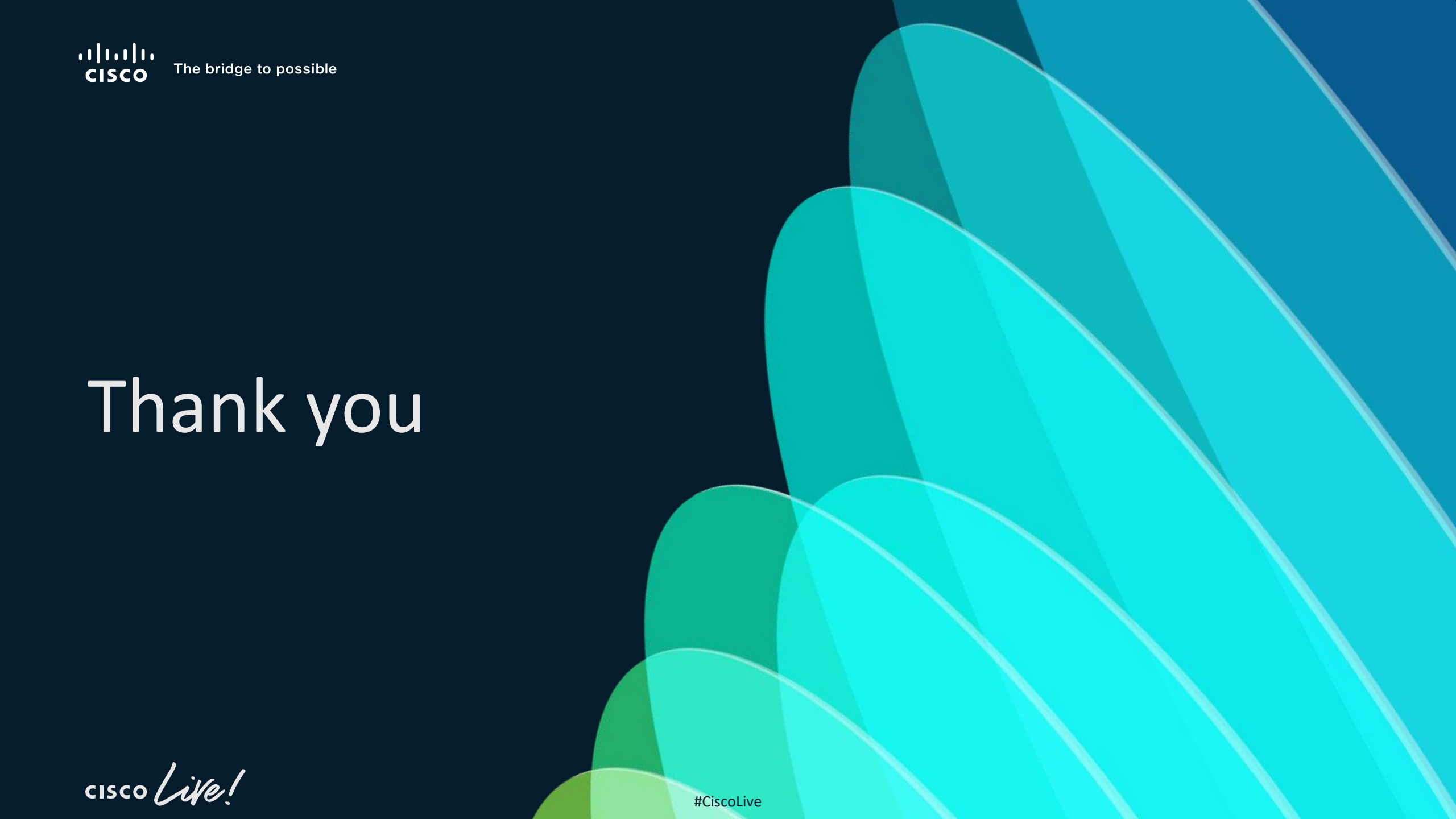
Security needs to be at the heart of any core network upgrades



Expect the unexpected and be ready to pivot

For large-scale institutional change, create a user acceptance model supported by change management methodologies

A project team must be supported by people and processes that help to move the project forward


The bridge to possible
Thank you
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The bridge to possible

SD-Access and Micro Segmentation at Stanford Health Care

The Success Story

MAITRIK GANDHI, Lead Network Engineer
@NetAutomations

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Agenda

About Stanford Health Care

Key Driving Factors

Our Deployment Strategy

Challenges we conquered

Benefits realized

Our Journey

Organizational Ecosystem

Stanford Health Care

INCLUDES Stanford Health Care, Tri-Valley, and Stanford Medicine Partners

Hospitals, MOBs (Medical Office Buildings), & Clinics

3,758
Physicians on Active Medical Staff

1,492
Residents & Fellows

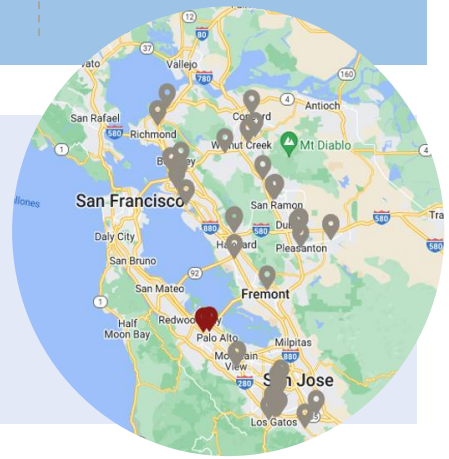
19,921
Employees

861
Licensed Beds

43,204
Admissions

2,396,454
Outpatient Visits

Clinic Service Locations



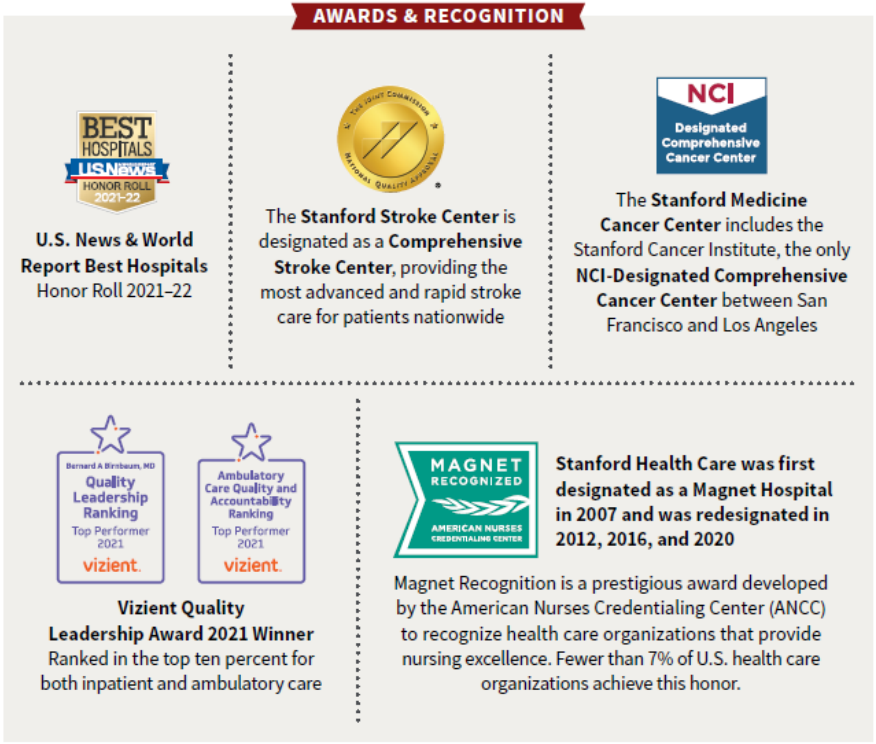
185,610
ED & Urgent Care Visits/year

606,643
Video Visits

$642.5M
Community Benefit Investment

Awards & Recognitions

Stanford Health Care



In the 2021–2022 U.S. News & World Report survey of America's Best Hospitals, Stanford Health Care (SHC) received national recognition in 11 specialties, including:

- Cancer care
- Cardiology & heart surgery
- Diabetes & endocrinology
- Ear, nose, & throat
- Gastroenterology & GI surgery
- Geriatrics
- Gynecology
- Neurology & neurosurgery
- Orthopedics
- Pulmonology & lung surgery
- Urology

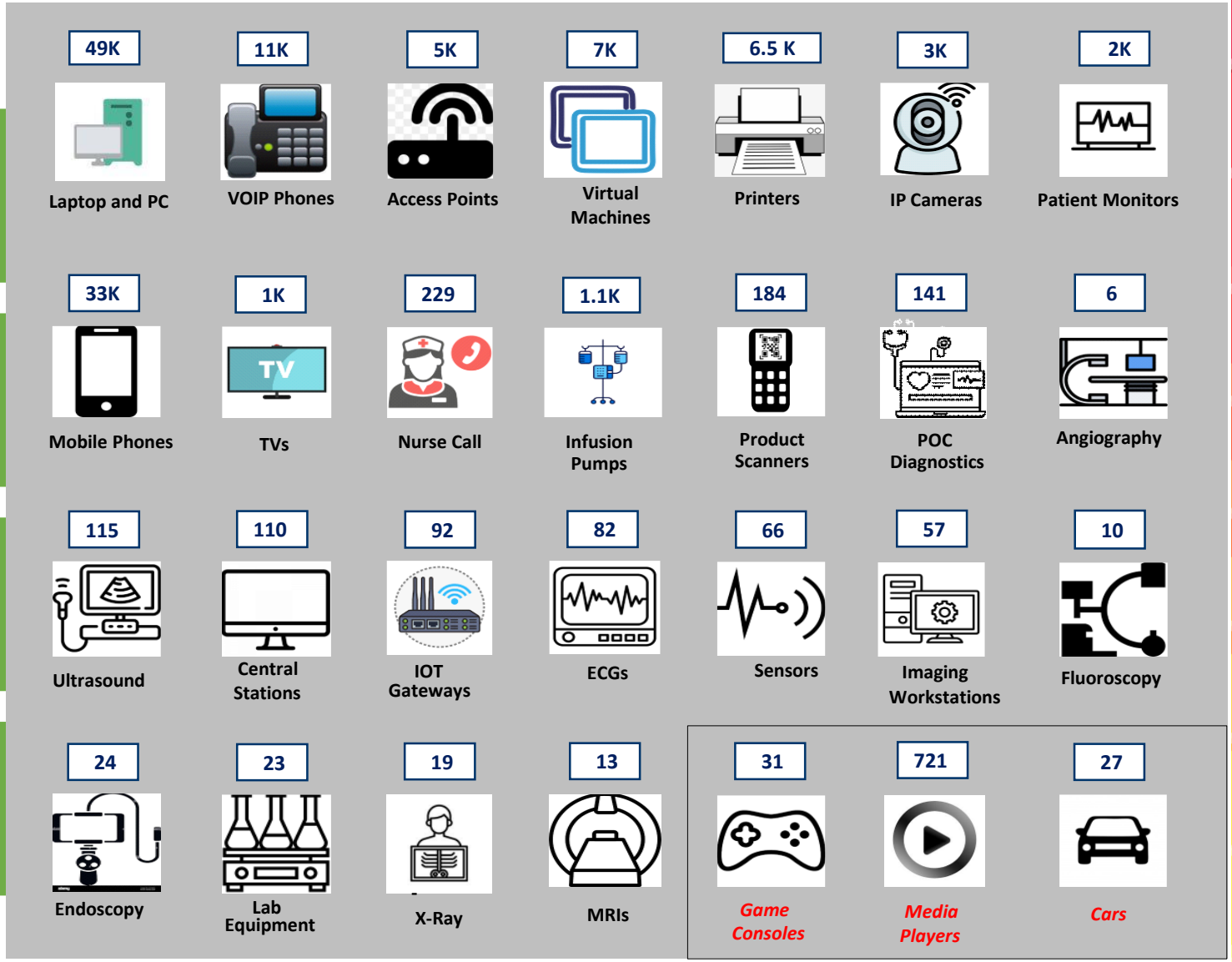
It’s always the network…

90+ Major Locations

3.5 Million Sq.ft. floor space

1200+ Network Devices

180,000+ Switchports



Legacy Network – Limitations

1. Manageability

- Devices management and visibility
- Number of VRFs & Firewall rules
- DHCP scopes

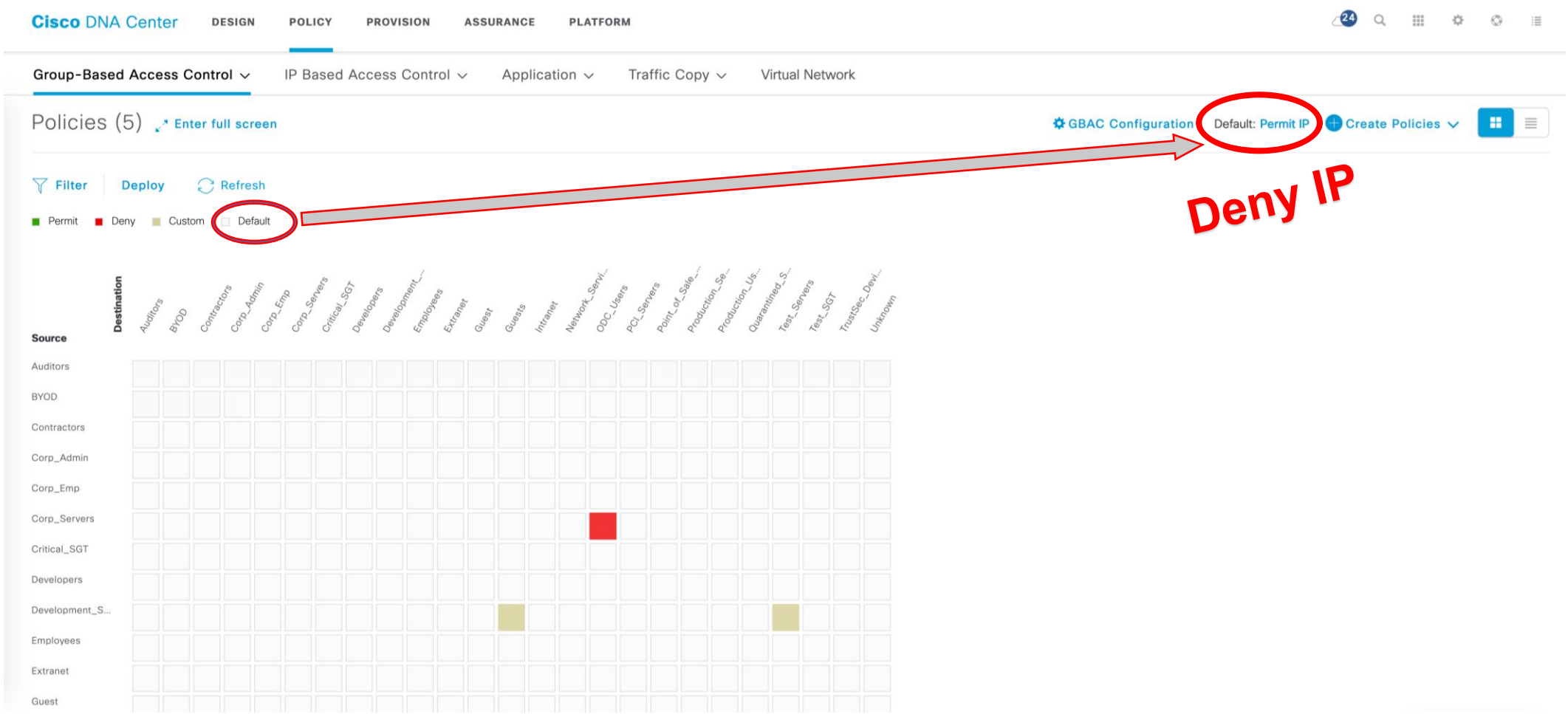
2. IP Mobility

- Spanning Tree
- Fixed address for Modalities
- Device roaming between ORs

3. Security

- Macro-Segmentation
- Non-standard vendor devices with legacy images
- Not a good security posture
- Increased cyber-security and ransomware risk

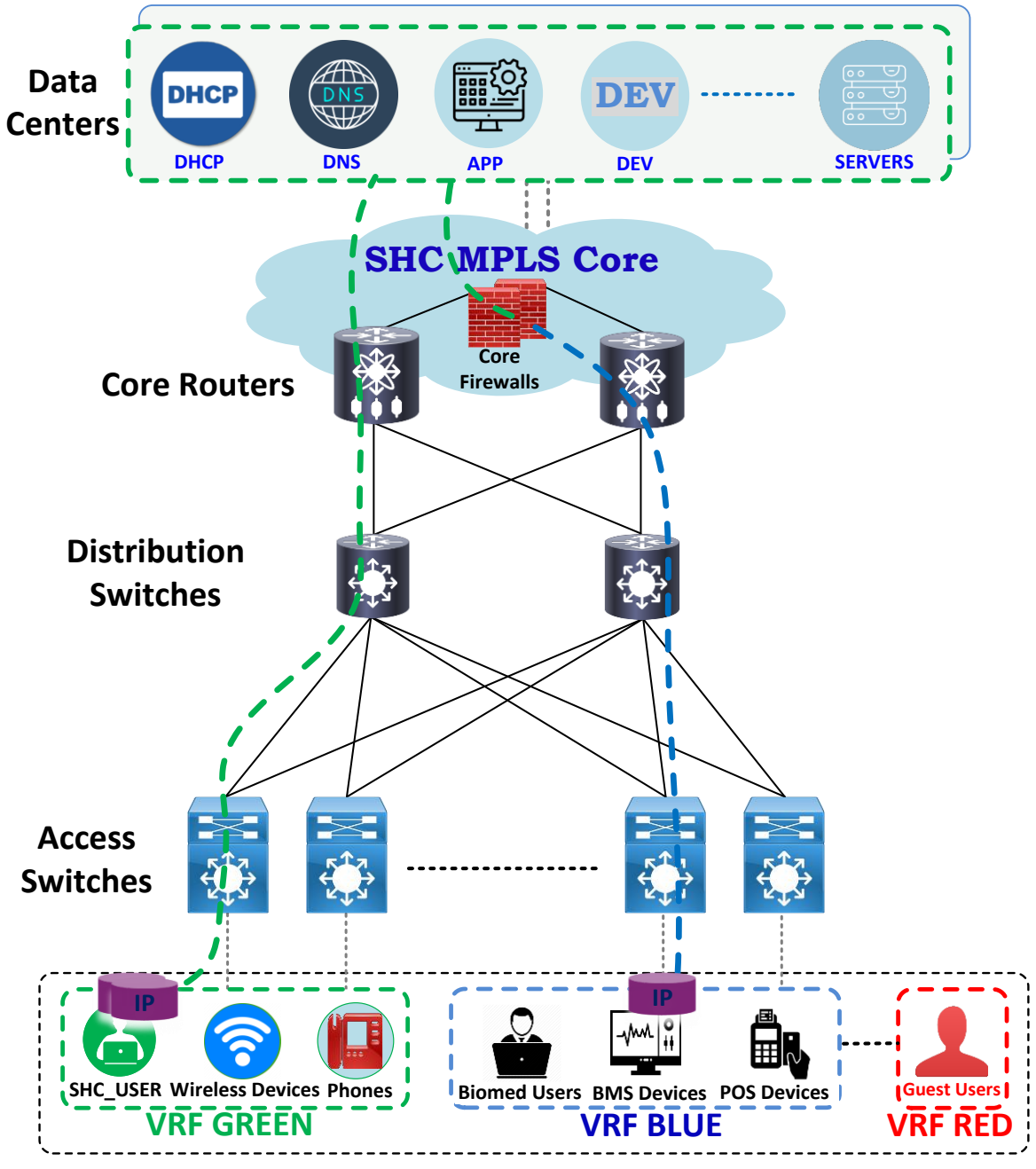
SD-Access for Micro-segmentation using Catalyst Center & ISE



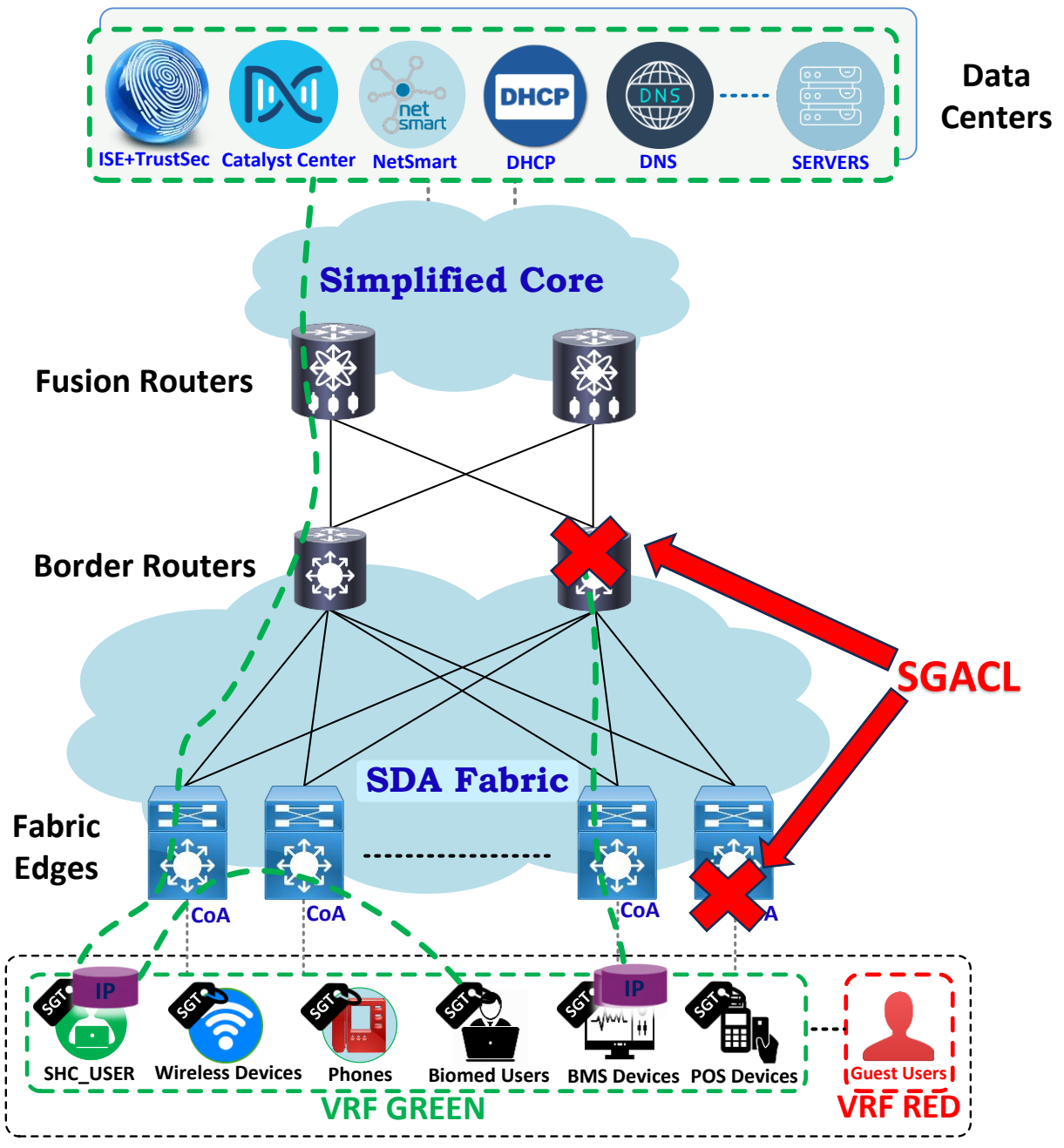
Zero Trust Access with implicit Default DENY

- Legacy devices with outdated Software
- Weak Security posture
- Attack surface & East-west propagation
- Scalability

Before(Traditional Network)

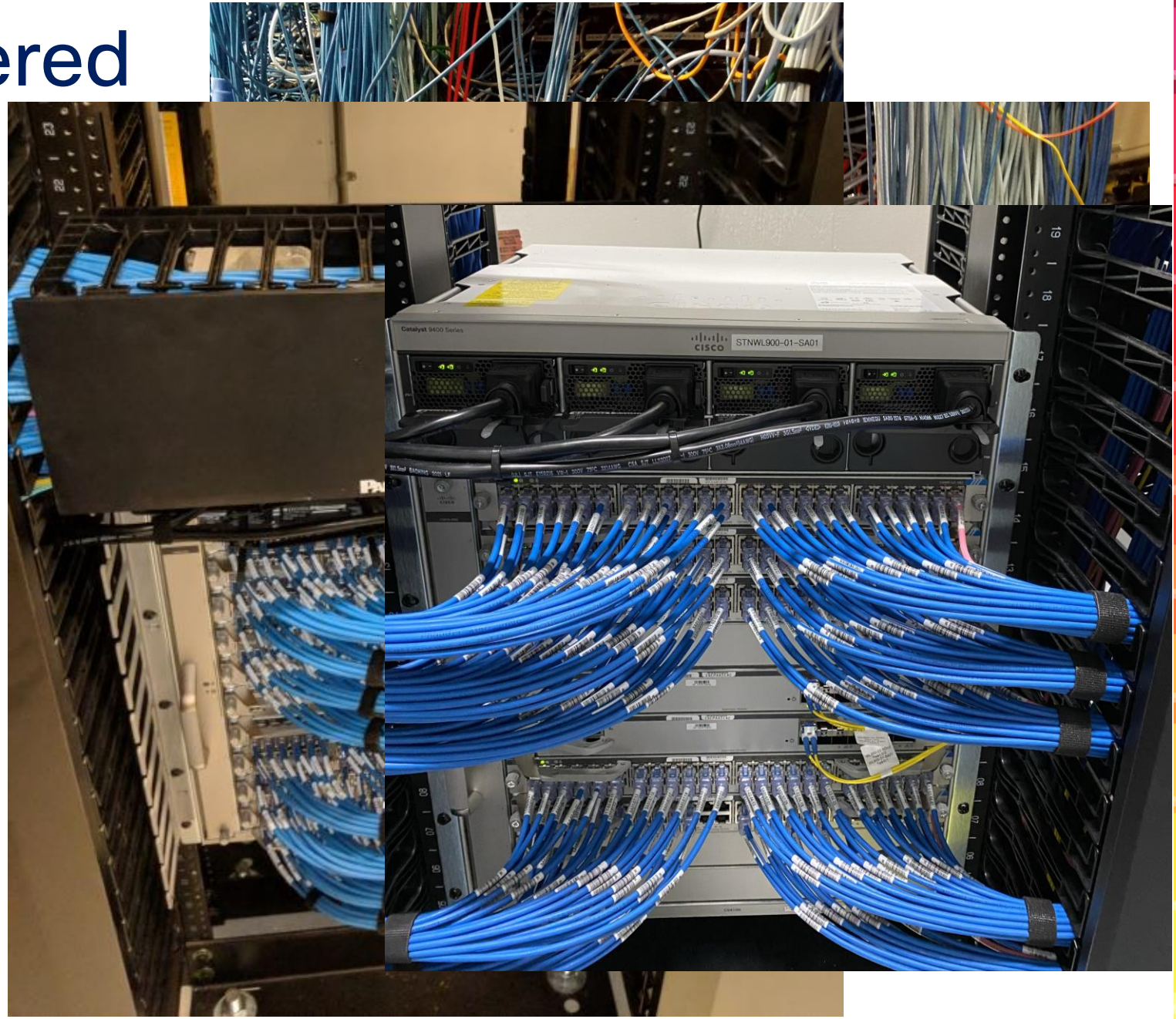


After(SDA & TrustSec)



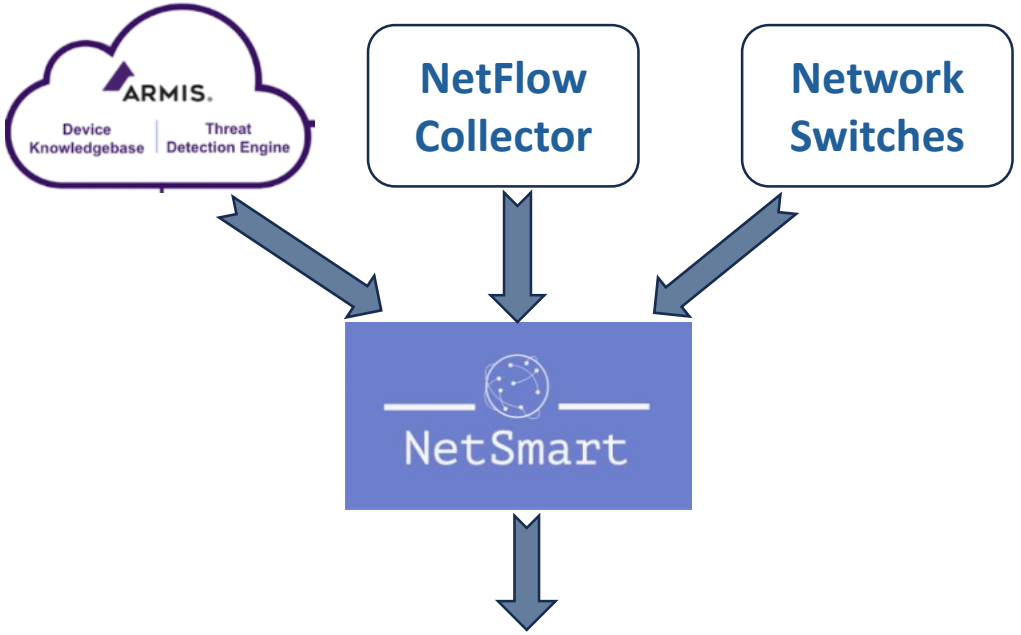
Challenges encountered

- Getting Downtime for migration
- IP Address change
- Phones migration (Meeting E911 requirements)
- ISE Profiling for every device type
- Identifying all North-South & East-West legitimate traffic
- Supporting Non-standard features with custom config



Stanford's deployment strategy: Planning

- Create custom Config Templates
- Accurate Asset Inventory
- Netflow Analysis (Stealthwatch & NetSmart)
- Custom Automation Tools (NetSmart)
- 500+ SGT & 5000+ SGACLs



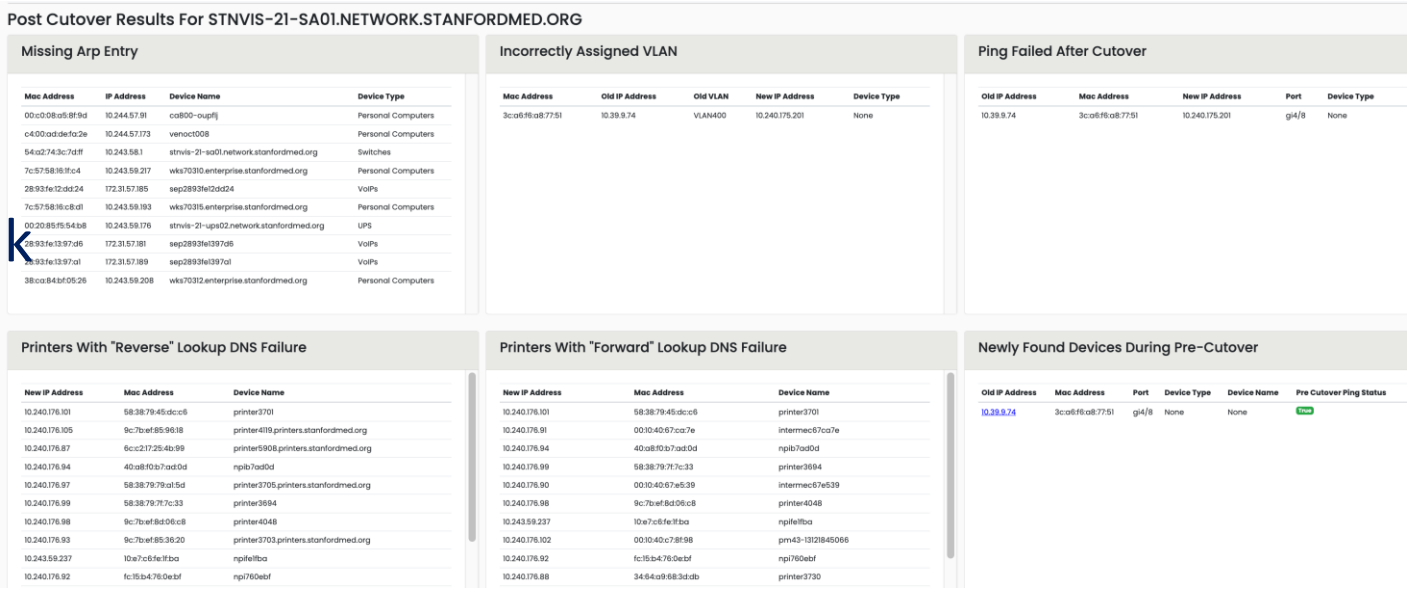
MAC	Category	Name	Model	Type	Brand	DHCP/ Static IP	Current IP Address	New IP	Current VLAN #	SDA VLAN #	Access Switchport	TSO #	SGT	ISE Profiled (Yes/No)
0C:C4:7A:70:00:D4	Medical	colorto-nuhka3t	XT Cabinet	Cabinets	Omnicell	Static IP	10.244.33.238	10.245.8.15	300	300	Gi 3/38	1127A	38003	Yes
00:C0:E4:02:71:A1	Automations	nucleus	Siemens BACnet Field F	Controllers	Siemens	DHCP	10.253.8.65	10.245.8.39	200	300	Gi 9/31	1127B	37005	NO
2C:B8:ED:82:1F:7D	Security	SonicWall device	SonicWall device	Firewalls	SonicWall	DHCP	10.244.33.81	10.245.8.201	300	300	Gi 1/14	1102A	38015	NO
B8:A4:4F:92:18:0F	Imaging	axis-b8a44f92180f	P4705-PLVE Panorami	IP Cameras	Axis Communication	Static IP	10.241.103.53	10.245.6.202	311	310	Gi 1/9	1102B	38011	Yes
C4:65:16:B3:90:78	Computers	wksp02326	EliteOne 800 G4 23.8-i	Personal Computers	Hewlett Packard	DHCP	10.244.33.102	10.245.8.206	300	300	Gi 1/6	1105B	38001	Yes
00:22:DB:01:E3:92	Medical	Swisslog device	Swisslog device	Pneumatic Tube System	Swisslog Healthcare	DHCP	10.244.36.38	10.245.6.73	301	310	Gi 1/0/43	1107B	38009	NO
F0:92:1C:60:F3:17	Imaging	LaserJet	LaserJet	Printers	Hewlett Packard	DHCP	10.39.20.61	10.245.9.74	400	400	Gi 10/1	1113A	37006	Yes
00:50:F9:09:0B:C3	Automations	iSTAR Door Controller	iSTAR Door Controller	Security Equipment	Sensormatic Electron	Static IP	10.244.36.5	10.245.6.13	310	310	Gi 10/10	1117B	38019	Yes
3C:EC:EF:B9:68:18	Computers	hologic-s35ukl1	Supermicro device	Servers	Supermicro	DHCP	10.253.14.43	10.245.8.53	200	300	Gi 1/27	1079D	37004	Yes
B8:27:EB:5C:03:75	Computers	raspberrypi	Stratux ADS-B Receiver	Single-Board Computer	Raspberry Pi Founda	Static IP	10.244.36.183	10.245.6.108	310	310	Gi 2/4	1080A	38020	NO
00:20:85:F5:E7:BD	Automations	Eaton device	Eaton device	UPS	Eaton	DHCP	10.253.16.6	10.240.160.94	200	200	Gi 10/9	1080B	38099	Yes

Stanford's deployment strategy: Execution

- Build SDA Fabric with Catalyst Center
  - Design
  - Provision
  - Build the Fabric
  - SXP between Border node & ISE
- Host onboarding
  - Based on ISE Profiles, correct Vlan & SGT applied to Switchports
  - Automatic SGACL Policies applied to Fabric Edge & Border nodes

Stanford's deployment strategy: Validation

- Post cutover validation by NetSmart
- Monitor Default DENY logs on Splunk



Custom Splunk dashboard showing Network traffic dropped by DEFAULT DENY SGACL with relevant information (Timestamp, Source & Destination SGT, IP & protocol, device & interface where enforced)

splunk>enterprise Apps

Cisco ISE TrustSec | Cisco ISE Devices | Search | Reports

Cisco ISE TrustSec

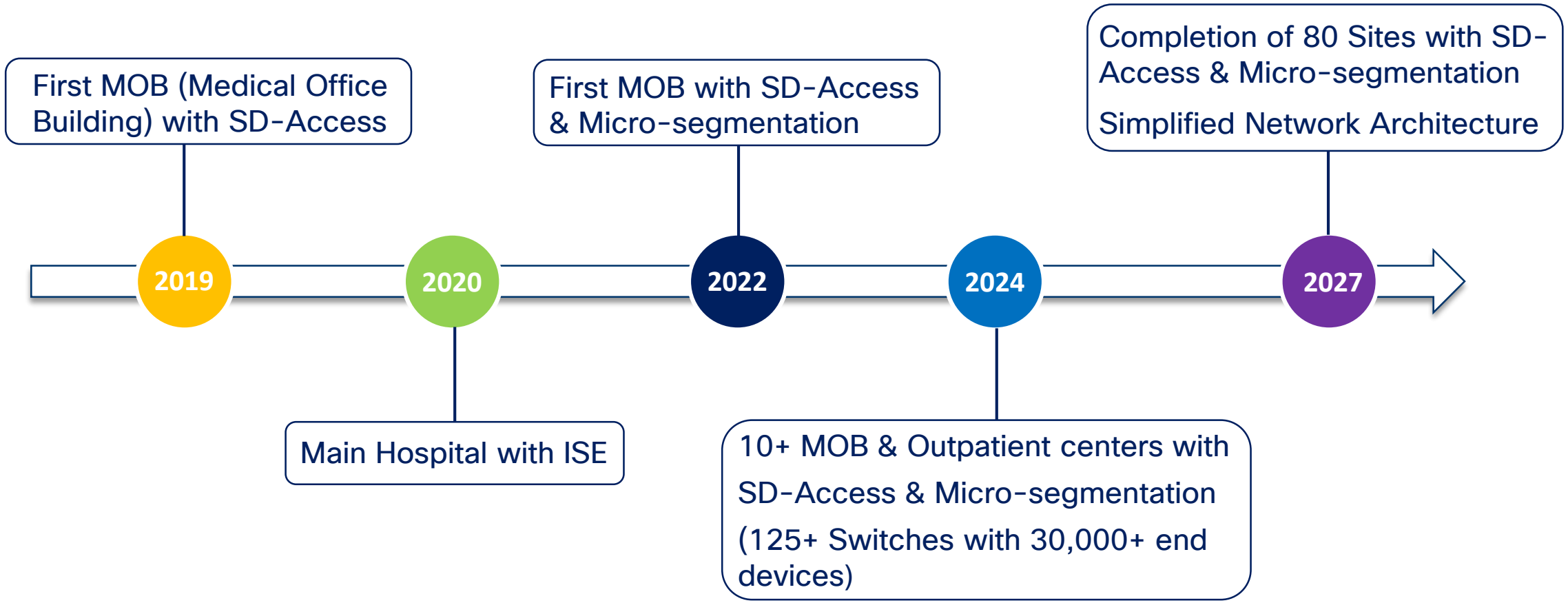
time: Last 15 minutes | sgt_name: All | not_sgt_name: None | src_ip

not_dest_port: None | sgacl_name: All | network_device_name: All | Hide Filters

Cisco ISE TrustSec SGACL Deny

Time	action	sgacl_name	sgt	sgt_name	src_ip	src_port	protocol	dgt	dgt_name	dest_ip	dest_port	logging_interval_hits	network_device_ip	network_device_name	ingress_interface	uplinked_network_device_name
05/23/2024 04:18:30 PM	Deny	Deny_IP_Log-01	28201	BIZ_CORP_Crestron_Device	10.254.6.254	61860	tcp	0	Unknown	192.168.1.1	41794	2	10.245.240.151	STNAMC-02-BR01	TwentyFiveGigE1/0/4	STNAMC-02-FE01
05/23/2024 04:18:18 PM	Deny	Deny_IP_Log-01	23000	BIZ_CORP_Printer	10.240.165.7	137	udp	20215	TDS_Active_Directory_APP48196	10.248.247.46	137	10	10.245.240.151	STNAMC-02-BR01	TwentyFiveGigE1/0/4	STNAMC-02-FE01
05/23/2024 04:18:18 PM	Deny	Deny_IP_Log-01	28201	BIZ_CORP_Crestron_Device	10.254.6.254	61859	tcp	0	Unknown	192.168.1.1	41794	3	10.245.240.151	STNAMC-02-BR01	TwentyFiveGigE1/0/4	STNAMC-02-FE01
05/23/2024 04:18:12 PM	Deny	Deny_IP_Log-01	23000	BIZ_CORP_Printer	10.240.165.3	48874	tcp	0	Unknown	44.208.228.25	443	6	10.245.240.151	STNAMC-02-BR01	TwentyFiveGigE1/0/4	STNAMC-02-FE01
05/23/2024 04:18:06 PM	Deny	Deny_IP_Log-01	28201	BIZ_CORP_Crestron_Device	10.254.6.254	61858	tcp	0	Unknown	192.168.1.1	41794	3	10.245.240.151	STNAMC-02-BR01	TwentyFiveGigE1/0/4	STNAMC-02-FE01
05/23/2024 04:17:54 PM	Deny	Deny_IP_Log-01	23000	BIZ_CORP_Printer	10.240.165.7	137	udp	20215	TDS_Active_Directory_APP48196	10.248.247.120	137	9	10.245.240.151	STNAMC-02-BR01	TwentyFiveGigE1/0/4	STNAMC-02-FE01

Our Journey



A Tale of two MOBs...

MOB1 - Y2013

MOB2 - Y2023

MOB1 - Y2013		MOB2 - Y2023
8	Switches	8
~3000	End Devices	~3000
8	VRFs	3
64	Subnets	3
No	Roaming	Yes
No	Micro-segment	Yes

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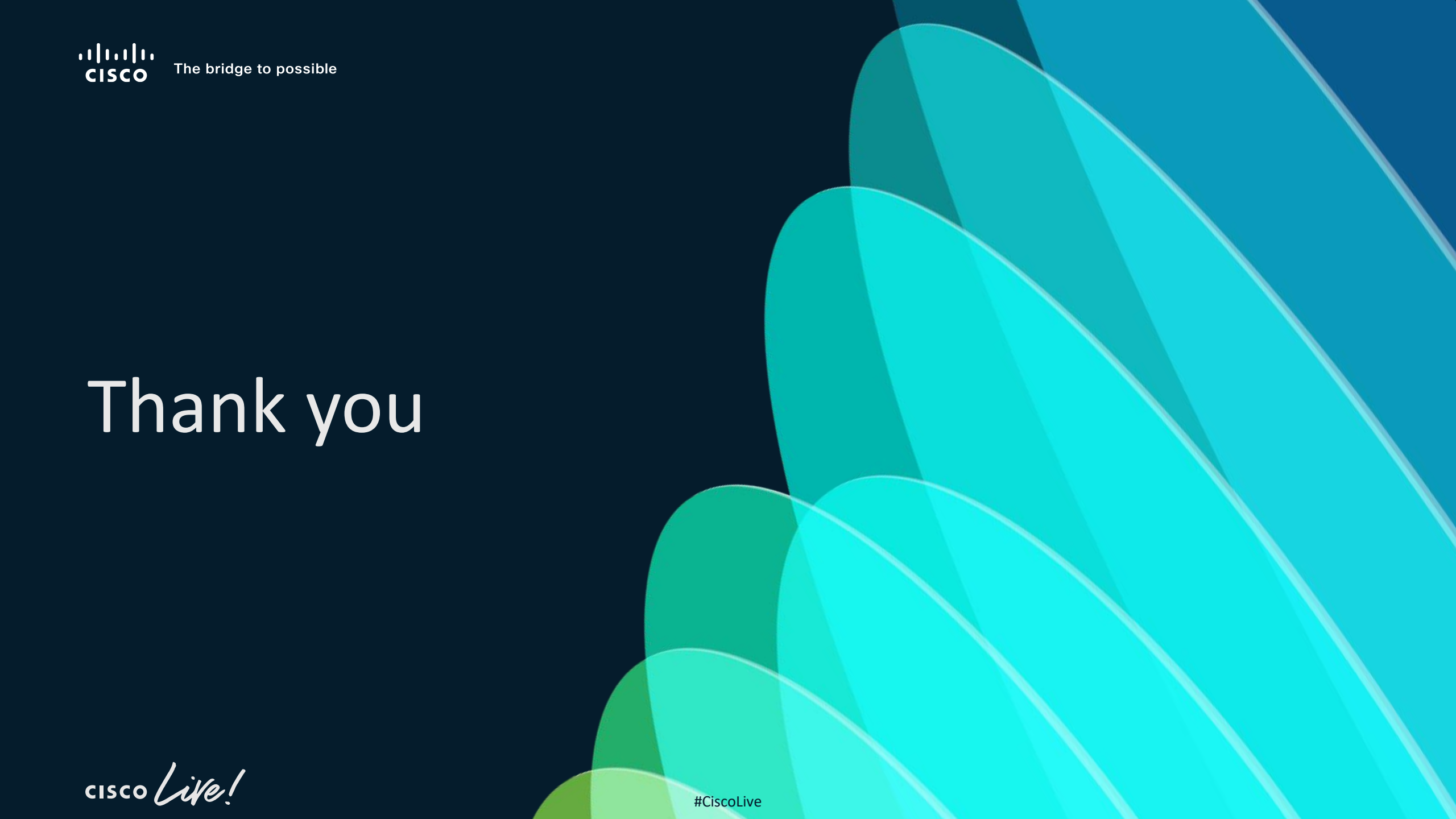
Contact me at: kangupta@cisco.com


The bridge to possible
Thank you
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