



The bridge to possible

Securing Tomorrow

Zero Trust Design Strategy for Modern Networks

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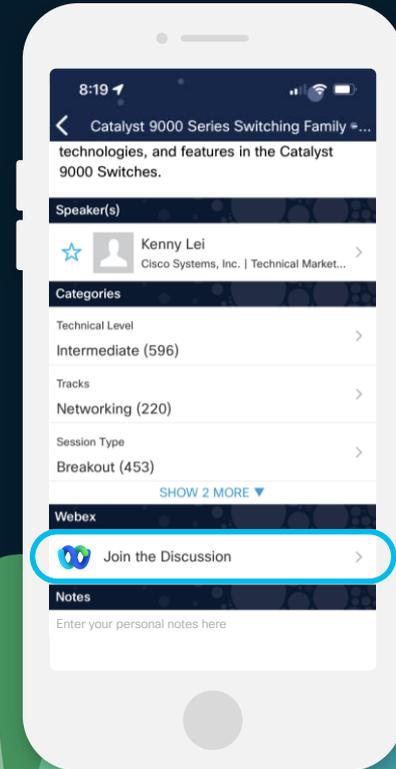
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About the Presenter

- Principal Architect for Cisco Systems – Enterprise Office of the CTO
- Specialize in combining the latest technology with cybersecurity
- Authored several white papers & books including “Orchestrating and Automating Security for the Internet of Things”
- Sports, fitness, car/motorcycle performance, daughter-everything



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Agenda

- Zero Trust Introduction
- Zero Trust Strategy / Roadmap
 - Defining Business Objectives
 - Assess / Plan
 - Evaluate / Pilot
 - Create Policies
 - Govern & Manage
- Cisco's Latest Advancements/Acquisitions for ZT Maturity
- **Housekeeping:** Q/A in Webex app & after session

Challenge

- Many leaders struggle to understand zero trust and how best to incorporate the concepts across their existing IT diameter.
- Evolution from a perimeter-based security approach to an “**never trust – always verify**” approach is inevitable to better address the current threat landscape.
- Creating a **Zero Trust Architecture** can be very challenging when you don’t have a proper plan.



Zero Trust Roadmap

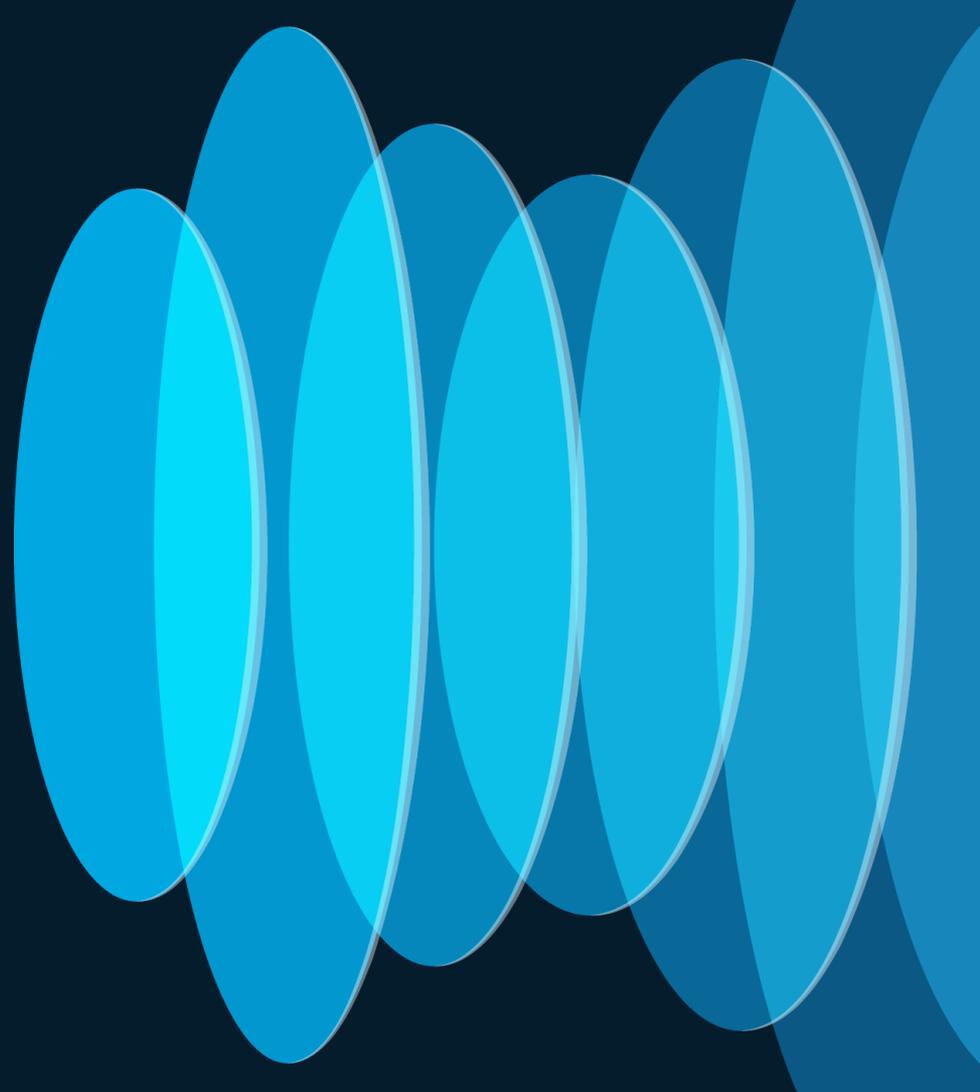
Every organization should
consider a Zero Trust
Roadmap for design, strategy,
implementation, and
governance



ZT Roadmap Methodology

| | Define Business Objectives | Assess / Plan | Solution Evaluation | Create policies | Manage / Govern |
|------------|---|---|---|---|---|
| Phases | <ul style="list-style-type: none"> Define business objectives CxO Alignment | <ul style="list-style-type: none"> Identify DaaS areas Assess “as-is” capabilities & define “to-be” ZT state Identify / prioritize gaps Align tasks with stakeholders | <ul style="list-style-type: none"> Determine candidate solutions Test/Pilot | <ul style="list-style-type: none"> Create policies for functional ZT areas | <ul style="list-style-type: none"> Establish metrics Monitor and detect Iterate for maturity |
| Objectives | Align C-suite & overall business objectives with ZT initiative | Capability assessment, gap analysis, & stakeholder alignment | Evaluation of potential solutions | Establish method for creating ZT policies | Establish metrics to measure progress, continual improvement of security posture |

Zero Trust Primer



Zero Trust Principles



Always Verify

Authenticate based on all data points/pillars



Least Privilege Access

Limit access using Just-in-time (JIT) & Just-enough-access (JEA)



Assume Breach

End to end encryption, limit blast radius

Zero Trust Architecture

- ZTA is a design and cybersecurity plan
- Based on ZT principles
- Designed to prevent data breaches and limit internal lateral movement
- Encompasses component relationships, workflow planning, and access policies Privileged Identities

ZT Frameworks

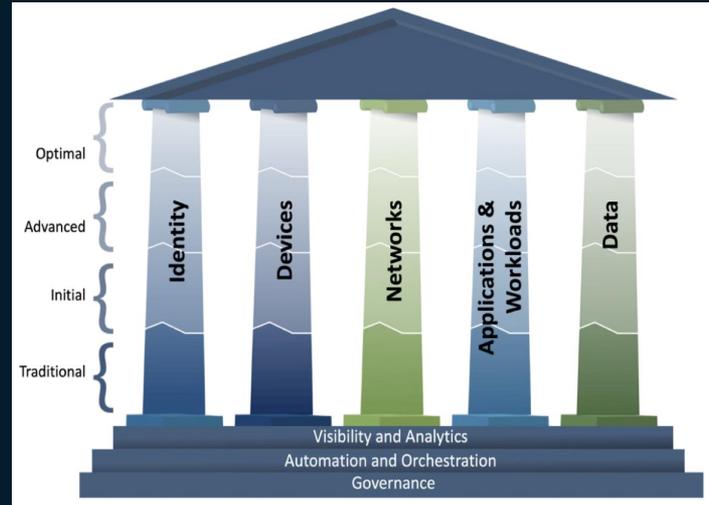
Forrester

7 pillars of zero trust

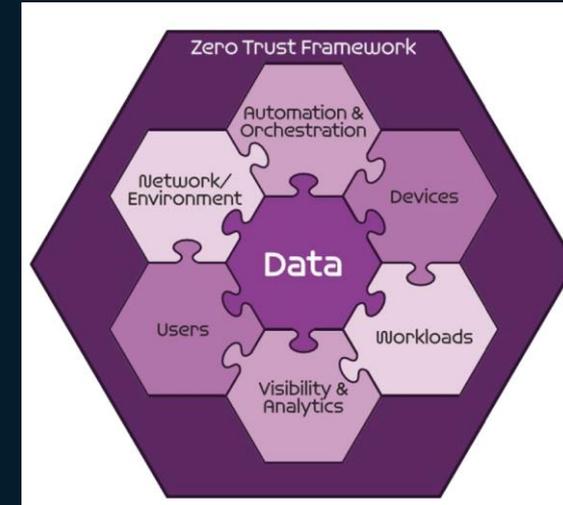
1. Workforce security
2. Device security
3. Workload
4. Network
5. Data security
6. Visibility and analytics
7. Automation and orchestration

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CISA



DoD



Zero Trust

Common Functional Pillars



The Concept of ZT Maturity

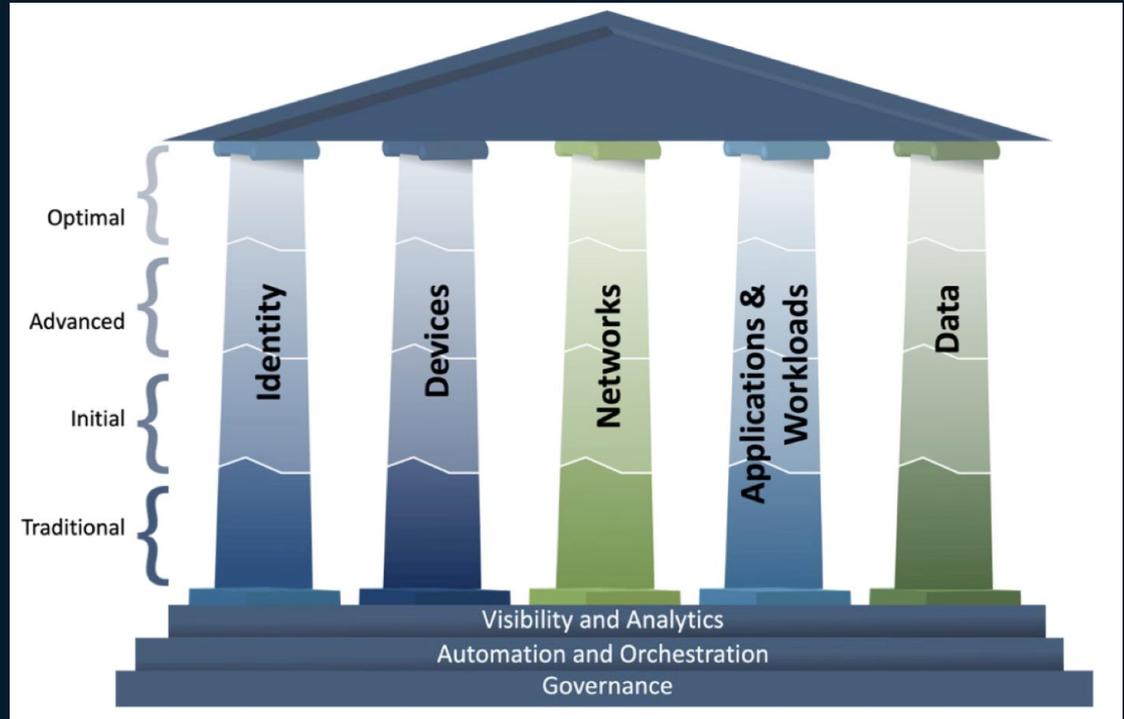
Cybersecurity Infrastructure & Security Agency (CISA)

Optimal = fully automated, JIT lifecycles, dynamic policies based on triggers, dynamic least priv, complete situational awareness across pillars

Advanced = automated assignment of attributes and config, centralized identify/visibility/control

Initial = starting automation of attribute assignment & configuration

Traditional = manually config'd lifecycles



CISA ZT Maturity Model

| | Traditional | Initial | Advanced | Optimal |
|------------------|--|--|---|--|
| Identity | <ul style="list-style-type: none"> • Passwords or MFA • On-prem identity store • Limited identity risk assessment • Permanent access periodic review | <ul style="list-style-type: none"> • MFA with passwords • Self-managed & hosted identity stores • Manual identity risk assess • Access expires w/automated review | <ul style="list-style-type: none"> • Phishing-resistant MFA • Consolidated identity stores • Automated identity risk assessment • Session-based access | <ul style="list-style-type: none"> • Consistent validation & risk analysis • Ent wide identity integration • Tailored, as-needed automated access |
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Identity Categories

Authentication

FROM - password use

TO- phishing resistant
MFA beyond initial access
grant

Identity Stores

FROM = on-prem
identity store

TO- full integration of all
identity stores (on-prem
+ cloud)

Risk Assessments

FROM - limited
determination of risk

TO- identity risk in real-
time based on
continuous analysis

Access Mgmt

FROM - permanent
access of privileged /
un-privileged accounts

TO- use of automation
to provide tailored
JIT/JEA

Identities (Tactical Examples)

- **Federate** on-premises identity systems with cloud identity systems (centralized identity management)
- Combine self-service password reset and MFA capabilities in a single workflow
- **Conditional access policies** to gate application access with remediation activities
- Risk-based policies to access/protect identified assets
- Password protection capabilities to block weak passwords
- **Password-less capabilities** to reduce the risk of phishing, password attacks, and ultimately streamline workflows
- SIEM / SOAR to persist and **analyze logs to improve visibility** for authentication, authorization, and provisioning.
- SIEM / SOAR to **integrate threat signals** from other security solutions to improve detection, protection, and response.

Privileged Identities

- Privileged access to protect **administrative** user accounts.
- **Privileged Identity Management (PIM)** for a time-bound, just-in-time approval process for the use of **privileged** user accounts.

Device Categories (CISA)

Policy Enforcement

FROM – limited visibility into behavior/compliance

TO– integrate device mgmt, software approval, config, & vuln mgmt (continuous insight for compliance)

Asset/risk Mgmt

FROM – limited tracking of physical & virtual assets

TO– real-time view of all assets across vendors

Resource Access

FROM – not using device visibility to access resources

TO– considers real-time risk analytics to access resources

Threat Protection

FROM – manual deployment of threat protect capabilities

TO– centralized solution with unified approach for threat protection, policy enforcement, compliance monitoring

Devices (Tactical Examples)

- Integrate current **device mgmt** solutions to cloud iAM
- **Compliance policies** (min security reqs) for resource access (trusted endpoint policies)
- Integrate **endpoint security (EDR)** with iAM to better assess risk level
- Conditional access policies (adding **endpoint risk** to equation) for corporate and BYOD endpoints
- Remediation notification/rules (self-guided remediation) attached to conditional access policies
- DLP – control behavior after data access (restrict copy/paste, saving to untrusted locations, etc.)
- SIEM / SOAR to persist and analyze logs to improve visibility for authentication, authorization.
- SIEM / SOAR to integrate threat signals from other security solutions to improve detection, protection, and response.
- **Integrate** device mgmt, software approval, config, & vuln mgmt solutions across physical and virtual devices (continuous insight for **compliance enforcement**)

Network Categories (CISA)

Segmentation

FROM - large perimeter-based macro segmentation

TO- fully distributed ingress/egress micro-seg based on app profiles with JIT/JEA

Network Traffic Mgmt

FROM = static rules/configs to manage traffic

TO- dynamic rules/configs that evolve based on app

Traffic Encryption

FROM - encrypts minimal traffic

TO- encrypts all internal & external traffic enforcing least-privilege access

Network Resilience

FROM - manual configs to match individual app availability demands with limited resilience measures

TO- auto-scaling / auto-healing capabilities to meet network and availability demands for all workloads

Network (Tactical)

Example tactical tasks include:

- Require **encryption** for all traffic connections, including between IaaS components and between on-premises users and apps.
- Limit access to critical data and applications by policy (user/device identity) and/or **traffic filtering**.
- Deploy **on-premises network segmentation** with ingress and egress traffic controls with micro-perimeters and micro-segmentation
- Deploy **cloud network segmentation** with ingress and egress traffic controls with micro-perimeters and micro-segmentation.
- Establish **application profiles/SLAs** with distinct traffic mgmt features, and map applications to profiles
- Implement dynamic network rules/configs base **on real-time traffic**

Application Categories (CISA)

App Access

FROM - access based on local authorization

TO- access via user/device trust, context, & real-time risk analysis to grant access

App Threat Protection

FROM - minimal threat protection within workflow

TO- advanced threat protection in all workflows

Accessible App

FROM - some apps available only via private network/VPN

TO- all critical workloads available via public networks

Secure SDLC

FROM - ad hoc dev, testing, prod environments with elementary code deployment capabilities

TO- immutable workloads where feasible with security integrated within CI/CD

App/Workload (Tactical Examples)

Example tactical tasks include:

- All workloads should be assigned an **identity** (policies can require adding tags upon creation).
- Implement **app access policies** based on user/device trust, context, and risk analysis
- Ensure apps support **modern auth'C** protocols such as Oauth/OIDC, SAML, and SSO
- **Secure SDLC** and **CI/CD** with IaC scanning capabilities
- Deploy cloud workload visibility/protection including **risk assessment** capability (scan SBOM / CVE assessment) & **posture** for credential exposure + iAM permissions.
- Deploy runtime security capabilities including **securing API communications** for both internal and 3rd party APIs

Data Categories (CISA)

Inventory Mgmt

FROM – manually identify & inventory some data

TO- automated data/inventory enterprise-wide with continuous update capabilities w/dynamic DLP

Classification / labeling

FROM – limited ad-hoc data categorization capabilities

TO- automated data categorization enterprise-wide, structured formats, & abilities to handle all data types

Data Access

FROM – static access controls to govern access to read, write, copy, etc.

TO- automated data access control based on user/device trust, risk, data category, etc. – and providing JIT/JEA

Data Security

FROM – encrypts minimal data at rest

TO- encrypts all data at rest and data in use where appropriate, enforcing least-privilege access

Data (Tactical)

Learn data

- Determine data sensitivity level and develop classification schema
- Discover and classify sensitive data

Protect data

- Determine use of sensitivity labels
- Discover/label/protect sensitive data in both on-prem and cloud environments

Prevent data loss

- Establish DLP policies
- Add protection to specific labels (encryption, etc.) for cloud environments

Extend data protection

- Extend labels/protection to both data in transit & data-at-rest (begin with sensitive data then extend to all data)

Zero Trust Roadmap

Business Objectives

Assess / Plan

Solution Evaluation

Create Policies

Govern / Manage

- CxO Buy-In
- Define business objectives

CxO Buy-in SD-WAN benefits



Buy-in across C-Suite

Resources & assets under multiple organizations requiring buy-in across C-Suite



Gaining Alignment

Begins with identifying leadership & meeting to learn their goals



Support Needed

ZT is shared responsibility. CISO may lead discussion, but support needed across C-Suite

CxO Alignment / Investment into ZT Initiative

- **Chief Executive Officer (CEO):** Empowering the business to achieve its strategic goals and objectives (inclusive of the security strategy) in a quantifiable way that enables evaluation of risks and costs, so that returns to the shareholders could be maximized.
- **Chief Information Officer (CIO):** Helping the company evolve technology and processes to better align to overall business objectives. Security should be a measurable outcome and aligned with IT strategy.
- **Chief Information Security Officer (CISO):** A remote or hybrid work environment creates a larger surface area for security breaches. Modernizing and evolving the security posture, policies, and procedures to improve risk-based and defensive strategies to comply with security and data protection requirements.
- **Chief Technology Officer (CTO):** Technologies that facilitate both remote work and the adoption of cloud services in a secure manner should be evaluated. Creating and adopting an overall technology framework that can address business objectives more efficiently and effectively.
- **Chief Financial Officer (CFO):** Fixed datacenter investment and buildings are moving to cloud applications and users working from home (hence spending priorities are shifting from fixed to agile models). Overall **alignment of budget** allocation and spending to business Objectives
- **Chief Marketing Officer (CMO):** How business is perceived internally and externally, where breach readiness and incident response strategy are critical to managing overall perception.

Aligning ZT to Business Objectives

- Identify a clear zero trust strategy with a set of principles
- Ensure a clear statement of **benefits** resulting from said strategy
- Establish a clear **link** between the strategy and the organization's IT and business goals
- Identify **ownership and responsibilities** for the continued development of said strategy
- Establish **metrics** to be measured and reported in a systematic manner

Zero Trust Roadmap

Business Objectives

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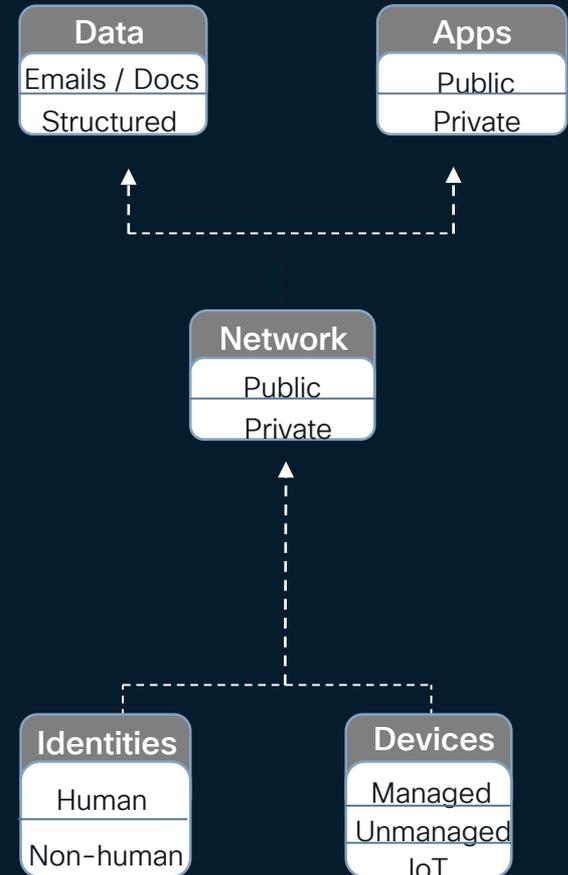
- Identify DaaS areas & create Zero Trust Architecture (ZTA)
- Assess “as-is” capabilities & define “to-be” ZT state
- Identify / prioritize gaps between “as-is” and “to-be”
- Align gaps/tasks with stakeholders

Identify DaaS Areas

Helping to form **Zero Trust Architecture (ZTA)**

Identify DaaS as well as access and authorization existing across the IT diameter

- **Data** – can be PII, PCI, etc and be either data at rest or data in transit
- **Assets** – often used to access and store data including hardware, software, servers, printers, IoT devices, etc
- **Applications** – often used to access the data which execute in both private & cloud environments
- **Services** – used to obtain/use data (ex AD, SSO, etc)

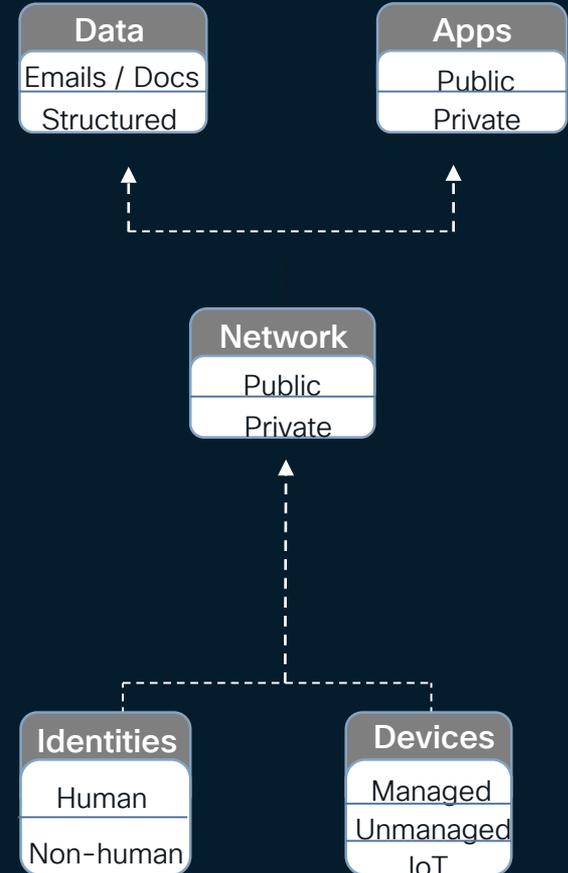


Bolstering “As-Is” Documentation with Use Cases

Consumer = source or consumer of data

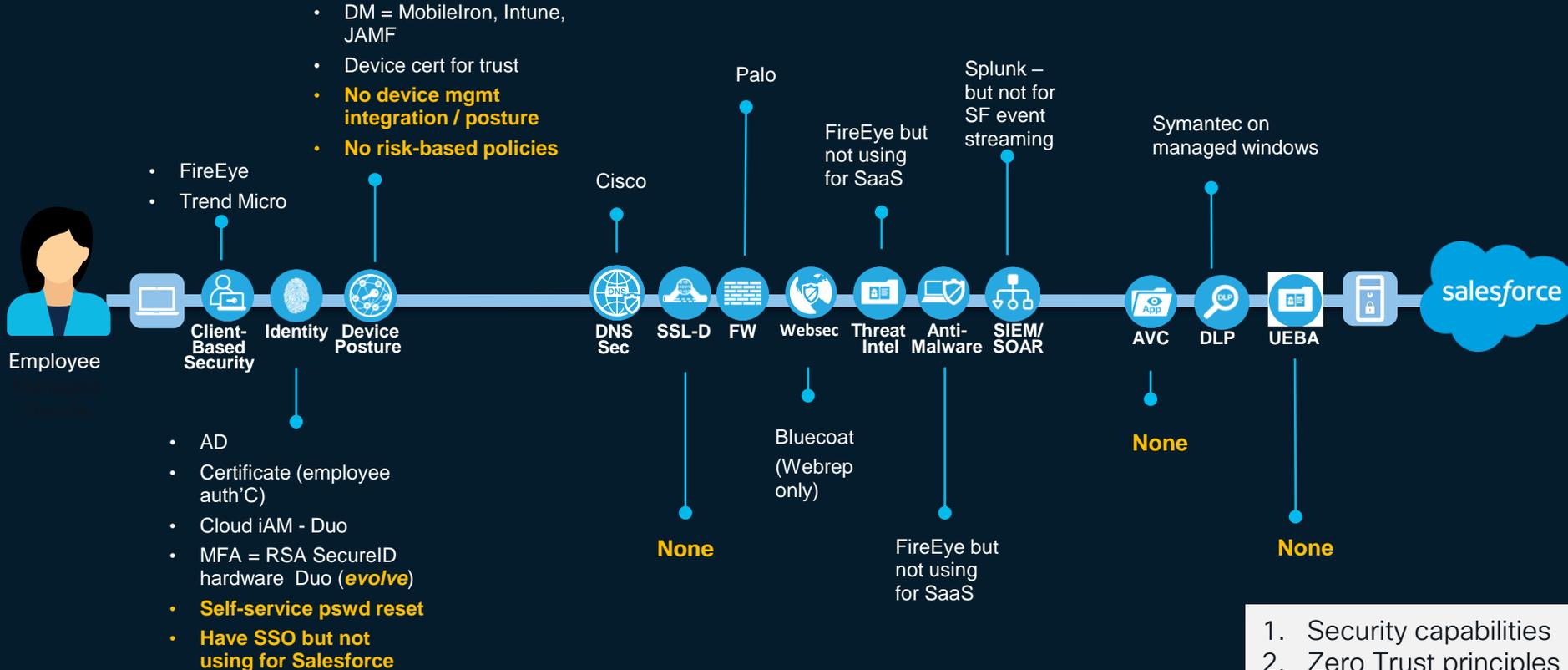
Provider = provider of data/service

1. User to Application/Service
 - Ex. Consumer to INET/SaaS or private application
2. Machine to Application/Service
 - Ex. IoT device to private cloud service
3. App-App / Service-Service
 - Microservice in AWS VPC A to a microservice in AWS VPC B



Documenting capabilities/processes per use case

(Ex. employee managed device – SaaS)



1. Security capabilities
2. Zero Trust principles
3. Tool / process used

Using Checklist as “to-be” to Identify Gaps

CISA example

| | Traditional | Initial | Advanced | Optimal |
|------------------|--|--|---|--|
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Using Checklist as “to-be” to Identify Gaps

CISA example

← Current state

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Security gaps organized into phases

Graduated approach ensuring proper ZT maturity

| P1 - strong auth'c | P2 - devices in DM | P3 - app access | P4 - monitor/mature |
|---|--|--|--|
| <ul style="list-style-type: none">• Federate on-prem identity systems with iDP (centralized identity)• Secure each identity with strong auth'N (eg. MFA)• Federate SaaS apps with iDP (SSO) | <ul style="list-style-type: none">• <i>Integrate</i> device management solutions with iDP (trusted device)• Establish a trusted device policy• Establish compliance policies (min sec reqs) for resource access (MFA for low-risk, block non-supporting clients, etc)• Gain visibility & control into Shadow IT apps | <ul style="list-style-type: none">• <i>Expand</i> Trusted Device to larger group/audience• Configure conditional access policies (only allowing compliant devices to access resources)• Create remediation notification/rules (self-guided remediation) for conditional access• Integrate MFA and self-service password reset workflows | <ul style="list-style-type: none">• Implement password-less authentication (Phishing resistant)• Configure SIEM/SOAR to persist and analyze logs to improve visibility for authentication, authorization, and provisioning• Configure SIEM/SOAR to integrate threat signals from other security solutions and begin tying actionable responses to behavior. |

Align Stakeholders



Sponsor
Name

Strategy, management coordination, escalation, approvals, business alignment



Project Lead
Name

Manage collective engagement, resources, timeline and schedule, communications, etc.



CISO
Name

Security and governance of identities, devices, and apps; risk and policy determination, tracking and reporting



Arch Lead
Name

Tech requirements, architecture, reviews, decisions, and prioritization



Identity architect
Name

Identifies required controls to address tech and architecture requirements; implements these



IT Compliance Manager
Name

Identifies required controls to address compliance and protection requirements



Device management architect
Name

Executes the strategy for protecting organization data on devices, including managing devices



App management lead
Name

Tech requirements, and prioritization of app investments – bringing apps up to standards with modern authentication and coordinating apps with conditional access rules



SaaS admins
Name

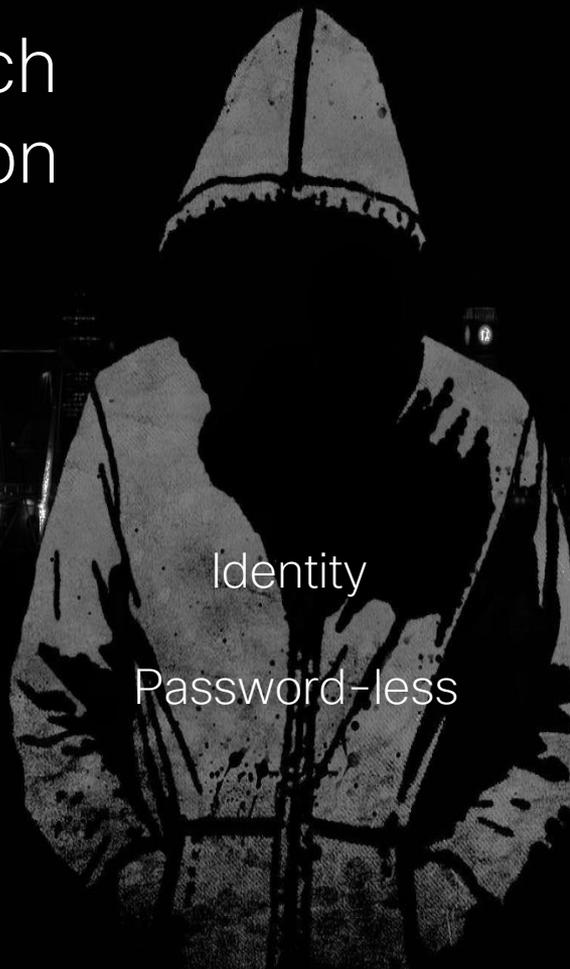
Tenant/environment, preparation, configuration, testing



Information Protection Manager
Name

Data classification and sensitive data identification, controls and remediation

Quick Tech Explanation



Identity

Password-less

Device Management

Integration



Identity Example of Evolving to ZT Maturity

| | L1 Password | L2 Password | L3 Password | Password less |
|----------------|-------------|-------------|-------------------------|--------------------------------------|
| IDENTITY | password | SMS | Authenticator push | FIDO2 methods Apple Touch/Face ID |
| Authentication | qwerty | Voice | Software token (OTP) | FIDO2 Security key |
| | 123456 | | Hardware token (OTP) | |

Password-less Authentication

What

- Verifying a person's identity without relying on a password (more user-friendly)

How

- Traditional MFA = something you have + something you know (*ex. password*)
- Password-less = **Replaces** something you know with something you are (*ex. biometric*)
- Uses two factors like MFA, but can happen in **single** gesture (*ex. biometric*)



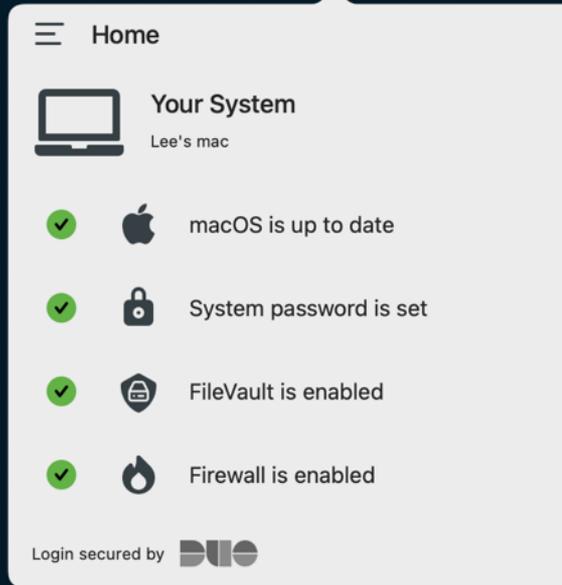
Device Example of Evolving to ZT Maturity



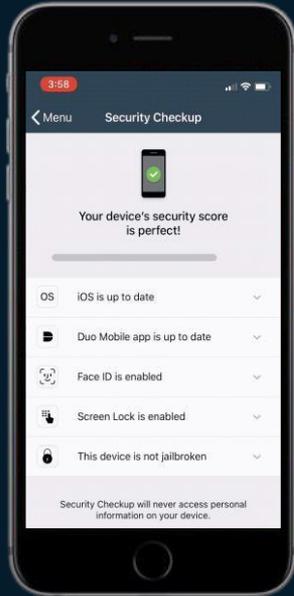
DM Integration – Trusted Device Standard

DM platform responsibilities (communicating with iAM solution @ reg intervals)

Duo Health App



Duo Mobile



DM Integration

- Anti-Malware
- Data Encryption
- Minimum OS
- Software Patching
- Rooted Device Detection
- Remote Wipe (company data)
- Password/Screen-lock Enforcement
- Hardware/Software Inventory
- Hardware TPM Support

Zero Trust flow – Evolution

PAST



User Cert



Device Cert



Device Health



MFA



Cloud Apps

PRESENT



Biometrics



Device Health



Cloud Apps

Replaces Certs

Login Flows for Single Sign-On apps



Standard

Form based login
with
Duo MFA



United States - English

CISCO

Log in to your account

Email:

[Create a new account](#)

[Terms & Conditions](#) [Privacy](#) [Cookies](#)

United States - English

CISCO

Log in to your account

Email:

Password:

[Forgot password?](#)

[Terms & Conditions](#) [Privacy](#) [Cookies](#)

CISCO

Check for a Duo Push

Verify it's you by approving the notification:
5031

Sent to iOS

[Other options](#)

[Need help?](#) Secured by Duo

CISCO

Trust this browser?

You won't need to log in as often from this browser.

[No, do not trust browser](#)

CISCO

Success!

Logging you in...



Duo
PasswordLess
Biometrics based
login



CISCO

Single Sign-On

Email Address:

Secured by Duo

CISCO

Use Touch ID

Waiting for you to use Touch ID...

Secured by Duo

CISCO

Success!

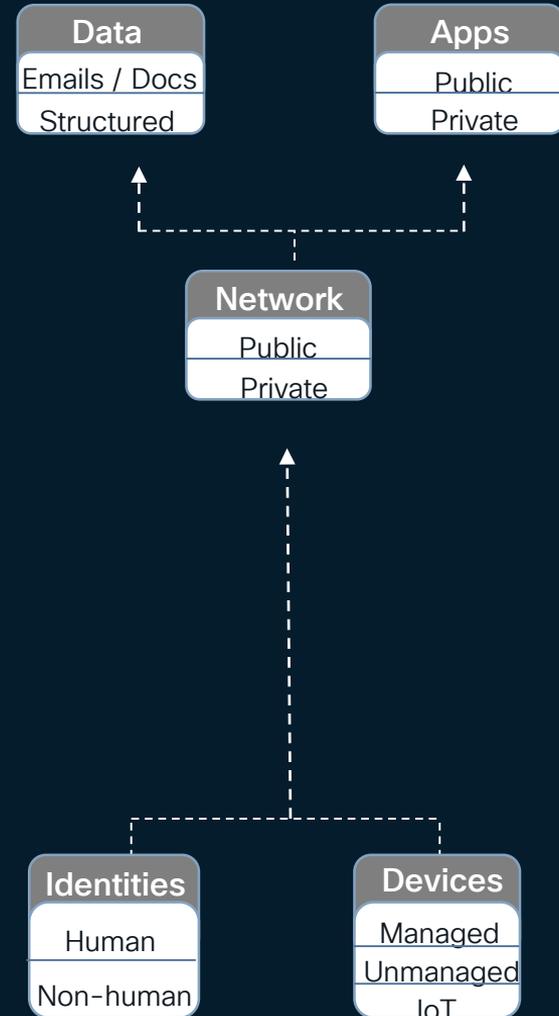
Logging you in...



Zero Trust Architecture



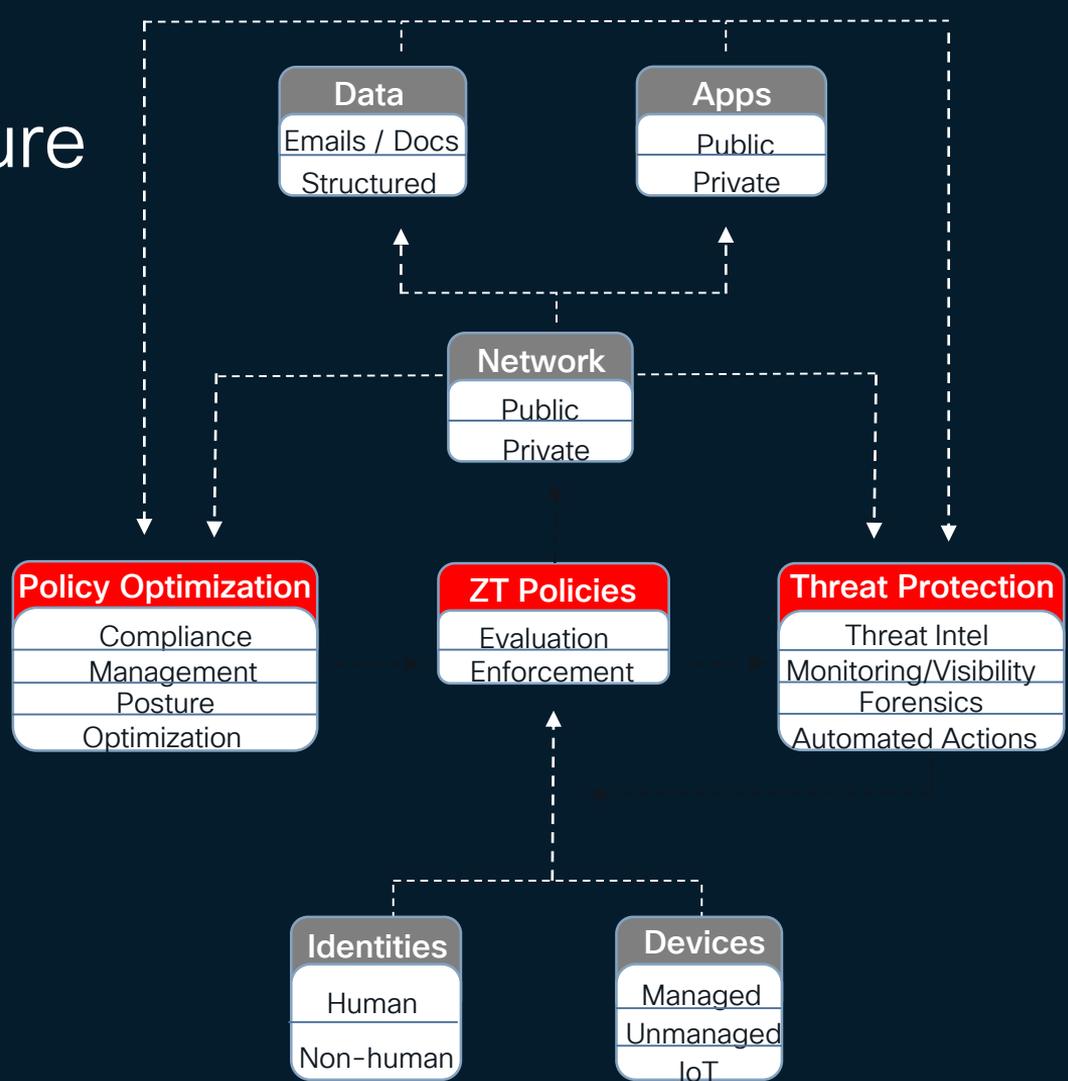
Zero Trust Architecture Foundation



Zero Trust Architecture Foundation

Protection and security are integrated across all DaaS/pillars via **ZT Policies** **Policy Optimization**

Threat protection aggregates telemetry across the ZT pillars in real-time, where actionable responses can be tied to behavior to improve incident response & MTTR.



Zero Trust Roadmap

Business Objectives

Assess / Plan

Solution Evaluation

Create Policies

Govern / Manage

- Determine candidate solutions
- Test / pilot



Solution Evaluation (risks)

Evaluate

- Determine **resources** to evaluate risks
- Determine evaluation **method** (can be executed via several different methods include ISO standards and/or table-top exercises)
- Determine **stakeholder participation**, and review chosen methods to determine viability

Pilot

- If using **tabletop** method – execute a selected scenario with the smaller stakeholder team, review results, and determine viability.
- If you're using **ISO standards** method, select a portion of the standard to narrow the scope to a manageable level, review results and viability, and proceed to the next portion.

ISO/IEC 27001:2002

- **Specifies the requirements** for establishing, implementing, maintaining and continually improving an information security management system within the context of the organization.
- Includes requirements for the assessment and treatment of information security risks tailored to the needs of an organization (requirements are generic and can apply to any organization).
- Provide a **structured and comprehensive method** to **identify/gauge risks** that apply to the organization, as well as mitigation strategy.
 - Information security management systems
 - Infosec, cybersecurity, privacy protect
 - Requirements/guidelines

Tabletop Exercises – (e.g. Malware Infection)

Risk scenarios evaluating state of preparedness

Scenario

An employee within your organization used the company's digital camera for business purposes. In the course of doing so, they took a scenic photograph that they then loaded onto their personal computer by inserting the SD card. The SD card was infected with malware while connected to the employee's personal computer. When re-inserted into a company machine, it infected the organization's system with the same malware.

Questions

- Who within the organization would you need to notify?
- How would your organization identify and respond to malware infecting your system through this vector?
- What other devices could present similar threats?
- How can you prevent this from occurring again?
- Does your organization have training and policies in place to prevent this?

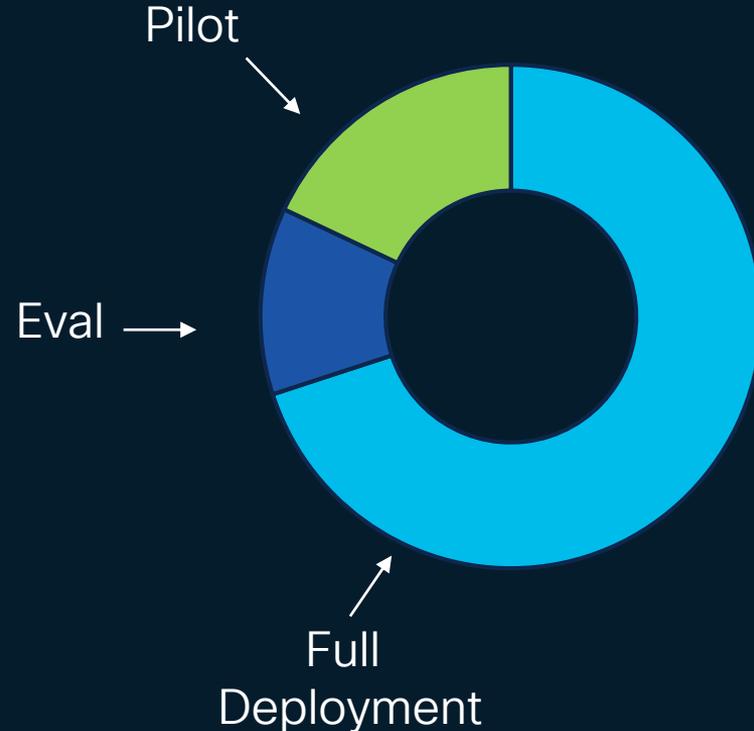
Process/audience/impact

- **Processes tested:** User awareness / Detection capabilities
- **Threat actor:** Insider
- **Asset impacted:** Network integrity
- **Applicable controls:** Malware Defenses, limitation & control of network ports/protocols/services, boundary defense

Solution Evaluation (Test/Pilot)

| Phase | Method |
|------------|--|
| Evaluate | Identify 25 endpoints for testing |
| Pilot | Determine next 50 endpoints or a particular VLAN/group in production |
| Deployment | Begin iterative deployment across IT diameter using chosen strategy |

** *User training* *Educate employees on new measures*



Zero Trust Roadmap

Business Objectives

Assess / Plan

Solution Evaluation

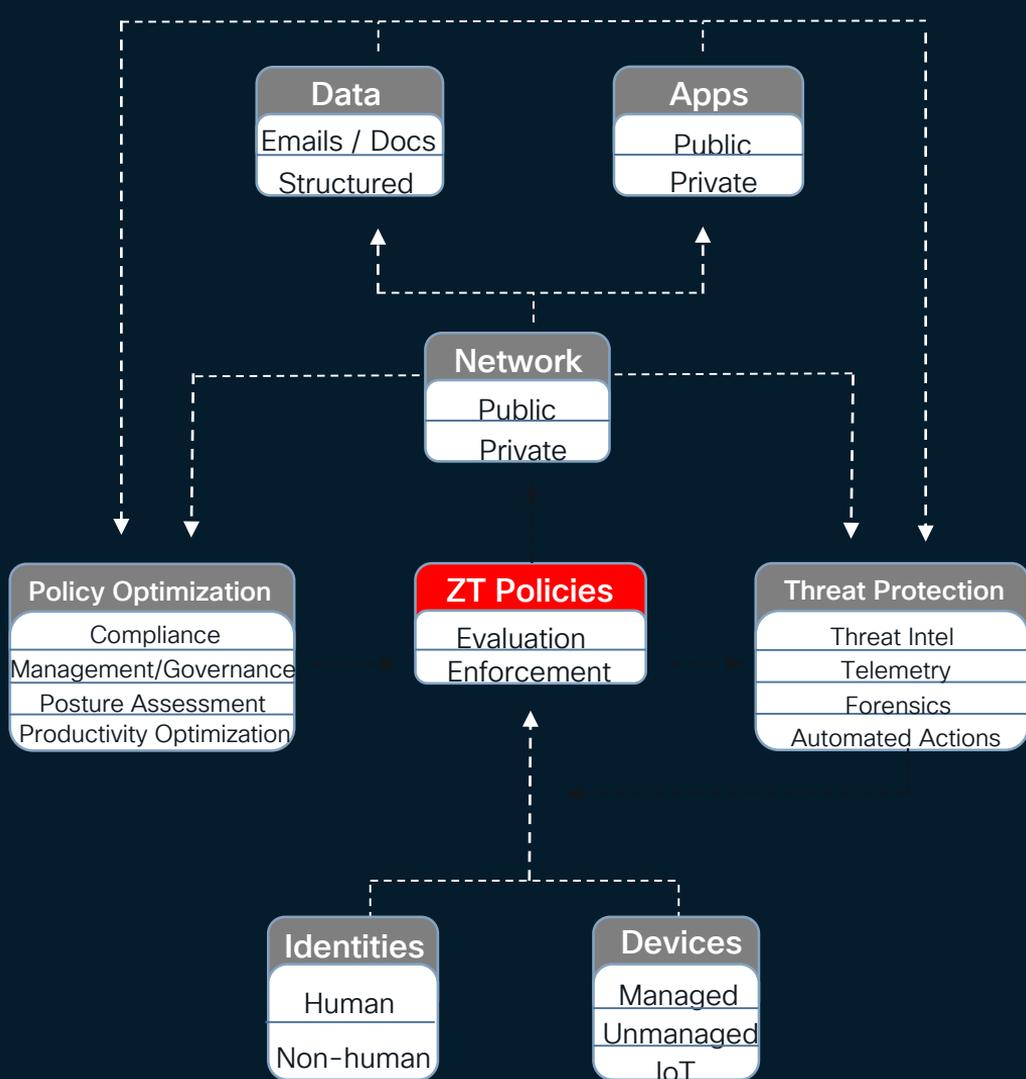
Create Policies

Govern / Manage

- Create policies for functional ZT areas

Zero Trust Policies

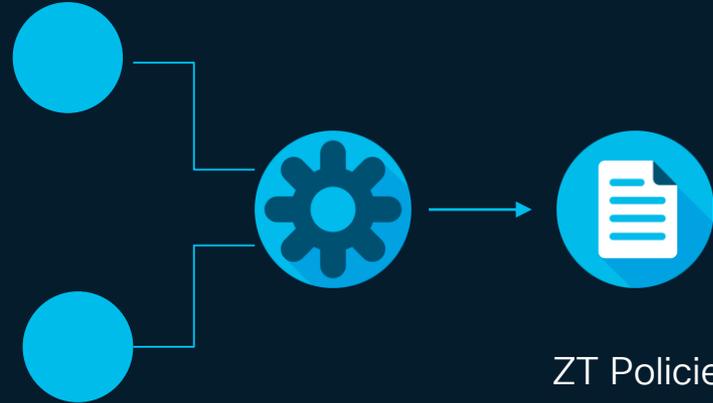
- Kipling method
- Minimum security requirements for Resource access



Kipling Method

I keep six honest men
They taught me all I knew
Their names are WHAT, WHY, and WHEN
And HOW, WHERE, and WHO

Kipling
Method



Protect
Surface

ZT Policies

Kipling Method

ZT Policy Creation Mirrors Essence of Kipling's Poetic Wisdom

- **Who:** Who can access the asset
- **What:** What asset is the consumer trying to access
- **When:** When does permitted access begin and end (timing is important)
- **Where:** Where is the consumer, and where is the provider? (could be more friction for regulation/compliance)
- **Why:** Why does a consumer need access to specific asset. Job function?
- **How:** Are there limitations on how asset is accessed? Is it only via VPN? Is posture assessed?

Kipling
Method



ZT Policies

Protect
Surface

Modify common policy models
method



Unmanaged Policy

Application Types

- New employee onboarding
- Helpdesk
- etc

Authenticators / App Policies

- Require one of the following methods
- Password + Push Notification
- Password / WebAuthN
- WebAuthN (no pin/bio required)
- Session duration: re-auth @ each sign-on

Device Trust Features

- Not applicable

Bronze Policy

Application Types

- Essential, low risk apps

Authenticators / App Policies

- Require one of the following methods (two if risks detected)
- Password + Hardware / software-based OTP
- WebAuthN (no pin/bio required)
- Session duration: re-challenge @ 12-hour

Device Trust Features

- Managed: Corp
- Trusted endpoints: (UEM/MDM integration)

Platinum Policy

Application Types

- Most sensitive apps
- Apps with PCI, PII, etc

Authenticators / App Policies

- Requires combo of:
- Phishing resistant + biometric required
- WebAuthN + pin or biometric required
- Session duration: re-auth @ each sign-on

Device Trust Features

- Managed: Corp
- Trusted endpoints: (UEM/MDM integration)
- ** Endpoint risk score (e.g.. Cisco security risk score $\leq X$, Crowdstrike ZTA $\leq X$)
- Behavior Detection

Zero Trust Roadmap

Business Objectives

Assess / Plan

Solution Evaluation

Create Policies

Govern / Manage

- Monitor and detect
- Define metrics
- Iterate for ZT maturity

Monitoring and Measuring Progress

Monitoring

- A comprehensive monitoring and analytics program is critical to evolve ZT
- Monitoring user/device behavior, app behavior, network traffic, and security telemetry is key.
- Establish KPIs, monitor/evaluate, and creating an environment for continuous improvement.

Incident response (IR) and remediation

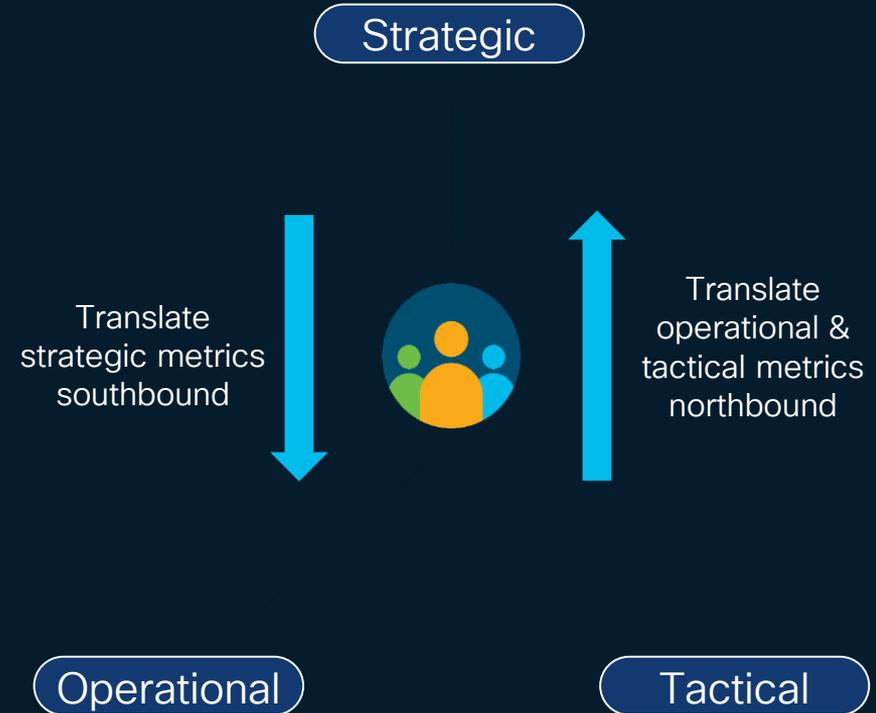
- A comprehensive IR plan that aligns with the Zero Trust principles is a key factor.
- Having **defined roles** responsibilities, and **clear escalation paths** is important.
- Goal = implement IR mechanisms where possible (tying actionable responses to behavior and IoCs), regularly update/test toward ZT maturity.

Metrics and Accountability

- Clear metrics and accountability mechanisms implemented to measure the ZT progress
- Define **strategic and tactical KPIs** that align with the organization's goals
- Hold individuals and **stakeholder teams accountable** for their assigned tasks.

Metrics

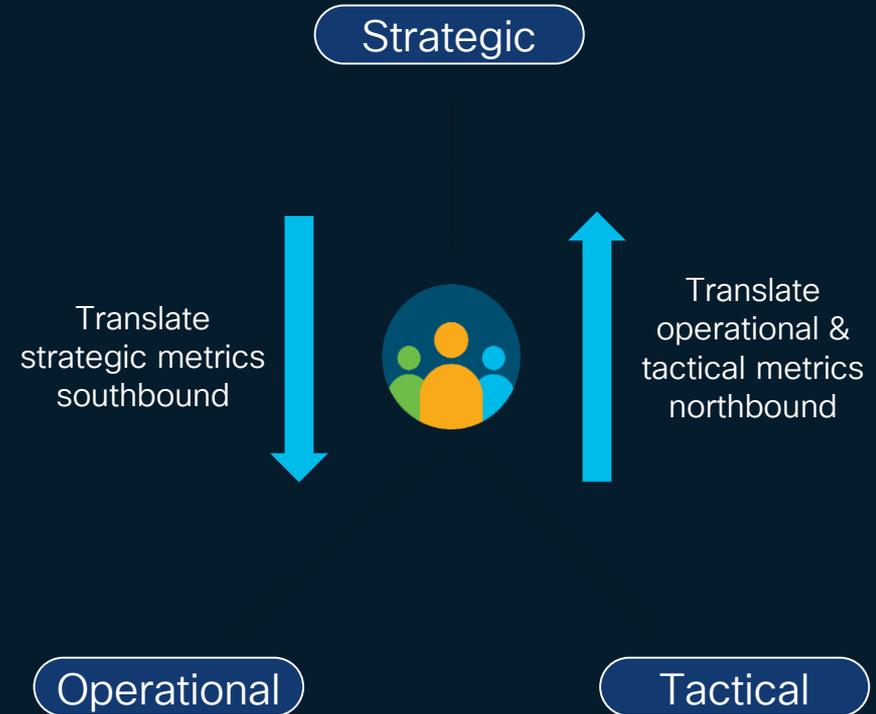
| Metric Type | Meaning |
|-------------|--|
| Strategic | <ul style="list-style-type: none">• Target audience: CxO and heads of business• Use: impact on brand reputation, customer loyalty |
| Operational | <ul style="list-style-type: none">• Target audience: Business unit and technology leads• Use: How well the teams are supporting ZT protection |
| Tactical | <ul style="list-style-type: none">• Target audience: security staff• Use: provide data on prioritizing efforts and time on tasks |



Metrics Examples (Strategic)

Impact on performance, market perception, brand, customer loyalty

| Metric | Meaning |
|-------------------------------------|---|
| Maximize business performance | <ul style="list-style-type: none">• Revenue loss due to IP theft• Organization security rating (cybersec insurance) |
| Increase / maintain customer base | <ul style="list-style-type: none">• Number of breaches requiring notification (sensitive info – PCI, PII, etc), as this could damage company reputation• Customer experience index |
| Recruit, retain, & enable employees | <ul style="list-style-type: none">• Retention rate for security employees• Employee Experience Index |



Metrics Examples (Tactical)

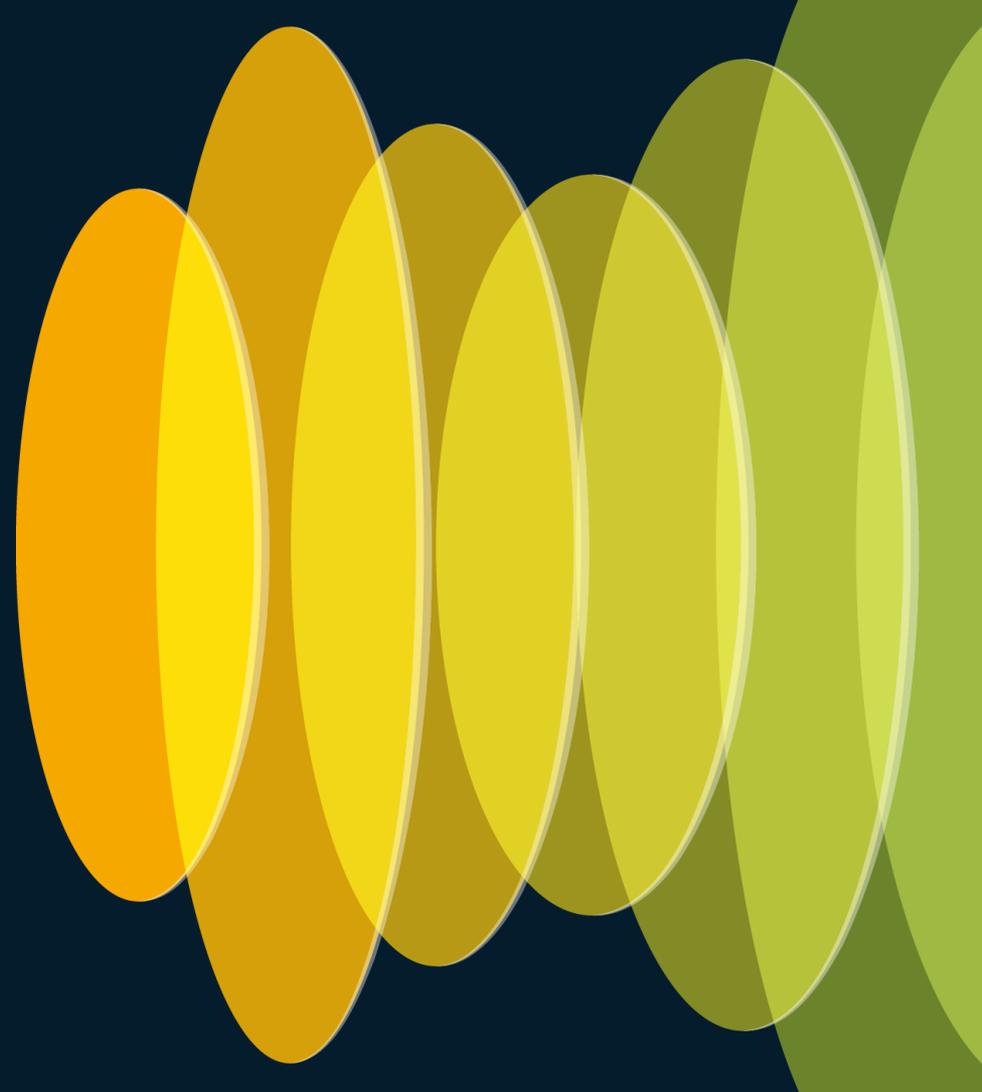
| Metric | Meaning |
|---------|---|
| iAM | <ul style="list-style-type: none"> • % employees adopting MFA • % employees covered by PIM • % employees with password-less |
| Device | <ul style="list-style-type: none"> • % of devices used with trusted endpoint • % of devices using conditional access policy • % of devices with integrated threat protection |
| Network | <ul style="list-style-type: none"> • % of internal traffic encrypted • % of external traffic encrypted • % of traffic mapped to app profiles |
| App | <ul style="list-style-type: none"> • % of SSO enabled • % of apps with conditional access policies • % of apps with formal CI/CD sec tactics |
| Data | <ul style="list-style-type: none"> • % of data classified & labeled • % of data protected using DLP policies |



Iterate for Maturity – Suggestions

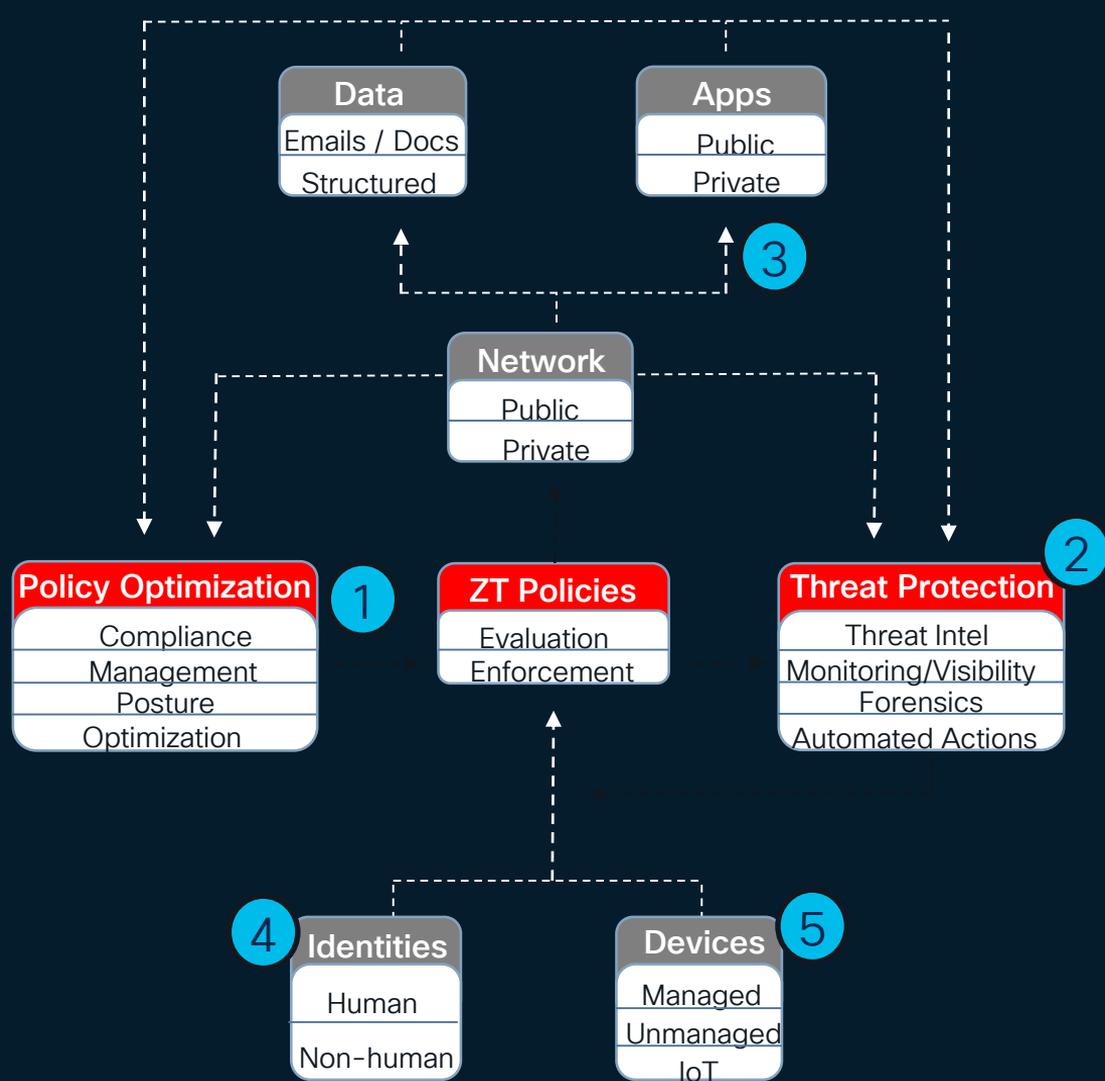
- **User lifecycle:** Update, evolve, automate lifecycle management of users as they enter, use, and exit the organization.
- **Admin access:** Create process to approve admin access when required (as opposed to standing admin access).
- **Device lifecycle:** Update, evolve, automate the lifecycle management of devices.
- **New App criteria:** Update the release criteria for new apps to be sure these are included in the scope of Conditional Access policies
- **Legacy systems:** Assess landscape for additional legacy systems that can be negated
- **Reassess risk:** Continually reassess risks and cyberthreat landscape and evolve SecOps procedures, responsibilities, policies, & priorities.

Cisco's latest advancements for ZT maturity



Zero Trust Advancements

1. Security Cloud - Secure Access
2. Splunk
3. Hypershield
4. Identity Intelligence
5. Secure Client

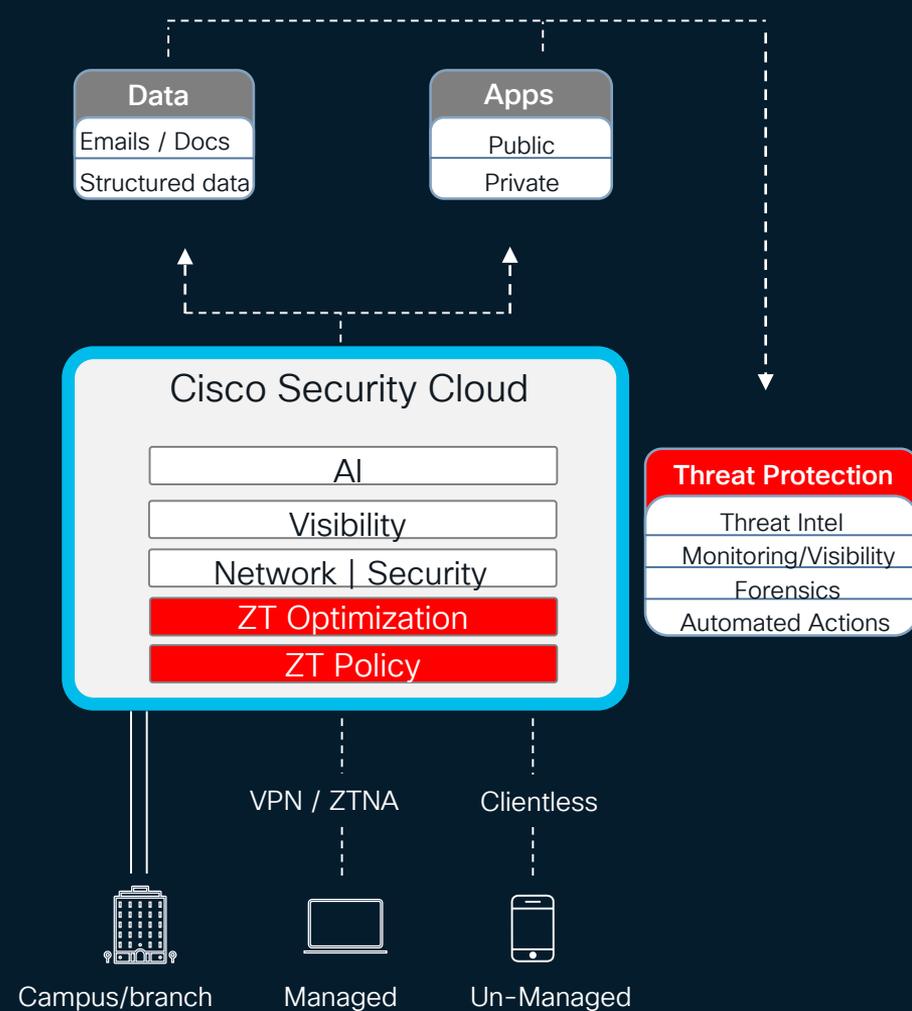


**** Integration & Automation
keys to ZT Maturity**

Secure Access

Consolidates ZT Policy/Optimization

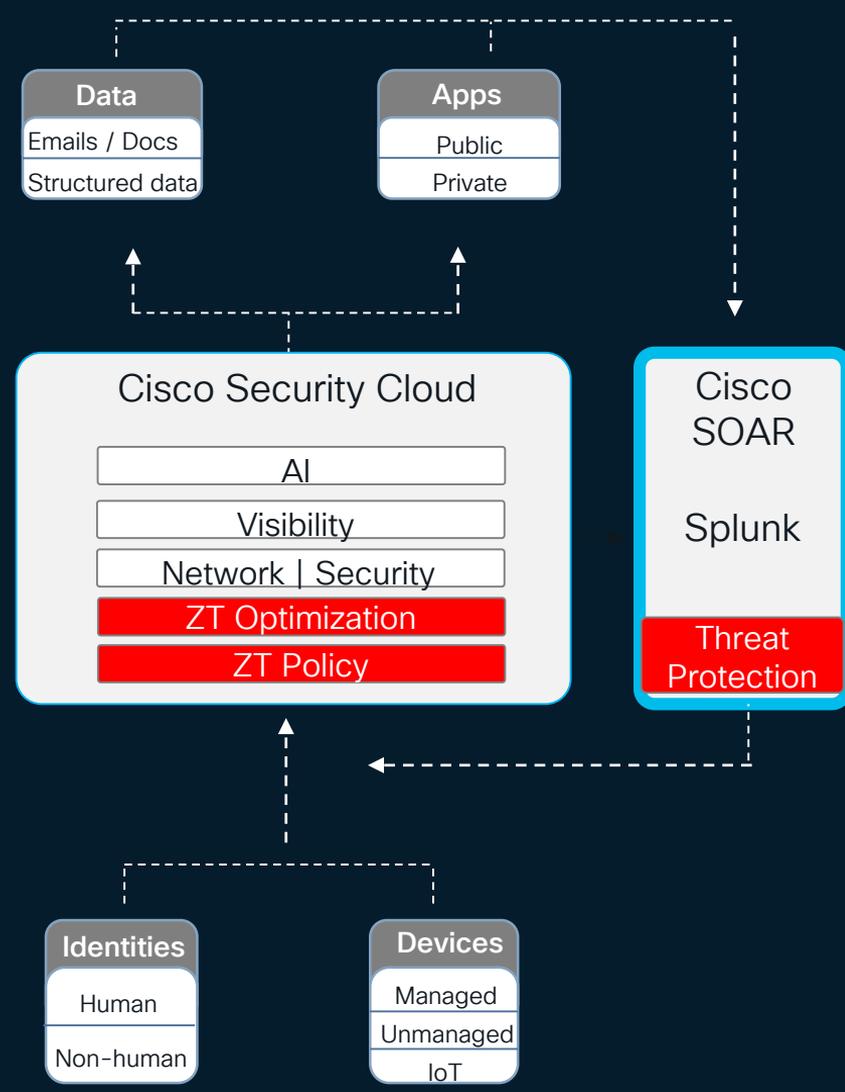
- Security SaaS
- ZT Policy – centralized brain for ZT policy/optimization including **user identity** and **device posture** controls under single UI
- Network – Consolidate connections for all on-premises and remote user connections
- Security – Consolidates/integrates security capabilities FW, IPS, SWG, CASB, DLP, RBI



Splunk

Consolidates telemetry for ZT threat protection

- SIEM / SOAR
- Embrace **federated data access** for comprehensive visibility
- **Unified threat detection**, investigation, and response dramatically improving MTTD and MTTR.
- Deploy **full-scale automation** across threat analysis, containment, response and recovery actions increasing security team's productivity and efficiency.
- **Leverage AI** for enhanced security operations to help increase efficiency and effectiveness of the security team



Network / Applications

CISA Optimal Requirement

- Fully distributed ingress/egress **microsegmentation**
- Dynamic rules & configurations **that evolve** based on application needs/behavior
- Cloud workload visibility/protection including **risk assessment** capability & **posture**

(dependent)

Cisco Hypershield

Foundational Elements

EBPF

- Hyper-distributed L7 capabilities
- Runs sandboxed programs in Linux Kernel w/o changing source code
- **Network filtering** (in/egress)
- **Observability** identify process flows
- **Security** identify process & behavior to trigger policies at Kernel level

Hardware Acceleration

- Accelerate repetitive tasks
- Inside servers, routers, switches
- No routing to security engines, bring engines to source

AI

- AI built inside product
- Use of AI to automate patch testing & deployment

ISOVALENT

Where to consume



Public Cloud

VM's K8 Clusters



Private Cloud

Can run in **server** at Kernal level (between Kernal & physical) – or – on **network devices**



IoT

Can put in **DPUs** in the switch that IoT device connects to for security closest to source

Segmentation is Challenging



RSS Reader - BBC News - Home

1. - ECB move stems stock market slide
2. - Saudi Arabia sends envoy to Syria
3. - London flights hit by air traffic delays
4. - Tibetan exiles swear in 'premier'
5. - UK soldier 'cut fingers off Taliban'
6. - Morning smoking 'raises cancer risk'
7. - VIDEO: All of Edinburgh's a stage - even the loos
8. - Sportsday Live - breaking sports news
9. - Pupils 'should study maths to 18'
10. - Agricultural theft 'on the rise'
11. - Women found dead after house fire
12. - Robust pace in economy reported

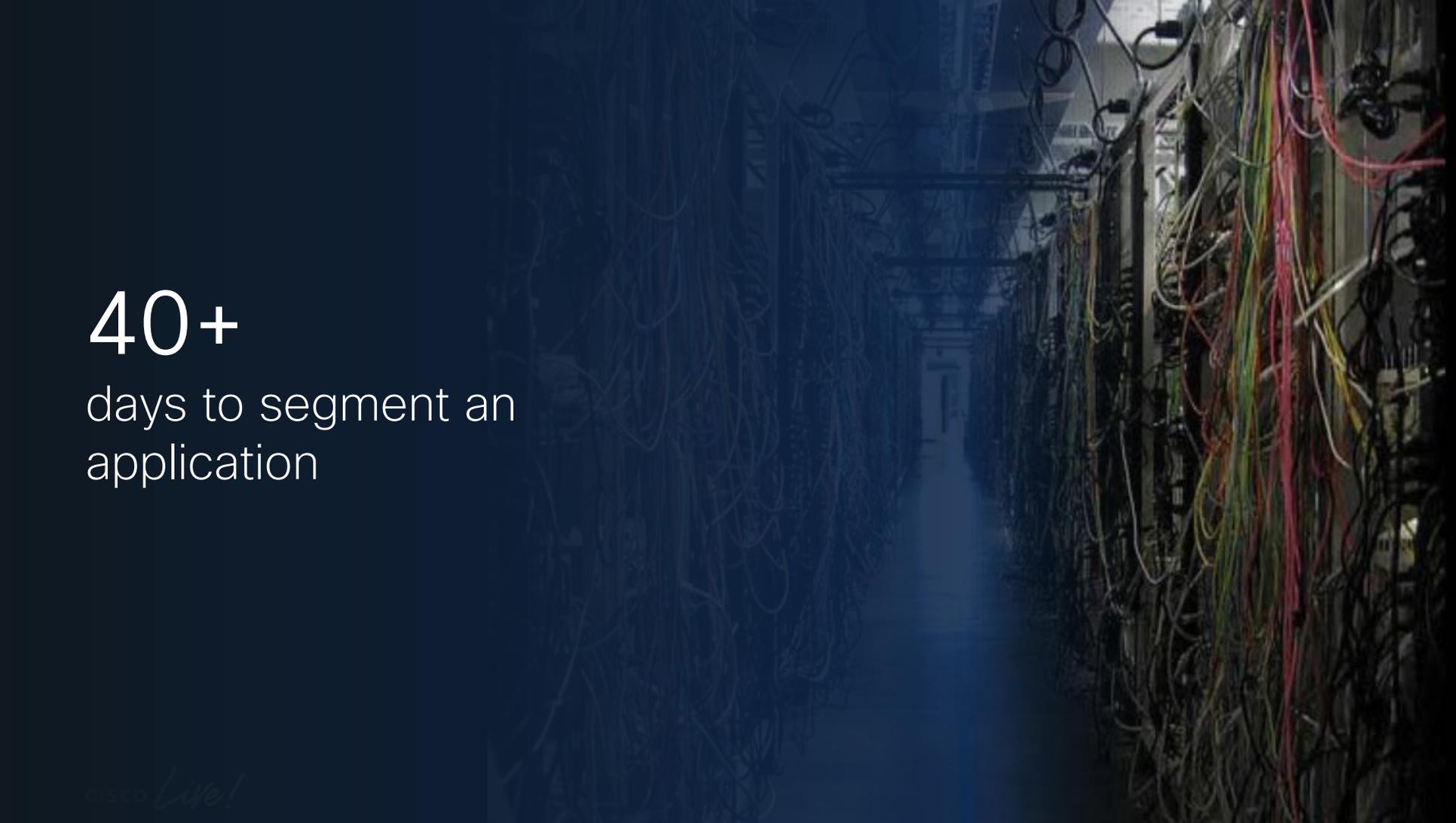
RSS Reader - Top Stories - Google News

1. - Australian Dollar Down Late; Eyes Reaction to US Downgrade - Wall St...
2. - London riots: Met promises more police on streets - The Guardian
3. - Apparently hacked, Syrian government website condemns president ...
4. - Ohio town puts together in vigil after rambage - CBS News
5. - NATO helicopter makes hard landing - Washington Post
6. - ECB buying the Italian government bonds - Reuters
7. - Polygarhast leader Jeffs faces sentencing this week - abc13.com
8. - Mark Hatfield, Senator Stirred by Atony of Warfare, Dies at 89 - San Fr...
9. - Is climate change to blame for famine in the Horn of Africa? - The Gua...
10. - Congress has a shot at passing jobs-creating bills - The Associated Press

CPU #0
USAGE: 023 %
TEMP: 85 C/D/C

[CPU #0] [CPU #1] [CPU #2] [CPU #3] [CPU #4] [CPU #5] [CPU #6] [CPU #7] [CPU #8] [CPU #9]

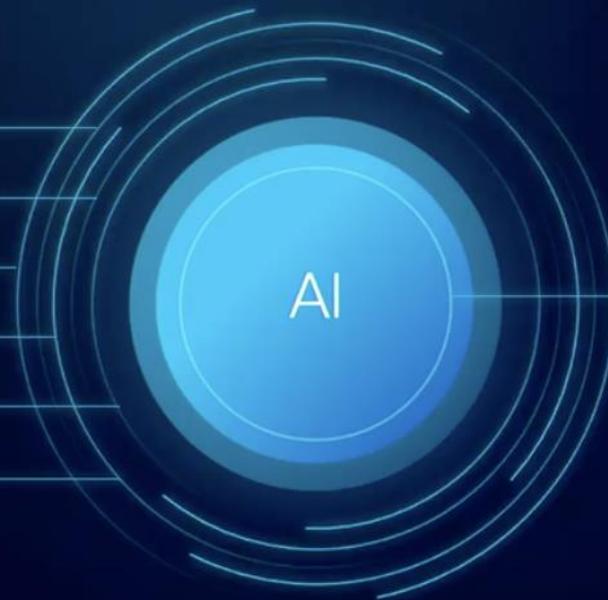
[CPU #0] [CPU #1] [CPU #2] [CPU #3] [CPU #4] [CPU #5] [CPU #6] [CPU #7] [CPU #8] [CPU #9]



40+

days to segment an
application

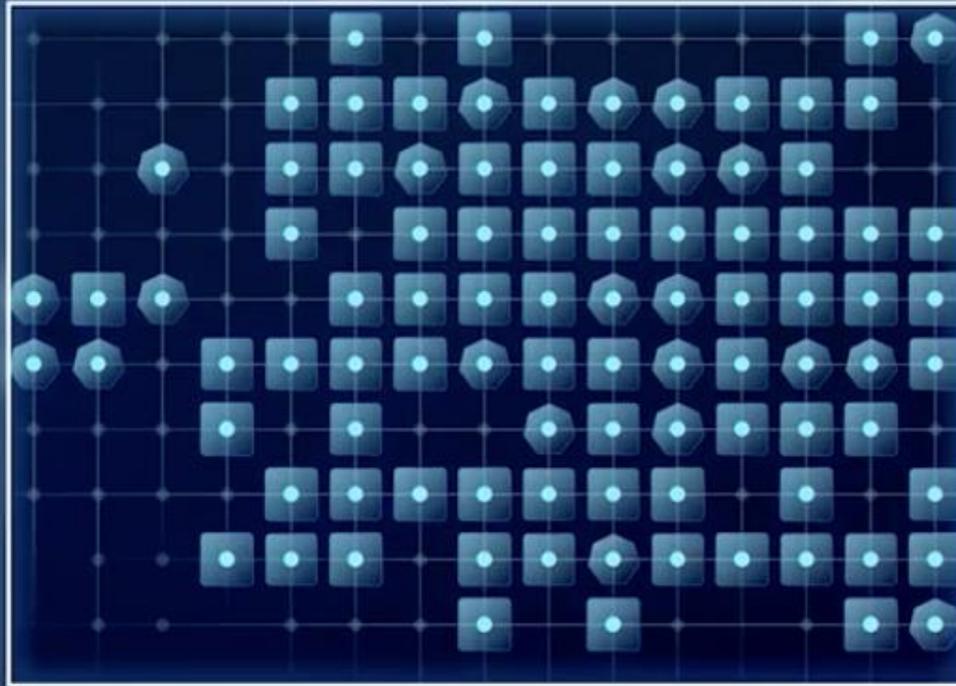
Network flows
Global customer data
Process behaviors
File changes
Threat intel updates (Talos)
Learned policy preferences
...





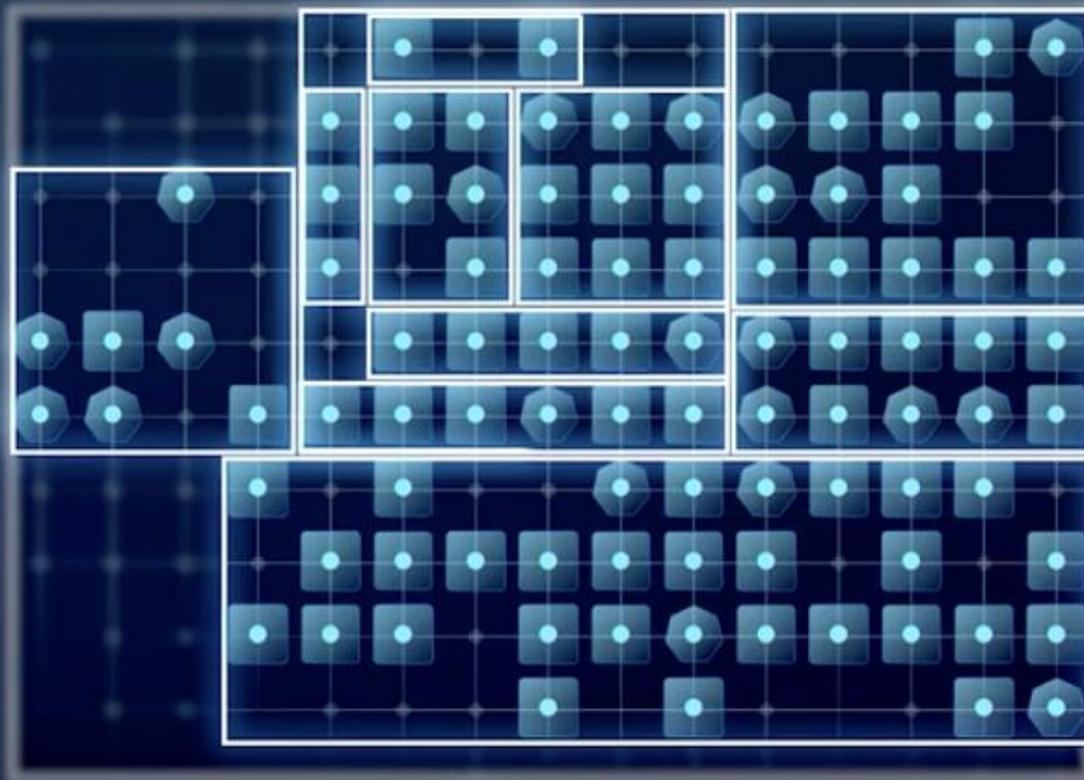
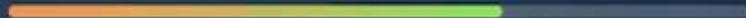
Listening

Carving out portions based on what we learn

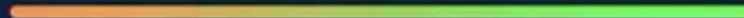


APPLICATION DISCOVERY

CONFIDENCE



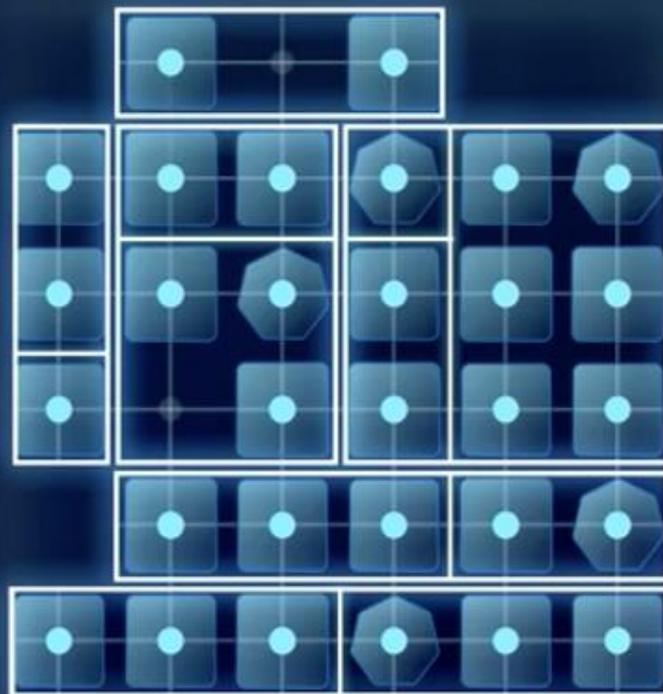
As you learn
segmentation
becomes
more
granular

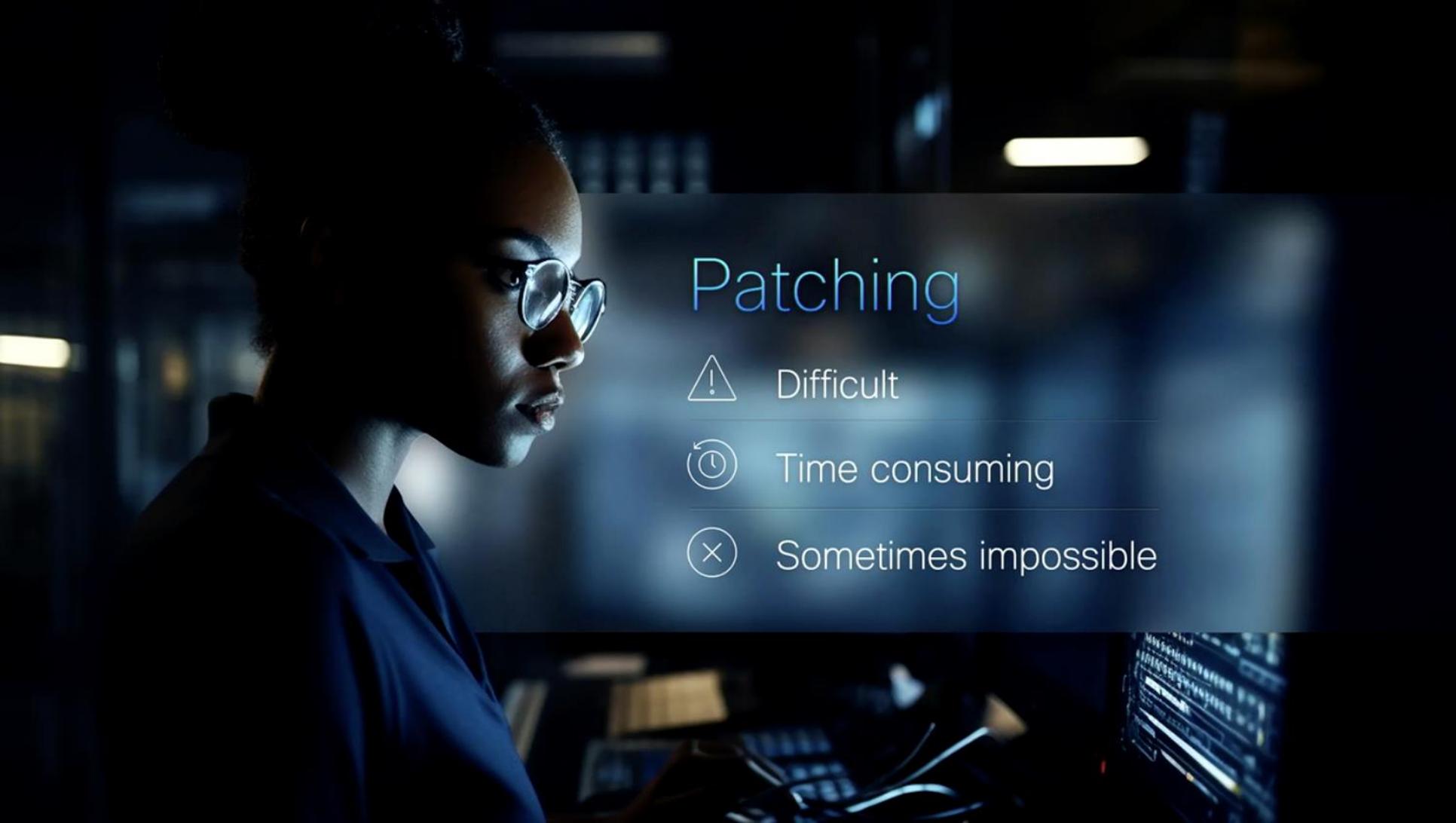


Change – policy
relaxes, learns,
& re-applies

Segmentation at
any scale

FB, Google, MS,
Netflix



A woman with glasses is shown in profile, looking towards the right. She is in a server room, with server racks and a computer monitor visible in the background. The lighting is dim, with some blue and white highlights from the equipment.

Patching



Difficult



Time consuming



Sometimes impossible



Timeframe for vulnerability being known to being exploited is shrinking quickly

Average time for a patch = 25-49 days

Qualys

RedSeal

Tenable

WIZ

Integrate with vuln tools

Draw picture of inventory

Risk Engine

- HIGH** CVE-2024-53757
- MED** CVE-2024-5664
- MED** CVE-2021-28810
- LOW** CVE-2023-4522

Is it running in memory?

Is it being exploited in the wild?

Is it a high value asset?

App team needs to qualify a patch

AI

P1!

Apache Vulnerability CVE-2021-41773

DESCRIPTION

The fix for CVE-2021-41773 was insufficient. An attacker could use a path traversal attack to map...

CVSS 2 Score 8.8

CVSS 2 Score 7.5

STATUS

Unresolved

FIRST SEEN

Jun 21, 2023 at 6:53 AM

LAST SEEN

Jun 21, 2023 at 6:53 AM

| Virtual Machine | Cloud Platform | Status | External ID | Internet Exposure | Operating Sys. |
|-----------------|----------------|--------|---------------|-------------------|----------------|
| test-fdsek | Google Cloud | Active | 2313482482374 | Yes | Linux |



AI

1 Compensating Control CVE-2021-41773

View Compensating Controls in map

Deployed

Compensating Control | httpd-noexec-tmp

The compensating control blocks https from executing a script in /tmp, thereby precluding remote code execution.
[View more](#)

Protection Level

Block and notify

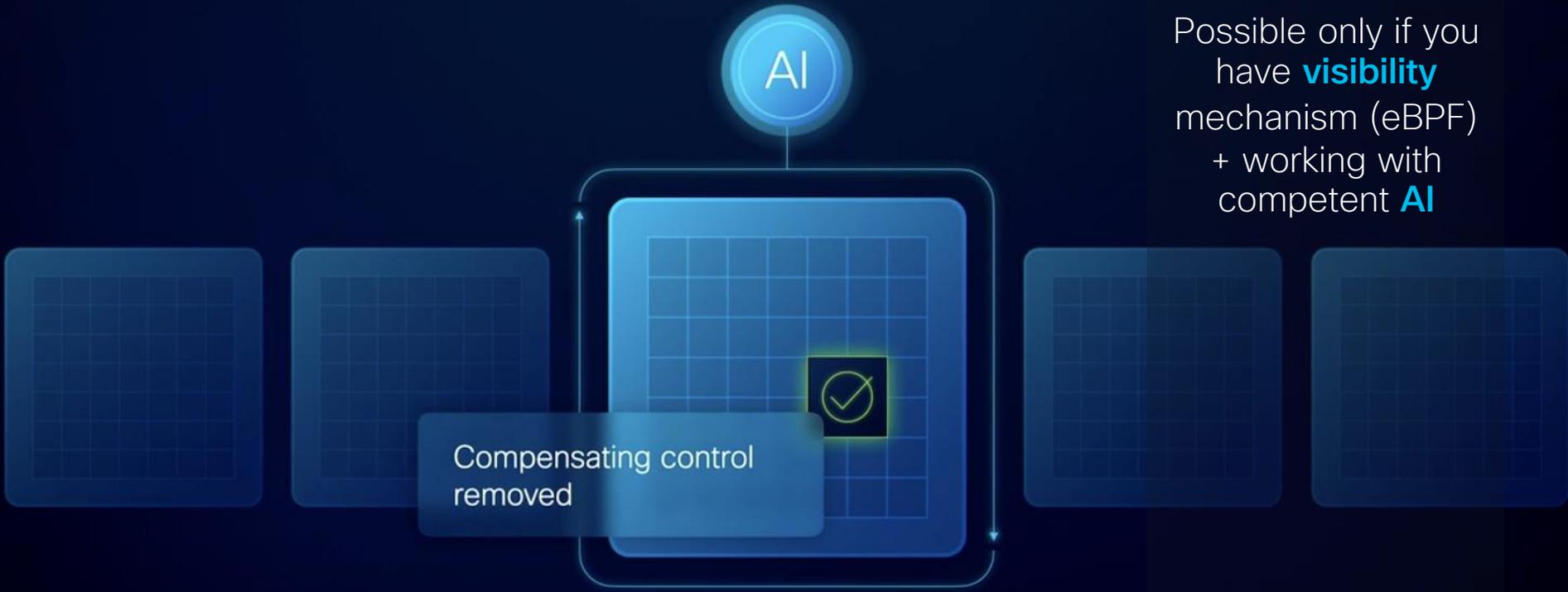
[Recommend](#)

[Edit](#)

Perfect fit

Tested against real world traffic

Optimal placement



Possible only if you
have **visibility**
mechanism (eBPF)
+ working with
competent **AI**

Dual Data Plane: Upgrades

Primary Data Plane

VERSION 2.0

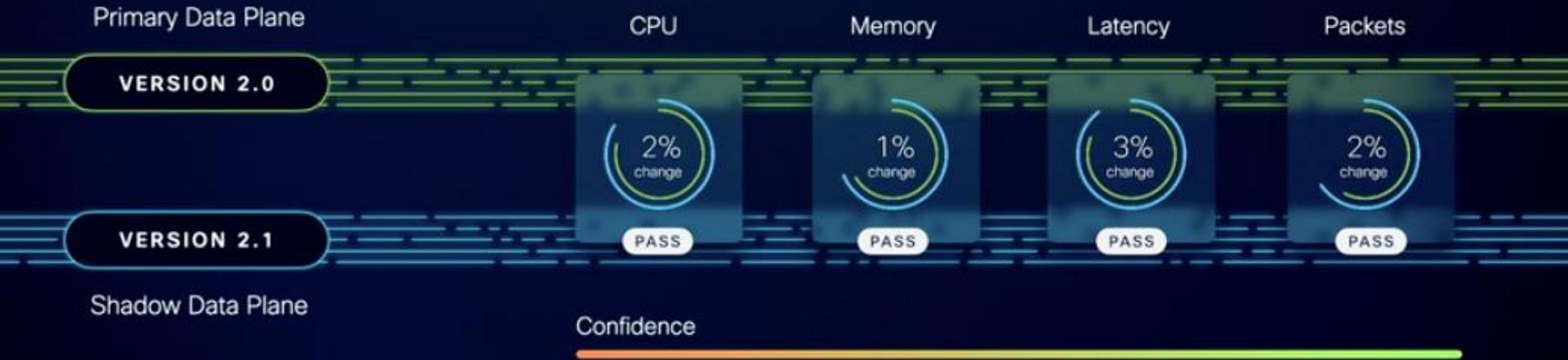
VERSION 2.1

Shadow Data Plane

New version of
code placed in
shadow DP

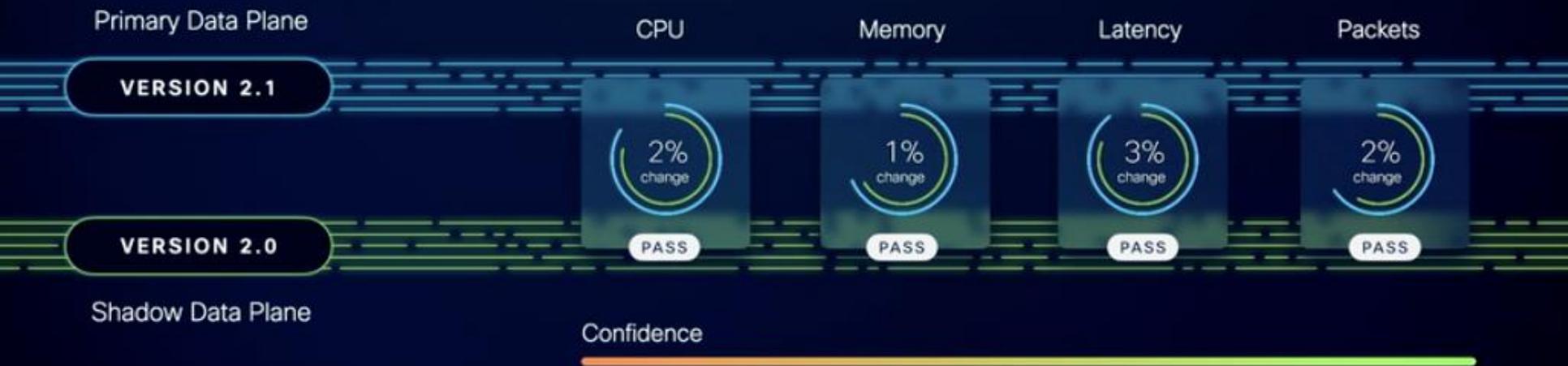
Confidence

Dual Data Plane: Upgrades



Using AI
compare performance of
current version vs new version

Dual Data Plane: Upgrades



Using AI
Move 1 flow at a time from
shadow to primary DP

Dual Data Plane: Upgrades



Over time – gain confidence in upgrading capabilities

Upgrades will become predictable

General Availability

August

Pricing

Per workload / per port for network-based enforcement

Packaging

SaaS , hardware a-la-carte

Identity

CISA Optimal Requirement

- Consistent validation & risk analysis
- Enterprise-wide identity store integration



Cisco Identity Intelligence

Correlate intel – user, device, HR info, apps

Cross Platform Visibility



Humans



Machines



Services



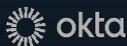
Behaviors



Apps



Data



Microsoft



Google



ISE

amazon



CROWDSTRIKE

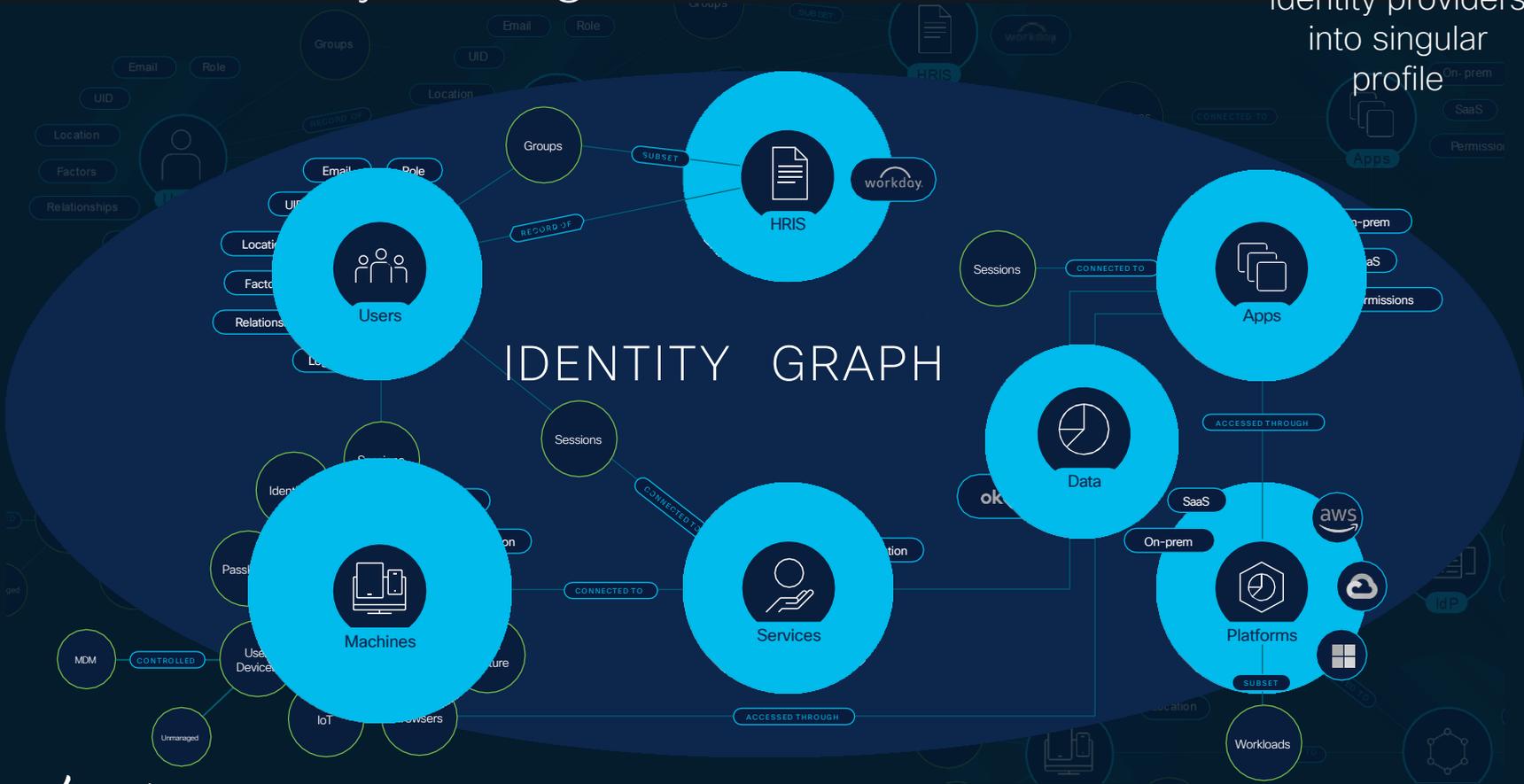


zscaler

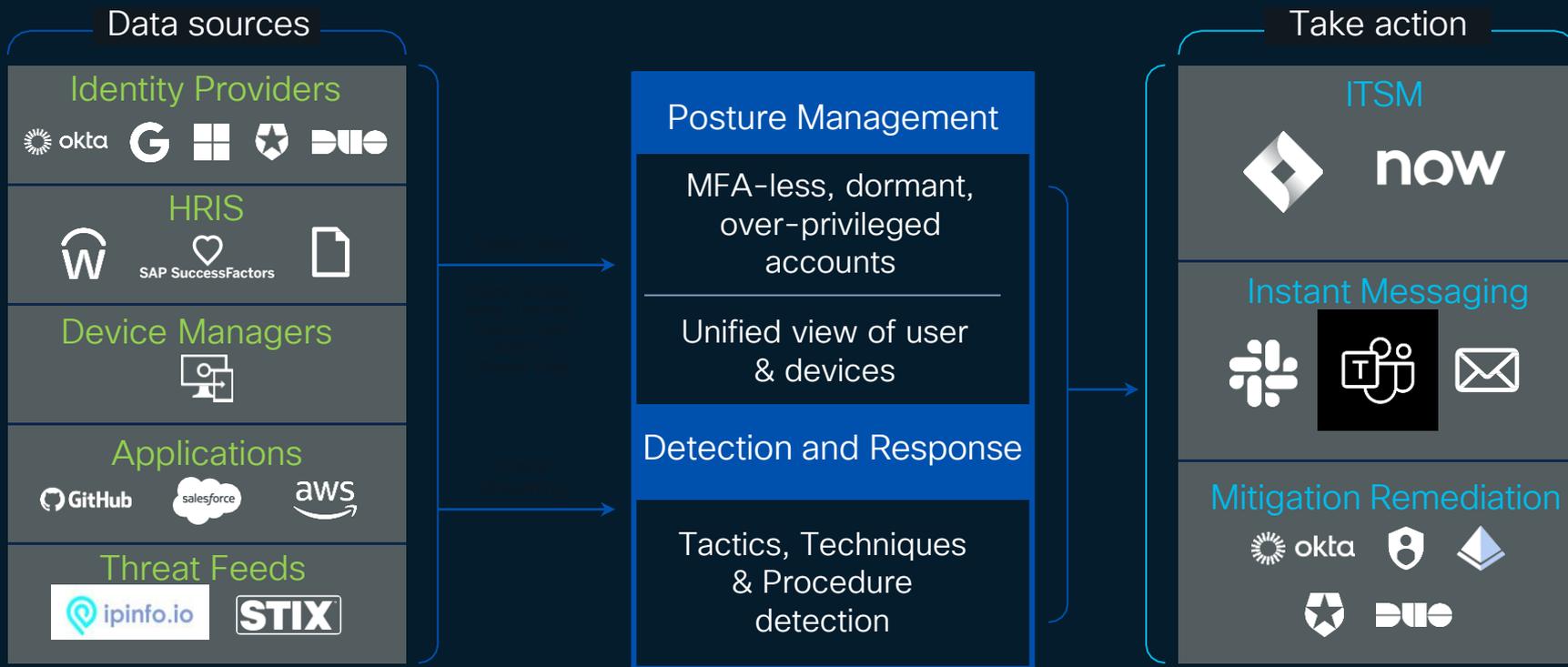


Cisco Identity Intelligence

Consolidates data from diverse identity providers into singular profile



Enhanced visibility across your identities & apps



Cisco Identity Intelligence

Available July 2024



Smart Authentication

with Cisco Duo



Smart Access

with Cisco Secure Access



Smart Threat Detection

with Cisco XDR

Devices

CISA Optimal Requirement

- Integrate device mgmt, software approval, config, & vuln mgmt solutions (continuous insight for compliance)
- Resource access depends on real-time device risk analytics



Secure Endpoint & Vulnerability Management

Risk-based vulnerability management for endpoints



- Detect and understand vulnerabilities on endpoints
- Comprehensive view of risk across Secure Endpoint & other vulnerability data sources
- Prioritize vulnerabilities based on risk & asset context
- Report on risk posture and remediation progress

Complete Your Session Evaluations



Complete a minimum of 4 session surveys and the Overall Event Survey to be entered in a drawing to **win 1 of 5 full conference passes** to Cisco Live 2025.



Earn 100 points per survey completed and compete on the Cisco Live Challenge leaderboard.



Level up and earn **exclusive prizes!**



Complete your surveys in the **Cisco Live mobile app.**

Continue your education

- Visit the Cisco Showcase for related demos
- Book your one-on-one Meet the Engineer meeting
- Attend the interactive education with DevNet, Capture the Flag, and Walk-in Labs
- Visit the On-Demand Library for more sessions at www.CiscoLive.com/on-demand

Contact me at: ansabell@cisco.com



The bridge to possible

Thank you

CISCO *Live!*

#CiscoLive