

Understanding Meraki Licensing

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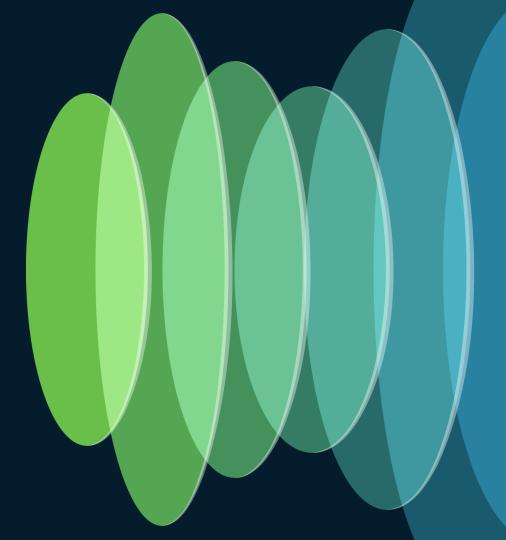
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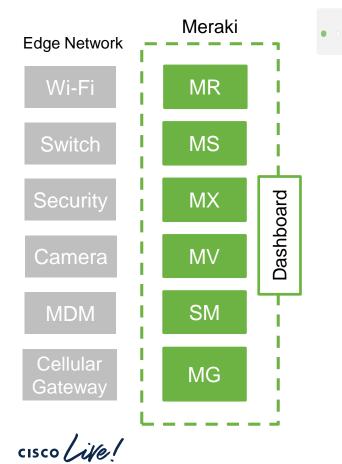
- Meraki Licensing Overview
- Co-Termination Licensing
- Per Device Licensing (PDL)
- Subscription Licensing
- Cisco Meraki Enterprise Agreements
- Cisco Meraki FedRAMP
- Meraki Security Integrations
 Licensing

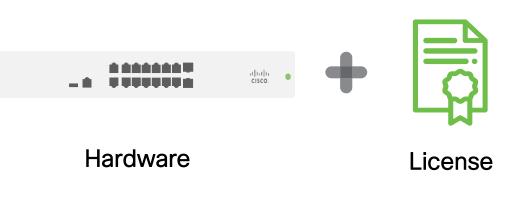
Meraki Licensing Overview

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Meraki Licenses





Licensing is required and includes:

- Centralized management and networkwide visibility and control
- Seamless firmware and security updates
- Phone support and lifetime warranty (for most devices)

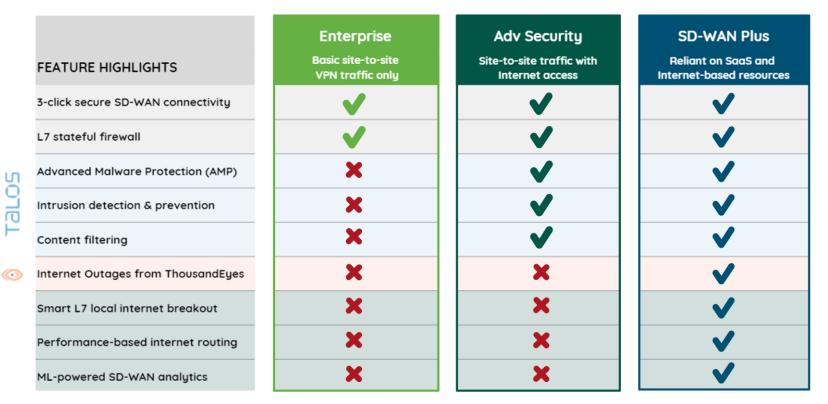
Meraki Device Licensing Types

- The MR and MV devices only have one license type, a general device type license. This license can apply to any device of that specific type (EX: MR, MV), so long as there is one license for every device in the account. For example, a network containing 1x MR57 and 1x MR56 will require licensing for 2x APs.
- The MX and MS devices have licenses on a per-model basis, so every MX and MS model has a corresponding license. Please note that these licenses are nontransferrable between appliance models. For example, an MS355-24 will not be covered by an MS355-48 license; it will require an MS355-24 license.



MX Appliance Licensing

The MX line has three tiers: Enterprise, Advanced Security, OR Secure SD-WAN PLUS.



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MS Licensing

The MS line has two tiers: Enterprise **OR** Advanced. The Advanced Licenses are only available for the **MS390**.



Enterprise License

- \cdot Voice and video QoS
- · Layer 7 app visibility
- Virtual and Physical stacking
- Static & Dynamic routing
- Enterprise security



Advanced License

- All enterprise features, plus:
- Adaptive policies
- NetFlow v10
- Encrypted Traffic Analytics
- Greater than 1,000 routes for OSPF



MR Licensing

MR Enterprise + MR Upgrade = MR Advance



Meraki Wireless devices can be licensed in a few different ways. It line has three license types: Enterprise, Advanced, and Upgrade Licenses.



The MR **Enterprise** license is the standard license and covers everything but Umbrella capabilities. That is where the Advanced and Upgrade Licenses come in.



The MR **Upgrade** license is considered an add-on license and enables Umbrella functionality and Adaptive Policies only. It can only be assigned to MR access points with an active device (Enterprise) license. This license is generally purchased for MR access points that already have a basic enterprise license.



The MR Advanced license includes a device (Enterprise) license for an MR access point itself in addition to the Umbrella/Adaptive Policy add-on license which enables Umbrella and Adaptive Policy functionalities on that access point. This license is generally purchased for licensing a new MR access point that does not already have a license.

MV Licensing

- 1:1 license to hardware model
 <u>LIC-MV-(1, 3, 5, or 7 Year)</u>
- 16 models, but only one license SKU
- 5 year warranty on all new models



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Meraki Licensing Models

Meraki currently offers types of licensing models:

- Co-Termination Licensing (Co-Term)
- Per-Device Licensing (PDL)
- Subscription Licensing

All Meraki current and new customers will be using a co-term licensing model by default.

- Per-device & Subscription licensing is available for all new and existing customers to opt into.
- If you wish to be on PDL, you can opt-in by having Meraki Support enable it after creating your organization.
- If you wish to be on Subscription, you can opt-in from the License Page.

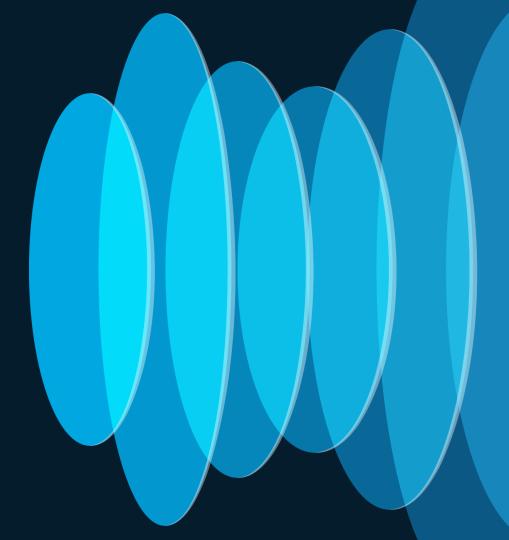
Licensing Model Feature Comparison

	Co-Term	Per Device	Subscription	FedRAMP	Enterprise Agreement
Common Expiration	Org	Org or Network	Org or Network	Org or Network	Across Multiple Orgs
End Date	Dynamic	Fixed	Fixed	Fixed	Fixed
Simplified SKUs			Х	SKUs only work in FedRAMP	
Multiple Feature Tier Support			Support a Range of Devices with a Category	No Advanced Licenses yet	
Upgrades	Requires Loss of Time	Requires Loss of Time	Paid (Prorated)	Requires Loss of Time	Paid (Prorated)
License Key	Required for Origination, Additions and Renewals	Required for Origination, Additions and Renewals	Required for Origination Only	Required for Origination, Additions and Renewals	Not Required
Payment Methods	Pre-Pay Only	Pre-Pay Only	Periodic or Pre-pay	Pre-Pay Only	Periodic or Pre-pay
Compliance	Org Shutdown	Org Shutdown	Network Mgmt Disabled (License Expiration) Device Mgmt Disabled (Exceeding Limit)	Org Shutdown	Org Shutdown

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Co-Termination Licensing

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Co-Termination Licensing

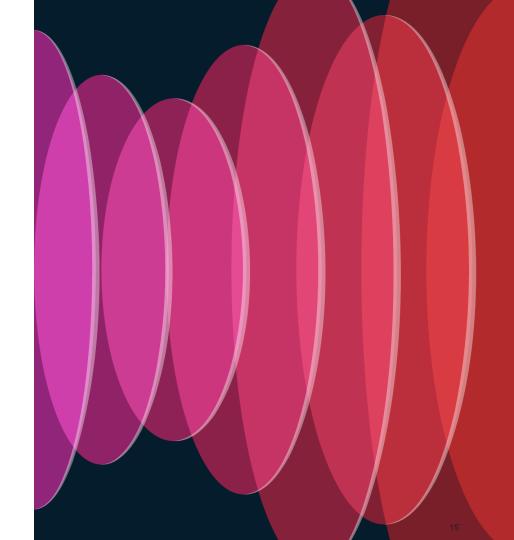
What is Co-termination?

- Meraki co-term licensing is applied on an organization-wide basis, resulting in a single expiration date for every Meraki device managed in an organization.
- This means that a license isn't purchased for a specific serial number or device, rather each license added to the Organization increases the number of a specific device type (the License Limit) that can be added to Networks within the Organization.
- That date is dynamically calculated based on a weighted average of the license types purchased and claimed into your dashboard organization. This is accomplished by averaging all active licenses together and dividing by the License Limit, or allowed count of Meraki devices in the organization.
- The single expiration date for all Meraki devices in that organization is dynamically re-calculated (by the Meraki dashboard) with each license and hardware claim.

When do my licenses activate?

 Licenses in the Co-Termination model start consuming time from the date it was processed, not the date they are added to an organization

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Co-Term Licensing: Calculator

- Given the co-terminating nature of Cisco Meraki licensing, it can be helpful to understand how a new license will affect your cotermination date before it is applied.
- The License Calculator can be used to simulate licensing states and calculate a projected co-termination date.
- The co-termination date is calculated based on several components including the base price (dollar value of each license) and remaining days (amount of time remaining on the existing licenses).

Co-Term License Calculator URL

https://dashboard.meraki.com/manage/dashboard/license_calculator

Co-Term Licensing: Calculator

License Calculator BETA

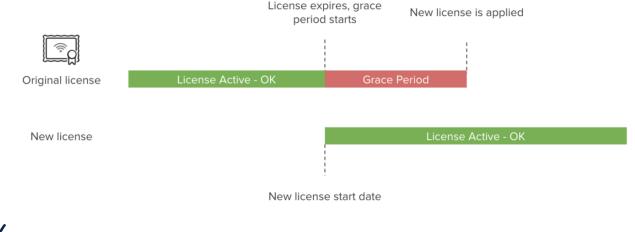
This page allows you to calculate the effect of given licenses on an imaginary organization.

	License ID	Days	Edition ()	Mode ()	Start Date 🚯	Start Time	Claim Date	Claim Time	Add devices		
1	1	365	Enterprise 🗸	Add devices 🗸	12/01/2022	00:00	12/01/2022	00:00	MS120-8: 8 MS350-24P: 16 MT: 3 MV: 5 MX68: 8 Z3: 8 MG41/MG41E: 3		
2	2	1095	Enterprise 🗸	Add devices 🗸	12/01/2022	00:00	12/01/2022	00:00	+ MS355-24X2: 16		
Add another license	<u>e</u>								MS120-8 0		
License State:									MS120-8LP 0		
	Li	cense Limit							MS120-8FP 0		
MS120-8		8							MS120-24 0		
MS350-24P		16							MS120-24P 0		
MS355-24X2 MT		16 3							MS120-48 0		
MV		5							MS120-48LP 0		
MX68		8							MS120-48FP 0		
Z3		8							MS125-24 0		
MG41/MG41E		3							MS125-24P 0		
Edition: Enterprise Expiration: Fri Nov 2	2 2024								MS125-48 0		
									MS125-48LP 0		
Calculate license state	е								MS125-48FP 0		

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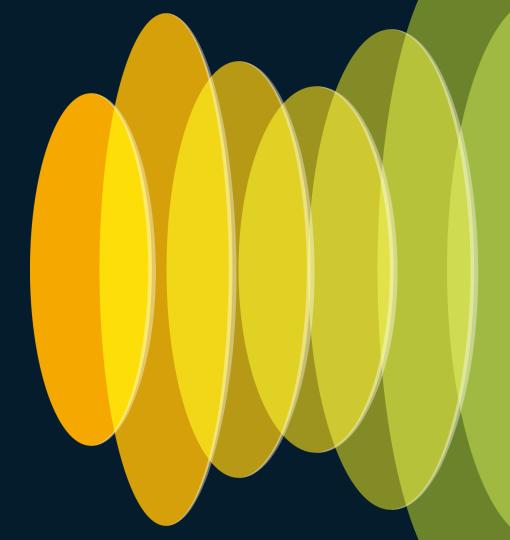
Out of Compliance - 30 Day Grace Period

- There will be a 30 day grace period from the time that the license expires and the device or product shuts down.
- If the customer keeps the expired device in the network, when they apply a new license, they will 'lose' the time from the newly applied license from how long they were in the grace period.



Co-Term Licensing in the Dashboard





License Information – Co-Termination

The Organization > Configure > License Info page is where Organization Administrators can claim additional licensing for their Organization in addition to viewing all of the available licensing information for the current Organization including:

- Organization license status OK, Warning, License Required
- License Co-term date The date all licenses applied to the Organization expire
- MX Advanced Security status Not Activated, Enabled
- Systems Manager licensing status None, Legacy, Free 100, Paid/Enterprise
- License limit Maximum number of devices currently licensed, per hardware model
- Current device count Current count of active devices, per hardware model
- License history of the Organization All current active and expired licenses

License information for Current Technologies

License status	Ok
License model	Co-termination
License expiration 🚯	May 20, 2024 (158 days from now)
MX Product Edition	Advanced Security
MR Product Edition	Enterprise
Systems Manager	Enabled (paid)

Add Licenses

	License limit	Current device count
MS120-8LP	6	3
MS120-8FP	4	0
MS220-8P	1	0
MS355-48X2	1	1
MT	11 (5 free + 6)	5
MV	7	4
MV-SEN	10 free	4
MI-S	12	Insight licenses
MX65W	1	1
MX68	2	2
Systems Manager Agent	124	0
MR Enterprise	10	10
Z3	2	0

Licensing Status and Compliance

License information for Current Technologies

License status
License model
License expiration (
MX Product Edition
MR Product Edition
Systems Manager

Add Licenses

Ok Co-termination May 20, 2024 (157 days from now) Advanced Security Enterprise Enabled (paid)

Compliant Licensing

 In this case, there are no licensing issues. The License Expiration and License count is compliant.

License information for Current Technologies

License status
License model
License expiration
MX Product Edition
MR Product Edition
Systems Manager

Warning Co-termination Nov 23, 2023 (5 days from now) Advanced Security Enterprise Enabled (paid)

Add Licenses

Warning

 In this case, the organization's licenses are 30 days or less from the expiration date.

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Licensing Status and Compliance

License information for MER-CT-LAB11

License status License model License expiration (MX Product Edition MR Product Edition

License Required

Co-termination Mar 17, 2024 (93 days from now) Enterprise Enterprise

Reason: Your organization requires a dashboard license, because your organization is in excess of its device limits. Visit the Knowledge Base for more information.

How to resolve this license issue

Meraki Sales

You can resolve and ask questions about this issue by contacting your Meraki Sales representative or reseller. By providing your seller with the list of SKUs below, your seller can provide you with a single license key that you can claim to resolve this issue.

Team Meraki Phone: (888) 490-0918 Email: cisco-salessupport@meraki.net **Request Phone Call**

SKU	Count	Copy license SKUs
LIC-ENT-3YR	1	
LIC-MS120-8LP-3YR	1	
LIC-MS350-24P-3YR	1	
LIC-MV-3YR	1	
LIC-MX68-ENT-3YR	1	

Add Licenses

What your deployment looks like now

	License limit	Current device count
MS120-8LP	0	1
MS350-24P	0	1
MT	5 free	0
MV	0	1
MV-SEN	10 free	0
MX68	0	1
MR Enterprise	0	1
Z3	1	0

Over Device Limit

In this case, the organization has • more devices than they are licensed for and would need to purchase more in order to achieve compliance.

Licensing Status and Compliance

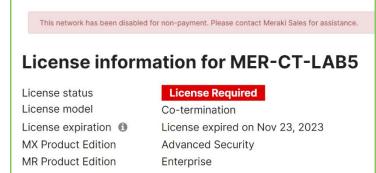
License information for MER-CT-LAB5

License status	L
License model	Сс
License expiration 🚯	Lic
MX Product Edition	Ac
MR Product Edition	En

License Required Co-termination License expired on Nov 23, 2023 Advanced Security Enterprise

License Expired

 In this case, licensing for the organization has expired and requires renewal through new licenses in order to return to a compliant state

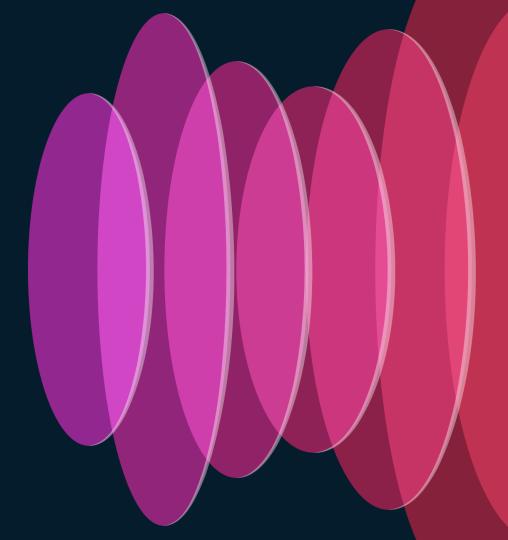


License Expired & Network Shutdown

 In this case, licensing for the organization has expired and requires renewal through new licenses in order to return to a compliant state

Per Device Licensing (PDL)

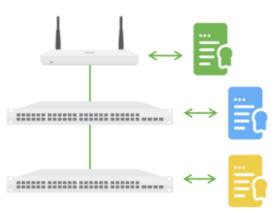
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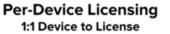


Per-Device Licensing

What is Per-Device Licensing?

- Cisco Meraki's per-device licensing model allows customers to assign a license directly to a specific device or a network. This allows IT teams to maintain a single shared expiration date or various expiration dates across devices, networks, or organizations.
- Per-device licensing offers a variety of features and ultimate flexibility for customers of all sizes. Per-Device Licensing







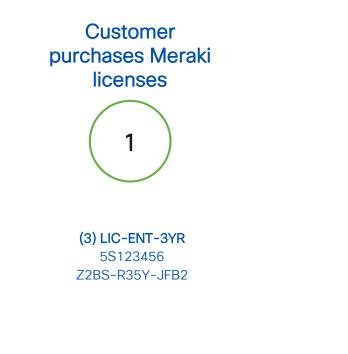
Per-Device Licensing



- License Devices Individually: Assign a license to a specific device (MR, MS, MX, MV, MG) or a network (in the case of vMX and SM licenses) and maintain a shared expiration date or separate expiration dates across devices, networks, or organizations.
- Partial Renewals: Enjoy the ability to renew all your devices, or a subset of devices as you prefer.
- 90-Day License Activation Window: You will have up to 90 days to claim and assign your licenses before they activate – giving you more time to deploy Meraki products before your licenses burn time.
- APIs: APIs are available to claim, assign, and move licenses. This will allow a greater level of automation and the ability to integrate with other systems.
- Individual Device Shutdowns: If a license expires on a device, Meraki will only shut down that device or product (after the 30 grace period)

PDL - Ordering, Claiming, & Assigning

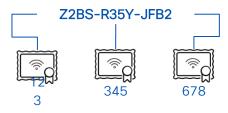
Process and how a customer orders licenses *does not* change in per-device licensing



Customer claims license key/order # in organization

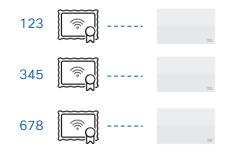


Individual license ids are generated



Customer can assign license ids to a device or network (SM, vMX)





27

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Licensing & Inventory Page – PDL

Licensing & inventory fo		Change log	Add
EACK TO OVERVIEW Enter Numbers Find order number and license key in email Image: State of the	To add purchases to Dashboard, enter your order numbers, license keys, or device serial numbers below.	BACK TO OVERVIEW Add orders, devices, and licenses 1 Review additions 2 Assign to networks 3 Continue configuration BACK TO OVERVIEW Add orders, devices, and licenses 1 Review additions 2 Assign to networks 3 Continue configuration	Assign to networks Assign devices to network where you will deploy them. Once the devices are assigned to a network you'll be able to configure their settings.
	Next		Back Assign later

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Next

Licensing & Inventory Page – PDL (Cont)

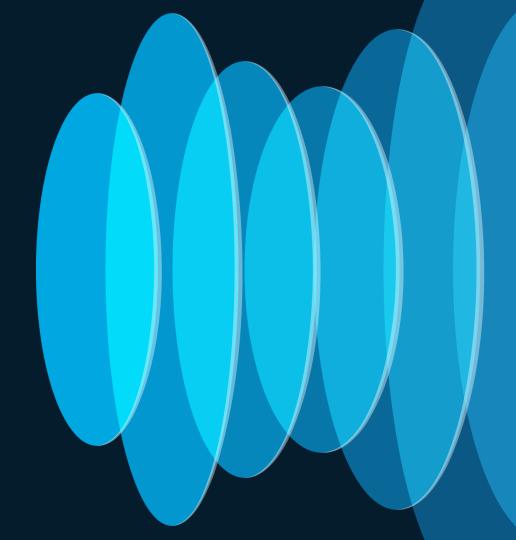
Overview of licensing and inventory, including information such as:

- Earliest expiration dates
- License status
- Number of each device model
- Number of corresponding licenses
- Inventory change log

Licensing & inventor	у						Add	
Overview Devices Licenses Expiration dates Networks Change log								
Soonest expiration dates Per-device licensing allows you to have expiration dates for different device types or networks. Learn how here.								
You have no expiration Add a new order								
License status				Device type	# in org	# unlicensed	Extra licenses	
X	E	?	Ö	MV	0	0	10	
All products licensed	None expiring	تعصیل ا						
Date and time	Action	Cha	ange			Adm	in	
Apr 21, 2020 15:54	Converted to per-device licen	sing co-	termination licer	sing → per-device lice	ensing	avga	ardner@ctclc.com	
Apr 21, 2020 15:49	Unclaimed devices	3 af	ffected	avga	ardner@ctclc.com			
Apr 21, 2020 15:49	Unclaimed devices	30 :	affected	avga	ardner@ctclc.com			
Apr 1, 2020 11:35	Moved devices	2 af	2 affected				ardner@ctclc.com	
Apr 1, 2020 11:33	Removed devices	1 af	1 affected				ardner@ctclc.com	
Apr 1, 2020 11:32	020 11:32 Moved devices					avga	ardner@ctclc.com	
Apr 1, 2020 11:31 Moved devices 1 affected avgardner@ctclc.com							ardner@ctclc.com	
Excludes changes made via the Meraki A	PI. View full change log							

Subscription Licensing

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What is a Meraki Subscription?

Easy management

 Save time throughout license lifecycle with a 1-time claim

Control over end date

• Choose 1 end date for all licenses to meet network and business objectives and enjoy price protection for the subscription term

Flexibility

• Choose preferred payment method, add/upgrade licenses without changing end date, and extend subscription with ease

Designed for network outcomes

Control at the network level including feature tier customization

Master Subscription O Active			Modify View details
LICENSES			
Total 400	In Use 59	Available 341	85.3%
Cellular Gateway Security & SD-WAN	Switching Wireless	Systems Manager	Cameras More ~
MS 200 Large Covers: C9200-48P, C9200-48PB, C9200-48PL, C9200-48PXG, C9200-48T, C9200L-48P-4G, C9200L-48P-4X and 18 more		2 / 20 in use	18 available 🗸 🗸
MS 100 Small Covers: MS120-8-HW, MS120-8FP-HW, MS120-8LP-HW, MS130-12X-HW, MS130-8-HW, MS130-8P-HW, MS130-8X-HW and 2 more		2 / 20 in use	18 available 🗸 🗸
MS 300 Medium Covers: C9300-24H, C9300-24P, C9300-24S, C9300-24T, C9300-24U, C9300-24UB, C9300-24UX and 19 more		2 / 20 in use	18 available 🗸 🗸

Meraki Subscription Licensing Eligibility

Customers

- Brand new customers
- Renewing customers whose legacy licenses will have reached their full expiration

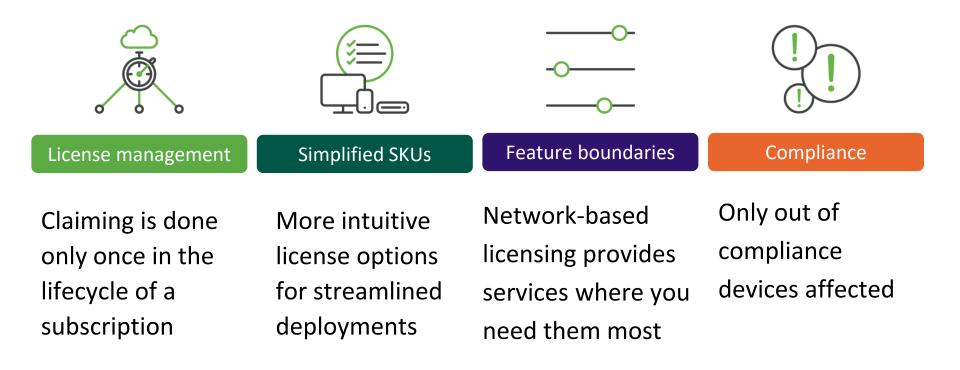
Hardware

- Cloud managed access points (MR)
- Cloud managed switching (MS)
- Cloud managed security and SD-WAN (MX)
- Cloud managed teleworker gateway (Z)
- MV cameras and MT sensors
- MG cellular gateways
- Systems Manager

Regions

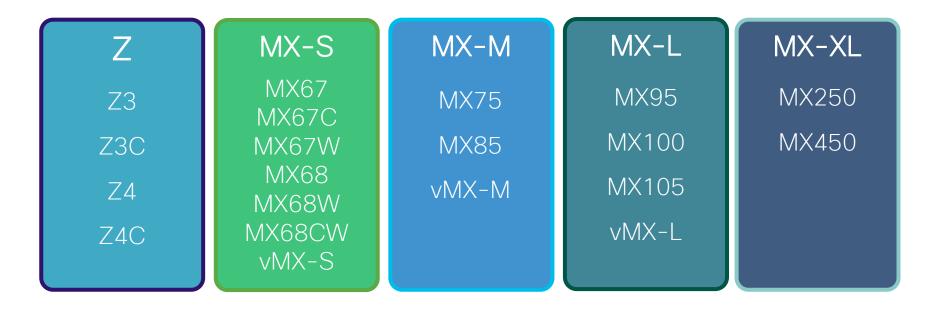
- US and EU
- Starting May 22, 2024: EMEA-All, Canada (excludes .ca), Australia, and Emerging Markets
- Starting June 2024: APJC and LATAM

Subscription Licensing: Simple and Flexible



MX Simplified SKUs

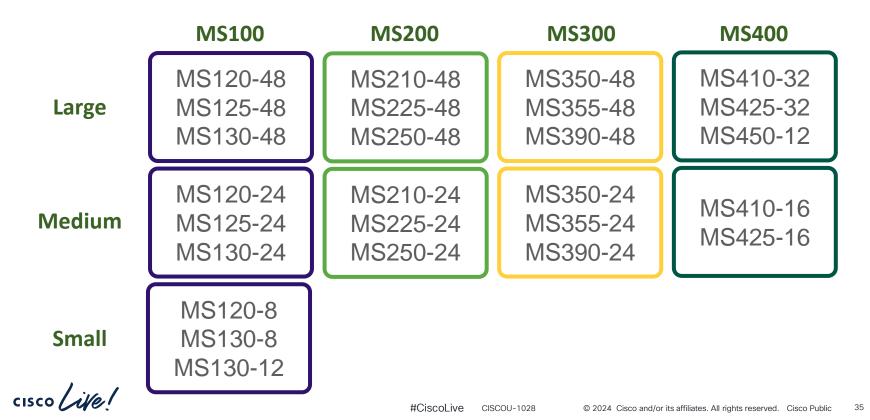
MX licensing that is portable between more HW SKUs



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MS Simplified SKUs

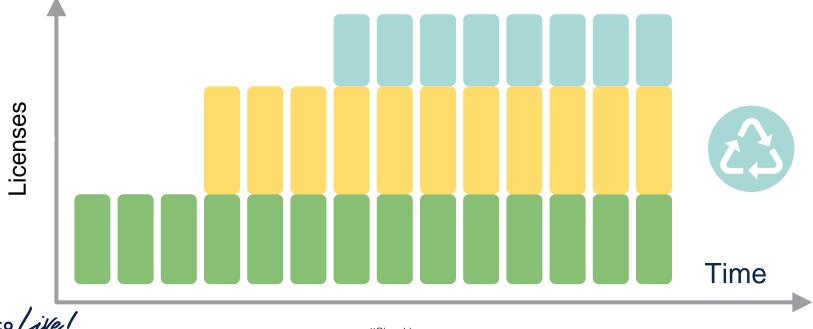
MS licensing that is more HW agnostic



Control Over End Dates

Enabling Prorated Mid-term Changes

• Licenses may be added or upgraded as needed while keeping the same end date. The end date can be modified without affecting the licenses.



Flexibility: Change Subscription

Flexible subscription modifications for adaptable scaling

Add Licenses to scale up seamlessly without changing end dates

Upgrade Licenses to enhance your subscription without changing end dates

Extend subscription before renewals to stay in control without affecting allocated licenses

Meraki		Admin 🤟 Demo Networks	Q Search ③ Q A
Notwork Scranton HQ ~ Network-wide	Subscriptions & License Info Corporate Subscription O Active LICENSES	Modify ~	Details ->i Subscription DD 508-1224587590 Activation Date Jun 30, 2021
Cellular Gateway Security & SD-WAN	Total In Use 1,399 1,191	4vailable 85.2% 208 14.8%	End Date Jus 30, 2028 Notes This subortiption covers all US
Switch Wireless Systems Manager Camera Sensors	Security & SD-WAN Switching Wireless Systems & HX Small Mouse. MAR HILL MARCE INF NA, Mol 27- HIE-WIRE MARCH INF NA, MARCH INF NA,	fanager Cameras	Issued populate Hillow Networks There are 200 Annumbus bound to this autoartytein. Tap 5 New York Samon, 10:17, 7:61 (Januard Philadapta, Giffer 30: 211 (Januard
Insight Organization-wide	MX Medium Inclusine: MX75 1107, MX18 1107, VARC M	1/2 in use 2 available	Altera to Altera
	MX Large Induse: MXR5-HW, MX100-HW, MX105, MX105-HW, MX150-HW, MX4-I	1/3 in use 2 poslibble	Security licenses added Apr 4 2023 Recent 100 MX Small Advantage licenses added Recent Cisco Order ID: 95681655 100 MK
	Last tegen adozt 2 hons adozt 2 hons ago honn your current; P address Current assass started adoxt 2 hours ago	8 2022 Class Systems, Inc. Phacey - Sama Ote your Seatback	Switching licenses removed Apr 4 2023 Switching licenses removed Apr 4 2023 4 MS100 Small Essential licenses removed Clicco Order ID: 95681655 Writes
	Oate for this organization is holded in North America		SMA Wireless licenses added Dec 4 2023 Common SMR Advantage licenses added 24016 Common Cisco Order ID: 95681655 25681655
			Camera licenses removed Apr 4 2023 2 MV Essential licenses removed Cisco Order ID: 95681655
			Subscription end date updated Dec 14 2022 Feb 20 2023 updated to June 20 2023 Cisco Order ID: 95691655
			🛃 Download all changes

Subscription Licensing is Easy to Manage

Claiming is Only Done Once in the Life of the Subscription

Customers do **NOT** need to claim a license key to renew or add to an existing subscription.

We found your license subscription							
Please confirm the	e details below.						
Subscription ID	SUB-1234567890						
Activation Date	Nov 1, 2022						
End Date	Nov 2, 2025						
Subscription Nam	e						
SUB-123456789							
Notes							
	Cancel Claim this subscription						



Trust-based Compliance Enforcement

Subscription Expires: Automated enforcement actions will directly relate to the actions that brought the customer out of compliance

ubscription & License In aw By Subscriptions (15) Networks (Claim a Sul	bscripti
Q Search Subscription Name	Status	 ✓ Product t ♦ End Date # of 1 	ype ~	Last Updated	ø
Acme Store - Region West America Acem Store- Region South America	А	Customer's Su	bscription Exp		
Sub-Sellers	Active	Jul 26 2024	1 09	6 -	
Acme Store- East America	Active	Jul 26 2024	3 19	6 -	
Subscription B	Active	Jul 26 2024	0 09	6 -	
Lic-Sub-Prod	Active	Jul 26 2024	0 09	6 -	
Acme Store - Region North America	Active	Jul 30 2024	3 69	6 –	

Subscription enforcement will **Restrict the Management** of devices **not** bring the network down

Trust-based Compliance Enforcement

Product Class Overage:

- Only excess devices are affected (LIFO methodology)
- Transition from network shutdown to management disabled enforcement

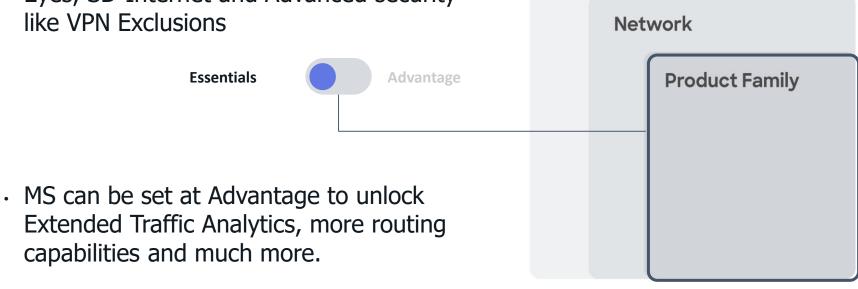
← Subscriptions & License Info New York HQ			Modify ~					
A Network out of compliance This network requires additi		the required licenses, contact your Sales Partner. Viev	v details					
ICENSES IN USE								
wireless Custom	er Depl	Feature Tier SEssentials Licenses 147	, v					
sv Tha Additional licenses requir Additional devices of proc	Than Thoy Have Licenses							
View Details		Feature Tier ①						
MS300 Large Covers: MS350-48-HW, MS350-48LP-HW, MS355-482P-HW, MS355-48X-HW, MS390-48P-HW, MS390-48-HW, MS390-48UX-HW, MS390-48UX2-HW, C3300-48L, C3900-48UX2-HW, C3300-48L, C3900-48UX, C3300-48L,	() 109	Advantage Upgrade with advanced telemetry, security, and cloud-enabled features Switch Tiers	1					

Subscription enforcement will **Restrict the Management** of devices **not** bring the network down

Meraki Subscription (Cont)

Assign feature tiers for each product family at the network level.

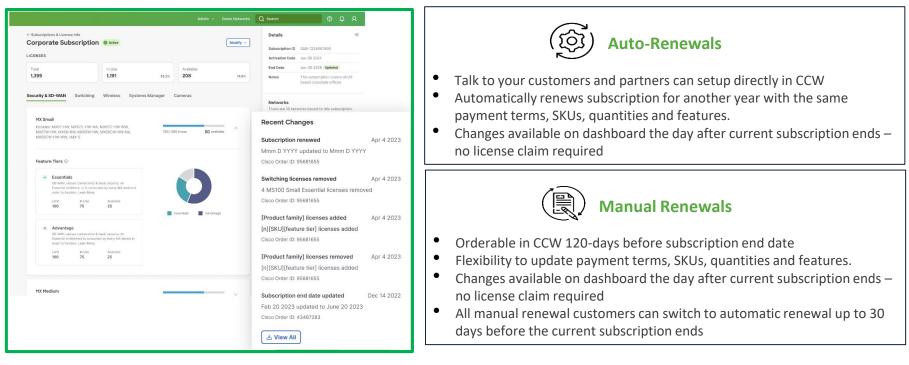
 MX can be set to Advantage unlocking all advantage features like Thousand Eyes, SD-Internet and Advanced security like VPN Exclusions



Organization

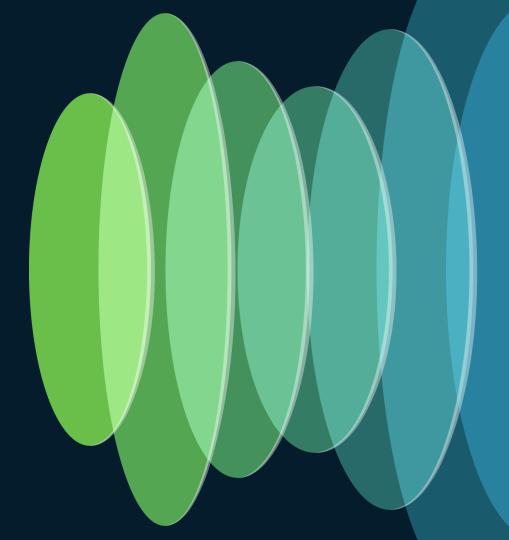
Subscription Renewals

Convenient renewal options to fit customer needs



Subscription Licensing in the Dashboard





Claiming An Additional Subscription

- To claim an additional subscription, Click on the Claim a Subscription button located on the upper right-hand side of the page.
- From there it will be the same process as adding the first subscription.

Subscription & Licer	nse Info			Claim a Subscription
View By Subscriptions (2) Net	tworks (5)			
Q. Search	Status	Claim a subscription		
Subscription Name	Status	Ciaim a subscription	Subscription ID	Ø
Sub-campus	Active	Enter the license claim key that you received in your order confirmation email.	Sub1567980	
Sub-branch	 Active 	Claim Key	Sub1588686	····
		Cancel Submit		

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Subscription & License Info

- This page consists of two tabs: the Subscriptions tab and the Networks tab.
- The Subscriptions tab provides an overview of the subscriptions claimed in your dashboard.

Sı	Subscription & License Info								
Vie	w By Subscriptions (2) Networks	s (5)							
ſ	Q Search	Status	~ Pro	duct type 🗸	·				
	Subscription Name	Status	End Date	# of Networks	Utilization		Activation Date	Subscription ID	@
	Sub-campus	Active	Jul 26, 2024	2		4%	Jul 27, 2023	Sub1567980	
	Sub-branch	Active	Aug 9, 2026	3		4%	Aug 10, 2023	Sub1588686	
									< 1 >

Subscription & License Info

• The Networks tab displays your networks and their licensing status within the subscriptions.

Subscription & License Info								
iew By Subscriptions (2) Networks (5)								
arch	Subscription	 ✓ Status 	Product type	e v				
Network Name	Subscription Name	Network Status	End Date	# of Licenses	Activation Date	Subscription ID	\$\$	
Shanghai	Sub-branch	 Active 	Aug 9, 2026	2	Aug 10, 2023	Sub1588686		
Chicago	Sub-branch	 Active 	Aug 9, 2026	2	Aug 10, 2023	Sub1588686		
Sydney	Sub-branch	Active	Aug 9, 2026	2	Aug 10, 2023	Sub1588686		
London	Sub-campus	Active	Jul 26, 2024	4	Jul 27, 2023	Sub1567980		
San Francisco	Sub-campus	Active	Jul 26, 2024	11	Jul 27, 2023	Sub1567980		
							< 1 >	
S	Subscriptions (2) Network Network Name Shanghai Chicago Sydney London	Subscriptions (2) Networks (5) rch Subscription Network Name Subscription Name Shanghai Sub-branch Chicago Sub-branch Sydney Sub-branch London Sub-campus	Subscriptions (2) Networks (5) rch Subscription Network Name Subscription Name Shanghai Sub-branch Chicago Sub-branch Sydney Sub-branch Active London Sub-campus	Subscriptions (2) Networks (5) rch Subscription Network Name Subscription Name Shanghai Sub-branch Shanghai Sub-branch Chicago Sub-branch Sub-branch Active Aug 9, 2026 Sydney Sub-branch Active Aug 9, 2026 London Sub-campus	Subscriptions (2) Networks (5) rch Subscription Network Name Subscription Name Subscription Name Network Status End Date # of Licenses Shanghai Sub-branch Sub-branch Active Aug 9, 2026 2 Chicago Sub-branch Sub-branch Active Aug 9, 2026 2 Sydney Sub-branch Sub-branch Active Aug 9, 2026 2 London Sub-campus Active Jul 26, 2024	Subscriptions (2) Networks (5) Product type Network Name Subscription Name Subscription Name Network Status End Date # of Licenses Activation Date Shanghai Sub-branch Active Aug 9, 2026 2 Aug 10, 2023 Sydney Sub-branch Active Aug 9, 2026 2 Aug 10, 2023 Sub-branch Active Aug 9, 2026 2 Aug 10, 2023 Sub-branch Active Aug 9, 2026 2 Aug 10, 2023 Sub-branch Active Aug 9, 2026 2 Aug 10, 2023 London Sub-campus Active Jul 26, 2024 4 Jul 27, 2023	Subscriptions (2) Networks (5) Subscription Status Product type Network Name Subscription Name Network Status End Date # of Licenses Activation Date Subscription ID Subscription Subscription Network Status End Date # of Licenses Activation Date Subscription Sub-branch Active Aug 9, 2026 2 Aug 10, 2023 Sub1588686 Sydney Sub-branch Active Aug 9, 2026 2 Aug 10, 2023 Sub1588686 Sub-branch Active Aug 9, 2026 2 Aug 10, 2023 Sub1588686 Sub-branch Active Aug 9, 2026 2 Aug 10, 2023 Sub1588686 Sub-branch Active Aug 9, 2026 2 Aug 10, 2023 Sub1588686 Sub-compus	

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Single Network Binding

- Single network binding refers to the process of linking a network to a subscription one network at a time.
- Select the Networks tab. Search for the desired network name, click on the ellipsis on the right-hand side, and click on Bind to a subscription.

Sub	scription & License Info)			Claim a Subscription
View E	y Subscriptions (1) Networks (1)				
(Search	Subscription V Status	Y Product type Y		
	Network Name	Subscription Name	Network Status	End Date	Ø
	Scranton Branch	No Subscription	8 In Grace Period	Jun 22 2024 Disabled in 30 days	
					Bind to subscription



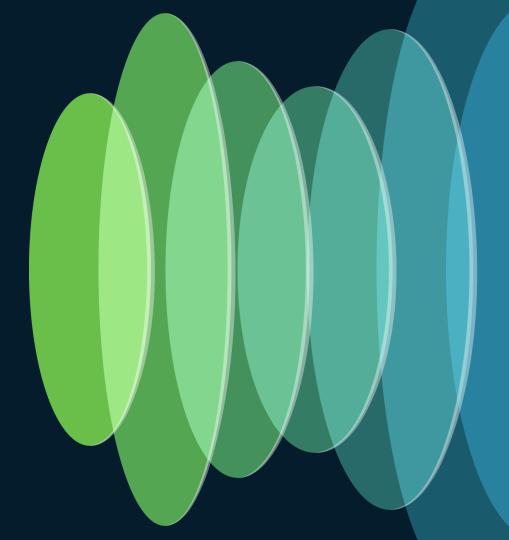
Looking at a Subscription

• Clicking on the name of a subscription will allow you to see more information about that subscription.

\leftarrow Subscription & License Info				Details	×
Sub-campus O Active			Modify A Hide details	Subscription ID	Sub1567980
LICENSES			Edit name & notes	Activation Date	Jul 27, 2023
Total	In Use	Available		End Date	Jul 26, 2024
390	15	3.8% 375	96.2%	Notes	
Cellular Gateway Security & SD-WAN MS 100 Small Covers: MS220-8P-HW, MS120-8-HW, MS13 MS120-8FP-HW, MS130-8-HW, MS120-8LP-	0-8P-HW, MS220-8-HW,		ameras Sensors 18 available 🗸		vorks bound to this subscription. (3% / 11 Licenses) I Licenses)
MS 300 Large Covers: MS350-48-HW, MS350-48LP-HW, M C9300-48T, C9300-48P, C9300-48UN, C93 more		2 / 20 in use	18 available 🗸 🗸		

Cisco Enterprise Agreements (EA)

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What is an Cisco Meraki Enterprise Agreement?

- A single agreement to cover the purchase of licenses for a specified time period and value
- Co-Term Model Current
- Subscription model coming to EA in Late June





Cisco Meraki Enterprise Agreement (EA) Benefits Consumption Model Based

If license status is Out of	License status License model License expiration ① MX Product Edition	Ok Co-termination ① <u>Convert to per-dev</u> Mar 9, 2027 (1618 o Enterprise	-		
	Complianc e, please reach out	MR Product Edition	Enterprise License limit	Current devi	as sount
	to your	MS120-8	10000	Current devi	0
	Meraki rep	MS120-8LP	10000		0
		MS120-8FP	10000		12
		MS120-24	10000		0
		MS120-24P	10000		0
		1	1		1
ac	bu will see all pro cess to in your su not claim licens tenses out of this will cause the er incorr	uite(s) here! Do ses or move org, because it nd date to be	License limit does indicate Entitlem numbers. Please co the EUIF for entitler These numbers ca ignored	ent onsult ment.	Consum for all lic found l
	,				

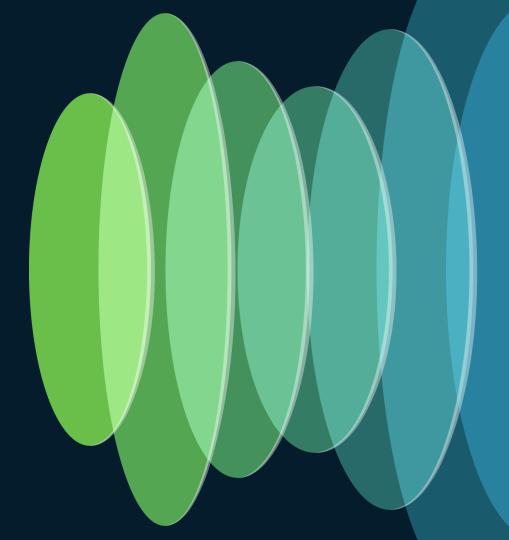
- One end date across all orgs
- Eliminate license claiming and moves
- Renewal consolidation
- True-Forward
- Fixed list prices
- Fixed suite discounts
- Value shift
- Multi-suite Discount
- Install Base Credit

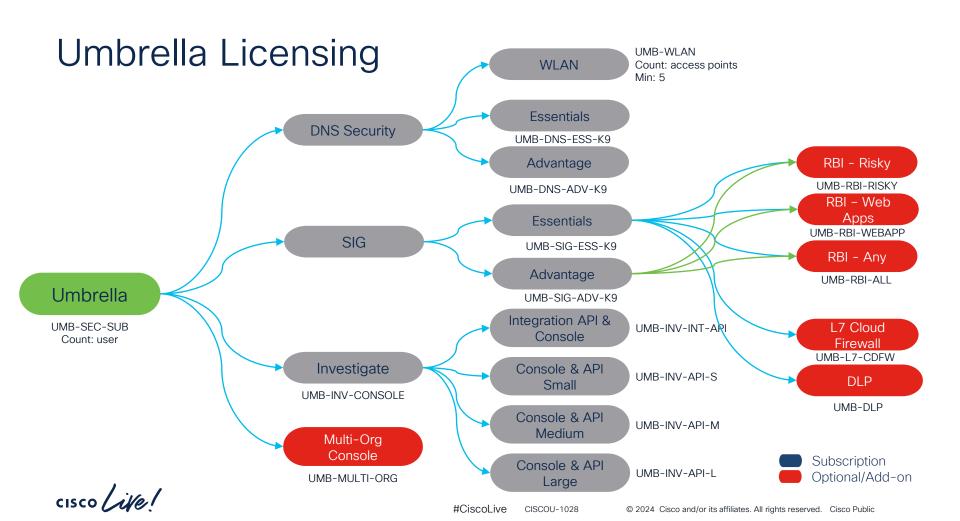
ption

enses nere

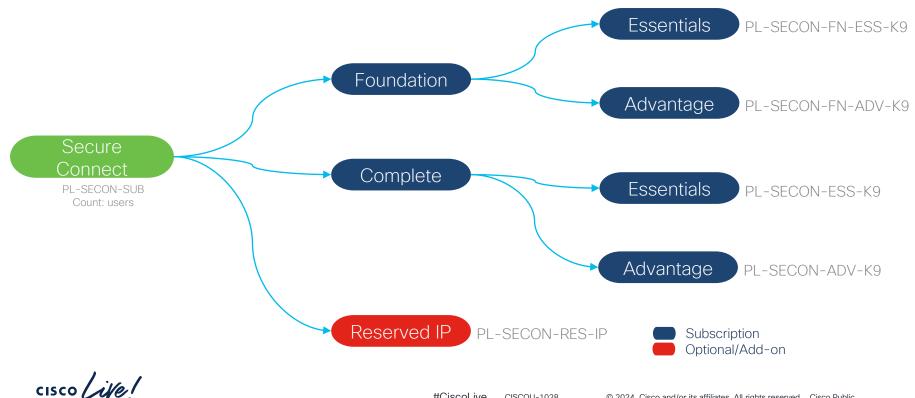
Meraki Security Integration Licenses

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Secure Connect Licensing



Secure Connect Licensing

	Secure Connect Foundation	on package	Secure Connect Complete p	Secure Connect Complete package		
Functionality	Essentials	Advantage	Essentials	Advantage		
Security						
Secure web gateway	\checkmark	\checkmark	\checkmark	\checkmark		
URL filtering	\checkmark	\checkmark	\checkmark	\checkmark		
Secure malware analytics:	\checkmark	\checkmark	\checkmark	\checkmark		
Sandbox submissions	500	Unlimited	500	Unlimited		
Cloud-access security broker	\checkmark	\checkmark	\checkmark	\checkmark		
Cloud malware detection	For up to 2 applications	Unlimited	For up to 2 applications	Unlimited		
DNS-layer security	\checkmark	\checkmark	\checkmark	\checkmark		
L3 cloud-delivered firewall	\checkmark	\checkmark	\checkmark	\checkmark		
L4 cloud-delivered firewall	\checkmark	\checkmark	\checkmark	\checkmark		
L7 cloud-delivered firewall		\checkmark		\checkmark		
IPS firewall		\checkmark		\checkmark		
Unified SASE						
Unified security policy	\checkmark	\checkmark	\checkmark	\checkmark		
White-glove onboarding	\checkmark	\checkmark	\checkmark	\checkmark		
24x7 unified support	\checkmark	\checkmark	\checkmark	\checkmark		
Unified dashboard	\checkmark	\checkmark	\checkmark	\checkmark		
Turnkey experience	\checkmark	\checkmark	\checkmark	\checkmark		
Fabric interconnect	\checkmark	\checkmark	\checkmark	\checkmark		
Remote access						
Client-based access	10 free users*	10 free users*	\checkmark	\checkmark		
Clientless browser-based access			For up to 10 applications	Unlimited		
application-based access policy	*	*	\checkmark	\checkmark		
SAML authentication	*	*	\checkmark	\checkmark		
Built-in IdP	*	*	\checkmark	\checkmark		
Posture and contextual access control	*	*	\checkmark	\checkmark		
Reporting	*	*		\checkmark		

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- Visit the On-Demand Library for more sessions at <u>www.CiscoLive.com/on-demand</u>

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Meraki Training

Meraki

 Learn how to confidently deploy and operate Cisco's Meraki solutions in a new or existing network. These courses provide a journey from the foundation to the latest Meraki innovations focusing on deploying, administrating and troubleshooting Meraki networks.



= Adoption

Meraki

Meraki Full Stack

Deploy, Monitor, and Troubleshoot a comprehensive Meraki Full-Stack solution stack for Corporate.

<u>Meraki MR</u>

Provisioning, Management, Monitoring and Troubleshooting Meraki MR Access Points and Catalyst Access Points.

Meraki MS

Configuring, Administering, Monitoring and Troubleshooting Meraki MS Switches and Catalyst 9200, 9300, and 9500.

<u>Meraki MX</u>

Provisioning, Managing, Monitoring and Troubleshooting Meraki MX Security Appliances.

<u>Meraki MV</u>

Configuring, Optimizing, Monitoring and Troubleshooting Meraki MV Cameras.

Meraki for Government

Meraki Full Stack for Gov

Provision, Deploy, Monitor, and Troubleshoot a Meraki Full-Stack solution stack for Government Networks.

Meraki MR for Gov

Provisioning, Managing, Monitoring and Troubleshooting Meraki MR Access Points and Catalyst Access Points for Government Networks.

Meraki MS for Gov

Configuring, Administering, Monitoring and Troubleshooting Meraki MS Switches and Catalyst 9300 for Government Networks.

Meraki MX for Gov

Provisioning, Managing, Monitoring and Troubleshooting Meraki MX Security Appliances for Government Networks.

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Complete challenges



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Thank you



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Additional Slides





Co-Term Licensing Documentation

Documentation on Co-Term Licensing

 <u>https://documentation.meraki.com/zGeneral_Administration/Licensing/Mer</u> <u>aki_Co-Termination_Licensing_Overview</u>

Documentation on Using the License Calculator

<u>https://documentation.meraki.com/General_Administration/Licensing/Using</u>
 <u>the_License_Calculator</u>

Additional Licensing FAQs

<u>https://documentation.meraki.com/zGeneral_Administration/Licensing/Meraki_Licensing_FAQs</u>

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Meraki Subscription SKUs

- Meraki Subscription Licensing SKUs are hardware agnostic. A single SKU can cover multiple hardware devices within a device model family, enabling smooth ordering and facilitating hardware upgrades without licensing changes.
 - MX MX Subscription Documentation
 - Z Z Subscription Documentation
 - MS <u>MS Subscription Documentation</u>
 - MR <u>MR Subscription Documentation</u>
 - MV <u>MV Subscription Documentation</u>

MT – MT Subscription Documentation

- MG MG Subscription Documentation
- SM <u>SM Subscription Documentation</u>

The SKUs – <u>Subscription Licensing SKUs</u>

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Subscription Licensing Documentation

Documentation on Subscription Licensing

<u>https://documentation.meraki.com/General_Administration/Licensing/Meraki_Subscription_Licensing_Overview</u>

Documentation on Subscription Licensing SKUs

- <u>https://documentation.meraki.com/General_Administration/Licensing/Meraki_Subscription_Licensing_SKUs</u>
- Documentation on Subscription Licensing Out of Compliance
- <u>https://documentation.meraki.com/General_Administration/Licensing/Meraki_Subscription_License_Out_of_Compliance</u>

Documentation on Subscription Licensing Network Binding

<u>https://documentation.meraki.com/General_Administration/Licensing/Meraki_Subscription_Licensing_-_Network_Binding</u>

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PDL Licensing Documentation

Documentation on Per-Device Licensing

<u>https://documentation.meraki.com/zGeneral_Administration/Licensing/Meraki_Per-Device_Licensing_Overview</u>

Documentation on Per-Device Licensing

 <u>https://documentation.meraki.com/General_Administration/Licensing/Meraki</u> <u>Per-Device_Licensing_Overview/The_Science_behind_Per-</u> <u>Device_Licensing</u>

Documentation on Configuring Per-Device Licensing

 <u>https://documentation.meraki.com/General_Administration/Licensing/Meraki</u> <u>Per-Device_Licensing_Overview/Meraki_Per-Device_Licensing_-</u> <u>Configuration</u>

Additional Licensing FAQs

<u>https://documentation.meraki.com/zGeneral_Administration/Licensing/Mera</u>
 <u>kicd_Consting_FAQs</u>
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